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Data Center Enrollment for Cisco Enterprise Agreement

Product overview
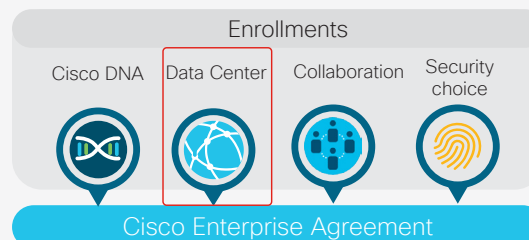
The Cisco data center goes anywhere your data is

The data center is no longer a place or a fixed location. Instead it is defined as wherever data is created, processed, or used. So it's only natural that a new enterprise IT architecture is needed—one that supports connectivity, security, and management.

Cisco offers a new data center for applications, powered by intent-based networking and delivered across your multicloud.

Cisco's Data Center enrollment, made up of six software suites that are consumable through the Cisco Enterprise Agreement, enables you to deploy, run, and manage your data center needs everywhere.

Expand your data center across multicloud and edge with innovation only Cisco can deliver. New Cisco ACI® Anywhere and Cisco HyperFlex™ Anywhere capabilities let your data center follow the data.

The Cisco Enterprise Agreement is a cross-architecture buying program that lets organizations purchase and manage software and supporting services spanning all architectures through a single, flexible, 3- or 5-year agreement.

Enrollments

Cisco DNA | Data Center | Collaboration | Security choice

Cisco Enterprise Agreement

Benefits

The Cisco® Enterprise Agreement is ideal for organizations that want financial predictability, want a simplified IT environment, or have a technology growth plan. Its benefits include:

· **Simplifies** and centralizes licensing management with a cross-portfolio, co-terminated agreement covering your entire worldwide organization

· **Scales** to meet changing business needs, with licenses that allow organic growth and provide updates and upgrades

· **Has no** retroactive overage fees, with the industry's only "True Forward" feature

· **Controls** costs by providing investment protection for existing licenses and services as well as budget predictability for growth

· **Provides one** workspace to see all the software subscriptions procured, deployed, and due for renewal

· **Saves** time through co-termination of software subscriptions

Next step

Learn more about

- The Cisco data center
- The Cisco Enterprise Agreement

For more information about these choices, and for help with selecting what's right for your business, please contact your Cisco account manager or an authorized Cisco partner.

Financial predictability	True Forward: No retroactive billing	Know where you stand in one workspace	Co-termination of software subscriptions

Software suites in the Data Center enrollment

The Data Center enrollment comprises six software suites that are available through the Cisco Enterprise Agreement. In addition to the benefits of the Cisco Enterprise Agreement, Data Center offers multisuite discounts.

Software suites:

- Cisco ACI Advantage and ACI Premier–includes Cisco ACI and NX-OS
- Cisco Intersight™ Advantage
- Cisco HyperFlex Advantage and HyperFlex Premier
- Cisco Tetration
- Cisco CloudCenter™ 5.0
- Container platform
- Workload Optimization (optional add-on)
  Refer to the Solution Overview for more details on the suites.

Requirements (must satisfy all 3)

1. Minimum net Total Contract Value (TCV): $250,000

2. Minimum suites: Any 2 suites

3. Coverage: Enterprisewide coverage for Cisco ACI and HyperFlex; application-specific minimum TCV commitment for other suites