

At-A-Glance

Financing Collaboration

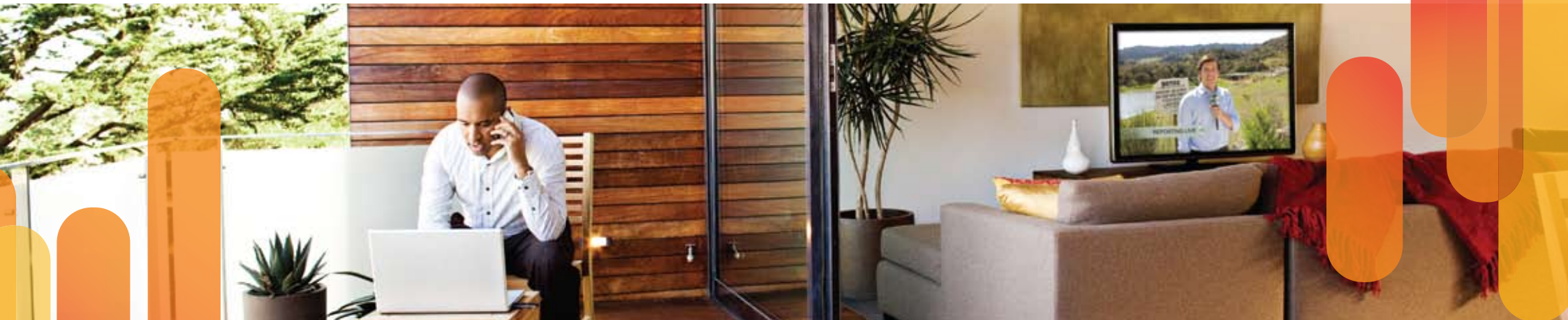
Cisco Capital lets you grow your Cisco Collaboration platform at a pace that suits your business

Cisco Capital® lets you grow your Cisco® Collaboration platform at a pace that suits your business. Our financing and leasing solutions provide a natural fit with cost-per-user and cost-per-workstation models. After implementation, this arrangement makes it easier to mirror costs with savings in your monthly profit and loss. Once these benefits have materialized, if you want to add users or reinvest in other Cisco Collaboration applications, we help make the process painless. You can simply roll new requirements into the contract, or use your finance solution to span budget quarters and fiscals.

Unique customer advantages:

- **Alternative source of funds:** Benefit from available and affordable funding.
- **Preserve cash:** Spread costs over time, preserve credit, and avoid a large cash investment.
- **One solution, predictable payments:** Combine Cisco hardware, software, services, and complementary third-party equipment in one strategic acquisition.
- **Lower costs:** Benefit from competitive rates and residual values to reduce total cost of ownership and accelerate return on investment.
- **Equipment lifecycle management:** Help manage costs, meet business demands, and avoid obsolescence with flexible migration options, and simplified equipment disposal.
- **Maximum flexibility:** Extend your investment protection with the right payment schedule, term duration, and end-of-lease options.

Additional Benefits: Financing Cisco Architectures



Our Cisco expertise

- Gain from direct access to Cisco technology resources and personnel.
- Benefit from technology acquisition that's linked to Cisco innovation lifecycles.
- Partner with us in over 145 countries.

More flexible financing

- Benefit from our flexible and affordable financing opportunities.
- Help protect your investment with flexible terms, payment structures, migration, refresh, and end-of-lease options.
- Obtain and maintain Cisco solutions on the best terms for your business.

A more strategic approach

- Take advantage of both current and future budgets for maximum business impact.
- Benefit from the use of technology without the cost of ownership.
- Use our combined Cisco and financing expertise to create a strategic approach.

Cisco Collaboration Solutions improve and accelerate rich team and customer experiences. Help your organization drive innovation and better decisions in today's complex work world. Build trust and accelerate team performance. Find an expert at a moment's notice or instantly form global teams. Increase your responsiveness to customers and the market. Collaborate with confidence across companies. Maximize your IT investments.

The Cisco Collaboration portfolio, along with services from Cisco and our partners, brings together:

- Conferencing
- Customer care
- Enterprise social software
- IP communications
- Messaging
- Mobile applications
- Telepresence

Take advantage of one team dedicated to your success

www.cisco.com//go/capital_europe

Legal Disclaimer

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