

IDSMS-1 TO IDSMS-2 TRADE-IN PROMOTION

Until August 1, 2004, Cisco will provide a US\$10,000 credit towards the purchase of an IDSMS-2 for each IDSMS-1. On August 1, 2004, Cisco will provide the last signature update for the IDSMS-1, effectively ending the life of the product. Therefore, customers can trade in their IDSMS-1 for an IDSMS-2 for a vastly reduced price. The program will be handled through the TMP and will have the following terms and conditions:

1. The program will run through August 1, 2004.
2. No credits will be recognized after that date and there will be NO EXCEPTIONS.
3. The IDSMS-1 must be returned within 30 days or the customer will be billed full list price for the IDSMS-2.
4. IDSMS-1 sigs will be ended August 1, 2004. There will be no extensions.
5. This program cannot be combined with any other Catalyst or IDSMS-1/2 promotion.
6. The way the program works is that customers receive their standard discount off the list price of the IDSMS-2.
7. This promotion is offered on a 1-for-1 basis, that is, one IDSMS-1 for one IDSMS-2. You cannot get a single IDSMS-2 for 2 IDSMS-1 and so on.
8. End of Life information for the IDSMS-1 can be found at:
http://www.cisco.com/en/US/products/hw/modules/ps2706/prod_eol_notice09186a008032d505.html
9. The trade in program is administered by the Cisco Technology Migration Program (TMP) and can be located at:
http://www.cisco.com/offer/tic/TMP_PA.html
10. To make the program work use WS-X6381-IDS as the "Trade In" part number and WS-SVC-IDS2BUNK9= as the "Trade To" part number.

If you have questions about this information please contact Jay Bazzinotti (jaybazz@cisco.com) at 508 553-6002 or John Lopez (johlopez@cisco.com) at 408 583-6756.



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