

Channel Partner Program Announcement



Announcement Date:
June 30, 2011

Retirement Date:
September 30, 2011

Program End Date:
September 30, 2012

Retirement of Cisco Outdoor Wireless Mesh Authorized Technology Provider (ATP) Program

Cisco will retire the Cisco® Outdoor Wireless Mesh (OWM) Authorized Technology Provider (ATP) Program effective September 30, 2011. This change will provide greater flexibility and speed to market, as we will see greater mainstreaming of mesh solutions by our customers and partners.

Partners who have been invited into the OWM ATP Program or are in the process of becoming recertified must fulfill the ATP requirements by September 30. They will then keep the designation for one year.

As a result of this action, Outdoor Wireless Mesh products will be open to all Cisco partners starting September 30, 2011, with no restrictions.

In parallel to this announcement, new mesh training is available immediately to all partners via the Partner Education Connection (PEC). This training is available free of charge and reflects the latest mesh features and products (R7 MR1). To access the training, please go to <http://cisco.partnerelearning.com/Saba/Web/Main>, and search for "Cisco Wireless Mesh Solutions for Outdoor Connectivity & Campus Extension."

If you require further details, please contact your partner account manager (PAM) or OWM channel lead.