

Special Low Rate Financing for Cisco Services



In today's rapidly changing business environment the proper level of service is critical to increasing the performance and extending the life of your Cisco® technology solution. With flexible lease and financing from Cisco Capital™ you can enjoy the benefits of a complete Cisco technology solution today, while spreading the cost over time, adding value for your organization now; enhancing cash flow and profitability at the same time.

Special Low Finance Rate of 4.25%*

Cisco Capital is making the acquisition of services more affordable than ever with an aggressive finance rate of 4.25%. This is a below market rate and available on most subscription-based service contracts.

CISCO CAPITAL FINANCING BENEFITS

Cisco Capital offers a total solution financing enabling customers to:

- Lock in multiple years of service at today's price, thereby avoiding future price and rate increases.
- Establish predictable and manageable payments, improving financial liquidity and preserving lines of credit.
- Finance Cisco subscription-based SMARTnet® maintenance and advanced services on a standalone basis (without equipment), regardless of whether original equipment was leased or purchased.
- Enjoy convenience. Most maintenance contracts must be renewed annually, but Cisco Capital allows you to order up to 36-month terms in advance.
- Leverage Cisco Capital's unique knowledge of Cisco products, providing you better rates and more structures than competitors.

Cisco Capital offers flexible financing solutions enabling customers to purchase:

- **Bundled Services:** Combines a multiyear Cisco service contract with Cisco hardware, software and services, and non Cisco equipment for one easy monthly payment. Providing great flexibility and lease terms of up to 60 months.
- **Maintenance and Services Only:** Allows you to incorporate equipment not currently covered into a Cisco provided maintenance contract. Services can be financed on a standalone agreement for a term matching the length of the service contract.
- **Multi-year Services:** Provides one convenient process to finance multi-year service renewals allows you to lock in current pricing and avoid a large upfront capital investment.

PRICING

Cisco Capital is offering an attractive promotional finance rate of 4.25%* on most subscription-based multiyear service contracts, making it more affordable than ever to maintain your Cisco network with your desired level of Cisco services. **(Rates may vary for Federal Government entities. See Leasing Manager for details).*

ELIGIBILITY

Services financing programs are available to customers purchasing eligible Cisco provided services in the United States. All offerings are subject to credit approval by Cisco Capital Credit. Term eligibility is based on credit rating. Rates stated may vary for federal and government entities. Other restrictions may apply.

FOR MORE INFORMATION

To take advantage of this offer or to learn more information about Cisco Capital financing programs, please contact your local Cisco Reseller or visit us online at www.cisco.com/go/ciscocapital. You may also contact a Cisco Capital finance account manager by calling (800)730-4090.

Cisco Capital

Cisco Capital is a wholly owned subsidiary of Cisco specializing in providing innovative financing solutions for Cisco products and services worldwide.

More than just a finance company, Cisco Capital is a trusted business partner and consultant, supplying the best possible investment solutions that help our customers to succeed.



Americas Headquarters
Cisco Systems, Inc.
170 West Tasman Drive
San Jose, CA 95134-1706
USA
www.cisco.com
Tel: 408 526-4000
800 553-NETS (6387)
Fax: 408 527-0883

Asia Pacific Headquarters
Cisco Systems, Inc.
168 Robinson Road
#28-01 Capital Tower
Singapore 068912
www.cisco.com
Tel: +65 6317 7777
Fax: +65 6317 7799

Europe Headquarters
Cisco Systems International BV
Haarlerbergpark
Haarlerbergweg 13-19
1101 CH Amsterdam
The Netherlands
www-europe.cisco.com
Tel: +31 0 800 020 0791
Fax: +31 0 20 357 1100

Cisco has more than 200 offices worldwide. Addresses, phone numbers, and fax numbers are listed on the Cisco Website at www.cisco.com/go/offices.

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