



Cisco Master Security Specialization

Fire Jumper Summary

June 2015



Fire Jumper



The designation and the role of Fire Jumper is a new requirement in Cisco® Master Security Specialization requirements. The pre-requisites to attain Master Security now comprise:

Partner level:

- Advanced Security Architecture Specialization (ASAS)

Individual level:

- (1) CCIE® Security, (1) CCNP® Security (new), (1) Fire Jumper (new), (1) Project Management Certification: PMI (PMP) or Prince 2



Fire Jumper: What It Includes

- Recognition and reward framework and mentorship program for Cisco® pre-sales systems engineer champions
- The ideal Fire Jumper is considered to be among the best, both technically and in salesmanship, within a partner organization.
- Each partner may have a Fire Jumper in each of the four competency areas: Content Threat, Malware Threat, Network Threat, and Secure Access and Mobility.
- Fire Jumper status is annotated in Cisco internal tools and may be validated by Cisco channel or specialization program teams. To learn more about the Fire Jumper program, send an email message to FireJumper@cisco.com



To Become a Fire Jumper One Must:

- Be in good standing with Cisco
- Have a Cisco® CSE sponsor
- Be respected and valued within their organization
- Have written support of their leadership
- Achieve stage 4 in at least one of the competency areas
- Demonstrate loyalty through contribution or by helping a partner to attain specific enablement goals

To Maintain Fire Jumper Status One Must

- Attend Fire Jumper calls quarterly
- Be the named systems engineer on at least one sale per year
- Assist in elevating skills of peers by delivering training or encouraging them to take self-service training
- Give a presentation or write a technical paper at least once per year or engage in regular discourse on the security partner community (www.cisco.com/go/securitychannels)
- Engage with the Cisco CSE sponsor at least once per month

