Many enterprise customers turn to cloud providers to help them increase cloud capabilities for their businesses. They want the advantages of the cloud without the associated infrastructure, management, and technical issues. Agility, security, and performance are their primary concerns, as well as gaining the flexibility to deploy their choice of workloads to the cloud. And the Internet of Everything (IoE) – bringing together people, processes, data, and things to make networked connections more relevant and valuable than ever before – is also creating an entirely new set of requirements for globally distributed and highly secure clouds. This presents a huge opportunity for Cisco® cloud providers.

Flexible financing from Cisco Capital® can help you implement a Hybrid or Private Cloud Infrastructure; accelerating migration to the latest technologies while conserving cash, with our suite of offers:

**Flexible Payment Structures**
- Payment Deferral Options
- Structured Payment Streams
- Total Solution Financing: Hardware, Software, and Services from both Cisco and Non-Cisco Complementary Solution Providers

**Accelerate Loans for Cloud Providers and Cloud Managed Services Partners**
- No payments during the time required to build the Cloud Data Center

**Monetization of Managed Services for Cloud Managed Services Partners**
- Acquire technology needed to deliver Managed Services solutions to customers without incurring upfront cost or debt
- Asset light approach with potential for off balance sheet treatment
- Align expenses to revenue for optimized cash flow
- Potential for asset disposition relief at end of contract

Contact your local Cisco Capital representative today!

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