



## EXECUTIVE SUMMARY

### Partner Designation:

- Technology Developer Partner

### Associated Cisco Solution:

- Cisco Open Platform for Safety and Security

### Customer Benefits:

- Decreased complexity: Converged security solution integrates data from all edge assets (sensors, actuators, RFID systems, video, other devices, systems, databases, and existing files).
- Decreased costs: Use of existing network for remote monitoring and data sharing reduces the total cost of ownership and maximizes the return on investment for networks and edge assets.
- Increased efficiency: Streamlined monitoring and management improve security and safety.

### Targeted Industries:

Local, state, and federal government organizations, including:

- Defense
- Security
- Emergency response
- Public safety

### Geographical Regions Served:

- Global

## Augusta Systems® Sensor Data Integration and Management Solution

### Partner Overview

**Augusta Systems powers intelligent enterprise networks. The company's products enable collaboration and communication between enterprise networks and edge assets such as sensors, actuators, wireless sensor networks, RFID systems, and imagery devices. With platforms for building and managing solutions, Augusta Systems delivers simplified edge asset data convergence capabilities that help organizations to reduce the total cost of ownership and maximize the return on investment for enterprise networks and edge assets.**

### Partner Solution Description

Many organizations today must address concerns about the distributed nature of security threats and the difficulties of monitoring actions based solely upon imagery data from electro-optical and infrared devices. Businesses and government agencies require more comprehensive protection. These organizations know that security systems should include a variety of traditional image sensors, motion sensors, chemical sensors, biological threat sensors, intelligent analytics, biometric systems, and other systems and devices.

EdgeFrontier™ and other Augusta Systems platform technologies enable the building and managing of converged solutions that can integrate data from all edge assets. EdgeFrontier can facilitate comprehensive security and risk management solutions, acting as an intelligent policy and correlation engine to merge data and events from sensors and other edge assets with the Cisco® Video Surveillance Media Server, Access Control Manager, and end-user applications.

The result is a converged security platform with the ability to intelligently process data from electronic, physical, and IT security assets. Augusta Systems technologies help organizations extract the maximum value from security system assets. By empowering the intelligent correlation of data, the converged solutions also minimize operational expenses, which can provide significant benefits to all organizations.

### Core Components of the Partner Solution

Augusta Systems solutions include components for data integration, protocol/format encoding and decoding, complex event processing, notifications and alerts, event and policy-based actions, data correlation and fusion, and bidirectional communications (for monitoring and control). With these solutions, system integrators can support integration, processing, correlation, and communications of security data between edge assets and enterprise networks. A security solution that converges data from disparate assets using Augusta Systems solutions can also power user display solutions and drive response actions based on automated features or manual actions from the command center and field personnel.

### Related Cisco Products

- Cisco Open Platform for Safety and Security
- Video Surveillance Media Server
- Access Control Manager
- IP Interoperability and Collaboration System (IPICS)

### Related Partner Information

Visit the Resource Center at [www.augustasystems.com/Resources/Overview.htm](http://www.augustasystems.com/Resources/Overview.htm) for copies of:

- EdgeFrontier Product Guide
- Network 2.0 White Paper

### For More Information

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