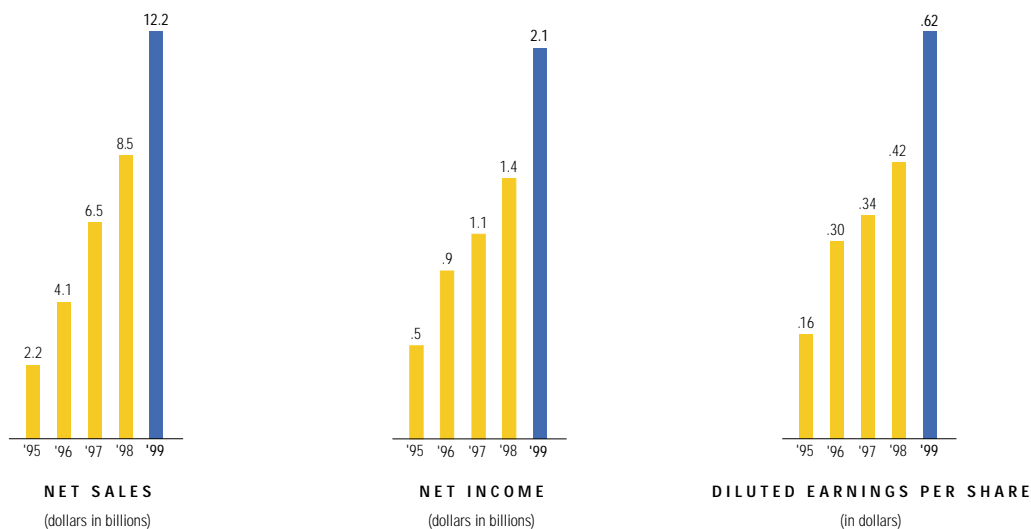




## Financial Highlights <sup>(1)</sup>



## Consolidated Statements of Operations Data <sup>(1)</sup>

(in millions, except per-share amounts)

YEARS ENDED	July 31, 1999	July 25, 1998	July 26, 1997
Net sales	<b>\$12,154</b>	\$8,488	\$6,452
Income before provision for income taxes	<b>\$ 3,316</b>	\$2,311	\$1,891
Net income	<b>\$ 2,096<sup>(a)</sup></b>	\$1,355 <sup>(b)</sup>	\$1,051 <sup>(c)</sup>
Net income per common share (diluted)*	<b>\$ 0.62<sup>(a)</sup></b>	\$ 0.42 <sup>(b)</sup>	\$ 0.34 <sup>(c)</sup>
Shares used in per-share calculation (diluted)*	<b>3,398</b>	3,245	3,128

<sup>(a)</sup> Net income and net income per share include purchased research and development expenses of \$471 million and acquisition-related costs of \$16 million. Pro forma net income and diluted net income per share, excluding these nonrecurring items net of tax, would have been \$2,548 and \$0.75, respectively.

<sup>(b)</sup> Net income and net income per share include purchased research and development expenses of \$594 million and realized gains on the sale of a minority stock investment of \$5 million. Pro forma net income and diluted net income per share, excluding these nonrecurring items net of tax, would have been \$1,885 and \$0.58, respectively.

<sup>(c)</sup> Net income and net income per share include purchased research and development expenses of \$508 million and realized gains on the sale of a minority stock investment of \$152 million. Pro forma net income and diluted net income per share, excluding these nonrecurring items net of tax, would have been \$1,416 and \$0.45, respectively.

\* Reflects the two-for-one stock split effective June 1999.

## Consolidated Balance Sheets Data <sup>(1)</sup>

(in millions)

YEARS ENDED	July 31, 1999	July 25, 1998	July 26, 1997
Working capital	<b>\$ 1,612</b>	\$2,033	\$2,015
Total assets	<b>\$14,725</b>	\$8,972	\$5,493
Shareholders' equity	<b>\$11,678</b>	\$7,148	\$4,325

<sup>(1)</sup> All results have been restated to reflect the acquisition of GeoTel Communications Corporation in a pooling-of-interests transaction.