

Cisco Compute Hyperconverged C-Series M8 with Nutanix (CCHC + N) Ordering Guide

Introduction

Cisco Compute Hyperconverged C-Series M8 Server with Nutanix Solutions

Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged C-Series M8 Server with Nutanix Clusters

Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

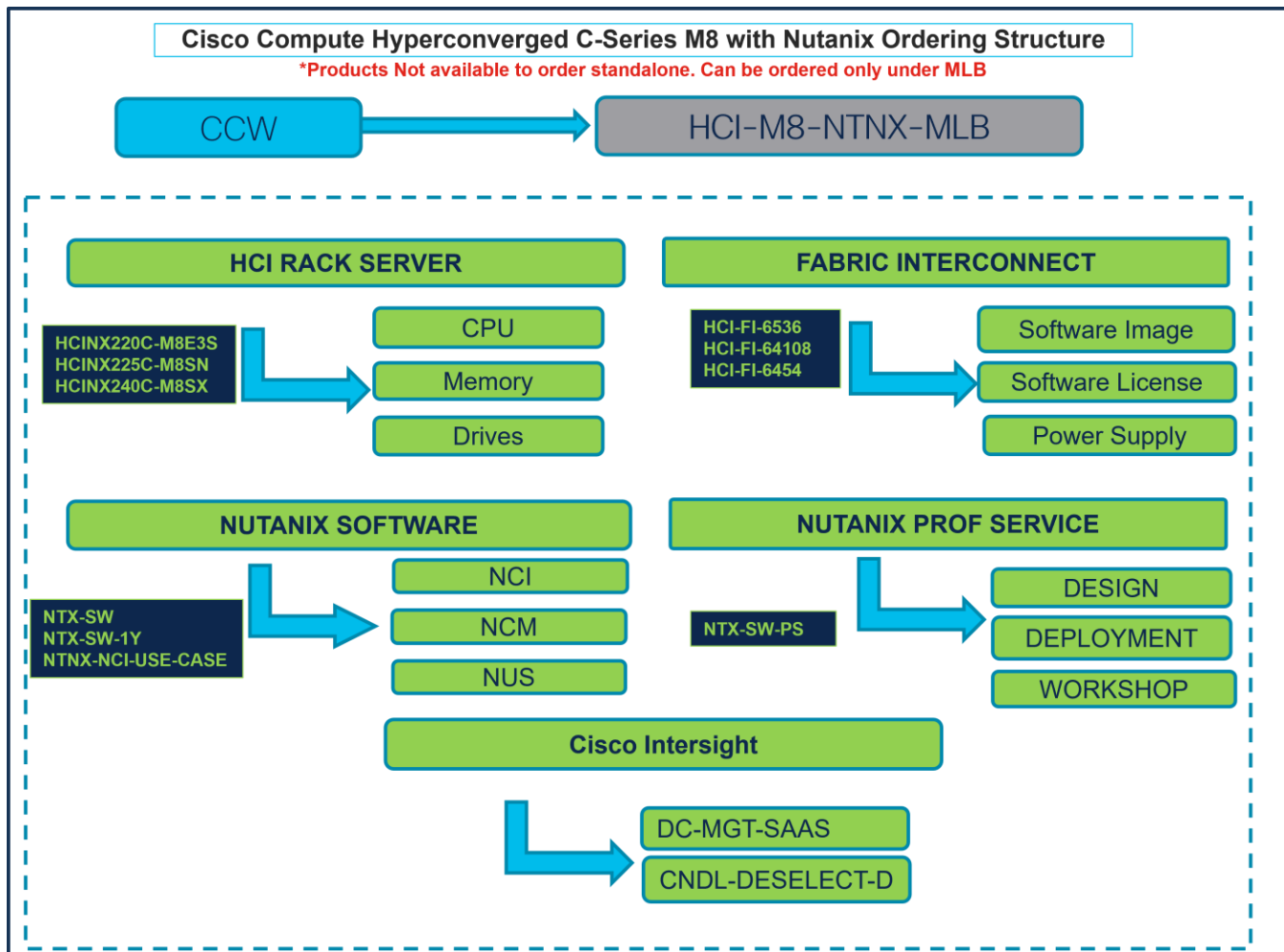
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged C-Series M8 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged C-Series M8 Server
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

Cisco sales teams and partners.

Ordering Structure of Cisco Compute Hyperconverged C-Series M8 Server with Nutanix



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HCINX240 M8 All-Flash Server](#), [Cisco Compute Hyperconverged with Nutanix-HCINX220 M8 All-NVMe E3.S Server](#), [Cisco Compute Hyperconverged with Nutanix-HCINX225 M8 All-NVMe Server](#)

Table 1. PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-M8-NTNX-MLB	Cisco Compute Hyperconverged M8 with Nutanix MLB. Note: This major line bundle (MLB) consists of the Cisco Compute Hyperconverged Server, with Intersight and Nutanix software PIDs

Table 2. Cisco Compute Hyperconverged Server node Major Line PIDs

Product ID (PID)	Description
HCINX220C-M8E3S	Cisco Compute Hyperconverged HCI 220cM8 E3.S Nutanix Node

Product ID (PID)	Description
HCINX240C-M8SX	Cisco Compute Hyperconverged HCI 240cM8 Nutanix Node
HCINX225C-M8SN	Cisco Compute Hyperconverged HCI 225cM8 NVMe Nutanix Node

Table 3. Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCIX-FI-6536	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCIX-FI-64108	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCIX-FI-6454	Cisco Compute Hyperconverged Fabric Interconnect 6454

Table 4. Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT-D	Conditional Deselect

Step By Step Ordering Process

This section provides more information and details related to packages and PIDs specific to Compute Hyperconverged M8 Server with Nutanix. It also provides references to additional buying programs and subscription packages that Compute Hyperconverged M8 Server with Nutanix products may be included in.

Step 1. Launch your web browser and navigate to the [Cisco Commerce Estimate Creation page](#).

Step 2. Log In to Cisco screen, type your Cisco.com user ID and password.

Step 3. In the Estimates page, set preferences for this estimate by entering the SKU, PID, product description or product family (for example, HCI-M8-NTNX-MLB) to search for the HCI product you wish to order.

Note:

- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 4.

CCW
→
HCI-M8-NTNX-MLB

The screenshot shows the CCW interface with the following elements:

- Search Bar:** Contains the text "Add by SKU Description and Product Family" and a red arrow 'a' pointing to the "Add" button.
- Line Items Table:**

Hardware, Software and Services	Estimated Lead Time (Days)	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discounts (%)	Extended Net Price (USD)
<div>1.0 HCI-M8-NTNX-MLB Invalid as of 22-Jul-2025 02:41:11 PDT</div> <div>Cisco Compute Hyperconverged M8 with Nutanix MLB</div>	Not Applicable	0.00	1	0.00	0.00	0.00
- Bottom Navigation Bar:** Contains buttons for "Select Options", "Validate", "Recommended Content", "Add Note", "Add Subtotal", "Copy", and "Remove Line". A red arrow 'b' points to the "Select Options" button.

- a. In CCW, search for MLB PID and click on “Add”
- b. Click on “Select Options” to enter the configurator.

Step 5.

HCI RACK SERVER

The screenshot shows the HCI RACK SERVER configuration page with the following elements:

- Available Components:**
 - HCINX220C-M8E3S (Unit List Price: 5,673.43) - **a**
 - HCINX225C-M8SN (Unit List Price: 5,627.00)
 - HCINX240C-M8SX (Unit List Price: 6,334.83)
- Configuration Summary:**
 - HCINX220C-M8E3S (Unit List Price: 7,271.63, Adjusted List Price: 7,271.63, Qty: 1, Extended List Price: 7,271.63) - **b**
 - FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)
 - NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)
 - NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)
 - CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)
- Buttons:** "Add Custom Name", "Edit Options", "Edit Services/Subscriptions", "Copy", "Remove Line" - **c**

- a. Select HCINX220C-M8E3S ATO from under MLB by clicking the “PLUS”
- b. Notice the HCINX220C-M8E3S ATO Status is “invalid” as further configuration needed.

c. Click on “Edit Options” to enter the configurator.

Step 6.

HCI RACK SERVER

HCINX220C-M8E3S

CPU

Memory

Drives

Product Configuration
HCINX220C-M8E3S part of HCI-M8-NTNX-MLB

Estimated Lead Time
21 days

Global Price
Total (USD)
6,154.63

1: A selection from **PCIe Riser 1** is required. Please adjust the selection. (CE200076)
2: At least 1 selection from **PSU-Input High Line 220VAC** or **PSU-Input Low Line 110VAC** is required. Please adjust the selection. (CE200601)
3: Please note that HCI M8 servers are only supported with Intersight Standalone Mode (ISM) or Intersight Managed Mode (IMM) for deployment with Nutanix HCI UCS Managed Mode (UMM) is not supported. (CE202322)
4: HCI-M2-HWRAID2 is defaulted under M2 Boot Option. (CE100033)
5: HCI M2-HWRAID2 is defaulted under M2 Boot Option. (CE100033)

Configuration Summary [View Full Summary](#)

Category	Qty	Extended List Price (USD)
Management Mode		
Processor		
Memory		
PCIe Riser		
Front Capacity Drives		
M2 SATA Drives		
M2 Boot Option		
HCI-M2-HWRAID2	1	212.56
HCI Connectivity		
Total		6,154.63
Estimated Lead Time		21 days

[Reset Configuration](#) [Cancel](#) [Done](#)

Option Search **Multiple Options Search**

HCINX220C-M8E3S > Processor

80 - 86 Core | 36 - 64 Core | **24 - 32 Core** | 8 - 16 Core

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> HCI-CPU-I67A5P This is an AI Capable product. May need AI Intent capture as part of purchase.	2	21 days	19,440.92
<input type="radio"/> HCI-CPU-I6737P AI-C Intel I6737P 2.9GHz/270W 32C/144MB DDR5 6400MT/s	2	21 days	17,436.55
<input type="radio"/> HCI-CPU-I6730P Intel I6730P 2.5GHz/250W 32C/288MB DDR5 6400MT/s	2	21 days	13,690.71
<input type="radio"/> HCI-CPU-I6530P Intel I6530P 2.3GHz/225W 32C/144MB DDR5 6400MT/s	2	21 days	10,213.31
<input type="radio"/> HCI-CPU-I6728P Intel I6728P 2.7GHz/210W 24C/144MB DDR5 6400MT/s	2	21 days	11,089.57
<input type="radio"/> HCI-CPU-I6527P Intel I6527P 3.0GHz/255W 24C/144MB DDR5 6400MT/s	2	21 days	11,226.45

a. If any AI Capable PID is selected, then User need to make selection from AI Intent option class.

Step 7.

HCI RACK SERVER

HCINX220C-M8E3S

CPU

Memory

Drives

Product Configuration
HCINX220C-M8E3S part of HCI-M8-NTNX-MLB

Estimated Lead Time
21 days

Price List
Global Price
Total (USD)
41,027.73

1: A selection from **PCIe Riser 1** is required. Please adjust the selection. (CE200076)
2: At least 1 selection from **PSU-Input High Line 220VAC** or **PSU-Input Low Line 110VAC** is required. Please adjust the selection. (CE200601)
3: A selection of 8 or 16 or 32 DDR5 Memory is required when 2 QTY of Processor is selected. Please adjust the selections. (CE200440)
4: Please note that HCI M8 servers are only supported with Intersight Standalone Mode (ISM) or Intersight Managed Mode (IMM) for deployment with Nutanix HCI UCS Managed Mode (UMM) is not supported. (CE202322)
5: HCI M2-HWRAID2 is defaulted under M2 Boot Option. (CE100033)

Configuration Summary [View Full Summary](#)

Category	Qty	Extended List Price (USD)
AI Intent		
Management Mode		
Processor		
Memory		
PCIe Riser		
Front Capacity Drives		
M2 SATA Drives		
M2 Boot Option		
Total		41,027.73
Estimated Lead Time		21 days

[Reset Configuration](#) [Cancel](#) [Done](#)

Option Search **Multiple Options Search**

HCINX220C-M8E3S > AI Intent

AI Intent

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> COMPUTE-AI Compute Artificial Intelligence Use Case	1	21 days	0.00
<input type="radio"/> COMPUTE-OTHER Compute Other Use Case	1	21 days	0.00

[Show Incompatible SKUs](#)

- a. By making the right selection it provides information to Cisco that if Server is being intended to use AI features or not.

Step 8.

HCI RACK SERVER

HCINX220C-M8E3S

Product Configuration: HCINX220C-M8E3S part of HCI-M8-N70X-MLB
Estimated Lead Time: 21 days
Total (USD): 6,154.63

Configuration Summary

Category	Qty	Extended List Price (USD)
Management Mode		
Processor		
Memory		
PCIe Riser		
Front Capacity Drives		
M2 SATA Drives		
M2 Boot Option		
HCI-M2-HWRAID2	1	212.56
HCI Connectivity		
Total		6,154.63
Estimated Lead Time		21 days

Processor Options

80 - 86 Core | 36 - 64 Core | 24 - 32 Core | 8 - 16 Core

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
HCI-CPU-I6787P Intel i6787P 1.9GHz/350W 86C/xxMB DDR5 6400MT/s	2	21 days	34,456.93

Warning messages:

- 1: A selection from PCIe Riser 1 is required. Please adjust the selection. (CE200076)
- 2: At least 1 selection from PSU-Input High Line 220VAC or PSU-Input Low Line 110VAC is required. Please adjust the selection. (CE200601)
- 3: Please note that HCI M8 servers are only supported with Intersight Standalone Mode (ISM) or Intersight Managed Mode (IMM) for deployment with Nutanix HCI. UCS Managed Mode (UMM) is not supported. (CE202322)
- 4: HCI-M2-HWRAID2 is defaulted under M2 Boot Option. (CE100033)

Buttons: Reset Configuration, Cancel, Done

- a. Configure HCINX220C-M8E3S by selecting peripherals from category window on the left.
- b. PIDs are listed in the window on the right. Some PIDs like CPUs are grouped according to type or series; select from the grouped options located above SKU window on the right.
- c. Follow warning messages to configure the minimum required option PIDs.
- d. Click on “Done” when completed.

Step 9.

HCI RACK SERVER

Bundle Configuration
HCI-M8-NTNX-MLB

Estimated Lead Time: 21 days

Product: **HCINX220C-M8E3S**

Price List: Global

Total: 126,724.09

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

2: The category CISCO INTERSIGHT is required. (CE100103)

3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

5: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

CPU

Memory

Drives

Cancel Done

Available Components

Unit List Price (USD)

HCI RACK SERVER

HCINX220C-M8E3S MF 5,672.00 c

Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node

Estimated Lead Time: 21 days (Min 0, Max 99999)

HCINX225C-M8SN MF 5,627.00

Cisco Compute Hyperconverged HCI 225cM8 NVMe Nutanix Node

Estimated Lead Time: 42 days (Min 0, Max 99999)

HCINX240C-M8SX MF 6,334.83

Cisco Compute Hyperconverged HCI 240cM8 Nutanix Node

Estimated Lead Time: 35 days

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

HCI RACK SERVER > 1 Selected (Min 0, Max 99999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S Valid ⚠		32,693.59	1 b	126,724.09
Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node				
Add Custom Name Edit Options Edit Services/Subscriptions Copy Remove Line				
Add a HCI RACK SERVER from the left panel				
FABRIC INTERCONNECT > 0 Selected (Min 0, Max 99999)				
Add a FABRIC INTERCONNECT from the left panel				
NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)				
Add a NUTANIX SOFTWARE from the left panel				
NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)				
Add a NUTANIX PROF SERVICE from the left panel				
CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)				
Add a CISCO INTERSIGHT from the left panel				

[Configuration Summary](#) All prices shown in USD

- a. Note Status is now showing as “Valid”.
- b. Increase the quantity for multiples of same configuration.
- c. Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 10.

HCI RACK SERVER

HCINX220C-M8E3S

Services/Subscriptions

Bundle Configuration
HCI-M8-NTNX-MLB ⓘ

Estimated Lead Time
21 days

Global Price List (USD)

Cancel Done

⚠️ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)
5: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Unit List Price (USD)

HCINX220C-M8E3S MF 5,673.43
Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node
Estimated Lead Time: 21 days (Min 0, Max 99999) +

HCINX225C-M8SN MF 5,627.00
Cisco Compute Hyperconverged HCI 225cM8 NVMe Nutanix Node
Estimated Lead Time: 42 days (Min 0, Max 99999) +

HCINX240C-M8SX MF 6,334.83
Cisco Compute Hyperconverged HCI 240cM8 Nutanix Node
Estimated Lead Time: 35 days (Min 0, Max 99999) +

FABRIC INTERCONNECT
NUTANIX SOFTWARE
NUTANIX PROF SERVICE
CISCO INTERSIGHT

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S Valid ⓘ ⓘ ⓘ Cisco Compute Hyperconverged HCI 220cM8 Nutanix Node Add Custom Name Edit Options Edit Services/Subscriptions Copy Remove Line		32,693.59	1	126,724.09

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)

Add a NUTANIX SOFTWARE from the left panel

NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)

Add a NUTANIX PROF SERVICE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)

Add a CISCO INTERSIGHT from the left panel

Configuration Summary All prices shown in USD

- a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.
- Note:** It is recommended that Term Duration for HW Support must align with Software Subscription Duration.
- Step 11.**

HCI RACK SERVER

Service Subscription
 HCINX220C-M8E3S

HCINX220C-M8E3S

Service Total
Services/Subscriptions

ⓘ You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service Non Serviceable Products

ⓘ The duration that you entered has been successfully applied to all the services. (C0329)

Service Options
 Choose Service Level from SUCCESS TRACKS ENHAN...

L1NCO

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration ⓘ

☒ Duration

36

Duration

☐ Delay service start to
☐ Co-Term service to

Reset
Apply

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
SUCCESS TRACKS ENHANCED (1 ITEM) <small>SERVICE PROGRAM</small> L1NCO (ENH 8X7XNCDOS) <small>SUMMARY</small>	Duration 36 Months			
CON-L1NCO-HCINXE3S CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... <small>SERVICE SKU</small>	HCINX220C-M8E3S Cisco Compute Hyperconverged HCI 220cM8 E.3S Nut... <small>PRODUCT SKU</small>	3,351.00	1	3,351.00

Remove All Services
Remove All Additional Services

Configuration Summary
 Services

All prices shown in USD
 3,351.00

Cancel
Done

- a. Enter the Term Duration
- a. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 12.

Fabric Interconnect

Bundle Configuration: HCI-M8-NTNX-MLB
Estimated Lead Time: 21 days

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)
5: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
HCI-FI-6536	22,100.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S	34,927.59	34,927.59	1	128,958.09

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

NUTANIX SOFTWARE > 0 Selected (Min 0, Max 2)

NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)

Configuration Summary All prices shown in USD

a. Fabric Interconnect is an optional selection and can be selected by clicking the “PLUS”

Configure the Software Subscription

Step 13.

NUTANIX SOFTWARE

Bundle Configuration: HCI-M8-NTNX-MLB
Estimated Lead Time: 21 days

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

NTX-SW has been added to the bundle category NUTANIX SOFTWARE.

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NTX-SW	0.00
NTX-NCI-USE-CASE	0.00
NTX-SW-1Y	--
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-M8E3S	34,927.59	34,927.59	1	128,958.09

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

NUTANIX SOFTWARE > 1 Selected (Min 0, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW	--	--	1	--

Requested Start Date: 25-Jul-2025
Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

- a. NTX-SW or NTX-SW-1Y is a required selection. Please make selection by clicking “PLUS”
- b. Click on “Edit Options” to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months and for NTX-SW-1Y is 12 Months.

Nutanix Software Product Scope offering in Cisco

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.
End User Computing (EUC)	On-Prem VDI and Desktop as a Service (DaaS) use cases.
Nutanix Cloud Manager (NCM)	NCM offers intelligent operations, self service and orchestration, visibility and governance of spend, security and teams.
Nutanix Cloud Manager Edge (NCM-E)	Provides NCM Capability for Edge Deployments
Nutanix Cloud Manager End User Computing (NCM-U)	Provides NCM Capability in VDI Use Cases
Nutanix Cloud Platform (NCP)	Bundle for NCI and NCM
Nutanix Unified Storage (NUS)	Software-defined data services platform that consolidates the management and protection of siloed block, file, and object storage into a single, unified platform.
Nutanix Enterprise AI (NAI)	Nutanix Enterprise AI provides an easy way to deploy your choice of LLMs from leading LLM providers and create and manage secure APIs.
Nutanix Data Lens (NDL)	SaaS-based cyberstorage solution offering ransomware resilience and global data visibility for unstructured data on Nutanix Unified Storage (NUS).
Nutanix Kubernetes Platform (NKP)	Simplifies platform engineering by reducing operational complexity and establishes consistency across any environment.

NUTANIX CLOUD INFRASTRUCTURE (NCI)

NT-NCI-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-SEC-PR
- Advanced Replication
SKU: NT-A-NCI-ADR-PR

Feature Add-on license can only be added to NCI PRO tier licenses

NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
- Advanced Replication
SKU: NT-A-NCI-D-ADR-PR

Feature Add-on license can only be added to NCI PRO tier licenses

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

Metric - VMs

END USER COMPUTING (EUC)

NT-EUC-PRO-PR

License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- All users on EUC cluster must be licensed
- There are no add-ons on top of Pro license for EUC. If add-ons required, use EUC Ultimate.

Note:

- Meter = Users

NUTANIX CLOUD MANAGER (NCM)

NT-NCM-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Available Feature Add-Ons:

- Self-Service & Orchestration
SKU: **NT-NCM-SS-PR**
- Security Central
SKU: **NT-NCM-SC-PR**
- Cost Governance
SKU: **NT-NCM-CM-PR**

These add-ons give access to respective feature sets for the public cloud

Note:

- Meter = VM (Virtual Machine)
- Subscription is created on My Nitrogen portal for each product

NUTANIX CLOUD MANAGER EDGE (NME)

NT-NME-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **NCM EDGE License are metered per VM and to be used only for NCI-EDGE clusters.**
- **To apply such Licenses, customers need minimum PC 2024.2**
- **Edge Cluster maximums are:**
 - **25 VMs per cluster**
 - **Memory maximum is 96GB (per VM)**
 - **Maximum no. of nodes not to exceed 5**

Metric - VMs

NUTANIX CLOUD MANAGER EUC (NCM-U)

NT-NCM-U-PRO-PR

- *NCM EUC License are metered per user and to be used only for NCI-EUC clusters.*
- *To apply such Licenses, customers need minimum PC 2024.2*

Metric - User

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

NCP (NUTANIX Cloud Platform) Bundle

NT-NCP-PRO-PR

Product Tier	Offering Combination
--------------	----------------------

NCP ULT	NCI ULT + NCM ULT
---------	-------------------

NCP PRO	NCI ULT + NCM PRO
---------	-------------------

NCP STR	NCI PRO + NCM PRO
---------	-------------------

License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

NCP Quoting and Licensing rules

Quoting Rules

- NCP has three bundled offerings, and each bundle has fixed NCI and NCM license tiers.
- Meter is 'Core'. Same for both NCI and NCM constituent products.
- Quantity, Term, Discount offered to be selected at the top-level 'parent' SKU, and all the 'children' components inherit.
- Both the NCI and NCM components display their Quantity.
- Top-level SKU should display Unit List Price, Discount, Total List Price, Quantity and Total Net Price

Licensing Rules

- The constituent NCI and NCM licenses are applied individually.
- NCI add-ons can be quoted if required for the NCI license in the bundle.
- NCM add-ons can be quoted for the NCM license in the bundle.

NUTANIX UNIFIED STORAGE (NUS) & NUTANIX DATA LENS (NDL)

NT-NUS-PRO-PR

NT-NDL-PR/FP

License Tier:

- PRO (Professional)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **Available Feature Add-Ons:**
- **Security**
 - **SKU: NT-A-NUS-SEC-PR**
- **Advanced Replication**
 - **SKU: NT-A-NUS-ADR-PR**
- **Feature Add-on license can only be added to NCI PRO tier licenses**
- **Note:**
 - **Meter = Used TiB**
 - **Tiered pricing**

NUTANIX AI (NAI)

NT-NAI-PRO-C-PR
NT-NAI-NKP-PRO-C-PR
NT-NAI-GPT-PRO-C-PR

- **Built to Solve** make it easy to deploy a wide range of GenAI models
- **Nutanix AI Platform** has 2 ordering requirements
 - CPU (Meter vCPU/Core)
 - GB (memory on GPU)

License options

- NAI – A la Carte
- NAI-NKP – NAI + NKP
- NAI-GPT – NAI + NKP FS
(includes NCI, NKP, NDK) +
NCM Starter

Meter:

- C – Meter (vCPU)
- GB – Meter(GB GPU RAM)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

License Tier:

For Compute Meter

- PRO (Professional)

For GPU Meter

- PRO (Professional)
- ULT (Ultimate)

NUTANIX KUBERNETES PLATFORM (NKP)

NT-NKP-PRO-PR
NT-NKP-FS-PRO-PR

- **Built to Solve the Toughest Kubernetes Management Challenges**
- **Nutanix Kubernetes Platform** has 2 ordering options
 - NKP Full Stack (Meter: Core)
 - NKP (Meter: vCPU)

Full Stack

License Tier:

- PRO (Professional)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Step 14.

NUTANIX SOFTWARE

NTX-SW

NCI

NCM

NUS

Offer Configuration NTX-SW(Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	P G	Total (USD) 0.00
---	---------------------------	--------	---------------------

Requested Terms and Billing

Requested Start Date ⓘ 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For ⓘ No Auto Renewal	Billing Frequency Prepaid Term
---------------------------------------	--	---	-----------------------------------

ⓘ 1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)
 ⓘ 2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR **36 Months** From 25-Jul-2025 To 24-Jul-2028

Requested Start Date

Day: 25 Month: Jul Year: 2025 ⓘ

Enter any date up between 22-Jul-2025 and 19-Oct-2025

End Date

☒ Effective For 36 Months ⓘ

Enter any whole month value from 24-84

☐ Co-Term to an End Date ⓘ

Day: 24 Month: Jul Year: 2028 ⓘ

Enter any date up between 24-Jul-2027 and 24-Jul-2032

Automatically Renews On ⓘ No Auto Renewal ⓘ

Auto Renewal ⓘ

☐ Off

Billing Frequency ⓘ Prepaid Term ⓘ

☒ Prepaid Term

Cancel
Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 15.

NUTANIX SOFTWARE

NTX-SW

NCI

NCM

NUS

Offer Configuration
NTX-SW(Part of HCI-M8-NTNX-MLB)

Estimated Lead Time
NA

Price
Global Price List (USD)

Total (USD)
0.00

Requested Terms and Billing

Requested Start Date
25-Jul-2025

Requested For
36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For
No Auto Renewal

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: The items marked with "-" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

1 Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- End User Computing (EUC)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Manager Edge (NCM-E)
- Nutanix Cloud Manager EUC (NCM-U)
- Nutanix Cloud Platform (NCP)
- Nutanix Enterprise AI (NAI)

Total

\$0.00

Restore Configuration

Cancel

Review Changes

NTX-SW > Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure (NCI)

STR

Core	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-MC	NCI Starter SW LIC & Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-AP	NCI Starter SW Lic & L3 Production SW Sup Serv per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-AM	NCI Starter SW Lic & L3 Mission Critical SW Sup Serv perCore	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FP	NCI Starter SW LIC & Fed Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
Qty	NT-NCI-STR-FM	NCI Starter SW LIC & Fed Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	

- a. The Quantity of NCI or NCI-D or NCM or (NCI and NCM under NCP) or NKP FS License must match with the QTY of Processor Core selected under Servers. The Quantity of NCI-E, NCM-E, EUC, NCM-U, NAI, NKP, NUS and NDL License can be selected per recommended system requirement.

Step 16.

NUTANIX SOFTWARE

NTX-SW

NCI

NCM

NUS

Offer Configuration
NTX-SW(Part of HCI-M8-NTNX-MLB)

Estimated Lead Time
NA

Price
Global Price List (USD)

Total (USD)
63,447.09

Requested Terms and Billing

Requested Start Date
25-Jul-2025

Requested For
36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For
No Auto Renewal

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: The items marked with "-" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

1 Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

- Nutanix Cloud Platform (NCP)
- Nutanix Enterprise AI (NAI)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- Nutanix Kubernetes Platform (NKP)
- EULA a
- Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month

Total

\$63,447.09

Restore Configuration

Cancel

Review Changes b

NTX-SW > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: a

☐ By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on “Review Changes” and “Done”

Step 17.

NUTANIX SOFTWARE

NTX-NCI-USE-CASE

Bundle Configuration: HCI-M8-NTNX-MLB
Estimated Lead Time: 21 days

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)
5: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

NTX-NCI-USE-CASE has been added to the bundle category NUTANIX SOFTWARE.

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	0.00
FABRIC INTERCONNECT	0.00
NUTANIX SOFTWARE	0.00
NTX-SW	0.00
Nutanix Software 3Y and above (Min 0, Max 1)	0.00
NTX-NCI-USE-CASE	0.00
Nutanix NCI Software License Use case (Estimated Lead Time: 7 days) (Min 0, Max 1)	0.00
NTX-SW-1Y	0.00
Nutanix Software 1Y (Min 0, Max 1)	0.00
NUTANIX PROF SERVICE	0.00
CISCO INTERSIGHT	0.00

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCINX220C-MBE3S Valid Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node Add Custom Name Edit Options Edit Services/Subscriptions Copy Remove Line	34,927.59	34,927.59	1	128,958.09

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Valid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware	27.54	27.54	1	63,447.09
NTX-NCI-USE-CASE Invalid Nutanix NCI Software License Use case Add Custom Name Select Options Remove Line Dependent Hardware	0.00	0.00	1	0.00

Requested Start Date: 25-Jul-2025
Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

- a. NTX-NCI-USE-CASE needs to be selected when NCI/NCI-D/ NCI-E License are selected under Nutanix Software ATO.

Step 18.

NUTANIX SOFTWARE

NTX-NCI-USE-CASE

Product Configuration

NTX-NCI-USE-CASE part of HCI-M8-NTNX-MLB

Estimated Lead Time

7 days

Price List

Global Price List in US Dollars (USD)

Total (USD)

0.00

NTX-NCI-USE-CASE quantity 1 requires a minimum quantity of 1 from Use Case (CE100012)

Configuration Summary

View Full Summary

Category

Qty

Extended List Price (USD)

Use Case

Total

0.00

Estimated Lead Time

7 days

Reset Configuration

Cancel

Done

Option Search

Multiple Options Search

NTX-NCI-USE-CASE > Use Case

Use Case

SKU

Qty

Estimated Lead Time

Unit List Price (USD)

NT-ON-PREM-UCS

1

3 days

0.00

Use Case to License Nutanix SW on Certified Cisco UCS HW

NT-PUBLIC-CLOUD

1

3 days

0.00

Use Case to License Nutanix SW (NC2) Running in Public Cloud

NT-OTHER

1

3 days

0.00

Use Case for all other Nutanix SW that is not covered above

Show Incompatible SKUs

a. Please select appropriate Use Case.

Nutanix Professional Services SKU

Step 19.

NUTANIX PROF SERVICE

DESIGN

DEPLOYMENT

WORKSHOP

Available Components

Unit List Price (USD)

HCI RACK SERVER

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

NTX-SW-PS

Nutanix Professional Service

(Min 0, Max 1)

HCI RACK SERVER > 1 Selected (Min 0, Max 999)

Product

Unit List Price (USD)

Qty

Extended List Price (USD)

NTX-SW-PS

34,927.59

1

128,958.09

Cisco Compute Hyperconverged HCI 220cM8 E.3S

Nutanix Node

Add Custom Name

Edit Options

Edit Services/Subscription

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW

27.54

1

63,447.09

Nutanix Software 3Y and above

Add Custom Name

Edit Options

Remove Line

Dependent Hardware

Requested Start Date

25-Jul-2025

Requested For

36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For

No Auto Renewal

Billing Frequency

Prepaid Term

NTX-NCI-USE-CASE

0.00

1

0.00

Nutanix NCI Software License Use case

Add Custom Name

Edit Options

Remove Line

Dependent Hardware

NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW-PS

--

1

--

Nutanix Professional Service

Add Custom Name

Edit Options

Remove Line

Requested Start Date

25-Jul-2025

Requested For

1 Months From 25-Jul-2025 To 24-Aug-2025

Automatically Renews For

No Auto Renewal

Billing Frequency

Prepaid Term

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Cisco Confidential

- a. It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking “PLUS”
- b. Click on Edit Options to configure the Product.

Note: Nutanix Professional Service is mandatory for NCI, NCM and NCP License under NTX-SW-1Y or when NCM PRO or NCM ULT License is selected under NTX-SW, its recommended.

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration
NCM	Design	NCM Intelligent Operations Design Workshop
	Design	NCM Self-Service Design Workshop
	Deploy	NCM Intelligent Operations Deployment
	Deploy	FastTrack for NCM Self-Service
	Deploy	FastTrack for NCM Cost Governance

Nutanix Professional Service (PS) ordering rules

- 1- year Terms:** Mandatory professional services attach for NCI, NCM and NCP.
 - Select NCI Design Workshop + NCI Cluster Deployment or Expansion for NCI
 - Select NCM Intelligent Operations Design + NCM Intelligent Operations Deployment for NCM
 - PS Tiers match (or greater) the software license Tier is recommended.
- 3- year & above Terms:** Mandatory professional services attach for NCM Pro and NCM Ultimate only
 - Select NCM Intelligent Operations Design + NCM Intelligent Operations Deployment
 - PS Tiers match (or greater) the software license Tier is recommended
 - PS for NCI License is recommended
- Exceptions on (1) and (2)**
 - Existing Nutanix customers
 - Cisco Partners who are Nutanix authorized partners offering their own professional services SKUs
- Any expand opportunity should not require mandatory services.

Step 20.

Offer Configuration: NTX-SW-PS(Part of HCI-MB-NTNX-MLB)

Requested Start Date: 22-Jul-2025

Estimated Lead Time: NA

Requested For: 1 Months From 22-Jul-2025 To 22-Aug-2025

Automatically Renew: Yes

Auto Renewal: Yes

Billing Frequency: Prepaid Term

Total (USD): 0.00

NUTANIX PROF SERVICE

NTX-SW-PS

DESIGN

DEPLOYMENT

WORKSHOP

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (C-202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606525)

3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

4: The Requested Start Date 25-Jul-2025 is not in the valid date range. The date has been updated to a valid date. You can provide a Requested Start Date between 22-Jul-2025 and 22-Aug-2025.

5: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

EULA

Nutanix Support

SKU	Qty	List Price
SVS-NT-SUP	1	\$0.00
		Per EachMonth

Total \$0.00

Restore Configuration Cancel Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design WS - Str - WS Doc (Qty=Site)	Enter Qty to see List Price	Per EachMonth
Qty	NT-W-DS-STR-SD	NCI Design WS - Str - Std Doc (Qty=Site)	Enter Qty to see List Price	Per EachMonth
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price	Per LicenseMonth
Qty	NT-W-DS-PRO	NCI Design WS - Pro - WS Doc (Qty=Pair of Sites)	Enter Qty to see List Price	Per EachMonth
Qty	NT-W-DS-PRO-SD	NCI Design WS - Pro - Std Doc (Qty=Pair of Sites)	Enter Qty to see List Price	Per EachMonth
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price	Per SitesMonth
Qty	NT-W-DS-ULT-SD	NCI Design WS - Ult - Std Doc (Qty=Pair of Sites)	Enter Qty to see List Price	Per EachMonth
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price	Per SitesMonth

NCI Cluster Deployment or Expansion

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-CP-STR-AVB	NCI Cluster Deploy/Expand - AHV - Base (Qty=Site)	Enter Qty to see List Price	Per EachMonth
Qty	NT-S-CP-STR-AIV	NCI Cluster Deploy/Expand - AHV - Var (Qty=Node)	Enter Qty to see List Price	Per EachMonth

- We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs
- QTY of NCI Cluster Deployment or Expansion Variable SKU must match Server QTY.

Step 21.

NUTANIX PROF SERVICE

NTX-SW-PS

DESIGN

DEPLOYMENT

WORKSHOP

Offer Configuration
NTX-SW-PS(Part of HCI-M8-NTNX-MLB)

Estimated Lead Time
NA

Price List
Global Price List

Total (USD)
\$26,882.57

Requested Terms and Billing

Requested Start Date
22-Jul-2025

Requested For
1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For
No Auto Renewal

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606525)

3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

1 Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-WDS-STR	1 Each	\$18,132.4000 Per Each/Month
NT-SDP-STR-AVB	1 Each	\$7,975.0000 Per Each/Month
NT-SDP-STR-AVV	1 Each	\$775.1700 Per Each/Month

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

EULA

Total

\$26,882.57

Restore Configuration

Cancel

Review Changes

NTX-SW-PS > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:

☐

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- a. Click on "Review Changes" and "Done"

Step 22.

Cisco Intersight

DC-MGT-SAAS

Available Components

Unit List Price (USD)

HCI RACK SERVER

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

DC-MGT-SAAS

Cisco Intersight SaaS

(Min 0, Max 1)

0.00

Conditional Deselect

Estimated Lead Time: --

(Min 0, Max 1)

HCI RACK SERVER > 1 Selected (Min 0, Max 2000)

Product

HCINX220C-M8E3S Valid

Cisco Compute Hyperconverged HCI 220dM8 E.3S Nutanix Node

Qty

1

Extended List Price (USD)

128,958.09

Add Custom Name | Edit Options | Edit Services/Subscriptions | Copy | Remove Line

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW Valid

Nutanix Software 3Y and above

27.54

1

63,447.09

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

Requested Start Date

25-Jul-2025

Requested For

36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For

No Auto Renewal

Billing Frequency

Prepaid Term

NTX-NCI-USE-CASE Valid

Nutanix NCI Software License Use case

0.00

1

0.00

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW-PS Valid

Nutanix Professional Service

26,882.57

1

26,882.57

Add Custom Name | Edit Options | Remove Line

Requested Start Date

22-Jul-2025

Requested For

1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For

No Auto Renewal

Billing Frequency

Prepaid Term

CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

DC-MGT-SAAS Invalid

Cisco Intersight SaaS

--

1

--

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

Requested Start Date

25-Jul-2025

Requested For

36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For

12 Months On 25-Jul-2028

Billing Frequency

Prepaid Term

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection, if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS” and click on “Edit Options” to configure.

Step 23.

The screenshot shows the Cisco Intersight configuration interface for the DC-MGT-SAAS product. At the top, a green box labeled "Cisco Intersight" has an arrow pointing to another green box labeled "DC-MGT-SAAS". Below this, the configuration details are displayed:

- Offer Configuration:** DC-MGT-SAAS(Part of HCI-M8-NTNX-MLB)
- Estimated Lead Time:** NA
- Price List:** Global Price List (USD)
- Total (USD):** 0.00

Requested Terms and Billing

- Requested Start Date:** 25-Jul-2025
- Requested For:** 36 Months From 25-Jul-2025 To 24-Jul-2028
- Automatically Renews For:** 12 Months On 25-Jul-2028
- Billing Frequency:** Prepaid Term

Informational Messages:

- 1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)
- 2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR: 36 Months | From 25-Jul-2025 To 24-Jul-2028

Requested Start Date: Day: 25, Month: Jul, Year: 2025. (Highlighted with red arrow 'a')

End Date: Effective For: 36 Months. (Highlighted with red arrow 'b')

Co-Term to an End Date: Day: 24, Month: Jul, Year: 2028.

Automatically Renews For: 12 Months On 25-Jul-2028.

Auto Renewal: On. (Highlighted with red arrow 'b')

Billing Frequency: Prepaid Term. (Highlighted with red arrow 'b')

Buttons: Cancel, Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 24.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration
DC-MGT-SAAS(Part of HCI-M8-NTNX-MLB)

Estimated Lead Time
NA

Price List
Global Price List (USD)

1,260.00

Requested Terms and Billing

Requested Start Date
25-Jul-2025

Requested For
36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For
12 Months On 25-Jul-2028

Billing Frequency
Prepaid Term

1: Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL:
<https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

2: We recommend a selection of AI Intent to indicate whether this purchase is being made for an AI deployment. (CORE-1137)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

AI Intent

Cisco Intersight 2.0 Infrastructure Services

SKU Qty List Price

DC-MGT-IS-SAAS-ES 1 Device \$35.00 Per Device/Month

AI-C

Cisco Intersight Support

SKU Qty List Price

SVS-DCM-SUPT-BAS 1 Each \$0.00 Per Each/Month

Auto Expansion

Total \$1,260.00

Restore Configuration Cancel Review Changes

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

Device SKU Description Unit List Price (USD) Action

1 DC-MGT-IS-SAAS-ES Infrastructure Services SaaS/CVA - Essentials \$35.00 Per Device/Month

SA AI-C

Qty DC-MGT-IS-SAAS-AD Infrastructure Services SaaS/CVA - Advantage Enter Qty to see List Price Per Device/Month

SA AI-C

Qty DC-MGT-IS-PVAPP-ES Infrastructure Services PVA - Essentials Enter Qty to see List Price Per Device/Month

SA AI-C

Qty DC-MGT-IS-PVAPP-AD Infrastructure Services PVA - Advantage Enter Qty to see List Price Per Device/Month

SA AI-C

Add-Ons

Device SKU Description Unit List Price (USD) Action

Qty DC-MGT-IS-UCSD UCS Director - 1 Server License (includes Network, Storage) Enter Qty to see List Price Per Device/Month

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 25.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration
DC-MGT-SAAS(Part of HCI-M8-NTNX-MLB)

Estimated Lead Time
NA

Price List
Global Price List (USD)

Total (USD)
1,260.00

Requested Terms and Billing

Requested Start Date
25-Jul-2025

Requested For
36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For
12 Months On 25-Jul-2028

Billing Frequency
Prepaid Term

1: We recommend a selection of AI Intent to indicate whether this purchase is being made for an AI deployment. (CORE-1137)

2: Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL:
<https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

AI Intent

Cisco Intersight 2.0 Infrastructure Services

SKU Qty List Price

DC-MGT-IS-SAAS-ES 1 Device \$35.00 Per Device/Month

AI-C

Cisco Intersight Support

SKU Qty List Price

SVS-DCM-SUPT-BAS 1 Each \$0.00 Per Each/Month

Auto Expansion

Total \$1,260.00

Restore Configuration Cancel Review Changes

DC-MGT-SAAS > AI Intent

AI Intent

AI Intent

License SKU Description Unit List Price (USD) Action

Qty SAAS-AI Artificial Intelligence Use Case Enter Qty to see List Price Per License

ADT

Qty SAAS-OTHER Other Use Case Enter Qty to see List Price Per License

ADT

- a. Users need to make selection from AI Intent Option Class.

Step 26.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration DC-MGT-SAAS(Part of HCI-M8-NTNX-MLB)	Estimated Lead Time NA	Price List Global Price List (USD)	Total (USD) 1,260.00
--	---------------------------	---------------------------------------	-------------------------

Requested Terms and Billing

Requested Start Date 25-Jul-2025	Requested For 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For 12 Months On 25-Jul-2028	Billing Frequency Prepaid Term
-------------------------------------	--	--	-----------------------------------

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3/A-WHOLESALE) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1	\$35.00
AI-C	Device	Per Device/Month

Cisco Intersight Support

SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1	\$0.00
	Each	Per Each/Month

Auto Expansion

SKU	Qty	List Price
Total		\$1,260.00

Restore Configuration Cancel Review Changes

DC-MGT-SAAS > Cisco Intersight Support

Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER	Cisco Support Enhanced for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER	Cisco Support Signature for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Cisco Support Standard for DCM	\$0.00 Per Each/Month	

- a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. Customer may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SAAS) if needed.

Step 27.

Bundle Configuration
HCI-MB-NTNX-MLB

Estimated Lead Time: 21 days

Price List: Global Price List (USD)

Total: 220,547.75

Set service preferences for this configuration

1: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed with configuration. (CE202322)

2: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended to upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-software-support-tracks.pdf for more information. (CE202322)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	5,873.43
HCI RACK SERVER	5,827.00
HCI RACK SERVER	6,334.83

Selected Components

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999999)				
Product: HCNK229C-MB38 Valid		34,927.59	1	128,958.09
Cisco Compute Hyperconverged HCI 229C-MB E.38 Nutanix Node				
Add Custom Name Edit Options Edit Services/Subscriptions Copy Remove Line				
Add a HCI RACK SERVER from the left panel				
FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)				
Add a FABRIC INTERCONNECT from the left panel				
NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)				
Product: NTK-SW Valid		27.54	1	63,447.09
Nutanix Software 3Y and above				
Add Custom Name Edit Options Remove Line Dependent Hardware				
Requested Start Date: 25-Jul-2025	Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For: No Auto Renewal	Billing Frequency: Prepaid Term	
Product: NTK-NCI-USE-CASE Valid		0.00	1	0.00
Nutanix NCI Software License Use case				
Add Custom Name Edit Options Remove Line Dependent Hardware				
NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)				
Product: NTK-SW-PS Valid		26,882.57	1	26,882.57
Nutanix Professional Service				
Add Custom Name Edit Options Remove Line				
Requested Start Date: 22-Jul-2025	Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025	Automatically Renews For: No Auto Renewal	Billing Frequency: Prepaid Term	
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)				
Product: DC-MGT-SaaS Valid		35.00	1	1,260.00
Cisco Intersight SaaS				
Add Custom Name Edit Options Remove Line Dependent Hardware				
Requested Start Date: 25-Jul-2025	Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028	Automatically Renews For: 12 Months On 25-Jul-2028	Billing Frequency: Prepaid Term	

- Configuration for MLB is completed when status of each Product is Valid, and warning messages are cleared.
- Click on the “PLUS” to expand and view the selections made for each Product.
- Click on “Done” to complete MLB configuration.

Step 28.

Cisco Intersight

CNDL-DESELECT-D

Available Components

Unit List Price (USD)

+

HCIRACK SERVER

+

FABRIC INTERCONNECT

+

NUTANIX SOFTWARE

+

NUTANIX PROF SERVICE

+

CISCO INTERSIGHT

DC-MGT-SaaS

Cisco Intersight SaaS

(Min 0, Max 1)

+

-

CNDL-DESELECT-D

Conditional Deselect

Estimated Lead Time: 7 days

(Min 0, Max 1)

+

-

HCIRACK SERVER > 1 Selected (Min 0, Max 999999)

Product

HCINX220C-M8E3S Valid

34,527.59

1

128,958.09

Cisco Compute Hyperconverged HCI 220cM8 E.3S Nutanix Node

Add Custom Name | Edit Options | Edit Services/Subscriptions | Copy | Remove Line

Add a HCIRACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 0, Max 2)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW Valid

27.54

1

63,447.09

Nutanix Software 3Y and above

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

Requested Start Date

Requested For

Automatically Renews For

Billing Frequency

25-Jul-2025

36 Months From 25-Jul-2025 To 24-Jul-2028

No Auto Renewal

Prepaid Term

NTX-NCI-USE-CASE Valid

0.00

1

0.00

Nutanix NCI Software License Use case

Add Custom Name | Edit Options | Remove Line | Dependent Hardware

NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW-PS Valid

26,882.57

1

26,882.57

Nutanix Professional Service

Add Custom Name | Edit Options | Remove Line

Requested Start Date

Requested For

Automatically Renews For

Billing Frequency

22-Jul-2025

1 Months From 22-Jul-2025 To 21-Aug-2025

No Auto Renewal

Prepaid Term

CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

CNDL-DESELECT-D Invalid

0.00

1

0.00

Conditional Deselect

Add Custom Name | Select Options | Remove Line | Dependent Hardware

a. CNDL-DESELECT-D is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment.

Step 29.

Cisco Intersight

CNDL-DESELECT-D

Product Configuration

CNDL-DESELECT-D part of HCI-M8-NTNX-MLB

Estimated Lead Time

7 days

Price List

Global Price List in US Dollars (USD)

Total (USD)

0.00

CNDL-DESELECT-D quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary

View Full Summary

Category

Qty

Extended List Price (USD)

Reason Codes

Total

0.00

Estimated Lead Time

7 days

Reset Configuration

Cancel

Done

Option Search

Multiple Options Search

CNDL-DESELECT-D > Reason Codes

Reason Codes

SKU

Qty

Estimated Lead Time

Unit List Price (USD)

OPTOUT-DISTI-ONLY

1

3 days

0.00

For Disti when ordering mandatory licenses separately

OPTOUT-EA-ONLY

1

3 days

0.00

License not needed: Customer already owns Licenses in an EA

OPTOUT-ENTL-SWAP

1

3 days

0.00

License not needed: Entitlements updated in Smart Account. More

Show Incompatible SKUs

a. Please select appropriate Reason Code

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Cisco Confidential

Step 30.

Bundle Configuration: HCI-MB-NTNX-MLB

Estimated Lead Time: 21 days

Price List: Global Price List (USD)

Total: 219,287.75

Get service preferences for this configuration [Cancel] [Done]

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
HCINX220C-MBE38	5,673.43
HCINX220C-MB3N	5,627.00
HCINX240C-MB3X	6,334.83
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCINX220C-MBE38 Valid

Cisco Compute Hyperconverged HCI 220cMB E-3S Nutanix Node

Estimated Lead Time: 21 days (Min 0, Max 99999)

HCINX220C-MB3N Valid

Cisco Compute Hyperconverged HCI 225cMB N/White Nutanix Node

Estimated Lead Time: 42 days (Min 0, Max 99999)

HCINX240C-MB3X Valid

Cisco Compute Hyperconverged HCI 240cMB Nutanix Node

Estimated Lead Time: 35 days (Min 0, Max 99999)

FABRIC INTERCONNECT 0 Selected (Min 0, Max 999999)

NUTANIX SOFTWARE 2 Selected (Min 0, Max 2)

NTX-SW Valid

Nutanix Software 3Y and above

Requested Start Date: 25-Jul-2025

Requested For: 36 Months From 25-Jul-2025 To 24-Jul-2028

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

NTX-HCI-USE-CASE Valid

Nutanix HCI Software License Use Case

Requested Start Date: 22-Jul-2025

Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

NUTANIX PROF SERVICE 1 Selected (Min 1, Max 1)

NTX-SW-PS Valid

Nutanix Professional Service

Requested Start Date: 22-Jul-2025

Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

CISCO INTERSIGHT 1 Selected (Min 1, Max 1)

CNDL-DESELECT-D Valid

Conditional Deselect

Requested Start Date: 22-Jul-2025

Requested For: 1 Months From 22-Jul-2025 To 21-Aug-2025

Automatically Renews For: No Auto Renewal

Billing Frequency: Prepaid Term

- Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- Click on the “PLUS” to expand and view the selections made for each Product.
- Click on “Done” to complete MLB configuration.