

AI Defense on AI POD Ordering Guide

Purpose, Audience, and Scope

Purpose

This publication provides information about ordering the AI Defense on AI POD Solution.

Scope

This ordering guide describes the following information:

- Catalog of Product IDs for AI Defense on AI POD Solutions.
- Step-by-step process for ordering AI Defense on AI POD Solution.

Audience

Cisco sales teams, partners and distributors.

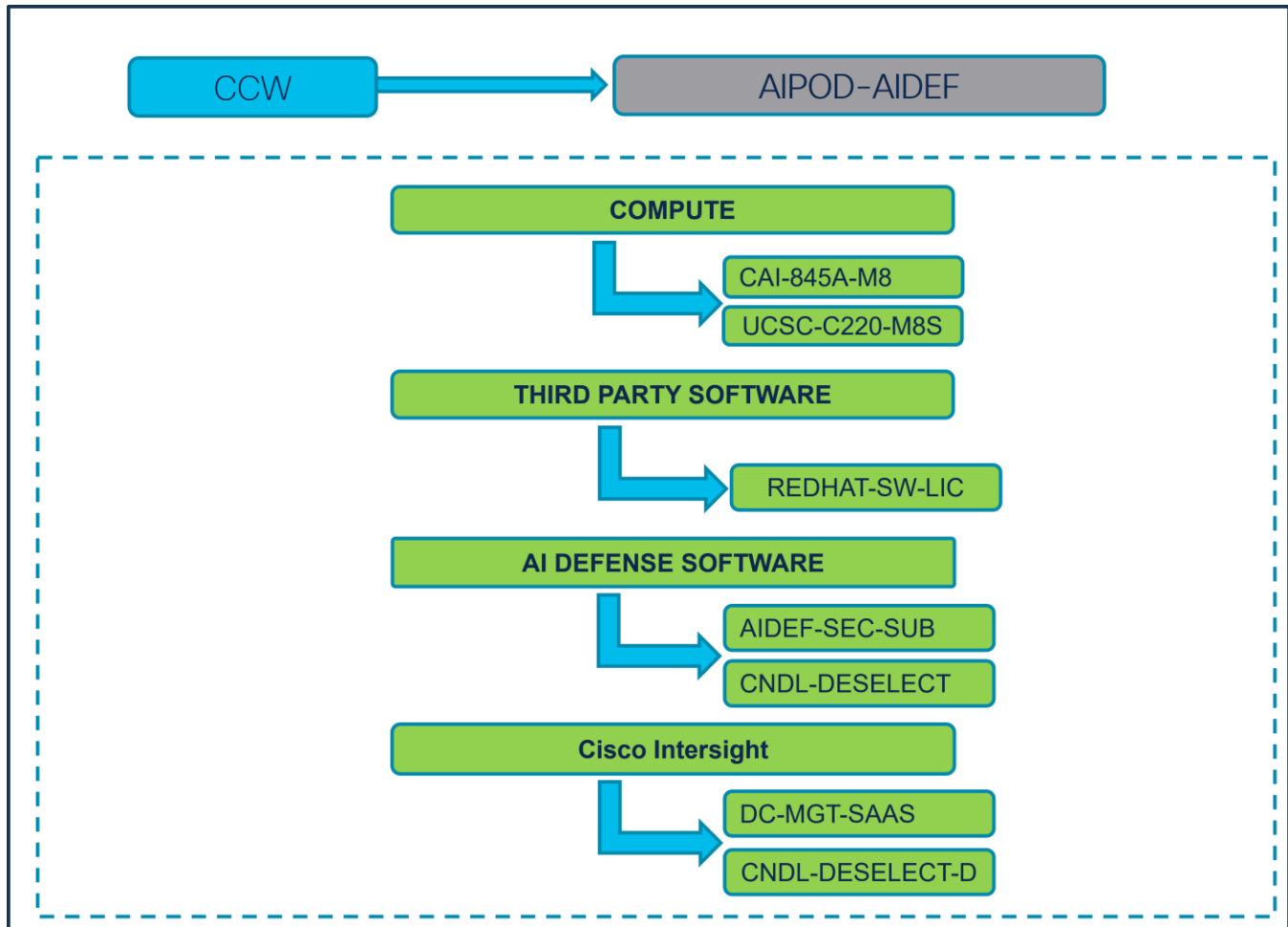
Solution Overview

Cisco AI PODs are comprehensive, pre-validated infrastructure solutions designed to simplify and accelerate the deployment of enterprise AI applications, including generative AI. They support the full AI lifecycle—training, model optimization (fine-tuning and Retrieval-Augmented Generation), and inferencing—enabling organizations to innovate efficiently while balancing scalability, security, and sustainability.

Key aspects of the solution include:

- **Pre-validated Architectural Stacks:** Based on Cisco Validated Designs (CVDs), AI PODs provide tested blueprints and fabric designs that reduce deployment risk and setup time by up to 50%, allowing AI developers and IT operations teams to focus on innovation and streamlined management.
- **Enterprise-grade Security and Compliance:** Integrated security features like Cisco AI Defense and Isovalent ensure robust data protection, sovereignty, and regulatory compliance, providing peace of mind for IT operations.
- **Developer Empowerment:** The solution integrates with leading AI software stacks including Red Hat OpenShift, PyTorch, TensorFlow, and NVIDIA AI Enterprise, supported by APIs and tutorials to accelerate model building and deployment.
- **Comprehensive Ecosystem:** Components include Cisco UCS C845A, C885A and C880A X-Series and Rack servers, Cisco Intersight SaaS management, automation tools like Ansible and Terraform, and optional storage solutions from partners such as VAST Data, Nutanix, Hitachi, NetApp, and Pure Storage.
- **Consolidated Support:** Cisco Technical Assistance Center (TAC) provides integrated support for the entire AI PODs ecosystem, ensuring reliability and efficient issue resolution.

Ordering Structure of AI Defense on AI POD



Catalog of Solution IDs (SIDs)

Table 1. Solution SIDs

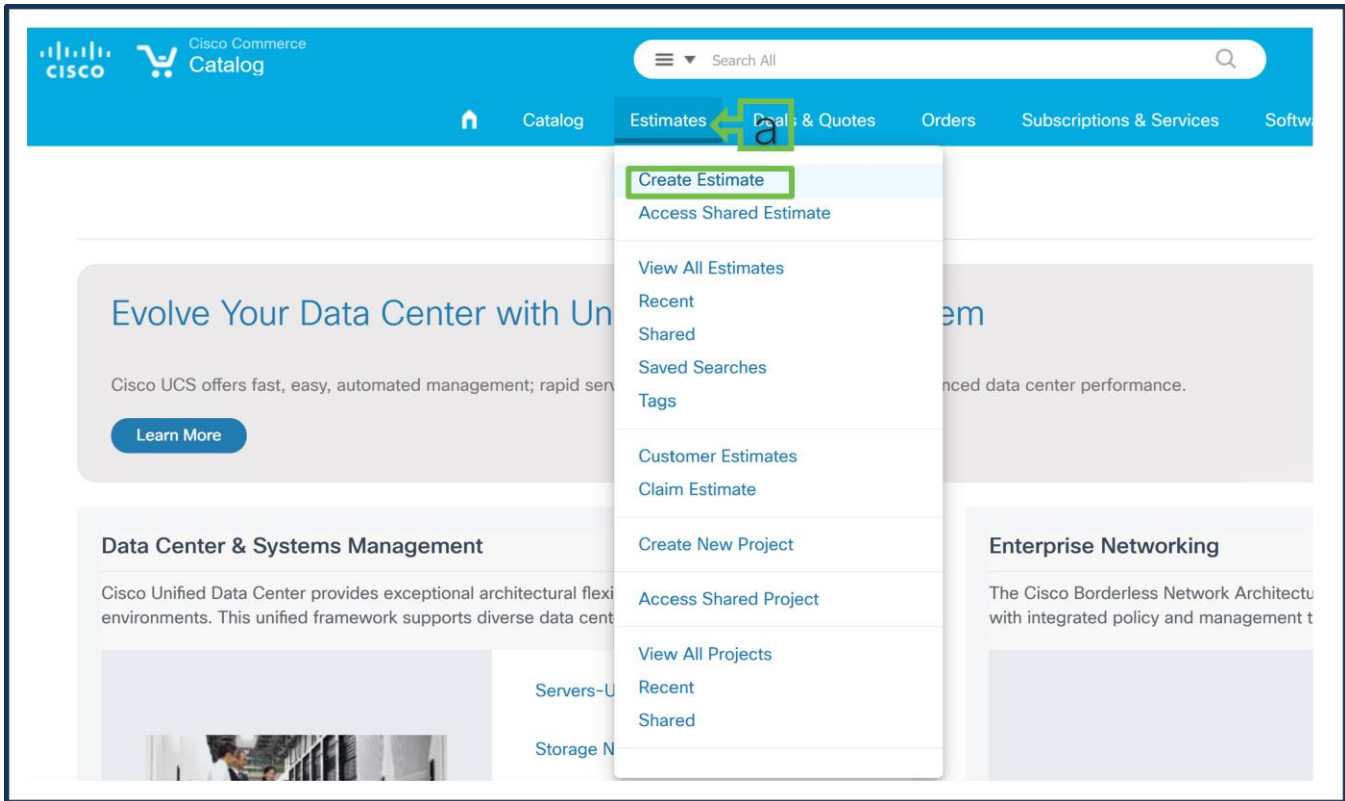
Solution ID (SID)	Description
AI Defense on AI POD - Large	AI Defense on AI POD - Large
AI Defense on AI POD - Medim	AI Defense on AI POD - Medium
AI Defense on AI POD - Small	AI Defense on AI POD - Small

Note: RedHat OCP is required for AI Defense.

Step-by-Step Ordering Process of “Configuring AIPOD-SMALL”

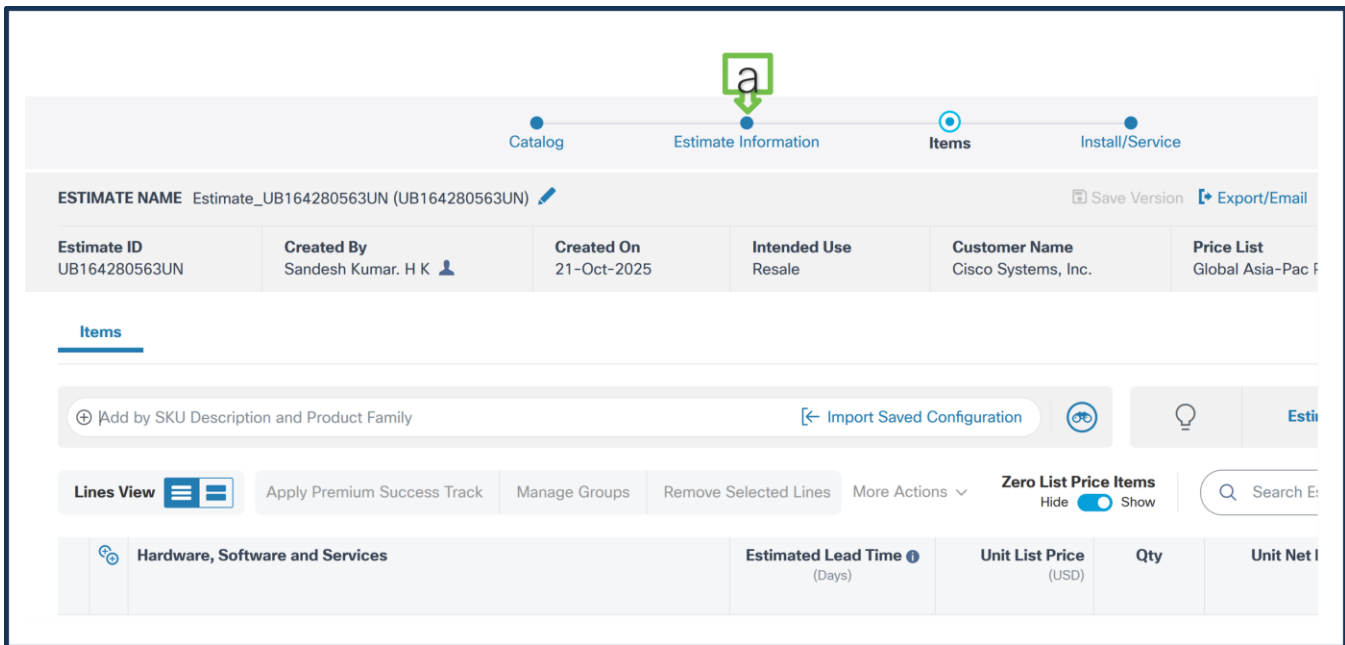
Task 1) Selecting the Appropriate Pricelist

Step 1.



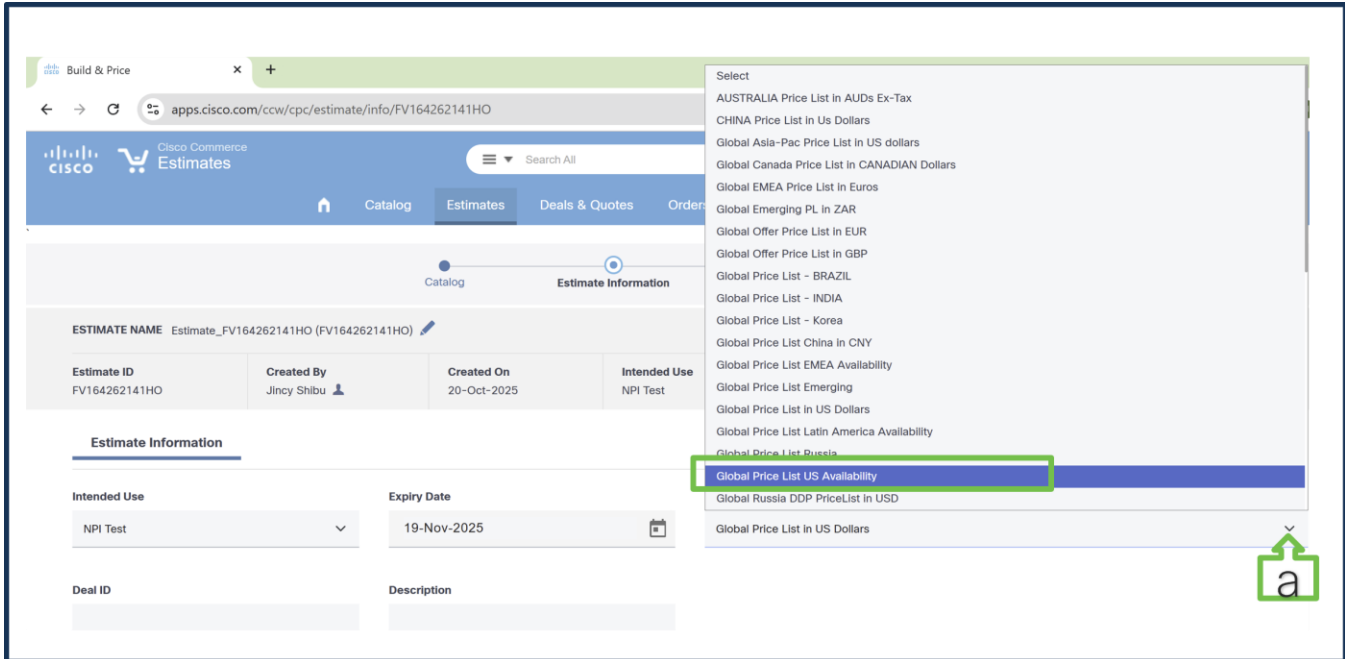
a. On the Estimates page, click on the estimate and then select “Create Estimate”

Step 2.



a. Click on “Estimate Information”

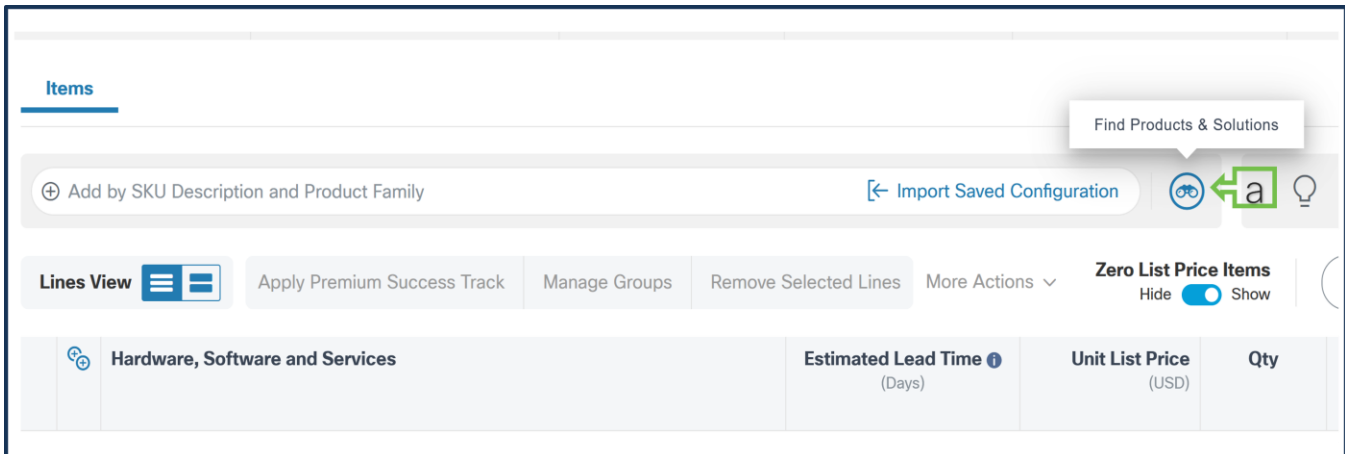
Step 3.



- a. From the drop-down menu, select "Global Price List US Availability"
- b. Click on "Save and Continue"

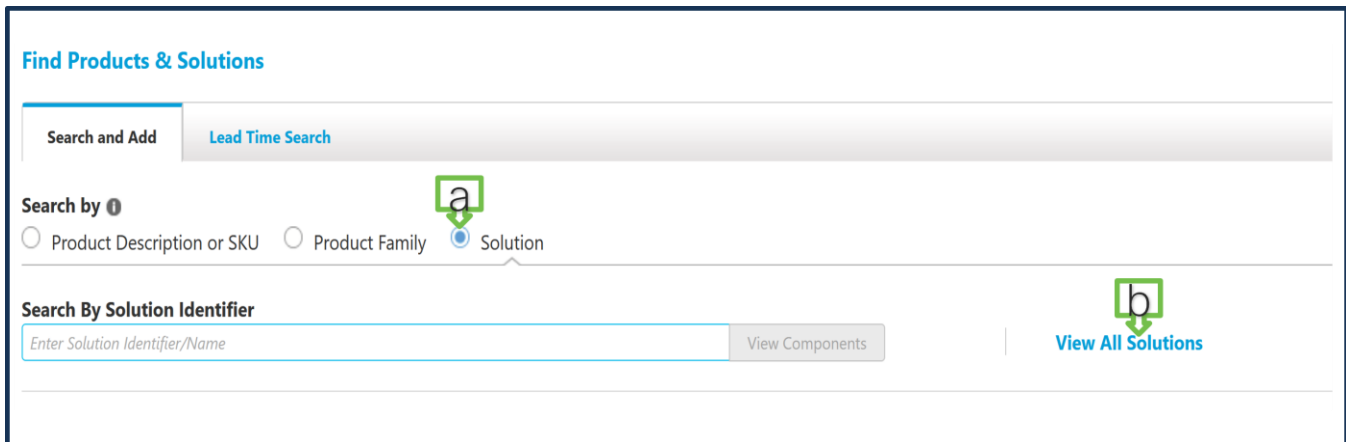
Task 2) Selecting the Appropriate Solution

Step 1.



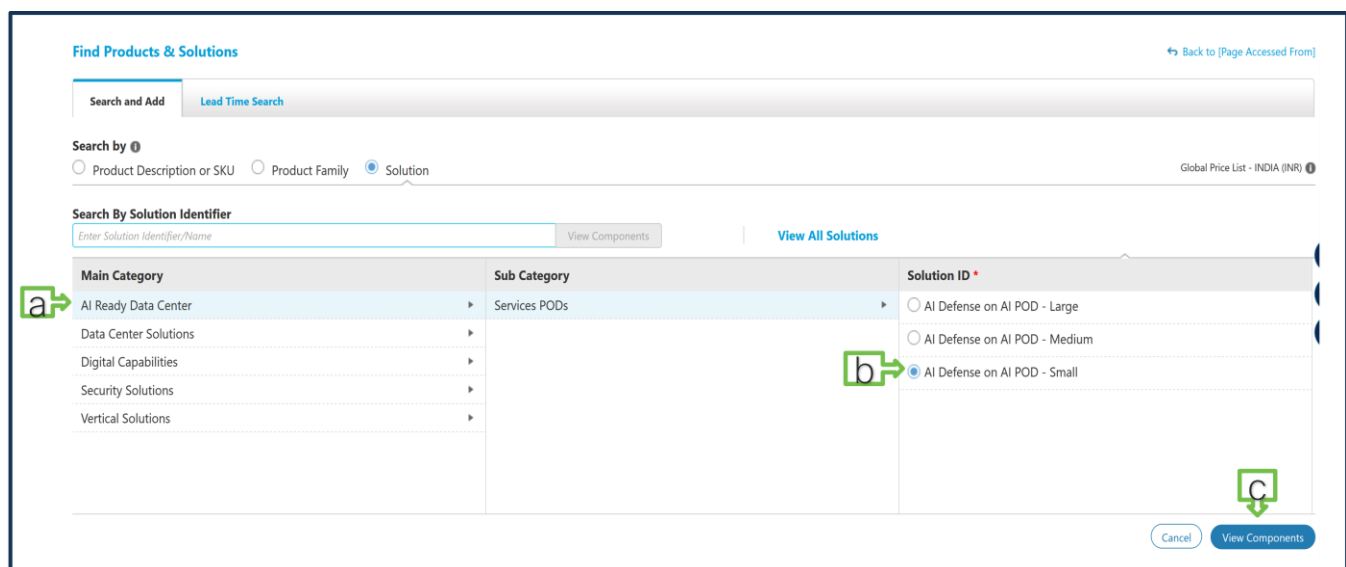
- a. Click on the 'Find Products and Solutions' binocular icon.

Step 2.



- a. Select “Solution”
- b. Click on “View All Solutions”

Step 3.



- a. Click on “AI Ready Data Center” main category > “Service POD” subcategory
- b. Select the required Solution ID. For this example, select " AI Defense on AI POD – Small”
- c. Click on “View Components”

Step 4.

Find Products & Solutions ↩ Back to [Page Accessed From]

Search and Add Lead Time Search

i The item, Solution, has been successfully added. (C0620)

Search by Product Description or SKU Product Family Solution Global Price List US Availability (USD)

Search By Solution Identifier
 View Components View All Solutions

Results for "AI Defense on AI POD - Small" — 1 Results Found Key ▾

SKU	Estimated Lead Time	Unit List Price (USD)	Qty
Miscellaneous			
AIPOD-AIDEF RC-S	--	0.00	1 +
AI Defense on AI POD MLB			

Selected Items

Item	Qty
AIPOD-AIDEF RC-S AI Defense on AI POD MLB Solution : AI Defense on AI POD - Small	1
Remove	

Cancel Add

a Add Solution

a. Click on "Add Solution"

Step 5.

Find Products & Solutions ↩ Back to [Page Accessed From]

Search and Add Lead Time Search

i The item, Solution, has been successfully added. (C0620)

Search by Product Description or SKU Product Family Solution Global Price List US Availability (USD)

Search By Solution Identifier
 View Components View All Solutions

Results for "AI Defense on AI POD - Small" — 1 Results Found Key ▾

SKU	Estimated Lead Time	Unit List Price (USD)	Qty
Miscellaneous			
AIPOD-AIDEF RC-S	--	0.00	1 +
AI Defense on AI POD MLB			

Selected Items

Item	Qty
AIPOD-AIDEF RC-S AI Defense on AI POD MLB Solution : AI Defense on AI POD - Small	1
Remove	

Cancel Add

a Add Solution

a. Click on "Add" to enter the configurator.

Task 3) Configuring the Selected Solution

Step 1.

CCW → AI Defense on AI POD - Small

Hardware, Software and Services

Estimated Lead Time (Days)	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discounts (%)	Extended Net Price (USD)
112	401,259.23	1	401,259.23	0.00	1,043,681.36

Solution Name : AI Defense on AI POD - Small
AI Defense on AI POD MLB

a Edit Options Validate Add Note Add Subtotal Copy Remove Line

a. Click on “Edit Options” to enter the configurator.

Step 2.

COMPUTE

Bundle Configuration: AIPOD-AIDEF | Estimated Lead Time: 112 days | Total Price List - US (USD): 1,030,222.07

CAI-845A-M8 → Power Cables

1: AI DEFENSE SOFTWARE requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category AI DEFENSE SOFTWARE is required. (CE100103)
3: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
4: The category CISCO INTERSIGHT is required. (CE100103)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 Invalid AI-D UCS C845A M8 base server w/o CPU, mem, drives 2 required	129,735.70	334,048.42	2	816,459.14
UCSC-C220-M8S Invalid AI-D UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane	5,703.99	36,752.86	3	160,698.93
REDHAT-SW-LIC Valid REDHAT Software License and Support	26,532.00	26,532.00	1	53,064.00

a Edit Options

b Invalid

a. Server: CAI-845A-M8 is preselected with a quantity of 2.

b. Notice that the Server: CAI-845A-M8 status is invalid, as further configuration is needed.

c. Select ‘Edit Options’ to enter the configurator.

Step 3.

COMPUTE

Product Configuration: CAI-845A-M8 part of AIPOD-AIDEF | Estimated Lead Time: 139 days | Price List: Global Price List US Availability (USD) | Total (USD): 408,229.57

CAI-845A-M8 → **Power Cables**

1: Please note: Cisco recommends to start with slot 8, and any additional GPUs pairs to be in adjacent slots. (CE202322)
2: Please note: Recommend the total Compute Memory size is a minimum of 3x the summation of the H200 NVL or H100 NVL HBM GPU Memory configured & minimum of 2x the L40S or RTX6000 or MI210 HBM GPU Memory configured. (CE202322)
3: CAI-845A-PSU is defaulted under Power Supply. (CE100033)
4: CAI-845A-M8 quantity 1 requires a minimum quantity of 4 from Power Cables (CE100012)

Configuration Summary | View Full Summary

Country/Region Specification: Select Country/Region (Not Required)

Category	Qty	Extended List Price (USD)
GPU Slots		
CAI-GPU-L40S	1	40,423.71
CAI-GPU-L40S	1	40,423.71
CAI-GPU-L40S	1	40,423.71
CAI-GPU-L40S	1	40,423.71
NV-AIE-S-1Y	4	20,556.84
Processor Options		
CAI-CPU-A9475F	2	32,282.86
Memory Options		
CAI-MRX64G2RE5	8	38,091.84
Total		408,229.57
Estimated Lead Time		139 days

Reset Configuration | Cancel | Done

Option Search | Multiple Options Search

CAI-845A-M8 > Power Cables

Power Cables (Options for End Customer Country/Region : United States)

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> NO-POWER-CORD ECO friendly green option, no power cable will be shipped More	4	14 days	0.00
<input type="radio"/> CAB-C19-CBN Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	4	21 days	0.00
Power Cables (Options for other Countries)			
<input type="radio"/> CAB-C19-C20-IND Power Cord C19-C20 India	4	14 days	0.00
<input type="radio"/> CAB-SABS-C19-IND SABS 164-1 to IEC-C19 India	4	56 days	0.00
<input type="radio"/> CAB-C19-C20-3M-JP Power Cord C19-C20, 3M/10ft Japan PSE mark	4	14 days	0.00
<input type="radio"/> CAB-AC-16A-AUS Power Cord, 250VAC, 16A, Australia C19	4	28 days	0.00

- Configure Server: CAI-845A-M8 by selecting the Power Cable. PIDs are listed in the window on the right. GPU, Processor, Memory, and other components are preselected.
- Select "Done" when completed.

Step 4.

COMPUTE

Bundle Configuration: AIPOD-AIDEF | Estimated Lead Time: 112 days | Price List: Global Price List - US (USD) | Total: 1,048,192.07

CAI-845A-M8 → **Services/Subscriptions**

1: AI DEFENSE SOFTWARE requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category AI DEFENSE SOFTWARE is required. (CE100103)
3: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
4: The category CISCO INTERSIGHT is required. (CE100103)

Available Components

Component	Unit List Price (USD)
COMPUTE	
CAI-845A-M8 UCS C845A M8 base server w/o CPU, mem, drives 2 required	129,735.70
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane 3 required	5,703.99
THIRD PARTY SOFTWARE	
AI DEFENSE SOFTWARE	
CISCO INTERSIGHT	

COMPUTE > 5 Selected (Min 5, Max 6)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 Valid AI-D UCS C845A M8 base server w/o CPU, mem, drives 2 required	343,033.42	343,033.42	2	834,429.14
UCSC-C220-M8S Invalid UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane	36,752.86	36,752.86	3	160,698.93

THIRD PARTY SOFTWARE > 1 Selected (Min 1, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
REDHAT-SW-LIC Valid REDHAT Software License and Support	26,532.00	26,532.00	1	53,064.00

AI DEFENSE SOFTWARE > 0 Selected (Min 1, Max 1)

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)

- a. Click on “Edit Services/Subscriptions” to edit the Term Duration for HW Support.

Note: It is recommended that the Term Duration for HW Support must align with the Software Subscription Duration.

Step 5.

The screenshot shows the configuration page for CAI-845A-M8. At the top, a green box labeled "COMPUTE" has an arrow pointing to a "Services/Subscriptions" button. Below this, the "Service Options" section includes a "Choose Service Level from" dropdown set to "L1NCO" and a "Time Duration" field set to "12". A green box labeled "a" highlights the "Duration" field. To the right of the "Time Duration" field are radio buttons for "Duration" (selected), "Delay service start to", and "Co-Term service to". A green box labeled "b" highlights the "Apply" button. Below the form is a table with columns: Service SKU, Product SKU, Unit List Price (USD), Qty, and Total List Price (USD). The table contains two rows: one for "SUCCESS TRACKS ENHANCED" (L1NCO) and one for "CON-L1NCO-CAI8A5M8" (CX LEVEL 1 8X7XNCDOS UCS C845A M8 base server...). The "Configuration Summary" section at the bottom right shows "Services" with a total price of 8,985.00. A green box labeled "b" highlights the "Done" button.

- a. It is recommended that the customer select CX Success Track Level 1, Level 2, or Solution Support to ensure consistent SLA response time between hardware and software.
- b. Enter the Term Duration, then click on “Apply” and “Done”

Step 6.

COMPUTE

Bundle Configuration: AIPOD-AIDEF | Estimated Lead Time: 112 days | Price List: UCSC-C220-M8S | Total: 1,048,192.07

Set service preferences for this configuration | Add global custom name for all products | Cancel | Done

Power Cables

1: AI DEFENSE SOFTWARE requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category AI DEFENSE SOFTWARE is required. (CE100103)
 3: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 4: The category CISCO INTERSIGHT is required. (CE100103)

Available Components	Unit List Price (USD)
COMPUTE	
CAI-845A-M8 UCS C845A M8 base server w/o CPU, mem, drives 2 required	129,735.70
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backpl and 3 required	5,703.99
THIRD PARTY SOFTWARE	
AI DEFENSE SOFTWARE	
CISCO INTERSIGHT	

COMPUTE > 5 Selected (Min 5, Max 6)	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 Valid AI-D UCS C845A M8 base server w/o CPU, mem, drives		343,033.42	2	834,429.14
UCSC-C220-M8S Invalid UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane		36,752.86	3	160,898.93

Add a COMPUTE from the left panel

THIRD PARTY SOFTWARE > 1 Selected (Min 1, Max 1)	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
REDHAT-SW-LIC Valid REDHAT Software License and Support		26,532.00	1	53,064.00

Add a THIRD PARTY SOFTWARE from the left panel

AI DEFENSE SOFTWARE > 0 Selected (Min 1, Max 1)
Add a AI DEFENSE SOFTWARE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)
Add a CISCO INTERSIGHT from the left panel

- a. Server: UCSC-C220-M8S is preselected with a quantity of 3.
- b. Notice that the Server: UCSC-C220-M8S status is invalid, as further configuration is needed.
- c. Select 'Edit Options' to enter the configurator.

Step 7.

COMPUTE

Product Configuration: UCSC-C220-M8S part of AIPOD-AIDEF, Estimated Lead Time: 35 days, Total (USD): 53,566.31

Power Cables

1: The quantity of Power Cables should be equal to the quantity of Power Supply selected. Please adjust the quantity. (CE200648)
 2: Use Power Calculator to determine the correct power supply. The Power Calculator can be found at <https://ucspowercalculator.cisco.com/>. (CE200696)
 3: Please note that Cisco UCS M8 servers are the last generation to support UCS Manager (UCSM). Any customers choosing to use UCSM with M8 servers should proactively plan to transition to IMM by 2027. (CE202322)
 4: UCS-TPM-002D-D is defaulted under Security Options. (CE100033)
 5: CMC LATEST D is defaulted under UCS Manager CMC. (CE100033)

Configuration Summary

Category	Qty	Extended List Price (USD)
Management Mode		
IMM-MANAGED	1	0.00
Processor Intel Xeon 6		
UCS-CPU-i6737P	1	18,029.39
Memory		
UCS-MRX64G2RE5	4	19,045.92
PCIe Riser Option		
UCSC-RIS1A-220M8	1	510.59
RAID Controller		
UCSC-UBA-MU-4	1	2,462.74
Total		53,566.31
Estimated Lead Time		35 days

UCSC-C220-M8S > Power

PSU-Input High Line 220VAC | **Power Cables**

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> NO-POWER-CORD ECO friendly green option, no power cable will be shipped. More	Qty	3 days	0.00
<input type="radio"/> CAB-C13-C14-2M Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	Qty	14 days	0.00
<input type="radio"/> CAB-C13-C14-AC EXP *** Power cord, C13 to C14 (recessed receptacle), 10A	Qty	7 days	0.00
<input type="radio"/> CAB-C13-CBN Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	Qty	7 days	0.00
<input type="radio"/> CAB-250V-10A-AR AC Power Cord - 250V, 10A - Argentina	Qty	7 days	0.00
<input type="radio"/> CAB-9K10A-AU Power Cord, 250VAC 10A 3112 Plug, Australia	Qty	7 days	0.00

Reset Configuration | Cancel | **Done**

- Configure Server: UCSC-C220-M8S by selecting Power Cable. PIDs are listed in the window on the right. Processor, Memory and other components are preselected.
- Select "Done" when completed.

Step 8.

COMPUTE

Bundle Configuration: AIPOD-AIDEF, Estimated Lead Time: 112 days, Total: 1,051,657.07

Set service preferences for this configuration

UCSC-C220-M8S

Services/Subscriptions

1: AI DEFENSE SOFTWARE requires a minimum of 1 component(s). (CE100103)
 2: The category AI DEFENSE SOFTWARE is required. (CE100103)
 3: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 4: The category CISCO INTERSIGHT is required. (CE100103)

Available Components

Component	Unit List Price (USD)
CAI-845A-M8 UCS C845A M8 base server w/o CPU, mem, drives 2 required Estimated Lead Time: 123 days (Min 2, Max 3)	129,735.70
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane 3 required Estimated Lead Time: 21 days (Min 3, Max 3)	5,703.99

COMPUTE > 5 Selected (Min 5, Max 6)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 AI-D UCS C845A M8 base server w/o CPU, mem, drives Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	343,033.42	343,033.42	2	834,429.14
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	37,907.86	37,907.86	3	164,163.93

THIRD PARTY SOFTWARE > 1 Selected (Min 1, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
REDHAT-SW-LIC REDHAT Software License and Support Add Custom Name Edit Options Remove Line	26,532.00	26,532.00	1	53,064.00

AI DEFENSE SOFTWARE > 0 Selected (Min 1, Max 1)
Add a AI DEFENSE SOFTWARE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)
Add a CISCO INTERSIGHT from the left panel

- Click on "Edit Services/Subscriptions" to edit the Term Duration for HW Support.

Note: It is recommended that the Term Duration for HW Support must align with Software Subscription Duration.

Step 9.

The screenshot displays the Cisco configuration interface for the UCSC-C220-M8S product. A green box labeled "COMPUTE" has an arrow pointing to the "Services/Subscriptions" section. The interface shows "Service Options" with "Choose Service Level from" set to "CISCO SUPPORT ENHANCED" and "L1NCO". The "Time Duration" is set to "Duration" with a value of "12". A table lists the service and product SKUs, including "CISCO SUPPORT ENHANCED" and "UCSC-C220-M8S". A "Configuration Summary" section is visible at the bottom right.

Note: It is recommended that customer select CX Success Track Level 1 or Level 2 or solution support to ensure consistent SLA response time between hardware and software.

- a. Enter the Term Duration, then click on “Apply” and “Done”

Step 10.

Bundle Configuration: AIPOD-AIDF

Estimated Lead Time: 112 days

Color Price: US (USD)

Total

Set service preferences for this configuration

1: AI DEFENSE SOFTWARE requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

2: The category AI DEFENSE SOFTWARE is required. (CE100103)

3: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

4: The category CISCO INTERSIGHT is required. (CE100103)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 UCS CB45A M8 base server w/o CPU, mem, drives		343,033.42	2	834,429.14
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane		37,907.86	3	164,163.93
REDHAT-SW-LIC REDHAT Software License and Support	0.00	0.00	1	0.00
RH-OC2B-S1S OpenShiftConPlat(BM),Std 1-Yr SnS Req(1-2CPU 128cores)	0.00	0.00	2	0.00
RH-OC2B-S1Y OpenShiftConPlat(BM),Std 1-Yr SnS(1-2CPU 128cores)	26,532.00	26,532.00	2	53,064.00

a. PID: REDHAT-SW-LIC is preselected from Third Party Software Category.

b. OCP License PID is also preselected and QTY must be equal to QTY of Server: CAI-845A-M8

Note: OCP is an optional component depending on the customer configuration.

Step 11.

AI DEFENSE SOFTWARE

Bundle Configuration: AIPOD-AIDEF
 Estimated Lead Time: 112 days
 Price List: Global Price US (USD)
 Total: --

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please make a selection of AI Defense License: AIDEF-ADV under Offer: AIDEF-SEC-SUB in QTY of 5, 10, 15 or 20. (CE202322)

AIDEF-SEC-SUB has been added to the bundle category AI DEFENSE SOFTWARE.

Available Components

Component	Unit List Price (USD)
COMPUTE	--
THIRD PARTY SOFTWARE	--
AI DEFENSE SOFTWARE	--
AIDEF-SEC-SUB (Min 0, Max 1)	--
CNDL-DESELECT (Min 0, Max 1)	0.00
CISCO INTERSIGHT	--

COMPUTE > 5 Selected (Min 5, Max 6)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-S45A-M8 UCS C845A M8 base server w/o CPU, mem, drives	343,033.42		2	834,429.14
UCSC-C220-M8S UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane	37,907.86		3	164,163.93
REDHAT-SW-LIC REDHAT Software License and Support	26,532.00		1	53,064.00

AI DEFENSE SOFTWARE > 1 Selected (Min 1, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
AIDEF-SEC-SUB AI Defense	--		1	--

Requested Start Date: 13-Nov-2025
 Requested For: 12 Months From 13-Nov-2025 To 12-Nov-2028
 Automatically Renews For: 12 Months On 13-Nov-2028
 Billing Frequency: Prepaid Term

- AIDEF-SEC-SUB is a required selection. Please make your selection by clicking “Plus”
- Selection of AI Defense License: AIDEF-ADV under Offer: AIDEF-SEC-SUB in quantity of 5, 10, 15 or 20 is required.
- Click on “Edit Options” to configure the product.

Step 12.

AI DEFENSE SOFTWARE

Offer Configuration AIDEF-SEC-SUB(Part of AIPOD-AIDEF)	Estimated Lead Time NA	Price List Global Price List - US (USD)	Total (USD) 0.00
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AIDEF-SEC-SUB

Requested Terms and Billing			
Requested Start Date 13-Nov-2025	Requested For 12 Months From 13-Nov-2025 To 12-Nov-2026	Automatically Renews For 12 Months On 13-Nov-2026	Billing Frequency Prepaid Term

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 12 Months From 13-Nov-2025 To 12-Nov-2026

<p>Requested Start Date</p> <p>Day: 13, Month: Nov, Year: 2025</p> <p><i>Enter any date up between 10-Nov-2025 and 07-Feb-2026</i></p>	<p>End Date</p> <p><input checked="" type="radio"/> Effective For 12 Months</p> <p><i>Enter any whole month value from 1-60</i></p> <p><input type="radio"/> Co-Term to an End Date</p> <p>Day: 12, Month: Nov, Year: 2026</p> <p><i>Enter any date up between 10-Feb-2026 and 12-Nov-2030</i></p>
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<p>Automatically Renews For 12 Months On 13-Nov-2026</p> <p><input checked="" type="checkbox"/> Auto Renewal</p> <p>12 Months</p> <p><i>Enter any whole month value from 0-12</i></p>	<p>Billing Frequency Prepaid Term</p> <p><input checked="" type="radio"/> Prepaid Term</p> <p><input type="radio"/> Annual Billing</p>
--	---

Cancel Save Changes

- a. **Requested Start Date (RSD)** is now dependent on the HW Ship Date and will automatically start when the HW ships. If you change the RSD, the software will start either on the RSD you picked or the HW Ship Date whichever is later.
- b. **End Date (duration in months)** is defaulted to **12 Months**, **Auto Renewal (on/off)** is defaulted to Off and **Billing Frequency** is defaulted to Prepaid Term. You can still change the setting accordingly.

Step 13.

AI DEFENSE SOFTWARE

Offer Configuration AIDEF-SEC-SUB(Part of AIPOD-AIDEF)	Estimated Lead Time NA	Price List Global Price List - US (USD)	Total (USD) 0.00
--	---------------------------	--	---------------------

AIDEF-SEC-SUB

Requested Terms and Billing			
Requested Start Date 13-Nov-2025	Requested For 12 Months From 13-Nov-2025 To 12-Nov-2026	Automatically Renews For 12 Months On 13-Nov-2026	Billing Frequency Prepaid Term

1: Please make a selection from AI Defense (CE100007)

2: This offer is subject to a customer qualification process by the AI Defense specialist team (CE202343)

Configuration Summary

AI Defense	Qty	List Price
SVS-AIDEF-SUP-E	1 <small>User</small>	\$0.00 <small>Per User/Month</small>
Total		\$0.00

Restore Configuration Cancel Review Changes

AIDEF-SEC-SUB > AI Defense

AI Defense

AI Defense

Application	SKU	Description	Unit List Price (USD)	Action
Qty	AIDEF-ADV	Includes: AI Cloud Visibility, AI Validation and AI Runtime	Enter Qty to see List Price	

- a. The quantity of AI Defense License: AIDEF-ADV should be 5, 10, 15 or 20.
- b. Click on “Review Changes”

Step 14.

The screenshot displays a software configuration interface. On the left, under 'Available Components', there are categories: COMPUTE, THIRD PARTY SOFTWARE, AI DEFENSE SOFTWARE, and CISCO INTERSIGHT. The 'CISCO INTERSIGHT' category is selected, and a green box labeled 'b' points to the 'DC-MGT-SAAS' product. On the right, a table shows the selected items:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 Valid		343,033.42	2	686,066.84
UCS C845A M8 base server w/o CPU, mem, drives				
UCSC-C220-M8S Valid		37,907.86	3	113,723.58
UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane				
REDHAT-SW-LIC Valid		26,532.00	1	26,532.00
REDHAT Software License and Support				
AIDEF-SEC-SUB Valid		352,000.00	1	352,000.00
AI Defense				
DC-MGT-SAAS Invalid		--	1	--
Cisco Intersight SaaS				

Additional details for the 'DC-MGT-SAAS' product (row 10):

- Requested Start Date: 13-Nov-2025
- Requested For: 36 Months From 13-Nov-2025 To 12-Nov-2028
- Automatically Renews For: 12 Months On 13-Nov-2028
- Billing Frequency: Prepaid Term

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection if you have not previously purchased Cisco Intersight Software. Please make your selection by clicking “PLUS.” Then, click on “Edit Options” to configure.

Step 15.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration: DC-MGT-SAAS(Part of AIPOD-AIDEF) Estimated Lead Time: NA Price List: Global Price List - US (USD) Total (USD): 0.00

Requested Terms and Billing

Requested Start Date: 13-Nov-2025 Requested For: 36 Months From 13-Nov-2025 To 12-Nov-2028 Automatically Renews For: 12 Months On 13-Nov-2028 Billing Frequency: Prepaid Term

1 Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 12 Months From 13-Nov-2025 To 12-Nov-2026

Requested Start Date

Day: 13 Month: Nov Year: 2025 a

Enter any date up between 10-Nov-2025 and 07-Feb-2026

End Date

Effective For: 12 Months b

Enter any whole month value from 1-96

Co-Term to an End Date

Day: 12 Month: Nov Year: 2028 b

Enter any date up between 10-Feb-2026 and 12-Nov-2033

Automatically Renews For 12 Months On 13-Nov-2026

Auto Renewal

On b

12 Months

Billing Frequency Prepaid Term

Prepaid Term

Annual Billing

Quarterly Billing

Monthly Billing

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **12 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 16.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration: DC-MGT-SAAS(Part of AIPOD-AIDEF) Estimated Lead Time: NA Total (USD): 2,100.00

Requested Terms and Billing

Requested Start Date: 13-Nov-2025 Requested For: 12 Months From 13-Nov-2025 To 12-Nov-2026 Automatically Renews For: 12 Months On 13-Nov-2026 Billing Frequency: Prepaid Term

1 Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

1 Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	5 Device	\$35.00 Per Device/Month

Cisco Intersight Support

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$900 Per Device/Month

Auto Expansion

SKU	Qty	List Price
Total		\$2,100.00

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

Device	SKU	Description	Unit List Price (USD)	Action
5	DC-MGT-IS-SAAS-ES	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	<input type="button" value="Delete"/>
Qty	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	<input type="button" value="Delete"/>
Qty	DC-MGT-IS-PVAPP-ES	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	<input type="button" value="Delete"/>
Qty	DC-MGT-IS-PVAPP-AD	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	<input type="button" value="Delete"/>

Add-Ons

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	<input type="button" value="Delete"/>

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of servers selected. Enter the quantity.

Step 17.

Offer Configuration: DC-MGT-SAAS(Part of AIPOD-AIDEF) | Estimated Lead Time: NA | Price List: Global Price List - US (USD) | Total (USD): 2,100.00

Requested Terms and Billing: Requested Start Date: 13-Nov-2025 | Requested For: 12 Months From 13-Nov-2025 To 12-Nov-2026 | Automatically Renews For: 12 Months On 13-Nov-2026 | Frequency: Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	5	\$35.00
SVS-DCM-SUPT-BAS	1	\$0.00
Total		\$2,100.00

DC-MGT-SAAS > Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	🗑️
Qty	SVS-L1DCS-INTER	Cisco Support Enhanced for INTERSIGHT	Enter Qty to see List Price Per Each/Month	🗑️
Qty	SVS-L2DCS-INTER	Cisco Support Signature for INTERSIGHT	Enter Qty to see List Price Per Each/Month	🗑️
1	SVS-DCM-SUPT-BAS	Cisco Support Standard for DCM	\$0.00 Per Each/Month	🗑️

- a. The Cisco Intersight License comes with separate support. Basic Embedded Support is the default selection. Customers may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SaaS) if needed.

Step 18.

Bundle Configuration: AIPOD-AIDEF | Estimated Lead Time: 112 days | Price List: Global Price List - US (USD) | Total: 2,813,757.07

Set service preferences for this configuration | Add global custom name for all products | Cancel | Done

Available Components

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8	129,735.70	343,033.42	2	834,429.14
UCS C845A M8 base server w/o CPU, mem, drives 2 required				
UCSC-C220-M8S	5,703.99	37,907.86	3	164,163.93
UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane 3 require				
THIRD PARTY SOFTWARE > 1 Selected (Min 1, Max 1)				
REDHAT-SW-LIC	26,532.00	26,532.00	1	53,064.00
REDHAT Software Licenses and Support				
AI DEFENSE SOFTWARE > 1 Selected (Min 1, Max 1)				
AIDEF-SEC-SUPT	352,000.00	352,000.00	1	1,760,000.00
AI Defense				
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)				
DC-MGT-SAAS	35.00	35.00	1	2,100.00
Cisco Intersight SaaS				

- Configuration for MLB is completed when status of each product is Valid, and warning messages are cleared.
- Click on the “Plus” to expand and view the selections made for each Product.
- Click on “Done” to complete MLB configuration.

Step 19.

The screenshot displays a configuration page for a bundle named 'AIPOD-AIDF'. The top right shows a price list of 'Global Price List - US (USD)' with a total of '\$ 657.07'. A warning message states: 'Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection. (CE202322)'. Below this, a message indicates 'CNDL-DESELECT-D has been added to the bundle category CISCO INTERSIGHT.' The main area is divided into sections for 'COMPUTE', 'THIRD PARTY SOFTWARE', 'AI DEFENSE SOFTWARE', and 'CISCO INTERSIGHT'. Each section contains a table of selected products. In the 'AI DEFENSE SOFTWARE' section, 'CNDL-DESELECT' is selected with a quantity of 1. In the 'CISCO INTERSIGHT' section, 'CNDL-DESELECT-D' is selected with a quantity of 1. Green callout boxes highlight these two products and their respective 'Select Options' links. A 'Done' button is visible in the top right corner of the configuration area.

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CAI-845A-M8 Valid		343,033.42	2	686,066.84
UCSC-C220-M8S Valid		37,907.86	3	113,723.58
REDHAT-SW-LIC Valid		26,532.00	1	26,532.00
CNDL-DESELECT Conditional Deselect	0.00	0.00	1	0.00
CNDL-DESELECT-D Conditional Deselect	0.00	0.00	1	0.00

- Click on “Select Options” to configure.

Note: CNDL-DESELECT and CNDL-DESELECT-D is meant to select only if Customer has already purchased Software License previously or via EA Contract or order is for Disti Fulfillment.

Step 20.

AI DEFENSE SOFTWARE

Product Configuration: CNDL-DESELECT part of AIPOD-AIDEF | Estimated Lead Time: 7 days | Price List: Global Price List U | Total (USD): CNDL-DESELECT

⚠️ CNDL-DESELECT quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary [View Full Summary](#)

Category	Qty	Extended List Price (USD)
Reason Codes		

Total: 0.00
Estimated Lead Time: 7 days

Reset Configuration | [Cancel](#) | [Done](#)

Option Search | Multiple Options Search

CNDL-DESELECT > Reason Codes

Reason Codes

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> OPTOUT-DISTI-ONLY For Distl when ordering mandatory licenses separately	1	3 days	0.00
<input type="radio"/> OPTOUT-EA-ONLY License not needed: Customer already owns Licenses in an EA	1	3 days	0.00

[Show Incompatible SKUs](#)

a. Please select the appropriate “Reason Code”

Step 21.

CISCO INTERSIGHT

Product Configuration: CNDL-DESELECT-D part of AIPOD-AIDEF | Estimated Lead Time: 7 days | Price List: Global Price List U | Total (USD): CNDL-DESELECT-D

⚠️ CNDL-DESELECT-D quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary [View Full Summary](#)

Category	Qty	Extended List Price (USD)
Reason Codes		

Total: 0.00
Estimated Lead Time: 7 days

Reset Configuration | [Cancel](#) | [Done](#)

Option Search | Multiple Options Search

CNDL-DESELECT-D > Reason Codes

Reason Codes

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> OPTOUT-DISTI-ONLY For Distl when ordering mandatory licenses separately	1	3 days	0.00
<input type="radio"/> OPTOUT-EA-ONLY License not needed: Customer already owns Licenses in an EA	1	3 days	0.00

[Show Incompatible SKUs](#)

a. Please select the appropriate “Reason Code”

Step 22.

Bundle Configuration: AIPOD-AIDEF | Estimated Lead Time: 112 days | Price List: Global Price List - US (USD) | Total: 1,051,657.07

Set service preferences for this configuration | Add global custom name for all products | Cancel | Done

Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection. (CE202322)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
COMPUTE > 5 Selected (Min 5, Max 6)				
CAI-845A-M8	129,735.70	343,033.42	2	834,429.14
UCS C845A M8 base server w/o CPU, mem, drives				
UCSC-C220-M8S	5,793.99	37,907.86	3	164,163.93
UCS C220 M8 Rack w/o CPU, mem, drives, 1U w SFF backplane				
THIRD PARTY SOFTWARE > 1 Selected (Min 1, Max 1)				
REDHAT-SW-LIC	26,532.00	26,532.00	1	53,064.00
REDHAT Software License and Support				
AI DEFENSE SOFTWARE > 1 Selected (Min 1, Max 1)				
CNDL-DESELECT	0.00	0.00	1	0.00
Conditional Deselect				
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)				
CNDL-DESELECT	0.00	0.00	1	0.00
Conditional Deselect				

- a. Configuration for MLB is completed when status of each product is “Valid” and warning messages are cleared.
- b. Click on the “Plus” to expand and view the selections made for each product.
- c. Click on “Done” to complete MLB configuration

Step 23.

Hardware, Software and Services	Estimated Lead Time (Days)	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discounts (%)	Extended Net Price (USD)
1.0 AIPOD-AIDEF Valid as of 10-Nov-2025 02:32:36 PST Solution Name : AI Defense on AI POD - Small AI Defense on AI POD MLB AI-D	112	554,314.95	1	2,167,648.28	0.00	2,817,957.07

- a. Configuration for AI Defense on AI POD – Small is now valid.

Learn More

Table 2. Important Collaterals

Resource Name	Purpose	Link
AI Defense Ordering Guide	Provide information about	https://salesresources.cisco.com/Link/Content/DCd6jdPF6p6F68hGpDjCBXFV297d

Resource Name	Purpose	Link
	the end-to-end quote-to-fulfillment process for AI Defense standalone offer in the Cisco Commerce Workspace and Cisco Service Contract Center	
VOD for SID search and configuration	Demo how to search and configure SIDs	https://app.vidcast.io/share/15832b58-5beb-4d18-a7b0-727f6135a9d3
How to buy	Browse options to purchase Cisco products, services, and software offerings.	https://www.cisco.com/site/us/en/buy/index.html
Accessing CCW	Guidelines for accessing CCW for partners and distributors	https://salesconnect.seismic.com/Link/Content/DCa3e0d657-0fcf-427b-b936-da439d8f942c