easylease Low Rate Financing Program

for Cisco Technology

Getting the right technology for your business just got easier...

The right technology makes businesses more efficient and productive. It keeps employees connected, makes customers happier and enables greater flexibility and security. However, with continued pressure on cash flow and competing demands for budgets, funding technology investments for your business can be difficult.

Cisco® **easy**lease Low Rate Financing makes it simple to acquire your Cisco solution. With low rate financing for Cisco technology available through selected finance partners you can*:

- **Accelerate technology adoption:** Finance helps you acquire a complete end-to-end solution across hardware, software and services, whatever your budget, when your business needs it
- **Lower overall costs and reduce cash flow pressures:** There's no need for a large upfront payment. Spread payments over 12 or 36 months, leaving you free to invest cash in core business priorities
- **Flexibility for you to align your technology with business planning:** You can upgrade or take ownership of the equipment at the end of the lease term

Why choose **easy**lease Low Rate Financing?

- Complete financing solution for your Cisco technology including hardware, software and services
- Simple, fast application and approval processes through a dedicated **easy**lease customer team
- Financing provided by selected finance partners

*Participating country's terms and conditions apply. Finance partner credit approval required.

easylease Low Rate Financing Program

easylease Low Rate Financing Terms and Conditions

Lease agreement duration	The choice of either: - 12 months at 0% interest - 36 months at 6% interest (lease rate factor* is R30.27 per R1,000)
Minimum solution size	R120,000
Maximum solution size	R3,000,000
Minimum spend on Cisco equipment	This must equal 70% of the total purchase price (including hardware, software and services). Hardware must equal 80% of amount you spend on Cisco products
Offer end date	Your Cisco partner must process your order before close of business on 31July 2016
Terms and conditions	Equipment may be purchased at end of term for a minimal fee, local terms and conditions apply
	Financing subject to finance partner final credit approval
	Subject to execution of finance partner's local lease documentation
	Only available in South Africa
	Cisco reserves the right to withdraw or amend this offer at any time

*Lease rate factor is the payment calculation, so for each R1,000 you pay R30.27 per month rental

How to calculate your monthly payment

Calculating your monthly payment is easy. Here are two examples.

12 months at 0% interest:

Total cost of solution: **R200,000**

Lease agreement duration: **12 months**

$$\text{Monthly payment} = \frac{\text{R200,000 (total cost of solution)}}{\text{12 months}}$$

Therefore you pay **R16,667 per month**

36 months at 6% interest:

Total cost of solution: **R200,000**

Lease agreement duration: **36 months**

$$\text{Monthly payment} = \frac{\text{R200,000 (total cost of solution)}}{\text{R1,000 x R30.27*}}$$

Therefore you pay **R6,054 per month**

Getting started is easy

For more information about financing your Cisco technology needs:

- Contact your local Cisco partner or Cisco representative
- Or email the **easy**lease team:

Cisco_easylease_enquiries_South Africa
@external.cisco.com

2015 © Cisco and/or its affiliates. All rights reserved. Lease and related products may be available through Cisco or through independent third party lenders qualified to offer the Lease and related financing products in your applicable jurisdiction. Promotion available to qualified commercial customers and are subject to credit approval and execution of standard documentation approved for this offer by the applicable lender. Not all customers may qualify for these rates. Rates are based on customer's credit rating, financing terms, offering types, location, equipment type and options. Not all Cisco products are eligible. In addition, the pricing set out above is exclusive of any applicable tax, including but not limited to VAT, GST , sales, use or personal property taxes (unless otherwise stated above) which may be imposed upon the equipment or the transaction. At the time of financing the customers net asset value or annual turnover must exceed R2,000,000. This offer may not be combined with other offers . Other restrictions may apply. Cisco reserves the right to change or cancel this program at any time without notice.

34680/ecoutez/NH/0515