



SIEMENS

Cisco and Siemens

Solutions for Mobile Operators

January, 2006



Alliance Mission

Mobility

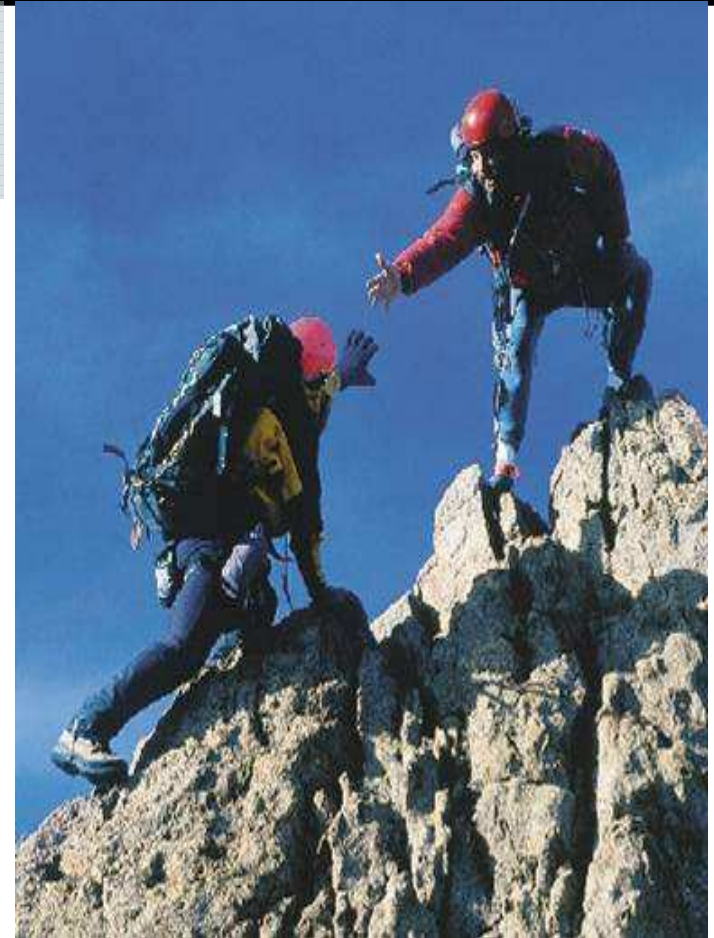
One of the fastest growing market segments in telecommunications

Next Generation Networks 3G Plus

Help mobile operators accelerate the transition to next generation mobile networks based on IP

Leading-Edge Solutions

With Siemen's strong position in mobile wireless infrastructure and Cisco's leadership in IP, the two companies provide leading edge solutions



Help mobile operators maximize their mobile network business



Motivation for the Partnership

- **Jointly develop customer-focused solutions at carrier-grade level**

Higher efficiency in time and cost

- **Address broader market**
- **Improve market position**

customer benefits

- Bundled expertise of leading data and telco players
- Financial stability of alliance partners
- Global presence
- Pre-tested and validated solutions in real mobile networks
- Ability to introduce data services quickly leading to faster ROI

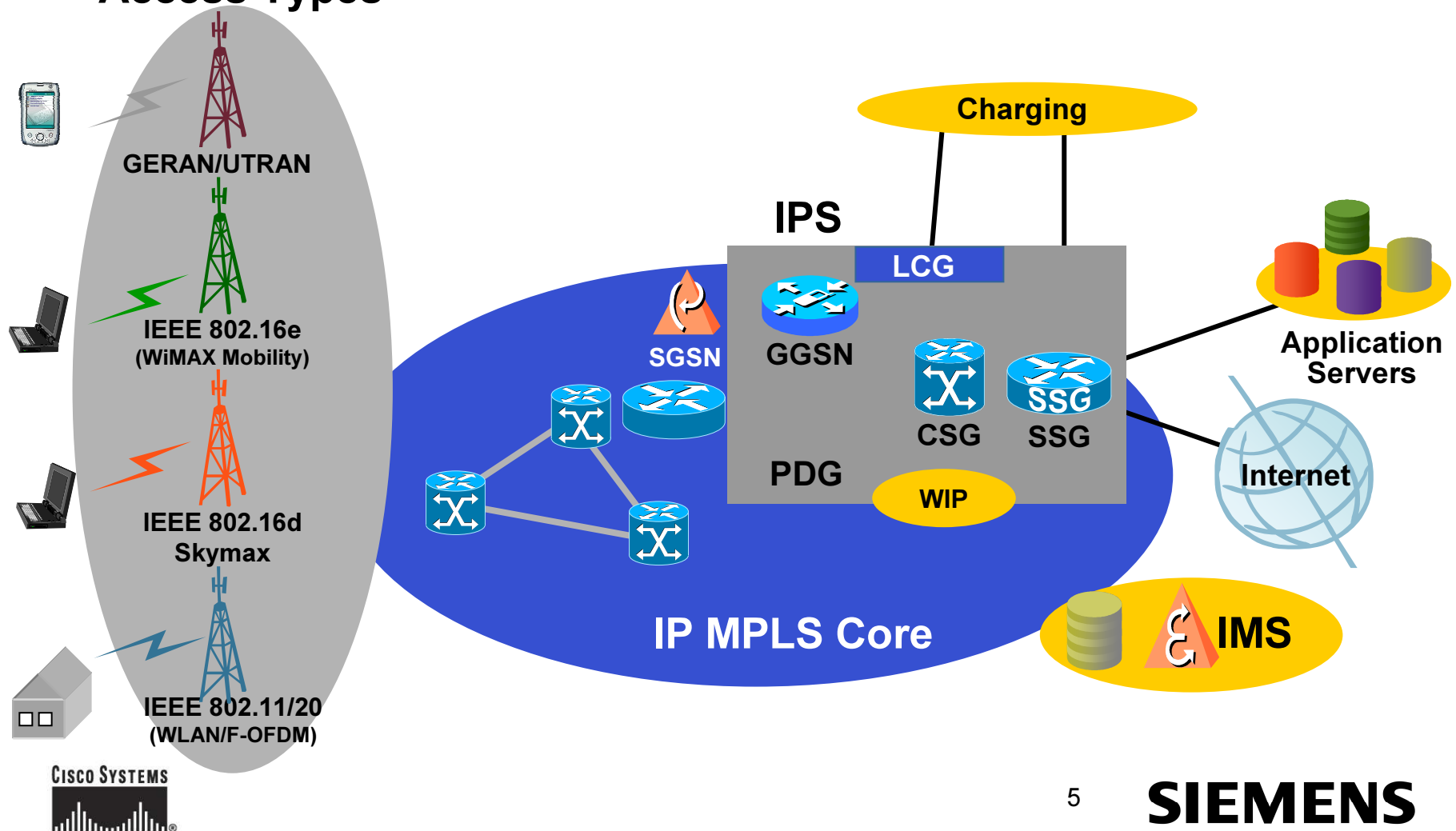
Alliance Solution Set

- **IPS—Intelligent Packet Solution (based on Cisco CMX)**
 - GGSN, SSG, CSG, Home Agent, local charging GW
- **IP MPLS Backbone**
 - Converged Backbone
 - 3GPP Release 4 Architecture
- **Broadband Wireless**
 - HSDPA
 - WiMAX
 - Flash-OFDM
 - PWLAN



Alliance Solution Architecture

Diversity of (Radio) Access Types



Global Customer Wins



- GGSN: 150 installations
- SSG: 250 installations at 25 operators
- CSG: 500 installations at 40 operators
- IPS: 10 contracts in 2005

Contacts

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SIEMENS

Helping Customers Achieve Excellence in Mobility

