



# Cisco Commerce



## Estimates and Configurations

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## User Guide

Cisco Proprietary

**Note:** This document is no longer being actively updated as of August 2019. Please contact [crc-training@cisco.com](mailto:crc-training@cisco.com) if an update is requested.

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## 1 Conventions Used in this Document

- Keyboard sequences you press are shown in bold. Example: “Press **Tab** to move to the next field.”
- Links that display in blue on the Cisco Commerce homepage, whether underlined or not, are underlined in the user guide. Example: “On the Items tab, click Find Products.”
- Menu or sub-menu paths are separated by a “>”. Example: “**Select Intended Use > Managed Service**.”
- Buttons you click on the screen are shown in bold. Example: “Click **Continue**.”
- The labels on radio buttons, drop-down menus, checkboxes, and fields that correspond have no special formatting. Examples: “Click the Yes radio button.” “Click the Service Program drop-down menu.”
- When there are multiple ways of accomplishing a specific task, preferred methods are highlighted as follows:



The blue circle around a lower case “i” means *reader take note*. Notes contain helpful suggestions or reference to material not covered in the manual.

For example:



**Best Practice:** Search for an address before creating a new one. Add a shipping address only if the address is not found.

- Active hyperlinks to other documents or within the same document are shown in blue (RGB: 0, 0, 255) and underlined. Example: “Additional information is available in the [Getting Started with Cisco Commerce User Guide](#).” or “See Creating an Estimate for more details.”
- In sections describing a process that starts from somewhere other than the Cisco Commerce homepage, a process flow indicates how to get there. For example, you link an estimate to a deal ID on the Estimates page, which means you would have already created an estimate. The following illustration would therefore display at the beginning of the Link the Estimate to a Deal ID section.



## 2 Cisco Commerce Estimates and Configurations Workflow

To understand how the estimates module fits within Cisco Commerce and the Cisco sales structure, see [Getting Started with Cisco Commerce User Guide](#).

In Cisco terms, an estimate is a pre-configured collection of products and/or services that form a solution. This collection can be validated and saved for reuse, sharing with others, and purchasing.

As part of Cisco Commerce's pre-sales capabilities, you can create an estimate and add products and services to a shopping cart, without having to provide the detailed customer information needed to create a quote or an order in Cisco Commerce. This process enables seamless collaboration between end customers, Cisco Partners, and Cisco Sales using the share functionality of their estimate.



**Note:** Guest users (often non-registered customers) can configure Cisco solutions to generate estimates for purchase through a registered partner. As a partner, you can claim their estimate by using the estimated ID shared by them. See Claiming an Estimate.

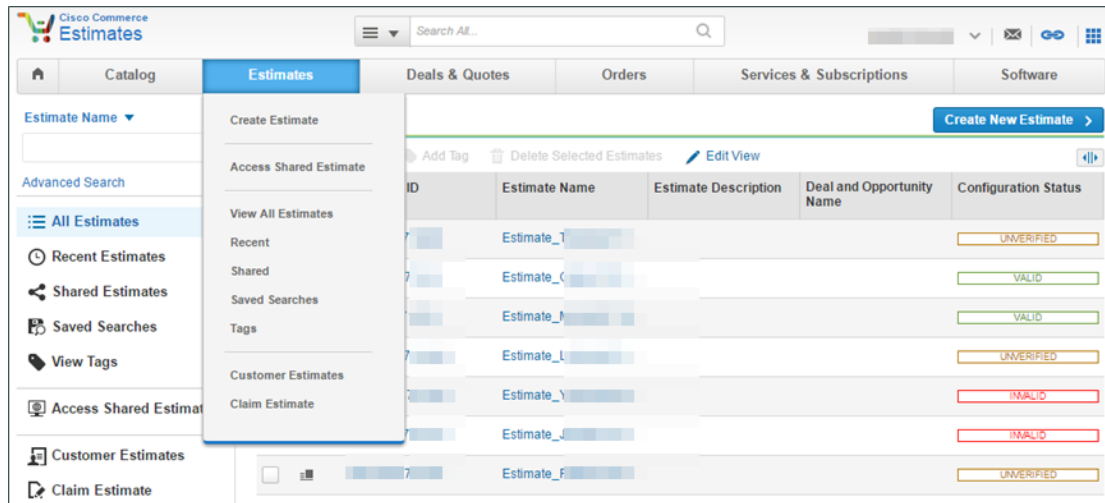


Estimates Workflow

## 2.1 Using Options on the Estimates Tab

In Cisco Commerce, the Estimates tab allows you to:

- Create and manage your estimates
- Access a shared estimate
- View all or a specific estimate
- Claim estimates created by guest users



Options on the Estimates Tab

## 2.2 Setting Default Preferences

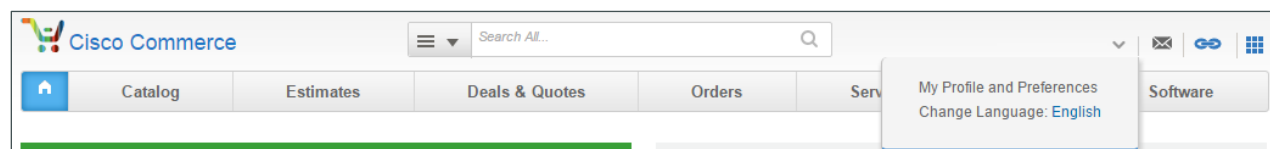
You can set and verify default preference for your estimates for options such as, Price List, Intended Use, Bill to ID (BID), End Customer Information, Export, Sharing, and Service preferences using My Profile and Preferences section. This saves time and effort in setting preferences for each estimate individually that you create. See [Getting Started with Cisco Commerce User Guide](#).

You can also update this information for an individual estimate when required.

### 2.2.1 Setting Default Estimates Preferences

To set default estimates preferences for all your estimates complete the following steps:

1. Select **My Profile and Preferences** from the drop-down menu that displays when you hover over your name.



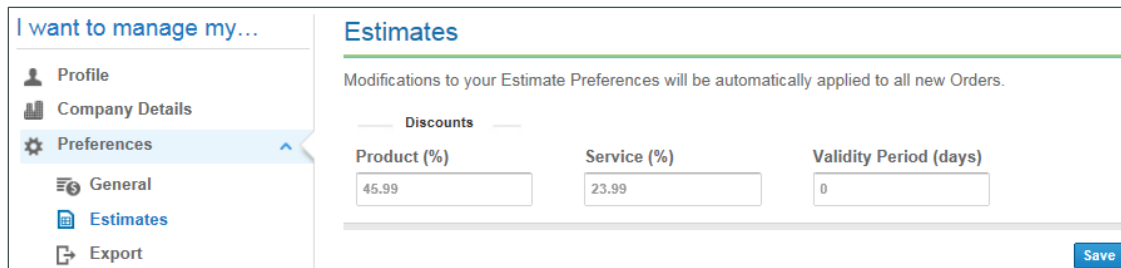
#### My Profile and Preferences

2. Select **Preferences > Estimates**. The Estimates page displays.

You can default the discount information for products and services, as well as estimate validity period on this page. Use the validity period for pre-sales activities to provide your estimate with a set life, after which the estimate will expire and can no longer be imported into a quote or an order. Reset the validity period to make the estimate active (see [Verifying and Updating the Validity Period](#)).



**Note:** The discounts and validity information displayed here are not validated or approved. These values are only used for pre-sales price modeling.



**Estimates Preferences Page**

**Best Practices:**



- If you want to create an estimate with your standard cost, set your estimate discounts to be your contractual standard discounts. For End Customer price modeling, you can change the discounts at the estimate or line level. See [Price Modeling for End Customers](#).
- Keep the validity period value blank unless you always want to create an estimate with the same validity period. For End Customer pre-sales activities, you can update the validity period on the estimate. See [Verifying and Updating the Validity Period](#).

## 2.2.2 Setting Share Preferences

You can set default sharing preferences for your estimates, quotes, and orders.

Setting default sharing preferences for all your estimates can be done through the Estimates tab on the Share Preferences page. See [Getting Started with Cisco Commerce User Guide](#).

You can:

- Set preferences for default sharing of estimates with the team when you check the checkbox for “Automatically add my team to Estimates that I create”.
- Allow others to add themselves to the estimate through an advanced search by checking the checkbox for “Allow users to add themselves to Estimate team, searching by Estimate ID in advance search when estimate is shared as”.





**Note:** The e-mail notification feature enables you to send e-mail notifications for shared estimates to registered and non-registered users in Cisco Commerce.

Marking the estimate preferences as Public Read-Only or Public Read/write will make the estimate visible to everyone. However, until a user searches for that estimate using the advanced search feature in Cisco Commerce, the estimate will not display in their Shared Estimates list. If Read-Write access is granted, any changes made by recipient(s) will be reflected in your view as well. They can also share the access key with others for similar read-write access.



**Note:** Providing public access will enable all users who know the estimate ID to access your estimate. It is NOT recommended to set this as your default.

**Share Preferences Page: Estimates Tab**



**Best Practice:** Set your defaults to Read-Only. You can grant Read-Write access if needed when sharing an estimate.

To share individual estimates, see [Sharing an Estimate](#).

### 3 Creating an Estimate

In Cisco Commerce, you can create estimates in two ways:

- Using the Catalog: See [Using the Catalog Tab](#).
- Using the Estimates tab: See [Using the Estimates Tab](#).

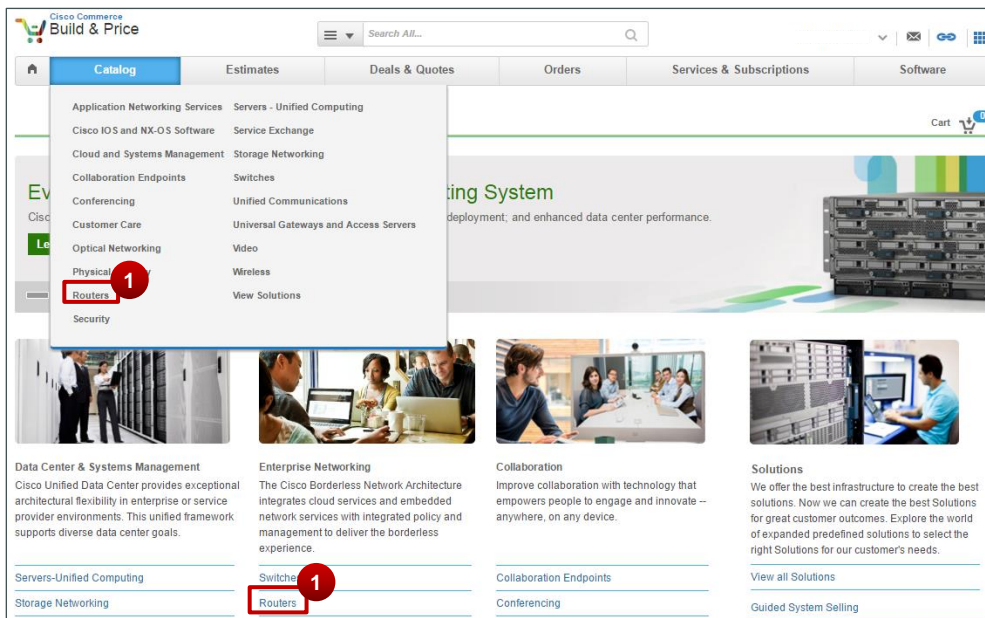
You can also create an estimate by using the common utility **Save as Estimate** from within a quote or an order. See [Saving as an Estimate](#).

#### 3.1 Using the Catalog Tab

Cisco Commerce offers an enriched catalog experience that allows you to browse through all Cisco technologies, and identify the offers that best suit your needs. Guest users or registered guest users can also share their estimates with you to request a quote.

Through the Catalog tab:

- Browse through available Cisco products and services
- Review available product data sheets and literature
- Compare Unified Computing System (UCS) products
- Customize or configure products and services and add to cart to create an estimate



#### Cisco Commerce Homepage: Catalog

To create an estimate using the Catalog tab, complete the following steps:

1. Hover over the Cisco Commerce Catalog tab to view the available technology in a drop-down menu. You can also select a technology from the Cisco Commerce homepage itself.

Various products display for the technology selected.

2. Select the appropriate product item from the list. A detailed product information page displays.



**Note:** You can select a particular UCS series and compare products while viewing detailed product descriptions. See [Comparing UCS Products](#).

**All Routers Products**

- » Branch Routers
- » Cloud Connectors
- » Cloud Routers
- » Connected Grid Routers
- » Data Center Interconnect Platforms
- » Industrial Routers
- » Mobile Internet Routers
- » Other Routing Products
- » Service Provider Core Routers
- » Service Provider Edge Routers
- » Service Provider Infrastructure Software
- » Small Business Routers
- » WAN Aggregation and Internet Edge Routers

**Branch Routers**

- Cisco 1100 Series Routers
- Cisco 1800 Series Integrated Services Routers
- Cisco 1900 Series Integrated Services Routers
- Cisco 2800 Series Integrated Services Routers
- Cisco 4300 Series Integrated Services Routers
- Cisco 4400 Series Integrated Services Routers
- Cisco 800 Series Routers
- ITP 3200 Series Routers

**Catalog Tab: Series and Model Page**

3. Review the product information displayed on this page, such as data sheets and bulletins.

Cisco Commerce Build & Price

Search All...

Catalog | Estimates | Deals & Quotes | Orders | Services & Subscriptions | Software

Products > Routers > Cisco 2900 Series Integrated Services Routers

**Cisco 2900 Series Integrated Services Routers**

Products | Bundles | Accessories & Spares

- » Cisco 2900 Series Integrated Services Router
- » Cisco 2900 Series Secure Voice Bundles
- » Cisco 2900 Series Services Ready Engine Application Options
- » Cisco 2900-AX Series Integrated Services Routers
- » Cisco 2900 Series Secure Voice & Unified Border Element
- » Cisco 2900 Series Security Bundles
- » Cisco 2900 Series Voice Bundles
- » RPS2300 for the Cisco 2900 Series

SKU & Description	Unit List Price	Qty
C1-CISCO2901/K9 CP SVIP Cisco ONE - ISR 2901	1,995.00	1

Configure | Add To Cart

**Related Content** | Refine By

Document Type: 1

- Sales Case Studies: 1

AUTOMATION- Collateral as a link-all tags None in Target theatre Sales Case Studies-sprint5  
Released Date: 12-APR-2016

Views (0) | Shares (0) | Downloads (0)

**Catalog Tab: Product Information Page**

- Click **Configure** (or **Customize**, as applicable) to configure a product with additional options and accessories. See [Choosing Options and Resolving Issues](#). While configuring, you can also add services to your products. See [Adding Services](#).

Alternatively, click **Add to Cart** to first create an estimate and then configure your product.

- An estimate is created for your product(s) and an estimate ID is assigned automatically. You can change the estimate name and build the estimate further, as required (see [Building the Estimate](#)).

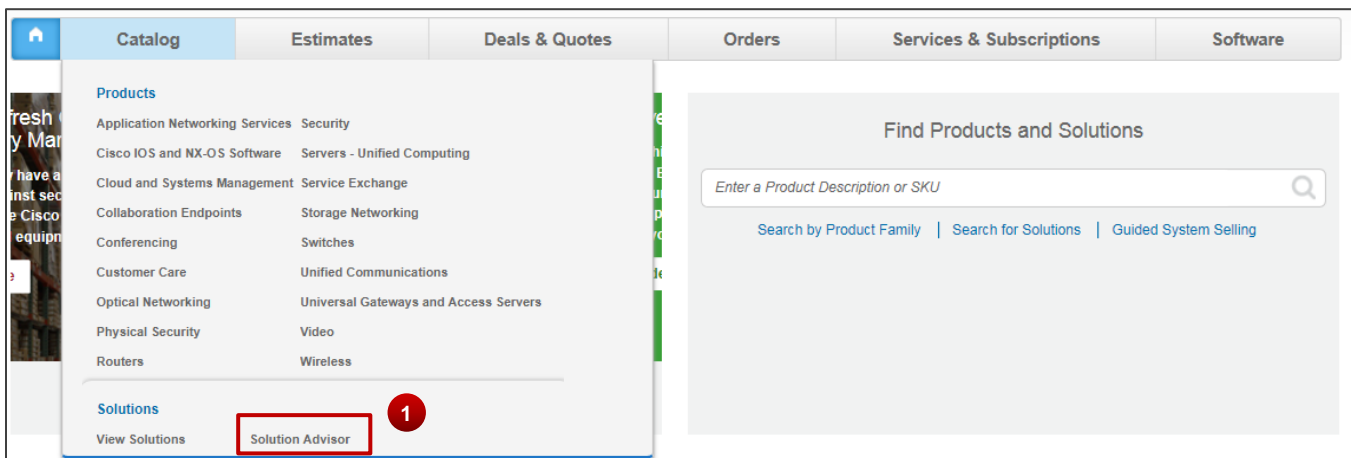
### 3.1.1 Using Solution Advisor

You can use Solution Advisor to quickly configure multi technology solutions and to generate an Estimate.

#### 3.1.1.1 Create a Solution

From the homepage:

- Click **Catalog**.
- Select **Solution Advisor**.



A list of Technology Groups will appear.

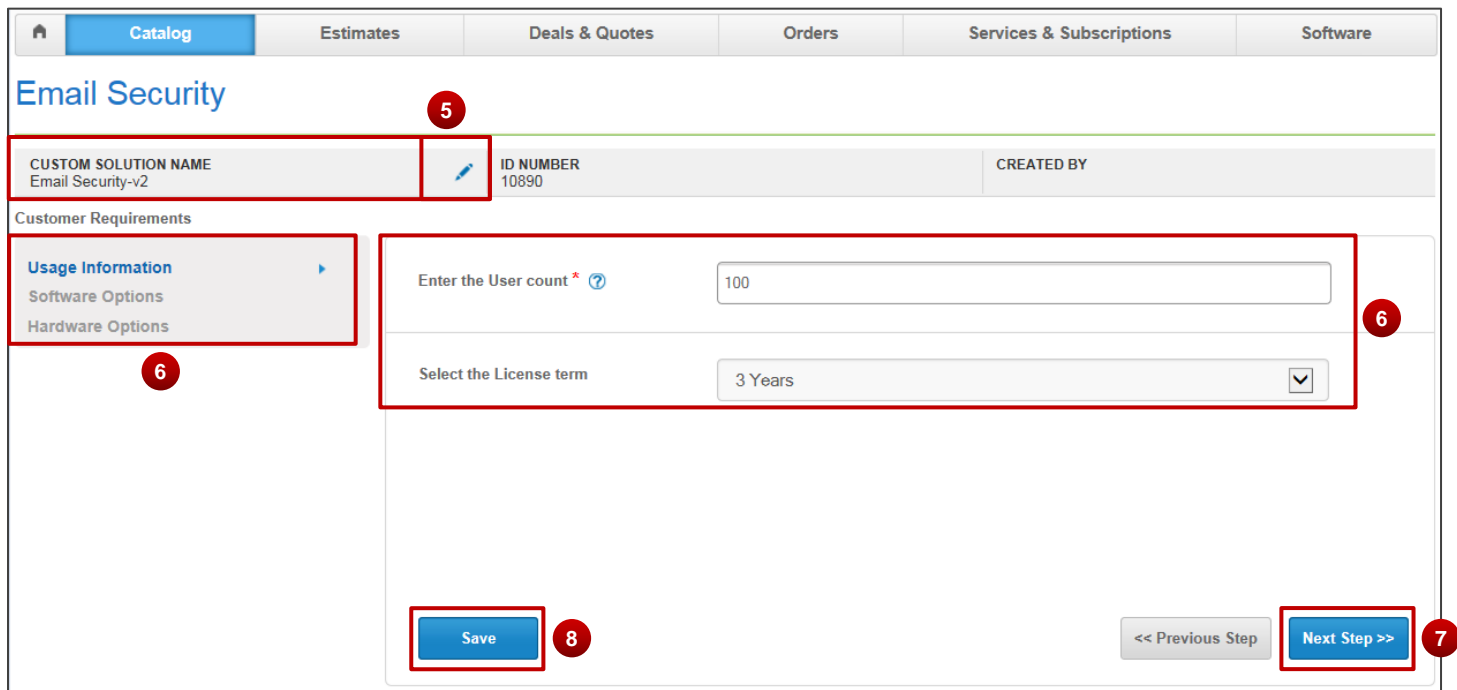
- Click **Create** to proceed further with creating a Solution for a technology.
- To view already saved solutions, click **Saved Solutions**. The count of solution(s) saved earlier will appear next to Saved Solutions.

The screenshot shows the Cisco Commerce Solution Advisor interface. At the top, there is a navigation bar with tabs for Catalog, Estimates, Deals & Quotes, Orders, Services & Subscriptions, and Software. Below the navigation bar, a message states: "New solutions have been added: Email Security , Web Security .". The main content area displays a list of solution cards. Each card includes an image, a title, a brief description, and a "Create" button. The "Email Security" card is highlighted with a red box around the "Create" button and a "3" in a red circle above it. The "Saved Solutions" link below the "Create" button is highlighted with a red box and a "1" in a blue circle. A "4" in a red circle is placed to the left of the "Saved Solutions" link. A red star icon in a box is visible to the right of the "Email Security" card, indicating a newly added technology group.

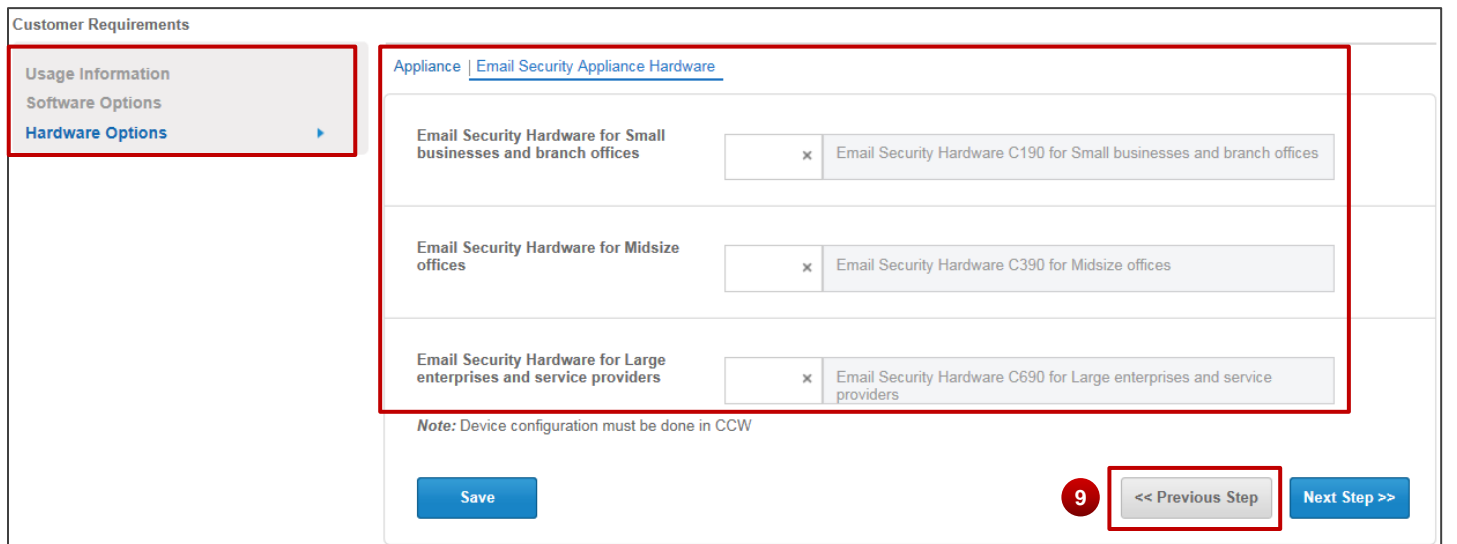
**Note:** indicates newly added technology group(s).

5. To Edit the Custom Solution Name, Click on the icon.
6. Select and Enter details for each segment.
7. Proceed to Next Step.

8. To save the filled information for a solution, Click **Save**.



9. Click **Previous Step** to return to previous segment.



10. The configuration will be created based on user selection.

11. Click **Customer Requirements** to edit the options.

12. To export or print details of configuration, Click **Export as XLS** or **Print Friendly PDF**.

13. To save the Bill Of Materials (BOM) as an estimate, Click **Save as Estimate**.

11 Customer Requirements
BOM Summary

Export as XLS  
 Print Friendly PDF

12 Configuration Summary

Line	Product ID	Description	Unit List Price	Qty	Extended List Price
1.0	ESA-C690-1G-K9	ESA C690 Email Security with 1GE Fiber interfaces	\$30,950.00	1	\$30,950.00
2.0	ESA-C390-K9	ESA C390 Email Security Appliance with Software	\$13,950.00	1	\$13,950.00
3.0	ESA-C190-K9	ESA C190 Email Security Appliance with Software	\$5,950.00	1	\$5,950.00
4.0	L-CES-ESI-LIC=	Cloud Email Security Inbound Essentials License	\$45.46	100	\$4,546.00
5.0	L-CES-AMP-LIC=	Cloud Email Security AMP Add-on	\$28.92	100	\$2,892.00
6.0	L-CES-MFE-LIC=	Cloud Email Security McAfee AV Add-on	\$16.80	100	\$1,680.00

10

**Total Price** \$59,968.00

(All Prices Shown in USD)

13 Save as Estimate

### 3.1.1.2 View Saved Solutions

Saved Solutions can be accessed from the Solution Advisor Home Page.

1. Click **Saved Solutions**.

New solutions have been added: Email Security , Web Security .

**ASR 9000**

Quick way to configure ASR Chassis and Line Cards

Create

Saved Solutions

**CPwE Solution**

Converged Plantwide Ethernet Solution

Create

Saved Solutions

**Contact Center Express**

Cisco Unified Contact Center Express (Unified CCX) delivers a highly secure, available, virtual, and sophisticated customer interaction management solution for up to 400 agents. This integrated, comprehensive, contact center solution is intended for both formal and informal contact centers in midmarket, enterprise branch, and corporate departments.

Create

Saved Solutions

**Email Security**

Cisco Email Security offers high availability email protection against the constant, dynamic, rapidly changing threats affecting email today.

Create

3 Saved Solutions

1

2. List & count of saved solutions for each technology group will appear.

The screenshot shows the 'Catalog' tab selected. On the left, the 'Saved Solutions' sidebar lists three categories: 'Email Security' (3), 'Enterprise Networks' (3), and 'ASR 9000' (1). The main content area is titled 'Enterprise Networks' and contains a table of solutions. A red box highlights the table, which has columns for 'Custom Name' and 'Last Updated Date'. The table lists three solutions: 'Enterprise Networks-v3' (03-Aug-2016), 'GSS-ENS-MODEL-9348-04042016' (04-Apr-2016), and 'GSS-ENS-MODEL-9345-04042016' (04-Apr-2016). A red circle with the number '2' is positioned above the 'Enterprise Networks' header.

3. To delete, Select a solution/s and Click **Delete**.

The screenshot shows the 'Catalog' tab selected. The 'Saved Solutions' sidebar is visible on the left. The main content area is titled 'Email Security'. A red box highlights the 'Delete' button in the top left of the main area. Another red box highlights the checkbox for the solution 'Email Security-v3' in the table. The table also shows 'Email Security-v2' and 'Email Security-v0'. A search bar is visible at the top right of the main area.

4. Search for a Solution with Custom Name.

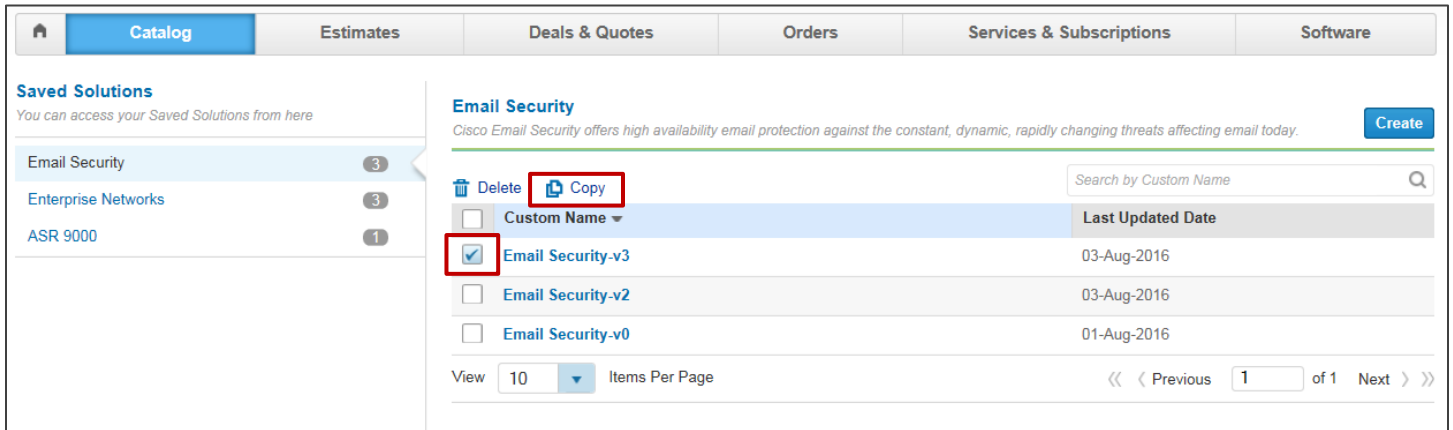
5. Create a new Solution from Saved Solutions Page.

The screenshot shows the 'Catalog' tab selected. The 'Saved Solutions' sidebar is visible on the left. The main content area is titled 'Email Security'. A red box highlights the search bar in the top right of the main area, with a red circle and the number '4' above it. Another red box highlights the 'Create' button in the top right of the main area, with a red circle and the number '5' above it. The table of solutions is visible below the search bar.

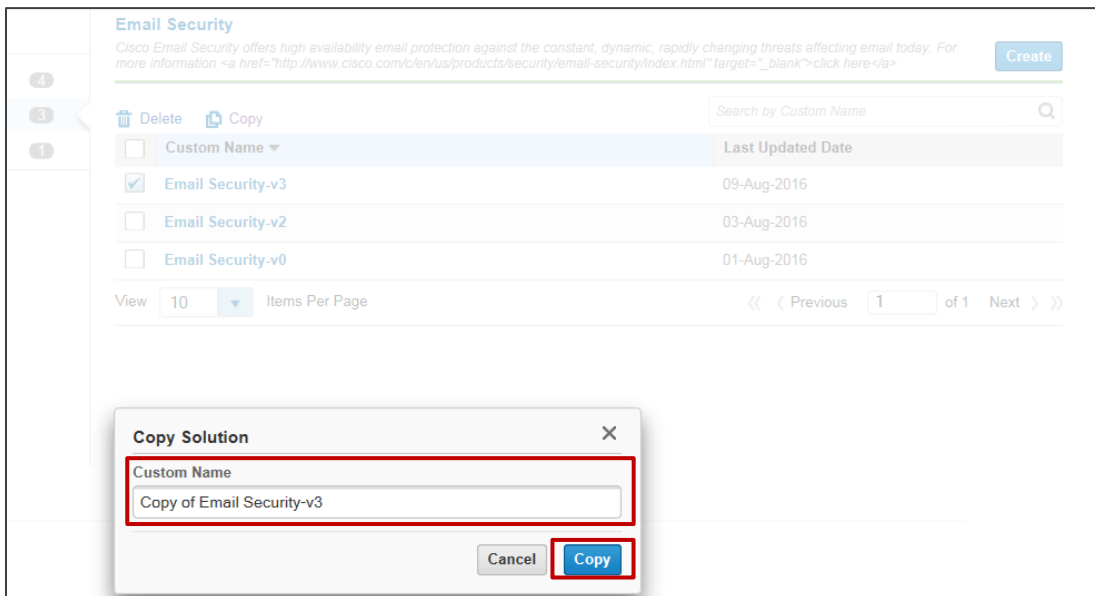
**Note:** You can edit a previously created solution by accessing it from Saved Solutions.



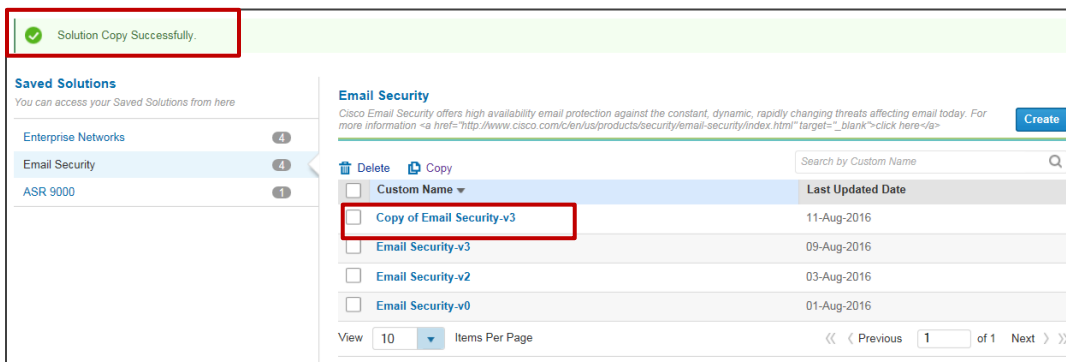
6. To Copy, select a solution, click **Copy** and follow the instructions.



7. The default Customer Name is populated. Edit the Custom Name and click **Copy**.



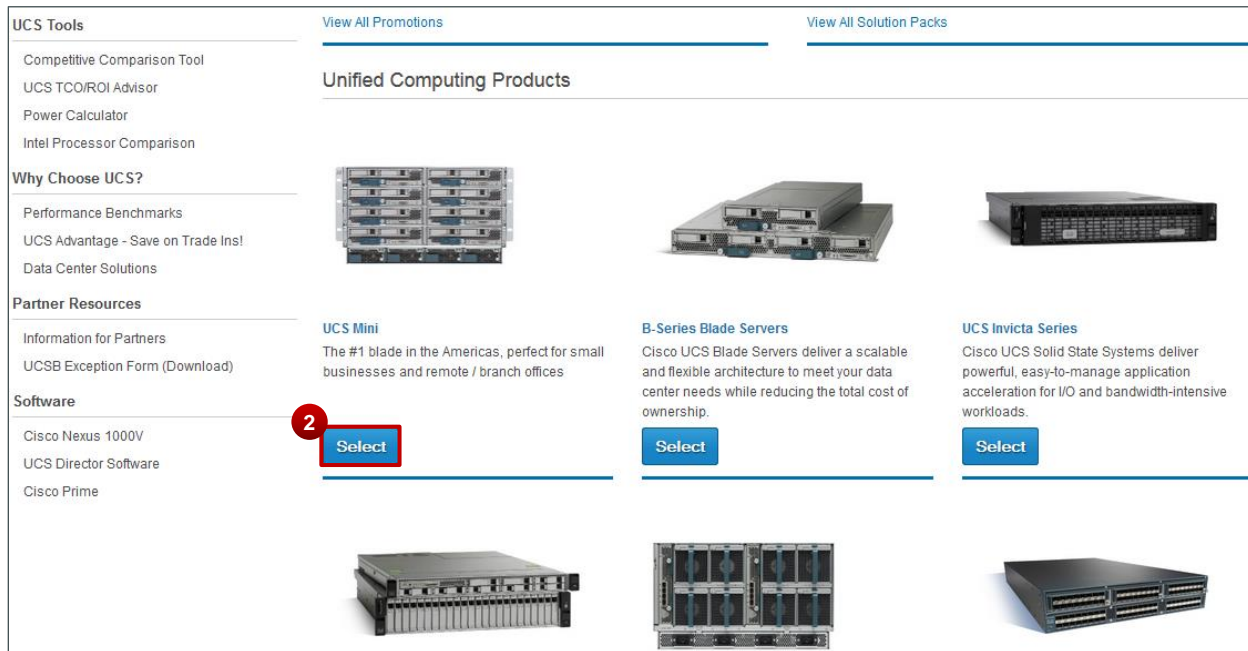
8. You will see a success message when the solution is copied.



### 3.1.2 Comparing UCS Products

In Cisco Commerce, you can find and compare various Unified Computing System (UCS) products. To compare UCS products, complete the following steps:

1. From the Catalog tab on Cisco Commerce homepage, click the Servers – Unified Computing technology group. The page refreshes to display a list of UCS products available.
2. Click **Select** for the appropriate product from the options displayed.



#### Catalog Tab: UCS Products Page

3. Use the Filter By options to streamline the search for the selected products. The selected products display. Click Clear in the Selected Filters section to remove a filter.
4. Click **View Details** corresponding to each product to view detailed description of a specific model.
5. Check the checkbox for Add to Compare for models that you want to compare. Alternatively, click Compare All to compare all the available models.
6. Click **Compare**. The Compare Model page displays the product descriptions for the selected models.

**Filter By**

**Form Factor**

Blade: Half Width (6)

Blade: Full-width (1)

Blade: Dual; full-width (1)

**Internal Disk Storage Upto**

4 TB (3)

2 TB (2)

8 TB (1)

600 GB (1)

3.2 TB (1)

**CPU Family**

4 Socket EP (E5-4600 or E5-4600 v2) (2)

Westmere EX ( E7-8800 or E7-2800) (1)

E5-2600 v3 (1)

2 Socket EP ( E5-2600 or E5-2600v2) (1)


2 Socket EN (E5-2400 or E5-2400 v2) (1)

**Internal HDD Upto**

**RAM Expandable Upto**

**Unified Computing System**


[Cisco UCS B-Series Blade Servers](#)




Cisco UCS with the Intel® Xeon® processor

[Datasheet and Literature](#)

**Selected Products**



UCS B200 M4




UCS B22 M3

Clear List

**6** Compare

**Cisco UCS B-Series Blade Servers**




**UCS B200 M4**

Market-leading performance, versatility, configurability and density for workloads ranging from web infrastructure to distributed database.

View Details

Add to Compare




**UCS B22 M3**

Excellent for balanced price-performance ratio features

View Details

Add to Compare



**UCS B200 M3**

Performance, versatility, and density without compromise

View Details

Add to Compare

**UCS Products Page**

7. Click **Back** to go back to the selected models page.


**Note:** The Compare Model page displays five products at a time, but you can use left/right arrows to scroll over an unlimited number of products. A “Comparing X Models” indicator will state X as the total number of products being compared.

Products > Unified Computing System > Compare Models

**Compare Models**

---


**Comparing 2 Models**



**UCS B200 M4**

Market-leading performance, versatility, configurability and density for workloads ranging from web infrastructure to distributed database.

View Details



**UCS B22 M3**

Excellent for balanced price-performance ratio features

View Details

<b>Form Factor</b>	Half-width blade	Half-width blade
<b>Multicore Processors</b>	2 Intel® Xeon® E5-2600 v3 processor product family	2 Intel® Xeon® E5-2400 v2 and E5-2400 processor product families

**7** ← Back to Cisco UCS B-Series Blade Servers

**Compare Models Page**

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Last Updated: 17 January 2020

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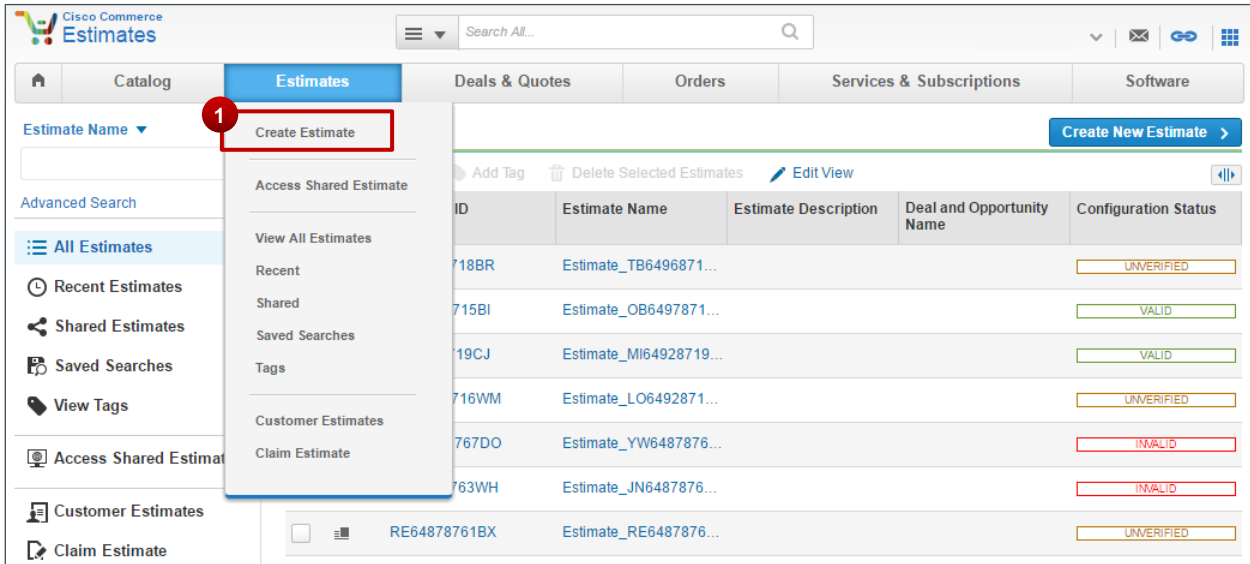
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[Provide Feedback on this Training Resource](#)

### 3.2 Using the Estimates Tab

To create an estimate using the Estimates tab, complete the following steps:

1. From the Estimates tab, click **Create Estimate**.



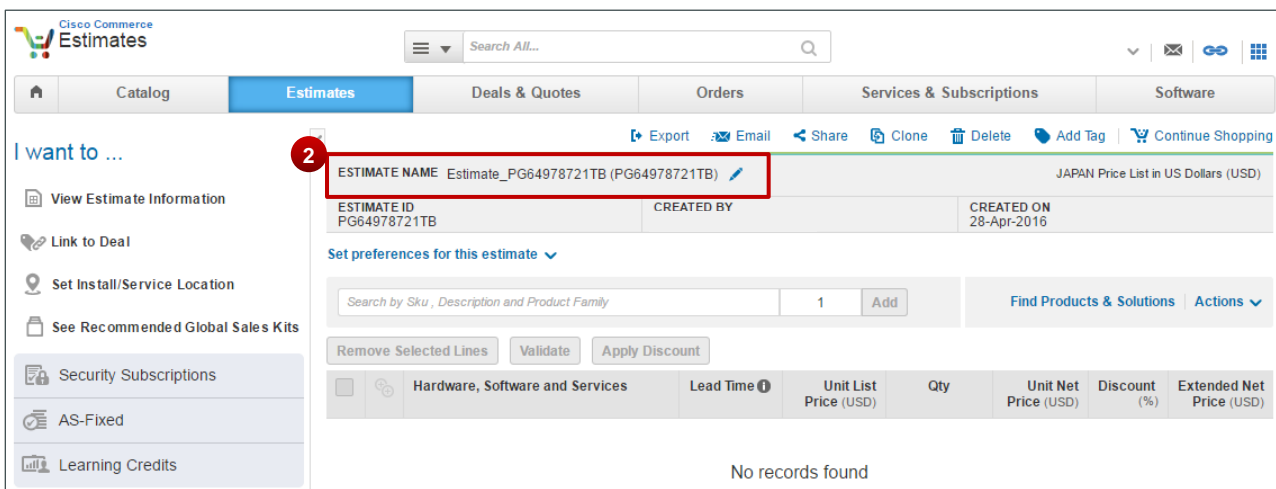
#### Estimates & Configurations Tab

2. The Estimates Cart page displays. The system assigns a unique estimate ID automatically.



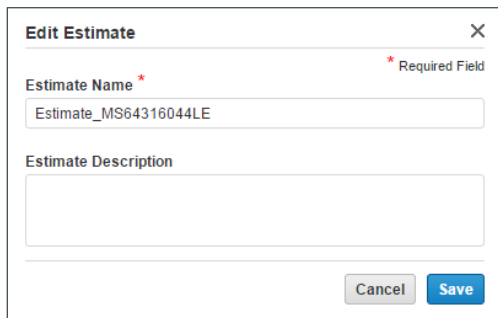
**Note:** The system will populate any defaults set within your My Profile and Preferences section, such as price list and service preferences.

If you do not have a price list set as a default, the system will navigate you to the My Profile and Preferences page to select a price list.



#### Estimates Cart Page

3. To change the estimate name, click the edit icon next to the estimate ID. The Edit Estimate dialog box displays.



**Edit Estimate Dialog Box**

4. Click the Estimate Name field and enter the new estimate name.
5. Click **Save**. The dialog box closes.

### 3.3 Adding Products and Services to the Estimate

You can add products and services to an estimate on the Estimates Cart page. See the next section.

## 4 Building the Estimate



**Best Practice:** While working through multiple sections of the Estimates page, click **Save** periodically to ensure that your work is saved. The work saves, and you remain on the current page.

From the Estimates Cart page, you can:

- Add items: See [Adding Items](#)
- Configure items and resolve issues: See [Choosing Options and Resolving Issues](#)
- Add services: See [Adding Services](#)
- Use optional functions for individual line items: See [Using Optional Functions for Individual Line Items](#)

### 4.1 Adding Items

There are several ways to add items to an estimate:

- Finding items using a search: See [Finding Items Using a Search](#)
- Adding items by SKU, SKU Description, or Product Family: See [Adding Items by SKU](#)
- Adding different types of SKUs: See [Adding Different Types of SKUs](#)
- Importing a saved configuration: See [Importing a Configuration](#)

#### 4.1.1 Finding Items Using a Search

Searching for products allows you to add multiple products to the estimate at one time. There are several ways to find items using a search:

- Search and add by product description or SKU using the Find Products & Solutions search (search by product description or SKU if a specific SKU or portion of the product description is available): See [Search and Add by Product Description or SKU](#)
- Search and add by product family using the Find Products & Solutions (search by product family to find the product by browsing through a list of Cisco product families): See [Search and Add by Product Family](#)

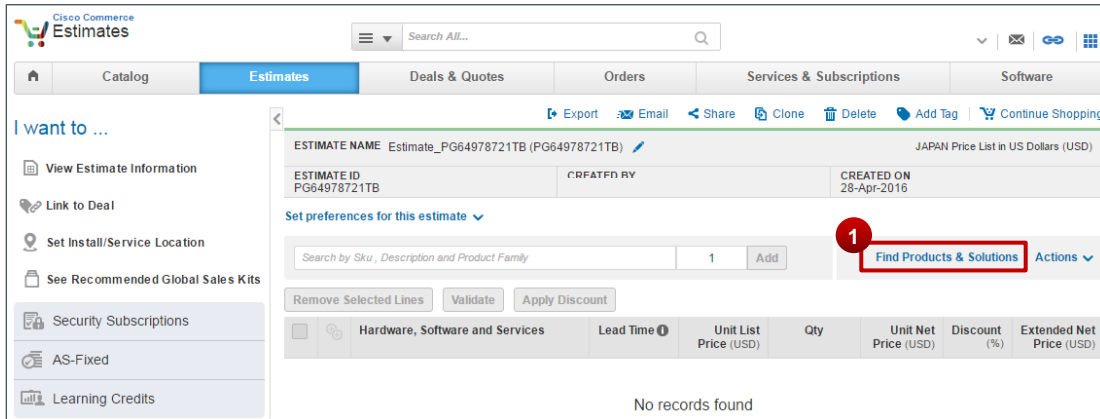


**Best Practice:** If you know the product family, then use the Search and add by product family option. It makes the search easier.

##### 4.1.1.1 Search and Add by Product Description or SKU

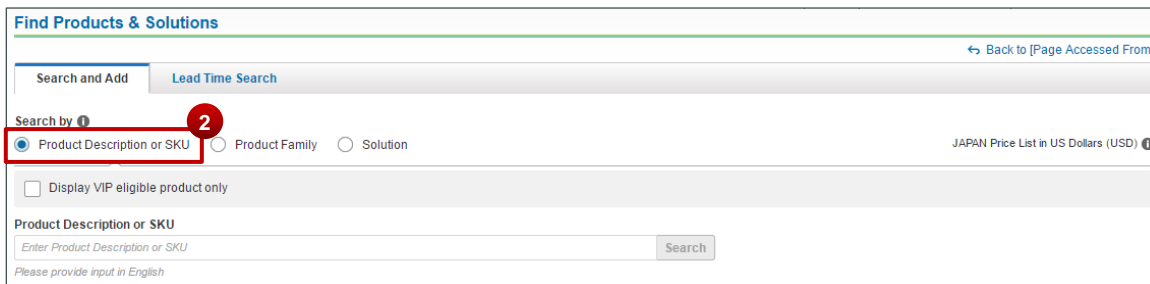
To search for items to add to the estimate, complete the following steps:

1. From the Estimates Cart page, click **Find Products & Solutions**. The Find Products & Solutions page displays.



### Estimates Cart Page: Find Products & Solutions

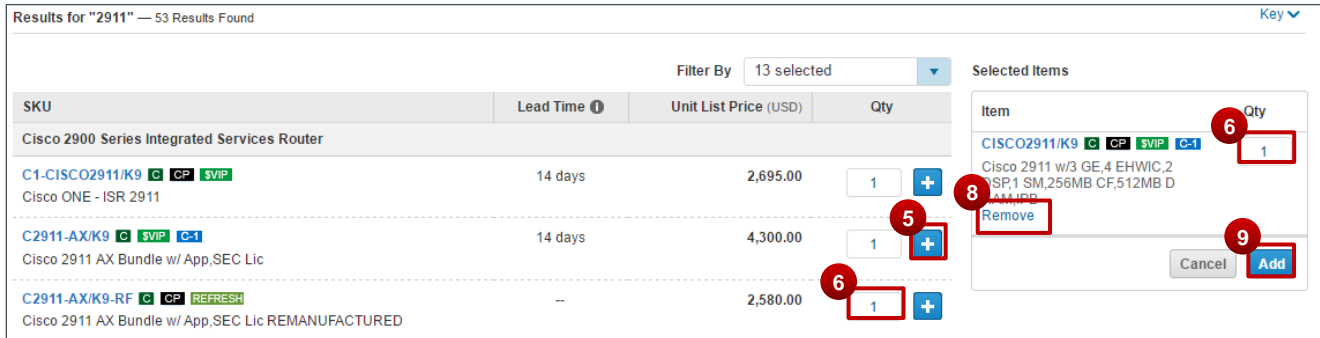
2. Select the Product description or SKU radio button.



### Find Products & Solutions Page: Search by - Product description or SKU

3. In the search field, enter a product description, SKU, or partial SKU, and click **Search**. You do not need to enter the entire SKU.  
The page refreshes to display the results.
4. Locate the appropriate product(s).

5. Click The product is added to the Selected Items cart.
6. Click in the textbox of the Qty field and enter the appropriate quantity.
7. Repeat steps 3 - 6 to populate the items in the estimate.
8. To remove unwanted items from the Selected Items cart, click **Remove**.
9. When you have added all the desired products from the search to the Select Items cart, click **Add**. The Estimates Cart page displays the new line item(s).

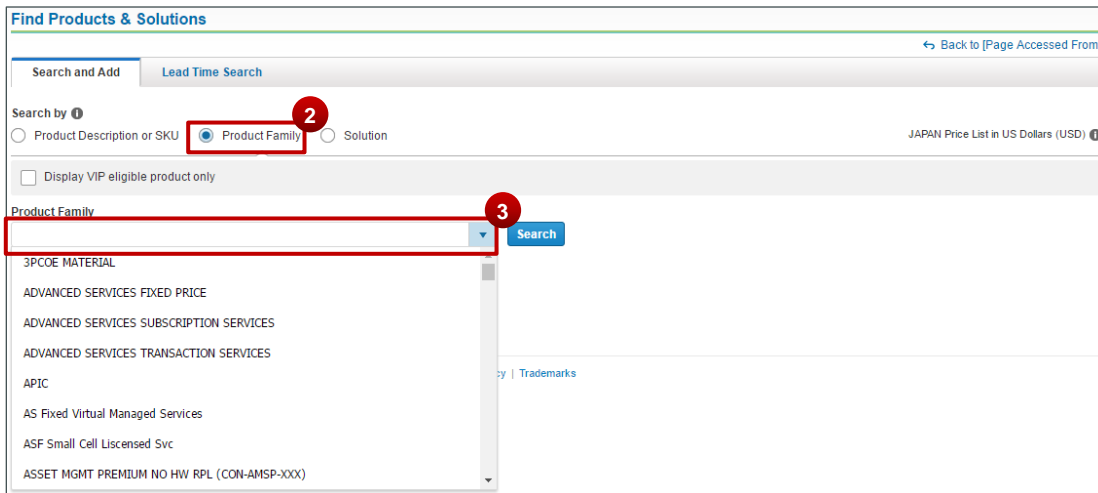


**Find Products & Solutions Page: Search Results**

### 4.1.1.2 Search and Add by Product Family

To search by product family, complete the following steps:


1. From the Estimates Cart page, click **Find Products & Solutions**. The Find Products & Solutions page displays.
2. Select the Product Family radio button.



**Find Products & Solutions Page: Search By – Product Family**

3. Click the Type to filter or click menu button drop-down arrow to see a full list of product families.
4. Scroll through the list and click the desired product family.



5. Click **Search**. Results display all applicable product families.
6. Locate the appropriate product(s).
7. Click . The product is added to the Selected Items cart.
8. Click the Qty field and enter the appropriate quantity.

**Note:** There are several ways to enter or change the quantity for a product.



- As listed in step 8 above (entering the quantity in the Selected Items cart).
- Locate the appropriate product (step 6). Click the Qty field and enter the quantity. Continue to step 7 (entering the quantity before adding the product to the Selected Items cart).
- On the Estimates Cart page (see [Setting Quantities for Items](#)).

9. Repeat steps 3–8 to populate the items in the estimate.
10. When all desired products from the search have been added to the Select Items cart, click **Add**. The Estimates Cart page displays the new line item(s).

### 4.1.1.3 Using the Lead Time Functionality

The Lead Time Search functionality allows you to obtain lead time information for both major and minor lines. A lead time of a particular product or minor line option is the amount of time from order placement to product shipment. It is possible to search for lead times by product family, product SKU, product description, or a wild card search. You can then download or e-mail the lead time information in either an Excel or PDF format.

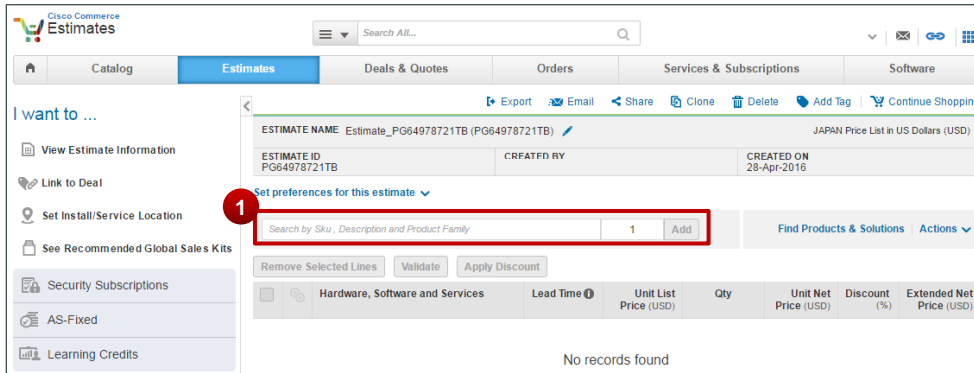
You can access the lead time tool in Quick Links also. Refer to the [Getting Started with Cisco Commerce User Guide](#) to perform a lead time search.

### 4.1.2 Adding Items by SKU



To add items to the estimate by entering an SKU, SKU description, or product family, complete the following steps:

1. On the Estimates Cart page, click the Search field and enter at least three letters or numbers of a SKU, SKU description, or product family. A drop-down menu displays items with matching results.



### Estimates Cart Page: Add Product Item

2. Scroll down the drop-down menu and click an appropriate product.

**Note:** To locate products that are orderable but not published on the indicated price list, enter the full SKU and press Enter. If the SKU is still not found, then the standard process to address errors applies.

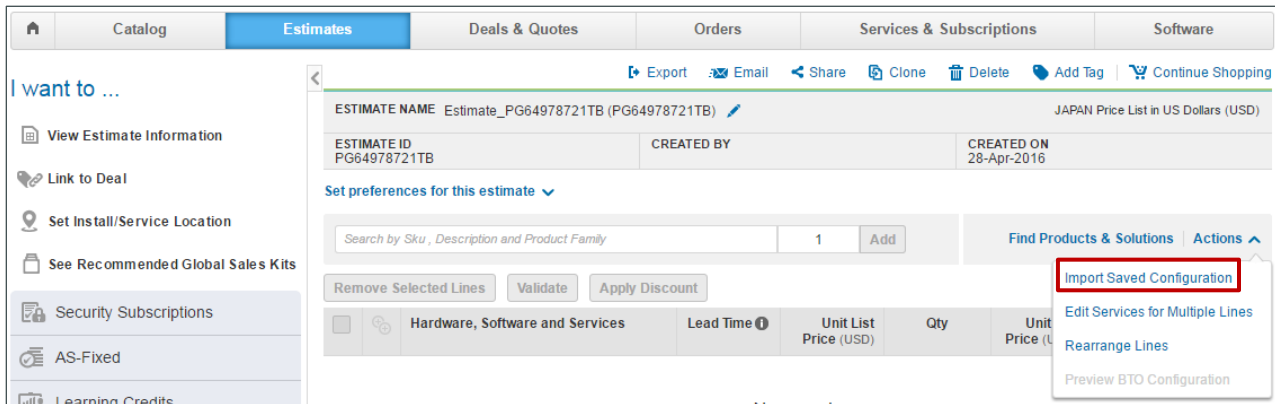


Prior to contacting support, verify that the SKUs cannot be located via the auto-populate, wild card search, or general Cisco Commerce search functionalities and that the SKU in question has been published to the price list selected on the estimate.

3. Click the Qty field and enter an appropriate quantity.
4. Click **Add**. Your item will be added to the estimate.
5. Click **Save**.

### 4.1.3 Importing a Configuration

Another way to add products to an estimate is to import a saved configuration. Access the different tools via the **Import Saved Configuration** option under the Actions drop-down menu on the Estimates Cart page.



**Estimates Cart Page: Import Saved Configuration**

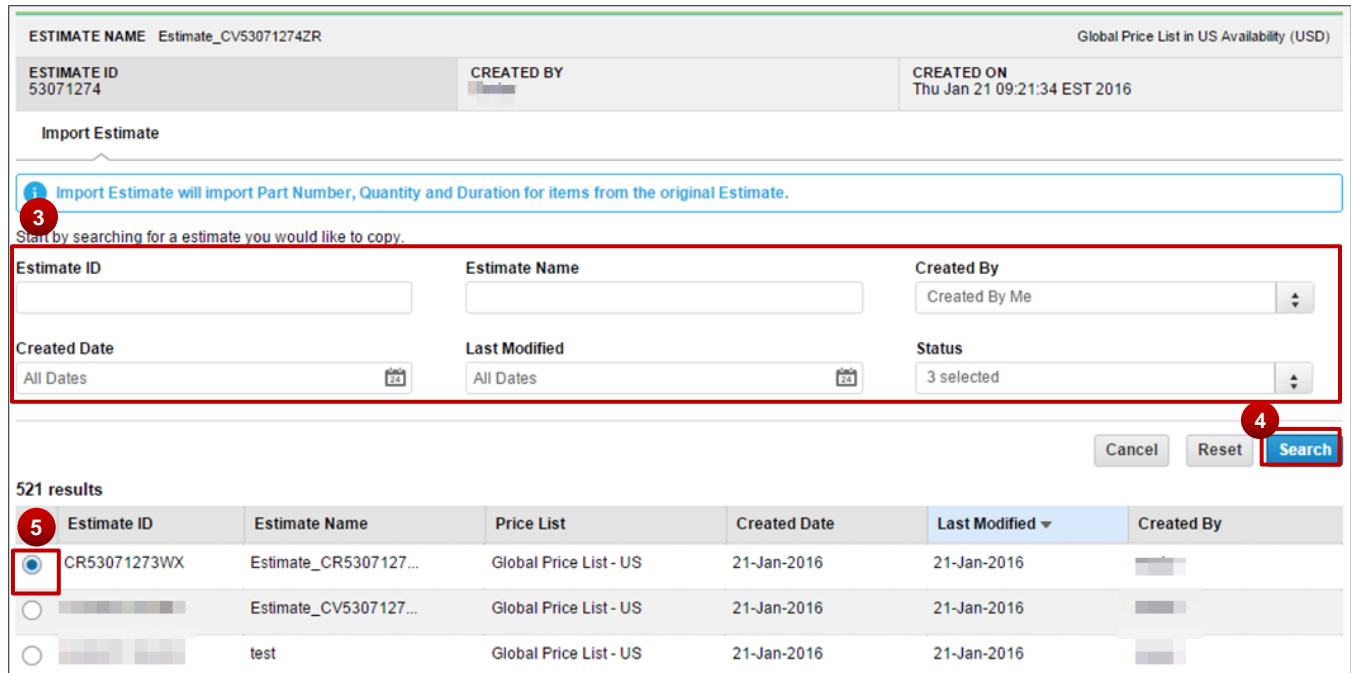
Tool	Document Section
<b>Estimate</b>	The Cisco Commerce Estimates application enables browsing, configuration, validation, and price estimation of Cisco hardware, software, and services, with importable Bills of Materials (BOM), as well as sharing capabilities. See <a href="#">Importing an Estimate</a> .
<b>Copy Quote: BOM</b>	Import the Bill of Materials from a quote previously created in Cisco Commerce to help you quickly build a validated solution. See <a href="#">Copying a Quote: BOM</a> .
<b>BOM Upload</b>	You can upload a BOM file that is in XLS/XLSX, CSV, and TSV format. Use the available template to upload a BOM. See <a href="#">Uploading a BOM</a> .

#### 4.1.3.1 Importing an Estimate

To import an estimate, complete the following steps:

1. From the Estimates Cart page, click to expand the Actions menu, then click **Import Saved Configuration**. The Import Saved Configuration modal window opens.
2. Click **Select** next to the Estimate option.
3. Search for the estimate you wish to import by using the Estimate ID, Estimate Name, Created By, Created Date, Last Modified, and Status fields.
4. Click **Search**. The search results display.

5. Select the radio button associated with the desired estimate



ESTIMATE NAME Estimate\_CV53071274ZR Global Price List in US Availability (USD)

ESTIMATE ID 53071274 CREATED BY CREATED ON Thu Jan 21 09:21:34 EST 2016

Import Estimate

**3** Import Estimate will import Part Number, Quantity and Duration for items from the original Estimate.

Start by searching for a estimate you would like to copy.

Estimate ID  Estimate Name  Created By

Created Date  Last Modified  Status

**4**

521 results

<b>5</b>	Estimate ID	Estimate Name	Price List	Created Date	Last Modified	Created By
<input checked="" type="radio"/>	CR53071273WX	Estimate_CR5307127...	Global Price List - US	21-Jan-2016	21-Jan-2016	
<input type="radio"/>		Estimate_CV5307127...	Global Price List - US	21-Jan-2016	21-Jan-2016	
<input type="radio"/>		test	Global Price List - US	21-Jan-2016	21-Jan-2016	

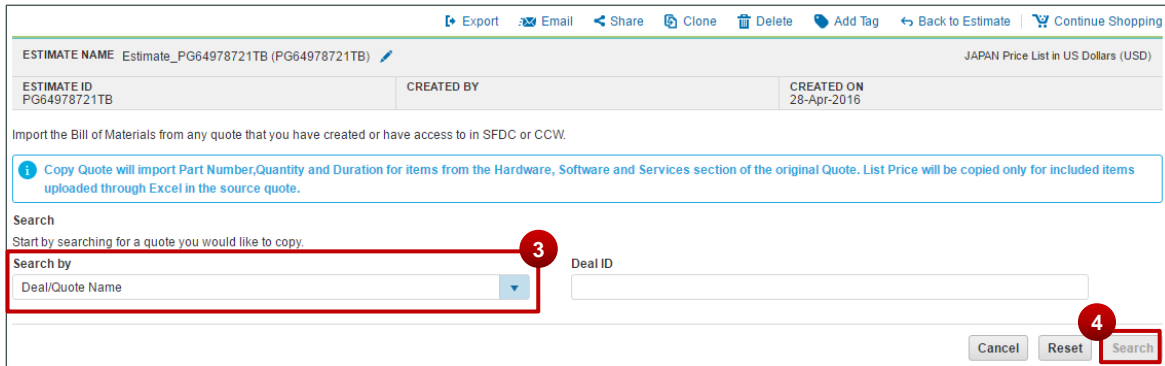
**Importing an Estimate**

6. Click **Continue with Selected Estimate**. The Estimates page displays the newly imported line items.

**4.1.3.2 Copying a Quote: BOM**

To copy a quote, complete the following steps:

1. From the Estimates Cart page, click to expand the Actions menu, then click **Import Saved Configuration**. The Import Saved Configuration modal window opens.
2. Click **Select** next to the Copy Quote: BOM option.
3. Select the parameter for search, such as Deal/Quote Name and enter the appropriate text in the search field.
4. Click **Search**. The search result displays.
5. Select the appropriate option from the search results.



### Copying a Quote: BOM Page

6. Click **Continue with Selected Configurations**. The Estimates Cart page displays the newly imported BOM from the selected quote.
7. To continue adding lines, click **Save**. The page remains unchanged, and additional lines can be added by repeating the above process or by using any of the other processes for adding products.

### 4.1.3.3 Uploading a BOM

To upload a BOM, complete the following steps:

1. From the Estimates Cart page, click to expand the Actions menu, then click **Import Saved Configuration**. The Import Saved Configuration modal window opens.
2. Click **Select** next to the BOM Upload option.
3. Click **Browse**.
4. Locate the appropriate file from your directory.



**Best Practice:** Use the available templates in XLS/XLSX, CSV, and TSV format to upload a BOM.

5. Check the checkbox for Import lines as assembled configurations. Unchecking this box will import all configurations to your estimate as major lines.
6. Optionally, check the checkbox to indicate the solution as a part of the available categories using the drop-down menu.
7. Click **Upload File**. A progress bar indicates the percent complete. The Estimates Cart page displays the imported BOM as line items.
8. Click **Save**. The work is saved, and you remain on the Estimates Cart page.

**Uploading a BOM**

**4.2 Adding Different Types of SKUs**



You can add different type of products, services, and configurations to an estimate on the Estimates Cart page.

**4.2.1 Adding Remanufactured Equipment**

You can add remanufactured equipment (also known as Refresh), to an estimate with the applicable services.

1. Add remanufactured products using any of the methods for adding items. See [Adding Items](#).
2. To configure products, see [Choosing Options and Resolving Issues](#).
3. Hover over the **REFRESH** icon to view the new equivalent product SKU and price. The icon will display only for the remanufactured products.

Remove Selected Lines	Validate	Apply Discount	Search by Sku , Description and Product Family	1	Add	Find Products & Solutions	Actions
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Unit Price (USD)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	1.0 CISCO2911-SEC9-RF	Not Applicable	2,169.00	1	1,511.00
<div style="border: 1px solid gray; padding: 5px;"> <ul style="list-style-type: none"> <li>Import Saved Configuration</li> <li>Edit Services for Multiple Lines</li> <li>Rearrange Lines</li> <li>Preview BTO Configuration</li> <li>Remanufactured Availability</li> </ul> </div>							
<p>more</p> <p>Cisco 2911 Security Bundle w/SEC license PAK REMANUFACTURED</p> <p>Invalid as of 28-Apr-2016 10:08:03 EDT</p> <p>Select Options   Select Service/Subscription   Validate   Add Note   More Actions</p>							
							Add Subtotal

**Estimates Cart Page**



**Note:** Some remanufactured products require a power cord. For those products, you must select the correct power cord for your country prior to submitting the estimate for approval.

- To view available inventory and shipment lead times, click to expand the Actions drop-down menu and then click **Remanufactured Availability**. The Available Inventory dialog box displays.

Available Inventory ×

Remanufactured Product inventory quantities are subject to availability at time of Order submission.  
Remanufactured Products are not available in certain countries. Availability will be validated at the time of Order submission.

Hardware	Qty on Estimate	Availability	Lead Time		
			3 Days	7 Days	30+ Days
1.0 CISCO2911-SECK9-RF	1	46	46	0	0

Ship To i UNITED STATES ▼

Cancel

#### Remanufactured Inventory Dialog Box

- From the Ship-To drop-down, select the appropriate country. The drop-down default is based on the ship to or end customer country set as defaults in your profile.
- View the available remanufactured inventory and shipment lead time. Create a quote or order to reserve remanufactured product, see the [Cisco Commerce Deals and Quotes User Guide](#) or the [Cisco Commerce Order User Guide](#) for more information.



**Note:** If the Quantity Available is zero, the product is not available. A three-day shipment lead time applies to shipments from in-country warehouses. A seven-day shipment lead time applies to shipments from out-of-country warehouses. The inventory found in the 30+ days shipment lead time represents inventory that can be remanufactured to meet the request.



**Note:** Remanufactured equipment cannot be shipped to LATAM countries, Korea, Sudan, or Iran.

## 4.2.2 Adding Fixed Scope Consultancy SKUs

You can add Fixed Scope Consultancy services only in Cisco Commerce. There are two types of Fixed Scope Consultancy services:

- Installations
- Network Optimization

These services are fixed price, fixed scope, and fixed duration. Therefore, Fixed Scope Consultancy services will always be purchased at net price. To add technical services, see [Adding Services](#).

Fixed Scope Consultancy SKUs can be added as a separate line, or configured as an option for eligible software offers (see [Choosing Options and Resolving Issues](#)).

To add Fixed Scope Consultancy SKUs, complete the following steps:

1. From the Estimates Cart page, click **Find Products & Solutions**. The Find Products & Solutions page displays.
2. Enter “ASF-“ in the field and click **Search**. A list of Fixed Scope Consultancy SKUs display.
3. Select the desired SKU.
4. Verify the quantity is correct depending on the SKU and click **Add**. The Fixed Scope Consultancy line is added to the line items of the estimate.



**Best Practice:** Contact information for Fixed Scope Consultancy SKUs must be accurate and should be the contact with whom a project team will work to schedule the installation. In most cases, this is not the Ship To contact.

Providing accurate information results in seamless delivery.

### 4.2.3 Adding Cisco Integrated Customization Services (CICS) SKUs

CICS (also referred to as Silver-level License SKUs) can be added to an estimate, but the process can only be completed once the estimate is converted to an order (and the Attach Template button becomes active). CICS require files to be attached in the order and this step cannot happen as part of the estimate process. See [Getting Started with Cisco Commerce User Guide](#) for more information on completing this process.

### 4.3 Using Optional Functions for Individual Line Items



You can use additional options for an individual line to reorder lines, preview Bill to Order (BTO), set install site and/or service location, copy, configure, and validate, among other actions.

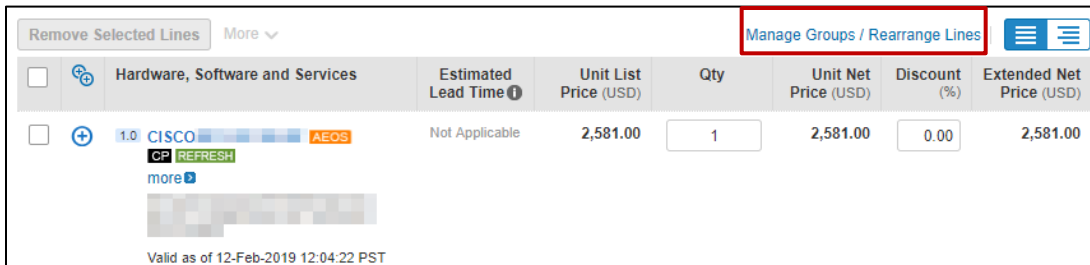
The screenshot shows the 'Estimates Cart Page' interface. On the left, a sidebar lists various actions like 'View Estimate Information', 'Link to Deal', 'Set Install/Service Location', 'See Recommended Global Sales Kits', 'Calculate Financing Options', 'Security Subscriptions', 'AS-Fixed', and 'Learning Credits'. The main area displays an estimate summary with fields for 'ESTIMATE NAME', 'ESTIMATE ID', 'CREATED BY', and 'CREATED ON'. Below this is a search bar and a table of line items. One line item is highlighted with a red box, showing details like 'Cisco 2911 w/3 GE-4 EHWIC.2 DSP' and '1 SM.256MB CF512MB DRAM,IPB'. A 'More Actions' dropdown menu is open for this item, listing options such as 'Import Saved Configuration', 'Edit Services for Multiple Lines', 'Rearrange Lines', 'Preview BTO Configuration', 'Remanufactured Availability', and 'Cisco ONE Upgrade'. Other actions like 'Copy' and 'Remove Line' are also visible at the bottom of the item's row.

**Estimates Cart Page: Optional Functions for an Item**

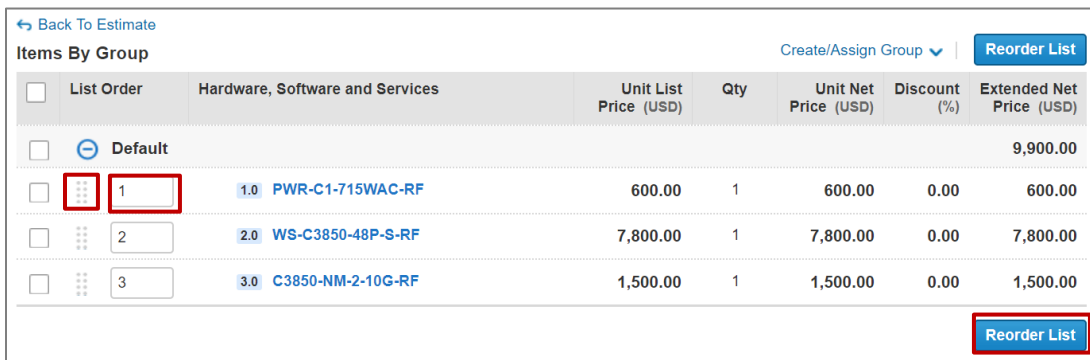


### 4.3.1 Rearrange Lines

You can rearrange the lines on your Estimate from the Manage Groups feature. To re-order your lines, click on **Manage Groups/Rearrange Lines**



You can drag and drop the lines by clicking and dragging on the icon under the **List Order** column. Alternatively, you can enter a number on each line. When you are done, click **Reorder List**.

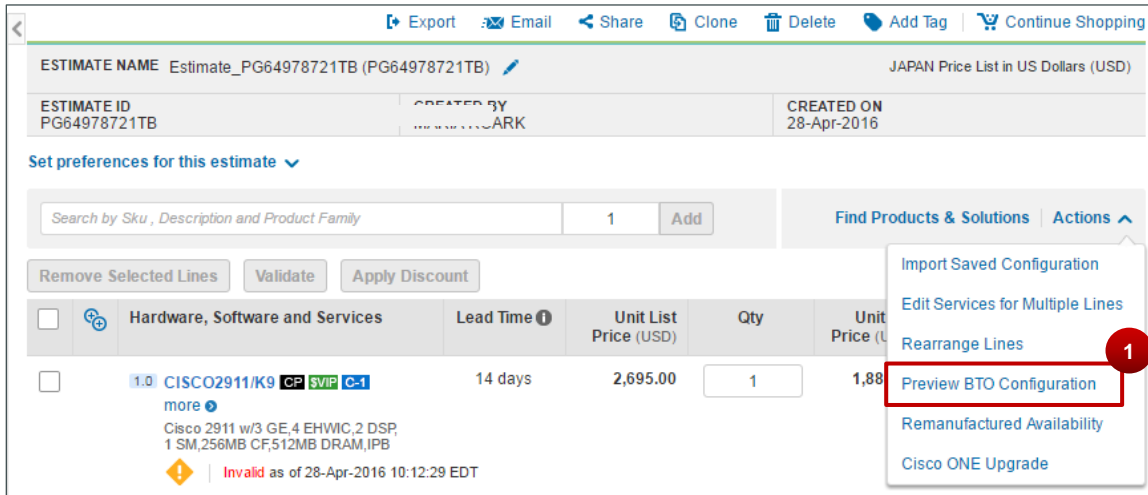


### 4.3.2 Previewing BTO Configurations

You can view the Distributor-equivalent SKUs for the selected UCS products and services in the Estimates Cart page.

To preview a Bill to Order (BTO) configuration, complete the following steps.

1. Click to expand the **Actions** menu and then click **Preview BTO Configuration**.

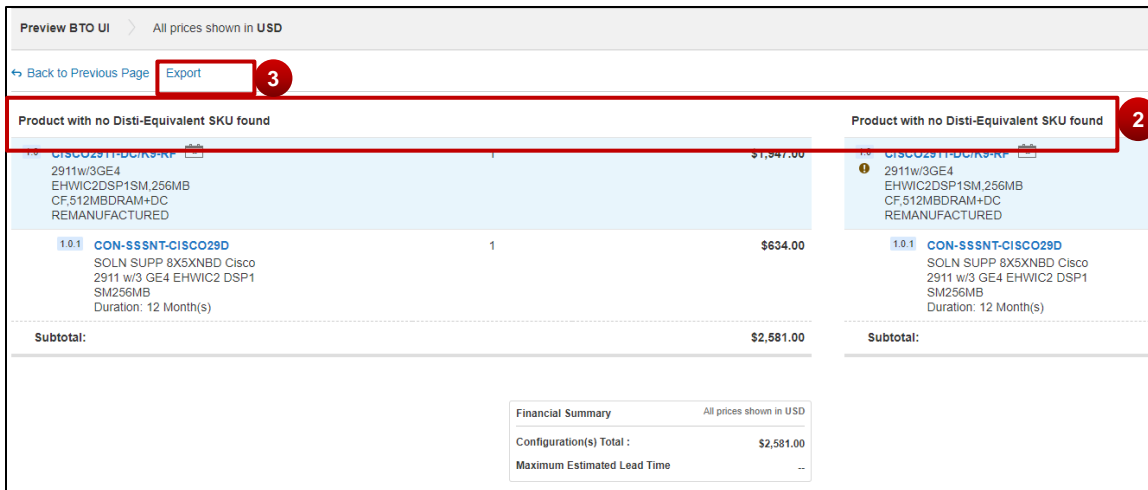


**Optional Functions for Line Items: Preview BTO Configuration**

The Preview BTO UI page displays. Equivalent distributor configurations are listed next to the selected original configurations.

The preview screen displays the following information as default:

- Hardware, Software, Services, and Subscriptions
- Quantity
- Extended List Price
- Configuration Total
- Maximum Estimated Lead Time



**Preview BTO UI Page**

2. Click on a row to highlight the equivalent SKU. To return to normal, click **X**.  
 Error messages indicate if items in the distributor SKUs are not compatible or not correct.  
 Non-translated products will be shown on both Original configuration set and Disti BTO configuration set sides under the section 'Product with No Disti-Equivalent SKU found' at the bottom of the page.
3. Hover over the Export drop-down to export the preview page.
4. Select the appropriate format – XML or XLS. Save or download the file as required.
5. Click **Back to Previous Page** to return to the Estimate Cart page.

### 4.3.3 Setting Install/Service Locations to a Line Item

You can set install location and service location for more accurate pricing and eligibility validations. These location details are also included when you clone an estimate or import the estimate to a quote or order.

- Install Location applies to Hardware and Services
- Service Location is applicable for on premise subscription offers

Set Install/Service Location Page

#### 4.3.3.1 Setting Service Location

Service location is required for SaaS Subscriptions. Click **Add a Full Service Location**. The Search Service Location page displays.



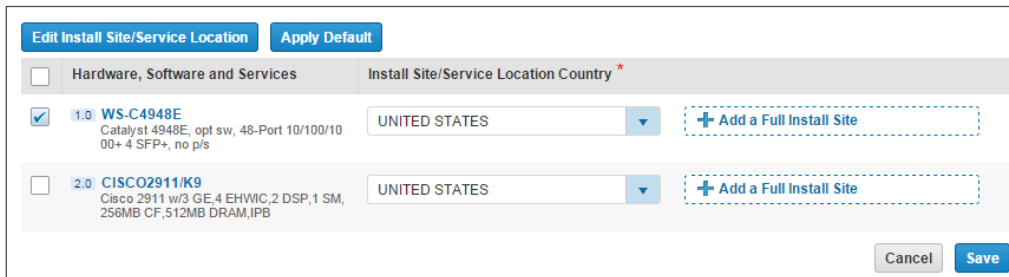
**Note:** Install Location and Service Location allows for more accurate pricing, eligibility validations, and are included when you clone an estimate or import the estimate to a quote or order.

### 4.3.3.1.1 Using the Service Location Search

You can use Search Service Location to search using the Site ID or Country and Customer Company name.

Complete the following steps to add a service location:

1. You can search by Site ID, if known. Otherwise complete steps 2-4.
2. The Country field populates automatically. Change if appropriate.
3. Enter Customer Company Name to search for service location from recent addresses used. Suggestions display.
4. When you select the desired option, the rest of the address fields will automatically populate.
5. Click **Save as Default** for setting this address as a default option for all line items.
6. Additionally, to set individual addresses for each line item, check the checkbox for required line items and click **Edit Install Site/Service Location**.
7. Alternatively, click **Apply Default** to use default install/service locations to your desired lines.
8. Click **Save**.



Set Install/Service Location Page: Line Address Information Section

### 4.3.3.1.2 Using Recent Addresses

You can either search for a recent address or click **Recently Used Addresses**. Click the radio button for the desired address and then click **Save as Default**.

Search Service Location

### 4.3.3.2 Setting Install Location

Install location is required for hardware and services. To set install location, see [Setting Service Location](#). The steps are the same.

### 4.3.4 Additional Options for Line Items

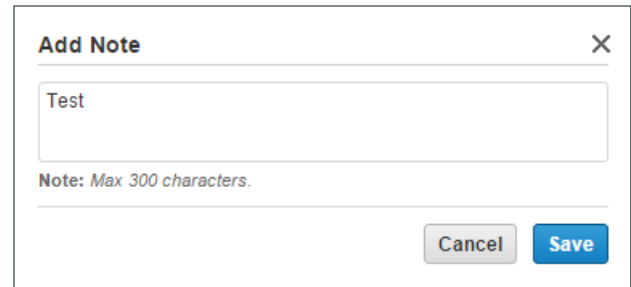
Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
WS-C4948E Catalyst 4948E, opt sw, 48-Port 10/100/1000 + 4 SFP+, no p/s VALID as of 30-Mar-2016 08:23:09 EDT	14 days	13,500.00	1	10,800.00	20.00	10,800.00
Edit Options   Select Service/Subscription   Validate   Add Note   More Actions						Add Subtotal
Estimate Total						All Prices Shown in USD
Average Product Discount	20.00%	Product Total				10,800.00
Average Service Discount	0.00%	Service Total				0.00
Average Subscription Discount	0.00%	Subscription Total				0.00
Total Price						10,800.00

#### Additional Functions for an Item

To use additional line options, complete the following steps:

- Copying Line Items: To copy a line item click **More Actions**, then **Copy**. A new, identical line item with the same attributes displays on the Estimates Cart page.
- Deleting a Line Item: To delete a line item, click **More Actions**, then **Remove Line**. The line item is removed from the estimate. Alternatively, you can select the relevant line item checkbox and click **Remove Selected Lines**.
- Validating a Line Item: To validate an item, click **Validate**. The system will validate the configuration status and display the status below as Valid or Invalid. Alternatively, you can select the relevant line item checkbox and click **Validate**.

- Select or Edit Options: See [Choosing Options and Resolving Issues](#).
- Select Service/Subscription or Edit Services/Subscription: See [Adding Services](#).
- Adding Notes: You can add notes to a line item for your personal reference. Follow the steps below to add a user note.
  1. Click **Add Note** under the appropriate line item. The Add Note dialog box displays.
  2. Click the text field.
  3. Click **Save**. The text field closes.
  4. To change the user note, start from step 1.



Estimates Cart Page: Add Notes



**Note:** These notes are for your personal use only and are not reviewed by Customer and Partner Experience (CPE) team.

#### 4.4 Choosing Options and Resolving Issues



When a product requires additional configuration, select the appropriate options and resolve any issues so that the product is properly configured. **Customize** or **Configure** on the Catalog tab, or [Select Options](#) on the Estimates Cart page is available for products that require additional configuration.



**Note:** [Edit Options](#) displays for products already configured. However, you can select new options.

To configure products, select options, and resolve any warnings or errors in the configuration, complete the following steps:

1. From the Estimates Cart page, click **Select Option** below the line item that needs to be configured so it can become valid. The Option Selection page displays.
 

The configuration can be completed for multiple options, individual options, when the SKUs are known, and when the SKUs are not known.

  - If the SKUs for the required items are known, use the multiple option search function to enter the SKUs in a list and have all results display on the page (see [Searching for Multiple Known SKUs](#)).
  - To search for a known SKU one at a time, use the Option Search tab or search for a SKU manually through the system of links and messages (see [Searching for a Single Known SKU](#)).

- If the SKUs are not known or to search by each required component, use the individual search function (see [Searching Unknown SKUs Individually](#)).
2. Review the product list displaying on the left of the page in the Configuration Summary pane.
  3. Attend to the warning or error messages displaying at the top of the page indicating corrections within the configuration.
  4. Some of the options have icons next to them. These icons give additional information about the corresponding option. Hover over the icon to view related information.
  5. Click the **Key** drop-down to view icons-related information.

OPTION SELECTION CISCO2911/K9 JAPAN Price List in US Dollars (USD)

**Configuration Summary** [View Full Summary](#)

Country Specification ⓘ  
Select Country (Not Required) ▼

Category ⓘ	Qty	Unit List Price (USD)
<b>SOFTWARE</b> ▲		
IOS Software Version and Type		
IOS Technology Package Licenses		
ADSL Firmware Options		
VA DSL Firmware Options		
Zero-Touch Deployment		
EnergyWise Management		
<b>IOS FEATURE LICENSES</b> ▲		
Unified Communications Feature Licenses		
Subtotal		2,695.00
Estimated Lead Time		14 days

Reset Configuration Cancel Done

**Warnings (3):**

- The quantity of Power Cables must be equal to the quantity of Primary Power Supply selected. Please adjust the quantity. (CE200050)
- Have you considered using Cisco ONE <http://www.cisco.com/go/one> for this order? The Cisco ONE equivalent for the current SKUs is C1-CISCO2911/K9-ICE201920.

**Option Search** ⓘ [Multiple Options Search](#)

CISCO2911/K9 > IOS Software Version and Type **5** Key ▼

Image with Payload Encryption | Image with No Payload Encryption

SKU	Qty	Lead Time ⓘ	Unit List Price (USD)
<input type="radio"/> S29UK9-15501T <b>CP</b> Cisco 2901-2921 IOS UNIVERSAL	1	14 days	0.00
<input type="radio"/> S29UK9-15303M <b>CP</b> Cisco 2901-2921 IOS UNIVERSAL	1	14 days	0.00
<input type="radio"/> S29UK9-15403M <b>CP</b> Cisco 2901-2921 IOS UNIVERSAL	1	14 days	0.00
<input type="radio"/> S29UK9-15503M <b>CP</b> Cisco 2901-2921 IOS UNIVERSAL	1	14 days	0.00

Clear Selection | [Show Incompatible SKUs](#)

**Option Selection Page**

Key ▲

- CP** Controlled Part
- IC** Included Components

1    14    ¥ 0.00

**Key Drop-Down List**



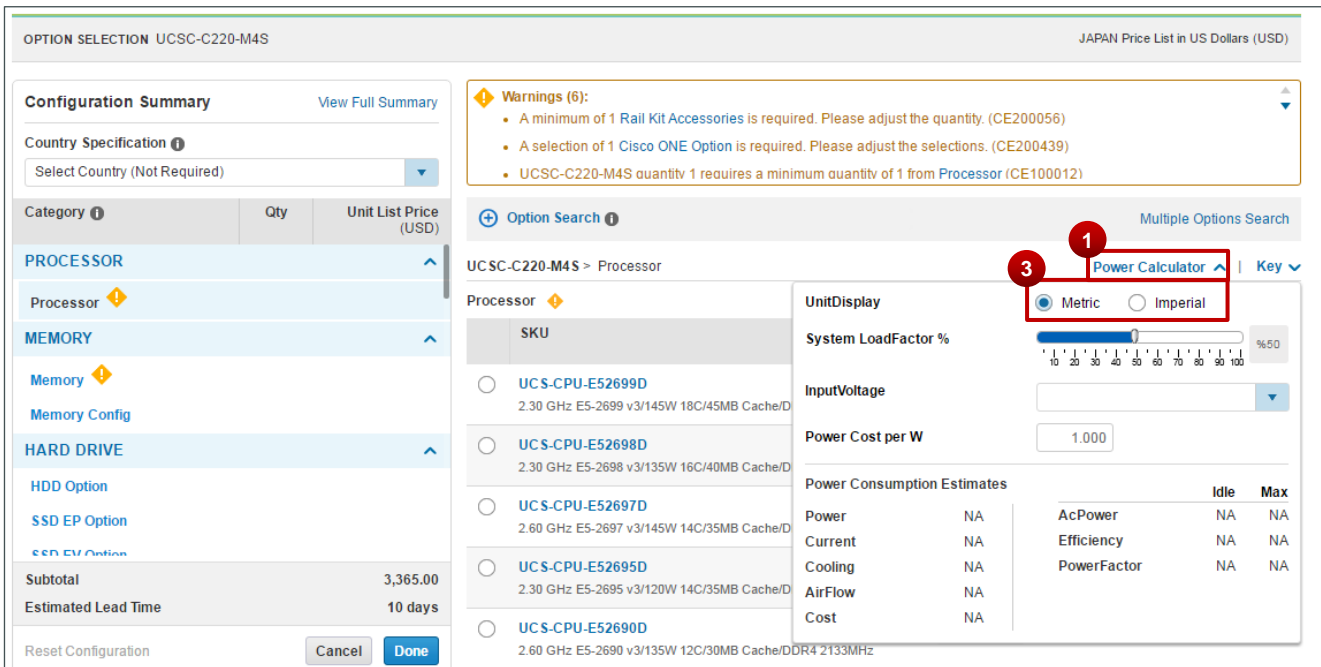
**Note:** Certain products are configured differently; see [Configuring the UCS Blade-Centric Solution](#) and [Configuring an Insieme Bundle Solution](#) to configure them.

### 4.4.1 Using the Power Calculator

Power Calculator option is only applicable to Unified Computing System (UCS) products and identifies the electrical power consumption of products to make better selection.

To view the power consumption information for a UCS product, complete the following steps:

1. Select the appropriate option and click **Power Calculator** drop-down arrow to view the consumption.



Option Selection Page – Power Calculator

2. A legal disclaimer displays. Click **Accept** to view the power consumption details.
3. Select Metric or Imperial to view appropriate units in the power calculator drop-down menu.
4. Click again on Power Calculator to close the drop-down menu.

### 4.4.2 Searching for Multiple Known SKUs



To search for multiple known option SKUs at a time, complete the following steps:

1. From the Option Selection page, click **Multiple Options Search**. To show the instructions, click **Show Instructions**.
2. Click the text box and enter SKUs and respective quantities. Copy and paste information from another source or enter the information manually if needed.





**Note:** Enter the SKU and respective quantity; separated by a space, a comma, a tab, or a semi-colon on the same line, one SKU per line.

Enter the product items in a column. Do not enter the product items in a list separated by commas.

The screenshot shows the 'OPTION SELECTION' page for configuration 'CISCO2911/K9'. The 'Multiple Options Search' tab is active, with a search input field highlighted by a red box and a red circle containing the number '2'. A warning message at the top right states: 'Warnings (3): The quantity of Power Cables must be equal to the quantity of Primary Power Supply selected. Please adjust the quantity. (CE200050)'. An 'Instructions' pop-up is open, providing guidance on how to use the search function. The search results table below shows columns for 'SKU', 'Lead Time', and 'Unit List Price (USD)'.

**Option Selection Page: Multiple Options Search**

3. Click **Search**.
4. The search results display under Result: By Available Location, Result: By Potential Location, and Result: Not available. Search results include estimates lead times, SKU list prices, and locations (available and potential).

Some of the results have icons next to them. These icons give additional information about the corresponding option. Hover over the icon to view the information.

5. From the search results under Available Location section, check the checkbox(es) corresponding to the desired items.
6. Errors with the indicated quantities display above the Multiple Options Search tab. Click each link to resolve the error. Once the quantity errors are resolved, the items are added to the configuration.

Warning messages displayed above the search results:

- [UCSB-5108-DC] requires a minimum of 2 and allows maximum of 4 from Power. ( CE100015 )
- [UCSB-5108-DC] quantity 1 requires a minimum quantity of 1 from Fabric Extender ( CE100012 )

**Option Selection Page: Quantity Error Messages**



**Note:** Some Qty fields are editable and some are not. If the Qty field is populated and greyed out so that you cannot make edits, the quantity is controlled by the system according to the rules of quantity limitations.

7. Click **Done**. The Estimates Cart page displays.
8. Available Location indicates the path to the SKU(s) under the Configuration Summary pane on the left side of the page. Items can be added to the configuration by leaving the appropriate checkbox (es) checked. To remove a product from the list of items to add, uncheck the checkbox corresponding to that product.
9. The Potential Location indicates a possible path to the indicated SKU(s) under the Configuration Summary pane on the left side of the page. Items cannot be added to the configuration from this section. Click the link within the indicated path and select the appropriate product.
10. If there are any error messages associated with a SKU, the error message displays at the top of the page and the SKU displays under Results: Not available. These SKUs are not selectable.

**Multiple Option Search Tab: Search Results**

11. For more information on the Available and Potential Location, hover over the information icons next to the location call outs.

### 4.4.3 Searching for a Single Known SKU

To search for a single known SKU, complete the following steps:

1. From the Option Selection page, expand the Option Search section.

2. Click in the Search by SKU field and enter a full or partial SKU.

The screenshot displays the 'Option Selection' page for N20-C6508. On the left is a 'Configuration Summary' sidebar. The main area is titled 'Option Search' and contains a search input field with 'UCSB-B420-M4' entered. Below the search field, there are two sections: 'Result By: Available Location' and 'Result By: Potential Location'. The 'Available Location' section shows a table with columns for SKU, Location, and Qty, with one entry for UCSB-B420-M4 at 'Blade > Blade Server > UCSB-B420-M4' with a quantity of 2. The 'Potential Location' section shows a table with columns for SKU and SKU Hierarchy.

**Option Selection Page: Option Search Tab**

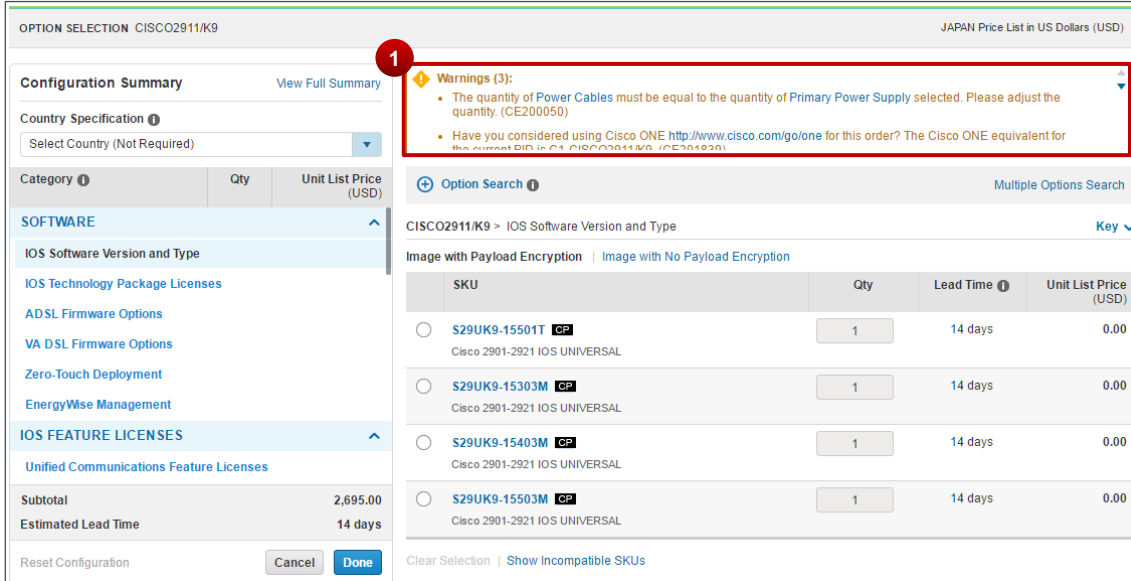
3. Select the SKU from the drop-down menu as you begin typing or click **Search**. The search results display at the bottom of the page under Result: By Available Location, Result: By Potential Location, and Result: Not available. Search results include estimates lead times, SKU list prices, and locations (available and potential).

Some of the results have icons next to them. These icons give additional information about the corresponding option. Hover over the icon to view the information.

4. Click the radio button corresponding to the SKU.
5. Click **Add**.

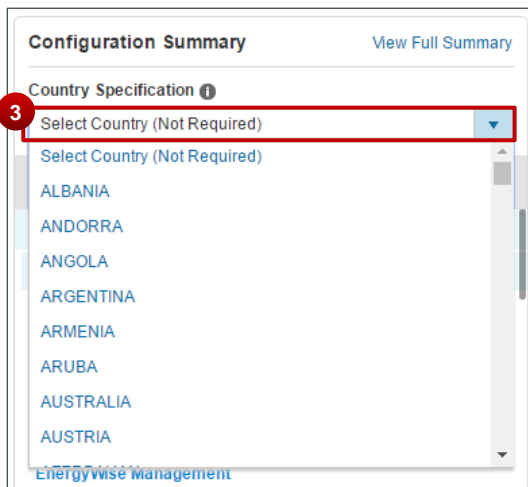
### 4.4.4 Searching Unknown SKUs Individually

To select options, configure products, and resolve any warnings or errors in the configuration, complete the following steps:



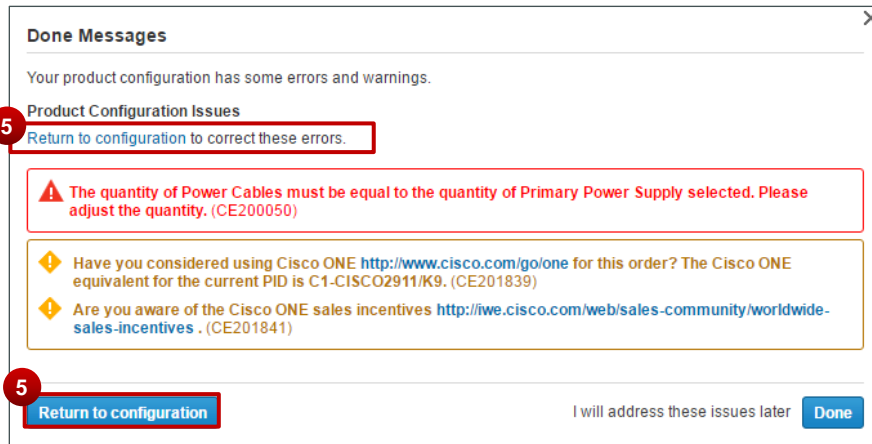
#### Option Selection Page

- From the Estimates Cart page, click **Select Options** below the line item. The Option Selection page displays.  
Line items that require validation are denoted by a yellow exclamation icon next to them and are labeled as Invalid.
- Scroll through the Configuration Summary pane. Using the warning messages at the top of the page as a guide, click the appropriate link within the message to resolve each warning or error. Click the appropriate option(s). Continue this process until all issues have been.



#### Option Selection Page: Country Specification Feature

3. Click the Country Specification drop-down arrow in the Configuration Summary pane and click the appropriate country. The system will then filter the products based on the country selection, making it easier and faster to configure products correctly.
4. Click **Done**. If issues remain, an error message displays in the Done Messages dialog box. Upon clicking Done in the Done Messages dialog box, the Items tab displays a confirmation message indicating that the changes have been saved.
5. To correct the error(s), click the **Return to Configuration** button or link.

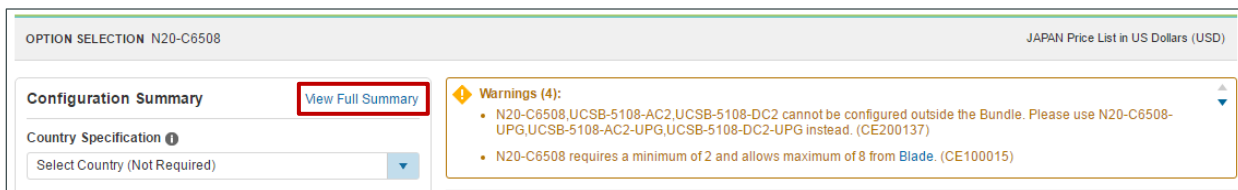


Done Messages Dialog Box

#### 4.4.5 Viewing Full Summary

You have the option of viewing a summary page of the configuration with the selected options.

From the Option Selection page, click **View Full Summary**. The page refreshes to display the Full Configuration Summary.



Option Selection Page: Configuration Summary Pane

FULL CONFIGURATION SUMMARY CISCO2911/K9		JAPAN Price List in US Dollars (USD)				
SKU	Qty	Lead Time ⓘ	Unit List Price (USD)	Extended List Price (USD)	Included	<a href="#">↩ Back to Configuration</a>
<b>Primary Power Supply</b>						
1.1 PWR-2911-AC Cisco 2911 AC Power Supply	1	14 Days	0.00	0.00	Yes	
<b>Power Cables</b>						
1.2 CAB-AC AC Power Cord (North America), C13, NEMA 5-15R, 2.1m	1	14 Days	0.00	0.00	No	
<b>Redundant Power Supply Adapter</b>						
<b>Cables and Accessories</b>						
<b>Serial Cables</b>						
<b>Smart Serial Cables</b>						
<b>Console and Auxiliary Cables</b>						
<b>CCP</b>						
<b>Cisco Configuration Professional Software</b>						
<b>Included Items</b>						
<b>System Expansions</b>						
1.3 SL-29-IPB-K9 IP Base License for Cisco 2901-2951	1	14 Days	0.00	0.00	Yes	

Configuration Summary	All prices shown in USD
Subtotal	2,695.00
Estimated Lead Time	14 days

Option Selection Page: Full Configuration Summary

#### 4.4.6 Using Cisco Feature Navigator

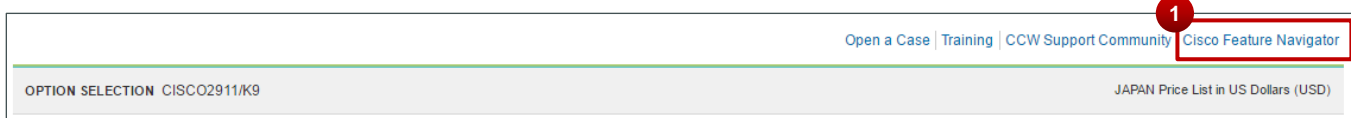


The Cisco Feature Navigator helps you to find the best software solution for the selected hardware. By using this function, you can find the right product based on software or feature needs.

To access Cisco Feature Navigator, complete the following steps:

1. From the Option Selection page, click **Cisco Feature Navigator**.

The Cisco Feature Navigator page displays in a new window.



Option Selection Page: Cisco Feature Navigator

2. To return to Cisco Commerce, close the new window.


There is no navigation back to Cisco Commerce from the Cisco Feature Navigator page.

Products & Services

## Cisco Feature Navigator

HOME  
PRODUCTS & SERVICES  
TOOL INDEX  
**Cisco Feature Navigator**

[Help](#) | [Feedback](#)



Welcome to Cisco Feature Navigator Cisco Feature Navigator allows you to quickly find the right Cisco IOS, IOS XE, IOS XR, NX-OS and CatOS software release for the features you want to run on your network.

**Research Features**  
Search by Feature/Technology

**Research Software**  
Search by Software/Platform/ ProductCode/Image

Help

**Compare Two Software Releases**  
Compare Images

**View End of Life Info for Images**  
View EoL for Images

**Extend Security, Voice, & Wireless**

By using this tool, you agree to all of Cisco System's [terms and conditions](#) for this tool.

### Cisco Feature Navigator Page


## 4.4.7 Configuring the UCS Blade-Centric Solution

Add a UCS Blade-Centric SKU (see [Adding Items](#)) to an estimate. To configure the solution, click **Select Options** and work through the different tabs.

- Step-numbered tabs direct through each step to complete a blade-centric configuration. Begin with the blade server and work through the other parts of the solution.
- A blade library is available for you to store blades for reuse. From this library, you can send a copy of these blades to other users.

### 4.4.7.1 Step 1: Blade Server

To configure a blade server, complete the following steps:

1. On the Step 1: Blade Server tab, scroll down the menu on the left to identify the appropriate blade server.
2. Click  to choose a blade server. The blade displays under the Blade Server Configurator section. If the status is invalid, the item must be configured in order to be validated (see step 4).

**Step 1: Blade Server** | Step 2: Chassis | Step 3: Fabric Interconnect | Step 4: Subscription | Step 5: Service | Step 6: Summary

**Add blade servers to your solution:**

- 1 Add blade servers into the 'UCS Blade Configurator' from the 'Available Components' panel, 'My Blade Library' and/or 'Global Blade Library'.
- 2 Configure, copy, or change the quantities of blade servers in the 'UCS Blade Configurator' as needed.
- 3 You may proceed to the next tab once your blade servers have been configured. [Hide Instructions](#)

**Available Components**

**Blade Server**

- UCS-SPL-B200M4-A1T \$7,000 2 +  
UCS SP Select B200M4 Advanced1 w/2xE52680 v3,8x32GB,VIC1340  
Estimated Lead Time: 10 days
- UCSB-B200-M4 \$2,995.00 +  
UCS B200 M4 w/o CPU, mem, drive bays, HDD, mezz  
Estimated Lead Time: 21 days
- UCS-SPL-B200M4-A2T \$27,235.00 +  
UCS SP Select B200M4 Advanced2 w/2xE52680 v3,8x32GB,VIC1340  
Estimated Lead Time: 10 days

**My Blade Server Library** [View Global Blade Server Library](#)

**Blade Server Configurator** Key ▾

Product	Unit List Price	Estimated Lead Time (days)	Qty	Extended Price	Status
No Item(s)					

Add Blade Server from the left panel

Next >

**Total** \$0.00

**Max. Estimated Lead Time** --

(All prices shown in USD)

Cancel Done

**Blade Server Tab**

3. The quantity defaults to 1. To change the quantity, click the Qty field and enter the quantity.

**My Blade Server Library** [View Global Blade Server Library](#)

**Blade Server Configurator** Key ▾

Product	Unit List Price	Estimated Lead Time (days)	Qty	Extended Price	Status
<span style="border: 1px solid blue; border-radius: 50%; padding: 2px;">+</span> UCSB-B200-M4 <span style="color: green; font-weight: bold;">SVIP</span> <span style="color: red; font-weight: bold;">⚠</span> UCSB-B200-M4(1) <span style="font-size: small;">✎</span> UCS B200 M4 w/o CPU, mem, drive bays, HDD, mezz Power consumption per Blade Server - Idle: NA, Typical: NA, Maximum: NA	\$3,094.00	<span style="border: 1px solid gray; padding: 1px;">21</span>	3 <span style="border: 1px solid red; padding: 2px;">1</span>	\$2,995.00	INVALID

Next >

**Total** \$2,995.00

**Blade Server Tab: Line Item**

4. If the line item is invalid, click **Configure**. Using the warning messages at the top of the page as a guide, click the appropriate link and select the appropriate option(s) to resolve the issue. Continue this process until all error messages have been resolved.

**Step 1: Blade Server** | Step 2: Chassis | Step 3: Fabric Interconnect | Step 4: Subscription | Step 5: Service | Step 6: Summary

Cancel Finish

Show Instructions

**UCSB-B200-M4**

Configuration Summary

SKU	Quantity	Extended List Price (\$)
Processor		
Memory		

- ⚠ The VIC 1340 and VIC 1380 are only supported under 6200 Series (6296UP and 6248UP) Fabric Interconnects, and not under 6100 Series (6140XP and 6120XP) Fabric Interconnects. (CE201692)
- ⚠ A selection of at least 1 Cisco ONE option is required per BLADE selected. Please adjust the selections from [Cisco One](#). (CE200791)
- ⚠ UCSB-B200-M4 quantity 1 requires a minimum quantity of 1 from [Processor](#) (CE100012)
- ⚠ UCSB-B200-M4 quantity 1 requires a minimum quantity of 1 from [Memory](#) (CE100012)
- ⚠ UCSB-B200-M4 quantity 1 requires a minimum quantity of 1 from [Mezzanine options](#) (CE100012)

**Blade Server Tab: Warning Messages**



5. Click **Finish**. The blade is now configured and the status is Valid.
6. Repeat steps 2 through 6 until all the blades have been added and configured.
7. Click **Copy** to create a copy of the blade.
8. Click **Next >** to go to the next tab (see [Step 2: Chassis](#))

The screenshot shows the 'Blade Server Configurator' interface. At the top, there are tabs for 'My Blade Server Library' and 'View Global Blade Server Library'. Below this is a table with columns: Product, Unit List Price, Estimated Lead Time (days), Qty, Extended Price, and Status. A single line item is present: UCS-SPL-B200M4-A1T (UCS-SPL-B200M4-A1T(1)) with a unit list price of \$62,837.00, an estimated lead time of 21 days, a quantity of 1, and an extended price of \$28,227.00. The status is 'VALID', which is highlighted with a red box and a red circle containing the number 5. Below the table, there are buttons for 'Configure', 'Remove', 'Copy', and 'Add to Library'. At the bottom, there is a 'Next >' button highlighted with a red box and a red circle containing the number 8, and a 'Total' field showing '\$28,227.00'.

**Blade Server Tab: Line Item**

#### 4.4.7.1.1 Placing a Blade in the Blade Library

You can save blades for future use by placing them into the blade library to save time.

To place a blade in the library, complete the following steps:

1. Click **Add to Library**. The Add to Library dialog box displays.
2. Enter a description. This is optional.
3. Click **Add**. The blade library displays above the configuration items.

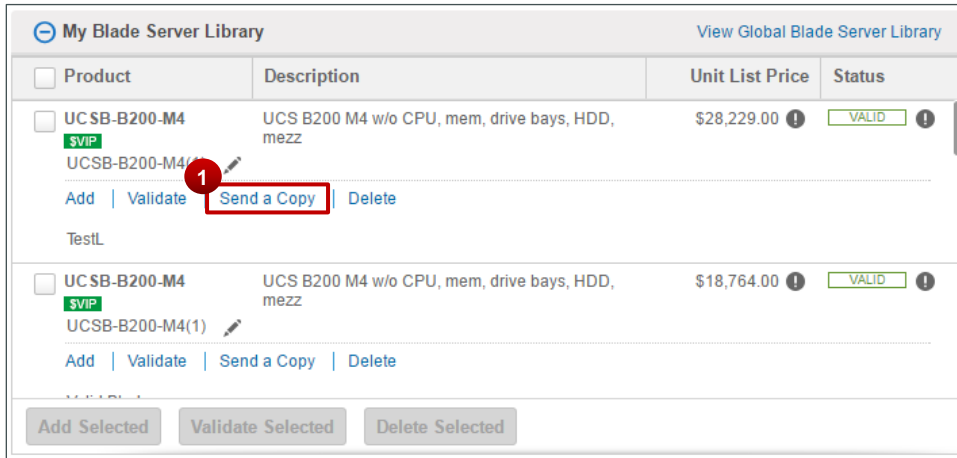
This screenshot is similar to the previous one, showing the 'Blade Server Configurator' interface. The line item for UCS-SPL-B200M4-A1T is visible. In this view, the 'Add to Library' button is highlighted with a red box and a red circle containing the number 1. The 'Next >' button is also visible at the bottom, and the 'Total' field shows '\$28,227.00'.

**Blade Server Tab: Line Item**

### 4.4.7.1.2 Sending a Copy of a Blade

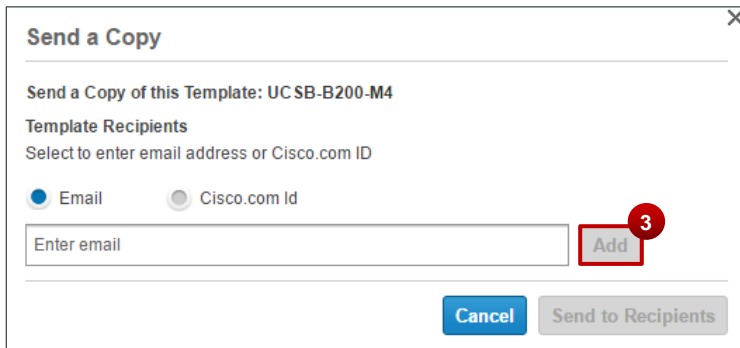
To send a copy of a blade, complete the following steps from the blade library:

1. In the My Blade Server Library section, click **Send a Copy**. The Send a Copy dialog box displays.



Blade Server Tab: My Blade Server Library

2. Click the radio button for Email or Cisco.com ID and enter the appropriate information.
3. Click **Add**.
4. Click the Message to Recipients field and enter a message. This is optional, but recommended.
5. Click **Send to Recipients**. A success message displays.
6. Click **Close** to return to the configuration.



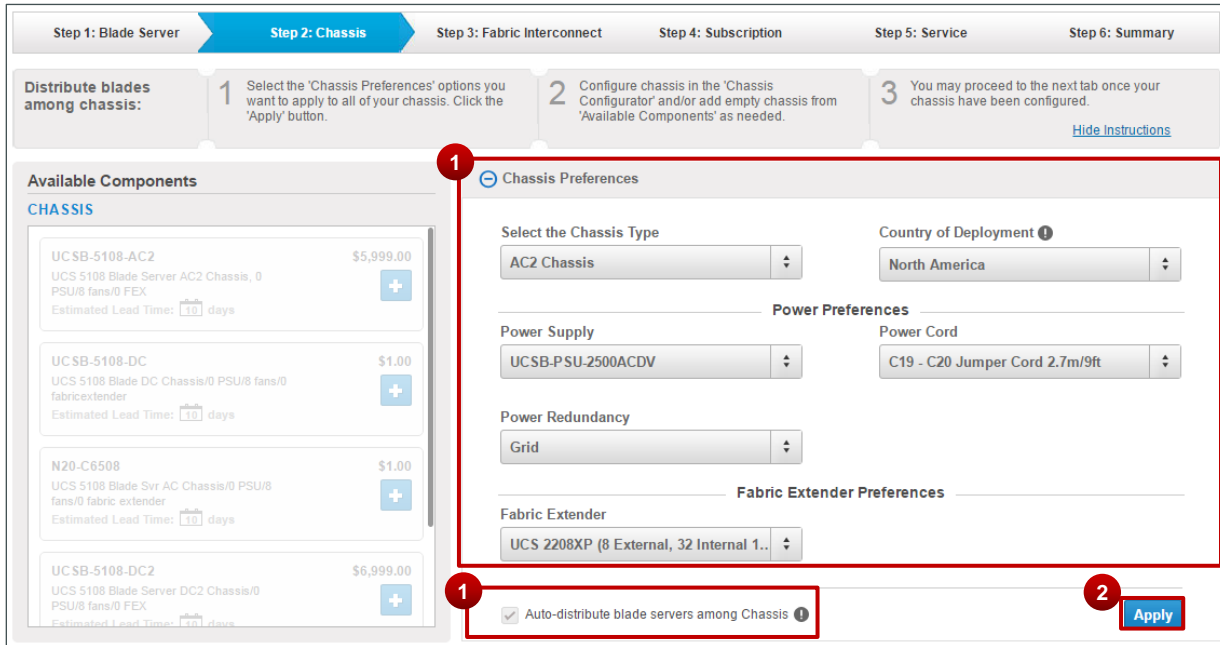
Send a Copy Dialog Box

### 4.4.7.2 Step 2: Chassis

To configure a chassis, complete the following steps:

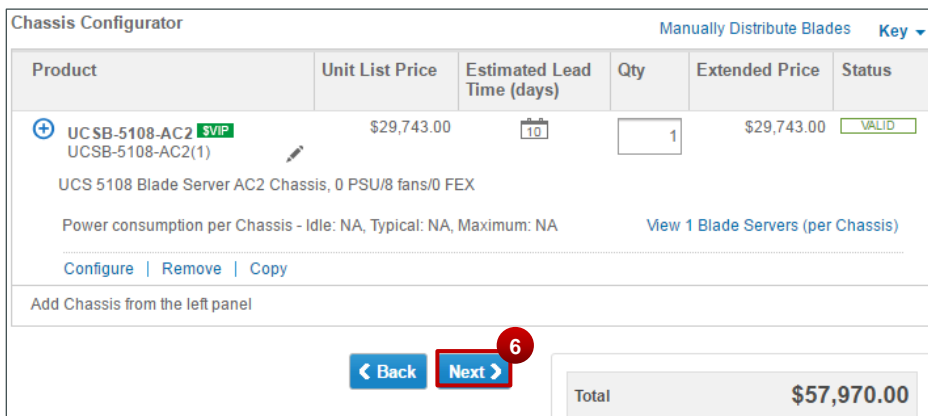
1. In the Chassis Preference section, click each drop-down arrow and select appropriate options. The Auto-distribute Blade Servers checkbox is checked by default.

- Click **Apply**. The system automatically distributes the pre-configured blades into the chassis. After the first auto-distribute, you can manually distribute blades. This over-rides the auto-distribute completed by the system. See [Manual Blade Distribution](#).



**Chassis Tab**

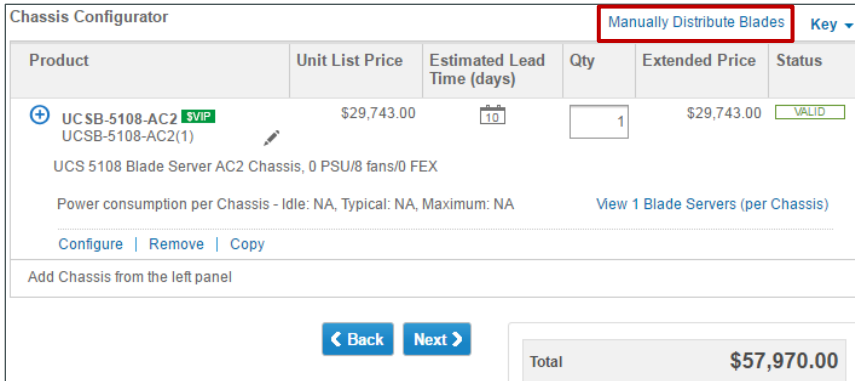
- The chassis displays under the Chassis Configurator section. If the chassis is not verified, click **Configure**. The Configuration Summary pane displays.
- Scroll through the Configuration Summary pane. Using the warning messages at the top of the page as a guide, click the appropriate link to resolve the first item. Click the appropriate option(s). Continue this process until all error messages have been resolved.
- Click **Finish**. The chassis is now valid and indicates blade distribution per chassis.
- Click **Next >** to go to the next tab.



**Chassis Configurator Section**

### 4.4.7.2.1 Manual Blade Distribution

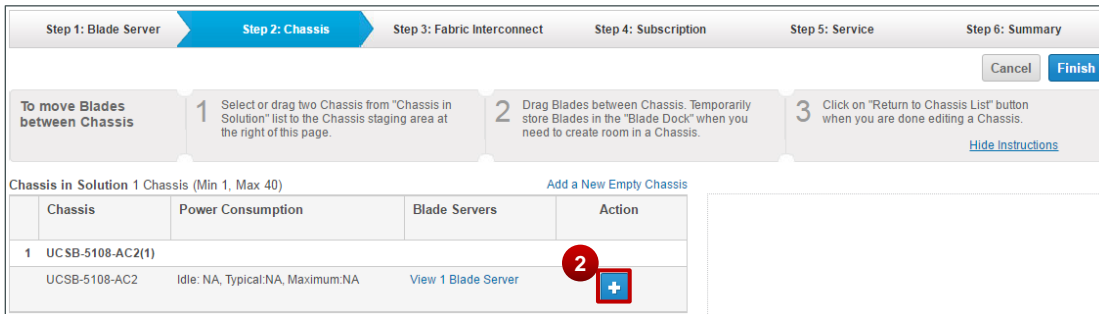
After the first auto-distribute, you have the option to manually distribute each subsequent time by clicking **Manually Distribute Blades**. Choosing this option over-rides the auto-distribute completed by the system.



#### Chassis Configurator Section

To manually distribute the blades, complete the following steps:

1. In the Chassis Configurator section, click **Manually Distribute Blades**. A new page displays.
2. Click corresponding to the chassis to which the blades should be moved. You can choose only two chassis at a time.

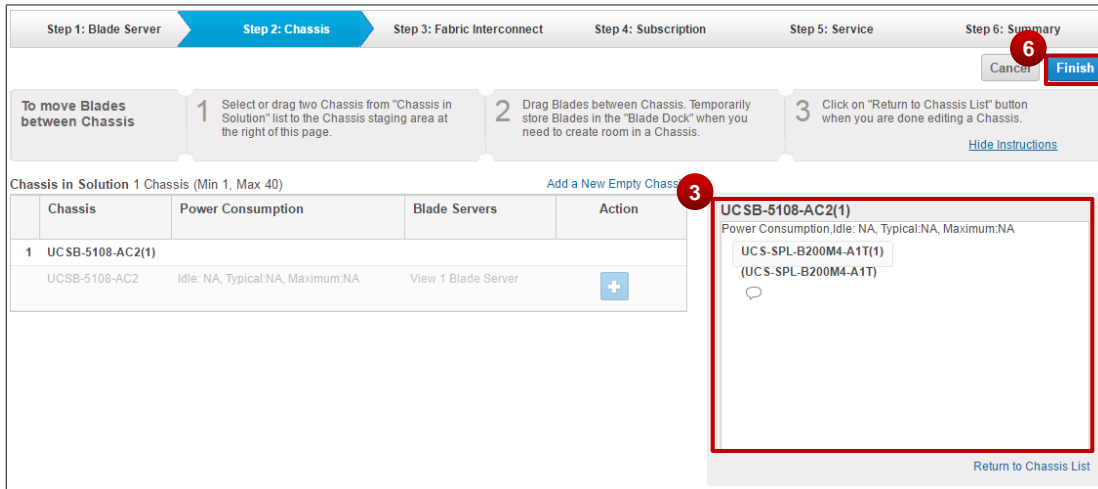


#### Manually Distribute Blades Page

3. The chosen chassis move(s) to the chassis staging section on the right of the page. The blades display based on the width of the blade.
4. Drag blades from one chassis to another. Blades may be added to the dock temporarily when moving blades from or to completely filled chassis. Doing this will increase or decrease the amount of blades in each chassis.
5. The blade dock displays all of the loose blades. Drag blades to the dock or move blades in the dock to the chassis. Blades may be added to the dock temporarily when moving blades from completely filled chassis.

All blades must be removed from the dock into the chassis before the solution can be validated.

6. Click **Finish**. The Step 2: Chassis tab displays.



### Manually Distribute Blades Page

7. To view the blades in the chassis, mouse over View Blade Servers (per chassis) in the Chassis Configurator section. A list opens, displaying the blade SKUs, quantity, and description. The quantity represents the number of blades in the chassis.
8. Click **Next >** to go to the next tab, Step 3: Fabric Interconnect tab.

### 4.4.7.3 Step 3: Fabric Interconnect

To configure the fabric interconnect, complete the following steps:

1. In the Fabric Interconnect Preferences section, click each drop-down arrow and select the appropriate options.
2. Scroll down the menu on the left to identify the appropriate fabric interconnect.
3. Click **+** to add a fabric interconnect. The fabric interconnect displays under the Fabric Interconnect Configurator section of the page. The status of the added fabric interconnect is unverified, which means you need to configure it in order to be validated.

### Fabric Interconnect Tab

Product	Unit List Price	Estimated Lead Time (days)	Qty	Extended Price	Status
UCS-FI-6248UP UCS-FI-6248UP(1) UCS 6248UP 1RU Fabric Int/No PSU/32 UP/ 12p LIC	\$34,800.00	10	1	\$34,800.00	INVALID

### Fabric Interconnect Configurator Section

4. Click **Configure**. The Configuration Summary pane displays.
5. Scroll through the Configuration Summary pane. Using the warning messages at the top of the page as a guide and click the appropriate link to resolve the error message. Continue this process until all error messages have been resolved.
6. Click **Finish**. The fabric interconnect is now configured.
7. Click **Next >** to go to the next tab, Step 5: Subscription tab.

#### 4.4.7.4 Step 4: Subscription

To add subscriptions to your solution, complete the following:

1. In the Available Components section, add any desired licenses.
2. Using the warning messages at the top of the page as a guide, adjust the quantity as desired.
3. Expand the license sub-section and select the license that corresponds with your desired duration.

4. Click **Next >** to go to Step 5: Service tab.

The screenshot shows the 'Subscription' step in a configuration wizard. On the left, 'Available Components' lists three license bundles: ESA-ESP-LIC=, ESA-ESI-LIC=, and ESA-ESO-LIC=, each with a '+' button. A red circle '1' highlights this section. The main area, 'Subscription Configurator', shows a table with columns: Product, Unit List Price, Estimated Lead Time (days), Qty, Extended Price, and Status. A row for 'ESA-ESP-LIC= SVP' is selected. Below this, a 'New Quantity-Based Pricing' section is highlighted with a red circle '3'. It contains a table with columns: Subscription, Duration (Month(s)), and Unit List Price. Three options are listed: ESA-ESP-1Y-S1 (12 months, \$32.00), ESA-ESP-3Y-S1 (36 months, \$70.00), and ESA-ESP-5Y-S1 (60 months, \$111.00). A red circle '4' highlights the 'Next >' button at the bottom right. The total price at the bottom right is \$98,023.00.

**Subscription Tab**

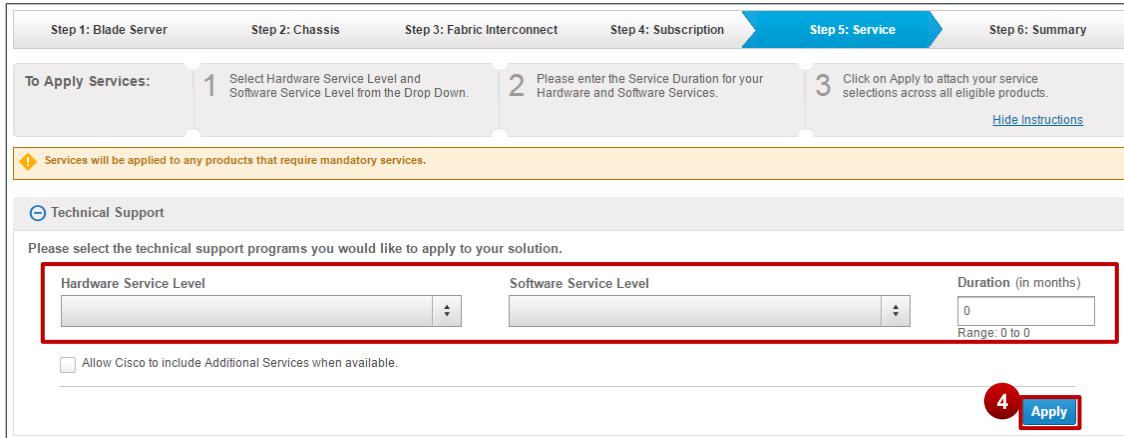
**4.4.7.5 Step 5: Technical Service**

You can choose technical programs to apply to the solution. All mandatory services will automatically be added to the solution.

To add services to the product, complete the following steps:

1. Click the Hardware Service Level drop-down arrow and select an appropriate option.
2. Click the Software Service Level drop-down arrow and select the appropriate option.
3. Click the Duration field and enter any value between 12 months and 60 months as the service duration. You will only be able to enter values within the minimum and maximum range listed below the Duration field. This minimum and maximum range is determined by the service chosen.

4. Click **Apply**. The updated Service Total price is reflected in blue.
5. Click **Next >** to go to the Step 6: Summary tab. The summary page for the added services.



The screenshot shows a multi-step configuration process. At the top, there are six tabs: Step 1: Blade Server, Step 2: Chassis, Step 3: Fabric Interconnect, Step 4: Subscription, Step 5: Service (highlighted in blue), and Step 6: Summary. Below the tabs, there are three numbered instructions: 1. Select Hardware Service Level and Software Service Level from the Drop Down. 2. Please enter the Service Duration for your Hardware and Software Services. 3. Click on Apply to attach your service selections across all eligible products. A yellow warning banner states: 'Services will be applied to any products that require mandatory services.' Below this is a section for 'Technical Support' with the instruction: 'Please select the technical support programs you would like to apply to your solution.' A red box highlights the 'Hardware Service Level' and 'Software Service Level' dropdown menus, and the 'Duration (in months)' input field, which currently has '0' and a range of '0 to 0'. There is also a checkbox for 'Allow Cisco to include Additional Services when available.' and a blue 'Apply' button with a red '4' in a circle next to it.

**Service Tab**

**4.4.7.6 Step 6: Summary**

The Summary tab shows each individual component of the configuration.

- The products are displayed, including the main products with sub-products. The Included column lists includes products (yes) and those that were added (no).
- Lead time for each is also given. Services, chosen in the Service tab from the expandable menus, also display. Total cost and lead time for the entire solution displays.
- Power consumption for the solution and for each chassis display in the table. Input and BTUs for the categories Idle, Typical, and Maximum display by chassis and by the total solution.
- A solution must be valid before it can be saved, emailed, or printed. These three functions are initiated from this tab in the form of links.



Step 1: Blade Server    Step 2: Chassis    Step 3: Fabric Interconnect    Step 4: Subscription    Step 5: Service    **Step 6: Summary**

**i** A solution must be valid before you may save, email, or print its summary.

Save Summary As   
  Email Summary   
  Print Summary

Power Consumption (solution) Show Chassis

Solution	Input:	Idle	Typical	Maximum
	BTU:	NA	NA	NA
	Current	NA	NA	NA

Total: **\$135,281.00**

Max. Estimated Lead Time: **21 days**

(All prices shown in USD)

Product	Description	Estimated Lead Time	Qty	Extended Price	Included
<b>Blade Server</b>					
1.0 UCS-SPL-B200M4-A1T UCS-SPL-B200M4-A1T(1)	UCS SP Select B200M4 Advanced1 w/2xE52690 v3,8x32GB,VIC1340		2	\$56,454.00	No
1.1 UCS-CPU-E52690D	2.60 GHz E5-2690 v3/135W 12C/30MB Cache/DDR4 2133MHz		4	\$0.00	Yes
1.2 UCS-ML-1X324RU-A <span style="color: green;">SVIP</span>	32GB DDR4-2133-MHz LRDIMM/PC4-17000/quad rank/x4/1.2v		16	\$0.00	Yes
1.3 UCSB-MLOM-40G-03 <span style="color: green;">SVIP</span>	Cisco UCS VIC 1340 modular LOM for blade servers		2	\$0.00	Yes
1.4 UCSB-HS-EP-M4-F	CPU Heat Sink for UCS B200 M4/B420 M4 (Front)		2	\$0.00	Yes
1.5 UCSB-LSTOR-BK	FlexStorage blanking panels w/o controller, w/o drive bays		4	\$0.00	Yes

### Summary Tab

To use these additional options, complete the following steps:

1. Click **Save Summary As**. The Save Summary As dialog box displays.
2. Click the appropriate radio button for file type and click **Save**. The File Download dialog box displays and saves the summary.

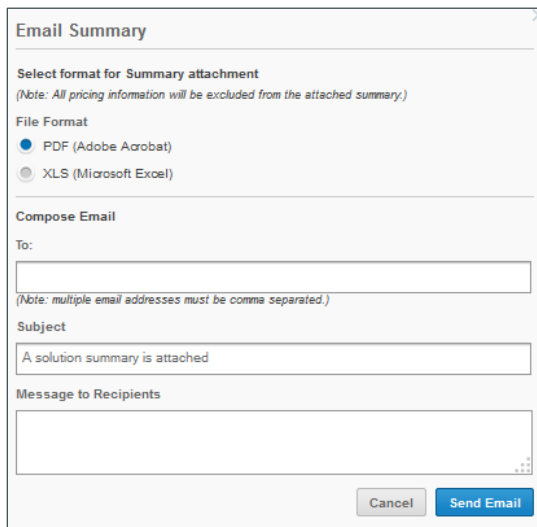
**Save Summary As**

File Format

PDF (Adobe Acrobat)
   
 XLS (Microsoft Excel)

### Save Summary As Dialog Box

3. To e-mail the summary, click **Email Summary**. Pricing is not included in email summaries. The Email Summary dialog box displays.
4. Click the appropriate radio button.
5. Click the To field and enter an appropriate e-mail address. You can add separate multiple email addresses with a comma.
6. Click the Message to Recipients field and enter an appropriate message.
7. Click **Send Email**. The e-mail is sent to the indicated recipients with the summary included as an attachment to the mail message. A success message displays.



The dialog box is titled "Email Summary" and contains the following sections:

- Select format for Summary attachment**: A note states "(Note: All pricing information will be excluded from the attached summary.)". Below this, under "File Format", there are two radio buttons: "PDF (Adobe Acrobat)" which is selected, and "XLS (Microsoft Excel)".
- Compose Email**: This section includes a "To:" field with a note "(Note: multiple email addresses must be comma separated.)", a "Subject" field containing the text "A solution summary is attached", and a larger "Message to Recipients" text area.
- At the bottom right, there are two buttons: "Cancel" and "Send Email".



**Email Summary Dialog Box**

8. To print the summary, click **Print Summary**. The Print dialogue box displays.
9. Click the appropriate options and click **Print**. The summary prints.
10. Click **Done**.

#### 4.4.8 Configuring an Insieme Bundle Solution

Add an Insieme Bundle or Application Centric Infrastructure (ACI) solution (see [Adding Items](#)) to an estimate. To configure the solution, click **Select Options** and work through the different available components.

Complete the following steps to configure a bundle or ACI:

1. On the Bundle Configuration page, navigate through the available components on the left side of the page.
2. Follow the error messages on top of the page and click  to add a specific item available for each component. The added components display on the right side of the page.
3. Click **Add Custom Name** to add a custom name to the item.
4. Click **Update** when done. The Custom Name displays.
5. To edit the custom name, click the pencil icon and make changes.
6. For components that display as Invalid (  ), click **Edit Options** to add/change options and resolve issues. See [Choosing Options and Resolving Issues](#).

Once the items are configured, the status changes to Valid.

BUNDLE CONFIGURATION NAME ACI-C9336-BL-96PX | Max. Estimated Lead Time 14 days AUSTRALIA Price List in AUDs Ex-Tax (AUD)

Set service preferences for this configuration Cancel Done

**Warnings (5):**

- OPTICS requires a minimum of 2 component(s). Please add additional quantities as necessary. (CE100010)
- APIC-M2 requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
- The category APIC-M2 is required. (CE100103)

✓ QSFP-40G-SR-BD= has been added to the bundle category OPTICS.

Available Components	Unit List Price (AUD)	OPTICS > 1 Selected (Min 2, Max 4)					
<b>OPTICS</b>		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status
QSFP-40G-SR-BD=	1,665.02	+	QSFP-40G-SR-BD=	1,665.02	1	1,665.02	VALID
QSFP-H40G-AOC5M=	1,520.57						
QSFP-H40G-AOC7M=	1,520.57						
QSFP-H40G-AOC10M=	1,520.57						
<b>FIXED SPINE SWITCHES</b>		FIXED SPINE SWITCHES > 1 Selected (Min 1, Max 1)					
		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status
		+	N9K-C9336PQ	54,740.45	1	54,740.45	INVALID
<b>LEAF SWITCH OPTION 1</b>		LEAF SWITCH OPTION 1 > 0 Selected (Min 0, Max 2)					
		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status

APIC-M2 > 0 Selected (Min 1, Max 1)

**Bundle Configuration**

7. For configured items, you can also add services. Click **Edit Service/Subscriptions**. Follow the steps to add services as in Adding Services.



**Note:** Standard durations for technical services can be between 12 and 60 months and appropriate multi-year discounts will apply.

Available Components	Unit List Price (AUD)	OPTICS > 1 Selected (Min 2, Max 4)					
<b>OPTICS</b>		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status
QSFP-40G-SR-BD=	1,665.02	+	QSFP-40G-SR-BD=	1,665.02	1	1,665.02	VALID
QSFP-H40G-AOC5M=	1,520.57						
QSFP-H40G-AOC7M=	1,520.57						
<b>FIXED SPINE SWITCHES</b>		FIXED SPINE SWITCHES > 1 Selected (Min 1, Max 1)					
		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status
		+	N9K-C9336PQ	55,920.28	1	55,920.28	VALID
<b>LEAF SWITCH OPTION 1</b>		LEAF SWITCH OPTION 1 > 0 Selected (Min 0, Max 2)					
		Product	Unit List Price (AUD)	Adjusted List Price (AUD)	Qty	Extended List Price (AUD)	Status

**Bundle Configuration Page: Change Services/Subscriptions Option**

## 4.5 Setting Quantities for Items



You can add quantities of items when adding them to an estimate.



**Note:** The Qty field in Cisco Commerce Estimates & Configurations tab accommodates up to nine digits, for example, 1234567891.

To change the quantity for each of the items, enter the desired number of items or options in the Qty field for that line and press **Enter**. For multiple items and options, repeat this step for each item. The Extended Net Price is the price per unit multiplied by the quantity.

### 4.5.1 Splitting Quantity of Items

You can split quantity of items for configuration, adding different services or ordering partial quantity.

To split quantity of an item, complete the following steps:

1. Click **Split** below the item quantity. The Split Quantity dialog box displays.

<input type="checkbox"/>	Hardware, Software and Services	Lead Time ⓘ	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>	1.0 WS-C4948E Catalyst 4948E, opt sw, 48-Port 10/100/1000 + 4 SFP+, no pl/s VALID as of 15-Feb-2016 03:59:09 EST <a href="#">Edit Options</a>   <a href="#">Select Service/Subscription</a>   <a href="#">Validate</a>   <a href="#">Add Note</a>   <a href="#">More Actions</a>	14 days	13,500.00	10 Split	4,050.00	70.00	40,500.00

#### Estimates Cart Page: Line Item

2. Click **Add** to split the quantity. The dialog box refreshes.
3. Type the quantity in the new line.
4. Alternately, click the delete icon to remove a newly added line.
5. Click **OK**. The Items sub-tab refreshes to display the new line with split quantity.

Split Quantity ✕

To Split quantity of item, click on add, enter quantity and confirm.

Hardware, Software and Services	Quantity
WS-C4948E	5
WS-C4948E	[ ]

#### Split Quantity Dialog Box

## 4.6 Adding Services

There are various types of Cisco service offerings:

**Technical services** are always attached to hardware or software product. They can either be ordered at the point of sale (in Cisco Commerce) or purchased separately as a service only line (in Cisco Commerce).



**Note:** Standard durations for technical services can be between 12 and 60 months and appropriate multi-year discounts will apply.

**Advanced Services (AS):** Each type of Advanced Service has different deliverables, delivery models, as well as ordering rules. Not all are orderable within Cisco Commerce.

- AS Transaction (AS-T): These cannot be ordered within Cisco Commerce, you must fax this order.
- AS Subscription (AS-S): These can be ordered within Cisco Commerce by agents on your behalf, once you submit or fax your order.
- AS-Fixed (AS-F): These services have a fixed scope, fixed price, and fixed cost and are orderable with Cisco Commerce. For more information on ordering AS-F SKUs in Cisco Commerce Deals & Quotes tab, see [Adding Fixed Scope Consultancy SKUs](#).

You can add services to items as part of the product configuring process. Services for previously ordered products can also be ordered separately as a service-only quote, later converted to an order. See [Cisco Commerce Deals and Quotes User Guide](#).



**Best Practice:** Add services as part of the product configuration within your estimate, quote, or order, rather than as a separate service-only line item.

For more information on Cisco services, see: <http://www.cisco.com/web/partners/services/index.html>

### 4.6.1 Setting Default Services Options



Within your Cisco Commerce My Profile and Preference section, you can select your default service choices, as well as determine whether you would like Cisco Commerce to automatically add services to your valid configurations across all quotes, estimates, and orders in Cisco Commerce (refer to the [Getting Started with Cisco Commerce User Guide](#)). You can also override these preferences at the quote, estimate, or order level.

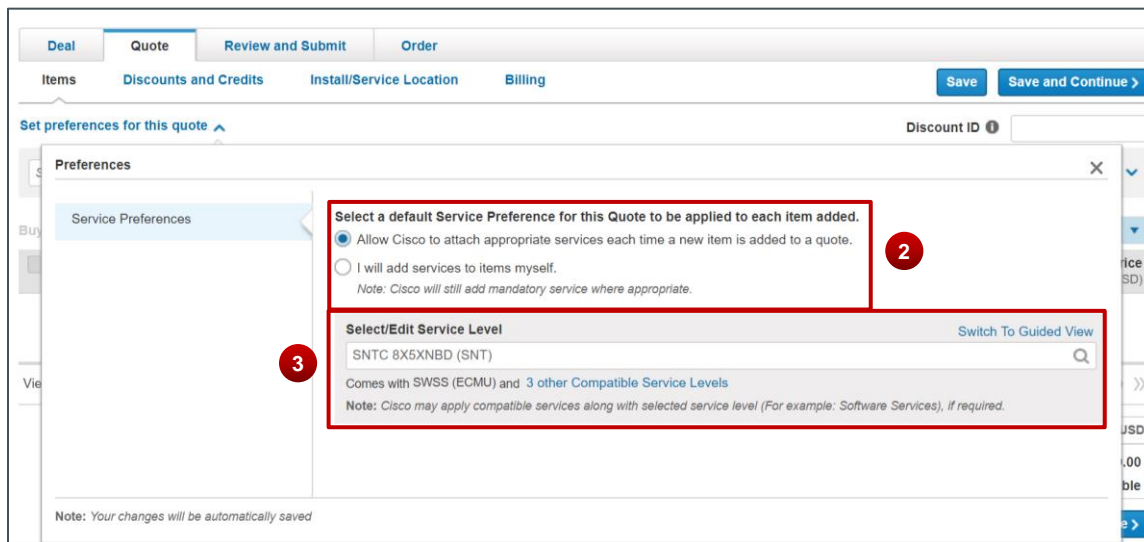
If you ask Cisco Commerce to automatically add services to your order, they will be chosen based on the following:

- Services will be attached based on the service preferences set within the order
- If no services are set within the order, then preferences from your My Profile and Preferences will be used

- If selected preferences are not applicable (or not set), the system attaches services based on existing service attach rules, such as, products being ordered, service program availability, certifications, Bill-to and install site and others

To set the service options in the items sub-tab (these will override any preferences that were set under your My Profile and Preferences), complete the following steps:

1. In the Service Preferences window, your Default Service Preference appear. You can also Search for the Service Level, select a service level, and your selection will be automatically saved for this quote.
2. Click the appropriate radio button to allow Cisco to attach services automatically or to add services manually.
3. Start typing in the **Select/Edit Service Level** box and a list of matching Services will appear; select the desired Service Level



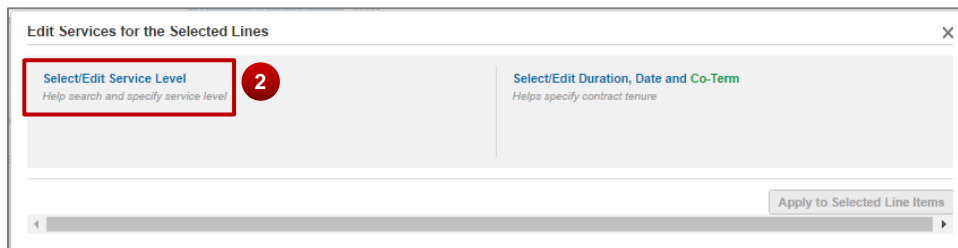
## 4.6.2 Adding Services to Items in the Configuration

There are two ways to edit services using the Services Option widget. You can attach services at the Header level by clicking on **Edit Service** in the More dropdown on your estimate. The Service Level you select will apply to all selected lines of your configuration. Use this option for basic Service Level changes. You can also click **Edit/Remove Service** on an individual line of your configuration. Use this option for more complex Service Level changes.

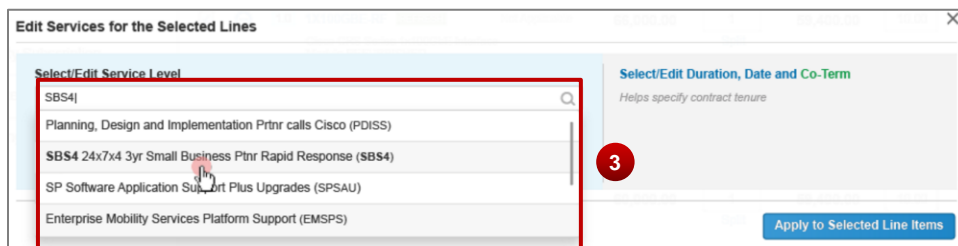
	Hardware, Software	Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input checked="" type="checkbox"/>	<b>1.0 UCSB-B200</b> UCS B200 M... U, mem, HD... Valid as of 21-Nov-2014 09:43:49 PST	28 days	9,291.00	1	9,291.00	0.00	9,291.00
Edit Options   <b>Edit Service/Subscription</b>   Validate   Add Note   More Actions							
<input type="checkbox"/>	<b>2.0 UCSB-5108-AC2=</b> UCS 5108 Blade Server AC2 Chassi s/0 PSU/8 fans/0 FEX Valid as of 21-Nov-2014 09:40:03 PST	21 days	29,825.00	1	29,825.00	0.00	29,825.00
Edit Options   <b>Edit Service/Subscription</b>   Validate   Add Note   More Actions							

You can attach Services at the Header level if you wish to apply the service level across all selected lines of the configuration in the cart. However, because preferences in the cart are not filtered by Product lines, the Service level may or may not successfully apply to each line. You should verify that each line of your configuration has the correct Service level applied before proceeding with your order.

1. Place a checkmark next to the desired SKUs before selecting **Edit Services** from the **More** dropdown.
2. **Select/Edit Service Level**

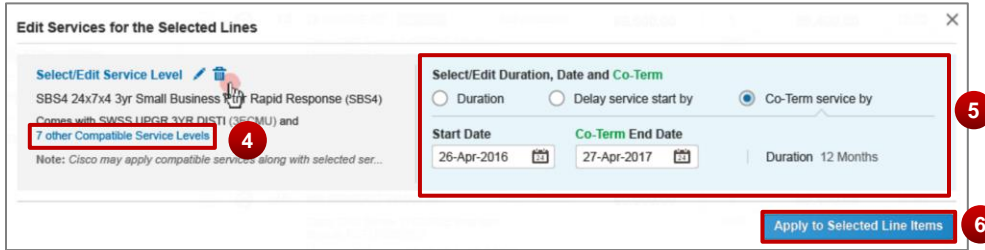


3. Start typing the name of the Service; the widget will display a list of potentially-matching Service Levels.



4. Notice the Compatible Service Lines display after selecting a service.

- Change the duration by entering in number of months, start date, or start and end date.
- Apply the Service to the Selected Lines (see Note below):



**Note:** applying the Service to the selected lines does not guarantee that the Service will be added to each line; you should manually verify each individual configuration to ensure it has the correct service level.

#### 4.6.2.1 Attach Services on the Edit Services/Subscription Page

The Edit Services/Subscription page summarizes all attached services and subscriptions. You can use this page to compare prices for different service offerings, see what services are available, or add secondary services. You can also attach one or more service levels to one or more lines of your configuration.

- Click either **Edit Service/Subscription** or **Select Service/Subscription** on any line to open the Edit Services page.

		Search by Sku , Description and Product Family	1	Add	Find Products & Solutions		Actions		
		Remove Selected Lines	Validate	Apply Discount					
<input type="checkbox"/>		Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)	
<input type="checkbox"/>		1.0 CISCO2911-V/K9 CP SVIP C-1 more	14 days	4,048.00	2	4,048.00	0.00	8,096.00	
		Cisco 2911 Voice Bundle, P/DM3-16, UC License PAK, FL-CUBE10 Valid as of 23-May-2016 03:28:31 PDT							Add Subtotal
		Edit Options	<b>Edit Service/Subscription</b>	Date	Add Note	More Actions			
<input type="checkbox"/>		2.0 CISCO2911/K9 CP SVIP C-1 more	Not Applicable	2,695.00	2	2,695.00	0.00	5,390.00	
		Cisco 2911 w/3 GE,4 EHWIC,2 DSP, 1 SM,256MB CF,512MB DRAM,IPB Valid as of 31-Oct-2016 02:24:49 PDT							Add Subtotal
		Edit Options	<b>Select Service/Subscription</b>	Date	Add Note	More Actions			



2. The Service Options widget will appear in Simplified View with the service-eligible lines below.

Global Price List US Availability (USD)

Products not mapped to Services/Subscriptions

**Service Options**

Choose Service Level from All Service Programs Switch to Legacy Service P...

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

and/or

**Time Duration** ⓘ

Duration

Delay service start to

Co-Term service to

**Duration**

Reset Apply

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<span>SMART NET TOTAL CARE</span> (1 ITEM) <span>Summary</span> <small>SERVICE PROGRAM</small>	<span>SNT (SNTC 8X5XNBD)</span> <span>Summary</span> <small>SUMMARY</small>			
<small>Duration 12 Months</small>				
<span>CON-SNT-C45X32SF</span> <small>SNTC 8X5XNBD</small> <small>SERVICE SKU</small> <a href="#">Change Service</a>   <a href="#">Remove Service</a>	<span>WS-C4500X-32SFP+</span> <small>Catalyst 4500-X 32 Port 10G IP Base, Front-to-Back, No P/S</small> <small>PRODUCT SKU</small>	1,800.00	1	1,800.00

3. Search for specific service levels within a service program.

4. Select a service program from the dropdown list to focus your search to a specific program. All included services and compatible services will be displayed after choosing a service.

**Service Options**

Choose Service Level from SMART NET TOTAL CARE Switch to Legacy Service P...

**3**

SNTC NO RMA (SW)

SNTC 8X5XNBD (SNT)

SNTC 8X5XNBDOS (CS)

SNTC 8X7XNCDOS (SNCO)

SNTC 8X7XNCD (SNC)

and/or

**Time Duration** ⓘ

Duration

Delay service start to

Co-Term service to

**Duration**

Reset Apply

- Specify the Time Duration in months. You can also Delay Service start by selecting a start date and duration. You can also Co-term Service by inputting the proper start and end dates.

- Select **Apply** to add the service configuration.

- After selecting Apply, you will see the updated Service and Duration.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<a href="#">SMART NET TOTAL CARE</a> (2 Items) SERVICE PROGRAM	C4S (SNTC 8X5X4OS) SUMMARY <span style="border: 1px solid red; padding: 2px;">Duration 24 Months</span>			

8. You can always check the rest of your items by selecting **Non Serviceable Products**.
9. Delete all services at any time by selecting **Remove All Services**.

Service
Non Serviceable Products
8

**Service Options**

Choose Service Level from All Service Programs Switch to Legacy Service P...

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

**Time Duration**

Duration

Delay service start to

Co-Term service to

**Duration**

Months: 1 to 84

Reset Apply

	Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
-	<b>SOLUTION SUPPORT WITH SNTC</b> (1 ITEM) <small>SERVICE PROGRAM</small>	<b>SSSNT (SOLN SUPP 8X5XNBD)</b> <small>SUMMARY</small>			
	<b>CON-SSSNT-C19AIRKC</b> <small>SOLN SUPP 8X5XNBD Cisco ONE - 3504 Wireless Controller SERVICE SKU</small>	<b>C1-AIR-CT3504-K9</b> <small>Cisco ONE - 3504 Wireless Controller PRODUCT SKU</small>	810.00	1	810.00

Remove All Services
Remove All Additional Services

**Configuration Summary** All prices shown in USD

---

Services 810.00

### 4.6.2.2 Attach Services to Unassigned Products

Products that don't have services attached are listed under **Unassigned**.

1. To add services, click on **Add a Service SKU**.
2. Select the service you want to want to attach.
3. Click **Apply**.

The screenshot shows the 'Unassigned' tab in the configuration interface. A red box highlights the 'Unassigned' tab, and another red box highlights the '+ Add a Service SKU' button with a red circle containing the number '1'. An 'Add Service' dialog box is open, showing a list of service options. The 'SNTC 8X5XNBD (SNT)' option is selected and highlighted with a red box and a red circle containing the number '2'. The 'Apply' button at the bottom of the dialog is also highlighted with a red box and a red circle containing the number '3'. In the background, a table shows the configuration summary for 'C1-CISCO1921/K9' with a total list price of 192.00.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
CISCO SOFTWARE SUPPORT SERVICE - S... (1 ITEM)	ECMU (SWSS UPGRADES)			
CON-ECMU-C1F1S19K	C1F1PISR1900SK9	192.00	1	192.00
C1-CISCO1921/K9			1	

4. The product is moved off the Unassigned tab and is displayed with its attached Service Program, Duration, and Service SKU.

The screenshot shows the product 'C1-CISCO1921/K9' now attached to the service 'SNTC 8X5XNBD'. The configuration summary table shows the following details:

Service Program	Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
SMART NET TOTAL CARE (1 ITEM)	SNTC 8X5XNBD	C1-CISCO1921/K9	22.33	1	22.33

5. If the service selected can't be attached, a message will appear with instructions.

(USD)

! Service preferences cannot be applied to C1-CISCO1921/K9 configuration. System will restore any existing services on configuration. Please use [Select/Change Services link](#) to see available services. (CS410)

### 4.6.2.3 Adding Secondary Services in the Edit Services/Subscriptions Page

1. When available, click on **Additional Services** to show available secondary services
2. Select the appropriate service and duration.
3. Click **Apply**.

The screenshot shows the 'Edit Services/Subscriptions' page for configuration C1-CISCO1921/K9. The main table lists services with columns for Service SKU, Product SKU, Unit List Price (USD), Qty, and Total List Price (USD). The primary service is 'SMART NET TOTAL CARE' with a duration of 12 months. Below it, two secondary services are listed: 'CON-SNT-AIRDCAP7' (price 0.00, qty 1) and 'CON-SNT-AIRKCAP7' (price 6.67, qty 10). An 'Additional Services' dropdown menu is highlighted with a red box, showing a message: 'There are 2 Additional Services available. Click here to add'. An 'Add/Edit Additional Services' modal window is open, displaying a list of available services: 'CON-TASI-AIRDCAP7' and 'CON-TASS-AIRDCAP7', both with a duration of 12 months. The 'Apply' button in the modal is highlighted with a red box.

### 4.6.2.4 Changing Services in the Edit Services/Subscriptions Page

There are three different levels where you can make changes to your Service. It is important to understand how your selections will affect your configuration. The following are three different configuration level changes available and how they affect the entire configuration.

1. Header Level Changes
2. Group Level Changes
3. Line Level changes

**1** Service Options

Choose Service Level from All Service Programs **2** Switch to Legacy Service P...

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

and/or

**Time Duration** 1

Duration

Delay service start to

Co-Term service to

Duration Months: 1 to 60

Reset Apply

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<b>SMART NET TOTAL CARE</b> (1 ITEM) <b>2</b>	SNT (SNTC 8X5XNBD) <b>2</b>			
SERVICE PROGRAM	SUMMARY			
<b>CON-SNT-C45X32SF</b>		1,800.00	1	1,800.00
SNTC 8X5XNBD	<b>WS-C4500X-32SFP+</b>		1	
SERVICE SKU <b>2</b>	Catalyst 4500-X 32 Port 10G IP Base, Front-to-Back, No P/S			
Change Service	PRODUCT SKU			
Remove Service				

- Line Level Change** → Only the selected line changes. No other lines affected
- Group Level Change** → The Group Service will change. This might also affect other Service Groups based on compatibility with the new Group Service
- Header Level Change** → All Service lines and Groups will be affected according to service compatibility

1. On the Edit Services/Subscriptions Page, the eligible items will display and the option to **Change Service** will be available to make a Line level change.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<b>SMARTNET SERVICES</b> (1 ITEM) <span>🗑️</span> SU1 (IPS Svc, AR NBD) <span>🔗</span> Duration 12 Months				
<b>CON-SU1-2951VSEC</b> IPS Svc, AR NBD SERVICE SKU	<b>C2951-VSEC/K9</b> Cisco 2951 Voice Sec. Bundle, PVDM3-32, UC&SEC Lic,FL-... PRODUCT SKU	1,464.00	1	1,464.00
<a href="#">Change Service</a>   <a href="#">Remove Service</a>			1	
<b>SMARTNET SERVICES</b> (1 ITEM) <span>🗑️</span> SU2 (IPS Svc, AR 8x5x4 abc) <span>🔗</span> Duration 12 Months				
<b>CON-SU2-FLCUB100</b> IPS Svc, AR 8x5x4 abc SERVICE SKU	<b>FL-CUBEE-100-RED</b> Unified Border Element Ent Lic, 100 Sessions, Redundancy PRODUCT SKU	2,807.00	2	5,614.00
<a href="#">Change Service</a>   <a href="#">Remove Service</a>			2	

Remove All Services Remove All Additional Services

**Configuration Summary** All prices shown in USD

Services	7,078.00
----------	----------

Cancel Done

2. A dropdown menu will appear with possible options to change the service. Select the appropriate service and click **Apply** to complete the Line level change.
3. If the required service is not available in the current program, click on **Service Options** to make a Group level Service change.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<b>SMARTNET SERVICES</b> (1 ITEM) <span>🗑️</span> SU1 (IPS Svc, AR NBD) <span>🔗</span> Duration 12 Months				
<b>CON-SU1-2951VSEC</b> IPS Svc, AR NBD SERVICE SKU	<b>C2951-VSEC/K9</b> Cisco 2951 Voice Sec. Bundle, PVDM3-32, UC&SEC Lic,FL-... PRODUCT SKU	1,464.00	1	1,464.00
<a href="#">Change Service</a>   <a href="#">Remove Service</a>			1	
<b>SMARTNET SERVICES</b> (1 ITEM) <span>🗑️</span> SU2 (IPS Svc, AR 8x5x4 abc) <span>🔗</span> Duration 12 Months				
<b>CON-SU2-FLCUB100</b> IPS Svc, AR 8x5x4 abc SERVICE SKU	<b>FL-CUBEE-100-RED</b> Unified Border Element Ent Lic, 100 Sessions, Redundancy PRODUCT SKU	2,807.00	2	5,614.00
<a href="#">Change Service</a>   <a href="#">Remove Service</a>			2	

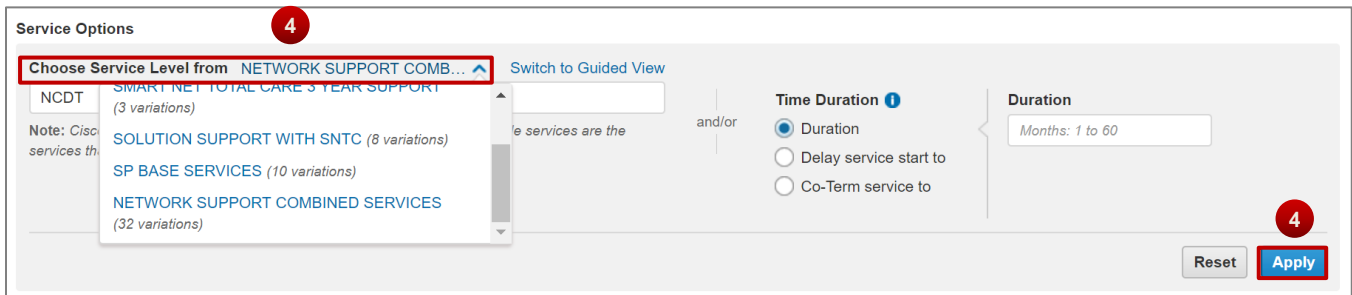
Remove All Services Remove All Additional Services

**Configuration Summary** All prices shown in USD

Services	7,078.00
----------	----------

Cancel Done

- The system directs you to the top to search for an appropriate Service Program. Search and select the appropriate Program and click **Apply**.



- The system will automatically adjust all necessary Service programs in other Minor Product Lines as necessary.  
**Note:** This will not affect Unassigned Products eligible for service.
- Once all changes are complete, Click **Done**.
- For Header level changes, refer to section 2.1. **Note:** Header Level changes will affect Unassigned Product lines eligible for service.



### 4.6.2.5 Add/Edit a Corresponding Subscription



**Note:** Only Product SKUs that have Subscriptions associated with them will have the option of adjusting subscription licenses and durations. Otherwise, the Subscriptions Tab will not appear in the Edit Services/Subscriptions Page.

1. Click **Edit Subscription** to change the details of the subscription.

EDIT SERVICES/SUBSCRIPTIONS ESA-ESI-LIC= Global Price List US Availability (USD)

Subscription Options View 100-199 Users

License Count  100 - 199  Term

Subscription SKU	Product SKU	Qty	Unit List Price USD	Total List Price USD
<b>ESA INBOUND BUN LIC (1 Item)</b> <b>ESESI (SUBSCRIPTION-CONTENT)</b> <small>GROUP DESCRIPTION SUMMARY</small>				
Duration 36 Months   License Band 100-199 Users   Term 3YR				
<b>ESA-ESI-3Y-S1</b> <input checked="" type="radio"/> <span style="color: green;">SVIP ***</span> <small>SUBSCRIPTION SKU</small> Inbound Essentials Bundle(AS+AV+OF) 3YR Lic, 100-199 Us...	<b>ESA-ESI-LIC=</b> <small>PRODUCT SKU</small> ESA Inbound Essentials SW Bundle (AS, AV, OF) License	100	41.93	4,193.00
<input checked="" type="button" value="Edit Subscription"/> <input type="button" value="Remove Subscription"/>				

**Configuration Summary** All prices shown in USD

Subscription 4,193.00

2. You can edit the Start Date and duration of the subscriptions.

Subscription SKU	Product SKU	Qty	Unit List Price USD	Total List Price USD
<b>ESA INBOUND BUN LIC (1 Item)</b> <b>ESESI (SUBSCRIPTION-CONTENT)</b> <small>GROUP DESCRIPTION SUMMARY</small>				
Duration 36 Months   License Band 100-199 Users   Term 3YR				
<b>ESA-ESI-3Y-S1</b> <input checked="" type="radio"/> <span style="color: green;">SVIP ***</span> <small>SUBSCRIPTION SKU</small> Inbound Essentials Bundle(AS+AV+OF) 3YR Lic, 100-199 Us...	<b>ESA-ESI-LIC=</b> <small>PRODUCT SKU</small> ESA Inbound Essentials SW Bundle (AS, AV, OF) License	100	41.93	4,193.00
<input type="button" value="Edit Subscription"/> <input type="button" value="Remove Subscription"/>				
<input type="radio"/> <b>ESA-ESI-1Y-S1</b> Inbound Essentials Bundle(AS+AV+OF) 1YR Lic, 100-1...	<input type="checkbox"/> Edit Start Date	Duration (Months) <input type="text" value="12"/>	19.06	
<input checked="" type="radio"/> <b>ESA-ESI-3Y-S1</b> Inbound Essentials Bundle(AS+AV+OF) 3YR Lic, 100-1...	<input type="checkbox"/> Edit Start Date	Duration (Months) <input type="text" value="36"/>	41.93	
<input type="radio"/> <b>ESA-ESI-5Y-S1</b> Inbound Essentials Bundle(AS+AV+OF) 5YR Lic, 100-1...		Duration (Months) <input type="text" value="60"/>	66.69	

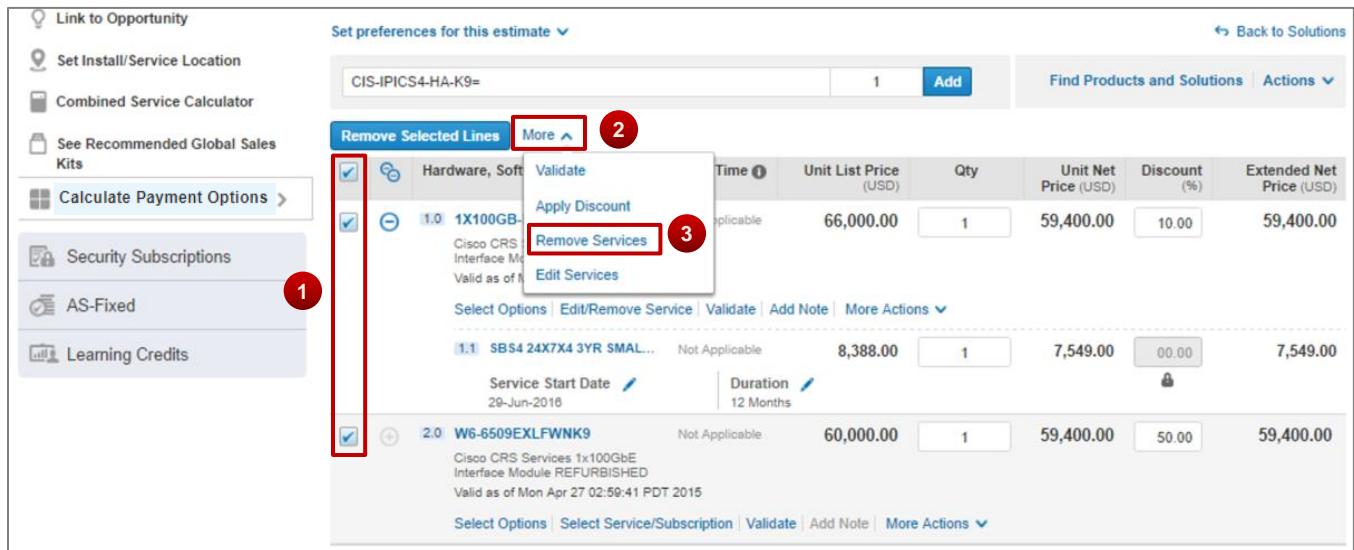
3. Click **Apply** and then **Done** to make updates to the subscription.

- Once these steps are completed and the Services/Subscriptions are configured, proceed normally with the Quote to Order process

### 4.6.3 Remove Services

There are multiple ways to remove services from a product. The following are the most common.

- Select the Product lines that will have their services removed
- Click on **More** to display the available options, if it has not already displayed.
- Click on **Remove Services**. This will remove the attached services for all selected Product lines



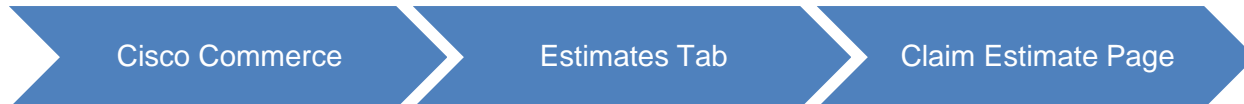
#### 4.6.3.1 Remove services in Edit Service/Subscription page

- On the Edit Service/Subscription page, click on the **delete icon** ( ) next to the service program you want to remove. This will remove the service program for all products serviced by it.
- Alternatively, if you only need to remove the service for one Product line, click on **Remove Service**, if applicable
- Lastly, click on **Remove All Services** or **Remove All Additional Services** to remove accordingly.

## 5 Managing an Estimate

In Cisco Commerce, you can claim an estimate, link your estimate to a deal ID, apply discounts at estimate and line level, calculate financing options for your estimate, and import the estimate into a deal/quote or an order. You can also view, tag (attach a keyword), clone, export, e-mail, print, share, delete, or save as an estimate using the common utilities. The following sections explain how to use these functionalities.

### 5.1 Claiming an Estimate



Guest users are often non-registered customers who do not have a Cisco ID. They are able to browse through Cisco offerings and create an estimate. They can add items to their cart, configure the products, add services, validate, reorder lines, export, e-mail, add notes, tag, and print estimates. However, they do not have the access to pricing information or other Cisco Commerce capabilities.

Hence, to request a quote, they may share the estimate ID with you. You can then search for and claim the estimate in Cisco Commerce. Refer to the [Getting Started with Cisco Commerce User Guide](#) for information on how to perform a search in Cisco Commerce.

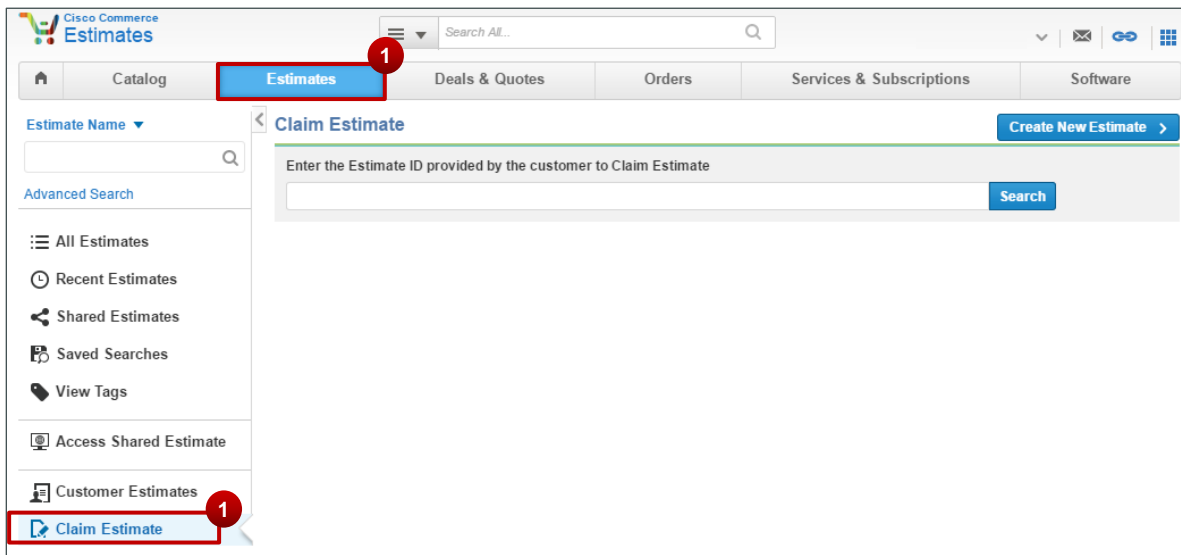


**Note:** View the Customer Estimates option from the Estimates tab or option on the left side of the Estimates Cart page to view any pending acceptances from the guest users.

To claim an estimate, complete the following steps:

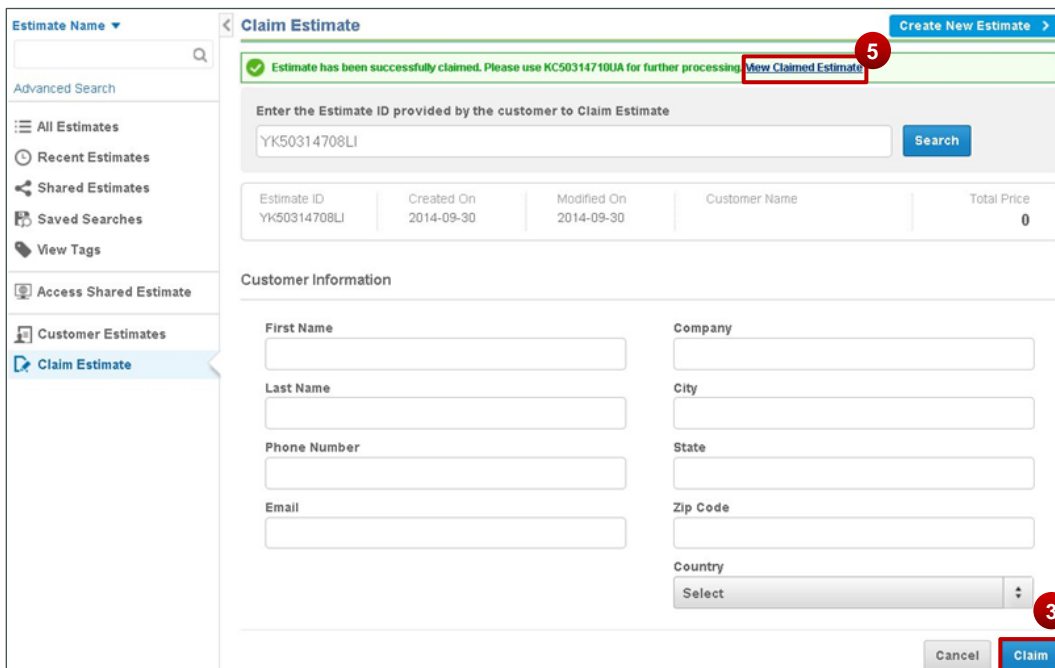
1. From the Estimates tab on the Cisco Commerce homepage, click **Claim Estimate**.

Alternatively, you can select **Claim Estimate** from the options available on the left side of the Estimates page. The Claim Estimate page displays.



**Claim Estimate Page**

2. Enter the Estimate ID provided by the customer in the field and click **Search**. The search result displays the estimate.
3. Review the estimate details such as Estimate ID, Created On, Modified on, Customer Name (if available) and Total Price. If the guest user did not previously enter the customer details, enter Customer Information for the estimate and click **Claim**.



**Claim Estimates Page**

4. Once the estimate has been successfully claimed, a success message displays.
5. Click **View Claimed Estimate** to proceed to the Estimates page within Cisco Commerce.
6. Once accepted, the reseller contacts the guest user to finalize transaction details. The reseller can import the estimate into a quote or an order, and proceed with the Quoting and Ordering process. Refer to the [Cisco Commerce Deals and Quotes User Guide](#) and [Cisco Commerce Order User Guide](#) for the Quoting and Ordering process. The reseller can also share and collaborate the estimate with others in their organization. See [Using Common Utilities for Estimates](#).

## 5.2 Linking the Estimate to a Deal ID



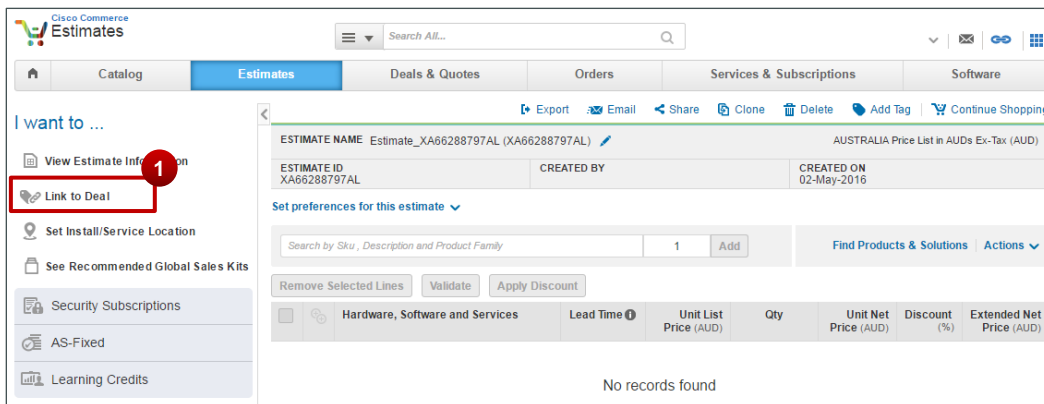
You can link your estimate to an approved deal and generate an approved pricing proposal to streamline your internal ordering process. However, you first need to get the deal ID and approved discount from your Account Manager.



**Best Practice:** Verify the products that are on the approved deal. Your Account Manager can also link the estimate to a deal during your collaboration.

To link an estimate to the Reusable Non-standard Discounts (RNSDs), complete the following steps:

1. From the Estimates Cart page, click **Link to Deal**. The Link to Deal page displays.



**Estimates Cart Page**

2. Search for deals using different search criteria and click **Search**. The search results display.

The screenshot shows the 'Link to Deal' page. On the left is a sidebar with navigation options like 'View Estimate Information', 'Link to Deal', 'Set Install/Service Location', 'See Recommended Global Sales Kits', 'Security Subscriptions', 'AS-Fixed', and 'Learning Credits'. The main area displays the estimate details for 'Estimate\_XA66288797AL (XA66288797AL)' and a table of deals. The table has columns for Deal ID, Deal Name, Customer Name, Status, and Owner. The first row is highlighted in yellow and has a red box around the 'Link to Deal' icon, with a red circle containing the number 3.

Deal ID	Deal Name	Customer Name	Status	Owner
22585007	check Target threshold	PLAZA	Approval In Progress	
22583718	Test	PLAZA	Not Submitted	
22582515	chekasd	PLAZA	Not Submitted	

**Link to Deal Page**

3. Identify the deal you want to link the estimate to, hover over that line, and then click the Link to Deal icon. The linked deal ID displays.

If the items, discounts or price list on the estimate do not match information on the approved deal, you will receive an error message.

4. To remove the linked deal, click the **delete icon**.

5. A Remove Deal dialog box displays. Click **Delete**.

6. To view the end customer(s), on any deal, click **View Customer**.

7. Verify the end customer information on the estimate and/or the deal. If an end customer was not provided on the estimate, the information from the RNSD is copied. If the end customer is provided on the estimate, and it does not match the information from the RNSD, the information from the RNSD is not copied to the estimate, and you will see both end customers displayed.

The screenshot shows the 'Link to Deal' page for a different estimate: 'Estimate\_VL64855851YB (VL64855851YB)'. It shows the 'View Customer' dropdown menu for the deal with ID 21885127. A red box highlights the dropdown, with a red circle containing the number 6. Another red circle containing the number 4 is also present. The table below shows the deal details.

	Hardware, Software and Services	Lead Time	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>							

**Link to Deal Page**

8. Click **View Estimate Information** to change the end customer, if needed.



**Best Practice:** Verify the customer information when you import a linked estimate.

### 5.3 Price Modeling for End Customers

You can create a pre-sales estimate for your end customer and adjust the discount to show their estimated cost and provide a validity period beyond which the estimate will expire.

The screenshot shows the Estimate Cart Page for Estimate ID TL65736232TC. It features a table with columns: Hardware, Software and Services, Lead Time, Unit List Price (USD), Qty, Unit Net Price (USD), Discount (%), and Extended Net Price (USD). Two items are listed: CISC02911/K9 and WS-C4948E. The 'Apply Discount' button for each item is highlighted with a red box and the number '1'. A red box also highlights the 'Remove Selected Lines' button. Below the table is an 'Estimate Total' summary table.

Estimate Total		All Prices Shown in USD	
Average Product Discount	20.00%	Product Total	12,956.00
Average Service Discount	0.00%	Service Total	0.00
Average Subscription Discount	0.00%	Subscription Total	0.00
		Total Price	12,956.00

#### Estimates Cart Page: Estimate Level

You can apply discounts at estimate level and at line level.

To apply discounts at an estimate level, complete the following steps:

1. Select the applicable lines, or use the select all lines checkbox to adjust the discount for the entire estimate. Click the **Apply Discount** button. The Apply Discount dialog box displays. The Product and Service discounts are pre-populated based on your estimate preferences.
2. Enter or change the discounts, as required.

The 'Apply Discount' dialog box contains three columns of input fields for Product, Service, and Subscription discounts. Below each column are 'Average Discount' values: 50.00% for Product, 0.00% for Service, and 0.00% for Subscription. 'Save' and 'Cancel' buttons are at the bottom.

#### Apply Discount Dialog Box

3. Click **Save**. The discounts are applied to the applicable lines.

To apply discounts at a line item level, complete the following steps:

- Enter or update the value directly in the Discount (%) field at the line item level.
- Click outside the Discount (%) field. The extended net price is updated.

<input type="checkbox"/>	Hardware, Software and Services	Lead Time ⓘ	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>	<b>1.0 WS-C4948E</b> Catalyst 4948E, opt sw, 48-Port 10/100/1000 + 4 SFP+, no p/s VALID as of 16-Feb-2016 12:03:43 EST <a href="#">Edit Options</a>   <a href="#">Select Service/Subscription</a>   <a href="#">Validate</a>   <a href="#">Add Note</a>   <a href="#">More Actions</a>	14 days	13,500.00	<input type="text" value="1"/>	6,750.00	<input type="text" value="50"/>	6,750.00

Estimates Cart Page: Line Item Level



**Note:** These discounts are not validated or approved. These values are only used for pre-sales price modeling activities.

### 5.3.1 Verifying and Updating the Validity Period



You can provide a validity period for each estimate that you create in order to present the estimate to an end customer along with a set expiration time period.

To verify the validity period for an estimate, complete the following steps:

- Click **View Estimate Information**. The View Estimate Information page displays.

Estimates Cart Page



- Click the **calendar** (📅) icon corresponding to the Expiry Date field. The date is derived based on the value you entered while setting up your Estimates preferences. See [Setting Default Estimates Preferences](#).
- Click **Back to Estimate** to return to the Estimates Cart page.



**Note:** You can change the Price List, Billing Address, and Intended Use information on the View Estimate Information page for better pricing and validation for each of your estimates. See [Setting Default Preferences](#).

## 5.4 Calculating Financing Options

If you are a partner or a reseller, you can calculate financing options during the estimate creation process in Cisco Commerce.

To calculate financing options, complete the following steps:

- From the Estimates Cart page, click **Calculate Financing Options**. The View Financing Options page displays.
- Enter information, such as estimate discount, billing frequency, and financial product, and then click **Calculate**. The system will present you with various financing options.
- If you want someone from Cisco Capital to contact you regarding end-customer financing, check the Please contact me regarding end-customer financing checkbox.
- Click **Export Lease Proposal** to export your estimate to a PDF.

The screenshot shows the 'View Financing Options' page. On the left sidebar, a red box labeled '1' highlights the 'Calculate Financing Options' button. The main content area has a table for 'Add Estimated Discount/Net Price for End Customer' with columns for Asset Type, List Price, Discount %, and Net Price. A red box labeled '2' highlights this table and the 'Calculate' button at the bottom. Below the table, there are dropdown menus for 'Select Billing Frequency' (set to Monthly) and 'Select Financial Product' (set to \$1 Buy Out), with a red box labeled '3' around the 'Please contact me regarding end-customer financing' checkbox. A red box labeled '4' highlights the 'Export Lease Proposal' button, which has a PDF icon next to it. The 'Save' button is also visible.

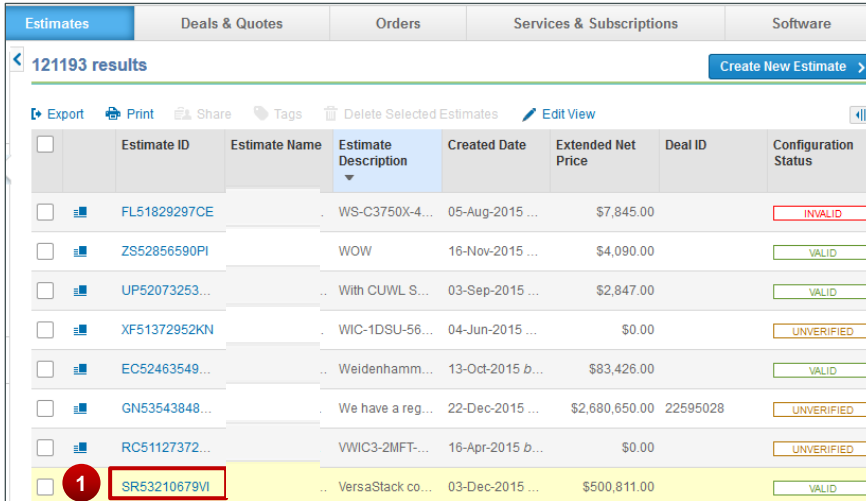
View Financing Options Page

## 5.5 Creating and Managing Configuration Groups

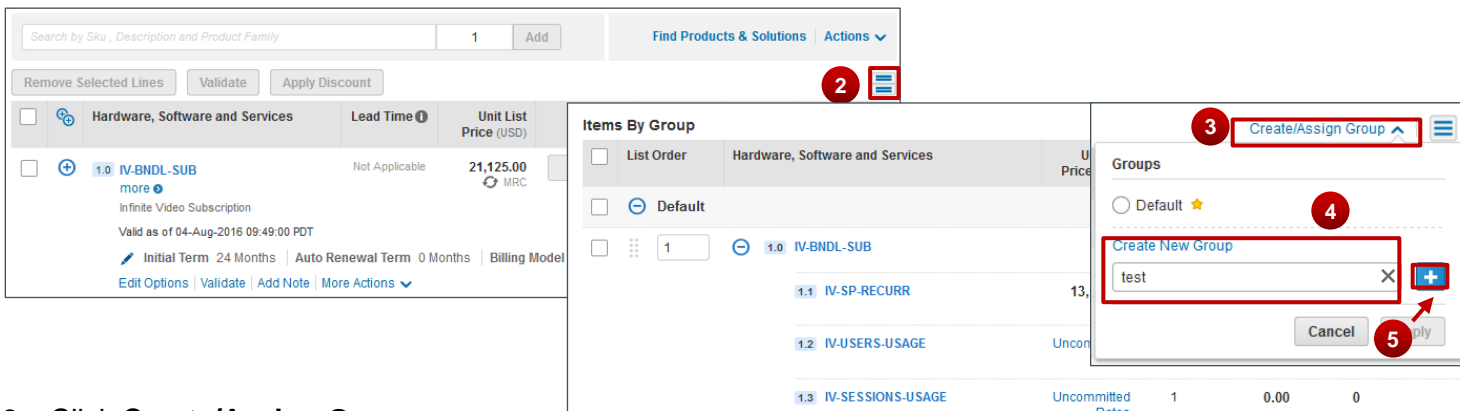
You can group your configurations into different groups within Estimates.

### 5.5.1 Creating Groups

- From the Cisco Commerce homepage, select the Estimates tab and click on an Estimate ID



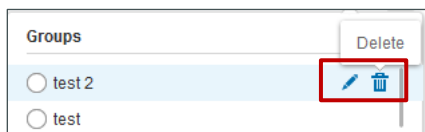
- Click to toggle to Group View



- Click **Create/Assign Group**
- Click **Create New Group** and enter a unique group name
- Click on the + button to add new group to your list

**Note:** SKUs are automatically added to the default group.

You can also edit/delete groups within the Groups modal:



### 5.5.2 Adding SKUs to Groups

1. Select the SKU(s) you want to include in the group
2. Click **Create/Assign group**
3. Select the group for your SKU(s)
4. Click **Apply**

5. Changes are displayed in the Group View

List Order	Hardware, Software and Services	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<b>test</b> 47,030.00						
1	1.0 CTS-SX10-K9	4,703.00	10	4,703.00	0	47,030.00
<b>Default</b> 1,250,770.00						
2	2.0 CTS-SX20-PHD12X-K9	12,399.00	30	12,399.00	0	371,970.00
3	3.0 CTS-SX80-IP60-K9	33,800.00	26	33,800.00	0	878,800.00

6. Alternatively, you can drag and drop SKUs into different groups.
7. Click **Rearrange** to have the line numbers match the list order number

**Note:** These changes are also displayed in the cart view.

### 5.5.3 Exporting Groups

1. Click **Export**
2. Check Group Information
3. Select Excel or PDF

**Note:** Export only available into Excel and PDF

4. Click **Export**

**Export Estimate**

File Type: XLS (Microsoft Excel) | Freight Term: None

PDF (Adobe Acrobat)  
Full Record PDF (Adobe Acrobat)

XLS (Microsoft Excel)  
XLS (Microsoft Excel) ✓

Discount and Pricing:  
 Pricing  
 List Price Only  
 Net Price Only  
 Discounts  
 Total Price at bottom

Logos and Signatures:  
 Digital Signature  
 Company Logo  
 Recipient Logo  
 No file selected

Group Information

Notes

Cancel | **Export**

Line Item	Description	Quantity	Unit Price	Extended Net Price
<b>Group Name: test</b>				<b>Subtotal= 878,800.00</b>
1.0	CTS-SX80-IP60-K9	26	24,900.00	647,400.00
1.1	PSU-12VDC-40W	26	0.00	0.00
1.2	CTS-SX80CODEC	26	0.00	0.00
1.3	PSU-12VDC-40W	26	0.00	0.00
1.4	CTS-CAM-P60	26	8,900.00	231,400.00
1.5	PWR-CORD-US-A	78	0.00	0.00
1.6	LIC-TC-CRYPTO-K9	26	0.00	0.00
1.7	CTS-CTRL-DVX-10+	26	0.00	0.00
1.8	PWR-CORD-US-A	26	0.00	0.00
1.9	CAB-DV10-4M	26	0.00	0.00
1.10	SW-S52020-TC7-K9	26	0.00	0.00
1.11	CAB-DVI-VGA-PHOEN	26	0.00	0.00
1.12	CAB-DV10-12.5M	26	0.00	0.00
1.13	CTS-SX80-RACKEARS-	26	0.00	0.00
1.14	CTS-CAM-P60+	26	0.00	0.00
1.15	CTS-PWR-AIR-INJ5+	26	0.00	0.00
<b>Group Name: Default</b>				<b>Subtotal= 419,000.00</b>
2.0	CTS-SX10-K9	10	3,990.00	39,900.00
2.1	BRKT-SX10-SMK	10	165.00	1,650.00
2.2	CTS-QSC20-MIC	10	468.00	4,680.00
2.3	BRKT-SX10-WMK	10	0.00	0.00
2.4	CTS-RMT-TRC6	10	0.00	0.00
2.5	LIC-TC-CRYPTO-K9	10	0.00	0.00
2.6	CAB-2HDMI-2M	10	0.00	0.00
2.7	CAB-ETH-5M	10	0.00	0.00
2.8	SW-S52030-TC7-K9	10	0.00	0.00

## 5.6 Importing an Estimate

Cisco Account Managers use a similar tool that creates estimates. You may receive an e-mail from your Cisco AM with the estimate ID information. Alternatively, they can export the estimate to you via e-mail.

If applicable, this e-mail will also include the reusable deal ID to which the estimate is linked.

Dear Partner,

Your Cisco Estimate ID : LY60000974DU

Your Cisco Deal ID : NA

For ordering through Cisco Commerce Workspace, please work with your Cisco Account manager to get the deal collaborated with you and follow the instructions as below :

Click the URL <http://www.cisco.com/go/ccw>.

Click on the Order link in the CCW Home page.

Specify the Deal ID.

Provide required information in the Order initiation page and click on Select items to order.

Select the items from the Product list.


The selected Product items and discounts will be imported to your order.

Provide other required information and submit the order.

Thank you,  
Account Manager  
Cisco Systems

This Estimate is active through 09-MAR-13

### Share Estimates: Export via Email



**Price Quotation**

1234 Main Street  
City, State Zip code  
US  
Ph no: +1 55 555 5555  
[accountmanager@cisco.com](mailto:accountmanager@cisco.com)

---

Date: 08 Oct 2012  
To: ABC

New York, New York-  
US

Estimate ID: 50000312  
Deal ID: 7704015

---

Product Total: 35,880.00  
Service Total: 1,032.00  
Total Price: 36,912.00

Part Number	Description	Service Duration	Unit List Price	Qty	Extended List Price	Disc(%)	Extended Net Price
CISCO1801-MK9	CISCO1801 Security Router with Annex M	---	1,495.00	120	179,400.00	80.00	35,880.00
CON-SNT-1801MK9	SMARTNET 8X5XNBD CISCO1801 Security Router with Annex M	12.00	86.00	120	10,320.00	90.00	1,032.00
S180AISK9-15001M	Cisco 180x Series IOS ADVANCED IP SERVICES	---	0.00	120	0.00	80.00	0.00
CAB-ADSL-800-RJ11	ADSL RJ11-to-RJ11 Straight Cable	---	0.00	120	0.00	80.00	0.00
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P,	---	0.00	120	0.00	80.00	0.00
MEM180X-128U256D	128 to 256MB SODIMM DRAM factory upgrade for the Cisco 180X	---	0.00	120	0.00	80.00	0.00
MEM1800-64CF	64MB Cisco 1800 Compact Flash Memory	---	0.00	120	0.00	80.00	0.00
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	---	0.00	120	0.00	80.00	0.00

Valid through: 07-Dec-2012  
FOB Point: FOB Destination

### Share Estimates: Estimate Information



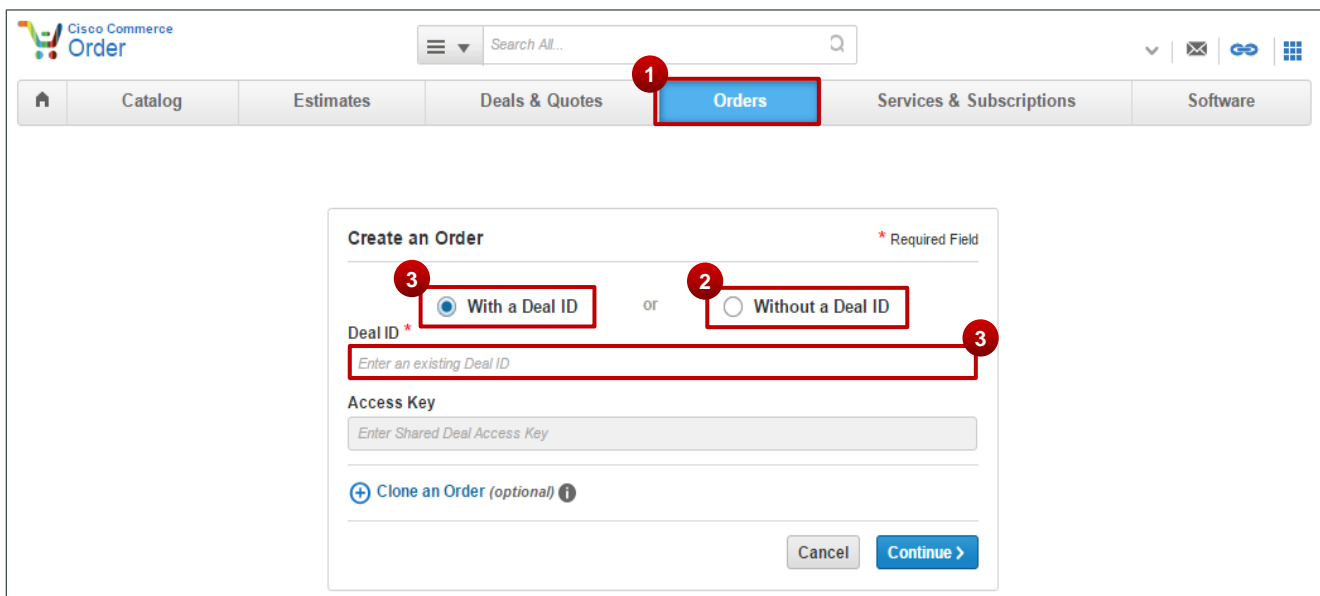
**Note:** The e-mail and other information displayed here represent an example. E-mails sent from your Account Manager may vary.

### 5.6.1 Importing an Estimate into an Order



To import an estimate into an order, complete the following steps:

1. From the Orders tab, click **Create Order**. The Create an Order page displays.
2. If there are no approved additional discounts for the estimate, click the Order without Deal ID radio button.
3. If your estimate is linked to a deal ID, click the Order with a Deal ID radio button and provide the deal ID information.
4. Click **Continue**. The new order is created matching the order details. The Order page: Items tab displays. Edit the order as applicable. You can add or remove items, if required.



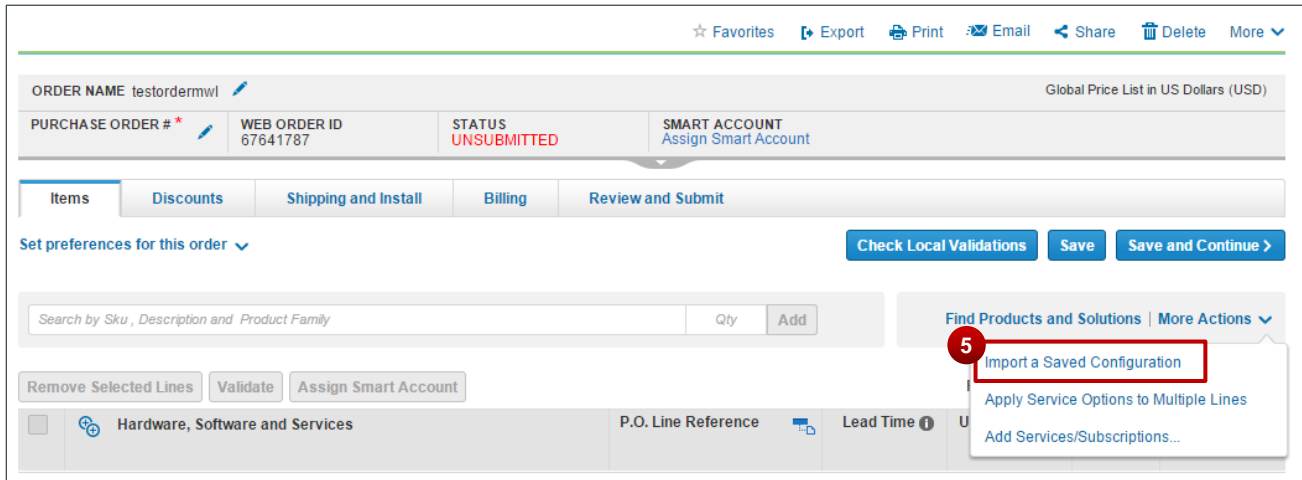
Order Tab: Create an Order Page



**Note:** If you do not enter the deal ID at this point in the order creation process, approved discounts in the deal will not be captured on the order.

5. To import an estimate into an order, click **Import a Saved Configuration**, found in the More Actions drop-down menu. Follow steps as in [Importing an Estimate](#).

Refer to [Cisco Commerce Order User Guide](#) for information on how to add items to the order and review and submit the order in Cisco Commerce.



Order Page: Items Tab - Import a Saved Configuration

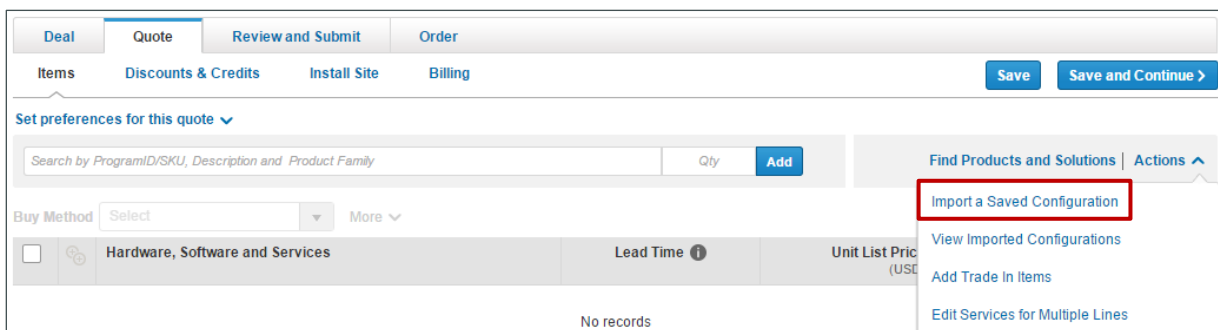
### 5.6.2 Importing an Estimate into a Deal/Quote



The process for importing an estimate to a deal/quote is almost identical to importing to an order.

To import an estimate into a deal/quote, from the Quote Tab: Items sub-tab, click **Import a Saved Configuration**, found under the Actions drop-down menu. The Import Saved Configuration dialog box displays.

Follow steps as in [Importing an Estimate](#).



Quote Tab: Items Sub-Tab – Import a Saved Configuration

Refer to [Cisco Commerce Deals and Quotes User Guide](#) for information on how to add items to a deal/quote and review and submit the deal/quote in Cisco Commerce.

## 6 Using Common Utilities for Estimates

You can view, tag, clone, export, e-mail, print, share, delete, or save an estimate using the common utilities. Access the common utilities from:

- The Estimates tab
- The Estimates Cart Page

The screenshot shows the Cisco Commerce Estimates page. At the top, there is a navigation bar with tabs for Catalog, Estimates (selected), Deals & Quotes, Orders, Services & Subscriptions, and Software. Below the navigation bar, there is a search bar and a 'Create New Estimate' button. A sidebar on the left contains a list of filters: All Estimates, Recent Estimates, Shared Estimates, Saved Searches, View Tags, Access Shared Estimate, Customer Estimates, and Claim Estimate. The main content area displays a table of estimates with columns for Estimate ID, Estimate Description, Extended Net Price, Deal ID, Configuration Status, and Deal and Opportunity Name. Above the table, there are utility buttons: Export, Print, Share, Tags, Delete Selected Estimates, and Edit View. The table contains several rows of estimate data, with the first row selected.

### Cisco Commerce: Estimates Tab

The screenshot shows the Cisco Commerce Estimates Cart page. On the left, there is a sidebar with sections: 'I want to ...' (View Estimate Information, Link to Deal, Set Install/Service Location, See Recommended Global Sales Kits) and 'Get Improved Security, Advanced Service and Training' (Security Subscriptions, AS-Fixed, Learning Credits). The main content area displays detailed information for a specific estimate, including the Estimate Name, Estimate ID, Created By, and Created On. Below this, there is a 'Set preferences for this estimate' section with a search bar and an 'Add' button. At the bottom, there is a table with columns for Hardware, Software and Services, Lead Time, Unit List Price (USD), Qty, Unit Net Price (USD), Discount (%), and Extended Net Price (USD). The table currently shows 'No records'.

### Estimates Page: Common Utilities



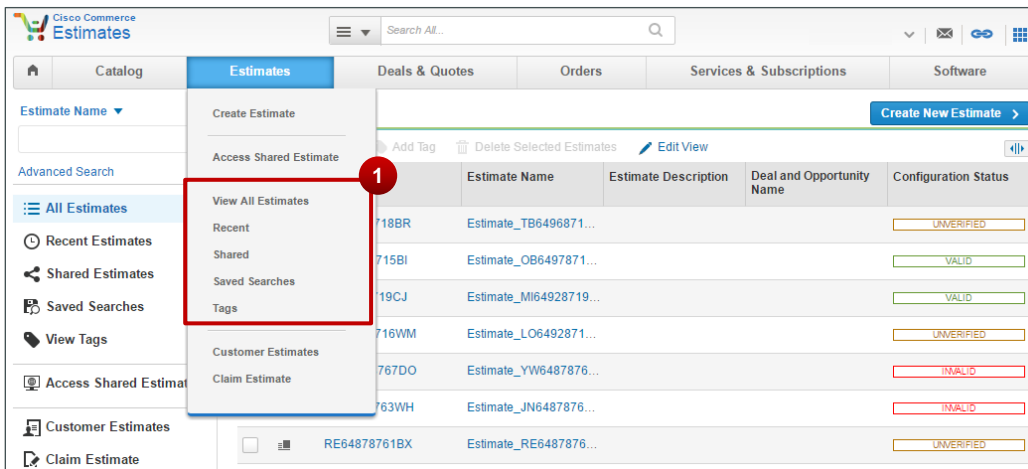
**Best Practice:** To export, print, share, or tag multiple estimates, see [Getting Started with Cisco Commerce User Guide](#).



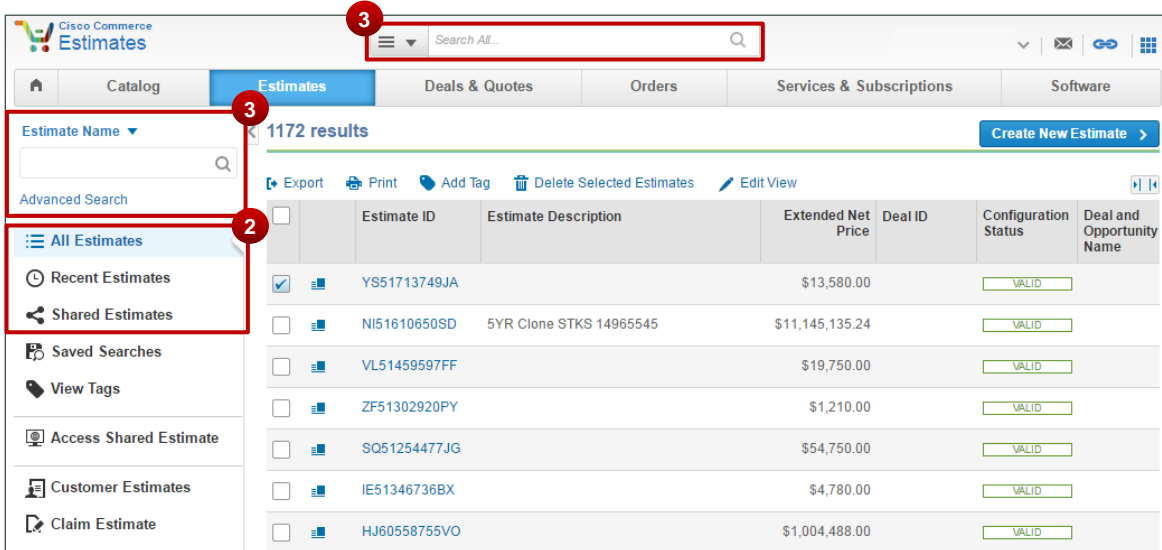
## 6.1 Viewing and Searching for Estimates

You can view all your estimates, recent, shared, saved, and tagged, using the following steps:

1. Hover over the Cisco Commerce Estimates tab to directly select options to view all, recent, shared or tagged estimates.
2. Click the tab to view all estimates and select options on the left to view recent or shared estimates.
  - All Estimates: It shows all estimates you have created in the system.
  - Recent Estimates: It shows 50 estimates that have been recently modified.
  - Shared Estimates: It shows estimates that others have shared with you.
3. Use the basic and advanced search functionalities from within Cisco Commerce. See [Getting Started with Cisco Commerce User Guide](#).



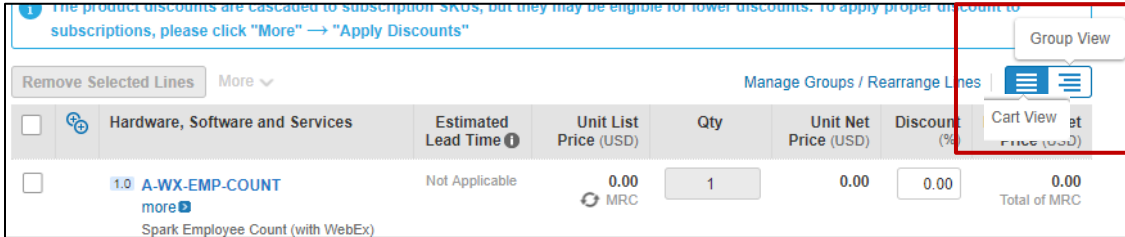
Options on the Estimates Tab



Estimates Tab: View Estimates

## 6.2 Group View

You can view your BOM in either the default Cart view or the Group Info View, where you will see your SKUs sorted by group.



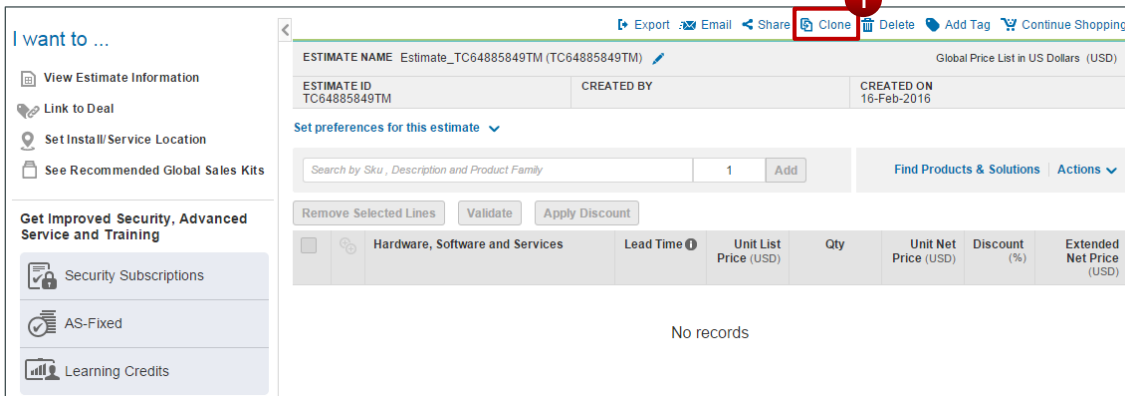
## 6.3 Tagging an Estimate

You can tag an estimate to easily group your records together, allowing you to quickly search and access a set of records. See [Getting Started with Cisco Commerce User Guide](#) for information on how to add, view, and delete a tag.

## 6.4 Cloning an Estimate

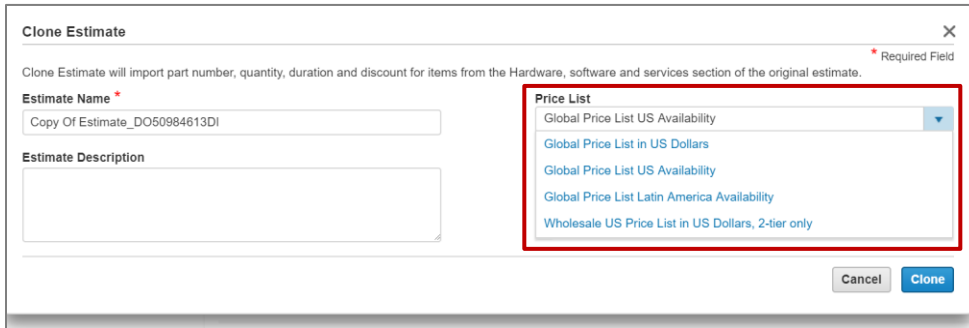
To clone the open estimate, complete the following steps:

1. Click **Clone Estimate**. The Clone Estimate dialog box displays.

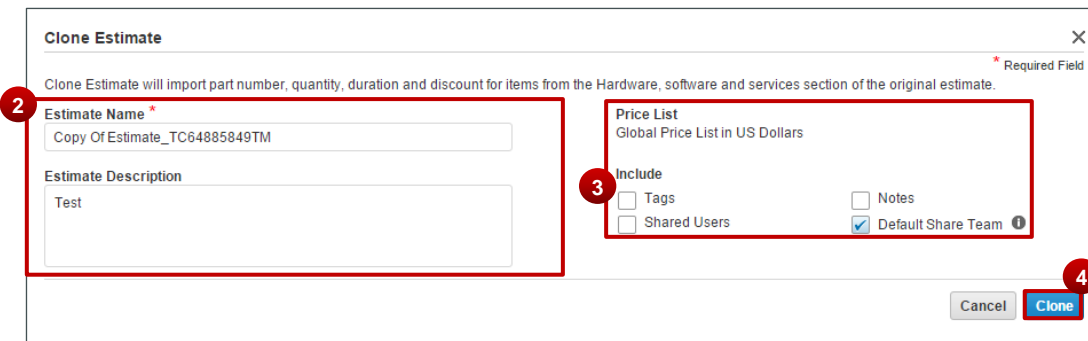


### Estimates Cart Page: Clone Estimate

2. The default estimate name displays. Make any necessary edits and add a description, if desired.
3. Check the Tags, Shared Users, Notes, and Default Share Team checkbox(es) if you want to copy those values to the new estimate. Checking the Default Share Team checkbox will add the default share team from your Profile and Preferences to the cloned estimate. You can also change the price list.



4. Click **Clone**. The part number(s), quantity, duration, and discount for items and services will be copied to the new estimate. Edit the estimate as applicable. You can add or remove items, if required. See [Adding Items](#).



Clone Estimate Page



**Note:** When you clone a record, make sure to review all the cloned information such as Install/Service Location before editing the record for further use.

## 6.5 Exporting, Printing, and E-mailing Estimate

Exporting, printing, and e-mailing an estimate is similar to the export, print, and e-mail functionality within other Cisco Commerce tabs. You can use various formats available, such as PDF, Excel or Comma Separated Value (CSV) formats. You can export an estimate created by you or shared with you. You will also be able to export your estimate’s group information in additional file formats.

These options are available for individual records as well. See [Getting Started with Cisco Commerce User Guide](#) for more information.

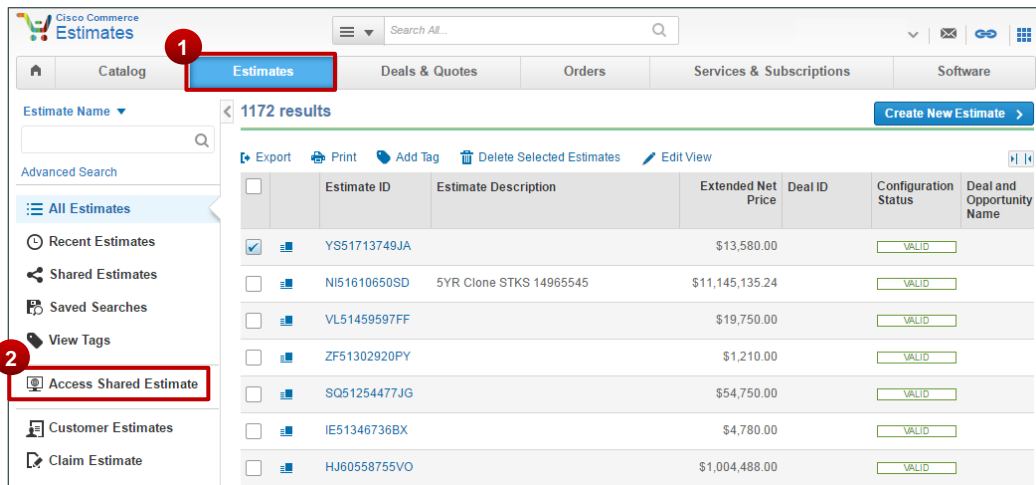
## 6.6 Sharing an Estimate

Default sharing preferences set within My Profile and Preferences apply when you create or share estimates. See [Setting Share Preferences](#).

You (registered users) can access shared estimates in two ways:

1. Using Estimates tab
2. From the Estimates Record page: Access Shared Estimate

See [Getting Started with Cisco Commerce User Guide](#) for information on how to share and access shared records.



Estimates Record Page

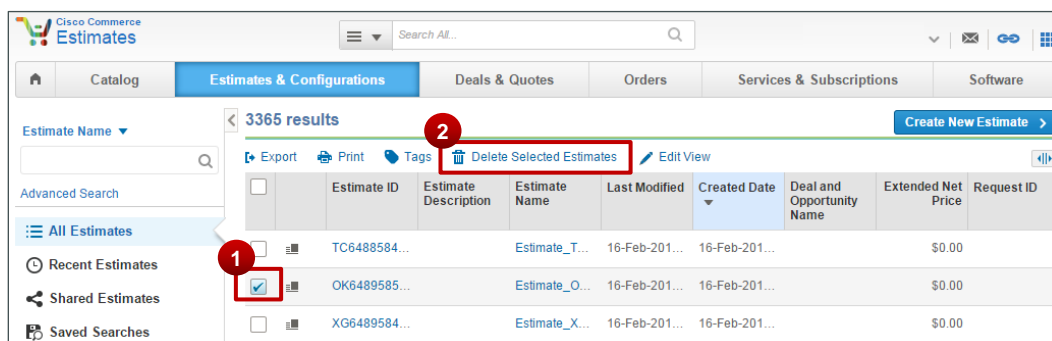
## 6.7 Deleting an Estimate

Only unsubmitted estimates can be deleted. Deleting an estimate permanently removes the record and all related data.

**Note:** Once an estimate is deleted, it cannot be retrieved.

To delete an estimate, complete the following steps:

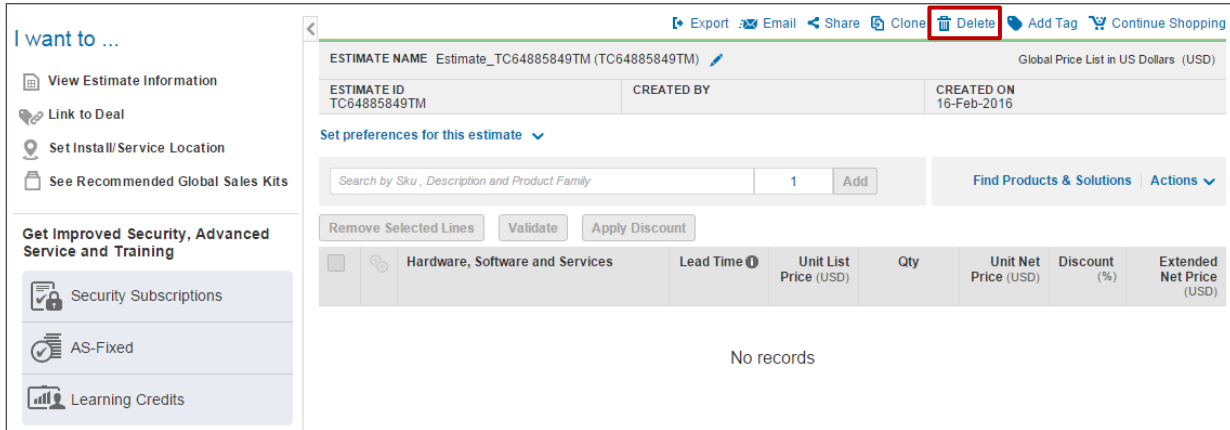
1. From the Estimates Record page, select the estimates that you want to delete.
2. Click **Deleted Selected Estimates**.



Estimates Record Page

3. Alternatively, open the estimate and click **Delete**.
4. The Delete Estimate dialog box displays. The system displays a message confirming that the estimate will be deleted.

- To permanently delete the estimate, click **Delete**.
- To cancel and return to the Estimates page, click **Cancel**.



Estimates Cart Page

## 6.8 Saving as an Estimate

You can save an order or a quote as an estimate to reuse any configuration information for import into a new order or quote, and eliminating re-entry of data.

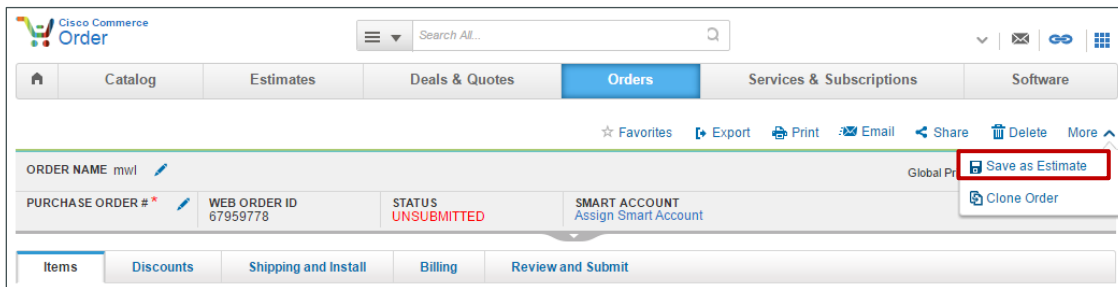
**Notes:**



- The Save as Estimate icon does not display on RNSD deals and quotes.
- The saved estimate is not related to an order/quote. Any changes made to the configuration details within that estimate will not be reflected on the order or quote, nor will any changes made within the order or quote be reflected in the estimate.

To save the configuration as an estimate, complete the following steps:

- From a Quote or Order, click **Save as Estimate** from the More drop-down menu in the common utilities bar. The Save as Estimate dialog box displays.



**Order: Save as Estimate**

- Click the Estimate Name field and enter the appropriate information.

- Click the Description field and enter the appropriate information.



The dialog box titled "Save as Estimate" contains two text input fields: "Estimate Name" and "Description". At the bottom right, there are two buttons: "Cancel" and "Save".

**Save as Estimate Dialog Box**

- Click **Save as Estimate**. A Save as Estimate dialog box refreshes with a success message that indicates the estimate ID.
- Click **OK**.

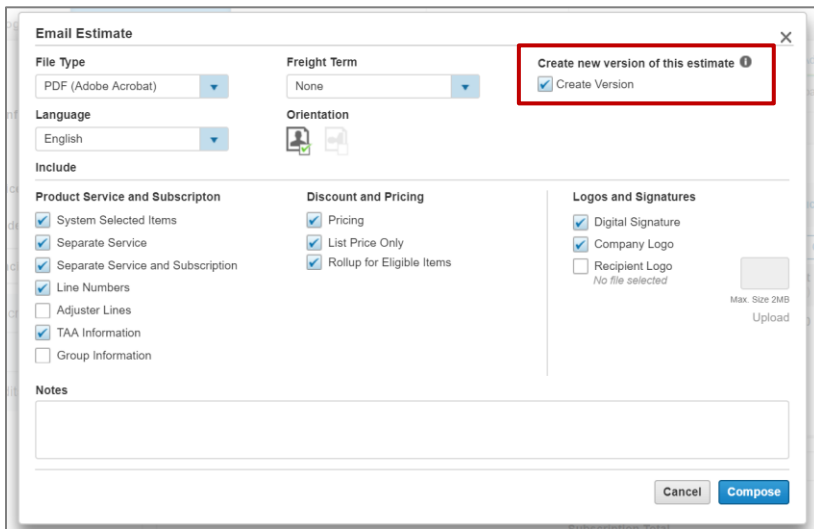


**Best Practice:** Make note of the estimate ID from the refreshed Save as Estimate dialog box.

To reuse the estimate, see [Importing an Estimate](#).

## 6.9 Estimate Version History

- You can maintain version history of an estimate. To save a version, select the “Create New Version of this Estimate” option when you share, export, or email it:



The "Email Estimate" dialog box has several sections:
 

- File Type:** PDF (Adobe Acrobat)
- Freight Term:** None
- Language:** English
- Orientation:** Portrait
- Include:**
  - Product Service and Subscription:** System Selected Items, Separate Service, Separate Service and Subscription, Line Numbers, Adjuster Lines, TAA Information, Group Information.
  - Discount and Pricing:** Pricing, List Price Only, Rollup for Eligible Items.
  - Logos and Signatures:** Digital Signature, Company Logo, Recipient Logo (No file selected).
- Notes:** A large text area for additional information.

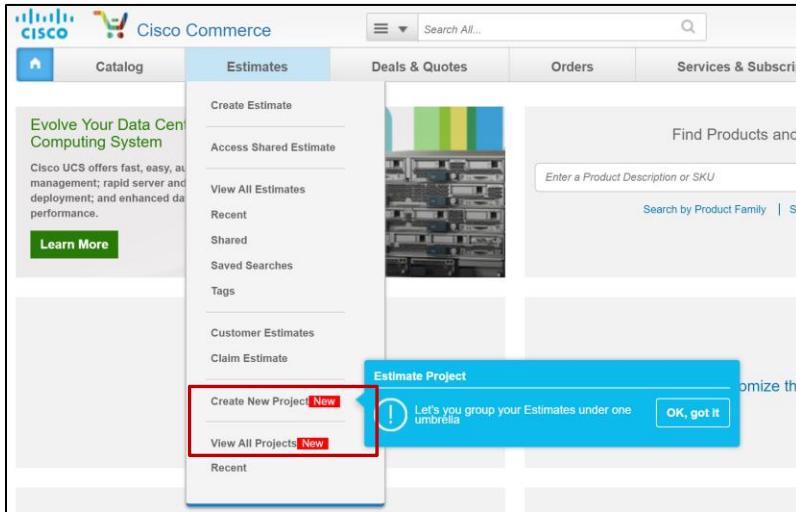
 A red box highlights the "Create new version of this estimate" section, which contains a checked "Create Version" checkbox. At the bottom are "Cancel" and "Compose" buttons.

You will then be able to compare versions using the “View/Compare Versions” option in the **Actions** dropdown of the Cart page:

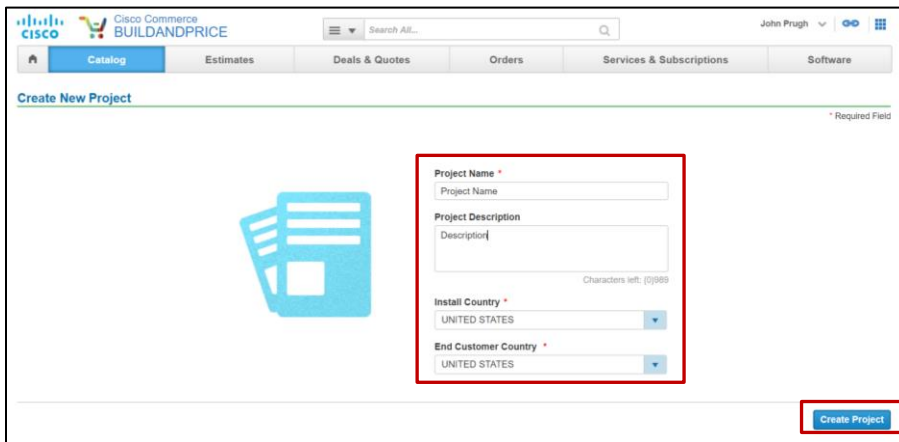
Select the versions of the estimate you wish to compare. You can compare two version at once, and CCW will highlight the differences in the BOM details.

## 6.10 Group your Estimates into Projects

To make it easier for you to track multiple estimates for shipping, tracking, or ordering, you can now group your estimates into Projects in CCW. You can create a Project by clicking on **Create New Project** in the **Estimates** menu. You can also view your existing Projects by clicking **View All Projects**.

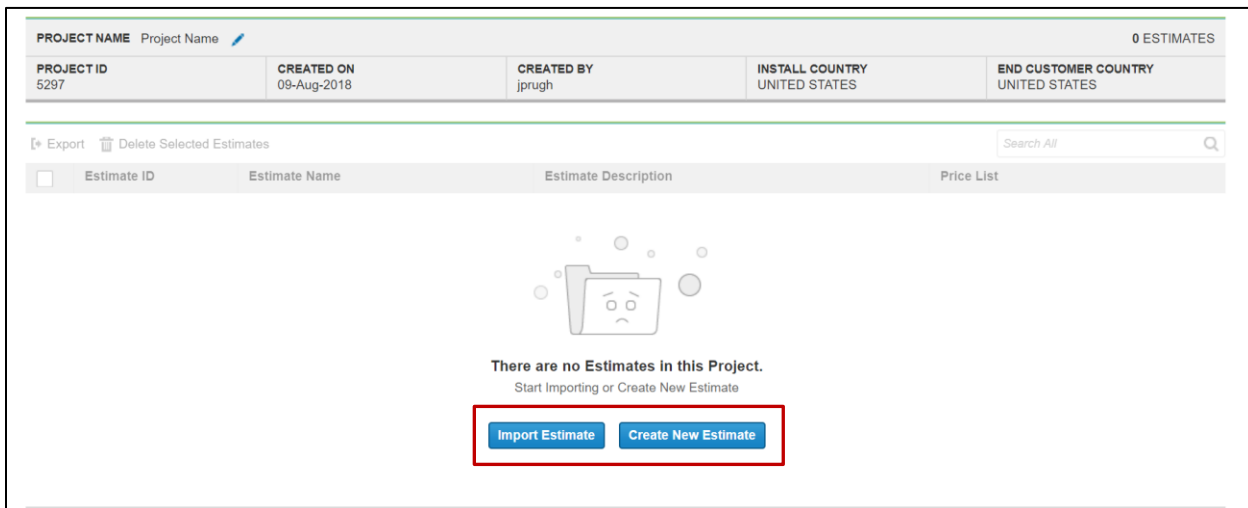


Once you click **Create New Project**, enter a name for your project and provide the install and end customer countries. You can optionally a description for your project. Click **Create Project** to start adding estimates to your project.

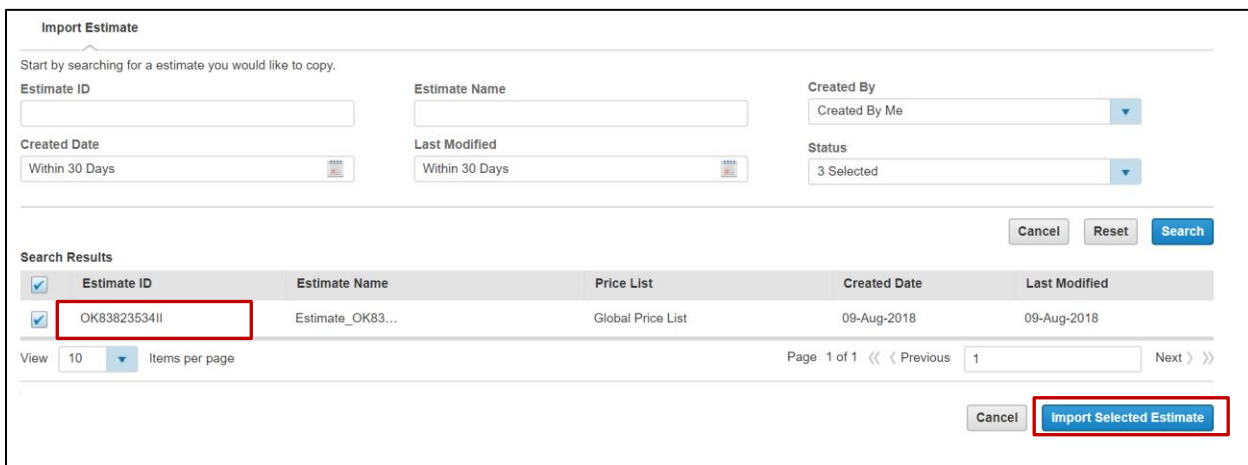


You can import an existing estimate to your Project, or create a new estimate. Note that you will only be able to import estimates that you have created. You can add an estimate to as many projects as you wish.





When you click **Import Estimate**, you can search for an estimate to import. Select the estimate(s) you would like to import and then click **Import Selected Estimate**.



You can export the details of your projects by selecting the project(s) to export and clicking **Export**.

**Export** Delete Selected Projects

<input type="checkbox"/>	Project Id ▲	Project Name	Project Description	No of Estimates	Created By	Last Modified
<input checked="" type="checkbox"/>	5296	Project Name	Description	0	jprugh on 09-Aug-...	jprugh on 09-Aug-...
<input type="checkbox"/>	5297	Project Name		1	jprugh on 09-Aug-...	jprugh on 09-Aug-...
<input type="checkbox"/>	5298	Name		0	jprugh on 09-Aug-...	jprugh on 09-Aug-...

View 10 Items Per Page Results 1 of 1 << < Previous 1 Next >>

You can select what columns to include in your export. Click **Export** to generate the export file.

**Export Options**

You are about to export 1 Projects

File Type: PDF

Columns: Select and Order Columns to Export

All Columns: [Empty]

Included Columns: Project Id\*, Project Name\*, Project Description\*, No of Estimates, Created By, Last Modified

Send Report by:  Email  Download

Cancel **Export**

The export file will contain the selected details of your project(s):

**PROJECTS**

Exported By Tech , On 09 Aug 2018

Project Id	Project Name	Project Description	No of Estimates	Created By	Last Modified
5302	Project		2	techdata on Thu Aug 09 12:49:00 PDT 2018	techdata on Thu Aug 09 12:49:00 PDT 2018