


Cisco Learning Credits
Make It Easy
To Add Training to Your Purchase



“Prior to your training program, I knew almost nothing on the subject of wireless computing. Today, I am installing wireless products by simply using the information I gained in the class. Thanks many times over!”

—Belnando Weekes
Quality Performance Systems, Inc.

Stay Competitive with New Technologies

The successful deployment of new networking technologies demands a workforce with current skills. Now, procuring the required training need no longer be an afterthought to the technology purchase. With the Cisco Learning Credit program, organizations can define their networking and training needs concurrently—and prepay for high quality training from authorized Cisco Learning Partners.

Identify Training Needs

When your goals are very specific you want 10 people to attain Cisco certification in network design, for example it may be easy to establish a training plan. But most organizations have more complex needs. Assessing those needs, and determining the appropriate training plan, requires skill and experience and that's where Cisco can help. Cisco Learning Partners can work with you to identify your needs, no matter how complex, and develop a training plan to meet them.

People learn in different ways and that's why Cisco Learning Partners provide a variety of approaches to technical training. Cisco e-learning, for example, offers high-value, self-training courses, speeding the certification of technical professionals for today's network environments. Contact Cisco Learning Partners to learn about their innovative training methods.

Purchase Cisco Learning Credits

Once you've identified your training needs, you can purchase Cisco Learning Credits at the same time you purchase hardware, software, and services. Each Learning Credit pays for US\$100 of training from a participating Cisco Learning Partner. Cisco Learning Credits sold in packs of 10, 100, 500, or 1500 are valid for one year and may be redeemed individually. The Learning Credits Training Map, available through participating Cisco Learning Partners, correlates available training with Cisco products and technology/solution areas. The Training Map includes an estimator, so you can determine how many credits to purchase, and has links to complete course descriptions and course registration.

Note: Buying Cisco Learning Credits does not automatically guarantee a reservation in a class. Prospective students should determine that the Cisco Learning Partner accepts Learning Credits as payment before registering for the class or purchasing the training materials.

PART NUMBER	CREDITS	LIST PRICE
TRN-CLC-000	10 Pack	\$1,000
TRN-CLC-001	100 Pack	\$10,000
TRN-CLC-002	500 Pack	\$50,000
TRN-CLC-003	1500 Pack	\$150,000

Gain the Value of Prepaid Training

With Cisco Learning Credits, your organization can anticipate increased productivity, administrative simplicity, and cost savings. By integrating training from the start, you set the stage for the most productive use of your network. The training providers, Cisco Learning Partners, have access to Cisco curriculum, equipment, labs, and simulations—and their trainers meet the Cisco high standard for technical expertise. By paying for training in advance, you eliminate the need to purchase training on an ongoing basis and may reduce the costs of administering separate budgets, purchase orders, and expense reimbursements.



Forecasting Learning Credit Needs

The Cisco Learning Credits Training Map correlates available training with Cisco products and technology/ solution areas. The chart below shows sample information. Once you and your Cisco Learning Partner determine your training needs, you can estimate the number of Learning Credits to purchase.

Technology or Certification	Recommended Training	Approximate Cost in \$US*	Approximate Learning Credits Required
Routing/Switching	ILT course: Interconnecting Cisco Network Devices (ICND)	\$2000–2300	20–23
Security	ILT course: Cisco Secure Intrusion Detection System (CSIDS)	\$2500–2800	25–28
Voice Access	Live e-learning course: Cisco Voice over Frame Relay, ATM, and IP (CVOICE)	\$1200–1600	12–16
Internet Business Solutions	Web-based course: Cisco Internet Solutions Specialist—Solutions (CISSS)	\$300–500	3–5
CCNP® Certification	Series of four ILT courses:**	\$10,100–10,900	101–109
	• Building Scalable Cisco Internetworks (BSCI)	\$2300–2500	23–25
	• Building Cisco Remote Access Networks (BCRAN)	\$2500–2700	25–27
	• Building Cisco Multilayer Switched Networks (BCMSN)	\$2800–3000	28–30
	• Cisco Internetwork Troubleshooting (CIT)	\$2500–2700	25–27
Selected area of expertise	Customized training	As quoted	As quoted

* Cisco does not establish or publish suggested resale prices for training. Contact the Cisco Learning Partner directly to determine the cost of a training product or service being offered.

** These courses prepare candidates to pass the proctored certification exam. (Neither the cost of the exam itself nor the costs associated with attaining the prerequisite CCNA® certification are included in the example.)

Redeem Learning Credits

Learning Credits are available as soon as the order is booked. You may redeem them from participating Cisco Learning Partners for all Cisco authorized training, including instructor-led training (ILT) courses, e-learning, labs, simulations, and customized training programs. If you are redeeming Learning Credits for a training course, the course must begin before the designated Learning Credits expire.

Manage Learning Credits

Cisco Learning Credits are registered in an online database that tracks transactions, validates redemptions, and sends monthly statements. A Learning Credit management tool, available 24x7, lets you view your credit balance, review account transactions, monitor the courses taken by individuals and departments, and generate reports. Cisco Learning Credits are valid for one year from their date of purchase.

Train with Cisco Learning Partners

Cisco Learning Partners can help you identify and address your training needs. The only authorized providers of Cisco curriculum, Cisco Learning Partners, must meet stringent guidelines for authorization and their instructors must pass rigorous exams to become certified Cisco instructors. Cisco Learning Partners offer:

- Training needs assessment
- E-Learning solutions
- Customized Cisco training
- Access to Cisco learning technologies
- Real-time simulations
- Quick-start and in-depth packages
- Hands-on and remote access labs with the latest equipment
- Preparation for Cisco Career Certifications exams

The Cisco Learning Locator, available on the Training and Certifications Web site, provides links to Cisco Learning Partners along with course information and a course-finding tool.

www.cisco.com/go/class_locator



About Cisco Training and Certifications

Cisco Systems offers a variety of learning options to help network professionals keep up with the latest technologies and prepare for Cisco Career Certifications, such as the popular CCNA®, CCNP®, and CCIE® certifications. You may redeem Cisco Learning Credits for standalone training courses as well as for training that leads to Cisco Career Certification and to specialization.

You can find out more on the Learning and Events site:

www.cisco.com/go/training

For specifics on the Cisco Learning Credit Program, please visit:

www.cisco.com/go/learningcredits



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