

# Cisco Compute Hyperconverged with Nutanix (CCHC + N) M7 Ordering Guide

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## Introduction

### Cisco Compute Hyperconverged M7 Server with Nutanix Solutions

Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

### Cisco Compute Hyperconverged M7 Server with Nutanix Clusters

Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

## Purpose, Audience, and Scope

### Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

### Scope

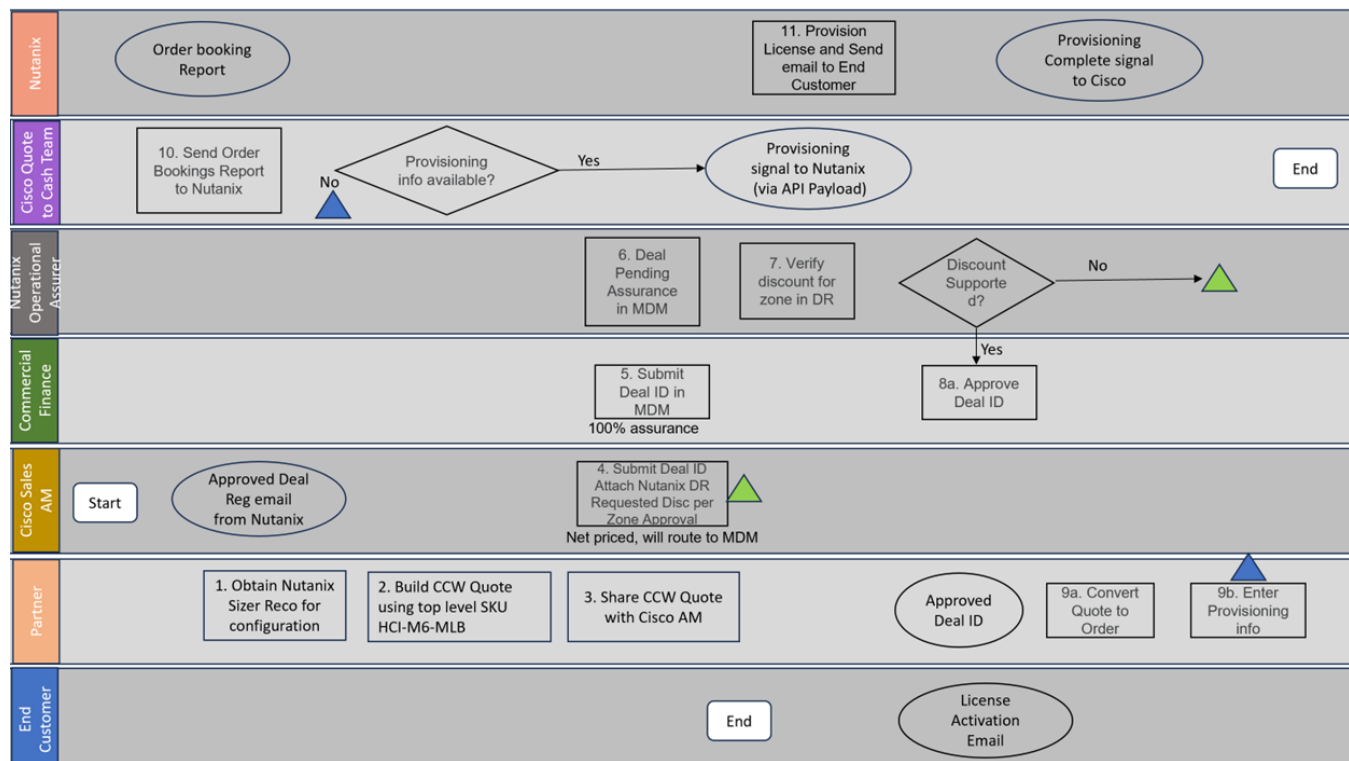
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M7 Server
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

### Audience

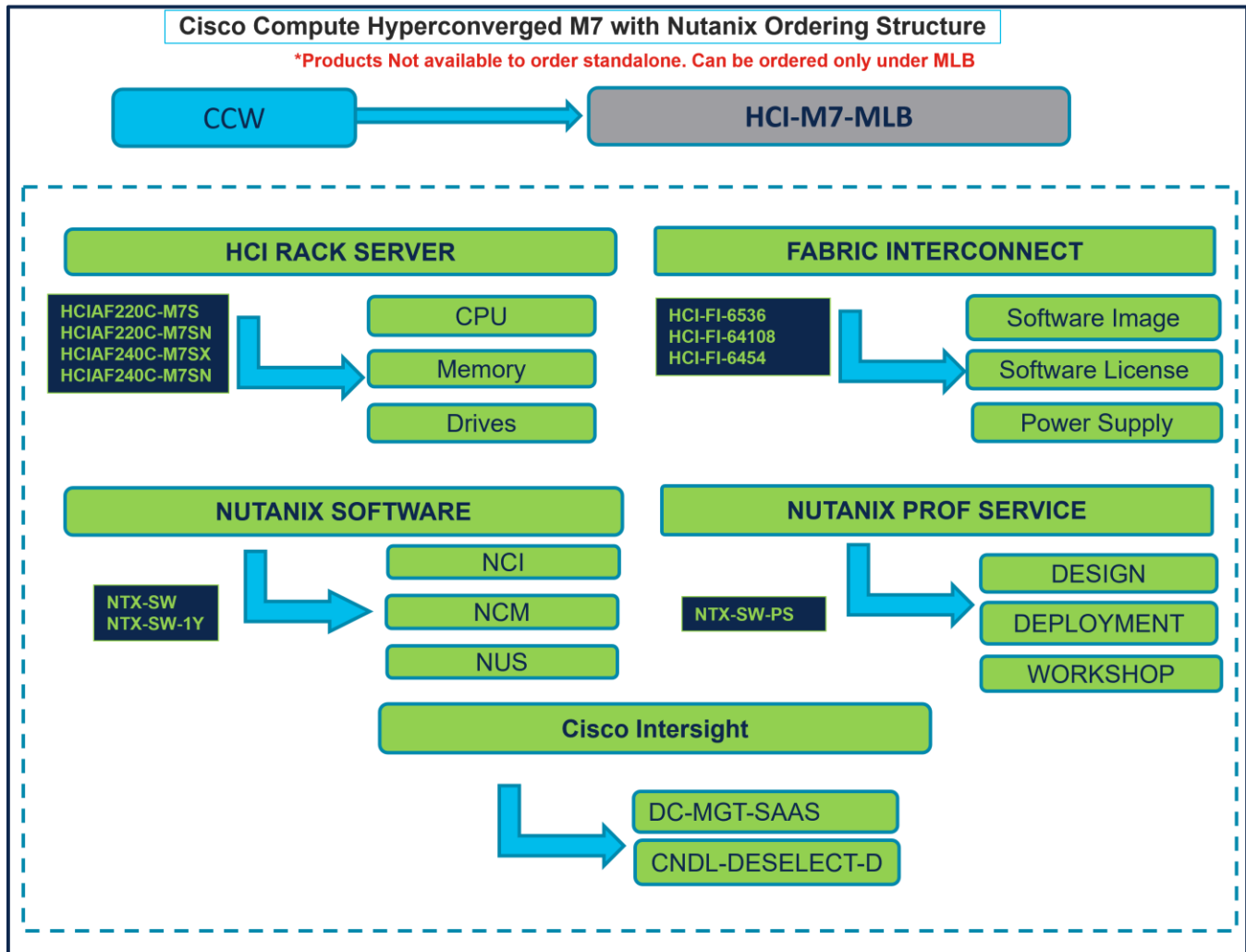
Cisco sales teams and partners.

## Workflow from Approved Nutanix Deal Registration to License fulfillment



- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool ([Nutanix Sizer](#)) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-M7-MLB. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

## Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix



### Catalog of Product IDs (PIDs)

**Note:** For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

**Table 1.** PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-M7-MLB	<p>Cisco Compute Hyperconverged M7 with Nutanix MLB.</p> <p>Note: This major line bundle (MLB) consists of the Cisco Compute Hyperconverged Server, with Intersight and Nutanix software PIDs</p>

**Table 2.** HCI Rack Server Major Line PIDs



Product ID (PID)	Description
HCI AF240C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCI AF240cM7 All-NVMe server
HCI AF240C-M7SX (All Flash)	Cisco Compute Hyperconverged HCI AF240cM7 All-Flash server
HCI AF220C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCI AF220cM7 All-NVMe server
HCI AF220C-M7S (All Flash)	Cisco Compute Hyperconverged HCI AF220cM7 All-Flash server

**Table 3.** Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCI-FI-6536	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCI-FI-64108	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCI-FI-6454	Cisco Compute Hyperconverged Fabric Interconnect 6454

**Table 4.** Nutanix Software and Professional Major Line PIDs

Product ID (PID)	Description
NTX-SW	Nutanix Software 3Y and above
NTX-SW-1Y	Nutanix Software 1Y
NTX-SW-PS	Nutanix Professional Service

**Table 5.** Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT-D	Conditional Deselect

## Step By Step Ordering Process

This section provides more information and details related to packages and PIDs specific to Compute Hyperconverged M7 Server with Nutanix. It also provides references to additional buying programs and subscription packages that Compute Hyperconverged M7 Server with Nutanix products may be included in.

- Step 1.** Launch your web browser and navigate to the [Cisco Commerce Estimate Creation page](#).
- Step 2.** Log In to Cisco screen, type your Cisco.com user ID and password.
- Step 3.** In the Estimates page, set preferences for this estimate by entering the SKU, PID, product description or product family (for example, HCI-M7-MLB) to search for the HCI product you wish to order.

**Note:**

- For a complete list of part numbers for the see [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)
- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

## Configuring the Hardware Components

### Step 4.

The screenshot shows a configuration interface with a search bar at the top. A blue box labeled 'CCW' has an arrow pointing to a grey box labeled 'HCI-M7-MLB'. Below the search bar, there is a table with columns: Hardware, Software and Services, Estimated Lead Time, Unit List Price (USD), Qty, Unit Net Price (USD), Discount (%), and Extended Net Price (USD). The table contains one row for 'HCI-M7-MLB' with a quantity of 1 and a price of 0.00. Below the table, there is a warning message: 'Invalid as of 19-Jan-2024 05:24:21 PST'. At the bottom, there are buttons for 'Select Options', 'Validate', 'Recommended Content', 'Add Note', 'More Actions', and 'Add Subtotal'.

Set preferences for this estimate ▾

CCW → HCI-M7-MLB

Search by Sku , Program ID , Description and Product Family 1 Add Find Products & Solutions Actions ▾

**i** The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".

Remove Selected Lines Apply Success Track More ▾ Filter By All Items ▾

<input type="checkbox"/>	Hardware, Software and Services	Estimated Lead Time <b>i</b>	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>	1.0 HCI-M7-MLB more <b>i</b> Cisco Compute Hyperconverged M7 with Nutanix MLB <b>w</b> Invalid as of 19-Jan-2024 05:24:21 PST	Not Applicable	0.00	1	0.00	0.00	0.00

**b** → Select Options Validate Recommended Content Add Note More Actions ▾ Add Subtotal

- In CCW, search for HCI-M7-MLB PID and click on “Add”
- Click on “Select Options” to enter the configurator.

### Step 5.

**Products Not available to order standalone. Can be ordered only under MLB**

Bundle Configuration: HCI-M7-MLB | Estimated Lead Time: 70 days | Total: 8,258.30

**HCI RACK SERVER**

**HCI AF220C-M7S**  
**HCI AF220C-M7SN**  
**HCI AF240C-M7SN**  
**HCI AF240C-M7SX**

**CPU**  
**Memory**  
**Drives**

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#>  
 2: The category CISCO INTERSIGHT is required. (CE100103)  
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#>  
 4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

HCI AF220C-M7S has been added to the bundle category HCI RACK SERVER.

**Available Components**

Component	Unit List Price (USD)
<b>HCI RACK SERVER</b>	
HCI AF220C-M7S	5,206.30
HCI AF240C-M7SX	6,289.45
HCI AF240C-M7SN	6,571.07
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

**HCI RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M7S Invalid		8,258.30	1	8,258.30

**FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)**

**NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)**

**NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)**

**CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)**

**Configuration Summary**

Item	Price (USD)
Total	8,258.30
Estimated Lead Time	70 days

- Select HCI AF220C-M7S ATO from under MLB by clicking the "PLUS".
- Notice the HCI AF220C-M7S ATO Status is now Invalid as further configuration needed.
- Click on "Edit Options" to enter the configurator.

#### Step 6.

**HCI RACK SERVER**

**HCI AF220C-M7S**

**CPU**  
**Memory**  
**Drives**

1: A maximum of 2 QTY of Power Supply and 2 QTY of Power Cable is allowed. Please adjust the quantity. (CE200100)  
 2: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection. (CE200076)  
 3: A selection from PCIe Riser 1 is required. Please adjust the selection. (CE200076)  
 4: HCI-SAS-M7T is defaulted under Drive Controller. (CE100033)  
 5: HCI-M7S is defaulted under Drive Controller. (CE100033)

**Configuration Summary**

Category	Qty	Extended List Price (USD)
Deployment Mode		
HCI-FI-MANAGED	1	0.00
Processor		
Memory		
Drive Controller		
HCI-SAS-M7T	1	895.46
PCIe Riser		
Front Capacity Drives		
Front SED Capacity Drives		
Back Drive		
<b>Total</b>		<b>6,582.80</b>
<b>Estimated Lead Time</b>		<b>70 days</b>

**HCI AF220C-M7S > Processor**

8000 Series | 6000 Series | 5000 Series | 4000 Series

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
HCI-CPU-I8444H	Qty	21 days	11,374.59
HCI-CPU-I8450H	Qty	21 days	12,644.91
HCI-CPU-I8452Y	Qty	21 days	11,300.22
HCI-CPU-I8454H	Qty	21 days	17,571.42
HCI-CPU-I8460Y+	Qty	21 days	14,783.55
HCI-CPU-I8461V	1	21 days	12,702.10

- Configure HClAF220C-M7S by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like CPUs are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

### Step 7.

**HCI RACK SERVER**

Bundle Configuration: HCl-M7-MLB  
Estimated Lead Time: 70 days  
Price List: Global Price  
Total: 129,266.37

**HClAF220C-M7S**

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)  
2: The category CISCO INTERSIGHT is required. (CE100103)  
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202155)  
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M7S Valid <span style="color: red;">a</span> Cisco Compute Hyperconverged HClAF220cM7 All Flash Node <a href="#">Add Custom Name</a>   <a href="#">Edit Options</a>   <a href="#">Edit Services/Subscriptions</a>   <a href="#">Remove Line</a>	26,677.00	26,677.00	1 <span style="color: red;">b</span>	129,266.37

Add a HCI RACK SERVER from the left panel

Add a FABRIC INTERCONNECT from the left panel

Add a NUTANIX SOFTWARE from the left panel

Add a NUTANIX PROF SERVICE from the left panel

Add a CISCO INTERSIGHT from the left panel

**Configuration Summary** All prices shown in USD

Total	129,266.37
Estimated Lead Time	70 days

Cancel Done

- Note Status is now showing as Valid.
- Increase the quantity for multiples of same configuration.
- Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

### Step 8.

HCI RACK SERVER

Bundle Configuration  
HCI-M7-MLB

Estimated Lead Time  
70 days

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

2: The category CISCO INTERSIGHT is required. (CE100103)

3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
<b>HCI RACK SERVER</b>	
<b>HCI AF220C-M7S</b> Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Estimated Lead Time: 70 days	5,206.23
<b>HCI AF240C-M7SX</b> Cisco Compute Hyperconverged HCI AF240cM7 All Flash Node Estimated Lead Time: 70 days	6,289.45
<b>HCI AF240C-M7SN</b> Cisco Compute Hyperconverged HCI AF240cM7 All Flash NVMe Node Estimated Lead Time: 70 days	6,571.07
<b>FABRIC INTERCONNECT</b>	
<b>NUTANIX SOFTWARE</b>	
<b>NUTANIX PROF SERVICE</b>	
<b>CISCO INTERSIGHT</b>	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
<b>HCI AF220C-M7S</b> Valid <span style="color: red;">a</span> Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node <a href="#">Add Custom Name</a> <a href="#">Edit Options</a> <a href="#">Edit Services/Subscriptions</a> <a href="#">Remove Line</a>	26,677.00		1	129,266.37

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)  
Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)  
Add a NUTANIX SOFTWARE from the left panel

NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)  
Add a NUTANIX PROF SERVICE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)  
Add a CISCO INTERSIGHT from the left panel

**Configuration Summary** All prices shown in USD

Total 129,266.37

Estimated Lead Time 70 days

a. Click on "Edit Services/Subscriptions" to edit Term Duration for HW Support.

**Note:** It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

## Step 9.

HCI RACK SERVER

Service Subscription  
HCI AF220C-M7S

Price List  
Global Price List in US C

**HCI AF220C-M7S**

Service Price List (USD)  
26,677.00

**Services/Subscriptions**

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

**Service** Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

**Service Options**

Choose Service Level from All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

**Time Duration**

☒ Duration a

☐ Delay service start to

☐ Co-Term service to

Duration 36 b

[Reset](#) [Apply](#)

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
<b>Cisco Customer Experience Level 1</b> (1 ITEM) SERVICE PROGRAM SUMMARY	L1NCO (CX LEVEL 1 8X7XNCDOS) Duration 36 Months			
<b>CON-L1NCO-HCI AF220C</b> CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve...	<b>HCI AF220C-M7S</b> Cisco Compute Hyperconverged HCI AF220cM7 All Flas...	5,026.50	1	5,026.50
<b>CON-L1NCO-HCI AF220C</b> SERVICE SKU	<b>HCI AF220C-M7S</b> PRODUCT SKU		1	

[Change Service](#) [Remove Service](#)

[Remove All Services](#) [Remove All Additional Services](#)

**Configuration Summary** All prices shown in USD

Services 5,026.50

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- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

**Note:** If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to [https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) for more information.

## Step 10.

The screenshot shows the Cisco configuration interface. At the top, there's a 'Bundle Configuration' section with 'HCI-M7-MLB' and an 'Estimated Lead Time' box listing 'HCI-FI-6536', 'HCI-FI-64108', and 'HCI-FI-6454'. A blue arrow points from this box to a green box labeled 'Fabric Interconnect'. Below this, there are three green boxes: 'Software Image', 'Software License', and 'Power Supply'. The main configuration area has a left sidebar with 'Available Components' and a main section with 'HCI RACK SERVER' and 'FABRIC INTERCONNECT' sections. The 'FABRIC INTERCONNECT' section shows a table with columns: Product, Unit List Price (USD), Adjusted List Price (USD), Qty, and Extended List Price (USD). The table has two rows: 'HCI-FI-6536' with a status of 'Invalid' and 'HCI-FI-64108' with a status of 'Valid'. Red arrows labeled 'a', 'b', and 'c' indicate the steps: 'a' points to the 'PLUS' button for HCI-FI-6536, 'b' points to the 'Invalid' status of HCI-FI-6536, and 'c' points to the 'Edit Options' button for HCI-FI-6536.

- a. Select HCI-FI-6536 ATO with 2 QTY under MLB by clicking the “PLUS”
- b. Notice the HCI-FI-6536 ATO Status is “invalid” as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

## Step 11.

**Fabric Interconnect**

**Software Image**

**Software License**

**Power Supply**

Product Configuration: HCI-FI-6536 part of HCI-M7-MLB  
Estimated Lead Time: 21 days  
Price List: Global Price List in US Dollars (USD)  
Total (USD): 33,142.48

1: N10-MGT018 is defaulted under Software Image. (CE100033)  
2: HCI-UCSM-MODE is defaulted under Deployment Mode. (CE100033)  
3: HCI-PSU-6536-AC is defaulted under Power Supply. (CE100033)  
4: HCI-FI-6500-SW is defaulted under Software License. (CE100033)

**Configuration Summary** [View Full Summary](#)

Country/Region Specification ⓘ  
Select Country/Region (Not Required)

Category ⓘ	Qty	Extended List Price (USD)
<b>Deployment Mode</b>		
HCI-UCSM-MODE	1	0.00
<b>Software Image</b>		
N10-MGT018	1	0.00
<b>Software License</b>		
HCI-FI-6500-SW	1	9,045.00
<b>Power Supply</b>		
HCI-PSU-6536-AC	2	1,987.48
<b>Power Cable</b> ⓘ		
<b>Total</b>		<b>33,142.48</b>
<b>Estimated Lead Time</b>		<b>21 days</b>

[Reset Configuration](#) [Cancel](#) [Done](#)

**Option Search ⓘ** **Multiple Options Search ⓘ**

HCI-FI-6536 > Power Cable

**Power Cable** (Options for End Customer Country/Region : India) ⓘ

SKU	Qty	Estimated Lead Time ⓘ	Unit List Price (USD)
<input type="checkbox"/> CAB-IND-10A 10A Power cable for India	2	7 days	0.00
<input type="checkbox"/> CAB-250V-10A-ID AC Power Cord - 250V, 10A, India	2	7 days	0.00
<input type="checkbox"/> CAB-C13-C14-IN Power Cord Jumper, C13-C14 Connectors, 1.4 Meter Length India <a href="#">More</a>	2	28 days	0.00
<input type="checkbox"/> CAB-C13-C14-3M-IN Power Cord Jumper, C13-C14 Connectors, 3 Meter Length, India <a href="#">More</a>	2	28 days	0.00

**Power Cable** (Options for other Countries) ⓘ

SKU	Qty	Estimated Lead Time ⓘ	Unit List Price (USD)
<input type="checkbox"/> CAB-250V-10A-BR Power Cord - 250V, 10A - Brazil	2	7 days	0.00

- Configure HCI-FI-6536 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- Power Cables are mandatory selections.
- Click on “Done” when completed.

## Step 12.

Bundle Configuration: HCI-M7-MLB  
Estimated Lead Time: 70 days  
Global Price List (USD): 205,046.33

Set service preferences for this configuration

**HCI-FI-6536**

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary.  
2: The category CISCO INTERSIGHT is required. (CE100103)  
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)  
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

**Available Components**

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
HCI-FI-6536	22,110.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

**HCI RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid	35,220.74	35,220.74	2	72,428.96

**FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid	35,220.74	35,220.74	2	72,428.96
HCI-FI-64108	41,938.65	41,938.65	1	41,938.65

**NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)**

**NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)**

**CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)**

a. Note Status is now showing as “Valid”.

### Step 13.

Bundle Configuration: HCI-M7-MLB  
Estimated Lead Time: 70 days  
Global Price List (USD): 205,046.33

Set service preferences for this configuration

**HCI-FI-6536**

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)  
2: The category CISCO INTERSIGHT is required. (CE100103)  
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)  
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

**Available Components**

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
HCI-FI-6536	22,110.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

**HCI RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid	35,220.74	35,220.74	2	72,428.96

**FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid	35,220.74	35,220.74	2	72,428.96
HCI-FI-64108	41,938.65	41,938.65	1	41,938.65

**NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)**

**NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)**

**CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)**

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.



**Note:** It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

#### Step 14.

**Fabric Interconnect**

Service Subscription: HCI-FI-6536

Price List: Global Price List

Service Total: HCI-FI-6536

**Services/Subscriptions**

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

**Service Options**

Choose Service Level from: All Service Programs

Time Duration: 36

**Service Table:**

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM)	L1NCO (CX LEVEL 1 8X7XNCDOS)	9,216.00	1	9,216.00
CON-L1NCO-HCIF16BU	HCI-FI-6536		1	

**Configuration Summary**

Services: 9,216.00

**Done**

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

**Note:** If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to [https://www.cisco.com/c/dam/en\\_us/about/doing\\_business/legal/service\\_descriptions/docs/cisco-success-tracks.pdf](https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf) for more information.

## Configure the Software Subscription

#### Step 15.

NUTANIX SOFTWARE

Bundle Configuration: HCI-M7-MLB ⓘ Estimated Lead Time: 70 days

Set service preferences for this configuration ⌵

⚠ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)  
 2: The category CISCO INTERSIGHT is required. (CE100103)  
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

ℹ NTX-SW has been added to the bundle category NUTANIX SOFTWARE.

Available Components	Unit List Price (USD)
⊕ HCI RACK SERVER	
⊕ FABRIC INTERCONNECT	
⊖ NUTANIX SOFTWARE	
NTX-SW Nutanix Software 3Y and above	0.00
NTX-SW-1Y Nutanix Software 1Y	--
⊕ NUTANIX PROF SERVICE	
⊕ CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
⊕ HClAF220C-M78 Valid ⓘ ⚠ Cisco Compute Hyperconverged HClAF220dM7 All Flash Node <a href="#">Add Custom Name</a>   <a href="#">Edit Options</a>   <a href="#">Edit Services/Subscriptions</a>   <a href="#">Remove Line</a>		30,028.00	1	132,617.37

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
⊕ HCl-FI-6536 Valid ⓘ ⚠ Cisco Compute Hyperconverged Fabric Interconnect 6536 <a href="#">Add Custom Name</a>   <a href="#">Edit Options</a>   <a href="#">Edit Services/Subscriptions</a>   <a href="#">Remove Line</a>		41,364.74	2	84,716.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)				
Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
⊕ NTX-SW Invalid ⓘ ⚠ Nutanix Software 3Y and above <a href="#">Add Custom Name</a>   <a href="#">Edit Options</a>   <a href="#">Remove Line</a>		--	1	--

Requested Start Date: 22-Jan-2024 Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 Automatically Renews For ⓘ: No Auto Renewal Billing Frequency: Prepaid Term

- a. NTX-SW or NTX-SW-1Y is a required selection. Please make selection by clicking “PLUS”
- b. Click on “Select Options” to configure the product.

**Note:** Subscription Term for NTX-SW is 36 to 60 Months and for NTX-SW-1Y is 12 Months.

## Nutanix Software Product Scope offering in Cisco

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.
End User Computing (EUC)	On-Prem VDI and Desktop as a Service (DaaS) use cases.
Nutanix Cloud Manager (NCM)	NCM offers intelligent operations, self service and orchestration, visibility and governance of spend, security and teams.
Nutanix Cloud Manager Edge (NCM-E)	Provides NCM Capability for Edge Deployments
Nutanix Cloud Manager End User Computing (NCM-U)	Provides NCM Capability in VDI Use Cases
Nutanix Cloud Platform (NCP)	Bundle for NCI and NCM
Nutanix Unified Storage (NUS)	Software-defined data services platform that consolidates the management and protection of siloed block, file, and object storage into a single, unified platform.
Nutanix Data Lens (NDL)	SaaS-based cyberstorage solution offering ransomware resilience and global data visibility for unstructured data on Nutanix Unified Storage (NUS).
Nutanix Kubernetes Platform (NKP)	Simplifies platform engineering by reducing operational complexity and establishes consistency across any environment.

## NUTANIX CLOUD INFRASTRUCTURE (NCI)

NT-NCI-PRO-PR



### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

### Available Feature Add-Ons:

- Security  
SKU: **NT-A-NCI-SEC-PR**
- Advanced Replication  
SKU: **NT-A-NCI-ADR-PR**

**Feature Add-on license can only be added to NCI PRO tier licenses**

## NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

### Available Feature Add-Ons:

- Security  
SKU: **NT-A-NCI-D-SEC-PR**
- Advanced Replication  
SKU: **NT-A-NCI-D-ADR-PR**

**Feature Add-on license can only be added to NCI PRO tier licenses**

## NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.**
- **NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.**
- **NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.**

**Metric - VMs**

## END USER COMPUTING (EUC)

NT-EUC-PRO-PR

### License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- *All users on EUC cluster must be licensed*
- *There are no add-ons on top of Pro license for EUC. If add-ons required, use EUC Ultimate.*

### Note:

- *Meter = Users*

## NUTANIX CLOUD MANAGER (NCM)

NT-NCM-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

### Available Feature Add-Ons:

- Self-Service & Orchestration  
SKU: **NT-NCM-SS-PR**
- Security Central  
SKU: **NT-NCM-SC-PR**
- Cost Governance  
SKU: **NT-NCM-CM-PR**

These add-ons give access to respective feature sets for the public cloud

### Note:

- Meter = VM (Virtual Machine)
- Subscription is created on My Nitrogen portal for each product

## NUTANIX CLOUD MANAGER EDGE (NME)

NT-NME-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **NCM EDGE License are metered per VM and to be used only for NCI-EDGE clusters.**
- **To apply such Licenses, customers need minimum PC 2024.2**
- **Edge Cluster maximums are:**
  - 25 VMs per cluster
  - Memory maximum is 96GB (per VM)
  - Maximum no. of nodes not to exceed 5

**Metric - VMs**

## NUTANIX CLOUD MANAGER EUC (NCM-U)

NT-NCM-U-PRO-PR

### License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **NCM EUC License are metered per user and to be used only for NCI-EUC clusters.**
- **To apply such Licenses, customers need minimum PC 2024.2**

**Metric - User**

## NCP (NUTANIX Cloud Platform) Bundle

NT-NCP-PRO-PR

### License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Product Tier	Offering Combination
NCP ULT	NCI ULT + NCM ULT
NCP PRO	NCI ULT + NCM PRO
NCP STR	NCI PRO + NCM PRO

## NCP Quoting and Licensing rules

### Quoting Rules

- NCP has three bundled offerings, and each bundle has fixed NCI and NCM license tiers.
- Meter is 'Core'. Same for both NCI and NCM constituent products.
- Quantity, Term, Discount offered to be selected at the top-level 'parent' SKU, and all the 'children' components inherit.
- Both the NCI and NCM components display their Quantity.
- Top-level SKU should display Unit List Price, Discount, Total List Price, Quantity and Total Net Price

### Licensing Rules

- The constituent NCI and NCM licenses are applied individually.
- NCI add-ons can be quoted if required for the NCI license in the bundle.
- NCM add-ons can be quoted for the NCM license in the bundle.

## NUTANIX UNIFIED STORAGE (NUS) & NUTANIX DATA LENS (NDL)

NT-NUS-PRO-PR

NT-NDL-PR/FP

### License Tier:

- PRO (Professional)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **Available Feature Add-Ons:**
- **Security**
  - **SKU: NT-A-NUS-SEC-PR**
- **Advanced Replication**
  - **SKU: NT-A-NUS-ADR-PR**
- **Feature Add-on license can only be added to NCI PRO tier licenses**
- **Note:**
  - **Meter = Used TiB**
  - **Tiered pricing**

## NUTANIX KUBERNETES PLATFORM (NKP)

NT-NKP-PRO-PR  
NT-NKP-FS-PRO-PR

Full Stack

### License Tier:

- PRO (Professional)

### Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **Built to Solve the Toughest Kubernetes Management Challenges**
- **Nutanix Kubernetes Platform has 2 ordering options**
  - **NKP Full Stack (Meter: Core)**
  - **NKP (Meter: vCPU)**

Step 16.



**NUTANIX SOFTWARE**

Offer Configuration  
NTX-SW( Part of HCI-M7-MLB)

**Requested Terms and Billing**

Requested Start Date  
22-Jan-2024

Estimated Lead Time  
NA

Requested For  
36 Months From 22-Jan-2024 To 21-Jan-2027

Price  
Global

**NTX-SW**

Automatically  
No Auto Renewal

**NCI**

**NCM**

**NUS**

Total (USD)  
0.00

Billing Frequency  
Prepaid Term

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**REQUESTED FOR** 36 Months From 22-Jan-2024 To 21-Jan-2027

**Requested Start Date**

Day: 22 Month: Jan Year: 2024

Enter any date up between 19-Jan-2024 and 17-Apr-2024

**End Date**

☒ Effective For 36 Months

Enter any whole month value from 36-84

☐ Co-Term to an End Date

Day: 21 Month: Jan Year: 2027

Enter any date up between 21-Jan-2027 and 21-Jan-2031

**Automatically Renews On** ☒ No Auto Renewal

**Auto Renewal** ☐ Off

**Billing Frequency** ☒ Prepaid Term

☐ Prepaid Term

[Cancel](#) [Save Changes](#)

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

### Step 17.

**NUTANIX SOFTWARE**

Offer Configuration  
NTX-SW( Part of HCI-M7-MLB)

**Requested Terms and Billing**

Requested Start Date  
22-Jan-2024

Estimated Lead Time  
NA

Requested For  
36 Months From 22-Jan-2024 To 21-Jan-2027

Price  
Global

**NTX-SW**

Automatically Renews For  
No Auto Renewal

**NCI**

**NCM**

**NUS**

Total (USD)  
0.00

Billing Frequency  
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

3: The items marked with "-" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Platform (NCP)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- End User Computing (EUC)
- EULA

**Total** \$0.00

[Restore Configuration](#) [Cancel](#) [Review Changes](#)

NTX-SW > Nutanix Cloud Infrastructure (NCI)

**Nutanix Cloud Infrastructure (NCI)**

**STR**

Core	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-MC	NCI Starter SW LIC & Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FP	NCI Starter SW LIC & Fed Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FM	NCI Starter SW LIC & Fed Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	

**PRO**

- a. The Quantity of NCI or NCI-D or NCM or (NCI and NCM under NCP) License must match with the QTY of Processor Core selected under Servers. The Quantity of NCI-E, EUC, NUS and NDL License can be selected per recommended system requirement.

### Step 18.

The screenshot displays the Nutanix Software configuration interface. At the top, a diagram shows the software stack: NTX-SW (Nutanix Software) leading to NCI (Nutanix Cloud Infrastructure), NCM (Nutanix Cloud Manager), and NUS (Nutanix Unified Storage). Below this, the configuration details are shown:

- Offer Configuration:** NTX-SW( Part of HCI-M7-MLB)
- Estimated Lead Time:** NA
- Price:** Global Price List (USD)
- Total (USD):** 0.00

**Requested Terms and Billing:**

- Requested Start Date:** 22-Jan-2024
- Requested For:** 36 Months From 22-Jan-2024 To 21-Jan-2027
- Automatically Renews For:** No Auto Renewal
- Billing Frequency:** Prepaid Term

**Configuration Summary:**

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Platform (NCP)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- End User Computing (EUC)
- EULA

**EULA Section:**

**To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:**

☐ By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

**Total:** \$0.00

**Buttons:** Restore Configuration, Cancel, Review Changes

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on "Review Changes" and "Done"

### Step 19.

NUTANIX PROF SERVICE

**Available Components**

- HCI RACK SERVER
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE

**NTX-SW-PS**

**BRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		41,364.74	2	84,716.96

**NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Valid		36.12	1	41,611.62

**NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS Invalid		--	1	--

**DESIGN**

**DEPLOYMENT**

**WORKSHOP**

- It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking “PLUS”
- Click on “Edit Options” to configure the product.

**Note:** Nutanix Professional Service is mandatory for NTX-SW-1Y or when NCM PRO or NCM ULT is selected under NTX-SW. For other Licenses under NTX-SW, its recommended.

### Nutanix Professional Services SKU

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration
NCM	Design	NCM Intelligent Operations Design Workshop
	Design	NCM Self-Service Design Workshop
	Deploy	NCM Intelligent Operations Deployment
	Deploy	FastTrack for NCM Self-Service
	Deploy	FastTrack for NCM Cost Governance

# Nutanix Professional Service (PS) ordering rules

- 1- year Terms:** Mandatory professional services attach for NCI, NCM, NCP and EUC.
  - Select 1 from Design AND 1 from Deployment
  - PS Tiers match (or greater) the software license Tier is recommended
- 3- year Terms:** Mandatory professional services attach for NCM Pro and NCM Ultimate only
  - Select 2 from Design (Intelligent Ops + SS) AND 3 from Deployment (Intelligent Ops +SS +CG)
  - PS Tiers match (or greater) the software license Tier is recommended
  - PS for NCI license is recommended
- Any expand opportunity should not require mandatory services.**

## Step 20.

**NUTANIX PROF SERVICE**

Offer Configuration: NTX-SW-PS( Part of HCI-M7-MLB) Estimated List Price: NA Total (USD): 0.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 Requested For: 1 Months From 22-Jan-2024 Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side)  
2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

Nutanix Cloud Infrastructure (NCI) Services **a**

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

EULA

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month
<b>Total</b>		<b>\$0.00</b>

[Restore Configuration](#) [Cancel](#) [Review Changes](#)

**NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services**

Nutanix Cloud Infrastructure (NCI) Services

**NCI Design Workshop** **a**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per Seats/Month	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Seats/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Seats/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Seats/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Seats/Month	

**NCI Cluster Deployment or Expansion** **a**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Nodes/Month	<b>b</b>

- We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs
- QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

## Step 21.

**NUTANIX PROF SERVICE**

Offer Configuration: NTX-SW-PS( Part of HCI-M7-MLB) | Estimated Lead Time: NA | Projected Global | Total (USD): 0.00

**Requested Terms and Billing**

Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

**NTX-SW-PS** → **DESIGN**, **DEPLOYMENT**, **WORKSHOP**

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)  
 2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

Nutanix Cloud Infrastructure (NCI) Services  
 Nutanix Cloud Management (NCM) Services  
 Nutanix Services Flexible Credits  
 EULA ← **a**  
 Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month
<b>Total</b>		<b>\$0.00</b>

**NTX-SW-PS > EULA**

**EULA**

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← **a**

☐ By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) If you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

**Review Changes** ← **b**

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

## Step 22.

**Available Components**

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	
DC-MGT-SAAS	
CNDL-DESELECT-D	0.00

**Selected Items**

**HCI RACK SERVER > 1 Selected**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAP220C-M7S Valid			1	132,617.37

**FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		41,364.74	2	84,716.96

**NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Valid		36.12	1	41,611.62

**NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS Valid		50,000.17	1	50,000.17

**CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
DC-MGT-SAAS Invalid		--	1	--

**Requested Start Date**: 22-Jan-2024

**Requested For**: 36 Months From 22-Jan-2024 To 21-Jan-2027

**Automatically Renews For**: No Auto Renewal

**Billing Frequency**: Prepaid Term

- It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- Intersight is a required selection, if you have not previously purchased Cisco Intersight Software. Please make selection by clicking "PLUS" and click on "Edit Options" to configure.

### Step 23.

Cisco Intersight

Offer Configuration DC-MGT-SAAS( Part of HCI-M7-MLB)	Estimated Lead Time NA	<div style="background-color: #76b82a; color: white; padding: 5px 10px; border-radius: 5px; display: inline-block;">DC-MGT-SAAS</div>	Total (USD) 0.00
---	---------------------------	---	---------------------

**Requested Terms and Billing**

Requested Start Date ⓘ 22-Jan-2024	Requested For 36 Months From 22-Jan-2024 To 21-Jan-2027	Automatically Renews For ⓘ 12 Months On 22-Jan-2027	Billing Frequency Prepaid Term
---------------------------------------	--	--	-----------------------------------

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)  
 2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**REQUESTED FOR**    36 Months    From 22-Jan-2024    To 21-Jan-2027

**Requested Start Date**

Day    Month    Year

Enter any date up between 19-Jan-2024 and 17-Apr-2024

**End Date**

☒ Effective For    36    Months

Enter any whole month value from 1-96

☐ Co-Term to an End Date ⓘ

Day    Month    Year

Enter any date up between 20-Apr-2024 and 21-Jan-2032

**Automatically Renews For ⓘ**    12 Months    On    22-Jan-2027

**Auto Renewal ⓘ**

☒ On

12    Months

**Billing Frequency ⓘ**    Prepaid Term

☒ Prepaid Term

☐ Annual Billing

☐ Quarterly Billing

☐ Monthly Billing

Cancel
Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and Billing Frequency is defaulted to **Prepaid Term**. You can still change the setting accordingly.

#### Step 24.



Offer Configuration  
DC-MGT-SAAS( Part of HCI-M7-MLB)
Estimated Lead Time  
NA

Cisco Intersight

Total (USD)  
1,260.00

Requested Terms and Billing
Requested Start Date  
22-Jan-2024
Requested For  
36 Months From 22-Jan-2024 To 21-Jan-2027

Automatically Renews For  
12 Months On 22-Jan-2027

DC-MGT-SAAS

Billing Frequency  
Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: <https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month

Cisco Intersight Workload Optimizer (IWO) - SaaS
Cisco Intersight Support

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month

Auto Expansion

Total  
\$1,260.00

Restore Configuration
Cancel
Review Changes

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

Device	SKU	Description	Unit List Price (USD)	Action
1	DC-MGT-IS-SAAS-ES	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	
Qty	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-ES	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-AD	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	

Add-Ons

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

## Step 25.

Offer Configuration  
DC-MGT-SAAS( Part of HCI-M7-MLB)
Estimated Lead Time  
NA

Cisco Intersight

Total (USD)  
1,260.00

Requested Terms and Billing
Requested Start Date  
22-Jan-2024
Requested For  
36 Months From 22-Jan-2024 To 21-Jan-2027

Automatically Renews For  
12 Months On 22-Jan-2027

DC-MGT-SAAS

Billing Frequency  
Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: <https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month

Cisco Intersight Workload Optimizer (IWO) - SaaS
Cisco Intersight Support

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month

Auto Expansion

Total  
\$1,260.00

Restore Configuration
Cancel
Review Changes

DC-MGT-SAAS > Cisco Intersight Support

Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER	CXL1 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER	CXL2 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	



- a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. Customer may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SAAS) if needed.

## Step 26.

The screenshot shows the Nutanix configuration interface. At the top, it displays 'Bundle Configuration: HCI-M7-MLB', 'Estimated Lead Time: 70 days', 'Price List: Global Price List (USD)', and 'Total: 310,206.12'. Below this, there's a warning message about the Nutanix Sizer Tool. The main area is divided into two panels: 'Available Components' on the left and a list of selected products on the right.

**Available Components:**

- HCI RACK SERVER**
  - HCIAP220C-M7S: Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node, Estimated Lead Time: 70 days, Unit List Price: 5,396.23
  - HCIAP240C-M7S: Cisco Compute Hyperconverged HCIAP240cM7 All Flash Node, Estimated Lead Time: 70 days, Unit List Price: 6,289.46
  - HCIAP240C-M7N: Cisco Compute Hyperconverged HCIAP240cM7 All Flash NVMe Node, Estimated Lead Time: 70 days, Unit List Price: 6,571.07
- FABRIC INTERCONNECT**
- NUTANIX SOFTWARE**
- NUTANIX PROF SERVICE**
- CISCO INTERSIGHT**

**Selected Products:**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAP220C-M7S	5,396.23	30,028.00	1	132,617.37
HCIAP240C-M7S	6,289.46	41,364.74	2	84,716.96
NTX-SW	36.12	36.12	1	41,611.62
NTX-SW-PS	50,000.17	50,000.17	1	50,000.17
DC-MGT-SAAS	35.00	35.00	1	1,260.00

Red callouts indicate the following actions:

- a:** Click on the "PLUS" icon to expand the product details.
- b:** Click on the "PLUS" icon to expand the product details.
- c:** Click on the "Done" button to complete the configuration.

- a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the "PLUS" to expand and view the selections made for each Product.
- c. Click on "Done" to complete MLB configuration.

## Step 27.

Cisco Intersight

**Available Components**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER				
FABRIC INTERCONNECT				
NUTANIX SOFTWARE				
NUTANIX PROF SERVICE				
CISCO INTERSIGHT				

**Selected Components**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999999)			1	132,617.37
FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)			2	84,716.96
NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)			1	41,611.62
NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)			1	50,000.17
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)			1	0.00

**Configuration Summary**

Category	Qty	Extended List Price (USD)
CNDL-DESELECT-D	1	0.00

**Total** 0.00  
**Estimated Lead Time** 7 days

- a. CNDL-DESELECT-D is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment. Please make selection by clicking “PLUS”.
- b. Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

## Step 28.

Cisco Intersight

**Product Configuration**  
CNDL-DESELECT-D part of HCI-M7-MLB

**Estimated Lead Time**  
7 days

**Configuration Summary**

Category	Qty	Extended List Price (USD)
Reason Codes		

**Reason Codes**

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
OPTOUT-DISTI-ONLY	1	3 days	0.00
OPTOUT-EA-ONLY	1	3 days	0.00
OPTOUT-ENTL-SWAP	1	3 days	0.00

**Total** 0.00  
**Estimated Lead Time** 7 days

- a. Please select appropriate Reason Code

## Step 29.

Bundle Configuration: HCL-M6-MLB

Estimated Lead Time: 14 days

Price List: Global Price List (USD)

Total: 358,014.45

Set service preferences for this configuration

Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection: (CE202322)

**Available Components**

Component	Unit List Price (USD)
HCL RACK SERVER	
HCLAF220C-M6S	6,622.97
HCLAF220C-M6SN	7,096.12
HCLAF240C-M6SX	7,332.79
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

**HCL RACK SERVER > 1 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCLAF220C-M6S	6,622.97	43,161.99	1	155,704.02

**FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCLFI-6454-M6	58,299.79	58,299.79	2	119,911.60

**NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW	27.54	27.54	1	55,516.20

**NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS	26,882.57	26,882.57	1	26,882.57

**CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)**

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
CNDL-DESELECT	0.00	0.00	1	0.00

- a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

## Nutanix Software Provisioning Details

Enter the provision details in the below fields.



Find the below filled out form for the reference/example.

The screenshot shows a web form titled "NTX-SW" with a sub-header "End Customer Info". A legend indicates that a red asterisk (\*) denotes a required field. The form contains two columns of input fields. The left column includes fields for "END CUSTOMER NAME", "END CUSTOMER ADDR 1", "END CUSTOMER CITY", "END CUSTOMER STATE", and "END CUSTOMER EMAIL ADDR". The right column includes fields for "END CUSTOMER COMPANY NAME", "END CUSTOMER ADDR 2", "END CUSTOMER ZIP CODE", "END CUSTOMER COUNTRY", and "END CUSTOMER PHONE NUMBER". All fields are filled with example data. At the bottom right, there are two buttons: "Exit & Return" and "Save & Continue >".

End Customer Info	
END CUSTOMER NAME *	END CUSTOMER COMPANY NAME *
Dan Dhanota	Cisco Systems, Inc
END CUSTOMER ADDR 1 *	END CUSTOMER ADDR 2
3800 Zanker Road	Building 2
END CUSTOMER CITY *	END CUSTOMER ZIP CODE *
San Jose	95134
END CUSTOMER STATE *	END CUSTOMER COUNTRY *
CA	UNITED STATES
END CUSTOMER EMAIL ADDR *	END CUSTOMER PHONE NUMBER *
ddhanota@cisco.com	408-468-3033

Exit & Return    Save & Continue >

## Use cases for ordering Nutanix Software with Professional Services

### Use Case – 1 (Nutanix Cloud Infrastructure (NCI) Software and Professional Services)

#### HW Configuration:

- QTY of Server: HCI-220C-M7S = 3
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

#### SW Configuration:

- 1)
  - Nutanix Cloud Infrastructure (NCI) Software License for 1 Year:
    - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
    - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
    - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.
- 2)
  - Nutanix Professional Service SKU: NTX-SW-PS.
    - Here, we have selected NCI PRO Software License. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.

- It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
  - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
  - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
  - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

Nutanix Software

➔

NTX-SW-1Y

Offer Configuration NTX-SW-1Y( Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List Global Price List (USD)	Total (USD) 41,611.62																															
<b>Requested Terms and Billing</b>																																		
Requested Start Date 22-Jan-2024	Requested For 12 Months From 22-Jan-2024 To 21-Jan-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term																															
1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343) 2: Before placing the order, it is highly recommended user review corresponding <a href="#">Ordering Guide</a> (CE606519) 3: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)																																		
Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)																																		
<b>Configuration Summary</b>		<b>NTX-SW-1Y &gt; Nutanix Cloud Infrastructure (NCI)</b>																																
<b>Nutanix Cloud Infrastructure (NCI)</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>SKU</th> <th>Qty</th> <th>List Price</th> </tr> </thead> <tbody> <tr> <td>NT-NCI-PRO-PR</td> <td>96 <small>Cores</small></td> <td>\$36,1212 <small>Per Core/Month</small></td> </tr> </tbody> </table> <b>Nutanix Cloud Infrastructure Data (NCI-D)</b> <b>Nutanix Cloud Infrastructure Edge (NCI-E)</b> <b>Nutanix Cloud Manager (NCM)</b> <b>Nutanix Cloud Platform (NCP)</b> <b>Nutanix Unified Storage (NUS)</b> <b>Nutanix Data Lens (NDL)</b> <b>Total</b> <span style="float: right;"><b>\$41,611.62</b></span>		SKU	Qty	List Price	NT-NCI-PRO-PR	96 <small>Cores</small>	\$36,1212 <small>Per Core/Month</small>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Core</th> <th>SKU</th> <th>Description</th> <th>Unit List Price (USD)</th> <th>Action</th> </tr> </thead> <tbody> <tr> <td>96</td> <td>NT-NCI-PRO-PR</td> <td>NCI Pro SW LIC &amp; Production SW Supp per Core</td> <td>\$36,1212 <small>Per Core/Month</small></td> <td></td> </tr> <tr> <td>Qty</td> <td>NT-A-NCI-ADR-PR</td> <td>NCI Adv Rep add-on SW LIC &amp; Production SW Supp per Core</td> <td>Enter Qty to see List Price <small>Per Core/Month</small></td> <td></td> </tr> <tr> <td>Qty</td> <td>NT-A-NCI-NKS-PR</td> <td>NCI Kub Eng add-on SW LIC &amp; Production SW Supp per Core</td> <td>Enter Qty to see List Price <small>Per Core/Month</small></td> <td></td> </tr> <tr> <td>Qty</td> <td>NT-A-NCI-SEC-PR</td> <td>NCI Security add-on SW LIC &amp; Production SW Supp per Core</td> <td>Enter Qty to see List Price <small>Per Core/Month</small></td> <td></td> </tr> </tbody> </table>		Core	SKU	Description	Unit List Price (USD)	Action	96	NT-NCI-PRO-PR	NCI Pro SW LIC & Production SW Supp per Core	\$36,1212 <small>Per Core/Month</small>		Qty	NT-A-NCI-ADR-PR	NCI Adv Rep add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>		Qty	NT-A-NCI-NKS-PR	NCI Kub Eng add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>		Qty	NT-A-NCI-SEC-PR	NCI Security add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	
SKU	Qty	List Price																																
NT-NCI-PRO-PR	96 <small>Cores</small>	\$36,1212 <small>Per Core/Month</small>																																
Core	SKU	Description	Unit List Price (USD)	Action																														
96	NT-NCI-PRO-PR	NCI Pro SW LIC & Production SW Supp per Core	\$36,1212 <small>Per Core/Month</small>																															
Qty	NT-A-NCI-ADR-PR	NCI Adv Rep add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>																															
Qty	NT-A-NCI-NKS-PR	NCI Kub Eng add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>																															
Qty	NT-A-NCI-SEC-PR	NCI Security add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>																															
<div style="display: flex; justify-content: space-between;"> <span>Restore Configuration</span> <span>Cancel</span> <span>Review Changes</span> </div>																																		

The Quantity of Nutanix Cloud Infrastructure (NCI) License must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

Offer Configuration  
NTX-SW-PS (Part of HCI-M7-MLB)

Estimated Lead Time  
NA

Global Price List (USD)

Total (USD)  
\$3,145.51

Requested Terms and Billing  
Requested Start Date  
22-Jan-2024

Requested For  
1 Months From 22-Jan-2024 To 21-Feb-2024

NTX-SW-PS

Billing Frequency  
Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Infrastructure (NCI) Services**

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Nodes/Month

**Nutanix Cloud Management (NCM) Services**

**Nutanix Services Flexible Credits**

**Total** \$53,145.51

Restore Configuration
Cancel
Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

**Nutanix Cloud Infrastructure (NCI) Services**

**NCI Design Workshop**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
1	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	\$41,250.0000 Per Sites/Month	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

NUTANIX PROF SERVICE

Offer Configuration  
NTX-SW-PS (Part of HCI-M7-MLB)

Estimated Lead Time  
NA

Global Price List (USD)

Total (USD)  
\$3,145.51

Requested Terms and Billing  
Requested Start Date  
22-Jan-2024

Requested For  
1 Months From 22-Jan-2024 To 21-Feb-2024

NTX-SW-PS

Billing Frequency  
Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Infrastructure (NCI) Services**

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Nodes/Month

**Nutanix Cloud Management (NCM) Services**

**Nutanix Services Flexible Credits**

**Total** \$53,145.51

Restore Configuration
Cancel
Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

**Nutanix Cloud Infrastructure (NCI) Services**

**NCI Cluster Deployment or Expansion**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Nodes/Month	
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	

- QTY of NCI Cluster Deployment or Expansion Base SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.

- QTY of NCI Cluster Deployment or Expansion Variable SKU must be equal to Server QTY.

## Use Case - 2 (Nutanix Cloud Manager (NCM) Software and Professional Services)

### HW Configuration:

- QTY of Server: HCIAF220C-M7S = 3.
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

### SW Configuration:

1)

- Nutanix Cloud Manager (NCM) Software License for 1 Year:
  - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
  - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 168 QTY.
  - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

**OR**

- Nutanix Cloud Manager (NCM) PRO/ULT Software License for 3 Year and above.
  - Select 3 Year and above Subscription Term SKU: NTX-SW.
  - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
  - For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.

2)

- Nutanix Professional Service SKU: NTX-SW-PS.
  - Here, we have selected NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
  - It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
  - Required Selections:
    - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
    - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
    - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
    - NT-F-PRO-SS (FastTrack for NCM Self-Service)
    - NT-F-PRO-CG (FastTrack for NCM Cost Governance)



Offer Configuration  
NTX-SW-1Y( Part of HCI-M7-MLB)
Estimated Lead Time  
NA

Nutanix Software

NTX-SW-1Y

Total (USD)  
13,899.57

Requested Terms and Billing
Requested Start Date  
22-Jan-2024
Requested For  
12 Months From 22-Jan-2024 To 21-Jan-2025
Automatically Renew For  
Aut
Billing Frequency  
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)

3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

Nutanix Cloud Infrastructure (NCI)
Nutanix Cloud Infrastructure Data (NCI-D)
Nutanix Cloud Infrastructure Edge (NCI-E)
Nutanix Cloud Manager (NCM)

SKU	Qty	List Price
NT-NCM-PRO-PR	96 Core	\$12,0656 Per Core/Month

Nutanix Cloud Platform (NCP)
Nutanix Unified Storage (NUS)
Nutanix Data Lens (NDL)

Total \$13,899.57

Restore Configuration
Cancel
Review Changes

NTX-SW-1Y > Nutanix Cloud Manager (NCM)
Nutanix Cloud Manager (NCM)

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCM-PRO-PR	NCM Pro SW LIC & Production SW Supp per Core	\$12,0656 Per Core/Month	

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCM-CM-OV-PR	Org NCM Cost Gov as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-CM-PR	NCM Cost Governance as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCM-SC-OV-PR	Org NCM Sec Centr as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SC-PR	NCM Security Central as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCM-SS-OV-PR	Org NCM Self-Service & Orch as a Service incl ProdSupp perVM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SS-PR	NCM Self-Service & Orch as a Service incl Prod Supp perVM	Enter Qty to see List Price Per Virtual Machines/Month	

The Quantity of Nutanix Cloud Manager (NCM) License must match with the Processor Core selected under Servers. i.e., 168 QTY.

Offer Configuration  
NTX-SW-PS( Part of HCI-M7-MLB)
Estimated Lead Time  
NA

NUTANIX PROF SERVICE

NTX-SW-PS

Total (USD)  
99,143.00

Requested Terms and Billing
Requested Start Date  
22-Jan-2024
Requested For  
1 Months From 22-Jan-2024 To 21-Feb-2024
Price List  
Global Price List (USD)
Billing Frequency  
Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850.0000 Per Units/Month

Total \$99,143.00

Restore Configuration
Cancel
Review Changes

NTX-SW-PS > Nutanix Cloud Management (NCM) Services
Nutanix Cloud Management (NCM) Services
NCM Self-Service Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

1 QTY of NCM Self-Service Design Workshop is required to support this configuration.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced (i) 30 days or less (7 days for A-FLEXIA-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision. OR, (ii) the date the portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary		
SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1	\$52,899,000.00
NT-W-OD-PRO-SD	1	\$17,424,000.00
NT-S-OP-PRO	1	\$7,040,000.00
NT-F-PRO-SS	1	\$17,930,000.00
NT-F-PRO-CG	1	\$3,850,000.00
<b>Total</b>		<b>\$99,143.00</b>

[Restore Configuration](#)
[Cancel](#)
[Review Changes](#)

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price	
Qty	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price	
1	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000.00	
Qty	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price	
Qty	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price	
Qty	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price	

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price	
1	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000.00	
Qty	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price	

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,930,000.00	
Qty	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price	

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000.00	
Qty	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

## Use Case - 3 (Nutanix Cloud Platform (NCP) {Nutanix Cloud Infrastructure (NCI) Software + Nutanix Cloud Manager (NCM) Software} and Professional Services)

### HW Configuration:

- QTY of Server: HCIAF220C-M7S = 3.
- QTY of Processor: HCI-CPU-I6242Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

### SW Configuration:

1)

- Nutanix Cloud Platform (NCP) Software License for 1 Year:
  - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
  - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.
  - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
  - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
  - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

**OR**

- Nutanix Cloud Platform (NCP) Software License for 3 Year and above.
  - Select 3 Year and above Subscription Term SKU: NTX-SW.
  - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.

- Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.
- For NCI Software License, Nutanix Professional Service is Recommended.

2)

- Nutanix Professional Service SKU: NTX-SW-PS.
  - For NCI PRO Software License only under NTX-SW-1Y. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.
  - It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
  - Required Selections:
    - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
    - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
    - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

**AND**

- For NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
- It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
  - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
  - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
  - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
  - NT-F-PRO-SS (FastTrack for NCM Self-Service)
  - NT-F-PRO-CG (FastTrack for NCM Cost Governance)

Nutanix Software

Offer Configuration NTX-SW-1Y( Part of HCI-M7-MLB)	Estimated Lead Time NA	Global Price List (USD)	Total (USD) 63,127.18
Requested Terms and Billing		NTX-SW-1Y	
Requested Start Date 22-Jan-2024	Requested For 12 Months From 22-Jan-2024 To 21-Jan-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)

3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

4: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Platform (NCP)**

SKU	Qty	List Price
NT-NCP-PRO-PR	96 <small>Core</small>	\$0.0000 <small>Per Core/Month</small>
NT-NCP-NCI-ULT-PR	96 <small>Core</small>	\$43.3156 <small>Per Core/Month</small>
NT-NCP-NCM-PRO-PR	96 <small>Core</small>	\$11.4823 <small>Per Core/Month</small>

**Nutanix Unified Storage (NUS)**

**Nutanix Data Lens (NDL)**

**Total** **\$63,127.18**

Restore Configuration
Cancel
Review Changes

NTX-SW-1Y > **Nutanix Cloud Platform (NCP)**

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCP-PRO-PR	NCP Pro SW LIC & Production SW Supp per Core	\$0.0000 <small>Per Core/Month</small>	
96	NT-NCP-NCI-ULT-PR	NCP-NCI Ultimate SW LIC & Production SW Supp per Core	\$43.3156 <small>Per Core/Month</small>	
96	NT-NCP-NCM-PRO-PR	NCP-NCMPro SW LIC & Production SW Supp per Core	\$11.4823 <small>Per Core/Month</small>	

The Quantity of Nutanix Cloud Infrastructure (NCI) and Nutanix Cloud Manager (NCM) License under Nutanix Cloud Platform (NCP) must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

Offer Configuration NTX-SW-PS( Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List Global	Total (USD) 226,538.51
Requested Terms and Billing		NTX-SW-PS	
Requested Start Date 22-Jan-2024	Requested For 1 Months From 22-Jan-2024 To 21-Feb-2024	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Infrastructure (NCI) Services**

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 <small>Sites</small>	\$115,500.0000 <small>Per Sites/Month</small>
NT-S-DP-PRO-AV-PB	1 <small>Units</small>	\$9,570.0000 <small>Per Units/Month</small>
NT-S-DP-PRO-AV-PV	3 <small>Node</small>	\$775.1700 <small>Per Node/Month</small>

**Nutanix Cloud Management (NCM) Services**

SKU	Qty	List Price
NT-W-DS-PRO-SD	1	\$115,500.0000

**Total** **\$226,538.51**

Restore Configuration
Cancel
Review Changes

NTX-SW-PS > **Nutanix Cloud Infrastructure (NCI) Services**

NCI Design Workshop				
Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price <small>Per Units/Month</small>	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price <small>Per License/Month</small>	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price <small>Per License/Month</small>	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price <small>Per Sites/Month</small>	
1	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	\$115,500.0000 <small>Per Sites/Month</small>	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price <small>Per Sites/Month</small>	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price <small>Per Sites/Month</small>	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price <small>Per Sites/Month</small>	

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

Before placing the order, it is highly recommended user review corresponding **NUTANIX PROF SERVICE**

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Infrastructure (NCI) Services**

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 Sites	\$115,500.0000 Per Units/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Node/Month
<b>Total</b>		<b>\$226,538.51</b>

Restore Configuration Cancel Review Changes

**NCI Cluster Deployment or Expansion**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Node/Month	
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	

- QTY of NCI Cluster Deployment or Expansion **Base** SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.
- QTY of NCI Cluster Deployment or Expansion **Variable** SKU must be equal to Server QTY.

**NUTANIX PROF SERVICE**

Offer Configuration: NTX-SW-PS( Part of HCI-M7-MLB) Estimated Lead Time: NA Price List: Global Price List (USD) Total (USD): 226,538.51

**Requested Terms and Billing**

Requested Start Date: 22-Jan-2024 Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE806519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

**Configuration Summary**

**Nutanix Cloud Management (NCM) Services**

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850.0000 Per Units/Month
<b>Total</b>		<b>\$226,538.51</b>

Restore Configuration Cancel Review Changes

**NTX-SW-PS > Nutanix Cloud Management (NCM) Services**

**Nutanix Cloud Management (NCM) Services**

**NCM Self-Service Design Workshop**

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

QTY of NCM Self-Service Design Workshop is required to support this configuration.



NUTANIX PROF SERVICE

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NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide \(CE606519\)](#)

Your subscription will start and be eligible to be invoiced: (i) 30 days or less (7 days for A-FLEXIA-FLEX-3) after Cisco notifies you that any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (CD1007)

**Configuration Summary**

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899,000.00 Per Unit/Month
NT-W-OD-PRO-SD	1 Units	\$17,424,000.00 Per Unit/Month
NT-S-OP-PRO	1 Units	\$7,040,000.00 Per Unit/Month
NT-F-PRO-SS	1 Units	\$17,930,000.00 Per Unit/Month
NT-F-PRO-CG	1 Units	\$3,850,000.00 Per Unit/Month
<b>Total</b>		<b>\$226,538.51</b>

[Restore Configuration](#)
[Cancel](#)
[Review Changes](#)

**NCM Intelligent Operations Design**

Units	SKU	Description	Unit List Price (USD)	Action
<input type="text" value="Qty"/>	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
<input type="text" value="Qty"/>	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
<input type="text" value="1"/>	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000.00 Per Unit/Month	
<input type="text" value="Qty"/>	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
<input type="text" value="Qty"/>	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
<input type="text" value="Qty"/>	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	

**NCM Intelligent Operations Deployment**

Units	SKU	Description	Unit List Price (USD)	Action
<input type="text" value="Qty"/>	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	
<input type="text" value="1"/>	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000.00 Per Unit/Month	
<input type="text" value="Qty"/>	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	

**FastTrack for NCM Self-Service**

Units	SKU	Description	Unit List Price (USD)	Action
<input type="text" value="1"/>	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,930,000.00 Per Unit/Month	
<input type="text" value="Qty"/>	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price Per Unit/Month	

**FastTrack for NCM Cost Governance**

Units	SKU	Description	Unit List Price (USD)	Action
<input type="text" value="1"/>	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000.00 Per Unit/Month	
<input type="text" value="Qty"/>	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price Per Unit/Month	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

## Additional Resources

Spec sheets:

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

[Nutanix Sizer](#) Tool

Sizer user guide: <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services:

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf>

Nutanix SW Options: <https://www.nutanix.com/products/cloud-platform/software-options>