NVIDIA Rack-Scale Systems, HGX and MGX Servers from Supermicro Ordering Guide

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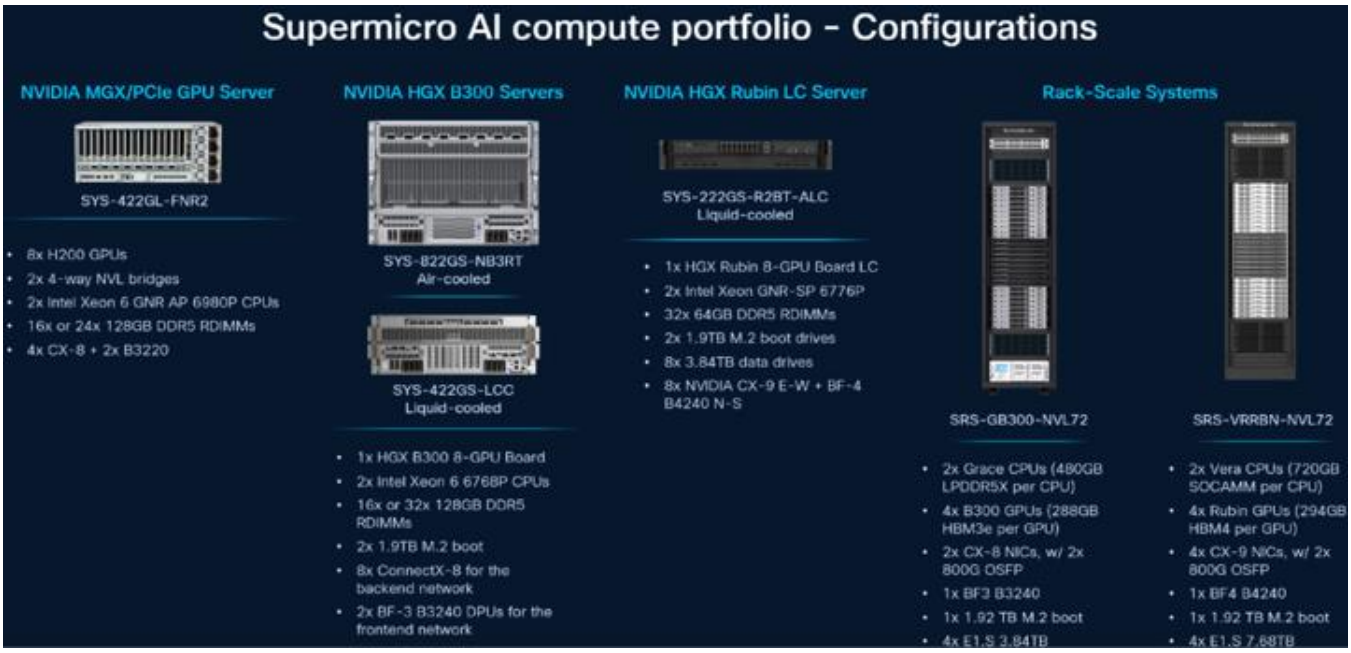
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Introduction

Cisco is expanding Cisco Secure AI Factory with NVIDIA to deliver industry-leading, rack-scale, liquid-cooled AI infrastructure. Cisco will offer Supermicro liquid- and air-cooled systems and support, giving customers access to rack-scale and dense GPU systems. Cisco is the only NVIDIA technology partner to deliver an NVIDIA Cloud Partner–compliant reference architecture built on partner-developed networking systems, spanning both Cisco® Silicon One® and NVIDIA Spectrum-X switch silicon, unified by the Cisco Nexus® One architecture with a choice of Cisco NX-OS (the industry's most deployed data center OS) or Sonic.

To accelerate deployment, offers include Cisco Validated Infrastructure Services (CVIS) —an end-to-end solution delivery motion, aligned with NVIDIA's NVIS methodology, to deploy and validate the full stack against the reference architecture. CVIS is anchored by a dedicated large-scale engineering AI cluster in Cisco's own lab, where deployment tooling, performance profiles, and software releases are continuously validated.

The expansion of Cisco Secure AI Factory with NVIDIA to rack-scale infrastructure enables neoclouds, sovereign clouds, and enterprises to accelerate deployment of emerging AI use cases such as large-scale inference, agentic AI, and trillion-parameter model training on full-stack AI infrastructure, with integrated security and observability from Cisco. It provides the operational framework necessary to turn raw GPU power into a deployable enterprise AI stack. By using common operating models and existing technical competencies, organizations can implement trusted AI infrastructure without the complexity of new, proprietary skill requirements.



Purpose, Audience, and Scope

Purpose

This publication provides information about ordering AI cluster architecture (Cisco switching + ‘Supermicro’ GPU servers + services) from CCW estimate creation.

Scope

This ordering guide describes the information for:

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- Technical Readiness
- Quote to Cash Workflow
- Catalog of Product IDs
- Step by Step Ordering Process
- Links to additional resources

Audience

Cisco sales teams and partners.

Technical Readiness

Partners can transact full AI cluster architecture (Cisco switching + 'Supermicro' GPU servers + services) within Cisco Commerce Workspace (CCW) under a single solution Bundle (MLB – Multi line Bundle) on Cisco Paper. Partners are required to collaborate with the sales team for all financial discussions. Sellers and Partners must complete the mandatory ‘Supermicro Questionnaire’ to validate customer readiness as part of the seller opportunity and quote in Cisco Commerce Workspace (CCW). Separate invoices are issued by Cisco for Cisco and Supermicro Products.

Key Callouts:

- Partner will be the Importer of the Record (IOR) in the supported countries.
- Cisco Sellers and Partners must complete a mandatory ‘Supermicro Questionnaire’ during opportunity & quoting process.
- ‘Supermicro’ Hardware and Support lines are fulfilled and drop-shipped directly by 'Supermicro’.
- There is no change order supported, once the order is scheduled (PONR Status (Point of No Return): Scheduled)
- Supermicro products are ineligible for CETF (Customer Extended Term Finance) flooring BID.
- Customers should contact Cisco for any support requests, including RMAs. Cisco manages post-sale support case intake, entitlement, and L0/L1 support, and redirects cases to Supermicro for RMA, front-end or TAC L2 for Supermicro products.

Questionaries and Waivers

Rack Questionnaire

Collects the customer's datacenter, power, cooling, server, switch, network topology, and integration requirements so the rack design matches the actual site and application. Used by engineering teams to produce a valid rack BOM, cabling, PDU, and cooling layout. Questions cover location & volume, rack dimensions/weight limits, power feed & PDU type, server/switch counts & port speeds, topology (non-blocking / oversubscription), cross-rack cabling, liquid-cooling readiness, naming/labeling, and onsite services. Answers come primarily from the customer's datacenter / facilities / network teams, with input from the Partner and Cisco AE/SE.

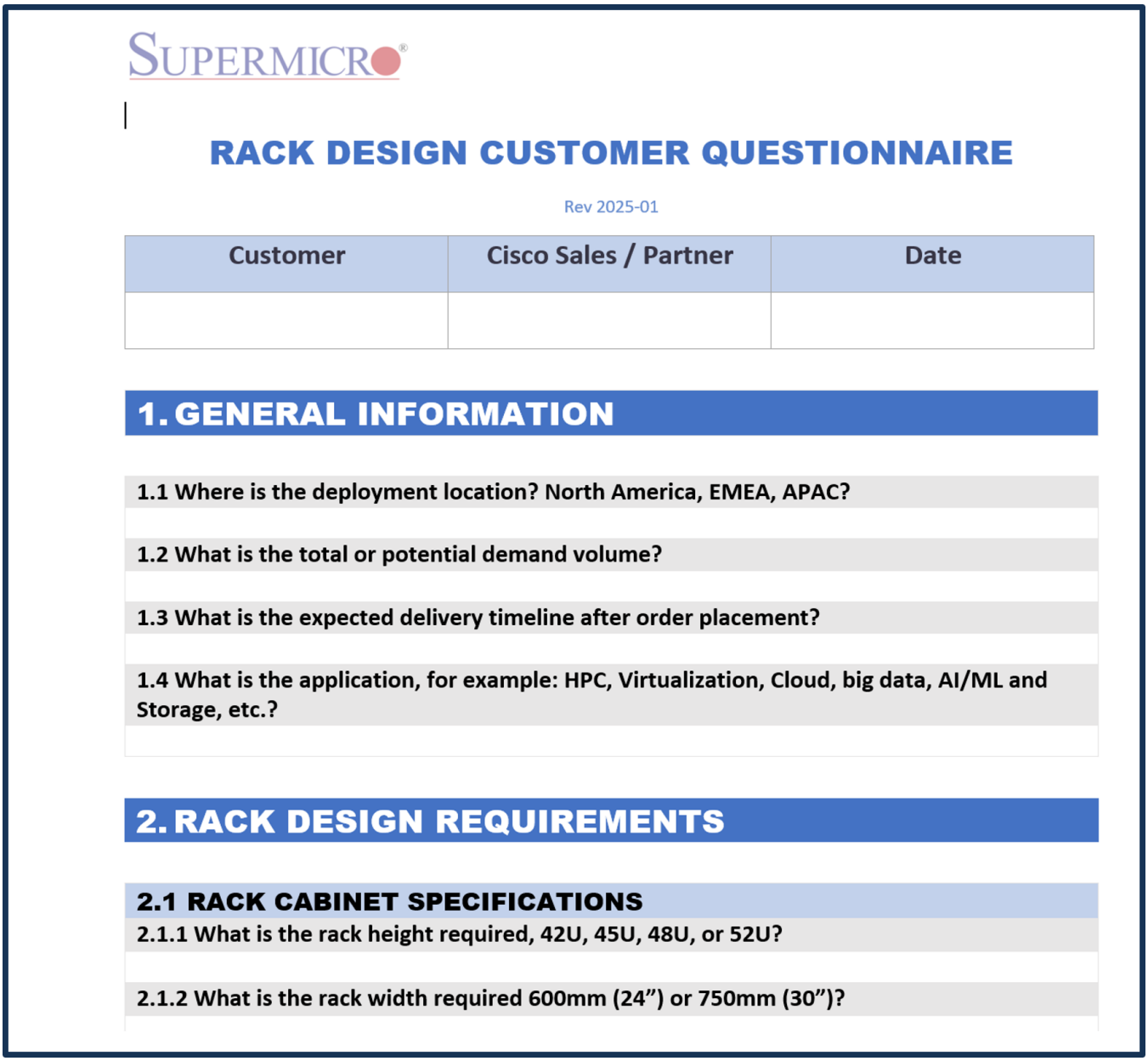
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Product ID (PID)	How granular is this information? (Per config/platform, Location, Quote/Order)	When is this collected? (Estimate, Quote with Technical Design, Order, Post Sales)	Document URL
SYS422GSNB3RTLCC1 **SYS422GSNB3RTLCC2** **SYS222GS-R2BTALC1** **SYS222GS-R2BTALC2** **SRS-GB300-NVL72-M0** **SRS-GB300-NVL72-M1** **SRS-GB300-NVL72-M3** **SRS-GB300-NVL72-M4** **SRS-VRRBN-NVL72-M2** **SRS-VRRBN-NVL72-M4** **SRS-48UDLC-B300-M0** **SRS-48UDLC-B300-M1** **SRS-RUBIN-NVL8-M0** **SRS-RUBIN-NVL8-M1**	Per config, location, and quote/order.	Prior to quote with Technical Design.	Rack Questionnaire

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RACK DESIGN CUSTOMER QUESTIONNAIRE

Rev 2025-01

Customer	Cisco Sales / Partner	Date

1. GENERAL INFORMATION

1.1 Where is the deployment location? North America, EMEA, APAC?

1.2 What is the total or potential demand volume?

1.3 What is the expected delivery timeline after order placement?

1.4 What is the application, for example: HPC, Virtualization, Cloud, big data, AI/ML and Storage, etc.?

2. RACK DESIGN REQUIREMENTS

2.1 RACK CABINET SPECIFICATIONS

2.1.1 What is the rack height required, 42U, 45U, 48U, or 52U?

2.1.2 What is the rack width required 600mm (24”) or 750mm (30”)?

Liquid Cooling Questionnaire

Captures site-specific liquid cooling details required to correctly size, select, and deploy liquid-cooled racks (CDUs, piping, coolant, cooling towers, etc.). Used by the SMC Liquid Cooling team to generate the liquid cooling BOM and plan onsite deployment. Questions cover project/customer info, site location and facility readiness, primary loop parameters (coolant type, temperature range, flow rate, pressure), server/switch/power tray PNs, rack configuration, in-row CDU setup, cooling tower requirements, and any special requests. Answers come from the customer's facilities/data center team, Partner, and Cisco/SMC technical resources.

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Liquid Cooled System Information
Server system PN:
Liquid cooled switch PN:
Liquid cooled power tray PN:

Rack Configuration	
Rack supplier and Model Number:	
In-rack or in-row CDU:	**(Fill next section for in-row CDU)**
Number of systems in the rack:	
Estimated power consumption of a rack:	

In-Row CDU Configuration
Redundant in-row CDU (Yes/No):
Number of racks in a POD:
Secondary Piping Layout (Overhead, Under Floor)

Liquid Cooling Waivers

Formal acknowledgment that the customer accepts responsibility for integrating a non-validated third-party CDU with Supermicro systems. Used to document that Supermicro provides no warranty, performance guarantee, or RMA coverage for issues arising from non-Supermicro CDUs, and that the customer is liable for related labor, shipping, material, and testing costs. The letter requires the customer to confirm understanding and acceptance. No technical questions are asked; it is a liability and acknowledgment document. Customer (authorized signatory) must review and sign; AE/SE or Partner typically provides the letter.

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CUSTOMER'S NAME
ADDRESS

Subject: Disclaimer letter for the integration and operation of third-party CDU solution

Dear Sir or Madam,

Supermicro's Direct Liquid Cooling (DLC) solutions are engineered for maximum performance, energy efficiency, and streamlined deployment using a fully integrated, end-to-end design—including Supermicro-validated Coolant Distribution Units (CDUs). While we recognize that some customers may choose to integrate third-party CDUs, doing so involves certain responsibilities and limitations that should be carefully considered.

As part of your request to put third-party CDUs with Supermicro Systems, Supermicro makes no representation or warranty, express or implied, as to the Systems, for system performance issues, failures, or RMA claims resulting from non-validated third-party CDUs.

Customer shall be responsible for any and all costs incurred as the result of incompatible or otherwise defective components in the Systems not enhanced for use non-validated third-party CDUs, including but not limited to labor fees, shipping costs and material costs.

In the event that additional testing is required as the result of complication(s) arising from the integration or operation of such third-party CDU solution, Customer shall be responsible for any and all overhead expenses of Supermicro incurred thereof.

We therefore request CUSTOMER'S NAME to officially confirm Supermicro of the acknowledgement of this letter.

Yours sincerely,

Signature: _____

Name: _____

Title: _____

Date: _____

Deployment Questionnaire

Collects all logistics, site-access, documentation, white-glove, rack/stack, cabling, configuration, and testing details needed to plan and execute onsite rack deployment. Used by the SMC Onsite Deployment / OSINTS teams to schedule resources, confirm scope, and avoid delays or rework on the day of installation. Questions cover customer & site contact info, deployment schedule, data-center access requirements (escort, COI, site survey), internal order references, required drawings (layout, elevations, port maps), white-glove needs, rack/stack scope (air vs liquid, SMC vs customer equipment, labeling), cabling (segments, who supplies cables, labeling, colors), onsite configuration, and requested testing. Answers come from the customer's data-center / facilities team, Partner, and Cisco/SMC sales & technical teams.

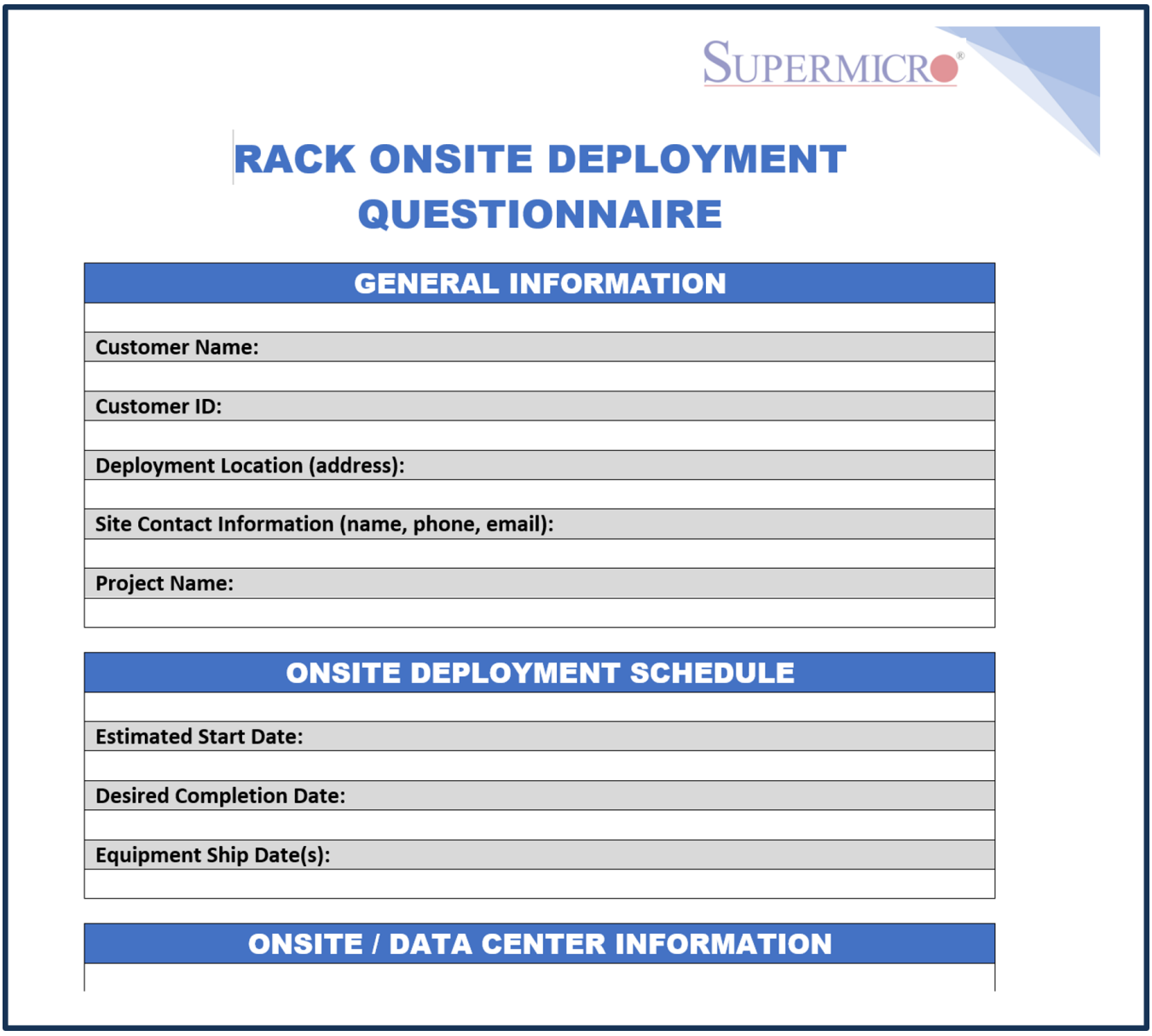
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RACK ONSITE DEPLOYMENT QUESTIONNAIRE

GENERAL INFORMATION
Customer Name:
Customer ID:
Deployment Location (address):
Site Contact Information (name, phone, email):
Project Name:

ONSITE DEPLOYMENT SCHEDULE
Estimated Start Date:
Desired Completion Date:
Equipment Ship Date(s):

ONSITE / DATA CENTER INFORMATION

Consolidated End User Questionnaire (Compliance)

The EUQ (End User Questionnaire) records who is buying and using the products, where they will go, and how they will be used; it also provides written certification that advanced computer products are going to a verified customer and are not being diverted to a prohibited end user or use. It matters because Cisco uses it to identify export compliance red flags and confirm information needed for export authorizations. The customer should complete it accurately and in full, have it signed by an authorized representative, and provide it to the partner for submission in CCW with the order; they should also respond to any follow-up questions. Missing or incomplete information can put the order on hold or delay release and fulfillment.

Product ID (PID)	How granular is this information? (Per config/platform, Location, Quote/Order)	When is this collected? (Estimate, Quote with Technical Design, Order, Post Sales)	Document URL
SYS-822GS-NB3RT1	Per Order		End User Questionnaire

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SYS-422GL-FNR2-2			
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SYS422GSNB3RTLCC2			
SYS222GS-R2BTALC1			
SYS222GS-R2BTALC2			
SRS-GB300-NVL72-M0			
SRS-GB300-NVL72-M1			
SRS-GB300-NVL72-M3			
SRS-GB300-NVL72-M4			
SRS-VRRBN-NVL72-M2			
SRS-VRRBN-NVL72-M4			
SRS-48UDLC-B300-M0			
SRS-48UDLC-B300-M1			
SRS-RUBIN-NVL8-M0			
SRS-RUBIN-NVL8-M1			

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1. **Legal entity name of end user**:
2. **Legal entity Address of end user**:
3. **Country of incorporation or formation**:
4. **Ultimate parent entity (if any)**:
5. **Location of parent company headquarters (principal place of business)**:
6. **Website and contact information:**
7. **Corporate Structure:**
8. **Business Registration Number/License:**
9. **Please identify all countries where the items will be**:
    - **Used**:
    - **Installed or deployed**:
    - **Accessed (including remote access)**:
    - **Further transferred or made available**:
    - Warehouses or 3rd party logistics locations:

Section 3 – Transaction Parties
Please provide details regarding transaction parties.

Deployment SOW

Formal Statement of Work that defines the scope, responsibilities, schedule, acceptance criteria, change control, and rescheduling terms for Supermicro's onsite rack deployment services. Used to align Client and Supermicro on what will be delivered (installation, cabling, liquid-cooling turn-up, validation, etc.), what the Client must prepare (site access, facility readiness, documentation including the Onsite Deployment questionnaire), and the conditions under which the work is accepted. Requires dual signature. Answers/inputs come from Client project owner, facilities, and technical leads plus Supermicro sales/technical teams.

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CLIENT_NAME_HERE PROJECT_NAME

Statement of Work for Onsite Deployment

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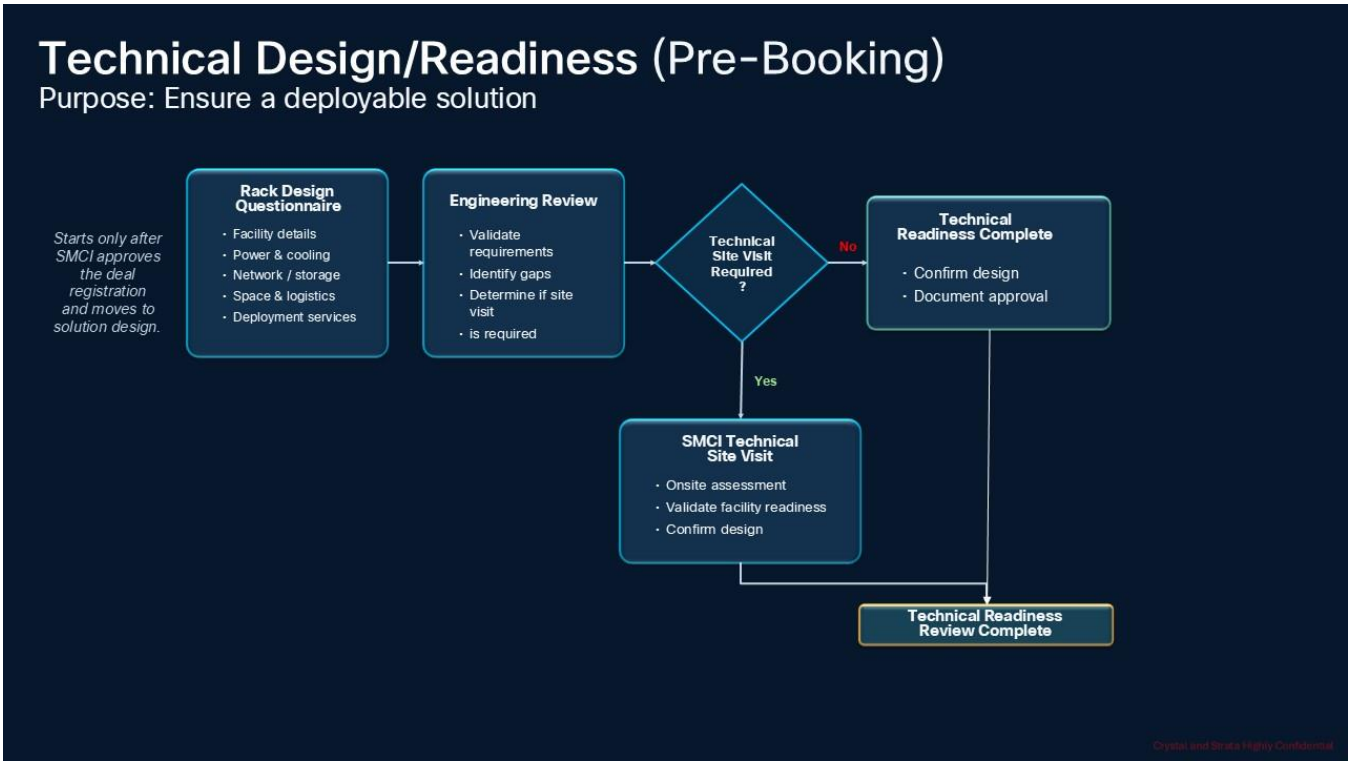
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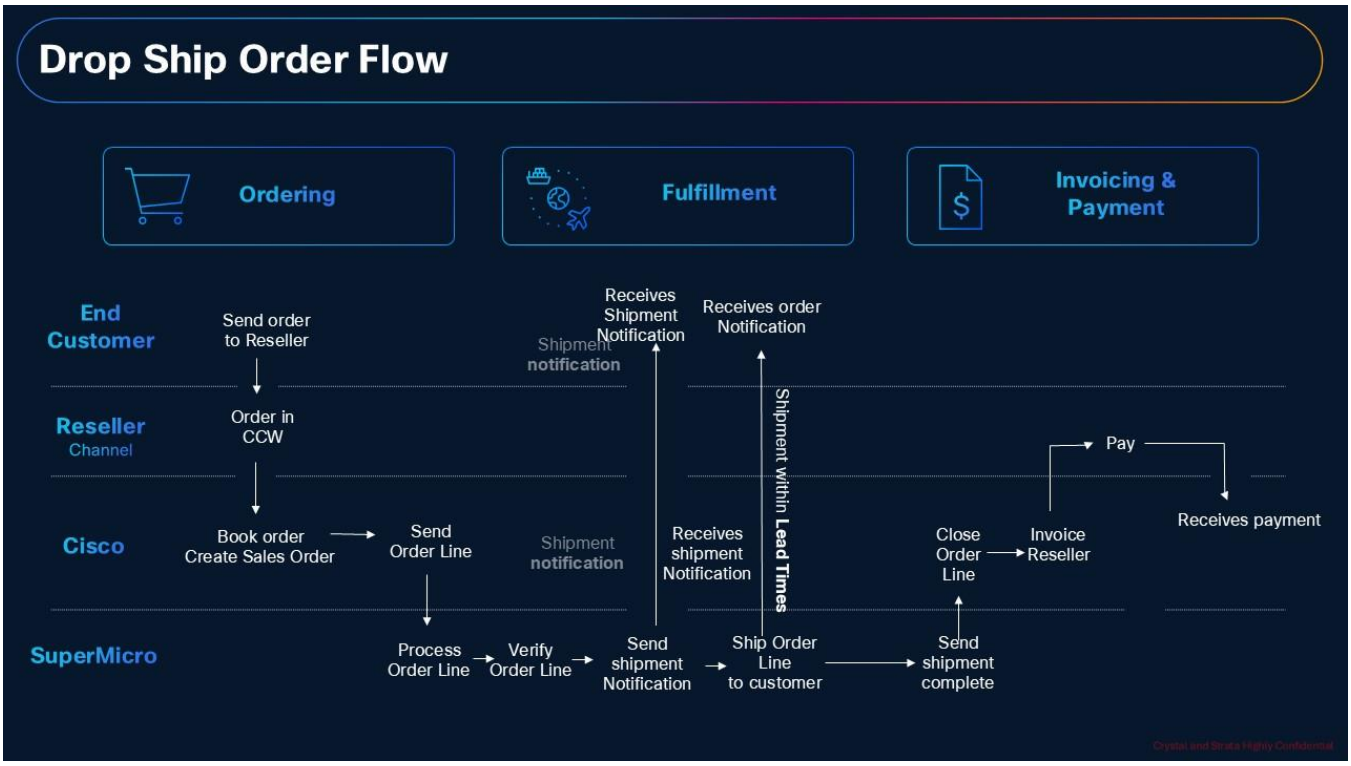
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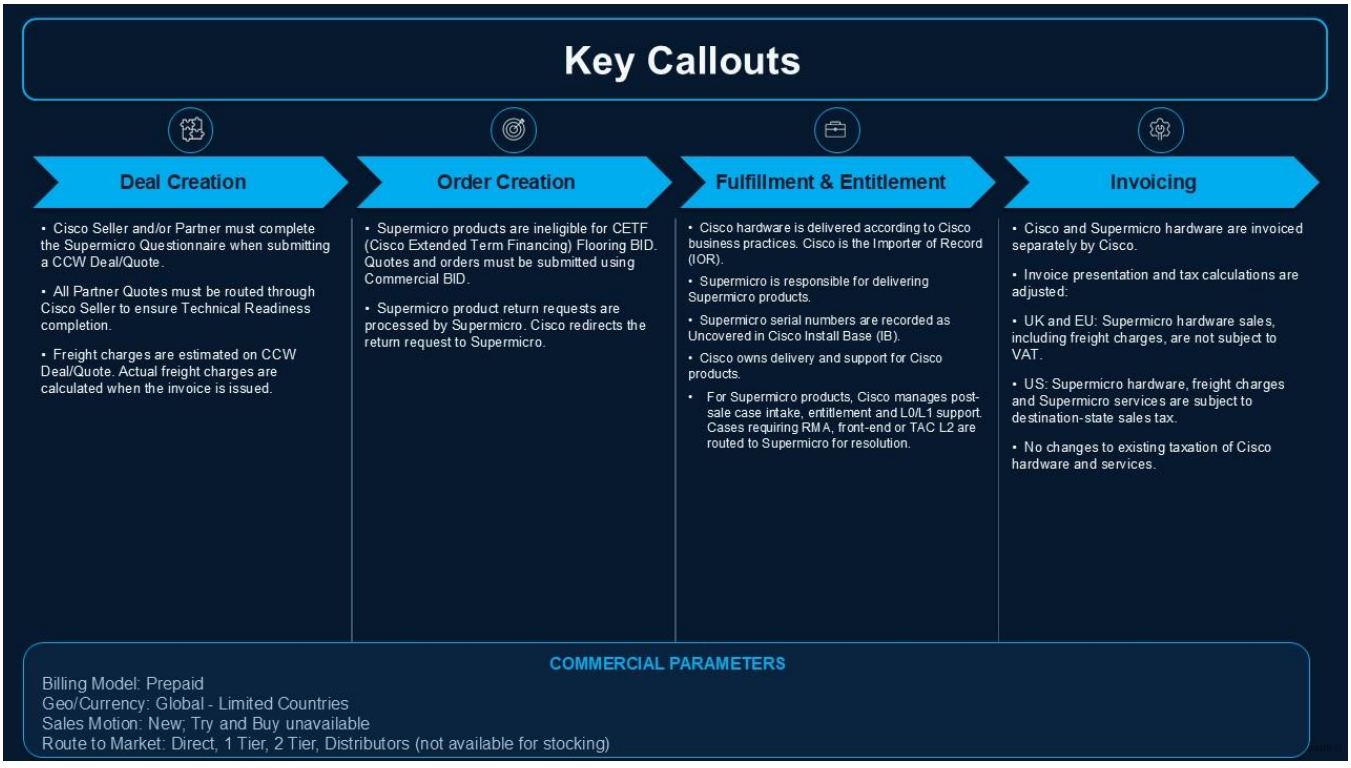
Quote to Cash Workflow





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Catalog of Product IDs (PIDs)

SMC-NV-RKSCALE-MLB

Table 1. PID of Major Line Bundle (MLB)

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Product ID (PID)	Description
SMC-NV-RKSCALE-MLB	NVIDIA Rack-Scale Systems from Supermicro

Table 2. Racks Major Line PIDs

Product ID (PID)	Description
SRS-GB300-NVL72-M0	Supermicro 48U liquid-cooled NVIDIA GB300 NVL72 rack: 72x B300 GPUs and 36x Grace CPUs across 18 compute trays, 9x NVLink switch trays at 1.8TB/s. Includes 18x ODL BMC support and 18x NVIDIA entitlement. Supplied without in-rack CDU.
SRS-GB300-NVL72-M1	Supermicro 48U liquid-cooled NVIDIA GB300 NVL72 rack: 72x B300 GPUs and 36x Grace CPUs across 18 compute trays, 9x NVLink switch trays at 1.8TB/s. Includes in-rack CDU, 18x ODL BMC support and 18x NVIDIA entitlement.
SRS-GB300-NVL72-M3	Supermicro 48U liquid-cooled NVIDIA GB300 NVL72 rack: 72x Blackwell Ultra GPUs and 36x Grace CPUs across 18 compute trays with 9 NVLink switch trays at 1.8TB/s. Includes 250kW in-rack CDU. Supplied without NVIDIA management switch.
SRS-GB300-NVL72-M4	Supermicro 48U liquid-cooled NVIDIA GB300 NVL72 rack: 72x Blackwell Ultra GPUs and 36x Grace CPUs across 18 compute trays with 9 NVLink switch trays at 1.8TB/s. Supplied without in-rack CDU and without NVIDIA management switch.
SRS-VRRBN-NVL72-M2	Supermicro 48U liquid-cooled NVIDIA Vera Rubin NVL72 rack with 18 compute trays. Includes 18x ODL BMC support. Supplied without in-rack CDU.
SRS-VRRBN-NVL72-M4	Supermicro 48U liquid-cooled NVIDIA Vera Rubin NVL72 rack with 72x Rubin GPUs across 18 compute trays and NVLink switch trays. Supplied without in-rack CDU and without NVIDIA management switch. In-row or L2A sidecar CDU orderable separately.

Table 3. Accessories Major Line PIDs

Product ID (PID)	Description
LCS-SCDU-1K3LR001	Supermicro in-row Coolant Distribution Unit, liquid-to-liquid, up to 1.8MW supporting multiple racks or a full cluster. N+1 redundant pumps with ATS, redundant PSUs, 20kW max draw. Warm water up to 40C. Modular row-by-row expansion.
LCS-SCDU-200AR001	Supermicro Liquid-to-Air sidecar CDU, up to 200kW in a closed loop fully isolated from facility water. N+1 redundant pumps with ATS, redundant PSUs, VFD-controlled fans, 19kW max draw. Touchscreen, web UI, Redfish, SNMP and SCC support.

Table 4. Cisco Infra Services Major Line PIDs

Product ID (PID)	Description
CVIS-RA=	Cisco Validated Infrastructure Service SW Toolkits

Table 5. Professional Services Major Line PIDs

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Product ID (PID)	Description
SMC-SVC-DEPLOY	Supermicro Deployment Services
SMC-SVC-LC-ACC	Supermicro Liquid Cool Consumable Services

Table 6. Management Switch Major Line PIDs

Product ID (PID)	Description
N93108TC-FX3-MGX	N9300 48p 100M/1/10GT & 6p 40/100G QSFP28+ with MGX Tray

SMC-NV-DGPUSVR-MLB

Table 1.PID of Major Line Bundle (MLB)

Product ID (PID)	Description
SMC-NV-DGPUSVR-MLB	NVIDIA HGX and MGX Servers from Supermicro

Table 2. Server Major Line PIDs

Product ID (PID)	Description
SYS-822GS-NB3RT1	Supermicro 8U air-cooled system: 1x NVIDIA HGX B300 8-GPU baseboard, 2x Intel Xeon 6768P 64C, 16x 128GB DDR5-6400 RDIMM (2TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on SAS3808N RAID, 2x BlueField-3 B3240 DPU, TPM 2.0.
SYS-822GS-NB3RT2	Supermicro 8U air-cooled system: 1x NVIDIA HGX B300 8-GPU baseboard, 2x Intel Xeon 6768P 64C, 32x 128GB DDR5-6400 RDIMM (4TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on SAS3808N RAID, 2x BlueField-3 B3240 DPU, TPM 2.0.
SYS-422GL-FNR2-1	Supermicro 4U MGX dual-root PCIe system: 8x NVIDIA H200 NVL 141GB GPUs with 2x 4-way NVLink bridges, 2x Intel Xeon 6980P 128C, 16x 128GB DDR5-6400 RDIMM (2TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot, 2x BlueField-3 B3220 crypto DPU.
SYS-422GL-FNR2-2	Supermicro 4U MGX dual-root PCIe system: 8x NVIDIA H200 NVL 141GB GPUs with 2x 4-way NVLink bridges, 2x Intel Xeon 6980P 128C, 24x 128GB DDR5-6400 RDIMM (3TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot, 2x BlueField-3 B3220 crypto DPU.

Table 3. Racks Major Line PIDs

Rack Product ID (PID)	Server Product ID (PID)	Description
SRS-48UDLC-B300-M0		Supermicro 48U direct liquid-cooled rack accepting 1 to 8 SYS-422GS nodes, scaling to 64 HGX B300 GPUs per rack. Each node includes SDL BMC support. Supplied without in-rack CDU.
SRS-48UDLC-B300-M1		Supermicro 48U direct liquid-cooled rack accepting 1 to 8 SYS-422GS nodes, scaling to 64 HGX B300 GPUs per rack. Each node includes SDL BMC support. Includes in-rack CDU.

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Rack Product ID (PID)	Server Product ID (PID)	Description
Server PIDs for B300 Rack	SYS422GSNB3RTLCC1	Supermicro 4U liquid-cooled system: 1x NVIDIA HGX B300 8-GPU DLC baseboard, 2x Intel Xeon 6768P 64C, 16x 128GB DDR5-6400 RDIMM (2TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on SAS3808N RAID, 2x BlueField-3 B3240 DPU, TPM 2.0.
	SYS422GSNB3RTLCC2	Supermicro 4U liquid-cooled system: 1x NVIDIA HGX B300 8-GPU DLC baseboard, 2x Intel Xeon 6768P 64C, 32x 128GB DDR5-6400 RDIMM (4TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on SAS3808N RAID, 2x BlueField-3 B3240 DPU, TPM 2.0
SRS-RUBIN-NVL8-M0		Supermicro 48U direct liquid-cooled rack accepting 1 to 9 SYS-222GS nodes, scaling to 72 HGX Rubin NVL8 GPUs per rack. Each node includes SDL BMC support and BF4 adapter support. Supplied without in-rack CDU.
SRS-RUBIN-NVL8-M1		Supermicro 48U direct liquid-cooled rack accepting 1 to 9 SYS-222GS nodes, scaling to 72 HGX Rubin NVL8 GPUs per rack. Each node includes SDL BMC support and BF4 adapter support. Includes in-rack CDU.
Server PIDs for Rubin Rack	SYS222GS-R2BTALC1	Supermicro 2U liquid-cooled Rubin system: 1x NVIDIA HGX Rubin NVL8 8-GPU baseboard, 2x Intel Xeon 6776P 64C, 16x 128GB DDR5-6400 RDIMM (2TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on Intel VROC, 2x BlueField-4 BF4240L DPU.
	SYS222GS-R2BTALC2	Supermicro 2U liquid-cooled Rubin system: 1x NVIDIA HGX Rubin NVL8 8-GPU baseboard, 2x Intel Xeon 6776P 64C, 32x 128GB DDR5-6400 RDIMM (4TB), 8x 3.84TB E1.S NVMe, 2x 1.92TB M.2 boot on Intel VROC, 2x BlueField-4 BF4240L DPU.

Table 4. Accessories Major Line PIDs

Product ID (PID)	Description
LCS-SCDU-1K3LR001	Supermicro in-row Coolant Distribution Unit, liquid-to-liquid, up to 1.8MW supporting multiple racks or a full cluster. N+1 redundant pumps with ATS, redundant PSUs, 20kW max draw. Warm water up to 40C. Modular row-by-row expansion.
LCS-SCDU-200AR001	Supermicro Liquid-to-Air sidecar CDU, up to 200kW in a closed loop fully isolated from facility water. N+1 redundant pumps with ATS, redundant PSUs, VFD-controlled fans, 19kW max draw. Touchscreen, web UI, Redfish, SNMP and SCC support.

Table 5. Cisco Infra Services Major Line PIDs

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Product ID (PID)	Description
CVIS-RA=	Cisco Validated Infrastructure Service SW Toolkits

Table 6. Professional Services Major Line PIDs

Product ID (PID)	Description
SMC-SVC-DEPLOY	Supermicro Deployment Services
SMC-SVC-LC-ACC	Supermicro Liquid Cool Consumable Services

Table 7. Management Switch Major Line PIDs

Product ID (PID)	Description
N93108TC-FX3-MGX	N9300 48p 100M/1/10GT & 6p 40/100G QSFP28+ with MGX Tray
N9K-C93108TC-FX3	N9300 48p 100M/1/10GT & 6p 40/100G QSFP28+

Table 8. Management Software Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	N9300 48p 100M/1/10GT & 6p 40/100G QSFP28+ with MGX Tray
CNDL-DESELECT	Conditional Deselect

Step By Step Ordering Process

CCW - Create Estimate

This section provides more information and details related to packages and PIDs specific to AI cluster architecture (Cisco switching + 'Supermicro' GPU servers + services). It also provides references to additional buying programs and subscription packages that AI cluster architecture (Cisco switching + 'Supermicro' GPU servers + services) products may be included in.

Note:

- **Attention: A fully completely consolidated EUQ is required for all product orders at the time of order entry. Failure to provide the completed EUQ may lead to price changes and will delay your order! Please review the EUQ submission instructions carefully to ensure your order can be processed quickly.**
- **Please note that this offer requires completion of technical questionnaire to quote. Please contact your Cisco Seller to submit the quotes to ensure the pricing and configurations meet the offer requirements.**
- **Please note that the order will be placed on a Compliance Hold for service validation with Supermicro. Please direct any questions to smc-compliance@cisco.com.**

Step 1. Launch your web browser and navigate to the Cisco Commerce Estimate Creation page.

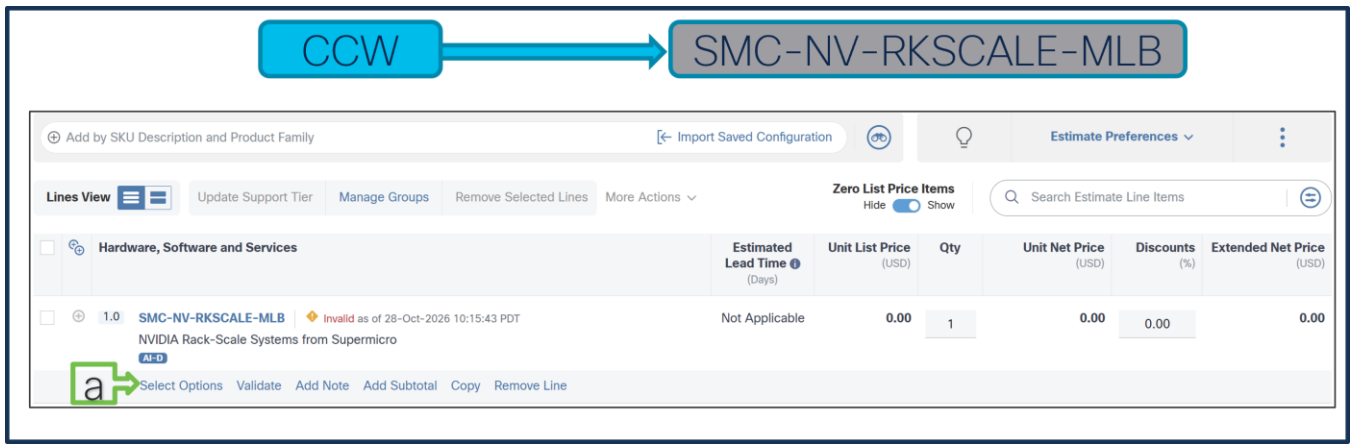
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Step 2. Log In to Cisco screen, type your Cisco.com user ID and password.

Step 3. In the Estimates page, set preferences for this estimate by entering the SKU, PID, product description or product family (for example, SMC-NV-RKSCALE-MLB or SMC-NV-DGPUSVR-MLB) to search for the product you wish to order.

How to Configure SMC-NV-RKSCALE-MLB

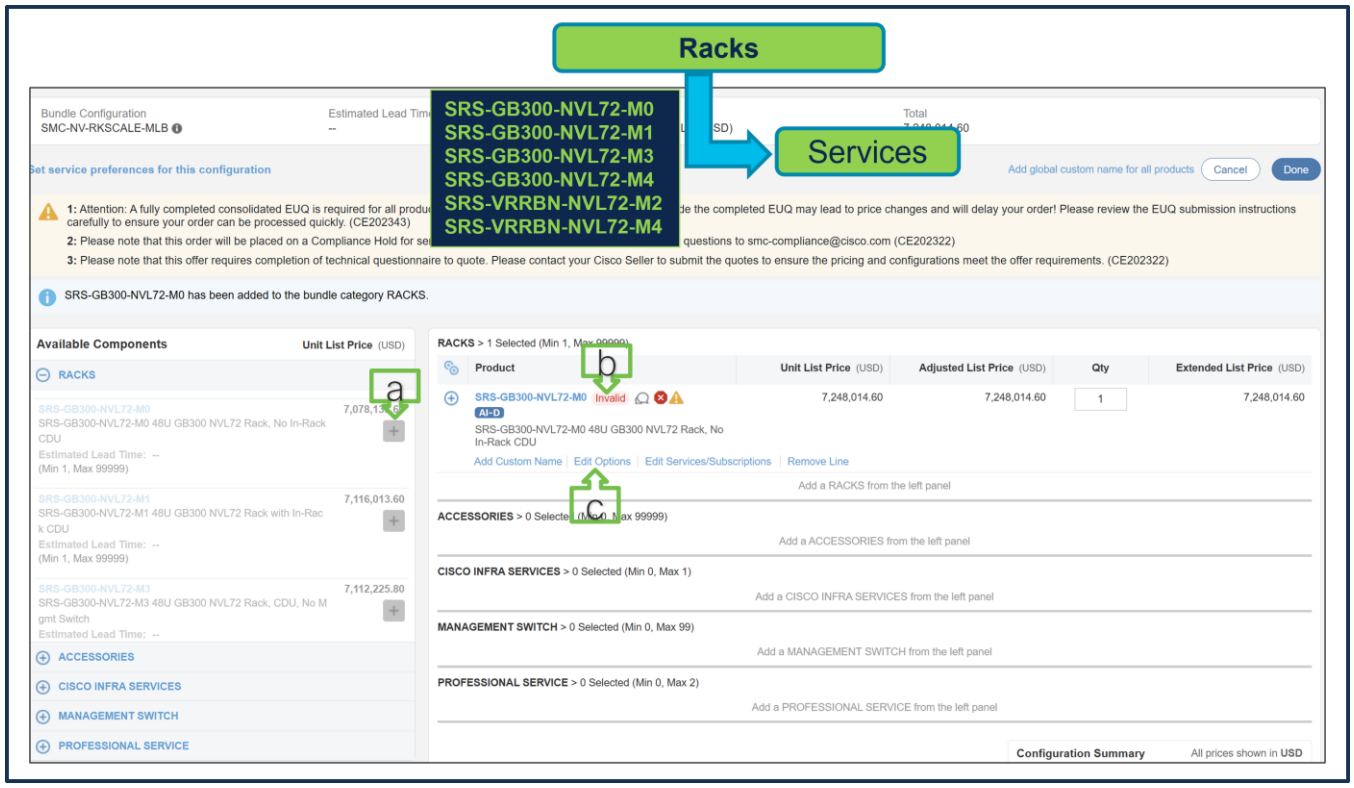
Step 4.



a. In CCW, search for MLB PID and click on “Add”

b. Click on “Select Options” to enter the configurator.

Step 5.



a. Select SRS-GB300-NVL72-M0 ATO from under MLB by clicking the “PLUS”.

b. Notice the SRS-GB300-NVL72-M0 ATO Status is now Invalid as further configuration needed.

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c. Click on “Edit Options” to enter the configurator.

Note: SRS-GB300-NVL72-M0 and SRS-GB300-NVL72-M1 ship with NVIDIA management switches. Please select SRS-GB300-NVL72-M3 or SRS-GB300-NVL72-M4 to select Cisco Nexus management switches. Similarly, SRS-VRRBN-NVL72-M2 ships with NVIDIA management switches. Please select SRS-VRRBN-NVL72-M4 to select Cisco Nexus management switches.

Step 6.



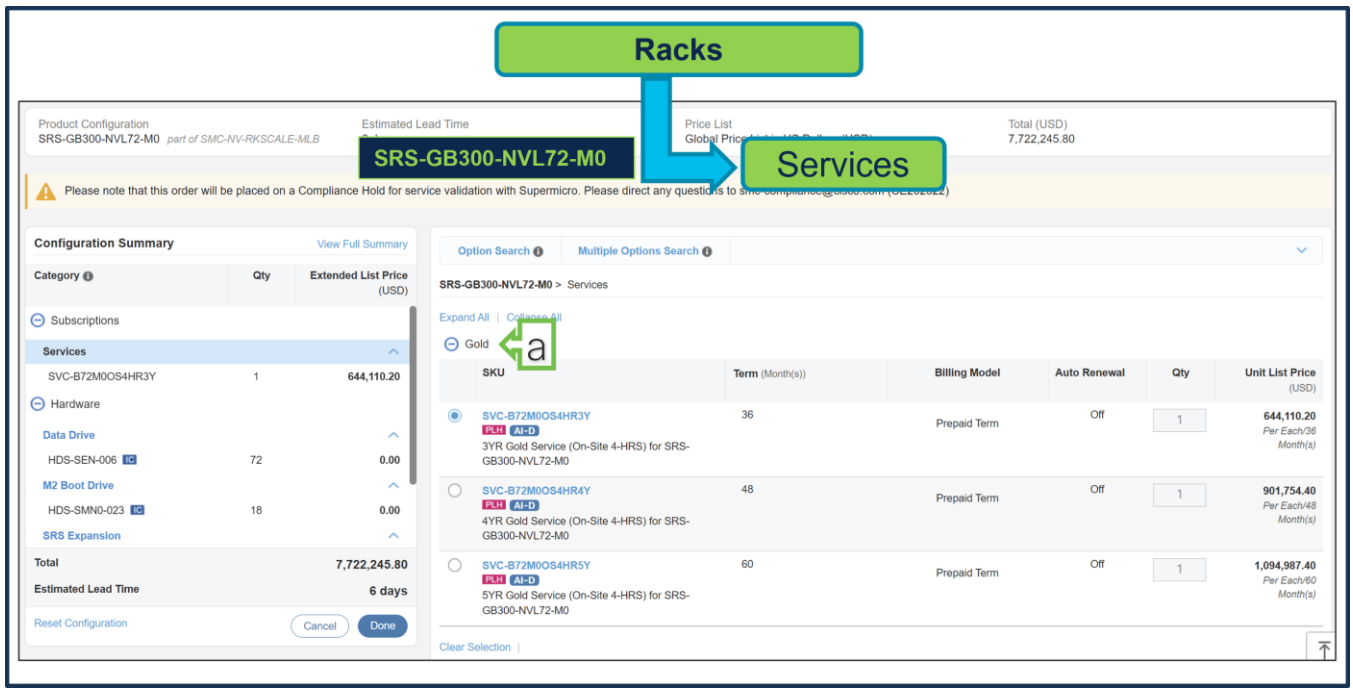
a. Configure SRS-GB300-NVL72-M0 by selecting Supermicro Services, as these are mandatory selections.

b. Follow the warning messages to configure the minimum required selections under Rack.

- Selecting Gold or Silver Services is mandatory. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.
- If the selected rack has an in-rack CDU, or a separate L2L In Row or L2A Sidecar CDU is selected, Liquid Cool Maintenance Service is required.
- Data Retention Service is optional.

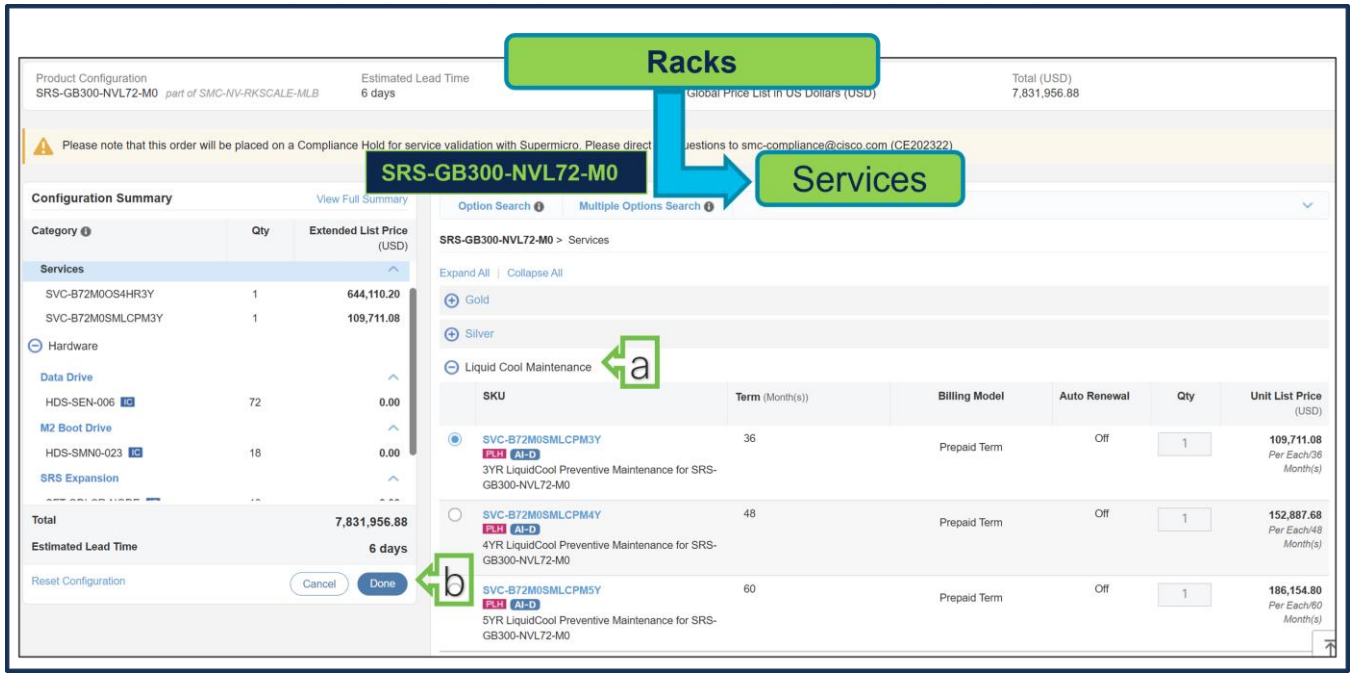
Step 7.

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a. Gold Supermicro Services is selected. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.

Step 8.

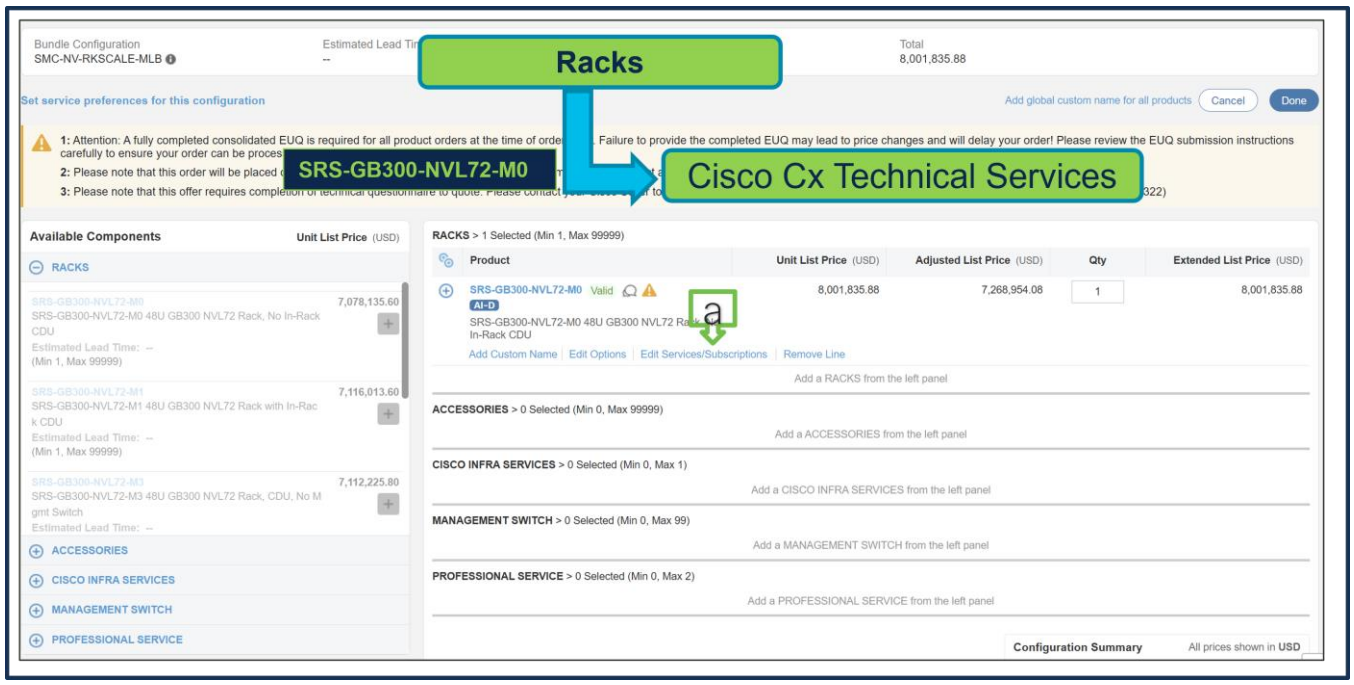


a. Given M0 Rack does not have In-rack CDU, so it is recommended to select separate L2L In Row or L2A Sidecar CDU and then Liquid Cool Maintenance Service is required.

b. Select Done when completed.

Step 9.

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a. Note Status is now Valid.

b. Cisco CX IHV1 Technical Service is mandatory and cannot be removed.

c. The maximum duration of subscriptions will be automatically applied to the duration of technical services in this configuration. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.

d. Go to “Edit Service/Subscription” to edit the technical service duration.

Step 10.



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a. Since the Supermicro Services term is set to 36 months, the Cisco CX Technical Service term is also set to 36 months. Click **Done**.

Step 11.



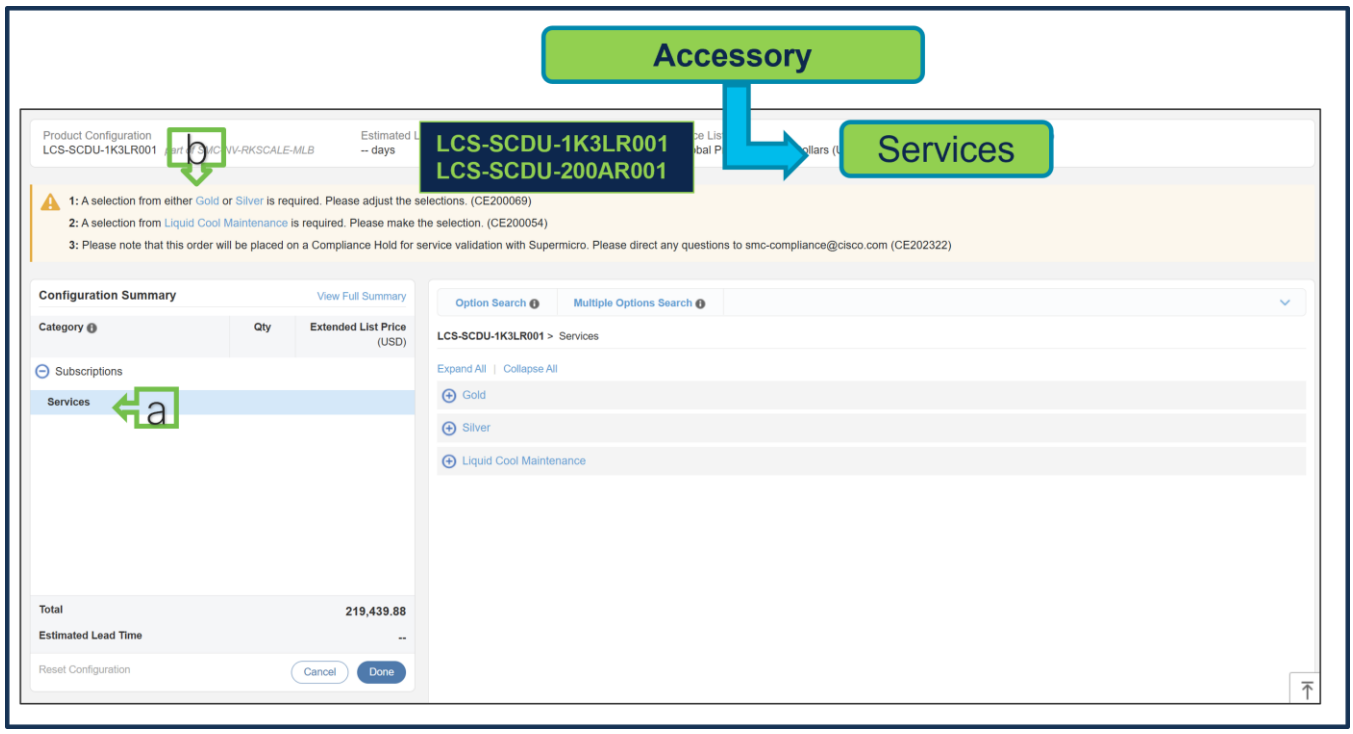
a. Select LCS-SCDU-1K3LR001 or LCS-SCDU-200AR001 ATO from Accessory under MLB by clicking “PLUS”.

b. Notice the LCS-SCDU-1K3LR001 ATO Status is invalid as further configuration needed.

c. Click ‘Select Options’ to enter the configurator.

Step 12.

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a. Configure LCS-SCDU-1K3LR001 by selecting Supermicro Services, as these are mandatory selections.

b. Follow warning messages to configure the minimum required selections.

- Selecting Gold or Silver Services is mandatory. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.
- Selection of Liquid Cool Maintenance Service is also mandatory.

Step 13.

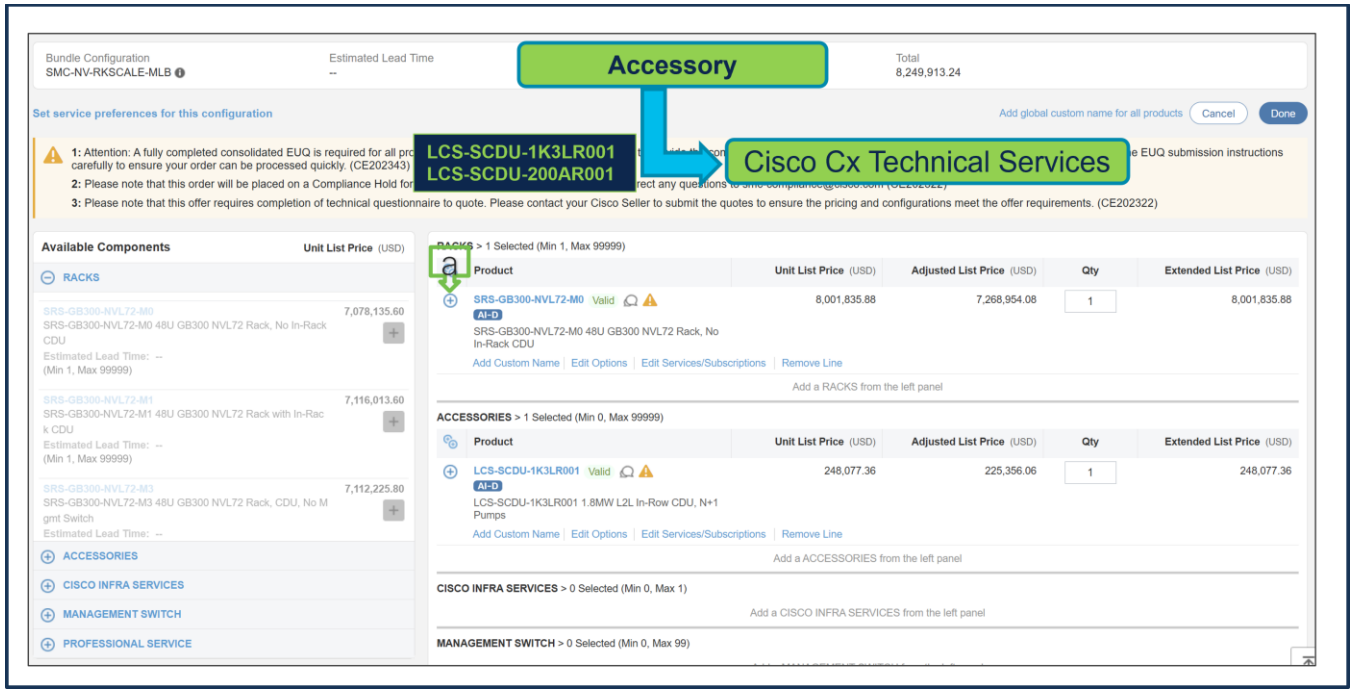


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a. Gold & Liquid Cool Maintenance Supermicro Services are selected.

b. Select Done when completed.

Step 14.



a. Note Status is now Valid.

b. Cisco CX IHV1 Technical Service is mandatory and cannot be removed.

c. The maximum duration of subscriptions will be automatically applied to the duration of technical services in this configuration. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.

d. Go to “Edit Service/Subscription” to edit the technical service duration.

Step 15.

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a. Since the Supermicro Services term is set to 36 months, the Cisco CX Technical Service term is also set to 36 months. Click Done.

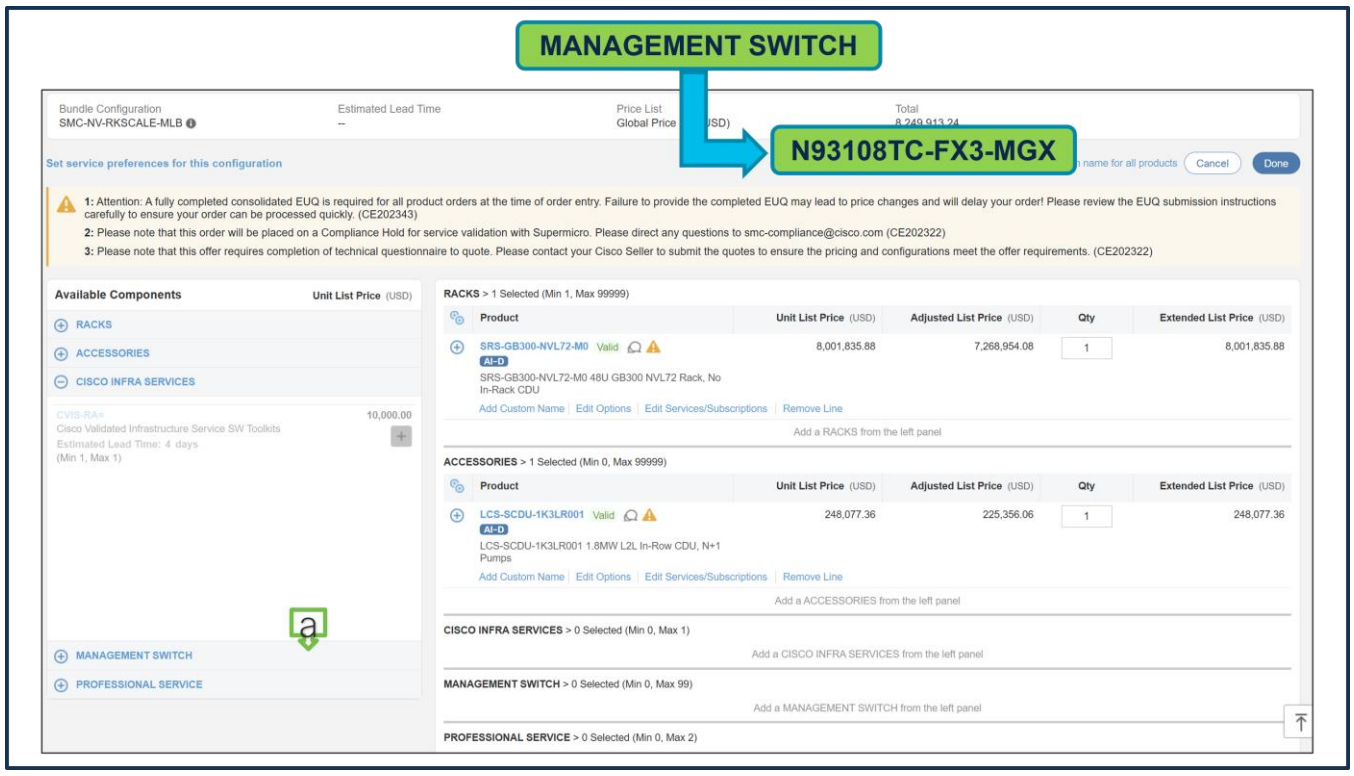
Step 16.



a. CISCO INFRA SERVICES: CVIS-RA= is optional and can be selected only with Rack M3 or M4. If selected, only 1 unit per cluster is allowed.

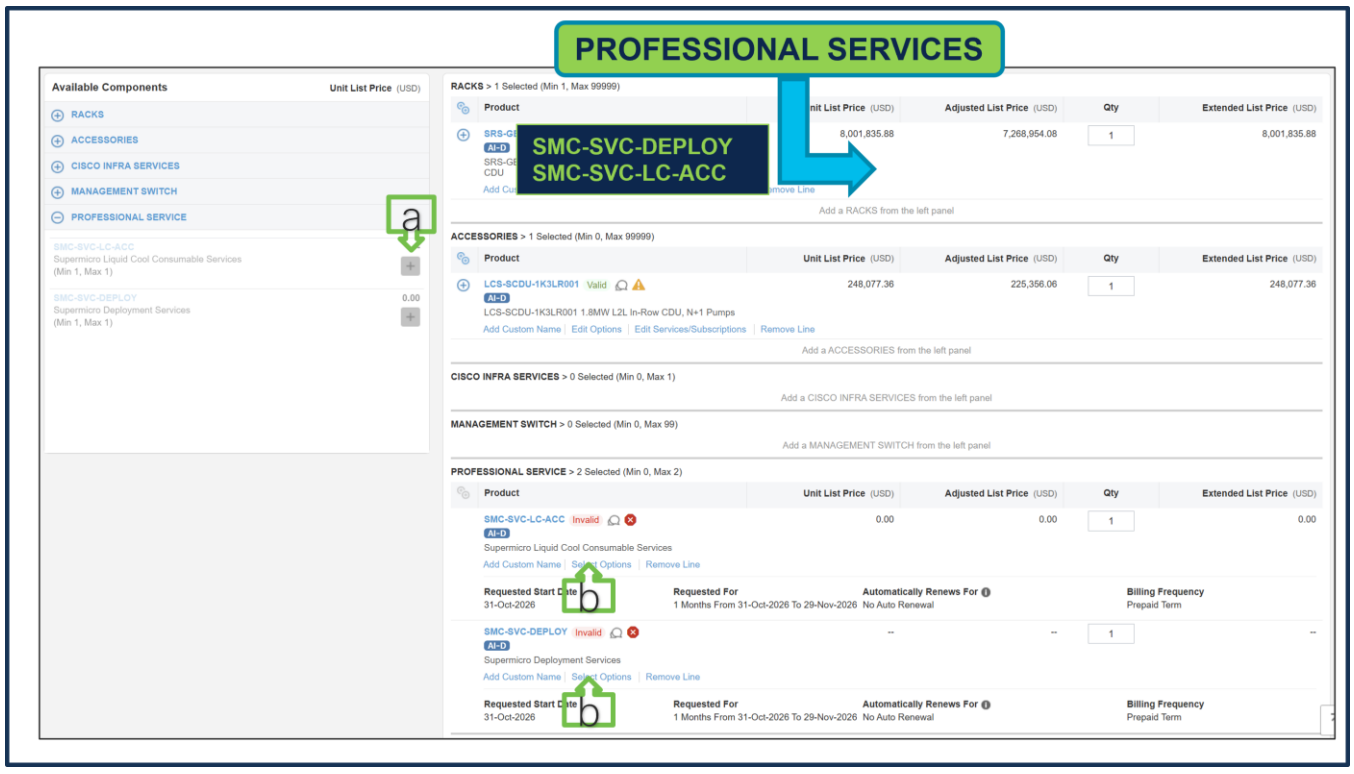
Step 17.

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a. MANAGEMENT SWITCH: N93108TC-FX3-MGX is optional and can be selected only with Rack M3 or M4. If selected, only 2 units per rack are allowed. Configure the switch as needed.

Step 18.

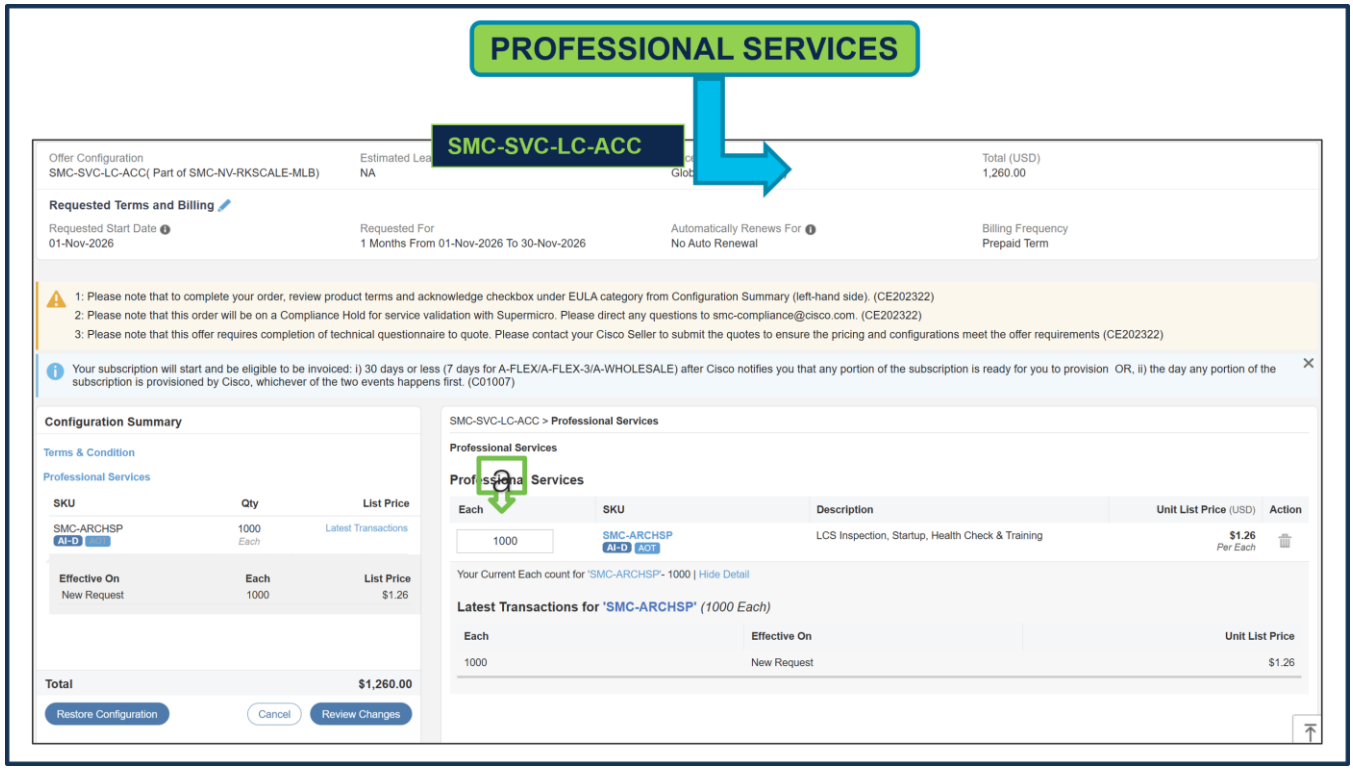


a. It is recommended that User Purchase Supermicro Professional Services: SMC-SVC-LC-ACC & SMC-SVC-DEPLOY. Make a selection by clicking “PLUS”.

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b. Click on Edit Options to configure the Product.

Step 19.



a. Supermicro Professional Service SKUs need to be selected and please ensure that seller selects the correct QTY.

Step 20.

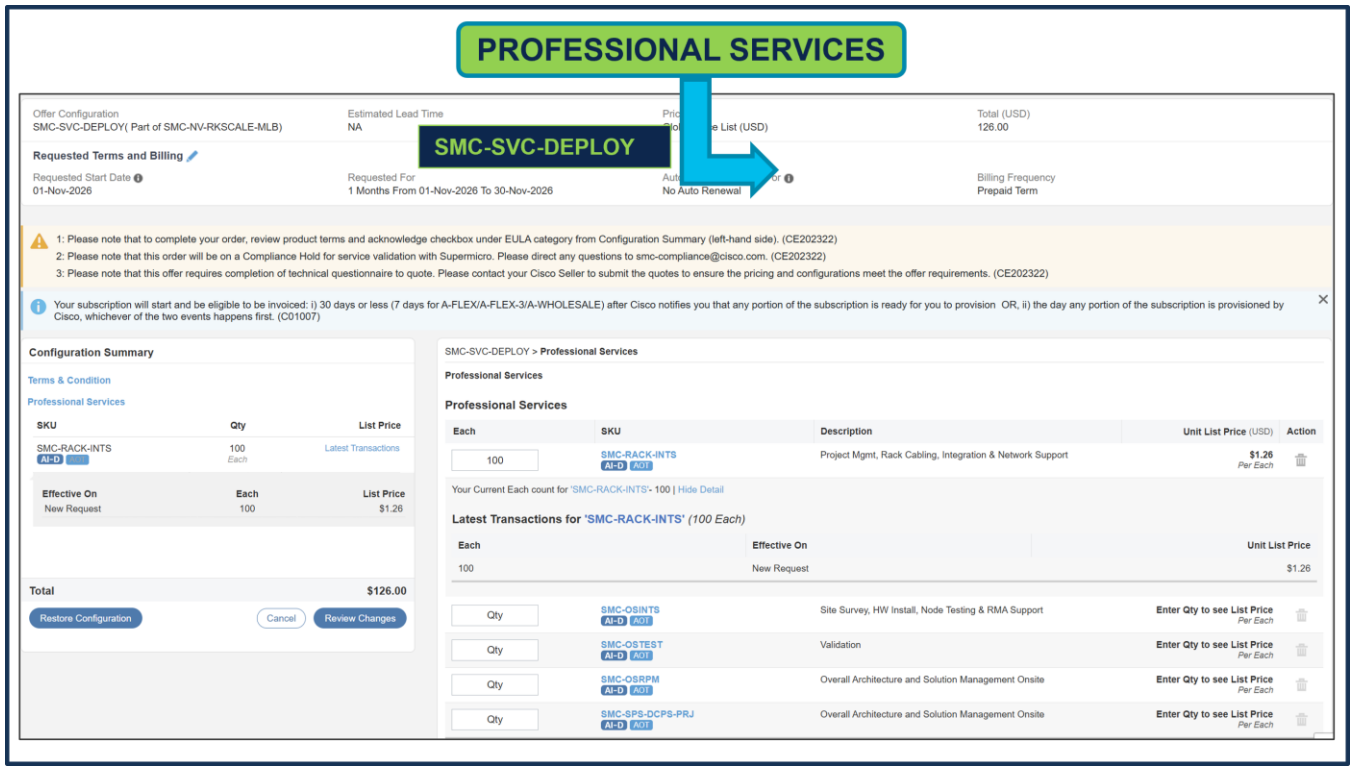


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a. To complete the order, please check the box to the right to acknowledge and agree to the Terms & Conditions.

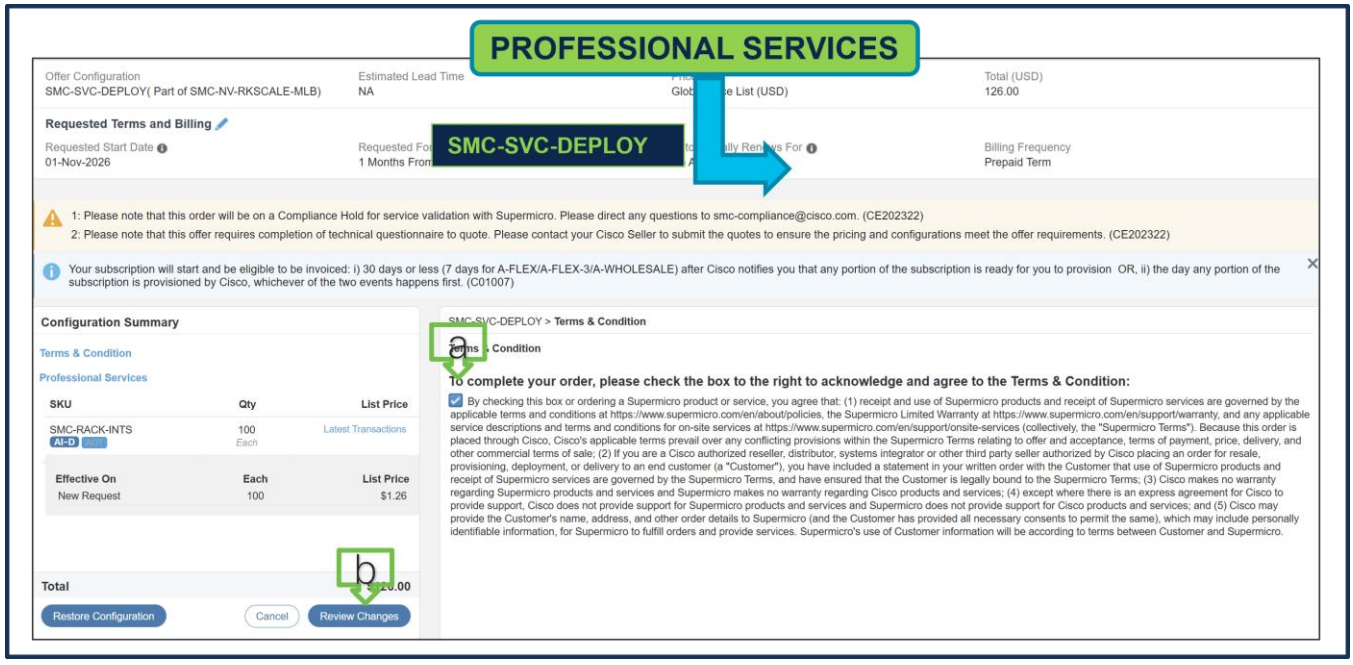
b. Click Review Changes, then “Done”.

Step 21.



a. Supermicro Professional Service SKUs need to be selected and please ensure that seller selects the correct QTY.

Step 22.

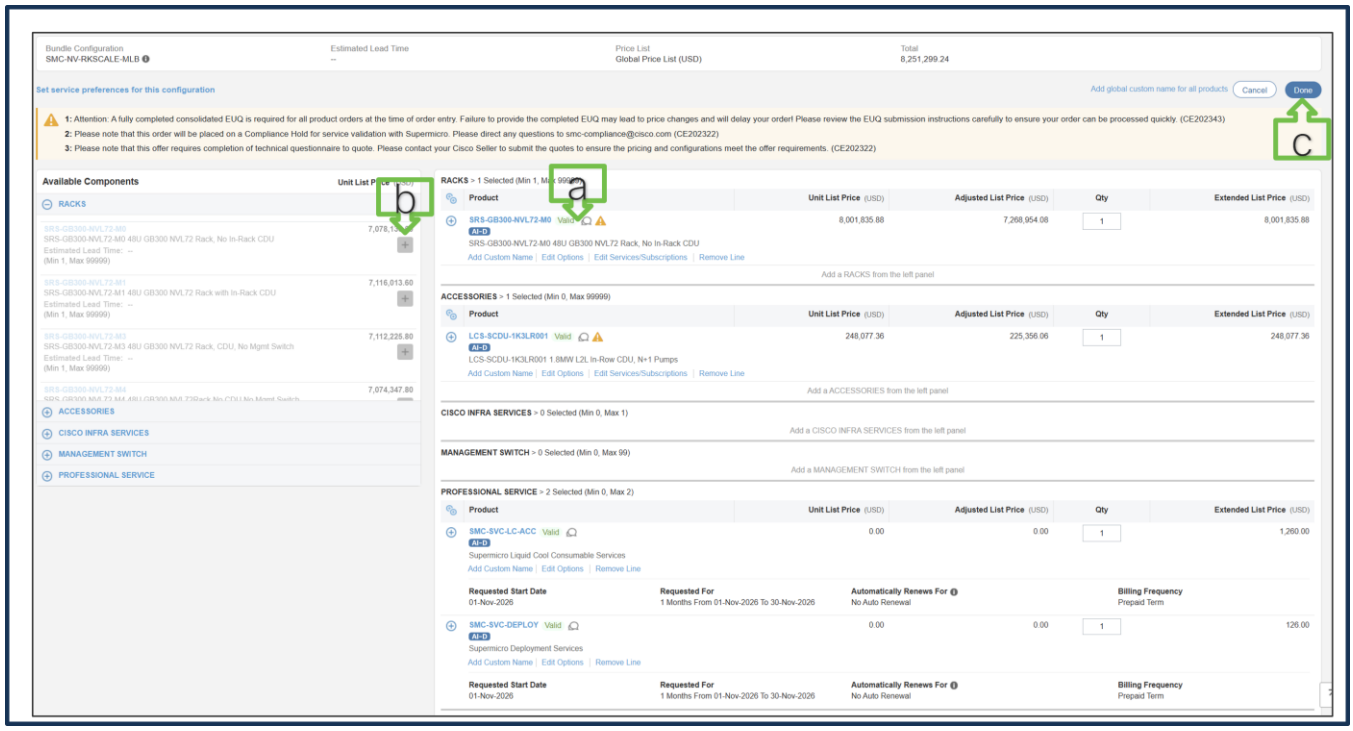


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a. To complete the order, please check the box to the right to acknowledge and agree to the Terms & Conditions.

b. Click Review Changes, then “Done”.

Step 23.

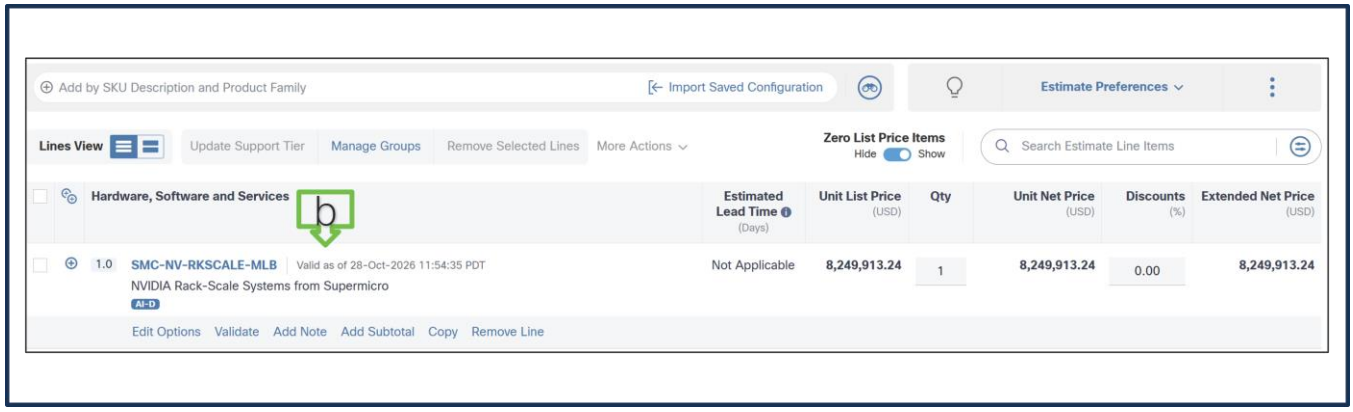


a. MLB configuration is complete when each product has a Valid status and all warning messages are cleared.

b. Click “PLUS” to expand and view the selections for each product.

c. Select DONE to complete the MLB configuration.

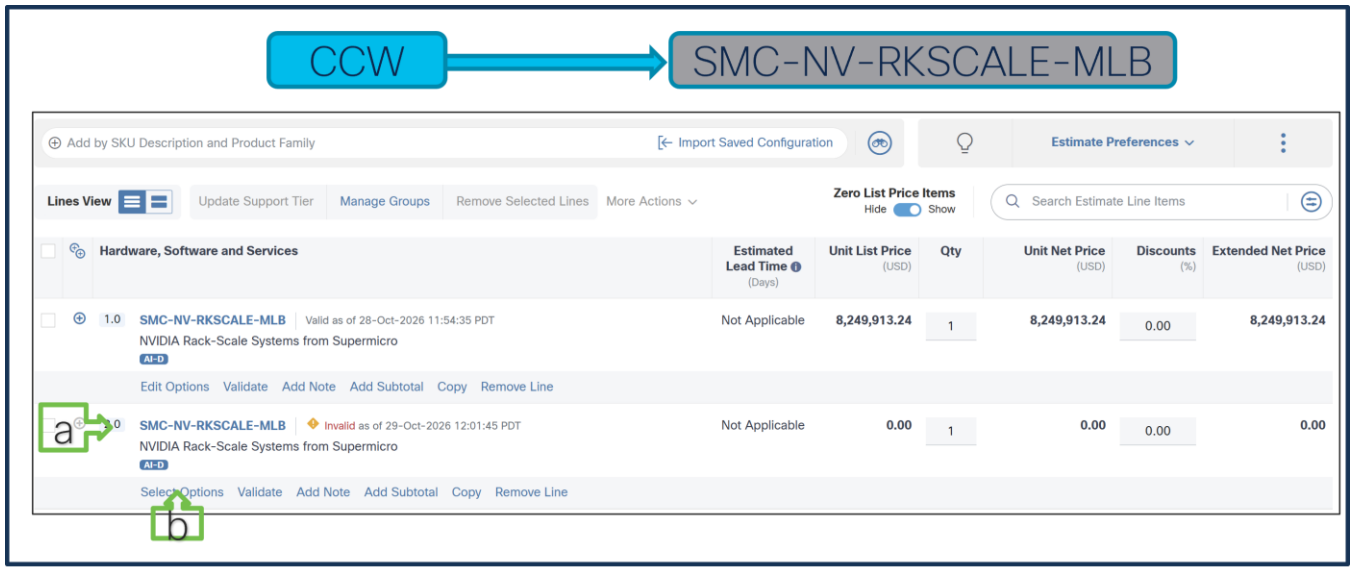
Step 24.



a. Line 1.0 is now valid configuration.

Step 25.

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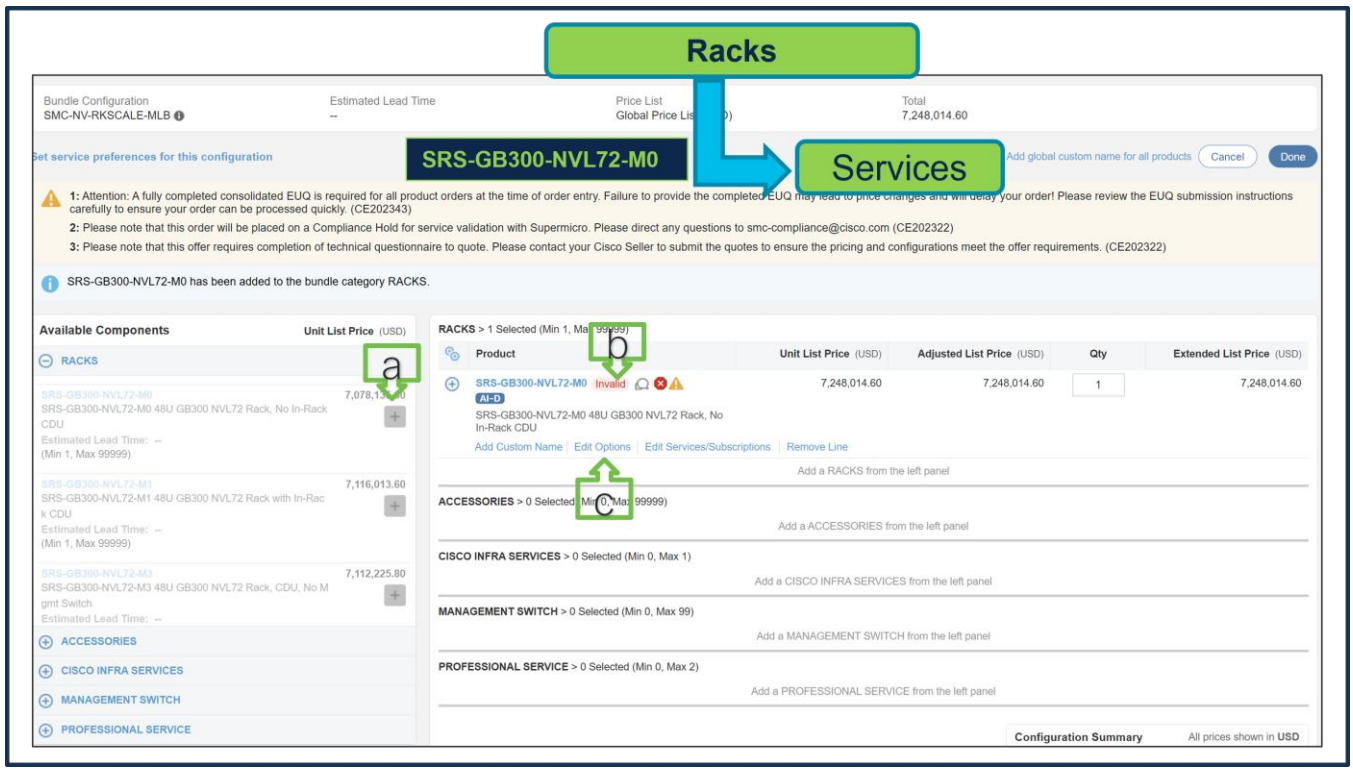


Currently, we restrict 1 QTY Rack selection per MLB. If multiple racks are required, create multiple MLB lines.

a. Add MLB: SMC-NV-RKSCALE-MLB in line 2.

b. Click Select Options to enter the configurator.

Step 26.



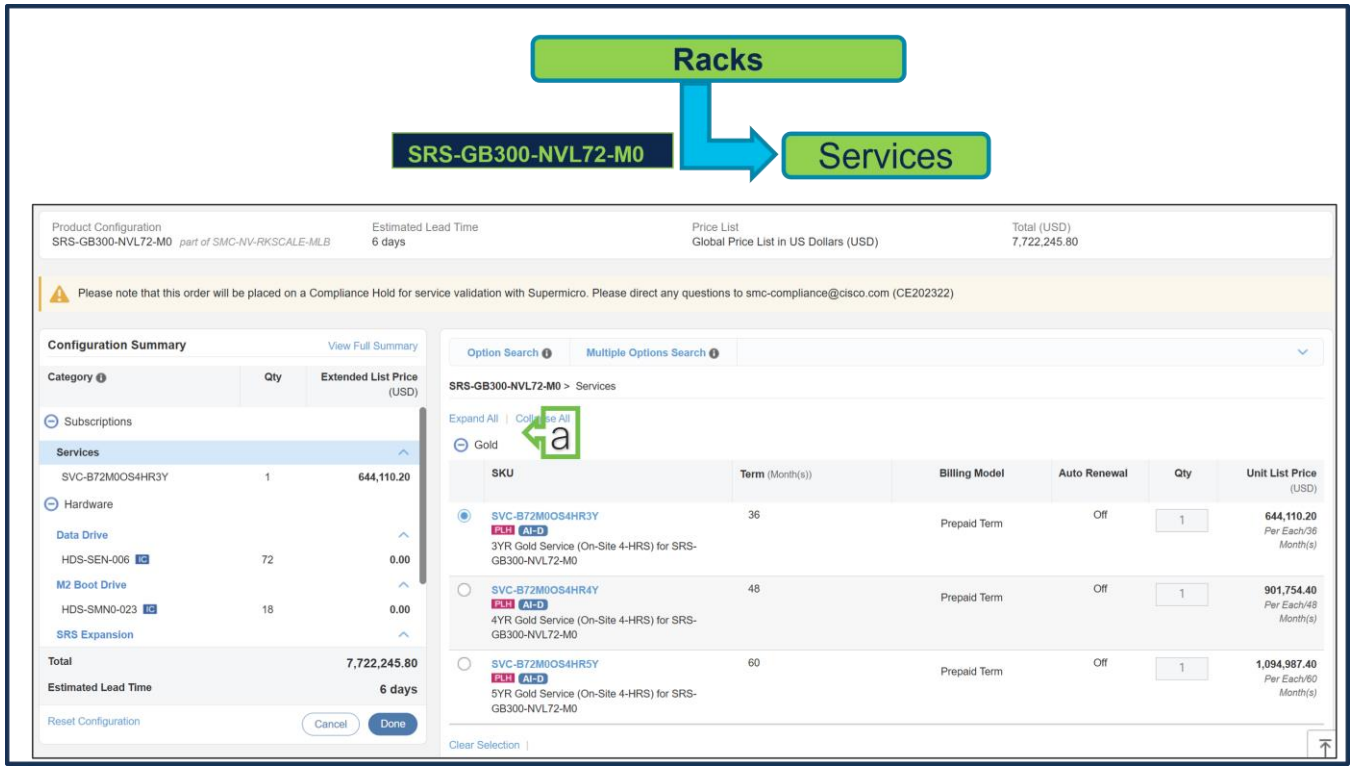
a. Select SRS-GB300-NVL72-M0 ATO from Rack under MLB by clicking “PLUS”

b. Notice that the SRS-GB300-NVL72-M0 ATO status is invalid because further configuration is needed.

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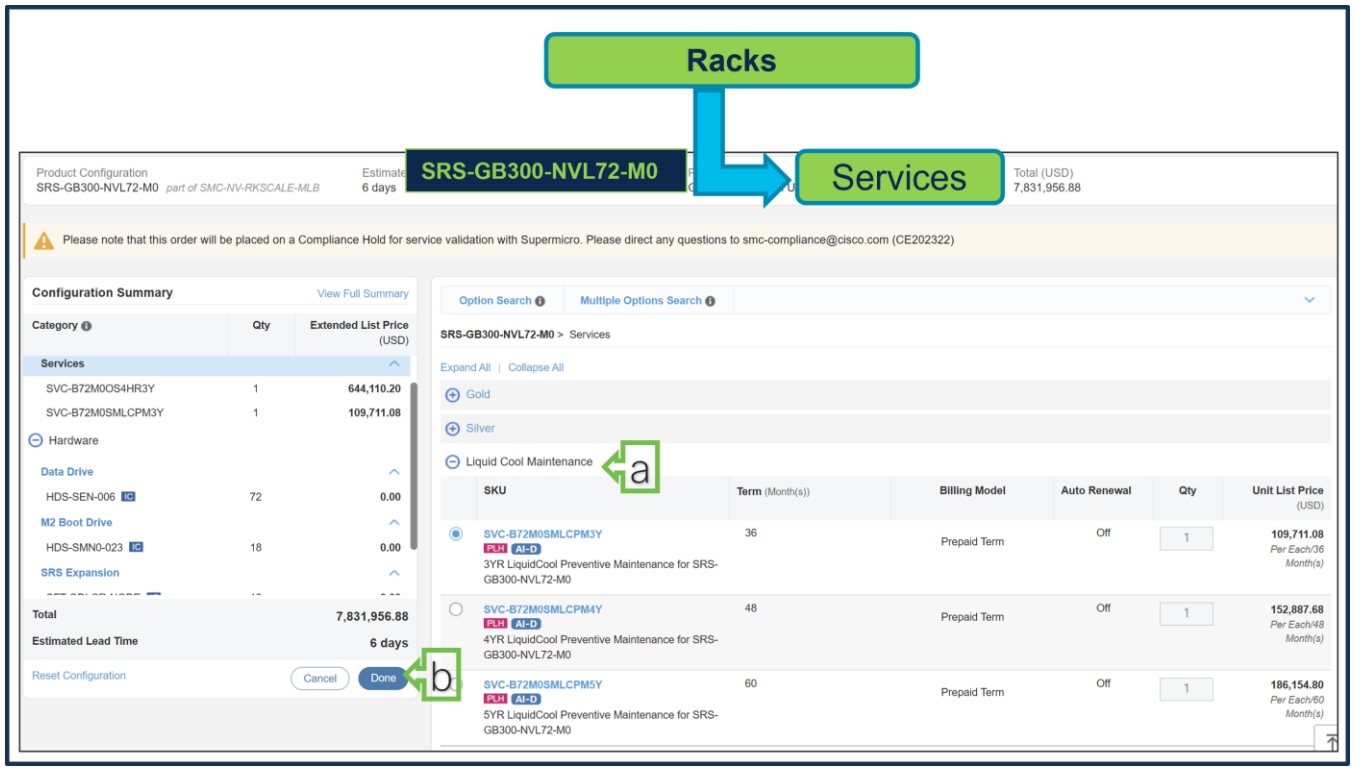
c. Select ‘Edit Options’ to enter the configurator.

Step 27.



a. Gold Supermicro Services are selected.

Step 28.



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a. Since an in-row CDU was selected on line 1, Liquid Cool Maintenance Service is required.

b. Select Done when completed.

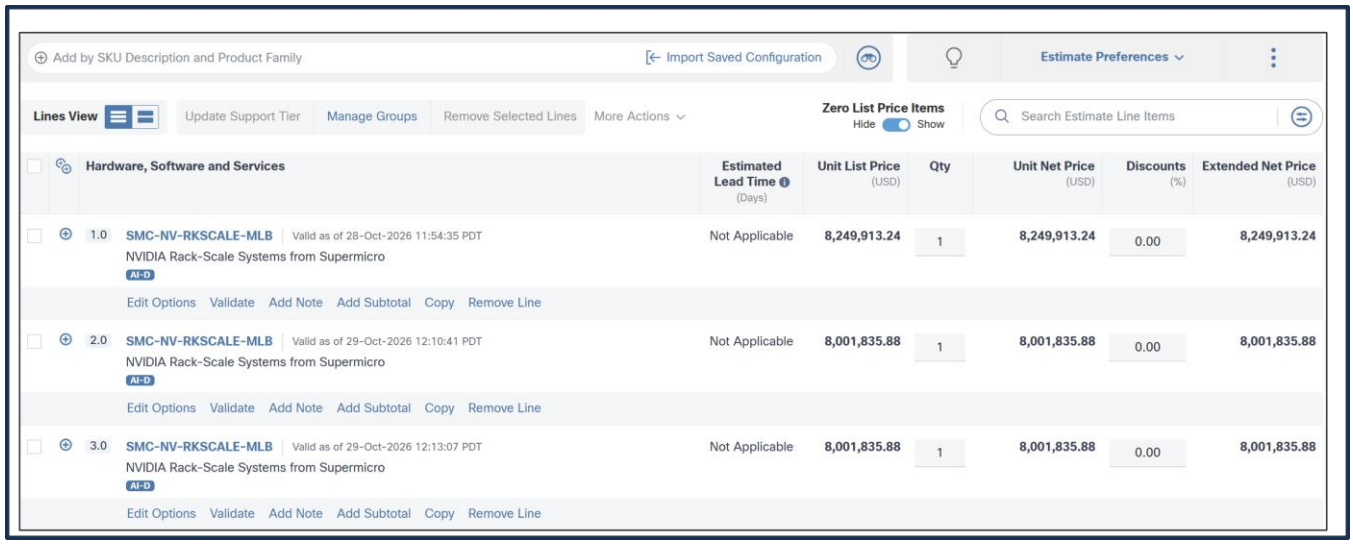
Step 29.



a. Status is now Valid. Repeat the same steps for Cisco CX Technical Services.

b. Click Done.

Step 30.



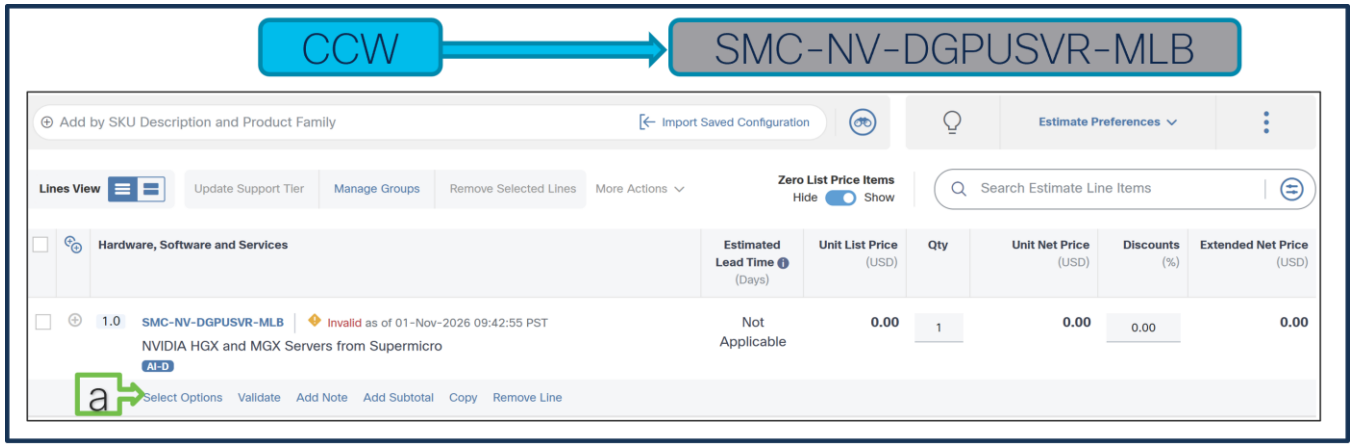
a. Line 1.0 & 2.0 are now valid configuration.

b. If more MLB units are needed, copy line 2.0 to additional lines, such as line 3.0.

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How to Configure SMC-NV-DGPUSVR-MLB

Step 1.



a. In CCW, search for MLB PID and click on “Add”

b. Click on “Select Options” to enter the configurator.

Step 2.



Selection of either SERVERS or RACKs is required, and both cannot be selected at the same time.

a. Select **SYS-822GS-NB3RT1** from SERVERS Category under MLB by clicking the “PLUS”

b. Notice the **SYS-822GS-NB3RT1** ATO Status is invalid as further configuration needed.

c. Select ‘Edit Options’ to enter the configurator.

Step 3.

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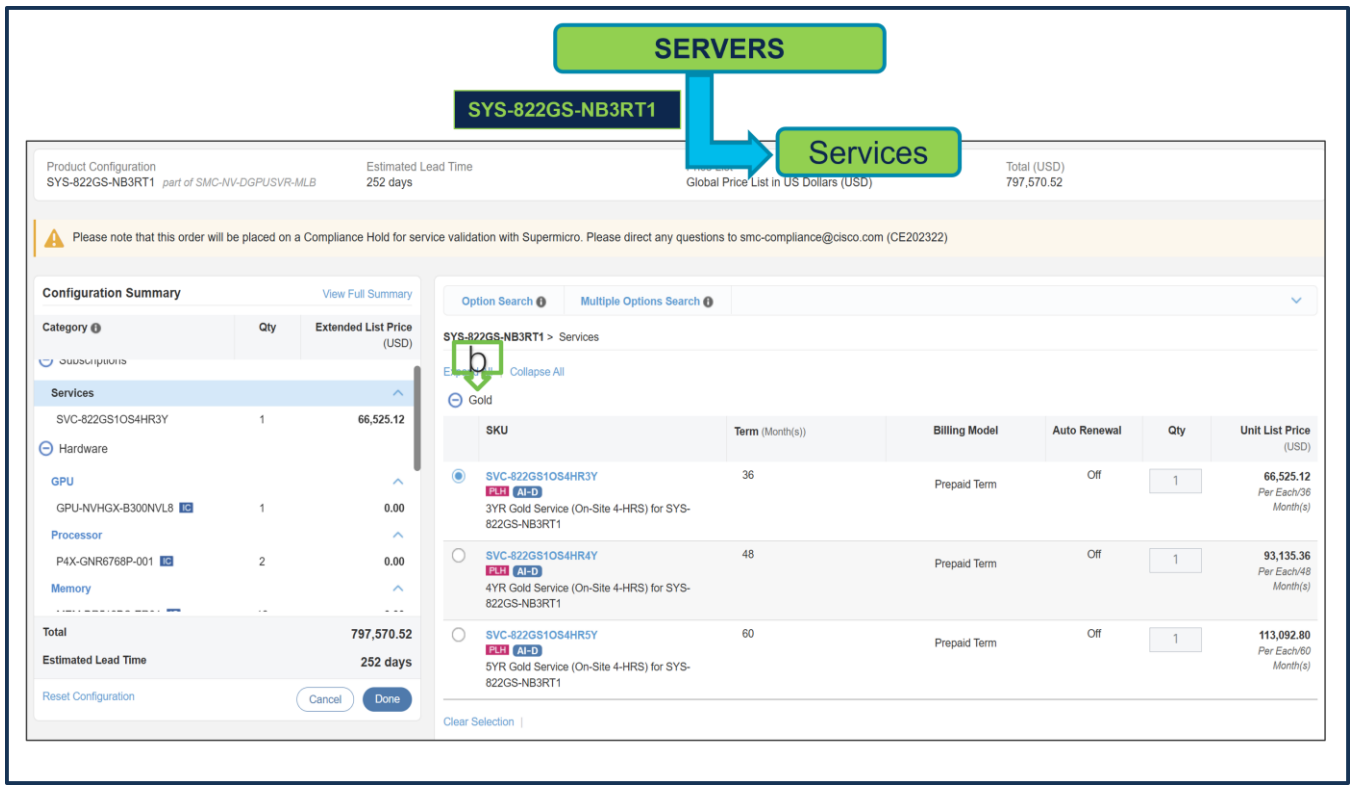
a. Configure SYS-822GS-NB3RT1 by selecting Supermicro Services as these are mandatory selections.

b. Follow warning messages to configure the minimum required selections under Server.

- Selection between Gold or Silver Services is mandatory. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.
- Data Retention Service is optional selection.

Step 4.

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a. Gold Supermicro Services is selected. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.

Step 5.



a. Note Status is now Valid.

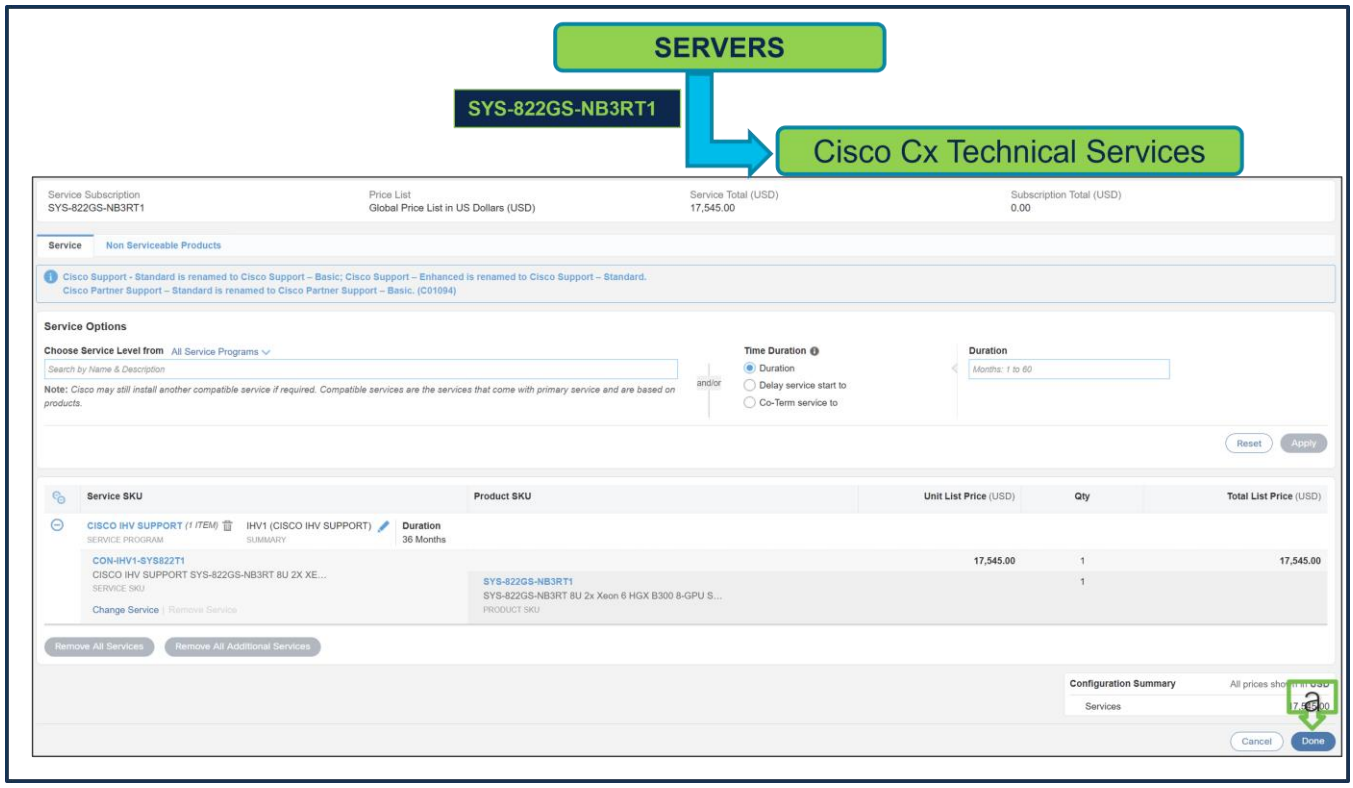
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b. Please note that Cisco CX IHV1 Technical Service is mandatory and cannot be removed.

c. The maximum duration of subscriptions will be automatically applied to the duration of technical services in this configuration. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.

d. Go to " Edit Service/Subscription" to edit the duration of technical services.

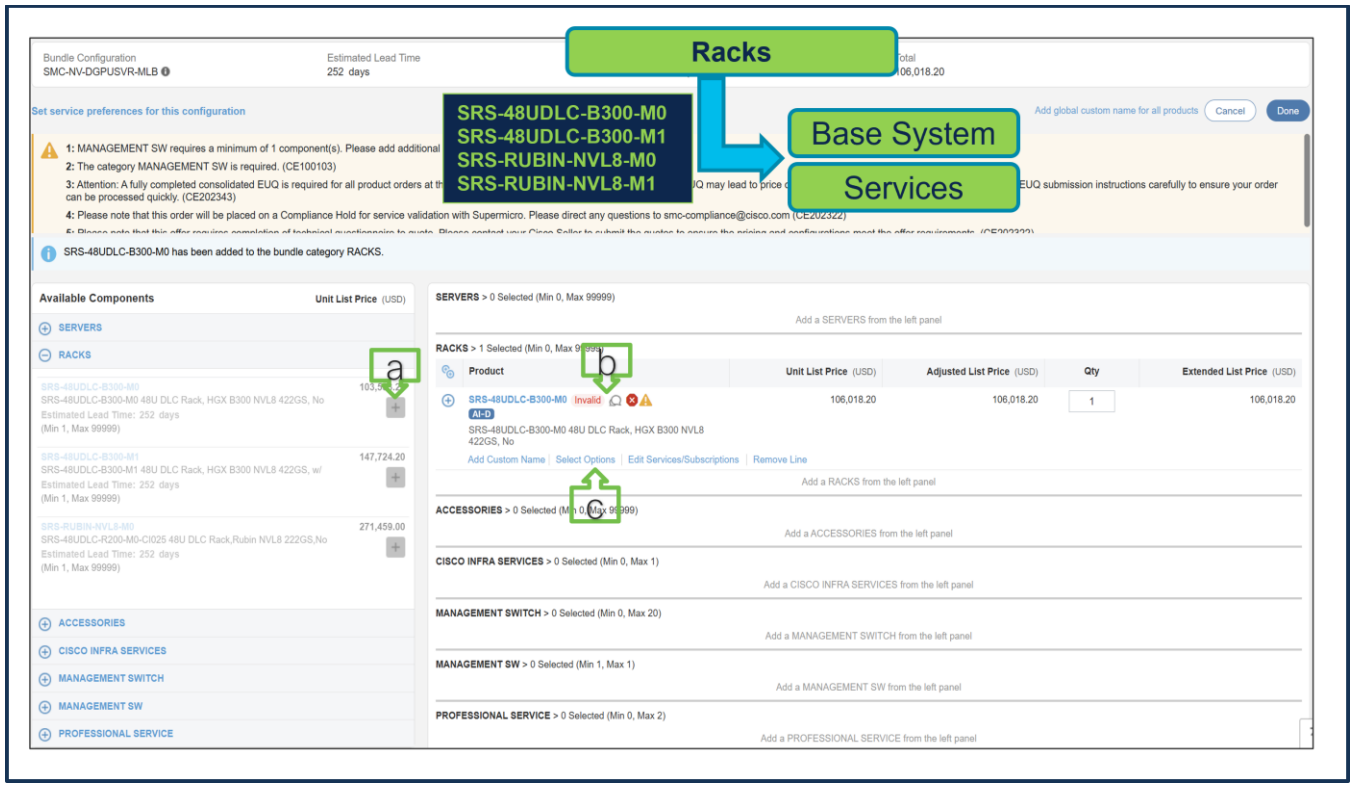
Step 6.



a. Since Supermicro Services Term selected in 36 month, hence, Cisco CX Technical Service Term Duration is also defaulted to 36 Months. a) Click Done.

Step 7.

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Selection of either SERVERS or RACKs is required, and both cannot be selected at the same time.

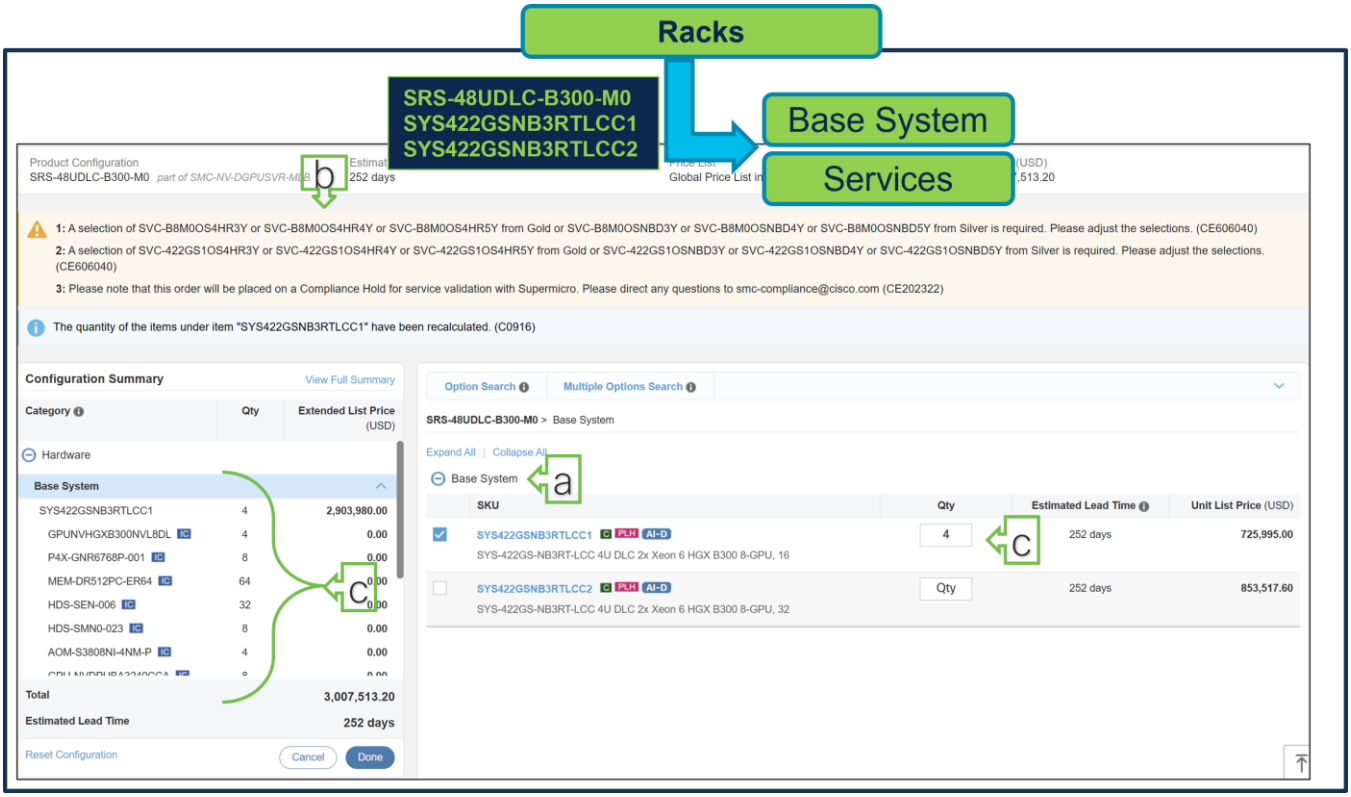
a. Select SRS-48UDLC-B300-M0 from Rack under MLB by clicking the “PLUS”

b. Notice the SRS-48UDLC-B300-M0 ATO Status is invalid as further configuration needed.

c. Select ‘Select Options’ to enter the configurator.

Step 8.

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a. Configure SRS-48UDLC-B300-M0 by selecting Base System (Server) and Services as these are mandatory selection.

b. Follow warning messages to configure the minimum required selections under Rack.

c. Server Components like Processor, Memory, Storage Drive, GPU, etc. are fixed and preselected. Only Server QTY is variable.

d. Both Server Types can be selected together and combined max QTY allowed for Server per Rack is 9.

Step 9.

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a. Service Type must be selected for the Rack, Server Type 1, and Server Type 2. The quantities for each Service SKU must align exactly with the corresponding Server quantities. For example, if the quantity for Server A is 4, the associated Service SKU must also be set to a quantity of 4.

- Selection between Gold or Silver Services is mandatory. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.
- If selected Rack has In-rack CDU or separate L2L In Row or L2A Sidecar CDU is selected then Liquid Cool Maintenance Service is required.
- Data Retention Service is optional selection.

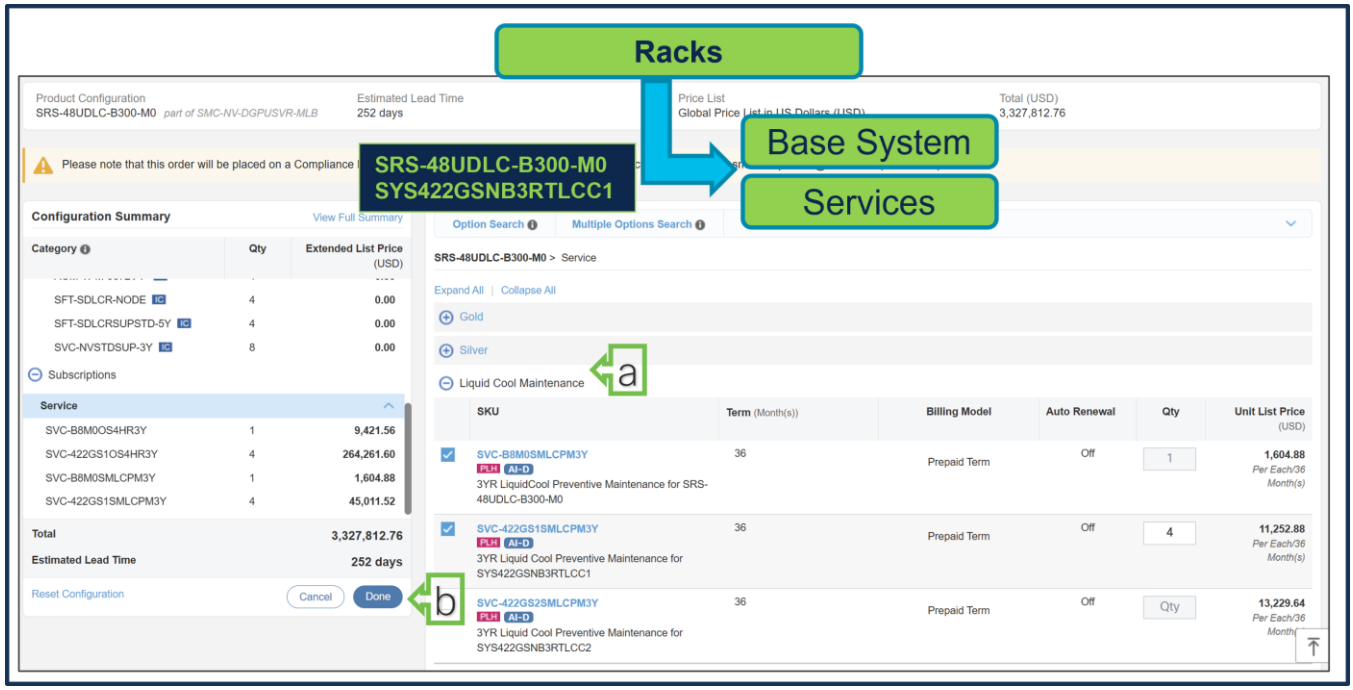
Step 10.

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a. Gold Supermicro Services is selected. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location

Step 11.



a. Given M0 Rack does not have In-rack CDU, so it is recommended to select separate L2L In Row or L2A Sidecar CDU and then Liquid Cool Maintenance Service is required.

b. Select Done when completed.

Step 12.

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a. Note Status is now Valid.

b. Please note that Cisco CX IHV1 Technical Service is mandatory and cannot be removed.

c. The maximum duration of subscriptions will be automatically applied to the duration of technical services in this configuration. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.

d. Go to " Edit Service/Subscription" to edit the duration of technical services.

Step 13.

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a. Since Supermicro Services Term selected in 36 months, Cisco CX Technical Service Term Duration is also defaulted to 36 Months. Click done.

Step 14.



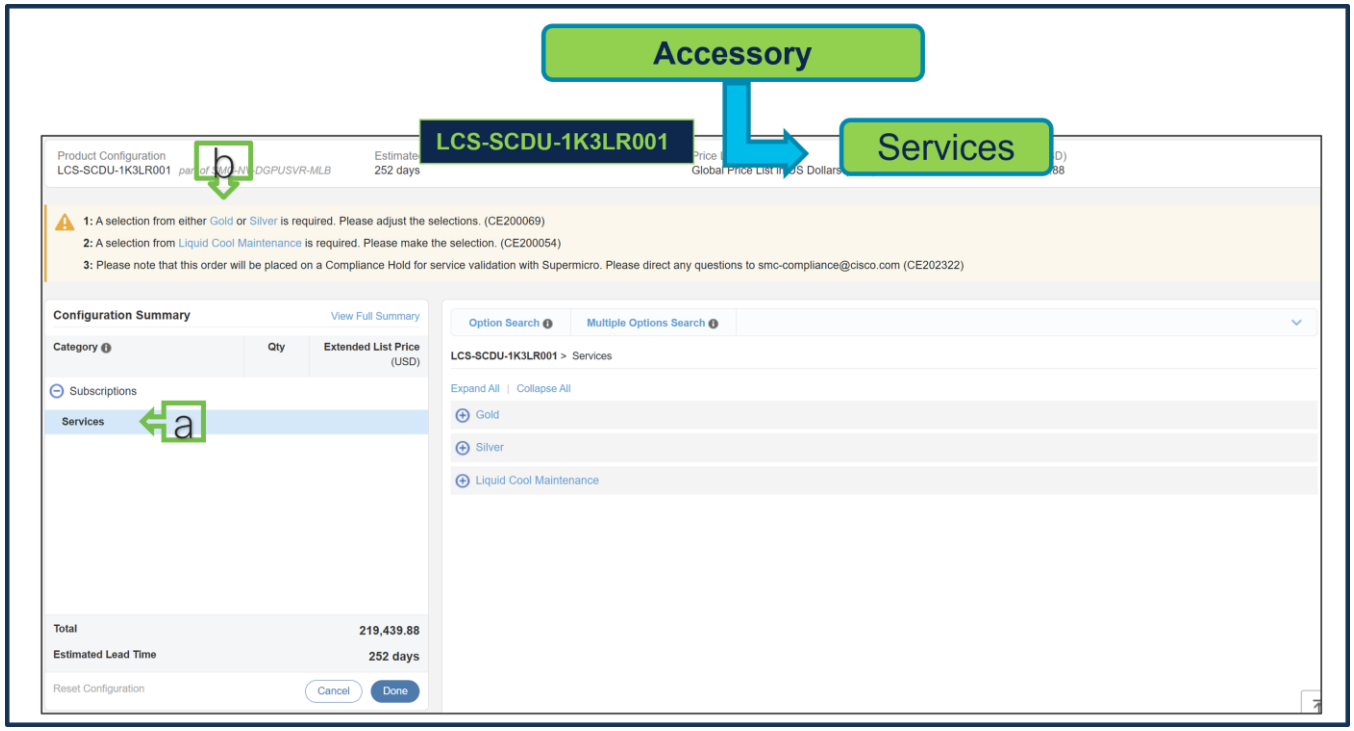
a. Select LCS-SCDU-1K3LR001 or LCS-SCDU-200AR001ATO from Accessory under MLB by clicking the “PLUS”

b. Notice the LCS-SCDU-1K3LR001 ATO Status is invalid as further configuration needed.

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c. Select ‘Select Options’ to enter the configurator

Step 15.



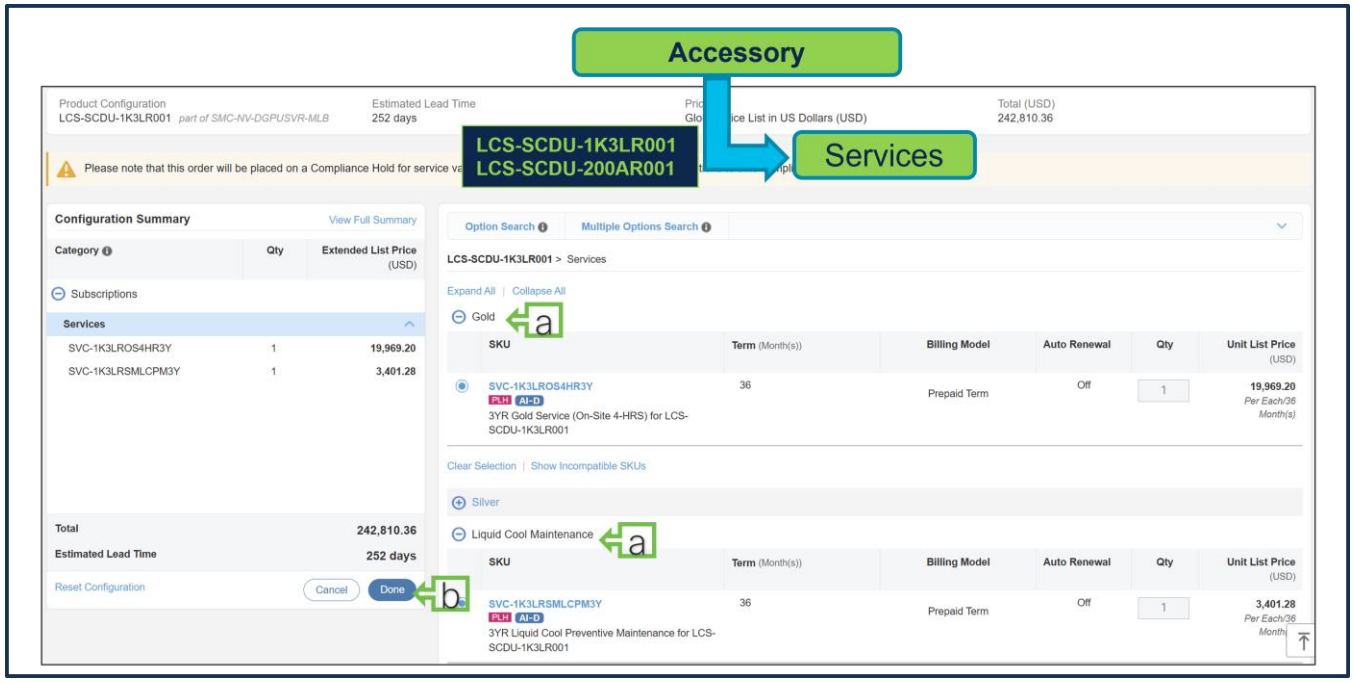
a. Configure LCS-SCDU-1K3LR001 by selecting Supermicro Services as these are mandatory selection.

b. Follow warning messages to configure the minimum required selections.

- Selection from Gold or Silver Services is mandatory. Gold Service selection is subject to review during quoting and is based on Super Micro Service availability at the selected install site location.
- Selection of Liquid Cool Maintenance Service is also mandatory

Step 16.

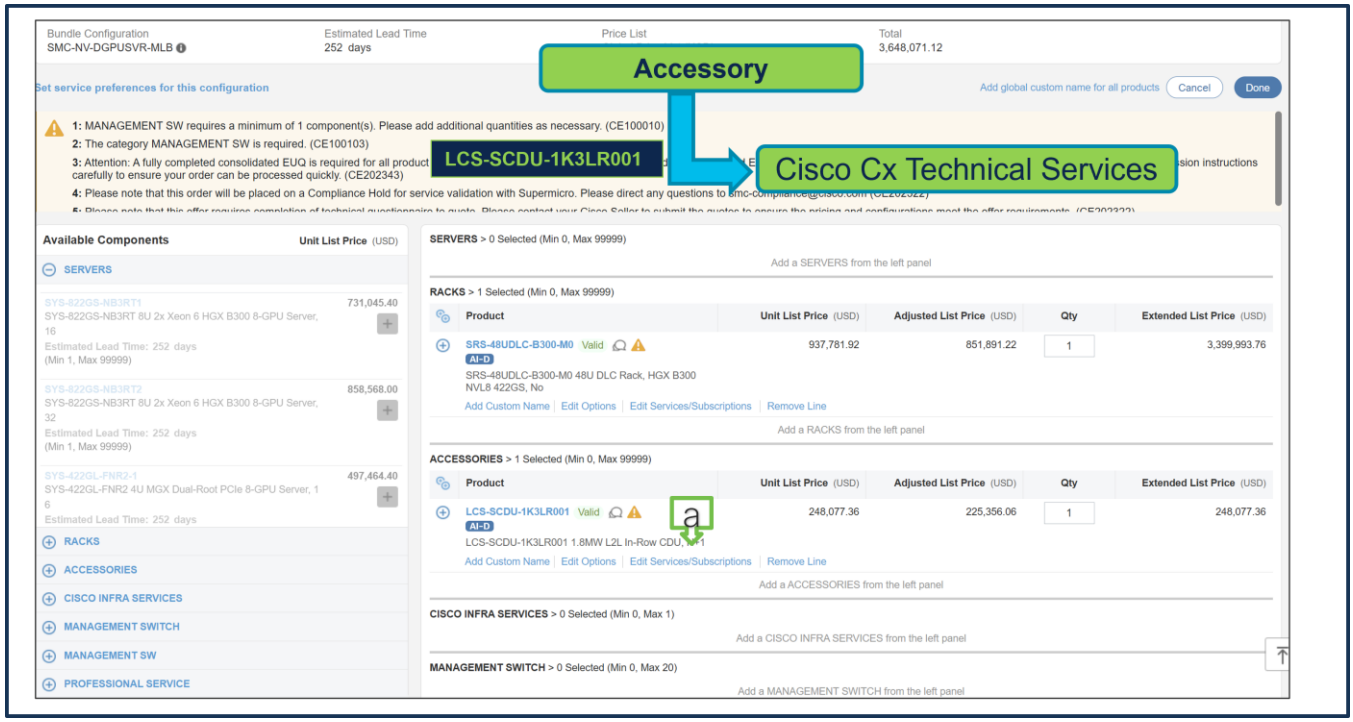
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a. Gold & Liquid Cool Maintenance Supermicro Services are selected.

b. Select Done when completed.

Step 17.



a. Note Status is now Valid.

b. Please note that Cisco CX IHV1 Technical Service is mandatory and cannot be removed.

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c. The maximum duration of subscriptions will be automatically applied to the duration of technical services in this configuration. Please ensure Cisco IHVI Services Term aligns to the Gold/Silver services Term.

d. Go to " Edit Service/Subscription" to edit the duration of technical services.

Step 18.



a. Since Supermicro Services Term selected in 36 months, hence, Cisco CX Technical Service Term Duration is also defaulted to 36 Months. Click Done

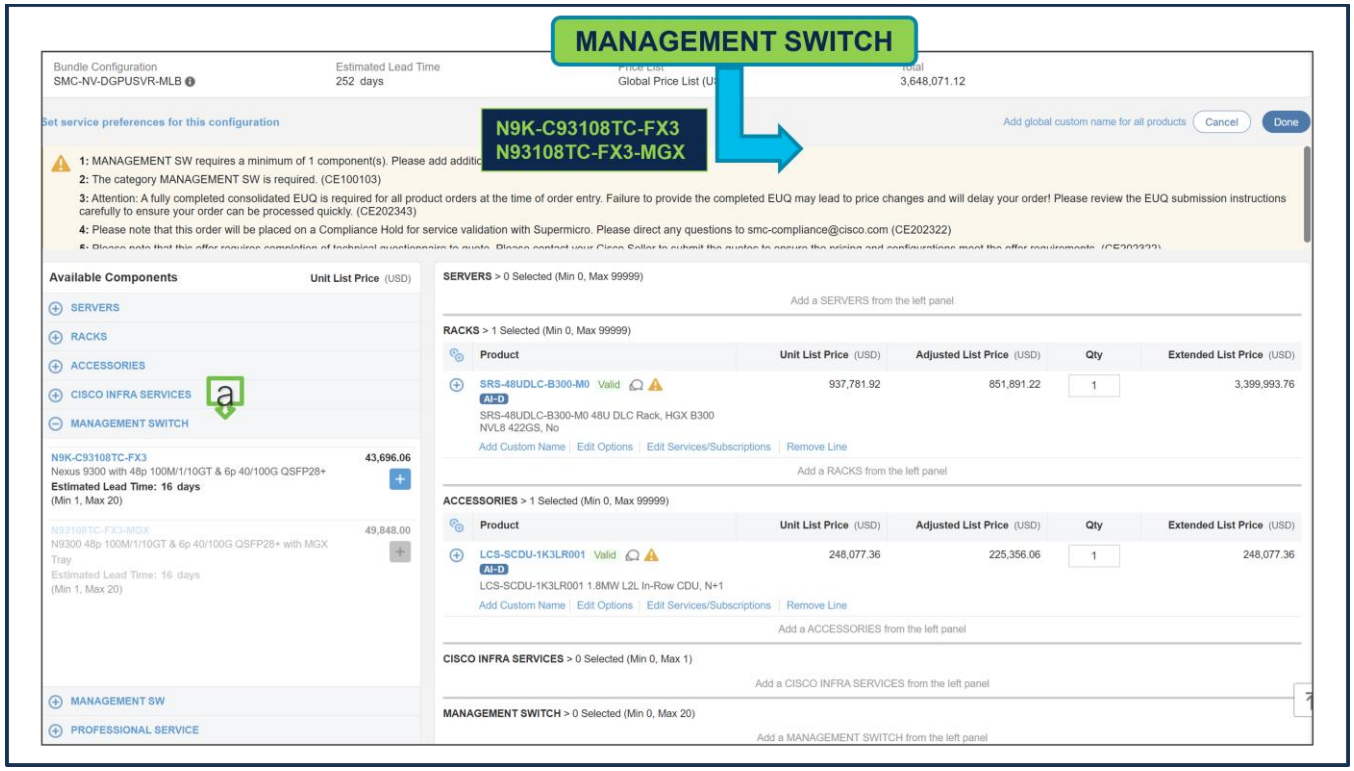
Step 19.

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a. CISCO INFRA SERVICES: CVIS-RA= is an optional selection and can be selected if needed. If selected, then it needs to be selected only 1 QTY per Cluster.

Step 20.



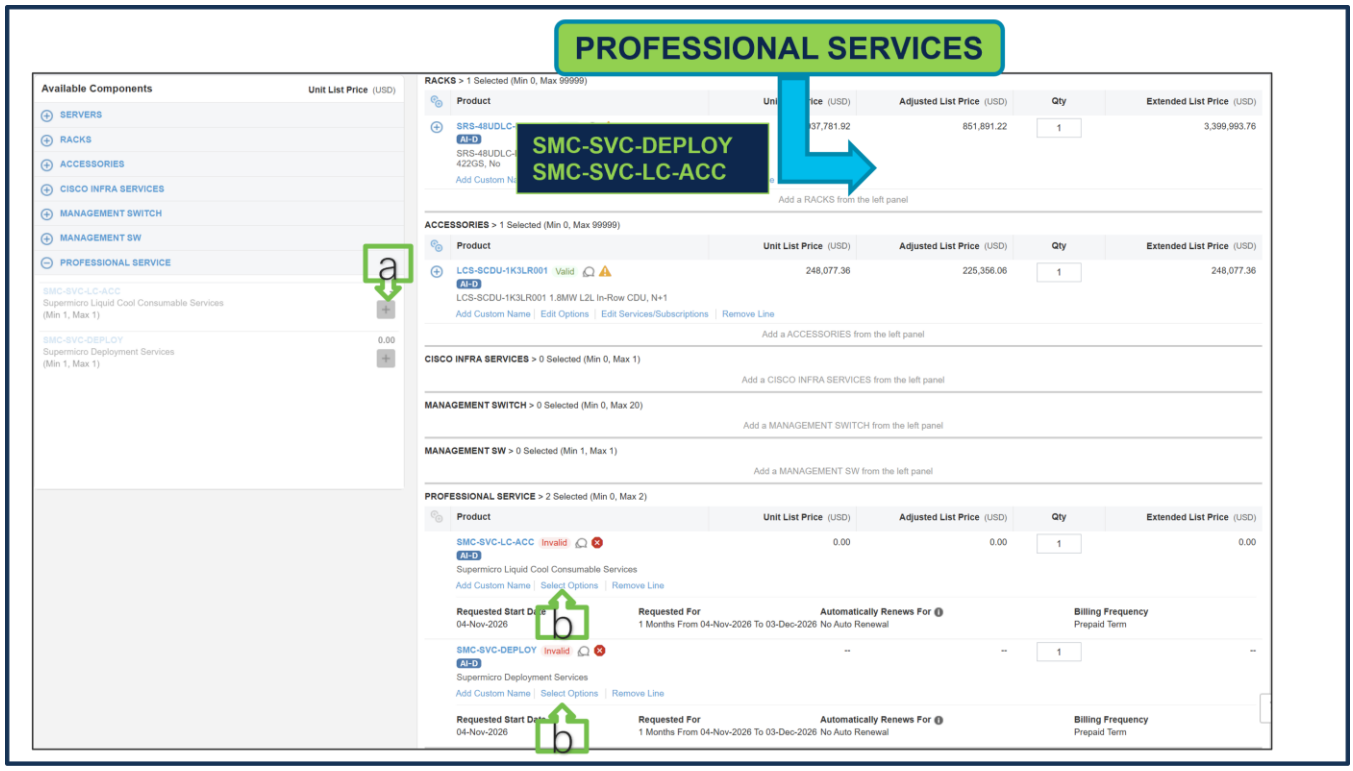
a. MANAGEMENT SWITCH is an optional selection and can be selected if needed.

- With B300 Rack, Switch PID: N9K-C93108TC-FX3 can be selected.

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- With Rubin Rack, Switch PID: N93108TC-FX3-MGX can be selected.
- If selected, then it needs to be selected 2 QTY per Rack. Configure the Switch as needed

Step 21.

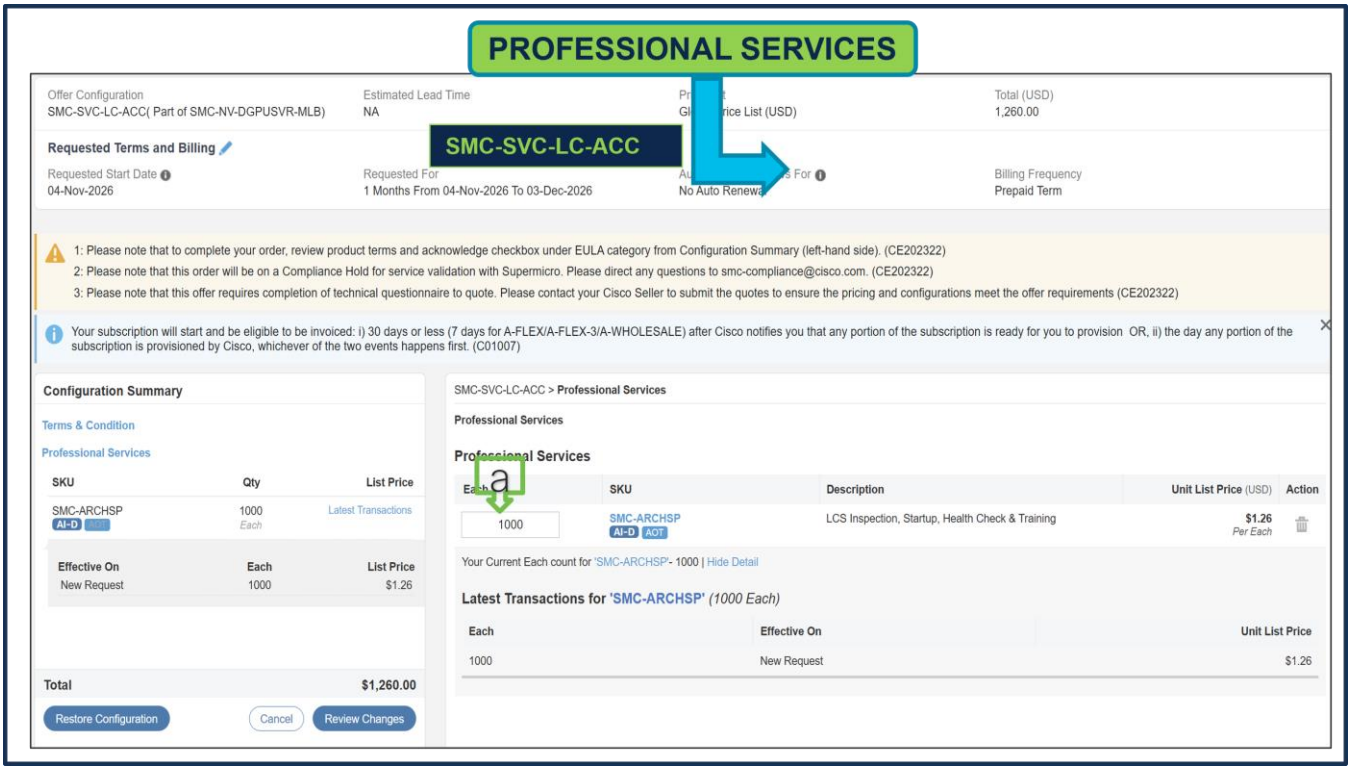


a. It is recommended that User Purchase Supermicro Professional Services: SMC-SVC-LC-ACC & SMC-SVC-DEPLOY. Make a selection by clicking “PLUS”.

b. Click on Edit Options to configure the Product.

Step 22.

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a. Supermicro Professional Service SKUs need to be selected and please ensure that seller selects the correct QTY.

Step 23.

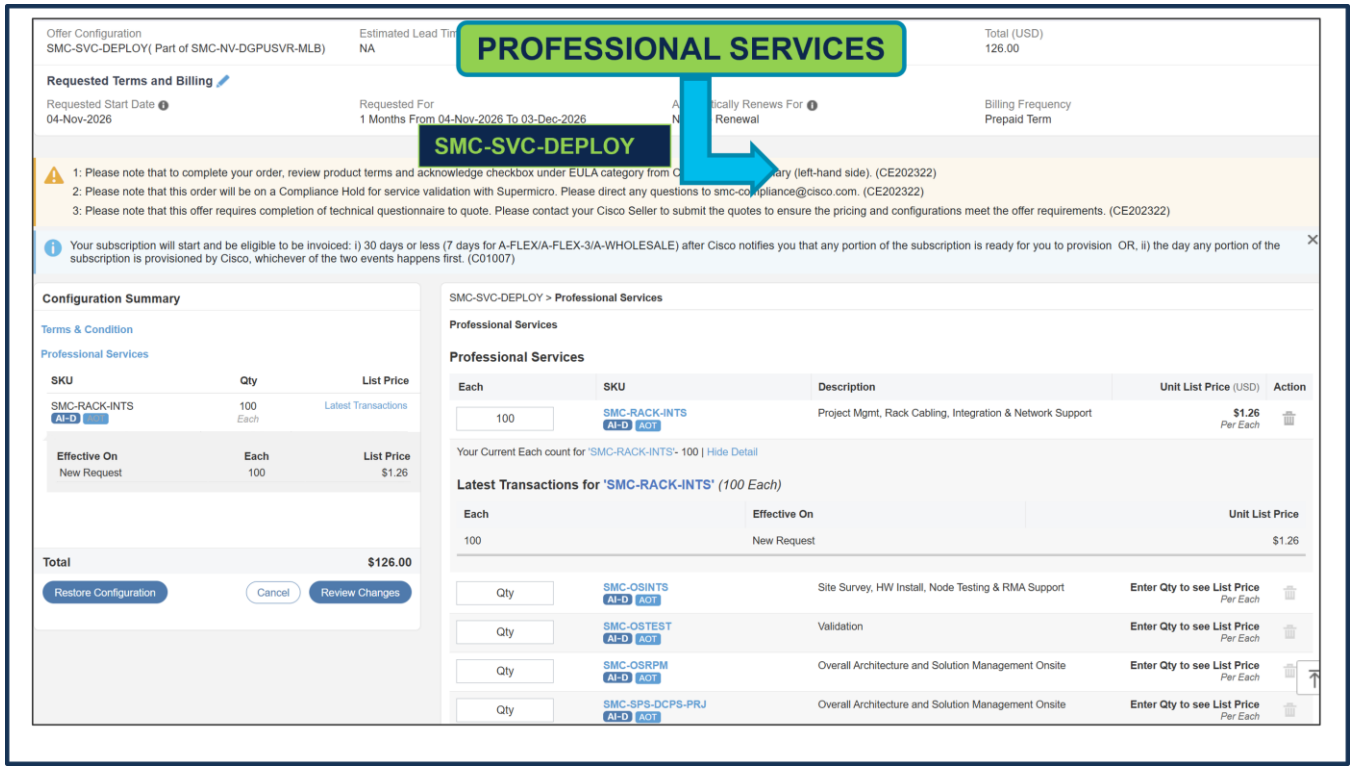


a. To complete the order, please check the box to the right to acknowledge and agree to the Terms & Conditions.

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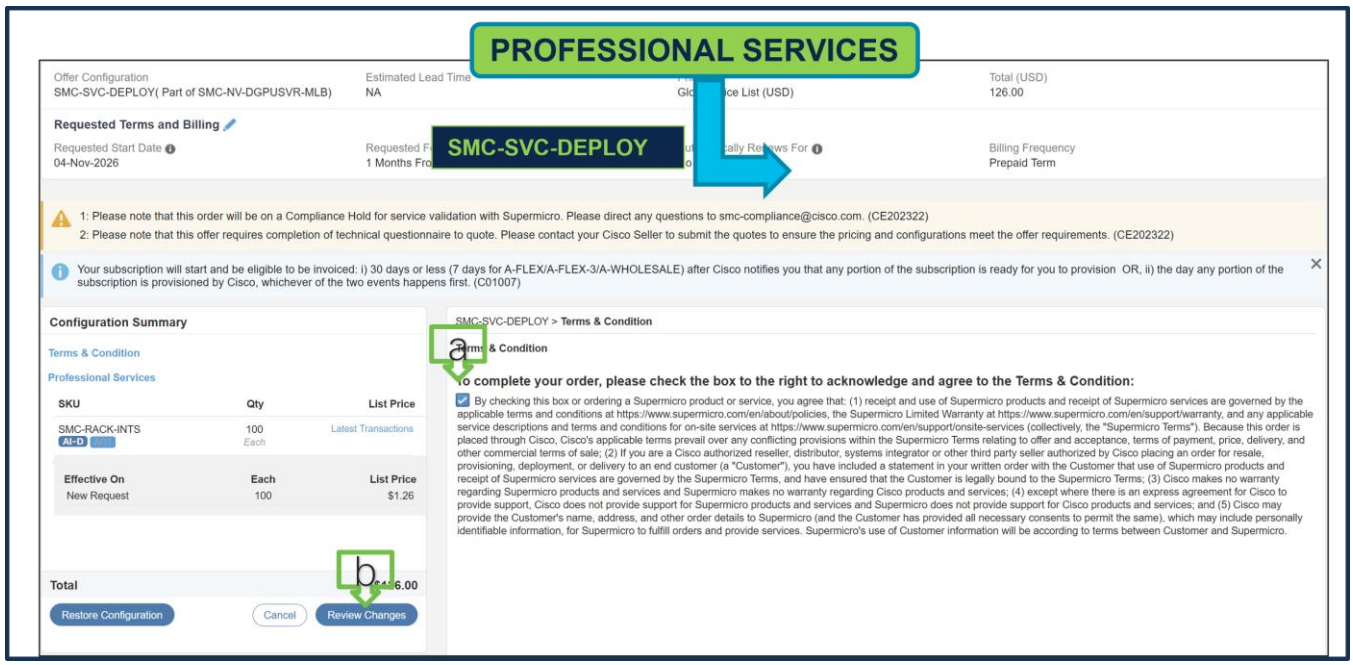
b. Click Review Changes, then “Done”.

Step 24.



a. Supermicro Professional Service SKUs need to be selected and please ensure that seller selects the correct QTY.

Step 25.

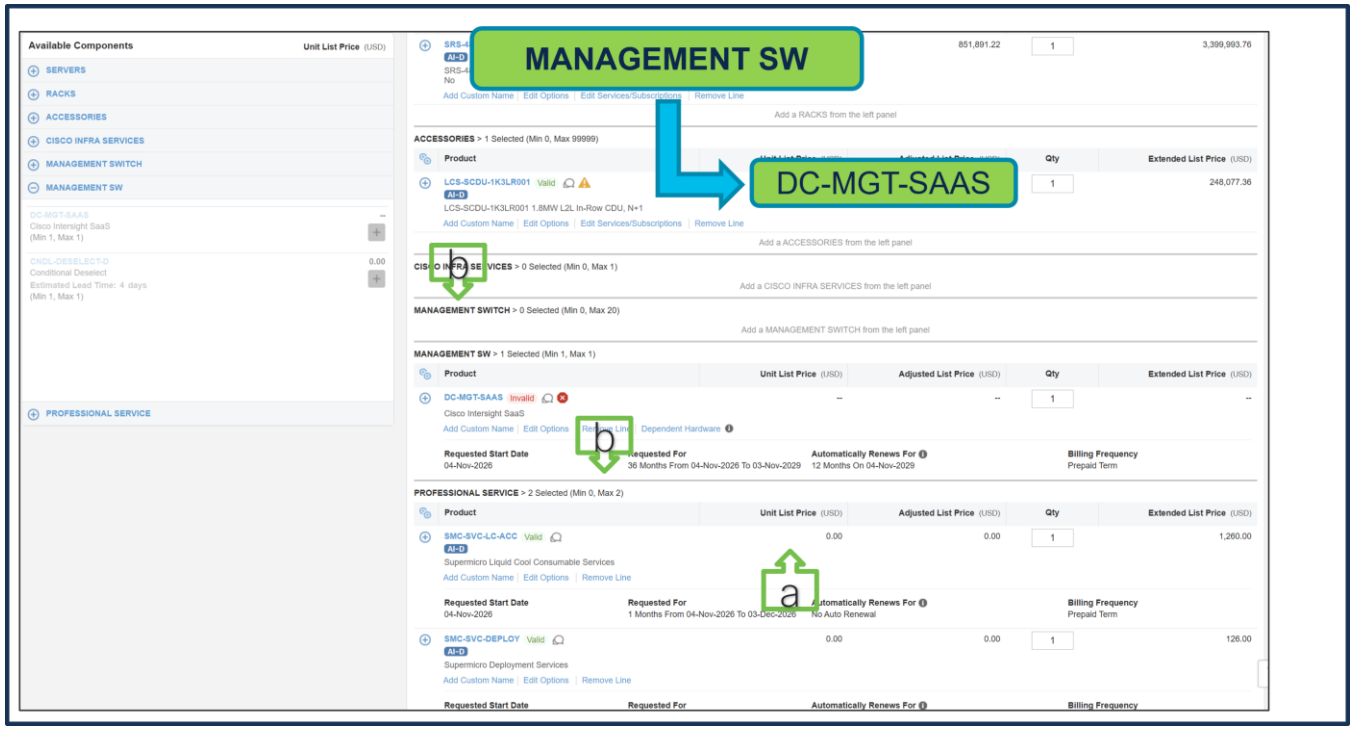


a. To complete the order, please check the box to the right to acknowledge and agree to the Terms & Conditions.

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b. Click Review Changes, then “Done”

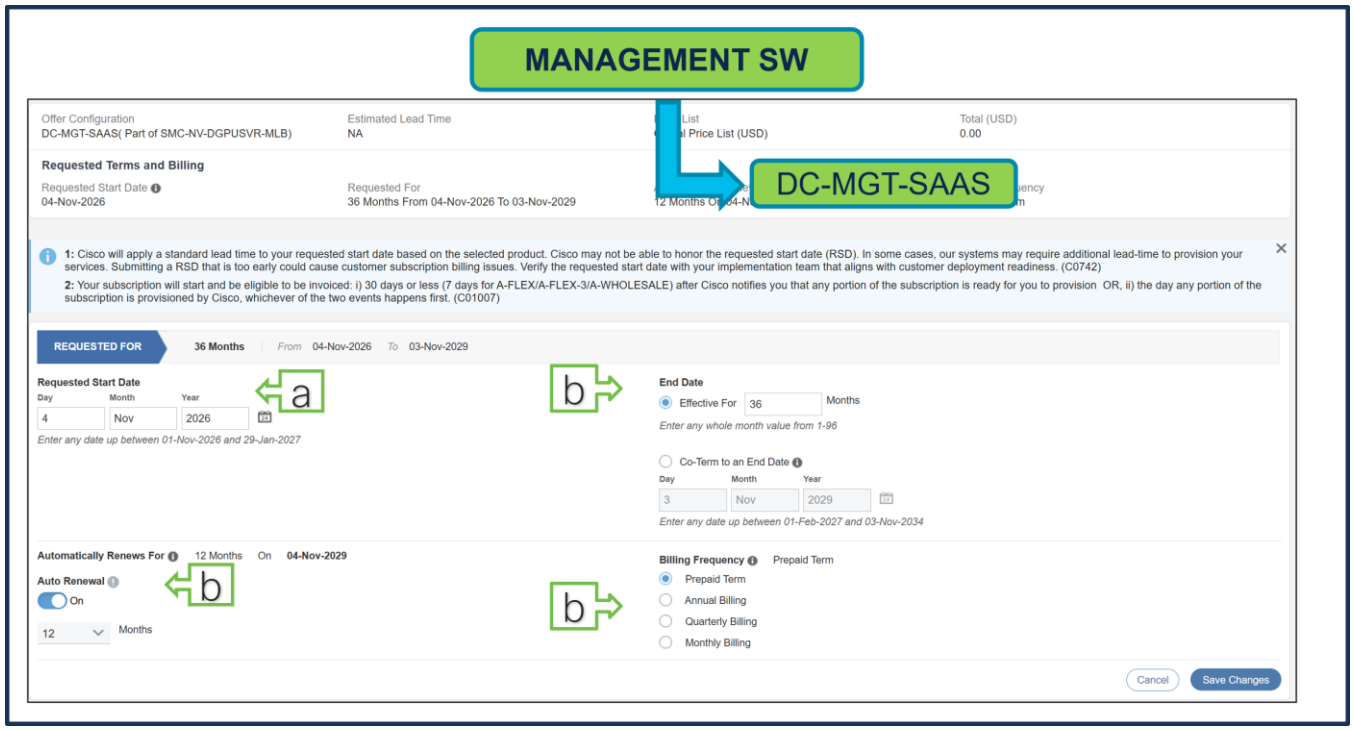
Step 26.



a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.

b. Intersight is a required selection, if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS”. Click on Edit Options to configure.

Step 27.

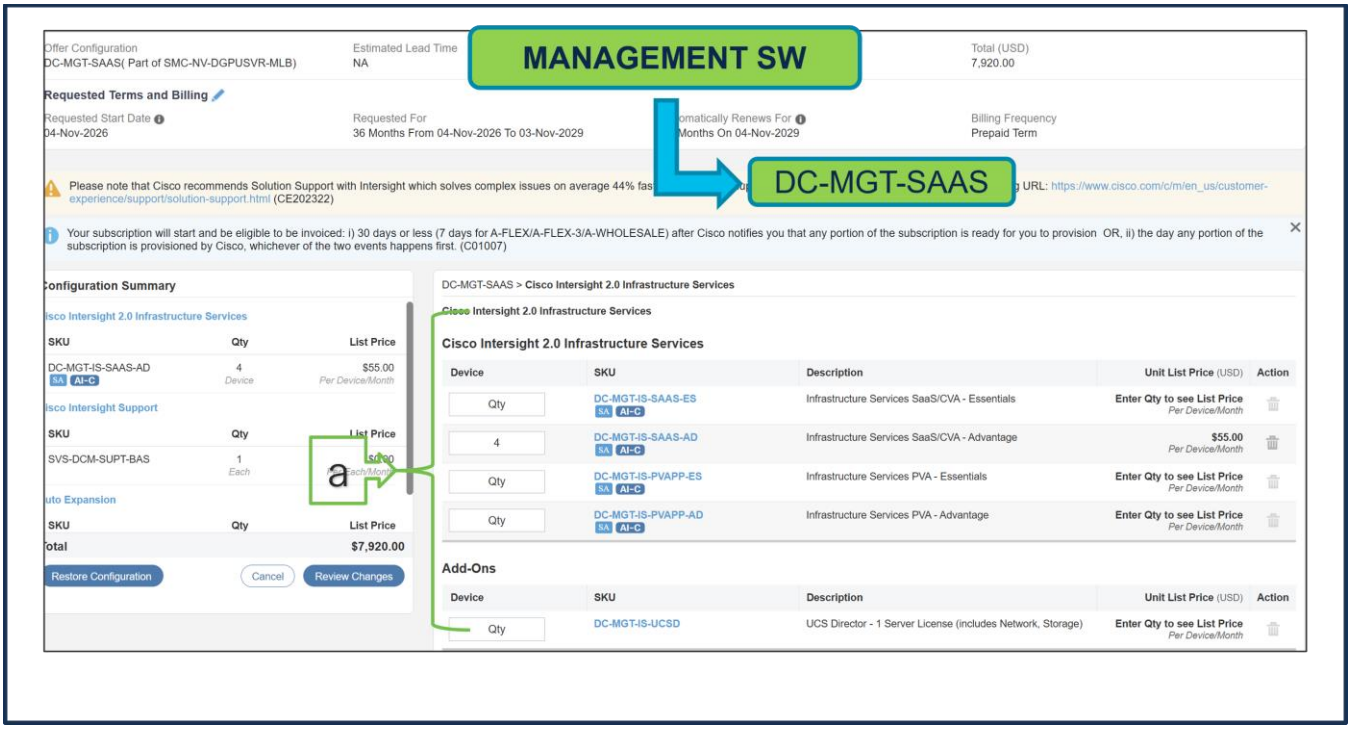


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a. Requested Start Date (RSD) is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the RSD, the Software will start either on the RSD you picked or the HW Ship Date whichever is later.

b. End Date (duration in months) is defaulted to 36 Months, Auto Renewal (on/off) is defaulted to On and Billing Frequency is defaulted to Prepaid Term. You can still change the setting accordingly.

Step 28.

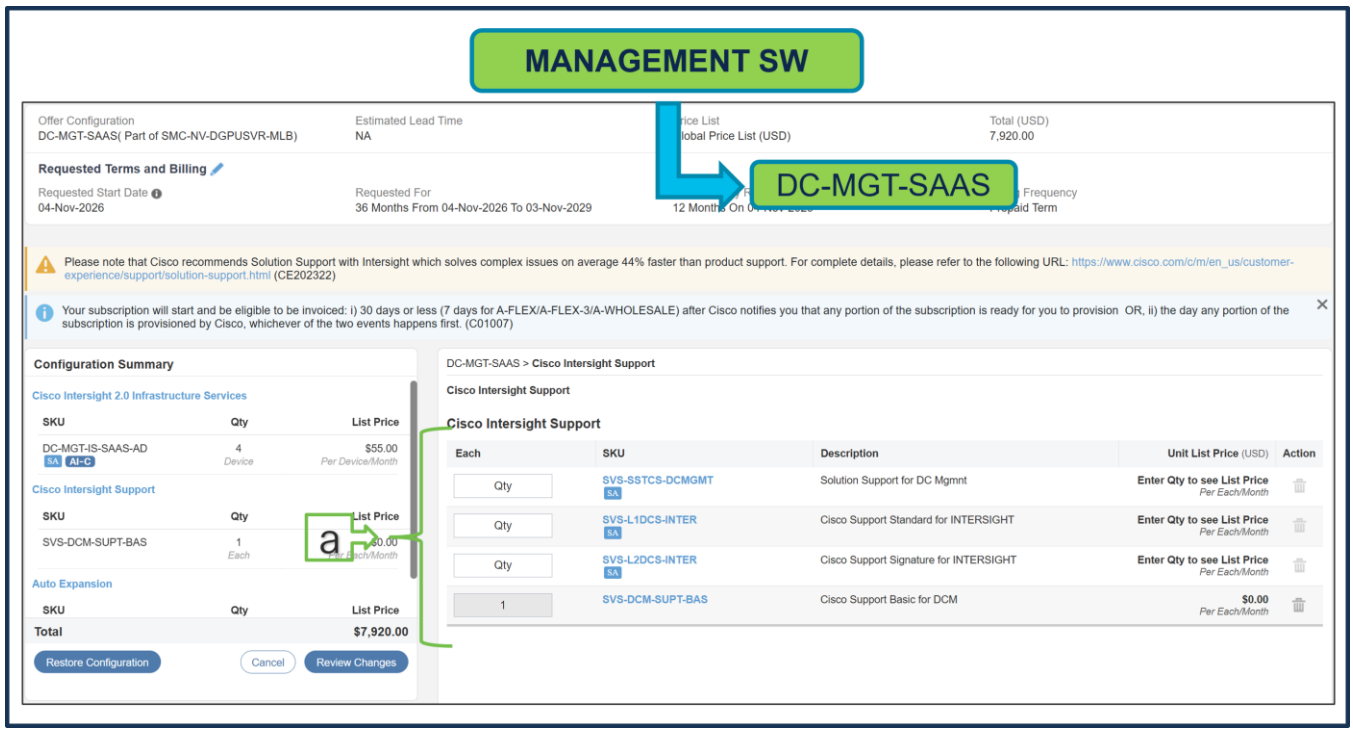


a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity

Step 29.

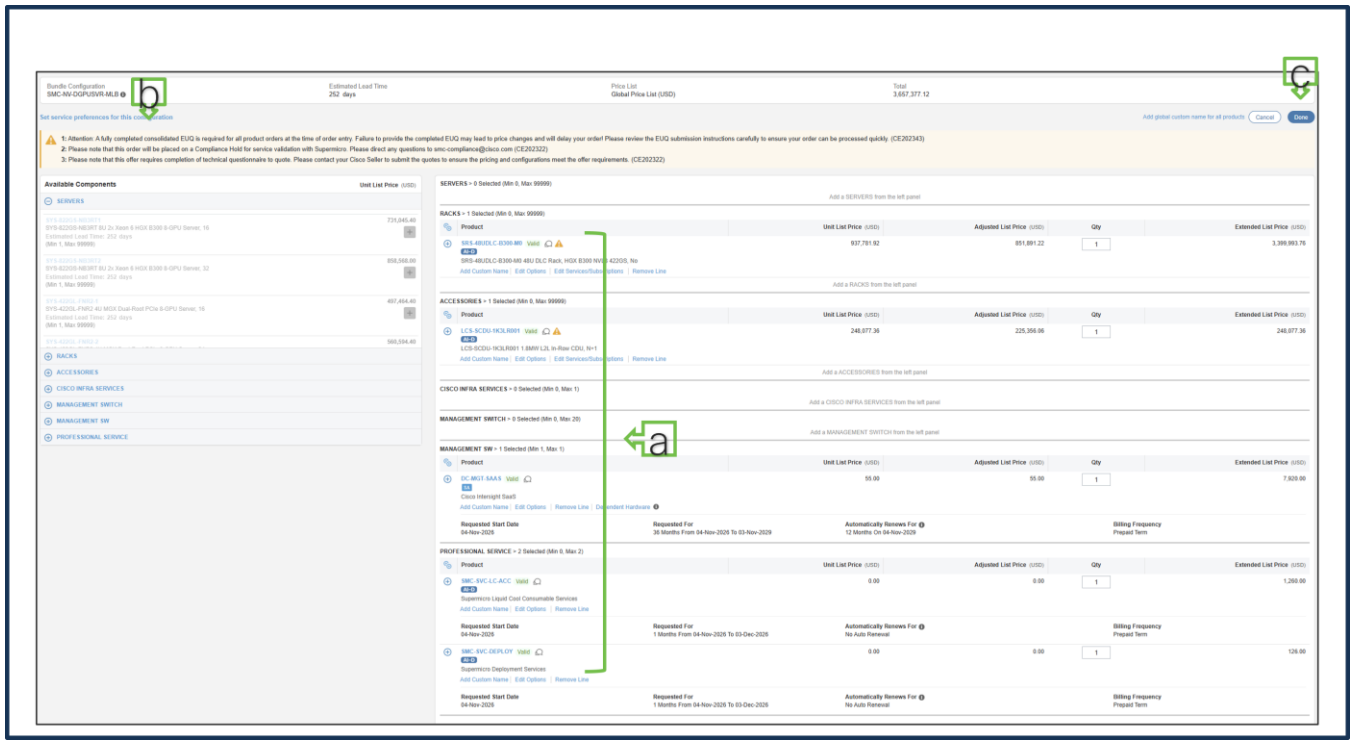
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a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. Customer may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SAAS) if needed

Step 30.



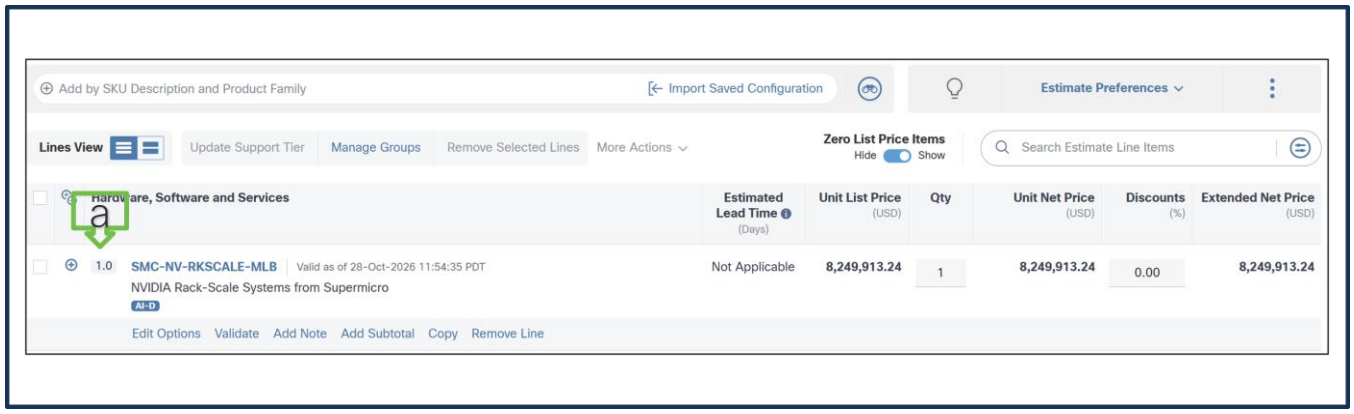
a. MLB configuration is complete when each product has a Valid status and all warning messages are cleared.

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b. Click “PLUS” to expand and view the selections for each product.

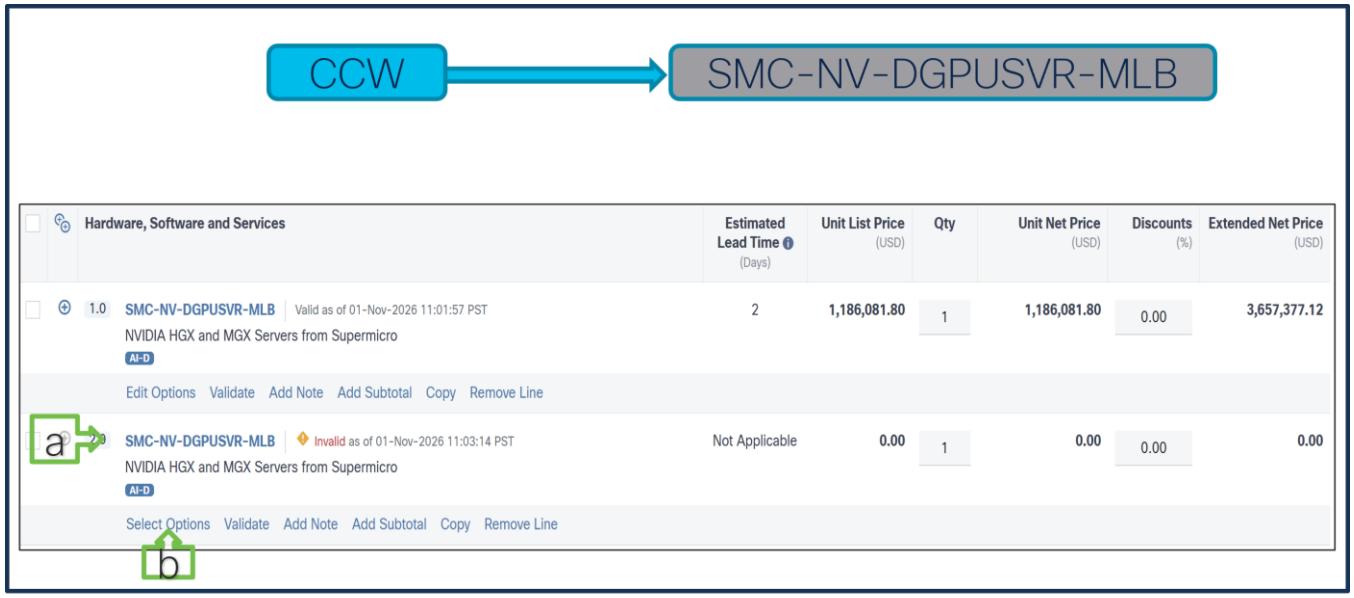
c. Select DONE to complete the MLB configuration.

Step 31.



a. Line 1.0 is now valid configuration.

Step 32.



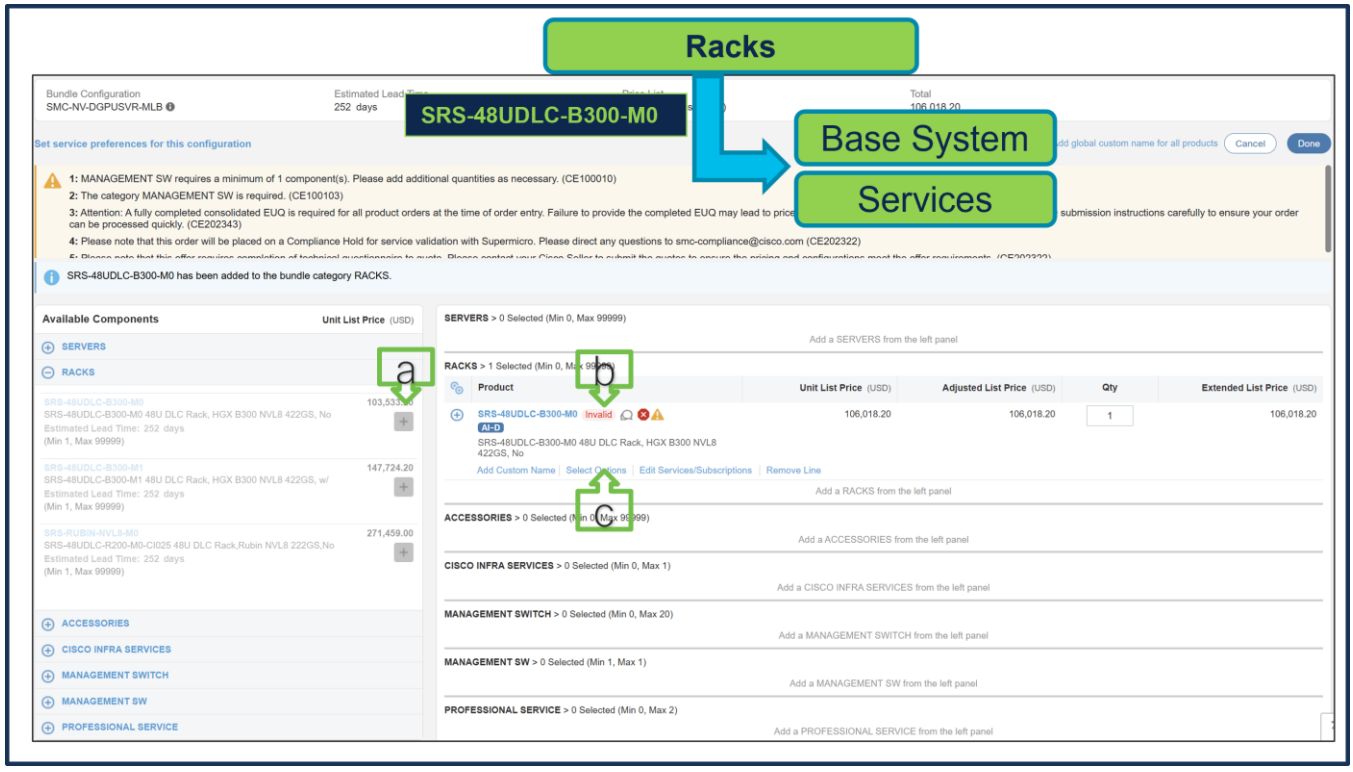
Currently, we restrict 1 QTY Rack selection per MLB. If multiple racks are required, create multiple MLB lines.

a. Add MLB: SMC-NV-DGPUSVR-MLB in line 2.

b. Click Select Options to enter the configurator.

Step 33.

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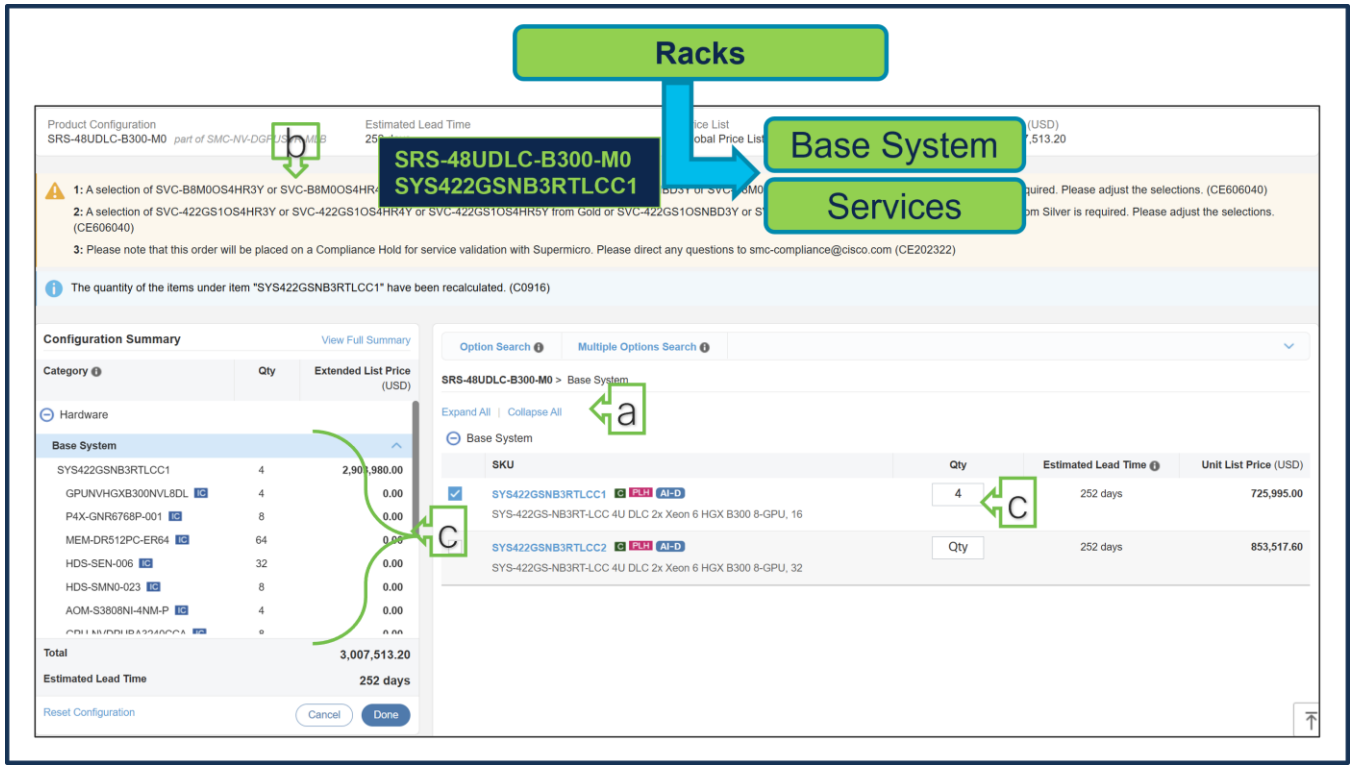


a. Select SRS-48UDLC-B300-M0 ATO from Rack under MLB by clicking “PLUS”

b. Notice that the SRS-48UDLC-B300-M0 ATO status is invalid because further configuration is needed.

c. Select ‘Edit Options’ to enter the configurator.

Step 34.



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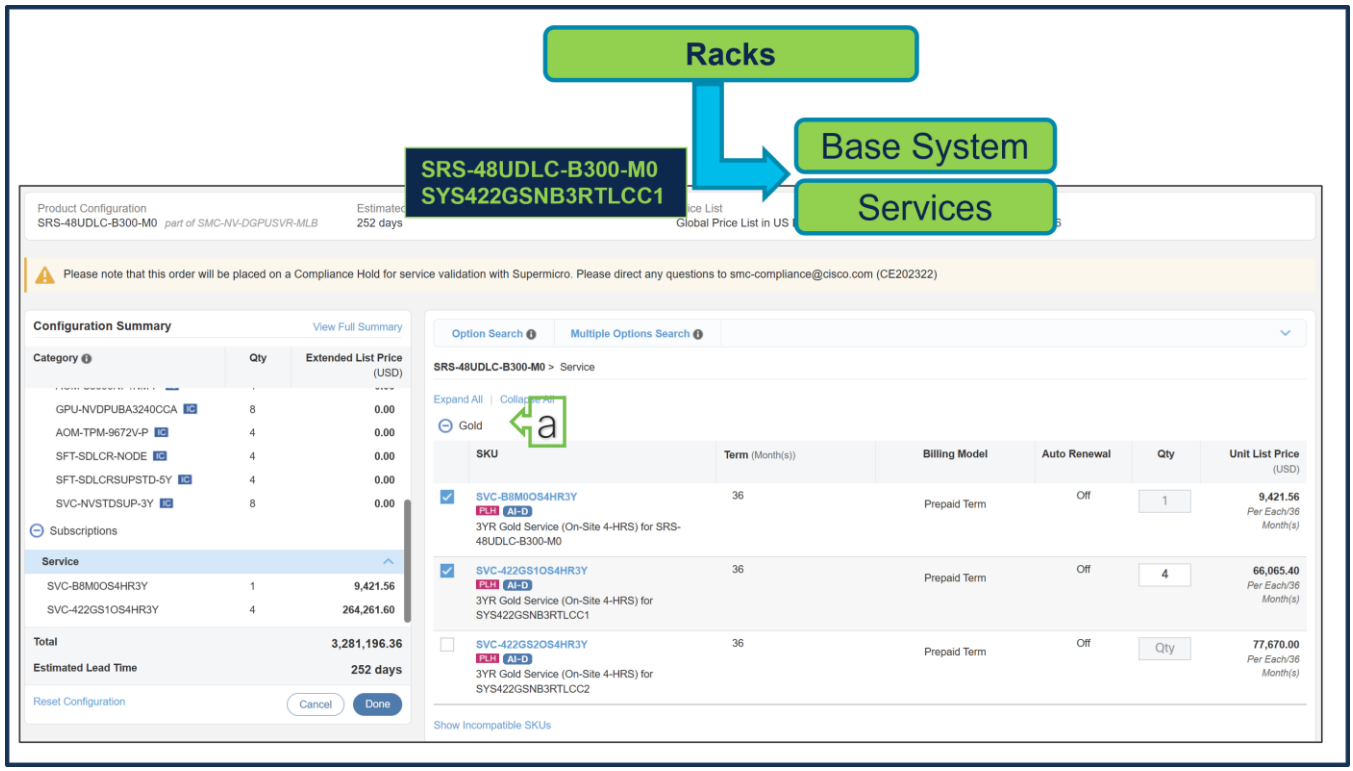
a. Configure SRS-48UDLC-B300-M0 by selecting Base System (Server) and Services as these are mandatory selection.

b. Follow warning messages to configure the minimum required selections under Rack.

c. Server Components like Processor, Memory, Storage Drive, GPU, etc. are fixed and preselected. Only Server QTY is variable.

d. Both Server Types can be selected together and combined max QTY allowed for Server per Rack is 9.

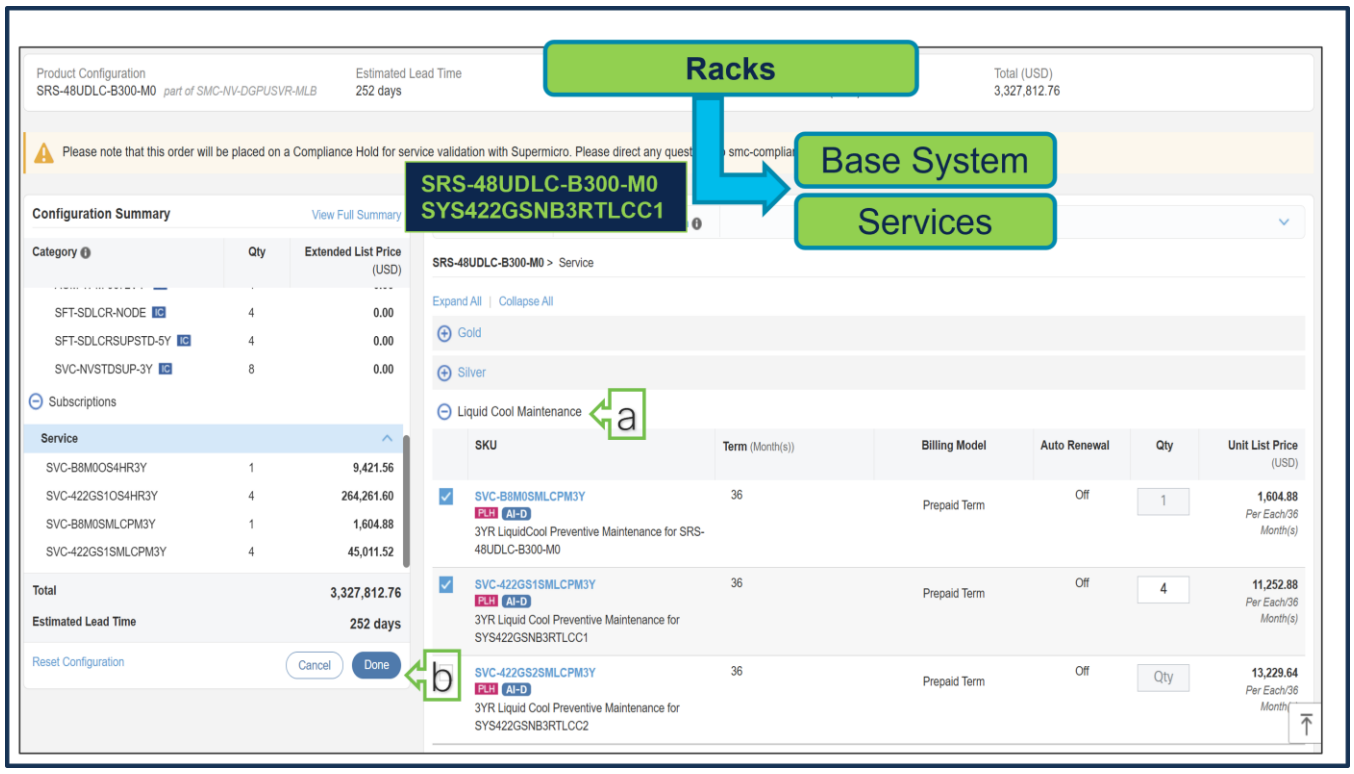
Step 35.



a. Gold Supermicro Services are selected.

Step 36.

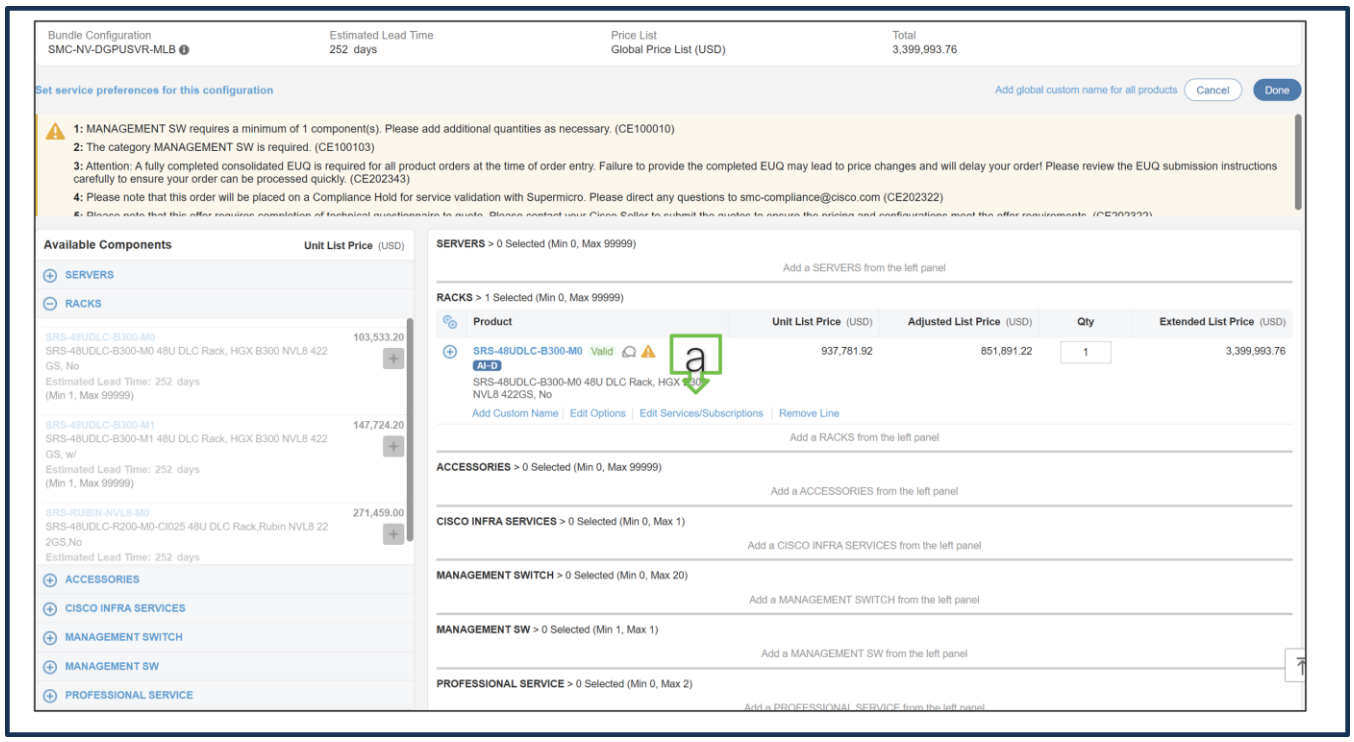
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a. Given we have selected in-row CDU in Line No. 1, Liquid Cool Maintenance Service is selected.

b. Select Done when completed.

Step 37.

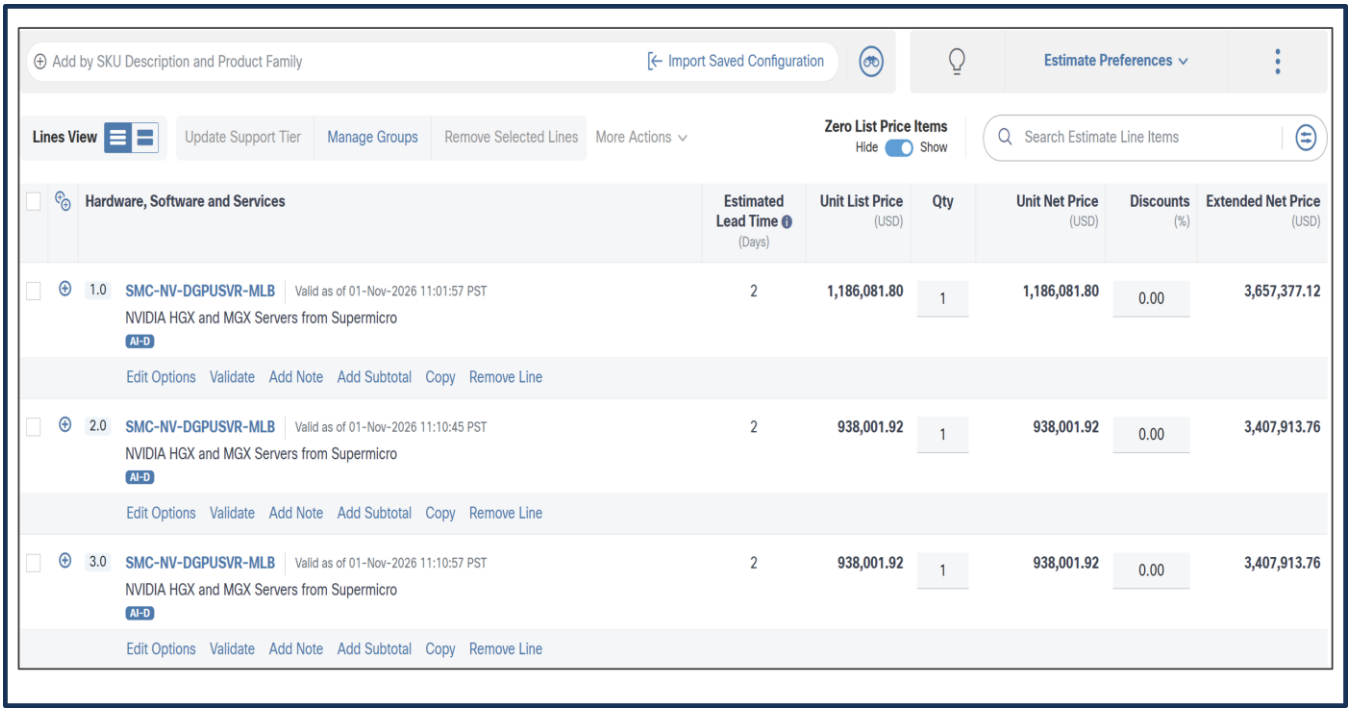


a. Note Status is now Valid. Repeat the same steps for Cisco CX Technical Services.

b. Click Done.

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Step 38.



a. Line 1.0 & 2.0 are now valid configuration.

b. If need more QTY of MLB, copy Line 2.0 into multiple lines. e.g. Line 3.0 copied from Line 2.0.

CCW – Create Order

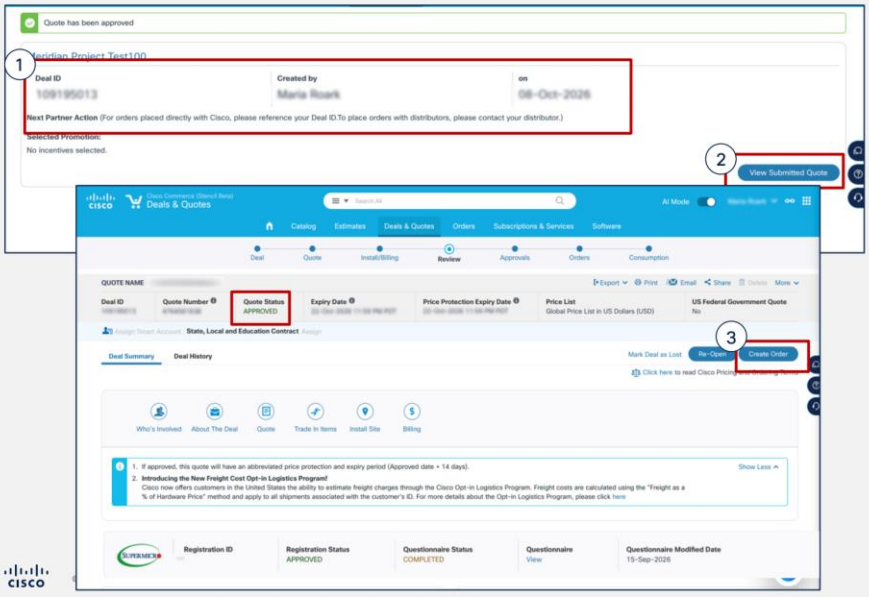
- **Estimate Validation & Deal Linking:** Once the Estimate (BOM) is validated (free of configuration errors and export compliance flags), it serves as the foundation for the transaction. You must then import or link this Estimate to a Deal ID.
- **Quote Generation and Data Entry:** Within the Deal, generate a Quote. At this stage, you must enter specific transaction details, including:
  - End Customer and Ship-to information.
  - Requested delivery dates.
- **Submission for Approval:** Submit the Quote for the required approval workflow. Depending on the discount level or product type (e.g., Supermicro resell), this may trigger a review by Regional Sales Management (DSM), Finance, or Product Management.
- **Deal/Quote Approval:** The Deal is considered finalized only when the Quote status moves to "Approved." This indicates that all pricing and compliance checks have been satisfied
- **Order Conversion and Submission**: With an approved Quote, you can now proceed to the "Convert to Order" phase. Review the final terms, attach any required purchase orders (PO), and submit the order for fulfillment.

Step 1.

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CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.

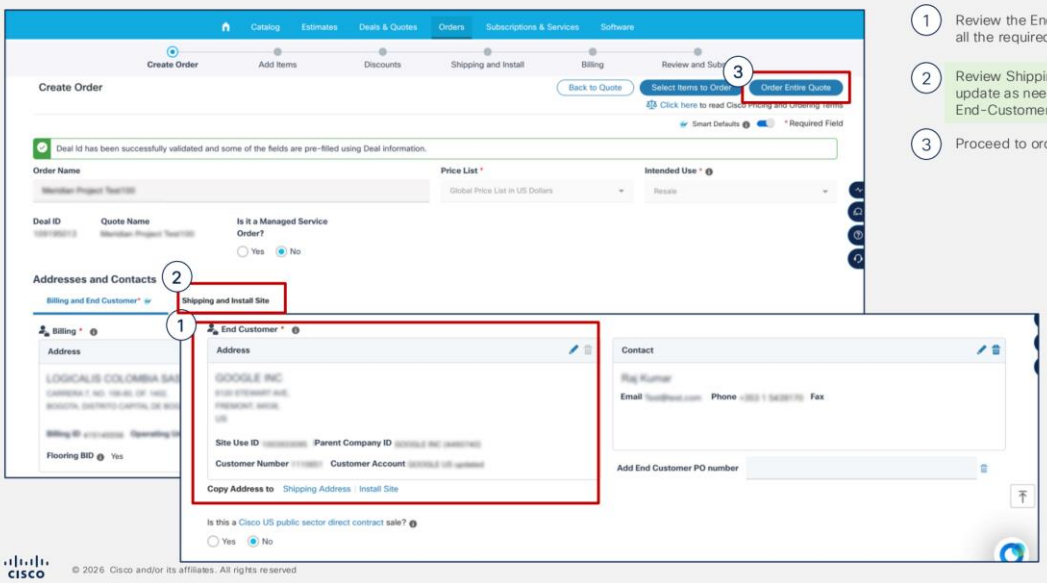


1. Deal is submitted for approval (Non-Standard for any discounts)
2. View the Submitted Quote details.
3. Proceed to Create Order.

Step 2.

CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



1. Review the End customer details and enter all the required details
2. Review Shipping and Install Site details and update as needed. Ship-to details must be End-Customer details.
3. Proceed to order Entire Quote.

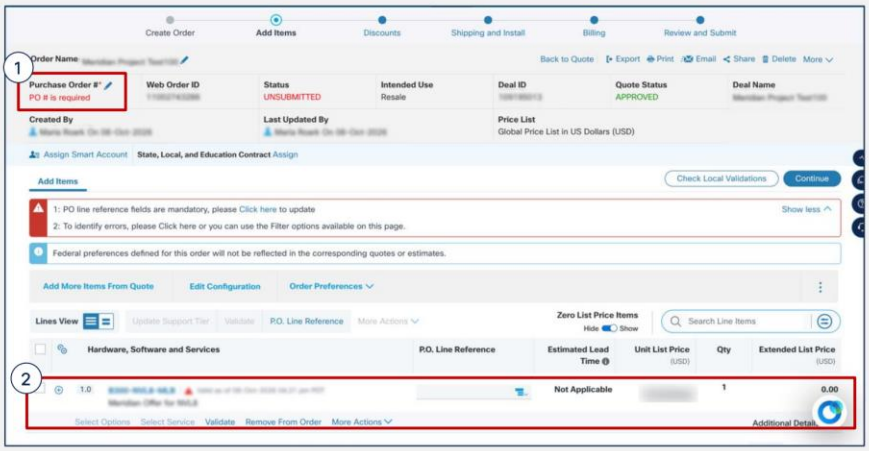
Step 3.

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CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



1. Enter all required fields – PO number
2. Enter all required fields at line level, such as P.O.Line Reference number.

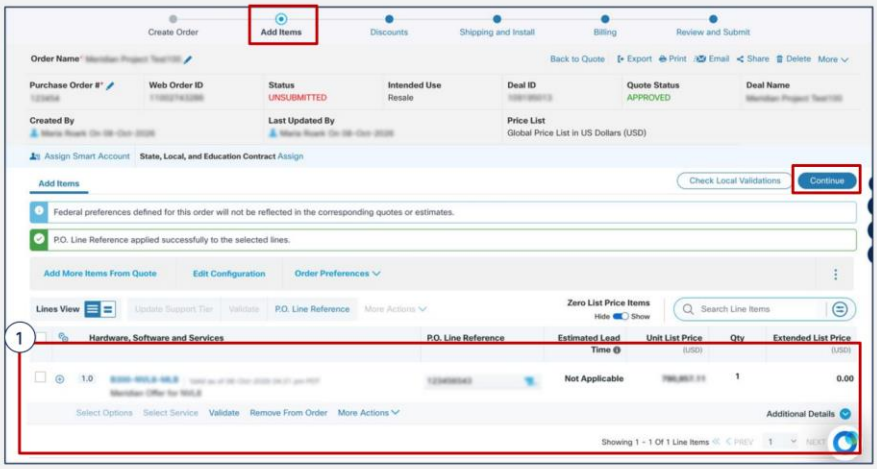
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Step 4.

‘

CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



1. Once all the required fields are entered, continue to the next section.

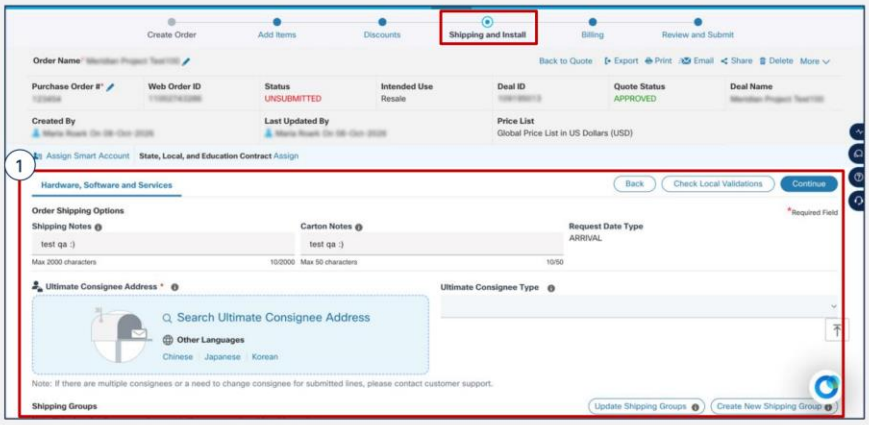
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Step 5.

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CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



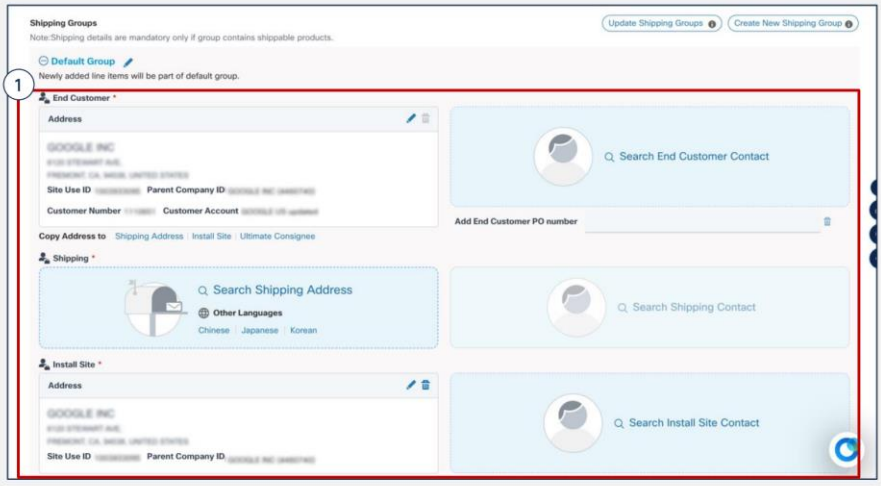
1 Continue to Shipping and Install details. Verify or Edit the details.

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Step 6.

CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



1 Review and enter End Customer, Shipping, and Install Site details and update as needed.

Ship-to details must be End-Customer details.

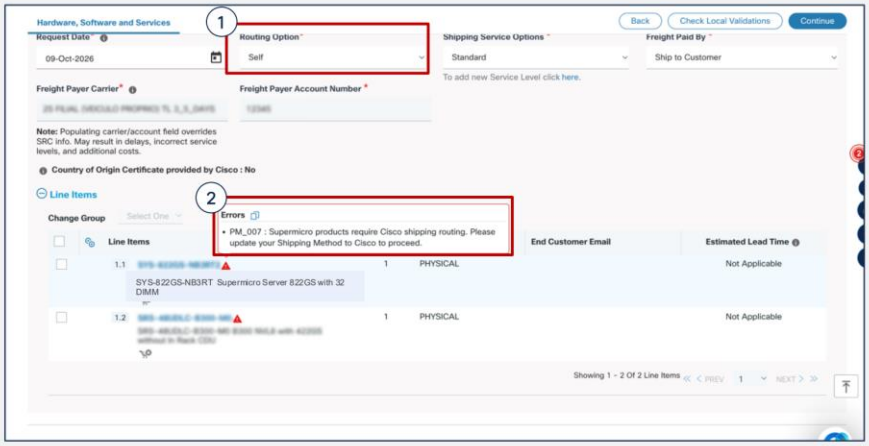
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Step 7.

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CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



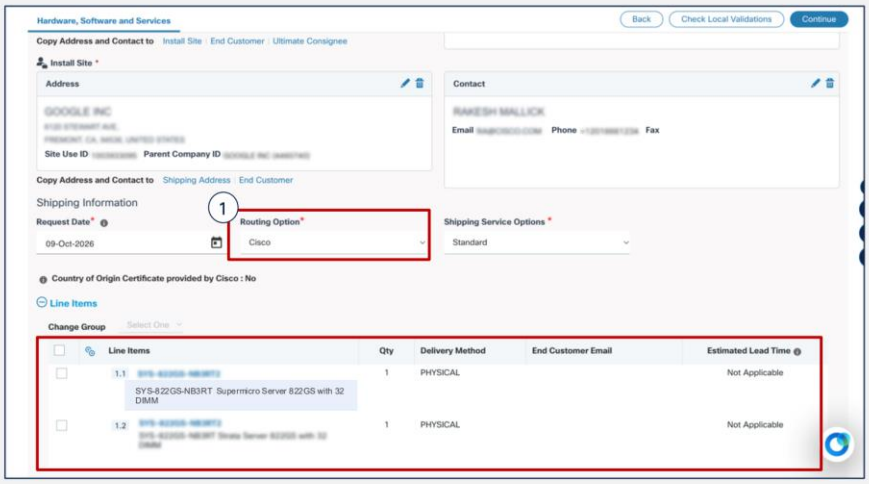
1. Routine Option must be selected as 'Cisco'. If selected as 'Self' then system will display the error message at line item level.
2. An error message appears at line level stating that Supermicro products require Cisco shipping routing.

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Step 8.

CCW – Create Order

Once the Deal/Quote is approved, Partner can proceed to convert the Quote to Order.



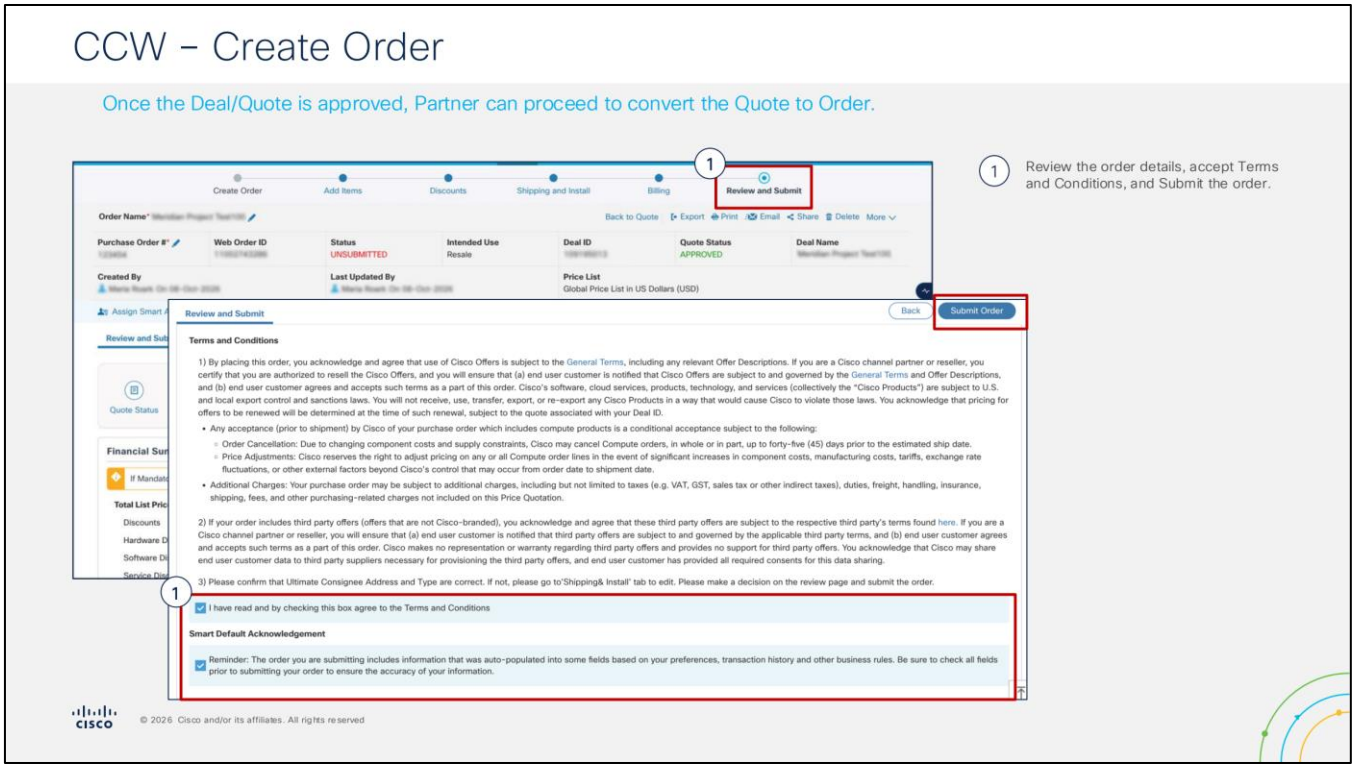
1. Update the Routing Option to select 'Cisco', however the Supermicro HW will be delivered by Supermicro.

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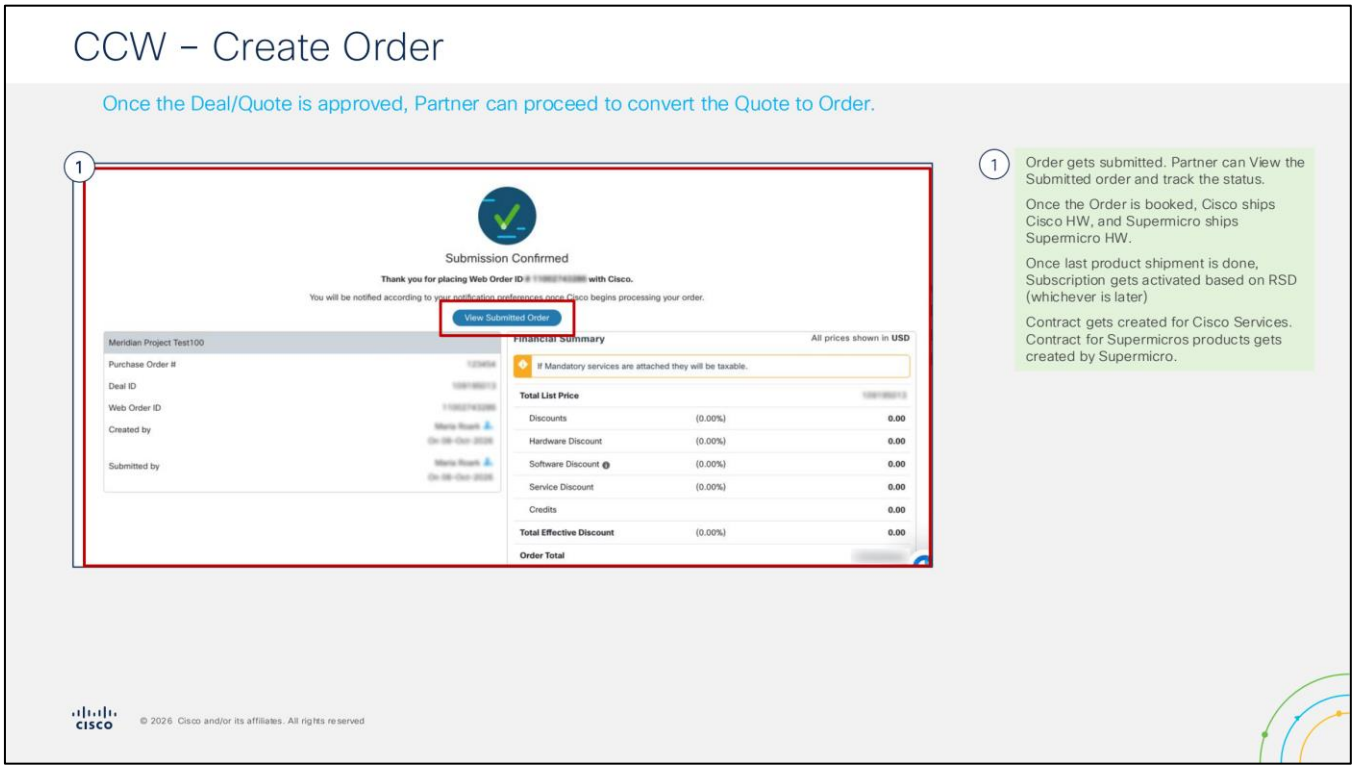
Step 9.

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Step 10.



Additional Resources

[Deal Registration Guide (Vidcast)]
[Meridian SharePoint]

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Positioning Guide
Supermicro PID List

At-a-Glance
Business Decision Maker Deck (BDM)
Competitive Comparison Guide
Data Sheet
Ideal Customer Profile (ICP) – AI Secure Factory with NVIDIA
Ideal Customer Profile (ICP) – NVL72
Meridian Compute Competitive Snapshot
Prospecting Guide
QTC Presentation
TDM – HGX B300
TDM – MGX PCIe
TDM – GB300 NVL72
Seller FAQ
Solution Design Guide
Supermicro Launch Enablement

Ideal Partner Profile
Partner FAQ
Partner Guide
Partner Snapshot
Solution Catalog
Supermicro Launch Enablement

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