

Saving critical workloads



Benefits

- **Scaling Fast to Meet Needs**
Scaled quickly to support greater than 146 percent growth
- **Efficient Business Expansion**
Expanded environment with minimal staff growth
- **Rapid Speed to Market**
Onboard new disaster recovery customers in days

Cisco Solution

- **Built a robust and scalable virtual environment for disaster recovery using Cisco UCS and Cisco Unified Data Center solutions**
- **Achieved compliancy and audit-ready services with cloud environments that are assessed and certified under SSAE 16, SysTrust, PCI DSS, and HIPAA standards.**



Size: 380 employees | Location: Charlotte, NC | Industry: IT Services

"With Cisco, we gain a flexible and robust cloud environment that helps us secure mission-critical data."
--Jeff Spalding, chief operating officer, Peak 10

© 2014 Cisco and/or its affiliates. All rights reserved.

1

BACKGROUND:

Peak 10 provides clients with cloud, managed, data center and network services. One of the biggest challenges that Peak 10 saw for its clients was reliable disaster recovery. Disaster recovery is essential for critical applications and data, but setting up and managing an independent disaster recovery data center can be expensive and time consuming.

CHALLENGES:

- Deliver reliable, managed disaster recovery as a service for reliable response and workload recovery
- Ensure virtual environment was flexible enough to implement services quickly and effectively for customers
- Manage growing infrastructure efficiently

SOLUTION:

- With a Cisco-confirmed architecture, Peak 10 developed cloud environments that are assessed and certified under SSAE 16, SysTrust, PCI DSS, and HIPAA standards. It is also the first provider in the Americas to achieve the Cisco Powered DRaaS designation
- Cisco UCS and Unified Data Center solutions enable Peak 10 to scale quickly to support growth demands and effectively extend connectivity to customer production environments to enable customers efficiently

RESULTS:

- Cloud infrastructure enabled Peak 10 to scale quickly to support greater than 146 percent growth
- Even with double-digit growth and expanding business and IT infrastructure, staff growth has been minimal with efficiencies provided by Cisco UCS and Unified Data Center solutions
- Efficiently onboard new disaster recovery customers in days