

Generali Hellas



Working towards the goal of protecting and enhancing lives has elevated Generali Hellas to the position of one of the world’s top insurance and financial services companies. With over 60,000 employees in more than 60 countries, their approach to making a lasting connection with customers and providing accessible insurance has led to significant company growth. To support the company’s expanding needs, Chief Information Officer Dionissis Moschonas deployed Cisco Meraki cloud-managed wireless APs and switches, which provide centralized visibility and control.

Original Networking Challenges

- Needed a new wireless solution that was reliable, simple to deploy, and provided easy-to-use, real-time management
- Previous switch solution made it difficult to see how the network was being used, while configurations were challenging and time-consuming

Why Cisco Meraki?

- Cloud management allows the team to have network visibility via the dashboard and configure APs and switch ports without being on-site
- Unified solution provides one management platform across all devices, rather than having various solutions to understand and monitor
- The ability to deploy multiple SSIDs on the same AP allows the IT team to provide segmented business and guest access without installing additional devices
- Tools built into the dashboard permit the team to remotely monitor and troubleshoot potential issues with the network

The Deployment

- New installation of Meraki APs, Layer 2 and 3 Meraki Access Switches, and Layer 3 Meraki Aggregation Switches with warm spare failover completed in just one month
- APs on each floor connected to access switches deployed in a star topology and connected back to the core MS420 aggregation switch
- Main SSID configured to support RADIUS authenticated corporate access
- Guest SSID segmented from the LAN and using Layer 7 firewall rules to block access to bandwidth-heavy applications provides access for customers, partners, and employees’ personal devices



The Results

- IT team now has a single point of management for all network devices and has visibility into how the network is being used
- Virtual stacking within the dashboard permits the team to make per-port configuration changes on the switches with just a few mouse clicks
- Depending on the device type - company-owned, employee-owned, third party vendor, or guest - the IT team can control access to the network and bandwidth usage
- Employees are now able to roam between different building floors without losing connection to the corporate network
- Instead of relying on cellular networks, employees can now access the guest WiFi on their personal devices
- Overhead management has been reduced, while overall network visibility and functionality has increased and will continue to increase with automatic firmware updates and new feature releases included in the Meraki device licenses



The IT team can now centrally manage APs and Switches in the dashboard

“There is simply no comparison to other solutions. It’s not about features or performance, it’s more about the overall value we receive as a customer - which, in my opinion, is priceless.”

Dionissis Moschonas, Chief Information Officer, Generali Hellas Insurance Company