

# Nutanix (CCHC + N) を使用 した Cisco Compute Hyperconverged C-シリーズ M8 の発注ガイド

## はじめに

### Nutanix ソリューションを使用した Cisco Cisco Compute Hyperconverged C シリーズ M8 サーバー

Nutanix を使用した Cisco Compute Hyperconverged は、シスコのクラス最高のコンピューティング (Cisco Unified Computing System) 、データセンター ネットワーキング、および SaaS インフラストラクチャ管理プラットフォーム (Cisco Intersight) と、市場をリードする Nutanix のハイパー コンバージドストレージ ソフトウェアである Nutanix Cloud Platform を統合したハイパー コンバージドインフラストラクチャ ソリューションです。Nutanix を使用した Cisco Compute Hyperconverged ファミリびアプライアンスは、さまざまな構成で Nutanix クラスタ経由でノードとして展開可能な事前構成された UCS サーバをお届けします。各サーバー アプライアンスには、UCS サーバー フームウェア、ハイパー バイザ (Nutanix AHV) 、およびハイパー コンバージドストレージ ソフトウェア (Nutanix AOS) の 3 つのソフトウェア レイヤが含まれています。

### Nutanix クラスタを使用した Cisco Compute Hyperconverged C シリーズ M8 サーバー

物理的には、ノードはクラスタに展開され、クラスタは 3 つ以上の Cisco コンピューティング ハイパー コンバージド サーバで構成されます。これらは、Cisco UCS® ファブリック インターコネクトのペアによって単一のシステムに統合され、汎用展開およびミッションクリティカルな高性能環境をサポートするクラスタを構成します。

## 目的、対象者、範囲

### 目的

このマニュアルでは、CCW 見積書の作成から Nutanix を使用した Cisco Compute Hyperconverged の発注に関する情報を提供します。

### 対象範囲

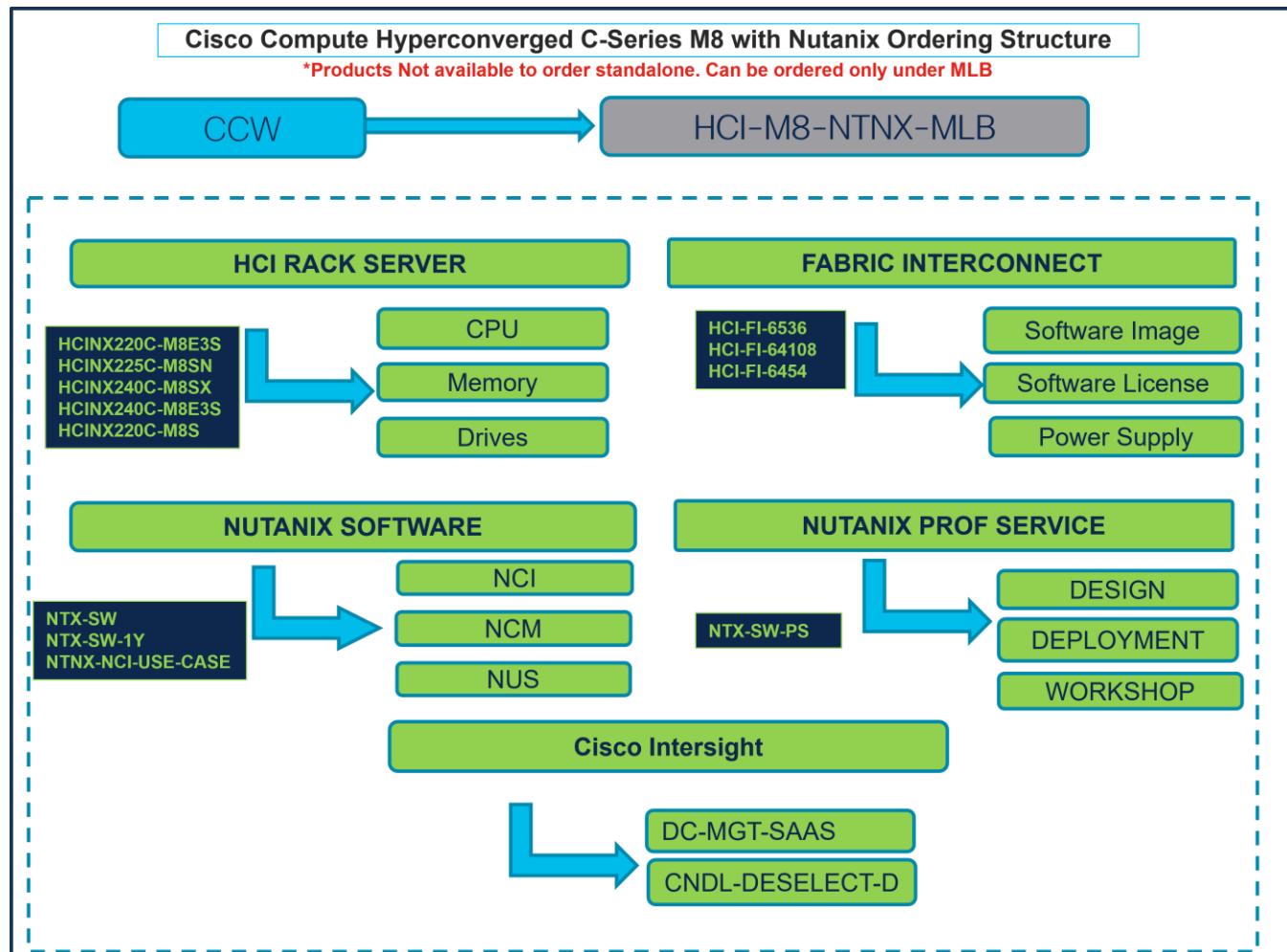
この発注ガイドでは、以下に関する情報について説明します。

- 承認された Nutanix 案件登録からライセンス履行までのワークフロー
- Cisco Compute Hyperconverged C シリーズ M8 サーバーの注文構造
- Cisco Compute Hyperconverged C シリーズ M8 サーバーの製品 ID のカタログ
- Nutanix ハードウェア、ソフトウェアライセンス、およびプロフェッショナル サービスのオプションの注文
- その他の技術情報へのリンク

### 対象読者

Cisco セールス チームとパートナー。

## Nutanix を使用した Cisco Compute Hyperconverged C シリーズ M8 サーバーの注文構造



### 製品 ID (PID) カタログ

注： 部品番号の完全なリストについては、[Cisco Compute Hyperconverged with Nutanix-HCINX240 M8 All-Flash Server](#)、[Cisco Compute Hyperconverged with Nutanix-HCINX220 M8 All-NVMe E3.S Server](#)、[Cisco Compute Hyperconverged with Nutanix-HCINX225 M8 All-NVMe Server](#) を参照してください。

表 1. 主要ラインのバンドル (MLB) の PID

製品 ID (PID)	説明
<b>HX-M8-NTNX-MLB</b>	Nutanix MLB を使用した Cisco Compute Hyperconverged M8 このメジャー ライン バンドル (MLB) は、Cisco コンピューティング ハイパーコンバージド サーバーと、Intersight および Nutanix ソフトウェア PID で構成されます。

表 2. Cisco コンピューティング ハイパーコンバージド サーバ ノード メジャー ライン PID

製品 ID (PID)	説明
HCINX220C-M8E3S	Cisco Compute Hyperconverged HCI 220cM8 E3.S Nutanix ノード
HCINX220C-M8S	Cisco Compute Hyperconverged HCI 220cM8 Nutanix ノード
HCINX240C-M8SX	Cisco Compute Hyperconverged HCI 240cM8 Nutanix ノード
HCINX240C-M8E3S	Cisco Compute Hyperconverged HCI 240cM8 E3.S Nutanix ノード
HCINX225C-M8SN	Cisco Compute Hyperconverged x215c M8 All NVMe ノード

表 3. ファブリック インターコネクトメジャー ライン PID

製品 ID (PID)	説明
HCIX-FI-6536	Cisco Compute Hyperconverged ファブリック インターコネクト 6536
HCIX-FI-64108	Cisco Compute Hyperconverged ファブリック インターコネクト 64108
HCIX-FI-6454	Cisco Compute Hyperconverged ファブリック インターコネクト 6454

表 4. Cisco Intersight メジャー ライン PID

製品 ID (PID)	説明
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT-D	条件付き選択解除

## ステップバイステップの発注プロセス

このセクションでは、Nutanix を使用した Cisco Compute Hyperconverged M8 Server に固有のパッケージと PID について詳細に記載します。また、Nutanix 製品を使用した Compute Hyperconverged M8 Server が含まれるその他の購入プログラムやサブスクリプション パッケージに関する参照情報も提供します。

ステップ 1. Web ブラウザを起動し、[Cisco Commerce 見積もり作成ページ](#)に移動します。

ステップ 2. Cisco のログイン画面で、使用する Cisco.com のユーザー ID とパスワードを入力します。

ステップ 3. [見積 (Estimates) ] ページで、SKU、PID、製品の説明、または製品ファミリ (HCI-M8-NTNX-MLB など) を入力して、この見積の基本設定を行い、注文する HCI 製品を検索します。

注：

- 製品の設定に進む前に、Nutanix Sizer Tool ( <https://sizer.nutanix.com/#/home> ) を参照してください。

## ハードウェア コンポーネントの構成

ステップ 4.

- CCW で MLB PID を検索して、[追加 (Add) ] をクリックします。
- Configurator を入力するため、[オプションの選択 (Select Options) ] をクリックします。

#### ステップ 5.

- 「PLUS」をクリックして、MLB の下から HCINX220C-M8E3S ATO を選択します。

b. さらに構成が必要なため、HCINX220C-M8E3S ATO ステータスが [無効 (invalid)] であることに注意してください。

c. Configurator を入力するために、[オプションの編集 (Edit Option)] をクリックします。

## ステップ 6.

Category	Qty	Extended List Price (USD)
Management Mode	1	212.56
Processor	1	212.56
Memory	2	19,440.92
PCIe Riser	2	17,436.55
Front Capacity Drives	2	13,690.71
M2 SATA Drives	2	10,213.31
M2 Boot Option	2	11,089.57
HCI-M2-HWRAID2	1	11,226.45
HCI Connectivity	1	212.56
Total		6,154.63
Estimated Lead Time		21 days

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
HCI-CPU-I6745P	2	21 days	19,440.92
HCI-CPU-I6737P AI-C	2	21 days	17,436.55
HCI-CPU-I6730P	2	21 days	13,690.71
HCI-CPU-I6530P	2	21 days	10,213.31
HCI-CPU-I6728P	2	21 days	11,089.57
HCI-CPU-I6527P	2	21 days	11,226.45

a. AI 対応 PID を選択した場合、ユーザーは AI インテント オプション クラスから選択する必要があります。

## ステップ 7.

HCINX220C-M8E3S

Product Configuration: HCINX220C-M8E3S part of HCI-M8-NTNX-MLB

Estimated Lead Time: 21 days

Price List: Global Price List

Total (USD): 41,027.73

**Configuration Summary**

Category	Qty	Extended List Price (USD)
AI Intent	1	34,873.10
Management Mode	1	
Processor	2	34,873.10
Memory		
PCIe Riser		
Front Capacity Drives		
M2 SATA Drives		
M2 Boot Option		
Total		41,027.73
Estimated Lead Time		21 days

Reset Configuration      Cancel      Done

**Option Search**   **Multiple Options Search**

HCINX220C-M8E3S > AI Intent

AI Intent

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
COMPUTE-AI	1	21 days	0.00
COMPUTE-OTHER	1	21 days	0.00

Show Incompatible SKUs

- a. 適切な選択を行うことで、サーバーでAI機能を使用することを意図しているかどうかをCiscoに伝えることができます。

### ステップ 8.

HCINX220C-M8E3S

Product Configuration: HCINX220C-M8E3S part of HCI-M8-NTNX-MLB

Estimated Lead Time: 21 days

Price List: Global Price List

Total (USD): 6,154.63

**Configuration Summary**

Category	Qty	Extended List Price (USD)
Management Mode	1	
Processor	2	34,873.10
Memory		
PCIe Riser		
Front Capacity Drives		
M2 SATA Drives		
M2 Boot Option	1	212.56
HCI Connectivity		
Total		6,154.63
Estimated Lead Time		21 days

Reset Configuration      Cancel      Done

**Option Search**   **Multiple Options Search**

HCINX220C-M8E3S > Processor

Processor

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
HCI-CPU-I6787P	2	21 days	34,873.10

Show Incompatible SKUs

- a. 左側のカテゴリ ウィンドウからペリフェラルを選択して、HCINX220C-M8E3S を構成します。

- b. PID は右側のウィンドウにリストされます。CPU などの一部の PID は、タイプまたはシリーズに応じてグループ化されます。右側の SKU ウィンドウの上にあるグループ化されたオプションから選択します。
- c. 警告メッセージに従って、最低限必要なオプション PID を構成します。
- d. 完了したら [完了 (Done) ] をクリックします。

#### ステップ 9.

**HCI RACK SERVER**

Bundle Configuration  
HCI-M8-NTNX-MLB ①

Estimated Lead Time: 21 days

Set service preferences for this configuration ▾

HCINX220C-M8E3S

Price List: Global  
Total: 126,724.09

Cancel Done

Available Components Unit List Price (USD)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S Valid	32,693.59	32,693.59	1	126,724.09
HCINX220C-M8E3S	5,674.35			
HCINX225C-M8SN	5,627.00			
HCINX240C-M8SX	6,334.83			
FABRIC INTERCONNECT				
NUTANIX SOFTWARE				
NUTANIX PROF SERVICE				
CISCO INTERSIGHT				

**HCI RACK SERVER > 1 Selected (Min 0, Max 999999)**

Add a HCI RACK SERVER from the left panel

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)**

Add a FABRIC INTERCONNECT from the left panel

**NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)**

Add a NUTANIX SOFTWARE from the left panel

**NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)**

Add a NUTANIX PROF SERVICE from the left panel

**CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)**

Add a CISCO INTERSIGHT from the left panel

Configuration Summary All prices shown in USD

- a. ステータスには現在、[有効 (Valid) ] として表示されています。
- b. 同じ構成の倍数の数量を増やします。
- c. 「PLUS」をクリックして、異なるオプション/数量の同じ製品を追加するか、異なる製品を選択します。

#### ステップ 10.

- a. [サービス/サブスクリプションの編集 (Edit Services/Subscriptions) ] をクリックして、ハードウェアサポートの期間を編集します。

注： ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と一致させることをお勧めします。

## ステップ 11.

Service Subscription  
HCINX220C-M8E3S

Priority List  
Global

**HCINX220C-M8E3S**

Service Total

**Services/Subscriptions**

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

**Service Options**

Choose Service Level from **SUCCESS TRACKS ENHANCED**

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

**Time Duration**

Duration

Delay service start to

Co-Term service to

Duration **36**

**a**

**b**

**Service SKU** **Product SKU** **Unit List Price (USD)** **Qty** **Total List Price (USD)**

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<b>SUCCESS TRACKS ENHANCED (1 ITEM)</b> SERVICE PROGRAM	<b>L1NCO (ENH 8X7XNCOS)</b>	<b>Duration</b> 36 Months		
<b>CON-L1NCO-HCINX3S</b> CX LEVEL 1 8X7XNCOS Cisco Compute Hyperconver...	<b>HCINX220C-M8E3S</b> Cisco Compute Hyperconverged HCI 220m8 E.3S Nut...	<b>3,351.00</b>	<b>1</b>	<b>3,351.00</b>
<a href="#">Change Service</a> <a href="#">Remove Service</a>	<a href="#">PRODUCT SKU</a>			

**Remove All Services** **Remove All Additional Services**

**Configuration Summary** All prices shown in USD

Services 3,351.00

**Cancel** **Done** **b**

- 期間 (Term Duration) を入力します。
- [適用 (Apply)] をクリックし、[完了 (Done)] をクリックします。

注： Nutanix ミッションクリティカルソフトウェアサポートを購入した場合は、ハードウェアとソフトウェアの間で一貫した SLA 応答時間を確保するために、CX Success Track レベル 1 またはレベル 2 またはソリューションサポートにアップグレードすることをお勧めします。詳細については、

[https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) を参照してください。

ステップ 12.

**Fabric Interconnect**

Bundle Configuration: HCI-M8-NTNX-MLB  
Estimated Lead Time: 21 days

**Software Image**  
**Software License**  
**Power Supply**

**Available Components**

	Unit List Price (USD)	
<b>HCI RACK SERVER</b>		
<b>FABRIC INTERCONNECT</b>		
<b>HCI-FI-6536</b> <small>MF</small> Cisco Compute Hyperconverged Fabric Interconnect 6536	22,100.00	<b>a</b>
<b>HCI-FI-64108</b> <small>MF</small> Cisco Compute Hyperconverged Fabric Interconnect 6410	41,938.65	<b>a</b>
<b>HCI-FI-6454</b> <small>MF</small> Cisco Compute Hyperconverged Fabric Interconnect 6454	29,034.45	<b>a</b>
<b>NUTANIX SOFTWARE</b>		
<b>NUTANIX PROF SERVICE</b>		
<b>CISCO INTERSIGHT</b>		

**HC RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
<b>HCINX220C-M8E38</b> <small>Valid</small>	34,927.59		1	128,958.09

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)**

**NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)**

**NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)**

**CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)**

**Configuration Summary** All prices shown in USD

- a. ファブリック インターコネクトはオプションの選択で、ユーザーは「プラス」をクリックして選択できます。

## ソフトウェア サブスクリプションの構成

### ステップ 13.

**NUTANIX SOFTWARE**

Bundle Configuration: HCI-M8-NTNX-MLB  
Estimated Lead Time: 21 days

**NTX-SW**  
**NTX-SW-1Y**

**NCI**  
**NCM**  
**NUS**

**Available Components**

	Unit List Price (USD)	
<b>HCI RACK SERVER</b>		
<b>FABRIC INTERCONNECT</b>		
<b>NUTANIX SOFTWARE</b>		
<b>NTX-SW</b> Nutanix Software 3Y and above (Min 0, Max 1)	0.00	<b>a</b>
<b>NTX-NCI-USE-CASE</b> Nutanix NCI Software License Use case Estimated Lead Time: -- (Min 0, Max 1)	0.00	<b>a</b>
<b>NTX-SW-1Y</b> Nutanix Software 1Y (Min 0, Max 1)	0.00	<b>a</b>
<b>NUTANIX PROF SERVICE</b>		
<b>CISCO INTERSIGHT</b>		

**HC RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
<b>HCINX220C-M8E38</b> <small>Valid</small>	34,927.59		1	128,958.09

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)**

**NUTANIX SOFTWARE > 1 Selected (Min 0, Max 2)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
<b>NTX-SW</b> <small>Invalid</small>			1	

**Requested Start Date** 25-Jul-2025  
**Requested For** 36 Months From 25-Jul-2025 To 24-Jul-2026  
**Automatically Renews For** No Auto Renewal  
**Billing Frequency** Prepaid Term

**Configuration Summary** All prices shown in USD

- a. NTX-SW または NTX-SW-1Y は必須の選択です。「PLUS」をクリックして選択してください
- b. [オプションの編集 (Edit Options) ]をクリックして、製品を構成します。

注： サブスクリプション期間は、NTX-SW の場合は 36 ~ 60 カ月、NTX-SW-1Y の場合は 12 カ月です。

## Nutanix Software Product Scope offering in Cisco

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.
End User Computing (EUC)	On-Prem VDI and Desktop as a Service (DaaS) use cases.
Nutanix Cloud Manager (NCM)	NCM offers intelligent operations, self service and orchestration, visibility and governance of spend, security and teams.
Nutanix Cloud Manager Edge (NCM-E)	Provides NCM Capability for Edge Deployments
Nutanix Cloud Manager End User Computing (NCM-U)	Provides NCM Capability in VDI Use Cases
Nutanix Cloud Platform (NCP)	Bundle for NCI and NCM
Nutanix Unified Storage (NUS)	Software-defined data services platform that consolidates the management and protection of siloed block, file, and object storage into a single, unified platform.
Nutanix Enterprise AI (NAI)	Nutanix Enterprise AI provides an easy way to deploy your choice of LLMs from leading LLM providers and create and manage secure APIs.
Nutanix Data Lens (NDL)	SaaS-based cyberstorage solution offering ransomware resilience and global data visibility for unstructured data on Nutanix Unified Storage (NUS).
Nutanix Kubernetes Platform (NKP)	Simplifies platform engineering by reducing operational complexity and establishes consistency across any environment.

# NUTANIX CLOUD INFRASTRUCTURE (NCI)

NT-NCI-PRO-PR

## License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

## Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

## Available Feature Add-Ons:

- Security  
SKU: NT-A-NCI-SEC-PR
- Advanced Replication  
SKU: NT-A-NCI-ADR-PR

**Feature Add-on license can only be added to NCI PRO tier licenses**

# NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

## License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

## Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

## Available Feature Add-Ons:

- Security  
SKU: NT-A-NCI-D-SEC-PR
- Advanced Replication  
SKU: NT-A-NCI-D-ADR-PR

**Feature Add-on license can only be added to NCI PRO tier licenses**

## NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

**Metric - VMs**

## END USER COMPUTING (EUC)

NT-EUC-PRO-PR

### License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- All users on EUC cluster must be licensed
- There are no add-ons on top of Pro license for EUC. If add-ons required, use EUC Ultimate.

### Note:

- Meter = Users

## NUTANIX CLOUD MANAGER (NCM)

NT-NCM-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

### Available Feature Add-Ons:

- Self-Service & Orchestration

SKU: NT-NCM-SS-PR

- Security Central

SKU: NT-NCM-SC-PR

- Cost Governance

SKU: NT-NCM-CM-PR

These add-ons give access to respective feature sets for the public cloud

### Note:

- Meter = VM (Virtual Machine)
- Subscription is created on My Nitrogen portal for each product

## NUTANIX CLOUD MANAGER EDGE (NME)

NT-NME-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **NCM EDGE License are metered per VM and to be used only for NCI-EDGE clusters.**
- **To apply such Licenses, customers need minimum PC 2024.2**
- **Edge Cluster maximums are:**
  - **25 VMs per cluster**
  - **Memory maximum is 96GB (per VM)**
  - **Maximum no. of nodes not to exceed 5**

**Metric - VMs**

## NUTANIX CLOUD MANAGER EUC (NCM-U)

NT-NCM-U-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- *NCM EUC License are metered per user and to be used only for NCI-EUC clusters.*
- *To apply such Licenses, customers need minimum PC 2024.2*

**Metric - User**

## NCP (NUTANIX Cloud Platform) Bundle

NT-NCP-PRO-PR

### License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Product Tier	Offering Combination
NCP ULT	NCI ULT + NCM ULT
NCP PRO	NCI ULT + NCM PRO
NCP STR	NCI PRO + NCM PRO

# NCP Quoting and Licensing rules

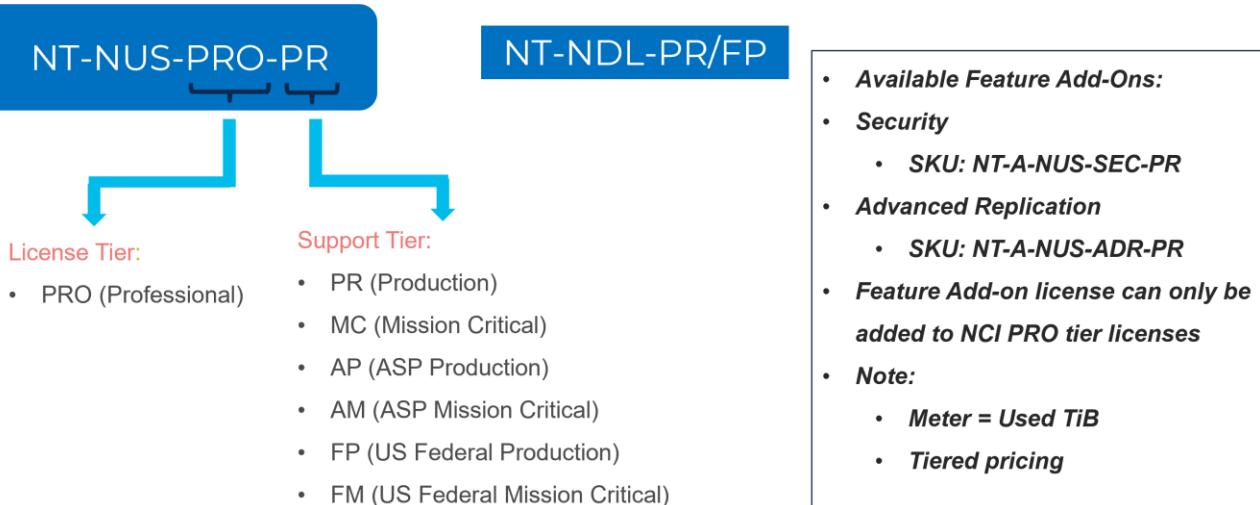
## Quoting Rules

- NCP has three bundled offerings, and each bundle has fixed NCI and NCM license tiers.
- Meter is 'Core'. Same for both NCI and NCM constituent products.
- Quantity, Term, Discount offered to be selected at the top-level 'parent' SKU, and all the 'children' components inherit.
- Both the NCI and NCM components display their Quantity.
- Top-level SKU should display Unit List Price, Discount, Total List Price, Quantity and Total Net Price

## Licensing Rules

- The constituent NCI and NCM licenses are applied individually.
- NCI add-ons can be quoted if required for the NCI license in the bundle.
- NCM add-ons can be quoted for the NCM license in the bundle.

## NUTANIX UNIFIED STORAGE (NUS) & NUTANIX DATA LENS (NDL)



## NUTANIX AI (NAI)

NT-NAI-PRO-C-PR  
NT-NAI-NKP-PRO-C-PR  
NT-NAI-GPT-PRO-C-PR

- License options
- NAI – A la Carte
  - NAI-NKP – NAI + NKP
  - NAI-GPT – NAI + NKP FS  
(includes NCI, NKP, NDK) +  
NCM Starter

License Tier:

For Compute Meter

- PRO (Professional)
- For GPU Meter

  - PRO (Professional)
  - ULT (Ultimate)

Meter:

- C – Meter (vCPU)
- GB – Meter( GB GPU RAM )

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- *Built to Solve make it easy to deploy a wide range of GenAI models*
- *Nutanix AI Platform has 2 ordering requirements*
  - CPU ( Meter vCPU/Core)
  - GB (memory on GPU)

## NUTANIX KUBERNETES PLATFORM (NKP)

NT-NKP-PRO-PR  
NT-NKP-FS-PRO-PR

Full Stack

License Tier:

- PRO (Professional)
- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Support Tier:

- *Built to Solve the Toughest Kubernetes Management Challenges*
- *Nutanix Kubernetes Platform has 2 ordering options*
  - NKP Full Stack (Meter: Core)
  - NKP (Meter: vCPU)

ステップ 14.

The diagram shows the Nutanix Software Offer Configuration. At the top is a green box labeled "NUTANIX SOFTWARE". Below it is a dark blue box labeled "NTX-SW". A blue arrow points from "NTX-SW" to a stack of three green boxes labeled "NCI", "NCM", and "NUS".

Offer Configuration NTX-SW (Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	P G	Total (USD) 0.00
<b>Requested Terms and Billing</b>			
Requested Start Date <small>1</small> 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For <small>1</small> No Auto Renewal	Billing Frequency Prepaid Term
<p><small>1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)</small></p> <p><small>2: Your subscription will start and be eligible to be invoked: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)</small></p>			
<p><b>REQUESTED FOR</b>      36 Months      From 25-Jul-2025 To 24-Jul-2028</p> <p><b>Requested Start Date</b> Day      Month      Year 25      Jul      2025      </p> <p><small>Enter any date up between 22-Jul-2025 and 19-Oct-2025</small></p> <p><b>End Date</b> <input checked="" type="radio"/> Effective For 36 Months      </p> <p><small>Enter any whole month value from 24-84</small></p> <p><input type="radio"/> Co-Term to an End Date <small>1</small> Day      Month      Year 24      Jul      2028      </p> <p><small>Enter any date up between 24-Jul-2027 and 24-Jul-2032</small></p> <p><b>Automatically Renews On <small>1</small></b>      <input type="checkbox"/> No Auto Renewal      </p> <p><b>Auto Renewal <small>1</small></b> <input type="checkbox"/> Off      </p> <p><b>Billing Frequency <small>1</small></b>      <input checked="" type="radio"/> Prepaid Term      </p> <p><input type="radio"/> Prepaid Term</p>			
<input type="button" value="Cancel"/> <input type="button" value="Save Changes"/>			

- a. 希望開始日（RSD）は、HW Ship Date に依存するようになり、HW が出荷されると自動的に開始されます。RSD を変更すると、ソフトウェアは選択した RSD またはハードウェア出荷日のいずれか遅い方から開始されます。
- b. 【終了日（End Date）】（月単位の期間）はデフォルトで【36 か月（36 Months）】に設定され、【自動更新（オン/オフ）（Auto Renewal (on/off)）】はデフォルトで【オフ（Off）】に設定され、【請求頻度（Billing Frequency）】はデフォルトで【前払い期間（Prepaid Term）】に設定されます。それに応じて設定を変更することもできます。

## ステップ 15.

**NUTANIX SOFTWARE**

Offer Configuration NTX-SW (Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	NTX-SW	Prepaid Global Price List (F1811)	Total (USD) 0.00
<b>Requested Terms and Billing</b>		Requested Start Date 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For No Auto Renewal
				Billing Frequency Prepaid Term

**Configuration Summary**

Nutanix Cloud Infrastructure (NCI)
Nutanix Cloud Infrastructure Data (NCI-D)
Nutanix Cloud Infrastructure Edge (NCI-E)
End User Computing (EUC)
Nutanix Cloud Manager (NCM)
Nutanix Cloud Manager Edge (NCM-E)
Nutanix Cloud Manager EUC (NCM-U)
Nutanix Cloud Platform (NCP)
Nutanix Enterprise AI (NAI)

**NTX-SW > Nutanix Cloud Infrastructure (NCI)**

**STR**

Core	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-MC	NCI Starter SW LIC & Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-AP	NCI Starter SW Lic & L3 Production SW Sup Serv per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-AM	NCI Starter SW Lic & L3 Mission Critical SW Sup Serv perCore	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FP	NCI Starter SW LIC & Fed Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FM	NCI Starter SW LIC & Fed Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	

**Configuration Summary**

Total	\$0.00
-------	--------

**Buttons:** Restore Configuration, Cancel, Review Changes

- a. NCI、NCI-D、NCM、または (NCPのNCIとNCM) ライセンスの数量は、「サーバー」で選択したプロセッサ コアの数量と一致する必要があります。NCI-E、EUC、NCM-E、EUC、NCM-U、NAI、NKP、NUS、および NDL ライセンスの数量は、推奨されるシステム要件ごとに選択できます。

#### ステップ 16.

**NUTANIX SOFTWARE**

Offer Configuration NTX-SW (Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	NTX-SW	Prepaid Global Price List (F1811)	Total (USD) 63,447.09
<b>Requested Terms and Billing</b>		Requested Start Date 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For No Auto Renewal
				Billing Frequency Prepaid Term

**Configuration Summary**

Nutanix Cloud Platform (NCP)
Nutanix Enterprise AI (NAI)
Nutanix Unified Storage (NUS)
Nutanix Data Lens (NDL)
Nutanix Kubernetes Platform (NKP)
<b>EULA</b>
Nutanix Support

**NTX-SW > EULA**

**To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:**

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/agreements>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person ("a Customer"), you have provided a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/agreements>, and have obtained an acknowledgement from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

**Configuration Summary**

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month

**Buttons:** Restore Configuration, Cancel, Review Changes

- 注文を完了するには、右側のチェックボックスをオンにして、EULA 条件を確認して同意してください
- [変更の確認 (Review Changes) ] をクリックして、[完了 (Done) ] をクリックします。

#### ステップ 17.

**NUTANIX SOFTWARE**

Bundle Configuration: HCI-M8-NTNX-MLB | Estimated Lead Time: 21 days | Price List: NTX-NCI-USE-CASE

Set service preferences for this configuration ▾

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)  
 2: The category CISCO INTERSIGHT is required. (CE100103)  
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE20232)  
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to [https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) for more information. (CE202322)  
 5: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

NTX-NCI-USE-CASE has been added to the bundle category NUTANIX SOFTWARE.

**Available Components**

	Unit List Price (USD)	Qty	Extended List Price (USD)
<b>HCI RACK SERVER</b> > 1 Selected (Min 0, Max 999999)			
HCINX220C-M8E3S Valid	34,927.59	1	128,958.09
Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node			
Add Custom Name   Edit Options   Edit Services/Subscriptions   Copy   Remove Line			
Add a HCI RACK SERVER from the left panel			
<b>FABRIC INTERCONNECT</b> > 0 Selected (Min 0, Max 999999)			
Add a FABRIC INTERCONNECT from the left panel			
<b>NUTANIX SOFTWARE</b> > 2 Selected (Min 0, Max 2)			
NTX-SW Valid	27.54	1	63,447.09
Nutanix Software 3Y and above			
Add Custom Name   Edit Options   Remove Line   Dependent Hardware			
Requested Start Date: 25-Jul-2025	Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For: No Auto Renewal	Billing Frequency: Prepaid Term
NTX-NCI-USE-CASE Invalid			
Nutanix NCI Software License Use case			
Add Custom Name   Select Options   Remove Line   Dependent Hardware			
0.00	1	0.00	

**NTX-NCI-USE-CASE**  
 Nutanix NCI Software License Use case  
 Estimated Lead Time: 7 days  
 (Min 0, Max 1)

**NTX-SW-PS**  
 Nutanix Software 3Y and above  
 (Min 0, Max 1)

**NUTANIX PROF SERVICE**

**CISCO INTERSIGHT**

- Nutanix Software ATO で NCI/NCI-D/ NCI-E ライセンスを選択する場合は、NTX-NCI-USE-CASEを選択する必要があります。

#### ステップ 18.

**NUTANIX SOFTWARE**

➡ **NTX-NCI-USE-CASE**

Product Configuration		Estimated Lead Time	Price List	Total (USD)
NTX-NCI-USE-CASE part of HCI-M8-NTNX-MLB		7 days	Global Price List in US Dollars (USD)	0.00

**Configuration Summary** [View Full Summary](#)

Category	Qty	Extended List Price (USD)
Use Case	1	0.00

**NTX-NCI-USE-CASE > Use Case**

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
NT-ON-PREM-UCS	1	3 days	0.00
NT-PUBLIC-CLOUD	1	3 days	0.00
NT-OTHER	1	3 days	0.00

[Show Incompatible SKUs](#)

a. 適切なユース ケースを選択してください

## Nutanix Professional Services SKU

ステップ 19.

**NUTANIX PROF SERVICE**

Available Components	Unit List Price (USD)
+ HCI RACK SERVER	
+ FABRIC INTERCONNECT	
+ NUTANIX SOFTWARE	
- NUTANIX PROF SERVICE	

**NTX-SW-PS**  
Nutanix Professional Service  
(Min 0, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS	34,927.59	34,927.59	1	128,958.09

Add a HCI RACK SERVER from the left panel

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)

Add a FABRIC INTERCONNECT from the left panel

**NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW	27.54	27.54	1	63,447.09

Requested Start Date: 25-Jul-2025   Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028   Automatically Renews For: No Auto Renewal   Billing Frequency: Prepaid Term

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-NCI-USE-CASE	0.00	0.00	1	0.00

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

**NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS	0.00	0.00	1	0.00

Requested Start Date: 25-Jul-2025   Requested For: 1 Months From 25-Jul-2025 To 24-Aug-2025   Automatically Renews For: No Auto Renewal   Billing Frequency: Prepaid Term

NTX-SW-PS (Invalid) Nutanix Professional Service  
Add Custom Name | Edit Options | Remove Line

- a. ユーザーは NTX-SW-PS を購入することをお勧めします。「PLUS」をクリックして選択してください
- b. [編集 (Edit)] オプションをクリックして、製品を構成します。

注： Nutanix Professional Service は、 NTX-SW-1Y で NCI、 NCM および NCP ライセンスを選択する場合には必須で、 NTX-SW で NCM PRO または NCM ULT ライセンスを選択する場合には推奨されます。

## Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration
NCM	Design	NCM Intelligent Operations Design Workshop
	Design	NCM Self-Service Design Workshop
	Deploy	NCM Intelligent Operations Deployment
	Deploy	FastTrack for NCM Self-Service
	Deploy	FastTrack for NCM Cost Governance

## Nutanix Professional Service (PS) ordering rules

1. **1- year Terms:** Mandatory professional services attach for NCI, NCM and NCP.
  - Select NCI Design Workshop + NCI Cluster Deployment or Expansion for NCI
  - Select NCM Intelligent Operations Design + NCM Intelligent Operations Deployment for NCM
  - PS Tiers match (or greater) the software license Tier is recommended.
2. **3- year & above Terms:** Mandatory professional services attach for NCM Pro and NCM Ultimate only
  - Select NCM Intelligent Operations Design + NCM Intelligent Operations Deployment
  - PS Tiers match (or greater) the software license Tier is recommended
  - PS for NCI License is recommended
3. **Exceptions on (1) and (2)**
  - Existing Nutanix customers
  - Cisco Partners who are Nutanix authorized partners offering their own professional services SKUs
4. Any expand opportunity should not require mandatory services.

## ステップ 20.

Offer Configuration  
NTX-SW-PS( Part of HCI-M8-NTNX-MLB)

Estimated Lead Time  
NA

Total (USD)  
0.00

# NUTANIX PROF SERVICE

Requested Terms and Billing

Requested Start Date: 22-Jul-2025

Requested For: 1 Months From 22-Jul-2025 To 22-Jul-2025

Automatically Renew  
Auto Renewal

Frequency  
Prepaid Term

NTX-SW-PS

a



DESIGN

DEPLOYMENT

WORKSHOP

! To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (C0202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE006525)

3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE006519)

4: The Requested Start Date 25-Jul-2025 is not in the valid date range. The date has been updated to a valid date. You can provide a Requested Start Date between 22-Jul-2025 and 22-Jul-2025.

i Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision. OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

Nutanix Cloud Infrastructure (NCI) Services a

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

**EULA**

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month

**Total** \$0.00

Restore Configuration Cancel Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services a

**NCI Design Workshop** a

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NTW-DS-STR	NCI Design WS - Str - WS Doc (Qty=Site)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTW-DS-STR-SD	NCI Design WS - Str - Std Doc (Qty=Site)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTW-DS-STR-ED <span style="color: orange;">AEOL 10</span>	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	<span style="color: red;">a</span>
Qty	NTW-DS-PRO	NCI Design WS - Pro - WS Doc (Qty=Pair of Sites)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTW-DS-PRO-SD	NCI Design WS - Pro - Std Doc (Qty=Pair of Sites)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTW-DS-PRO-ED <span style="color: orange;">AEOL 10</span>	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Site/Month	<span style="color: red;">a</span>
Qty	NTW-DS-ULT-SD	NCI Design WS - Ult - Std Doc (Qty=Pair of Sites)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTW-DS-ULT-ED <span style="color: orange;">AEOL 10</span>	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Site/Month	<span style="color: red;">a</span>

**NCI Cluster Deployment or Expansion** a

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NTS-DP-STR-AVB	NCI Cluster Deploy/Expand - AHV - Base (Qty=Site)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">a</span>
Qty	NTS-DP-STR-AVV <span style="color: red;">b</span>	NCI Cluster Deploy/Expand - AHV - Var (Qty=Node)	Enter Qty to see List Price Per Each/Month	<span style="color: red;">b</span>

- a. NTX-SW 下で NCI ライセンスを選択しているため、Nutanix Professional Services を選択することをお勧めします。NCI Design Workshop + NCI Cluster Deployment または Expansion SKU
  - b. NCI Cluster Deployment または Expansion Variable SKU の数量は、サーバーの台数と一致する必要があります。

## ステップ 21.

**NUTANIX PROF SERVICE**

Offer Configuration NTX-SW-PS( Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	Price List Global Price List	Total (USD) \$26,882.57																		
<b>Requested Terms and Billing</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Requested Start Date 22-Jul-2025</td> <td>Requested For 1 Months From 22-Jul-2025 To 21-Aug-2025</td> <td>Automatically Renews For No Auto Renewal</td> <td>Billing Frequency Prepaid Term</td> </tr> </table> <p><b>Configuration Summary</b></p> <p><b>Nutanix Cloud Infrastructure (NCI) Services</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>SKU</th> <th>Qty</th> <th>List Price</th> </tr> <tr> <td>NT-W-DS-STR</td> <td>1 Each</td> <td>\$18,132.4000 Per Each/Month</td> </tr> <tr> <td>NT-S-DP-STR-AV-B</td> <td>1 Each</td> <td>\$7,975.0000 Per Each/Month</td> </tr> <tr> <td>NT-S-DP-STR-AV-V</td> <td>1 Each</td> <td>\$775.1700 Per Each/Month</td> </tr> </table> <p><b>Nutanix Cloud Management (NCM) Services</b></p> <p><b>Nutanix Services Flexible Credits</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td><b>EULA</b> <span style="color: red;">a</span></td> <td><b>Total</b> \$26,882.57</td> </tr> </table> <p><b>Buttons:</b> Restore Configuration, Cancel, <span style="color: red;">b</span> Review Changes</p>				Requested Start Date 22-Jul-2025	Requested For 1 Months From 22-Jul-2025 To 21-Aug-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term	SKU	Qty	List Price	NT-W-DS-STR	1 Each	\$18,132.4000 Per Each/Month	NT-S-DP-STR-AV-B	1 Each	\$7,975.0000 Per Each/Month	NT-S-DP-STR-AV-V	1 Each	\$775.1700 Per Each/Month	<b>EULA</b> <span style="color: red;">a</span>	<b>Total</b> \$26,882.57
Requested Start Date 22-Jul-2025	Requested For 1 Months From 22-Jul-2025 To 21-Aug-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term																		
SKU	Qty	List Price																			
NT-W-DS-STR	1 Each	\$18,132.4000 Per Each/Month																			
NT-S-DP-STR-AV-B	1 Each	\$7,975.0000 Per Each/Month																			
NT-S-DP-STR-AV-V	1 Each	\$775.1700 Per Each/Month																			
<b>EULA</b> <span style="color: red;">a</span>	<b>Total</b> \$26,882.57																				

- a. 注文を完了するには、右側のチェックボックスをオンにして、EULA 条件を確認して同意してください
- a. [変更の確認 (Review Changes) ] をクリックして、[完了 (Done) ] をクリックします。

## ステップ 22.

**Cisco Intersight**

<b>Available Components</b>	<b>Unit List Price (USD)</b>	<b>DC-MGT-SAAS</b>		
HCI RACK SERVER		Product		
FABRIC INTERCONNECT		HCINX220C-M8E3S Valid <span style="color: yellow;">⚠</span>		
NUTANIX SOFTWARE		Cisco Compute Hyperconverged HCI 220m8 E.3S Nutanix Node		
NUTANIX PROF SERVICE		Add Custom Name   Edit Options   Edit Services/Subscriptions   Copy   Remove Line		
CISCO INTERSIGHT		Add a HCI RACK SERVER from the left panel		
DC-MGT-SAAS				
Cisco Intersight SaaS (Min 0, Max 1)				
CHDL-DESELECT-D		<b>FABRIC INTERCONNECT</b> > 0 Selected (Min 0, Max 999999)		
Conditional Deselect Estimated Lead Time: -- (Min 0, Max 1)		Add a FABRIC INTERCONNECT from the left panel		
<b>NUTANIX SOFTWARE</b> > 2 Selected (Min 0, Max 2)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Valid <span style="color: yellow;">⚠</span>		27.54	1	63,447.09
Nutanix Software 3Y and above				
Add Custom Name   Edit Options   Remove Line   Dependent Hardware <span style="color: yellow;">⚠</span>				
Requested Start Date 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term	
NTX-NCI-USE-CASE Valid <span style="color: yellow;">⚠</span>		0.00	1	0.00
Nutanix NCI Software License Use case				
Add Custom Name   Edit Options   Remove Line   Dependent Hardware <span style="color: yellow;">⚠</span>				
<b>NUTANIX PROF SERVICE</b> > 1 Selected (Min 0, Max 1)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS Valid <span style="color: yellow;">⚠</span>		26,882.57	1	26,882.57
Nutanix Professional Service				
Add Custom Name   Edit Options   Remove Line				
Requested Start Date 22-Jul-2025	Requested For 1 Months From 22-Jul-2025 To 21-Aug-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term	
DC-MGT-SAAS				
Cisco Intersight SaaS (Min 1, Max 1)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
DC-MGT-SAAS Invalid <span style="color: red;">✖</span>		--	1	--
Cisco Intersight SaaS				
Add Custom Name   Edit Options   Remove Line   Dependent Hardware <span style="color: yellow;">⚠</span>				
Requested Start Date 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For 12 Months On 25-Jul-2028	Billing Frequency Prepaid Term	

- a. ハードウェア サポートの期間は、ソフトウェア サブスクリプション期間と同調させることをお勧めします。
- b. Cisco Intersight ソフトウェアを以前に購入していない場合は、Intersight を選択する必要があります。構成するには、「PLUS」をクリックして、[オプションの編集 (Edit Options) ]をクリックします。

### ステップ 23.

Cisco Intersight
➡
DC-MGT-SAAS

Offer Configuration  
DC-MGT-SAAS( Part of HCI-M8-NTNX-MLB)

Estimated Lead Time  
NA

Price List  
Global Price List (USD)

Total (USD)  
0.00

Requested Terms and Billing

Requested Start Date (i)  
25-Jul-2025

Requested For  
36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For (i)  
12 Months On 25-Jul-2028

Billing Frequency  
Prepaid Term

(i) 1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)  
2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**REQUESTED FOR** (36 Months) From 25-Jul-2025 To 24-Jul-2028

Requested Start Date (a)

Day  Month  Year  (i)

Enter any date up between 22-Jul-2025 and 19-Oct-2025

End Date (b)

Effective For  Months

Enter any whole month value from 1-96

Co-Term to an End Date (i)

Day  Month  Year  (i)

Enter any date up between 22-Oct-2025 and 24-Jul-2033

Automatically Renews For (i) 12 Months On 25-Jul-2028

Auto Renewal (b)

On

12 Months

Billing Frequency (i) Prepaid Term

Prepaid Term

Annual Billing

Quarterly Billing

Monthly Billing

Cancel Save Changes

- a. 希望開始日 (RSD) は、HW Ship Date に依存するようになり、HW が出荷されると自動的に開始されます。RSD を変更すると、ソフトウェアは選択した RSD またはハードウェア出荷日のいずれか遅い方から開始されます。
- b. [終了日 (End Date)] (月単位の期間) はデフォルトで [36 か月 (36 Months)] に設定され、[自動更新 (オン/オフ) (Auto Renewal (on/off))] はデフォルトで [オフ (Off)] に設定され、[請求頻度 (Billing Frequency)] はデフォルトで [前払い期間 (Prepaid Term)] に設定されます。それに応じて設定を変更することもできます。

### ステップ 24.

**Cisco Intersight**

Offer Configuration DC-MGT-SAAS( Part of HCI-M8-NTNX-MLB )

Estimated Lead Time NA

Price List Global Price List (USD) 1,260.00

**Requested Terms and Billing**

Requested Start Date 25-Jul-2025 Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028 Automatically Renews For 12 Months On 25-Jul-2028 Billing Frequency Prepaid Term

**Configuration Summary**

**AI Intent**

**Cisco Intersight 2.0 Infrastructure Services**

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES AI-C	1 Device	\$35.00 Per Device/Month

**Cisco Intersight Support**

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month

**Auto Expansion**

Total \$1,260.00

**Restore Configuration** **Cancel** **Review Changes**

**DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services**

**Cisco Intersight 2.0 Infrastructure Services**

Device	SKU	Description	Unit List Price (USD)	Action
1	DC-MGT-IS-SAAS-ES SA AI-C	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	
Qty	DC-MGT-IS-SAAS-AD SA AI-C	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-ES SA AI-C	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-AD SA AI-C	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	

**Add-Ons**

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	

- a. オファー DC-MGT-SAAS の下の Cisco Intersight 2.0 インフラストラクチャ サービス ライセンスの数量は、選択されたサーバの数量と同じである必要があります。数量を入力します。

## ステップ 25.

**Cisco Intersight**

Offer Configuration DC-MGT-SAAS( Part of HCI-M8-NTNX-MLB )

Estimated Lead Time NA

Price List Global Price List (USD) 1,260.00

**Requested Terms and Billing**

Requested Start Date 25-Jul-2025 Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028 Automatically Renews For 12 Months On 25-Jul-2028 Billing Frequency Prepaid Term

**Configuration Summary**

**AI Intent**

**Cisco Intersight 2.0 Infrastructure Services**

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES AI-C	1 Device	\$35.00 Per Device/Month

**Cisco Intersight Support**

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month

**Auto Expansion**

Total \$1,260.00

**Restore Configuration** **Cancel** **Review Changes**

**DC-MGT-SAAS > AI Intent**

**AI Intent**

License	SKU	Description	Unit List Price (USD)	Action
Qty	SAAS-AI AOI	Artificial Intelligence Use Case	Enter Qty to see List Price Per License	
Qty	SAAS-OTHER AOI	Other Use Case	Enter Qty to see List Price Per License	

- a. ユーザーは [AI インテントオプションクラス (AI Intent Option Class) ] から選択する必要があります。

ステップ 26.

**Cisco Intersight**

**DC-MGT-SAAS**

Offer Configuration	Estimated Lead Time	Price List	Total (USD)
DC-MGT-SAAS( Part of HCI-M8-NTNX-MLB )	NA	Global Price List (USD)	1,260.00

**Requested Terms and Billing**

Requested Start Date: 25-Jul-2025      Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028      Automatically Renews For: 12 Months On 25-Jul-2028      Billing Frequency: Prepaid Term

**Configuration Summary**

**Cisco Intersight 2.0 Infrastructure Services**

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES AI-C	1 Device	\$35.00 Per Device/Month

**Cisco Intersight Support**

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month

**Auto Expansion**

SKU	Qty	List Price
Total		\$1,260.00

**Cisco Intersight Support**

DC-MGT-SAAS > Cisco Intersight Support

**Cisco Intersight Support**

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMNT SA	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER SA	Cisco Support Enhanced for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER SA	Cisco Support Signature for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Cisco Support Standard for DCM	\$0.00 Per Each/Month	

**Actions:** Restore Configuration, Cancel, Review Changes

- a. Cisco Intersight License には、個別のサポートが付属しています。基本組み込み型サポートはデフォルトの選択です。顧客は、必要に応じてソリューションサポート、CX、サクセス トラック L1 および L2 (SAAS でのみサポート) にアップグレード可能です。

ステップ 27.

Bundle Configuration: HCI-M8-NTNX-MLB

Estimated Lead Time: 21 days

Price List: Global Price List (USD)

Total: 220,547.75

Set service preferences for this configuration ▾

1: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed.

2: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended to consider upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to [https://www.cisco.com/cidam/en\\_us/about/doing\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/cidam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) for more information. (CE20232)

**Available Components**

	Unit List Price (USD)
HCI RACK SERVER	5,673.43
HCINX220C-M8E3S	5,673.43
HCINX220C-M8E3M	5,627.00
HCINX240C-M8S3X	6,334.83
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF. SERVICE	
CISCO INTERSIGHT	

**Selected Components**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S Valid	34,927.59	34,927.59	1	120,958.09
NTX-SW Valid	27.54	27.54	1	63,447.09
NTX-NCI-USE-CASE Valid	0.00	0.00	1	0.00
NTX-SW-P Valid	26,882.57	26,882.57	1	26,882.57
DC-MGT-SaaS Valid	35.00	35.00	1	1,260.00

**Summary**

Estimated Lead Time: 21 days (Min 0, Max 99999)

Estimated Lead Time: 42 days (Min 0, Max 99999)

Estimated Lead Time: 35 days (Min 0, Max 99999)

Requested Start Date: 25-Jul-2025

Requested For: 16 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

Requested Start Date: 23-Jul-2025

Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

Requested Start Date: 25-Jul-2025

Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For: 12 Months On 25-Jul-2028

Billing Frequency: Prepaid Term

- 各製品のステータスが【有効 (Valid)】であり、警告メッセージがなくなると MLB の構成が完了します。
- 「PLUS」をクリックして、展開して、各製品に行った選択を表示します。
- MLB 構成を完了するために、【完了 (Done)】をクリックします。

ステップ 28.

**Cisco Intersight**

Available Components	Unit List Price (USD)	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)																																																																																																																							
<input checked="" type="checkbox"/> HCI RACK SERVER		HCINX220C-M8E3S Valid	34,927.59		1	128,958.09																																																																																																																							
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CNDL-DESELECT-D Conditional Deselect Estimated Lead Time: 7 days (Min 0, Max 1)																																																																																																																													
<p><b>FABRIC INTERCONNECT &gt; 0 Selected (Min 0, Max 999999)</b></p> <p>Add a FABRIC INTERCONNECT from the left panel</p>																																																																																																																													
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- a. CNDL-DESELECT-D は、お客様が EA 契約を介して Cisco Intersight ライセンスをすでに購入している場合、または注文が Disti Fulfillment である場合にのみ選択することを意図しています。

## ステップ 29.

**Cisco Intersight**

Product Configuration		Estimated Lead Time	Price List	Total (USD)																												
CNDL-DESELECT-D part of HCI-M8-NTNX-MLB		7 days	Global Price List in US Dollars (USD)	0.00																												
<p><b>Reason Codes</b> </p> <p><b>CNDL-DESELECT-D &gt; Reason Codes</b></p> <table border="1"> <thead> <tr> <th>SKU</th> <th>Qty</th> <th>Estimated Lead Time </th> <th>Unit List Price (USD)</th> </tr> </thead> <tbody> <tr> <td><input type="radio"/> OPTOUT-DISTI-ONLY</td> <td>1</td> <td>3 days</td> <td>0.00</td> </tr> <tr> <td colspan="4">For Disti when ordering mandatory licenses separately</td> </tr> <tr> <td><input type="radio"/> OPTOUT-EA-ONLY</td> <td>1</td> <td>3 days</td> <td>0.00</td> </tr> <tr> <td colspan="4">License not needed: Customer already owns Licenses in an EA</td> </tr> <tr> <td><input type="radio"/> OPTOUT-ENTL-SWAP</td> <td>1</td> <td>3 days</td> <td>0.00</td> </tr> <tr> <td colspan="4">License not needed: Entitlements updated in Smart Account. <a href="#">More</a></td> </tr> </tbody> </table>					SKU	Qty	Estimated Lead Time	Unit List Price (USD)	<input type="radio"/> OPTOUT-DISTI-ONLY	1	3 days	0.00	For Disti when ordering mandatory licenses separately				<input type="radio"/> OPTOUT-EA-ONLY	1	3 days	0.00	License not needed: Customer already owns Licenses in an EA				<input type="radio"/> OPTOUT-ENTL-SWAP	1	3 days	0.00	License not needed: Entitlements updated in Smart Account. <a href="#">More</a>			
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<p><b>Total</b> 0.00</p> <p><b>Estimated Lead Time</b> 7 days</p> <p><a href="#">Reset Configuration</a> <a href="#">Cancel</a> <a href="#">Done</a></p>																																

- a. 適切な【理由コード（Reason Code）】を選択してください

## ステップ 30.

Bundle Configuration: HCI-M8-NTNX-MLB ①

Estimated Lead Time: 21 days

Price List: Global Price List (USD)

Total: 219,287.75

Set service preferences for this configuration ▾

1. Please refer to the NutanixSizer Tool: <http://sizer.nutanix.com/> before you proceed to do the Product Configuration. (CE202322)  
 2. Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to [https://www.cisco.com/c/dam/en\\_us/about/direct\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/c/dam/en_us/about/direct_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) for more information. (CE202322)  
 3. Please note that Intersight is required selection, if you have not previously purchased Intersight license, please select. (CE202322)

**Available Components**

	Unit List Price (USD)				
HC1 RACK SERVER					
HCINX220C-M8E38 <span style="color: red;">Valid</span>	6,673.43				
Cisco Compute Hyperconverged HCI 220cM8 E 3S Nutanix Node Estimated Lead Time: 21 days (Min 0, Max 99999)					
HCINX220C-M8N <span style="color: red;">Valid</span>	6,627.00				
Cisco Compute Hyperconverged HCI 225cM8 NVMe Nutanix Node Estimated Lead Time: 42 days (Min 0, Max 99999)					
HCINX240C-M8X <span style="color: red;">Valid</span>	6,334.83				
Cisco Compute Hyperconverged HCI 240cM8 Nutanix Node Estimated Lead Time: 35 days (Min 0, Max 99999)					
FABRIC INTERCONNECT					
NTX-NCI-USE-CASE <span style="color: red;">Valid</span>					
Nutanix NCI Software License Use Case Add Custom Name   Edit Options					
NUTANIX SOFTWARE					
NTX-SW <span style="color: red;">Valid</span>					
Nutanix Software 3Y and above Add Custom Name   Edit Options					
NUTANIX PROF SERVICE					
NTX-SW-P <span style="color: red;">Valid</span>					
Nutanix Professional Service Add Custom Name   Edit Options					
CISCO INTERSIGHT					
CNOL-DESELECT-D <span style="color: red;">Valid</span>					
Conditional Deselect Add Custom Name   Edit Options   Remove Line   Dependent Hardware					

**HC1 RACK SERVER > 1 Selected (Min 0, Max 99999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E38 <span style="color: red;">Valid</span>	34,927.59		1	128,958.09

Cisco Compute Hyperconverged HCI 220cM8 E 3S Nutanix Node  
Add Custom Name | Edit Options | Edit Services/Subscriptions | Copy | Remove Line  
Add a HC1 RACK SERVER from the left panel

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 99999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-NCI-USE-CASE <span style="color: red;">Valid</span>	27.54		1	63,447.09

Nutanix NCI Software License Use Case  
Add Custom Name | Edit Options | Remove Line | Dependent Hardware  
Requested Start Date: 25-Jul-2025  
Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028  
Automatically Renews For: No Auto Renewal  
Billing Frequency: Prepaid Term  
0.00 | 1 | 0.00

**NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-P <span style="color: red;">Valid</span>	26,882.57		1	26,882.57

Nutanix Professional Service  
Add Custom Name | Edit Options | Remove Line  
Requested Start Date: 22-Jul-2025  
Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025  
Automatically Renews For: No Auto Renewal  
Billing Frequency: Prepaid Term  
0.00 | 1 | 0.00

**CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CNOL-DESELECT-D <span style="color: red;">Valid</span>	0.00		1	0.00

Conditional Deselect  
Add Custom Name | Edit Options | Remove Line | Dependent Hardware  
0.00 | 1 | 0.00

- 各製品のステータスが【有効 (Valid)】であり、警告メッセージがなくなると MLB の構成が完了します。
- 「PLUS」をクリックして、展開して、各製品に行った選択を表示します。
- MLB 構成を完了するために、【完了 (Done)】をクリックします。

## 翻訳について

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