

ITALTEL CHOSEN BY ARCOR TO PROVIDE INNOVATIVE VOIP SERVICES AND SOLUTIONS

Thanks to network solution, controlled by the Italtel Softswitch, the residential and business customers of Arcor, the second largest wireline operator in Germany, will be able to use several new IP telephony and multimedia services.

Milan, September 6, 2006 - Italtel, one of the leading companies in the supply of products, solutions and services for next generation networks over IP, today announced that it has signed an agreement with Arcor, the second largest wireline operator in Germany, aimed at providing innovative VoIP services and solutions.

Under the terms of the agreement Italtel will supply both a Next Generation Networks (NGN) Class 4 VoIP solution, to expand the current transit network, and a Next Generation Networks Class 5 VoIP solution to develop new IP telephony and multimedia services for residential and business customers.

The network solution selected by Arcor, following a long evaluation and testing phase at customer premises, is based on the Italtel NGN architecture, with [i-SSW](#) (Italtel iMSS based Softswitch solution) and [i-UDB](#) (Italtel Universal Data Base) platforms developed by Italtel, and offers, with respect to other competitive proposals, tangible advantages in terms of:

- network scalability
- reduction of operational costs
- complete interoperability with the current voice networks
- possibility of introducing/developing Next Generation Services (NGS) for the service provider customers.

Italtel will act as overall system integrator of the NGN solution into Arcor's network and of the management systems in Arcor's Operation and Business Support Systems (OSS/BSS), thus assuming a key partner role.

The efficiency and robustness of the proposed Italtel platform have been already demonstrated by its usage in domestic and international networks infrastructures of the main European telecommunication providers, as in Italy, France, Spain, UK, Belgium, Greece as well as in Latin America.

"We are pleased that a qualified customer as ARCOR has decided to introduce Italtel technology in their network", said [Antonio Cassese](#), EVP Sales Operations International Markets for Italtel. "And even more because they selected Italtel as Arcor Strategic Partner and key System Integrator for the evolution of their network and customer services towards the NGN and NGS paradigm."

"Italtel reconfirms its ability to deliver advanced solutions," continues [Cassese](#), "and with this agreement its leadership in the EMEA Softswitch Market, already proven by large deployments and confirmed by qualified market analysts, becomes further strengthened, also on a very demanding market such as the German market."

"During the evaluation process of our Next Generation Network RfQ Italtel has been able to demonstrate Arcor the feature richness of their Softswitch based NGN platform especially supporting SIP based Class 5 VoIP services for residential customers," said [Georg Benzer](#), CTO of Arcor AG & Co. KG. "Together with the integrated central user database, a key element in the future transition towards the IP Multimedia Subsystem (IMS), the Italtel platform is currently one of the most developed. Furthermore the Italtel Softswitch is a good solution to integrate separate application servers to launch sophisticated enterprise services via Class 4 SIP-trunking", [Benzer](#) added.

Arcor

Arcor AG & Co. KG is the second largest fixed-line telecommunications provider in Germany. With its Germany-wide voice and data network, Arcor offers its private and corporate customers a broad range of services for voice, Internet and data transfer. Arcor employs 3,900 people all over Germany.

Italtel

Italtel Group designs, develops and installs solutions for new-generation integrated multi-service networks (voice/data/video), with cutting-edge products and a systems integration capacity that offers fixed and mobile telecommunications operators and Internet Service Providers reliable infrastructures that are open to networking and flexible in their technological evolution. Italtel's revenues for 2005 totalled 545.8 million euros; the company today has around 2,300 employees. The shareholders of Italtel Group S.p.A., the parent company of Italtel S.p.A., are: CDRD Investment (Luxembourg) III S.ar.l., (48.77%), Telecom Italia Finance S.A. (19.37%), Cisco Systems International B.V. (18.40%), Advent Investment (Luxembourg) S.ar.l. n. 3 (8.65%), Brera Italtel LLC (2.16%), Cordusio Società Fiduciaria per Azioni – which holds in trust the shares of Group employees and Company directors in addition to its own shares in the Company (2.65%). The Chief Executive Officer of Italtel is Mauro Righetti. Website: www.italtel.com

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