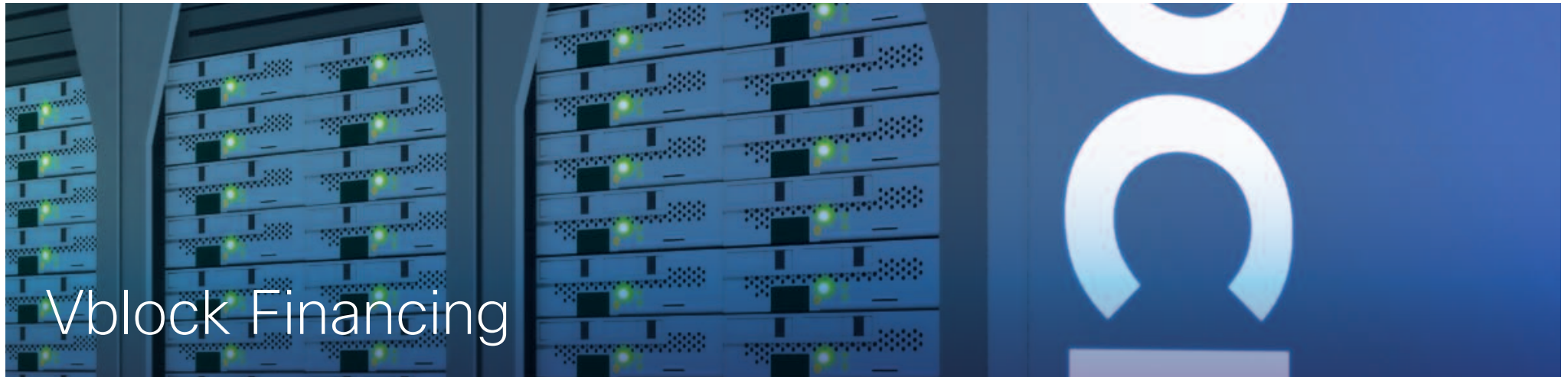


At-A-Glance



Cisco Capital offers the capability to finance the end-to-end Converged Infrastructure solution as offered by VCE, The Virtual Computing Environment Company

Introducing VCE

Cisco® and EMC® with investments from VMware® and Intel®, accelerates the adoption of converged infrastructure and cloud-based computing models that can dramatically reduce the cost of IT while improving time-to-market for our customers.

VCE, through the Vblock™ infrastructure platforms, delivers the industry's first completely integrated IT offering with end-to-end vendor accountability. VCE's pre-packaged solutions are available through an extensive partner network, and cover horizontal applications, vertical industry offerings, and application development environments, allowing customers to focus on business innovation instead of on integrating, validating and managing IT infrastructure.

Vblock solutions offers organisations best-of-breed, integrated computing, networking, storage, security, virtualisation, and management technologies.

- Vblock platforms are engineered, tested, and manufactured as integrated, predictable units of performance to deliver business continuity, ease of management, and security for business-critical applications.
- A built-to-purpose unified infrastructure manager enables provisioning and troubleshooting across Vblock platforms.
- An extensive partner ecosystem provides technical excellence to customise Vblock solutions for specific industry and business requirements.

Introducing Cisco Capital

Cisco Capital™ is a wholly owned subsidiary of Cisco Systems, specialising in providing innovative financing solutions for Cisco's customers globally.

Cisco Capital can help you create the best possible solution, enabling you to implement this flexible Converged Infrastructure platform.



Benefits

- One lease to finance this multi-vendor Converged Infrastructure platform
- Flexible financing structures allow you to implement the right solution on your terms
- Captive finance rates and residuals help to reduce your total cost of ownership
- Ability to finance buffer capacity through the VCE Scale Management Program offered by VCE.

Cisco Capital Financing

- **Finance Lease:** For organisations who wish to pay for their VCE solution over time but retain title to the equipment
- **Operating Lease:** For organisations seeking the lowest cost acquisition or usage model to their technology lifecycle approach
- **Step Financing:** Pay less in the early stages of solution implementation and “step up” payments over time
- **VCE Scale Management Program:** Avoid deployment delays and make ramp-up more efficient through staged, ready-to-use, onsite capacity that is paid for only when deployed, or alternatively can be returned.

Visit our website to learn more, or contact your VCE account manager to see how financing from Cisco Capital can help you.

vce.com/vblock

ciscocapital.com/emea



Financing Business Innovation

Legal Disclaimer

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