

At-A-Glance

TelePresence Financing Solution

Cisco Capital – giving you access to the technology you need at a pace that suits your business

The intelligent way to meet and collaborate

Cisco TelePresence™ solutions power the [intelligent way of working](#), where everyone, everywhere can be more productive through face-to-face collaboration.

Cisco TelePresence, the next generation of video conferencing, is transforming the way people collaborate, giving them the tools to work:

- In teams of any size
- No matter where each person is located
- In real time
- As if they were all sitting in the same room

The realism and quality of TelePresence enhances the communication value of your meetings. Quality and collaboration capabilities are far beyond typical video conferencing. Suddenly, you're able to catch every comment and nuance of the conversation. At the same time, you save money, time and energy wherever you use it.

Optimise your time

Frequent video participants report saving at least two hours weekly, with one-third reporting at least one day saved per week. TelePresence solutions are helping organisations save money, increase competitive advantage, improve employee work-life balance and bring people closer together.

Make the most of your most valuable resources

When you have a lean team and a tight budget, TelePresence can help you make the most of your resources. In fact, the cost of two international business trips may pay for a [video conferencing system](#).

Consider the opportunity cost

The true cost of travel is not just a plane ticket and hotel. Time on the road could be spent being more productive, bringing new products to market, reducing repair time or meeting with more customers.

Be greener

Environmental sustainability is a priority for many organisations, and utilising TelePresence in order to reduce travel can significantly help meet green goals.



The intelligent way to acquire your TelePresence solution

Cisco TelePresence solutions power the new way of working, where everyone, everywhere can be more productive through face-to-face collaboration, but we recognise that budget constraints mean that you can't always get the technology you need, when you need it.

The Cisco Capital TelePresence Financing Solution allows you to acquire this technology without waiting for additional budget to become available.

One financing solution that includes installation, professional services, maintenance and ready access to upgrades that is as simple as 1, 2, 3:

- 1 Work out your financing duration, up to 60 months
- 2 Access up to three months deferred payments
- 3 Get lower initial payments, that step up over time

As well as providing greater financial flexibility, your organisation could achieve additional savings up to 19%.

So talk to your Financial Solutions Manager to discuss how we can help you acquire the right Cisco TelePresence Solution for your organisation.

How to get more information

- Talk to your Cisco Capital Financial Solutions Manager
- Visit the Cisco Capital website www.ciscocapital.com/emea
- [Explore the Cisco TelePresence Solutions](#)
- [Find a Cisco Partner](#)

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