

## UK&I Partner Awards



Award Category:	<b>Cisco Ireland Digitisation Project of the Year FY15</b>
Partner Company Name:	
Nominee's Contact Details:	First Name: Surname: Address:  Email: Telephone Number:
<b>Criteria</b>	
<b>Connected Strategy:</b> Outline the steps you took to understand the customer business pain points and identify the need for an IoE/IoT related solution.	
<b>Digitisation Outcomes:</b> Describe how you developed the digitised strategy with the customer to transform business and operating models.	
<b>Customer Benefit:</b> Describe how the project provided business benefit to the end customer.	
<b>Example Metrics:</b> <ul style="list-style-type: none"><li>• Cost Savings</li><li>• Operational Efficiency</li><li>• Statistics related to improved business processes</li><li>• Statistics related to improved customer experience</li></ul>	
<b>Other:</b> Any other aspects for the judges consideration.	