



Frank Calderoni
Executive Vice President, Chief Financial Officer
Cisco

Frank Calderoni is Executive Vice President and Chief Financial Officer (CFO) at Cisco, managing the financial strategy and operations of a company with more than 64,000 employees and total revenue for fiscal year 2007 of \$34.9 billion. Calderoni is committed to maximizing long-term shareholder value, ensuring a balanced portfolio of growth initiatives, and maintaining the high level of integrity and transparency that Cisco is known for.

Previously as Cisco's Senior Vice President, Customer Solutions Finance, Calderoni was able to bring about profitable growth, disciplined decision making, and transparency in Cisco's reporting. He led the efforts to create and define the value chain for the sales and services model from which organization, staffing, compensation plans, targets, territory definition, and sales goals could be derived. He was responsible for the decision support model on investments related to sales, services, and marketing, including acquisitions.

Calderoni joined Cisco in 2004 from QLogic Corporation, a storage networking company where he was the Senior Vice President and CFO. Prior to that, he was the Senior Vice President, Finance and Administration and CFO for SanDisk Corporation, a flash data storage company. Previously He spent 21 years at IBM Corporation and was promoted to Vice President prior to taking on two CFO roles. While at IBM he held CFO responsibilities for several divisions, including Global Small Business and Storage Systems, within the IBM Server Group.

Calderoni holds a bachelor's degree in accounting and finance from Fordham University and a master of business administration degree in finance from Pace University.