



# Smart Licensing Using Policy

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## Overview of Smart Licensing Using Policy

Smart Licensing Using Policy is supported on Cisco Wireless Gateway for LoRaWAN Release 2.2 and later, for the subscription of Common Packet Forwarder (CPF).

Smart Licensing Using Policy is an enhanced version of Smart Licensing, with the overarching objective of providing a licensing solution that does not interrupt the operations of your network, rather, one that enables a compliance relationship to account for the hardware and software licenses you purchase and use. Smart Licensing Using Policy provides a seamless experience with the various aspects of licensing.

- **Purchase licenses:** Purchase licenses through the existing channels and use the Cisco Smart Software Manager (CSSM) portal to view product instances and licenses.



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**Note** To simplify your implementation of Smart Licensing Using Policy, provide your Smart Account and Virtual Account information when placing an order for new hardware or software. This allows Cisco to install applicable policies and authorization codes (terms explained in the [Concepts, on page 3](#) section below), at the time of manufacturing.

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- **Use:** All licenses on your devices are unenforced. This means that you do not have to complete any licensing-specific operations, such as registering or generating keys before you start using the software and the licenses that are tied to it. License usage is recorded on your device with timestamps and the required workflows can be completed at a later date.
- **Report license usage to CSSM:** Multiple options are available for license usage reporting. You can use the Cisco Smart Licensing Utility (CSLU), or report usage information directly to CSSM. For air-gapped

networks, a provision for offline reporting where you download usage information and upload it to CSSM, is also available. The usage report is in plain text XML format.

- Reconcile: For situations where delta billing applies (purchased versus consumed).

The primary benefits of this enhanced licensing model are:

- Seamless day-0 operations

After a license is ordered, no preliminary steps, such as registration or generation of keys etc., are required unless you use an export-controlled or enforced license.

- Visibility and manageability

Tools, telemetry and product tagging, to know what is in-use.

- Flexible, time series reporting to remain compliant

Easy reporting options are available, whether you are directly or indirectly connected to Cisco Smart Software Manager (CSSM), or in an air-gapped network.

## Smart Account

To use Smart Licensing, you must first set up a Cisco Smart Account at [Cisco Software Central](#).

A Smart Account provides a single location for all Smart-enabled products and entitlements. It helps speed procurement, deployment, and maintenance of Cisco Software. When creating a Smart Account, you must have the authority to represent the requesting organization. After submitting, the request goes through a brief approval process.

## Virtual Account

A Virtual Account exists as a sub-account within the Smart Account. Virtual Accounts are a customer-defined structure based on organizational layout, business function, geography or any defined hierarchy. They are created and maintained by the Smart Account administrator.

## Architecture

This section explains the various components that can be part of your implementation of Smart Licensing Using Policy.

## Product Instance

A product instance is a single instance of a Cisco product, identified by a Unique Device Identifier (UDI).

A product instance records and reports license usage (RUM reports), and provides alerts and system messages about overdue reports, communication failures, etc. The RUM reports and usage data are also stored securely in the product instance.

## Cisco Smart Software Manager (CSSM)

CSSM is a portal that enables you to manage all your Cisco software licenses from a centralized location. CSSM helps you manage current requirements and review usage trends to plan for future license requirements.

You can access CSSM at <https://software.cisco.com>. Under the License tab, click the Smart Software Licensing link.

In CSSM you can:

- Create, manage, or view virtual accounts.
- Create and manage Product Instance Registration Tokens.
- Transfer licenses between virtual accounts or view licenses.
- Transfer, remove, or view product instances.
- Run reports against your virtual accounts.
- Modify your email notification settings.
- View overall account information.

Prior to using CSSM, please view a short video about how to use the portal found here:

<https://www.cisco.com/c/en/us/buy/smart-accounts/software-manager.html>

Click on the **View Video** button.

## Cisco Smart Licensing Utility (CSLU)

CSLU is a Windows-based reporting utility that provides aggregate licensing work-flows. This utility performs the following key functions:

- Provides the options relating to how work-flows are triggered. The work-flows can be triggered by CSLU or by the product instance.
- Collects usage reports from the product instance and upload these usage reports to the corresponding smart account or virtual account – online, or offline, using files. Similarly, the RUM report ACK is collected online, or offline, and provided back to the product instance.
- Sends authorization code requests to CSSM and receives authorization codes from CSSM.

CSLU can be part of your implementation in the following ways:

- Install the windows application, to use CSLU as a standalone tool and connect it to CSSM.
- Install the windows application, to use CSLU as a standalone tool and not connect it to CSSM. With this option, the required usage information is downloaded to a file and then uploaded to CSSM. This is suited to air-gapped networks.

## Concepts

This section explains the key concepts of Smart Licensing Using Policy.

## License Enforcement Types

A given license belongs to one of three enforcement types. The enforcement type indicates if the license requires authorization before use, or not.

- Unenforced or Not Enforced

Unenforced licenses *do not* require authorization before use in air-gapped networks, or registration, in connected networks. The terms of use for such licenses are as per the end user license agreement ([EULA](#)).

- Enforced

Licenses that belong to this enforcement type require authorization before use. The required authorization is in the form of an authorization code, which must be installed in the corresponding product instance.

An example of an enforced license is the Media Redundancy Protocol (MRP) Client license, which is available on Industrial Ethernet Switches.

- Export-Controlled

Licences that belong to this enforcement type are export-restricted by U.S. trade-control laws and these licenses require authorization before use. The required authorization code must be installed in the corresponding product instance for these licenses as well. Cisco may pre-install export-controlled licenses when ordered with hardware purchase.

An example of an export-controlled license is the High Speed Encryption (HSECK9), which is available on certain Cisco Routers.

## License Duration

This refers to the duration or term for which a purchased license is valid. A given license may belong to any one of the enforcement types mentioned above and be valid for the following durations:

- Perpetual: There is no expiration date for such a license.
- Subscription: The license is valid only until a certain date.

## Authorization Code

The Smart Licensing Authorization Code (SLAC) allows activation and continued use of a license that is export-controlled or enforced.

If you are upgrading from an earlier licensing model to Smart Licensing Using Policy, you may have a Specific License Reservation (SLR) with its own authorization code. The SLR authorization code is supported after upgrade to Smart Licensing Using Policy.

## Policy

A policy provides the product instance with these reporting instructions:

- License usage report acknowledgement requirement (Reporting ACK required): The license usage report is known as a RUM Report and the acknowledgement is referred to as an ACK (See [RUM Report and Report Acknowledgement, on page 6](#)). This is a yes or no value which specifies if the report for this product instance requires CSSM acknowledgement or not. The default policy is always set to “yes”.

- First report requirement (days): The first report must be sent within the duration specified here.
- Reporting frequency (days): The subsequent report must be sent within the duration specified here.
- Report on change (days): In case of a change in license usage, a report must be sent within the duration specified here.

## Understanding Policy Selection

CSSM determines the policy that is applied to a product instance. Only one policy is in use at a given point in time. The policy and its values are based on a number of factors, including the licenses being used.

`Cisco default` is the default policy that is always available in the product instance. If no other policy is applied, the product instance applies this default policy. The table below shows the `Cisco default` policy values.

While you cannot configure a policy, you can request for a customized one, by contacting the Cisco Global Licensing Operations team. Go to [Support Case Manager](#). Click **OPEN NEW CASE** > Select **Software Licensing**. The licensing team will contact you to start the process or for any additional information. Customized policies are also made available through your Smart account in CSSM.



**Note** To know which policy is applied (the policy in-use) and its reporting requirements, enter the **show license all** command in privileged EXEC mode.

**Table 1: Policy: Cisco default**

<b>Policy:</b> <code>Cisco default</code>	<b>Default Policy Values</b>
Export (Perpetual/Subscription) <b>Note</b> Applied only to licenses with enforcement type "Export-Controlled".	Reporting ACK required: Yes First report requirement (days): 90 Reporting frequency (days): 90 Report on change (days): 90
Enforced (Perpetual/Subscription) <b>Note</b> Applied only to licenses with enforcement type "Enforced".	Reporting ACK required: Yes First report requirement (days): 90 Reporting frequency (days): 90 Report on change (days): 90
Unenforced/Non-Export Perpetual <sup>1</sup>	Reporting ACK required: Yes First report requirement (days): 365 Reporting frequency (days): 0 Report on change (days): 90

Policy: <code>Cisco default</code>	Default Policy Values
Unenforced/Non-Export Subscription	Reporting ACK required: Yes First report requirement (days): 90 Reporting frequency (days): 90 Report on change (days): 90

<sup>1</sup> For Unenforced/Non-Export Perpetual: the default policy's first report requirement (within 365 days) applies only if you have purchased hardware or software from a distributor or partner.

## RUM Report and Report Acknowledgement

A Resource Utilization Measurement report (RUM report) is a license usage report, which the product instance generates, to fulfil reporting requirements as specified by the policy.

An acknowledgement (ACK) is a response from CSSM and provides information about the status of a RUM report.

The policy that is applied to a product instance determines the following reporting requirements:

- Whether a RUM report is sent to CSSM and the maximum number of days provided to meet this requirement.
- Whether the RUM report requires an acknowledgement (ACK) from CSSM.
- The maximum number of days provided to report a change in license consumption.

A RUM report may be accompanied by other requests, such as a trust code request, or a SLAC request. So in addition to the RUM report IDs that have been received, an ACK from CSSM may include authorization codes, trust codes, and policy files as well.

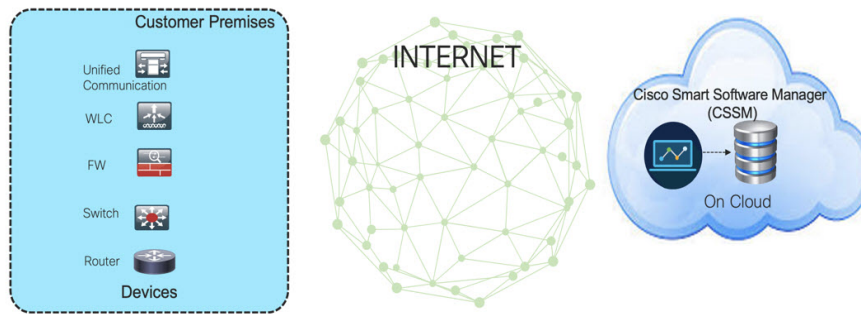
## Trust Code

A UDI-tied public key with which the product instance signs a RUM report. This prevents tampering and ensures data authenticity.

## Supported Topologies

This section describes the various ways in which you can implement Smart Licensing Using Policy. Cisco Wireless Gateway for LoRaWAN supports the following topologies:

- Full Offline Access



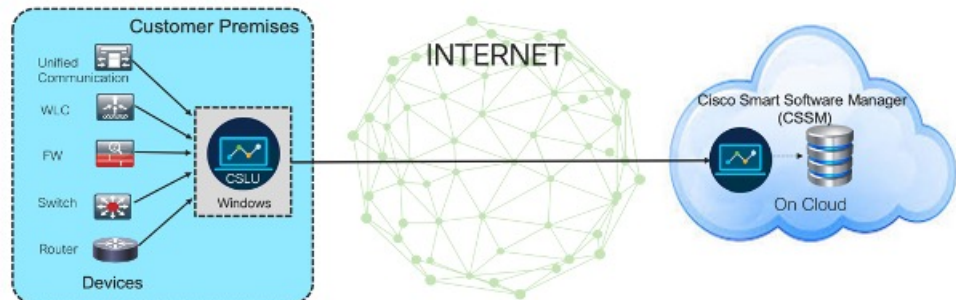
In this topology, devices do not have connectivity to CSSM (software.cisco.com). You must copy and paste information between Cisco products and CSSM to manually check in and out licenses.

To implement this topology, see [Workflow for Topology: Full Offline Access, on page 8](#).

- CSLU (Cisco Smart Licensing Utility) mode

CSLU mode has two different kind of CSLU modes depending on the topology between the CSLU and CSSM.

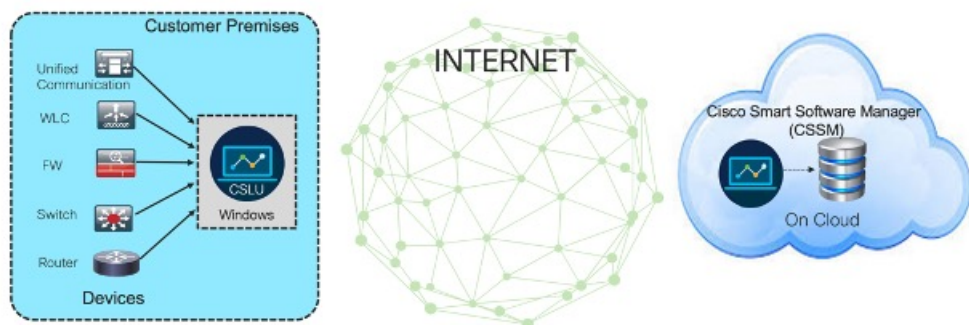
- CSLU has access to CSSM



In this topology the devices are connected to CSLU controller. There is connectivity between CSLU and CSSM (Cisco Smart Software Manager – software.cisco.com). Cisco products send usage information to a locally installed CSLU. There is online transmission between CSLU and CSSM to check-in and check-out licenses and data.

To implement this topology, see [Workflow for Topology: CSLU Has Access to CSSM, on page 9](#).

- CSLU has No Access to CSSM.



In this topology the devices are connected to CSLU. There is no connectivity between CSLU and CSSM (Cisco Smart Software Manager – software.cisco.com). Cisco products send usage information to a locally installed CSLU. You need to copy and paste information between CSLU and CSSM to manually check-in and check-out licenses.

To implement this topology, see [Workflow for Topology: CSLU Has No Access to CSSM, on page 12](#).

## Workflow for Topology: Full Offline Access

This procedure requires a manual exchange of required information between the router and CSSM.

### Procedure

- 
- Step 1** Set license transport method to “off”.
- In configuration mode, perform the following:
- Example:**
- ```
Gateway#configure terminal
Gateway(config)#license smart transport off
```
- Step 2** Start license service through enabling common-packet-forwarder.
- In configuration mode, perform the following:
- Example:**
- ```
Gateway(config)#common-packet-forwarder profile
Gateway(config-cpf-profile)#ipaddr A.B.C.D port X
Gateway(config-cpf-profile)#cpf enable
```
- Step 3** Generate a license usage (RUM reports) file from the device and export the license usage file to your host laptop/PC.
- Enter the **license smart save usage** command in privileged EXEC mode.
- Example:**
- ```
Gateway#license smart save usage all file flash:report
```
- Step 4** Copy the usage report from IXM using the SCP command in privileged EXEC mode.
- Example:**
- ```
Gateway#scp local flash:report user1 171.69.181.77 /ws/user1/report
```
- Step 5** Import the license usage file to CSSM on Cloud.
- Log in to the CSSM Web UI at <https://software.cisco.com>, using the username and password provided by Cisco.
  - Select the **Smart Account** (upper left-hand corner of the screen) that will receive the report.
  - Select **Smart Software Licensing** → **Reports** → **Usage Data Files**.
  - The **Upload Usage Data** window appears. Click **Browse**, and navigate to where the file is. Click on **Upload Data**.



- e) From the **Select Virtual Accounts** pop-up, select the Virtual Account that will receive the uploaded file. The file is uploaded to Cisco and is listed in the Usage Data Files table in the Reports screen showing the File Name, time it was Reported, which Virtual Account it was uploaded to, the Reporting Status, Number of Product Instances reported, and the Acknowledgement status.
- f) In the Acknowledgement column, click **Download** to save the **.txt** ACK file for the report you uploaded. Wait for the ACK to appear in the Acknowledgement column.
- g) Check under the **Product Instances** tab to verify your device is listed.

**Step 6** Download the ACK file, using the SCP command in privileged EXEC mode.

**Example:**

```
Gateway#scp remote user 171.69.181.77 /ws/ACK_report flash:ACK_report
```

**Step 7** Import the ACK file from CSSM to your device, using the **license smart import file** command in privileged EXEC mode.

**Example:**

```
Gateway#license smart import file flash: ACK_report
```

**Step 8** Verify the Product Instance has imported the data. Use the following command to display license authorization, policy and reporting information for the product instance.

**Example:**

```
Gateway#show license usage
```

**Step 9** Verify the license is in use.

**Example:**

```
Gateway#show license summary
```

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## Workflow for Topology: CSLU Has Access to CSSM

Tasks for Product Instance-Initiated Communication:

- Ensure network reachability (SSH).
- Check NTP status is in sync.
- Ensure the transport type is set to **cslu** (default).

```
Device (config) #license smart transport cslu
```

- Specify the CSLU information to be used.

Configure a specific URL for CSLU by using the following CLI:

```
Device (config) #license smart url cslu http://<HOST or IP>:<port-num>/cslu/v1/pi
```

- *HOST or IP* – Hostname / IP address of the windows (where CSLU is installed)
  - *port-num* – use 8180 or 8182.
- Verify the license policy is successfully installed by running the CLI command and verifying the time/date stamp.

```

Gateway#show common-packet-forwarder status
Enabled : Yes
Running : Yes
NS Registration : Successful
License Status: Reported - Yes, Acknowledged - Yes

Gateway#show license status
Utility:
  Status: DISABLED

Smart Licensing Using Policy:
  Status: ENABLED

Data Privacy:
  Sending Hostname: yes
  Callhome hostname privacy: DISABLED
  Smart Licensing hostname privacy: DISABLED
  Version privacy: DISABLED

Transport:
  Type: cslu
  Cslu address: http://172.27.164.116:8182/cslu/v1/pi
  Proxy:
    Not Configured

Policy:
  Policy in use: Installed On Feb 23 2021 02:14:41 UTC
  Policy name: Test Policy
  Reporting ACK required: no (Customer Policy)
  Unenforced/Non-Export Perpetual Attributes:
    First report requirement (days): 94 (Customer Policy)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Unenforced/Non-Export Subscription Attributes:
    First report requirement (days): 120 (Customer Policy)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Enforced (Perpetual/Subscription) License Attributes:
    First report requirement (days): 0 (CISCO default)
    Reporting frequency (days): 204 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Export (Perpetual/Subscription) License Attributes:
    First report requirement (days): 0 (CISCO default)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)

Miscellaneous:
  Custom Id: <empty>

Usage Reporting:
  Last ACK received: Feb 23 2021 02:14:41 UTC
  Next ACK deadline: <none>
  Reporting push interval: 0 (no reporting)
  Next ACK push check: <none>
  Next report push: <none>
  Last report push: Feb 23 2021 02:10:41 UTC
  Last report file write: <none>

Trust Code Installed: <none>
Gateway#

```

### Sample configuration

```

Gateway#configure terminal
Gateway(config)#interface FastEthernet 0/1
Gateway(config-if)#ip address 172.27.170.104 255.255.255.128
Gateway(config-if)#exit
Gateway(config)#ip default-gateway 172.27.170.1
Gateway(config)#
Gateway(config)#exit
*Feb 20 02:37:17: Configured from console by console
Gateway#
Gateway#configure terminal
Gateway(config)#crypto key generate rsa
Gateway(config)#ip ssh admin-access
Gateway(config)#exit
*Feb 20 02:37:31: Configured from console by console

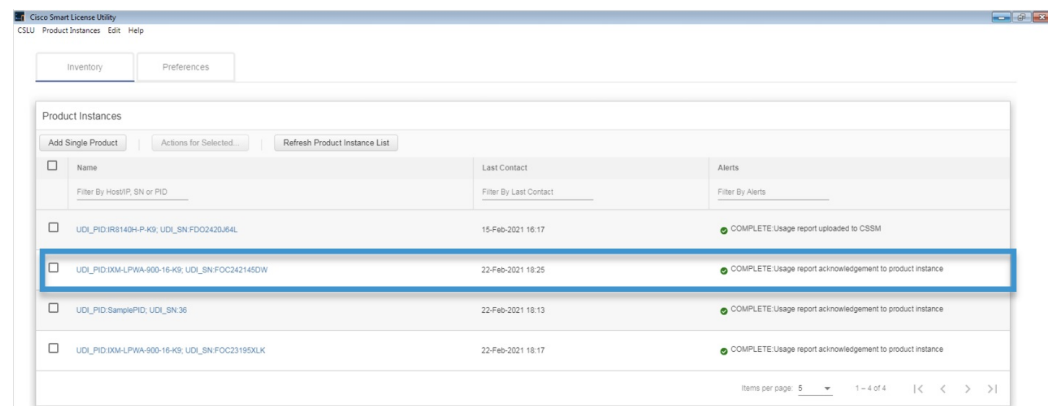
Gateway#
Gateway(config)#configure terminal
Gateway(config)#common-packet-forwarder profile
Gateway(config-cpf-profile)#ipaddr 172.27.166.121 port 6070
Gateway(config-cpf-profile)#cpf enable
By typing 'y' below, I agree that to abide to SMART LICENSING subscription royalty agreement
with Cisco on this unit
Do you agree the above statement? [y/n]y
common-packet-forwarder started successfully

Gateway(config-cpf-profile)#exit
Gateway(config)#exit
Gateway#
Gateway#configure terminal
Gateway(config)#license smart transport cslu
Gateway(config)#license smart url cslu http://172.27.164.116:8182/cslu/v1/pi
Gateway(config)#exit
%SMART_LIC-6-POLICY_INSTALL_SUCCESS:A new licensing policy was successfully installed

```

Check the status of the device on CSLU as shown below:

**Figure 1: Verify the status of the device on CSLU**



Check updated information on CSSM as shown below:

Figure 2: Verify updated information on CSSM

The screenshot shows the Cisco Software Central interface for Smart Software Licensing. The page title is "Smart Software Licensing" and the user is logged in as "SA-IOT-Polaris". The interface includes a navigation menu with options like Alerts, Inventory, Convert to Smart Licensing, Reports, Preferences, On-Prem Accounts, and Activity. The current view is for a "Virtual Account: DEFAULT" and shows a table of "Product Instances".

Name	Product Type	Last Contact	Alerts	Actions
UDI_PID:XXM-LPWA-900-16-K9; UDI_SN:FOC242145DW	AIRWAN	2021-Feb-23 02:10:47		Actions

Showing 1 Record

## Workflow for Topology: CSLU Has No Access to CSSM

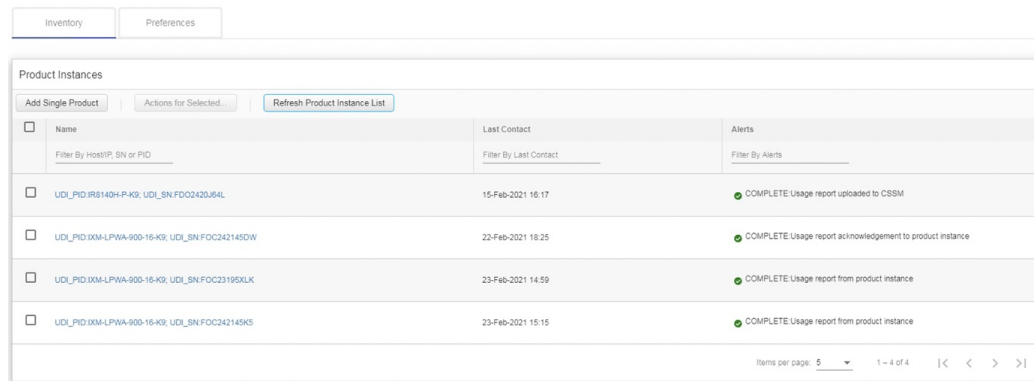
In this topology, the devices are connected to CSLU. There is no connectivity between CSLU and CSSM (Cisco Smart Software Manager – software.cisco.com). Cisco products send usage information to a locally installed CSLU. You need to copy and paste information between CSLU and CSSM to manually check-in and check-out licenses.

### Procedure

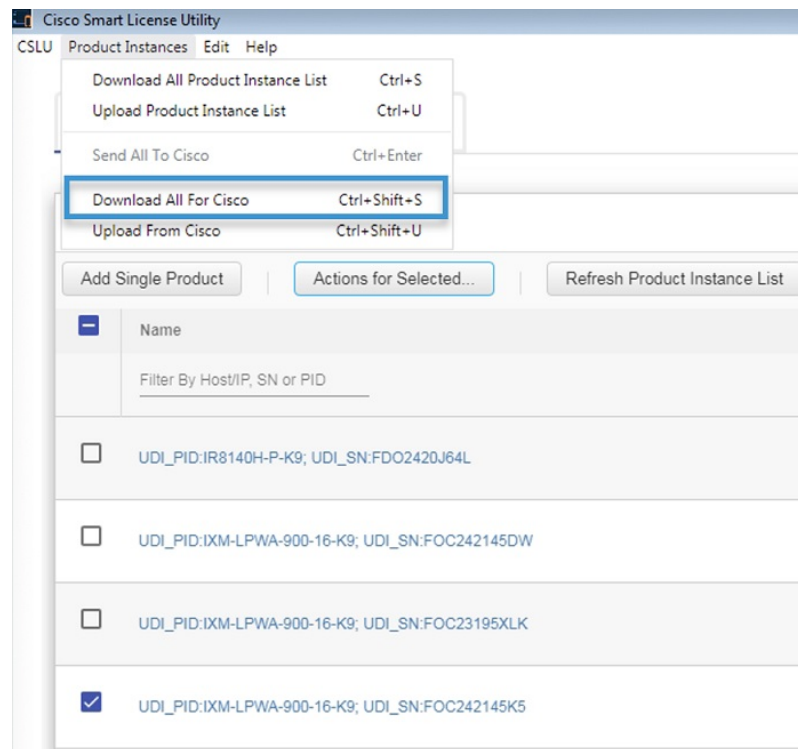
- Step 1** In the CSLU Preferences tab, click the **Cisco Connectivity** toggle switch to **off**. The field switches to “Cisco Is Not Available”.

The screenshot shows the CSLU Preferences tab. The "Cisco Connectivity" section is highlighted with a red box, and the toggle switch is set to "off", with the text "Cisco Is Not Available" displayed next to it. Other sections include "CSLU Connectivity" with fields for Product Instance Service Port (8182), REST API Port (8180), Smart Account (BU Production Test), Virtual Account (Starfleet), and a checkbox for "Validate Device".

- Step 2** Download tar file from CSLU.

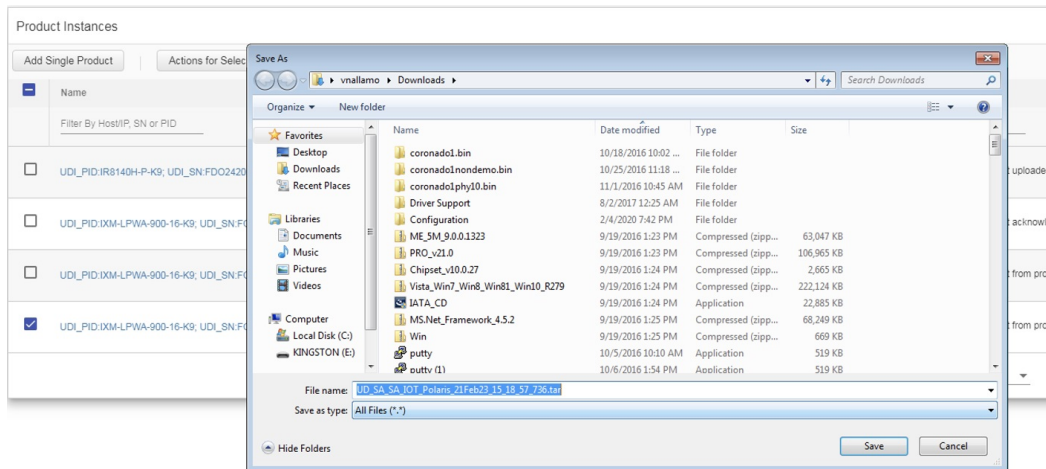


**Step 3** Select the PID and choose **Download All for Cisco** from CSLU

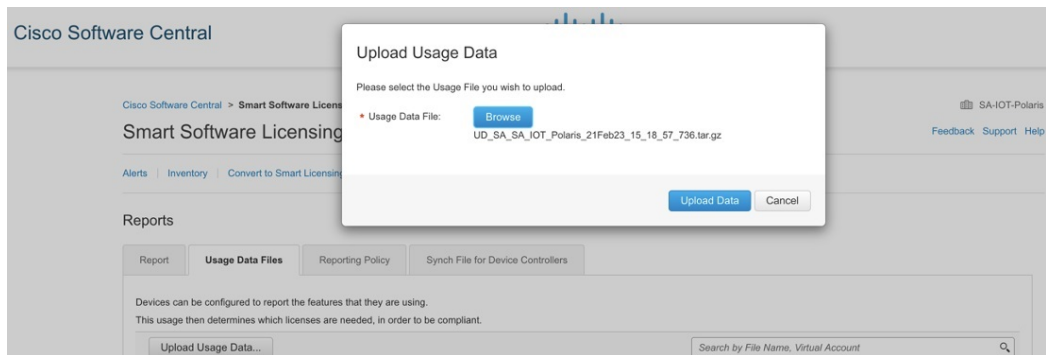


**Step 4** Save the file from CSLU.

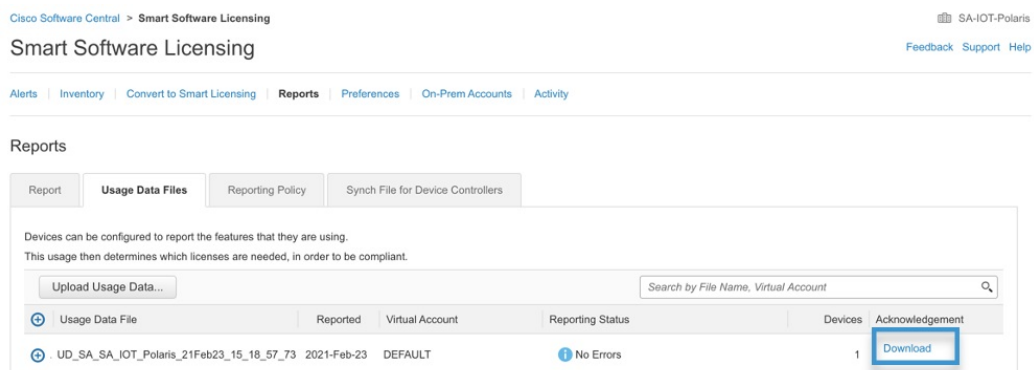
## Workflow for Topology: CSLU Has No Access to CSSM



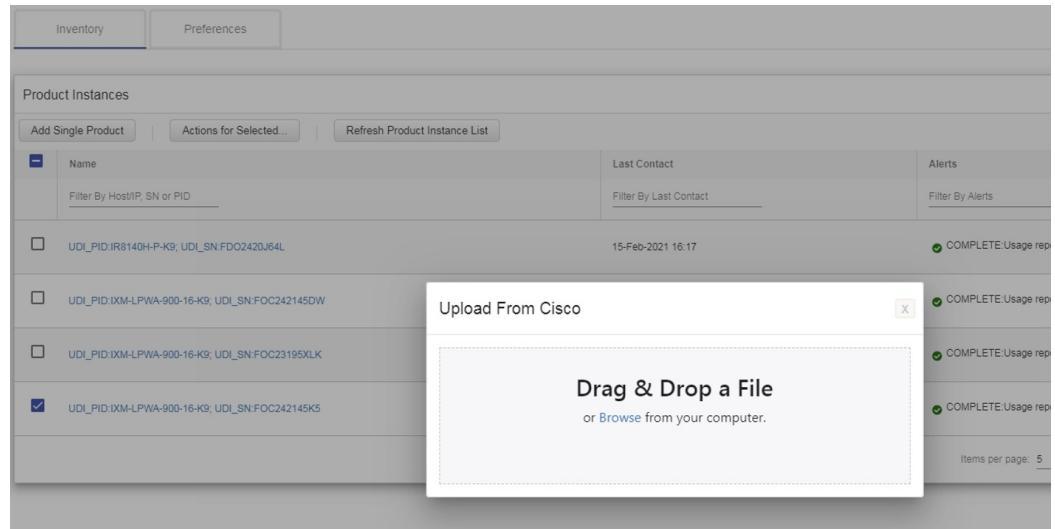
**Step 5** Upload the tar file downloaded from CSLU to CSSM.



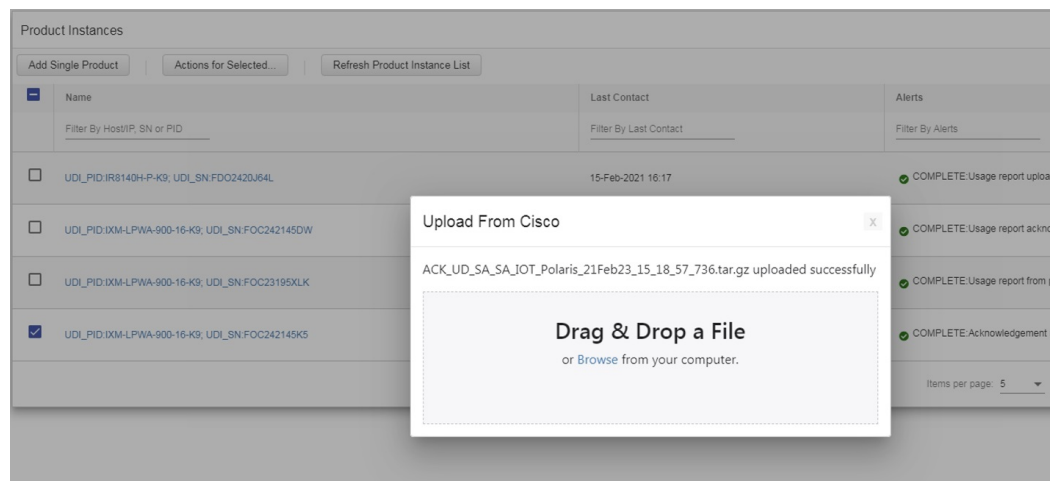
**Step 6** Check the status on CSSM and download the file from CSSM.



**Step 7** Upload the file downloaded file from CSSM on the CSLU.



**Step 8** Upload the specified tar file.



**Step 9** Verify the status on CSLU.

Name	Last Contact	Alerts
UDI_PID:IR8140H-P-K9; UDI_SN:FDO2420J64L	15-Feb-2021 16:17	COMPLETE Usage report uploaded to CSSM
UDI_PID:IXM-LPWA-900-16-K9; UDI_SN:FOC242145DW	22-Feb-2021 18:25	COMPLETE Usage report acknowledgement to product instance
UDI_PID:IXM-LPWA-900-16-K9; UDI_SN:FOC23195XLK	23-Feb-2021 14:59	COMPLETE Usage report from product instance
UDI_PID:IXM-LPWA-900-16-K9; UDI_SN:FOC242145K5	23-Feb-2021 15:26	COMPLETE Acknowledgement received from CSSM

Gateway#**show license usage**

```
License Authorization:
  Status: Not Applicable
```

```
LORAWAN_CPF (LORAWAN_CPF):
  Description: LORAWAN_CPF
  Count: 1
  Version: v01
  Status: IN USE
  Export status: NOT RESTRICTED
  Feature Name: LORAWAN_CPF
  Feature Description: LORAWAN_CPF
  Enforcement type: NOT ENFORCED
  License type: Invalid
Gateway#show license status

Utility:
  Status: DISABLED

Smart Licensing Using Policy:
  Status: ENABLED

Data Privacy:
  Sending Hostname: yes
    Callhome hostname privacy: DISABLED
    Smart Licensing hostname privacy: DISABLED
  Version privacy: DISABLED

Transport:
  Type: cslu
  Cslu address: http://172.27.164.116:8182/cslu/v1/pi
  Proxy:
    Not Configured

Policy:
  Policy in use: Installed On Feb 24 2021 00:04:10 UTC
  Policy name: Test Policy
  Reporting ACK required: no (Customer Policy)
  Unenforced/Non-Export Perpetual Attributes:
    First report requirement (days): 94 (Customer Policy)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Unenforced/Non-Export Subscription Attributes:
    First report requirement (days): 120 (Customer Policy)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Enforced (Perpetual/Subscription) License Attributes:
    First report requirement (days): 0 (CISCO default)
    Reporting frequency (days): 204 (Customer Policy)
    Report on change (days): 100 (Customer Policy)
  Export (Perpetual/Subscription) License Attributes:
    First report requirement (days): 0 (CISCO default)
    Reporting frequency (days): 100 (Customer Policy)
    Report on change (days): 100 (Customer Policy)

Miscellaneous:
  Custom Id: <empty>

Usage Reporting:
  Last ACK received: Feb 24 2021 00:04:10 UTC
  Next ACK deadline: <none>
  Reporting push interval: 0 (no reporting)
  Next ACK push check: <none>
  Next report push: <none>
  Last report push: Feb 23 2021 23:04:11 UTC
  Last report file write: <none>
```



```
Trust Code Installed: <none>  
Gateway#
```

---

## Removing the Product Instance from CSSM

### Procedure

---

- Step 1** Log in to the CSSM Web UI at <https://software.cisco.com> and click **Smart Software Licensing**. Log in using the username and password provided by Cisco.
  - Step 2** Click the **Inventory** tab.
  - Step 3** From the **Virtual Account** drop-down list, choose your virtual account.
  - Step 4** Click the **Product Instances** tab. The list of product instances that are available is displayed.
  - Step 5** Locate the required product instance from the product instances list. Optionally, you can enter a name or product type string in the search tab to locate the product instance.
  - Step 6** Click the required product instance to expand the same. The **Overview** window is displayed.
  - Step 7** From the **Actions** drop-down list, choose **Remove**. The **Remove Product Instance** window is displayed.
  - Step 8** In the **Reservation Return Code** field, enter the return code.
  - Step 9** Click **Remove Product Instance**. The license is returned to the license pool.
-

