

Cisco Refuse to Lose Compute Hyperconverged with Nutanix (CCHC + N) M7 Ordering Guide

Introduction

Cisco Compute Hyperconverged M7 Server with Nutanix Solutions


Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged M7 Server with Nutanix Clusters


Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

The most complete hyperconverged solution

Confidently deploy and scale IT infrastructure to meet your business goals




Cisco Compute Hyperconverged with Nutanix




complete **SIMPLICITY**

Easy-to-buy, turnkey hyperconverged solution for hybrid multicloud operations with pre-engineered compute, storage, SaaS-based management *and networking*



complete **FLEXIBILITY**

Addresses modern apps and use cases with flexible deployment options, latest technologies, and multicloud connectivity



complete **RESILIENCY**

Differentiated ability to keep systems running with augmented, proactive support, resiliency, and security capabilities

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Cisco Compute

Raising the bar for hyperconverged solutions

Cisco and Nutanix introduce the industry's most complete hyperconverged solution through expanded engineering, support, and go-to-market collaboration



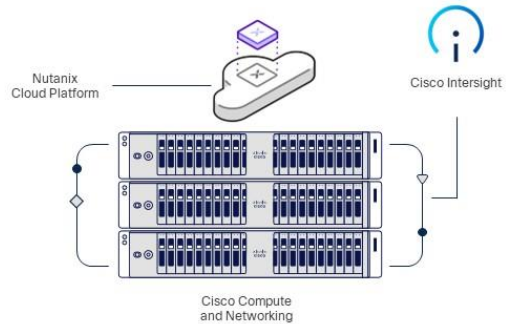
Best-in-class compute, network, and SaaS-based infrastructure management

- Stateless, programmable policy-based systems
- See, control, and automate infrastructure from one place
- Proactive, automated health monitoring and support capabilities



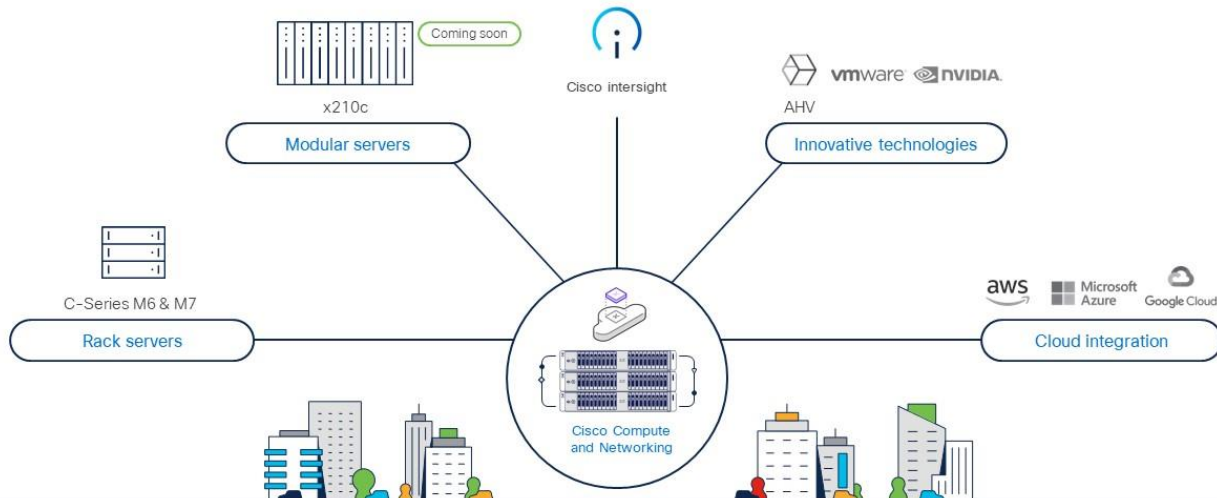
Leader in hyperconverged software

- One unified platform enables seamless workload mobility
- A complete set of enterprise and cloud features
- Enterprise grade disaster recovery and security capabilities







Simplify and accelerate the delivery of IT infrastructure

Accelerate IT transformation with more choice



NEW Refuse to Lose HX to Nutanix Offer Buy 3 Get 1 Free | HCI Nodes + Nutanix SW

| | Buy 3 Nodes + 3 SW | Get 1 FREE Node + 1 SW Free Max 100 Free Nodes | Total Count |
|------------------|---|--|-------------|
| HCI M6 |  |  | 4 |
| HCI M7 |  |  | 4 |
| Nutanix Software | NCI, NCI-D, NCI-Edge and Add on Licenses | NCI, NCI-D, NCI-Edge and Add on Licenses | 4 |

1 Per SAVID | Must be an HX Customer | Must be a Net New Logo to Nutanix | Free items must match paid items

Refuse to Lose HX to Nutanix T's & C's

- Must be an HX customer & a New Logo to Nutanix (Provide SAVID to determine offer eligibility)
- Nutanix Deal Registration through Cisco is mandatory (Deal Registration Approval must list New Business to Nutanix)
- Offer is valid for Cisco's FY24 Only. Approved quotes are valid for 30 days
- Offer is available for ONE use per Customer SAVID only
- Deal MUST be registered & approved via the [Qualification Form](#) before quoting/ordering to avoid delays in approvals & shipment.
- Free items include M6 or M7 Servers & Limited Nutanix Software only.
- Nutanix Software subscription must be 3 year or above.
- Intersight is Mandatory for all free and paid nodes.
- Free Server & Nutanix Software must be the same model & configuration as the Paid Server & Software purchased.
- Eligible Nutanix Software: NCI, NCI-D, NCI-Edge (Limited to 5 VM's per node) and Add On's
- Offer can be applied to clusters in Intersight Standalone Mode (Non-FI) or UCSM Managed Mode (FI)
- Offer is not eligible for Nutanix Cost Relief
- Promotion does not apply to Renewals.
- Offer Approval is only valid to be used on one Cisco Deal ID.

Note: Free Nutanix Software discount will be applied via DSA process. DO NOT QUOTE / ORDER WITHOUT REGISTERING [HERE](#). **Your Orders will be HELD if booked without approval.**

Ordering is SIMPLE

- Secure your Nutanix Deal Registration approval. **Please ensure the Nutanix Deal Registration approval email indicates 'Nutanix New Business'.**
- Register your deal for approval [here](#)

Note: Please attach your Refuse to Lose Registration Approval along with your Nutanix Deal registration approval email in the Non-standard DSA process. Find DSA Process [here](#).

- Once you have an approved Nutanix Deal registration with the new logo indicator, register your DEAL for approval on the R2L Offer [Click Offer](#)
- You will receive an offer approval which you will attach as a PDF along with your Deal registration E-Mail PDF during the non-standard DSA process
- Once approved, Order using Promo SKUs. PID: HCI-R2L-M6-OFFER (M6) and HCI-R2L-M7-OFFER (M7)

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

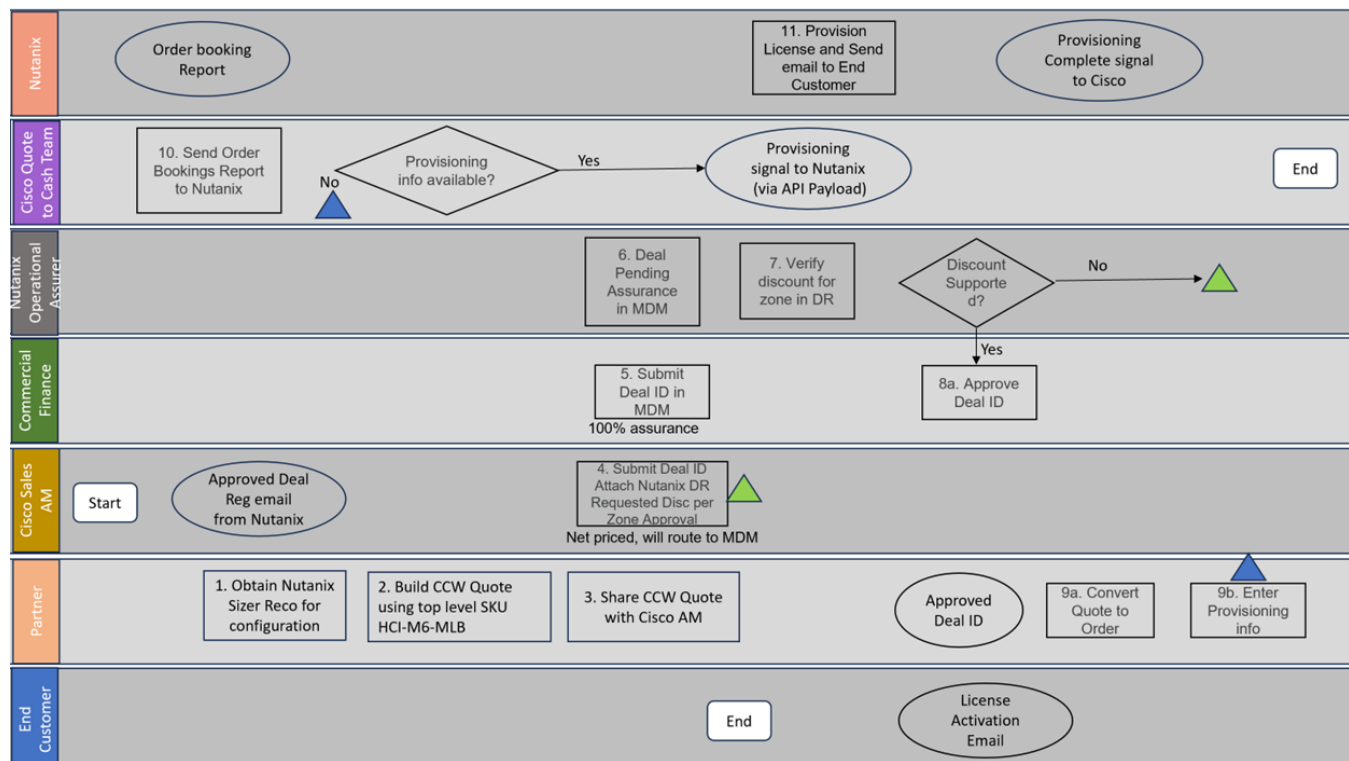
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M7 Server
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

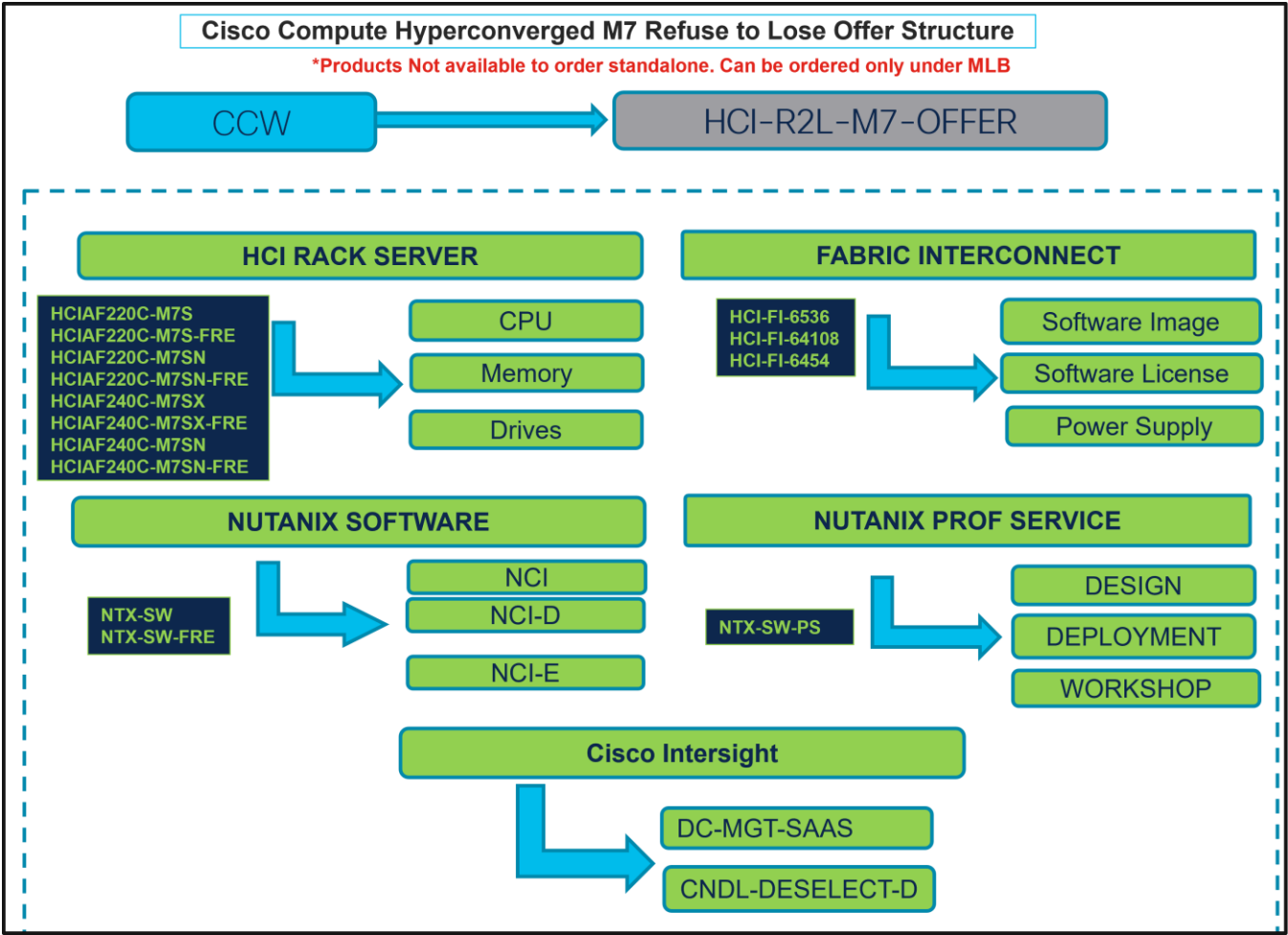
Cisco sales teams and partners.

Workflow from Approved Nutanix Deal Registration to License fulfillment



- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool ([Nutanix Sizer](#)) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-R2L-M7-OFFER. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix Refuse to Lose Offer Structure



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#) and [Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

Table 1. PID of Major Line Bundle (MLB)

| Product ID (PID) | Description |
|------------------|---|
| HCI-R2L-M7-OFFER | Cisco Compute Hyperconverged Refuse To Lose M7 HX Migration Offer |

Table 2. HCI Rack Server Major Line PIDs

| Product ID (PID) | Description |
|-------------------------------|--|
| HCIAF240C-M7SN (All NVMe) | Cisco Compute Hyperconverged HCIAF240cM7 All-NVMe server |
| HCIAF240C-M7SN-FRE (All NVMe) | CCHC R2L Free HCIAF240cM7 All-NVMe Free server |

| Product ID (PID) | Description |
|---------------------------------|--|
| HCI AF240C-M7SX (All Flash) | Cisco Compute Hyperconverged HCI AF240cM7 All-Flash server |
| HCI AF240C-M7SX-FRE (All Flash) | CCHC R2L Free HCI AF240cM7 All-Flash Free server |
| HCI AF220C-M7SN (All NVMe) | Cisco Compute Hyperconverged HCI AF220cM7 All-NVMe server |
| HCI AF220C-M7SN-FRE (All NVMe) | CCHC R2L Free HCI AF220cM7 All-NVMe Free server |
| HCI AF220C-M7S (All Flash) | Cisco Compute Hyperconverged HCI AF220cM7 All-Flash server |
| HCI AF220C-M7S-FRE (All Flash) | CCHC R2L Free HCI AF220cM7 All-Flash server |

Table 3. Fabric Interconnect Major Line PIDs

| Product ID (PID) | Description |
|------------------|--|
| HCI-FI-6536 | Cisco Compute Hyperconverged Fabric Interconnect 6536 |
| HCI-FI-64108 | Cisco Compute Hyperconverged Fabric Interconnect 64108 |
| HCI-FI-6454 | Cisco Compute Hyperconverged Fabric Interconnect 6454 |

Table 4. Nutanix Software and Professional Major Line PIDs

| Product ID (PID) | Description |
|------------------|--|
| NTX-SW | Nutanix Software 3Y and above |
| NTX-SW-FRE | Nutanix R2L Free Software 3Y and above |
| NTX-SW-PS | Nutanix Professional Service |

Table 5. Cisco Intersight Major Line PIDs

| Product ID (PID) | Description |
|------------------|-----------------------|
| DC-MGT-SAAS | Cisco Intersight SaaS |
| CNDL-DESELECT-D | Conditional Deselect |

Step By Step Ordering Process

Note:

- For a complete list of part numbers for the see [Cisco Compute Hyperconverged with Nutanix-HCI AF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCI AF240 M7 All-NVMe/All-Flash Server](#)
- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 1.

CCW

HCI-R2L-M7-OFFER

Set preferences for this estimate

Search by Sku , Program ID , Description and Product Family

1

Add

Find Products & Solutions

Actions

The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".

Remove Selected Lines

Apply Success Track

More

Filter By

All Items

| | Hardware, Software and Services | Estimated Lead Time | Unit List Price (USD) | Qty | Unit Net Price (USD) | Discount (%) | Extended Net Price (USD) |
|--|---|---------------------|-----------------------|-----|----------------------|--------------|--------------------------|
| | 1.0 HCI-R2L-M7-OFFER more HCI Refuse to Lose M7 HX Migration Offer Invalid as of 28-Mar-2024 12:56:13 PDT Select Options Validate Recommended Content Add Note More Actions | Not Applicable | 0.00 | 1 | 0.00 | 0.00 | 0.00 |

Add Subtotal

- a. In CCW, search for HCI-R2L-M7-OFFER PID and click on “Add”
- b. Click on “Select Options” to enter the configurator.

Step 2.

HCI RACK SERVER

CPU

Memory

Drives

Bundle Configuration
HCI-R2L-M7-OFFER

Estim 35 d

HCI AF220C-M7S

Price List

Total 24,216.40

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE10010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: https://sizer.nutanix.com/#home before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

Unit List Price (USD)

HCI RACK SERVER

HCI AF220C-M7S 5,200.00
Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node
Estimated Lead Time: 35 days

HCI AF220C-M7S-FRE 0.00
CCHC R2L Free HCI AF220cM7 All Flash Node
Estimated Lead Time: --

HCI AF240C-M7SX 6,289.45
Cisco Compute Hyperconverged HCI AF240cM7 All Flash Node
Estimated Lead Time: 21 days

HCI AF240C-M7SX-FRE 0.00
CCHC R2L Free HCI AF240cM7 All Flash Node

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

HCI RACK SERVER > 4 (Min 0, Max 1200)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

HCI AF220C-M7S Invalid 7,899.80 3 23,099.40
Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node
Add Custom Name | Edit Options | Edit Services/Subscriptions | Remove Line

HCI AF220C-M7S-FRE 1,117.00 1 1,117.00
CCHC R2L Free HCI AF220cM7 All Flash Node
Add Custom Name | Edit Options | Edit Services/Subscriptions | Remove Line

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)
Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

NTX-SW Invalid 0.00 1 0.00
Nutanix Software 3Y and above
Add Custom Name | Edit Options | Remove Line

Requested Start Date 30-Mar-2024 Requested For 36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal Automatically Renews For Billing Frequency Prepaid Term

NTX-SW-FRE Invalid 0.00 1 0.00
Nutanix R2L Free Software 3Y and above
Add Custom Name | Edit Options | Remove Line

Requested Start Date 30-Mar-2024 Requested For 36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal Automatically Renews For Billing Frequency Prepaid Term

- Select HClAF220C-M7S in QTY of 3,6,9,12,15,18,21,24,27,30.....300 by clicking the “PLUS”.
- Notice the HClAF220C-M7S Status is now Invalid as further configuration needed.
- Click on “Edit Options” to enter the configurator.

Step 3.

HCl RACK SERVER

HClAF220C-M7S

CPU

Memory

Drives

Product Configuration
HClAF220C-M7S part of HClAF220C-M7S

Estimated Lead Time
35 days

Price
Global

Total (USD)
6,582.80

1: A selection from PCIe Riser 1 is required. Please adjust the selection. (CE200076)
2: A maximum of 2 QTY of Power Supply and 2 QTY of Power Cable is allowed. Please adjust the quantity. (CE200100)
3: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selections. (CE606040)
4: HCl-SAS-M7T is defaulted under Drive Controller. (CE100033)

Configuration Summary [View Full Summary](#)

| Category | Qty | Extended List Price (USD) |
|----------------------------------|-----|---------------------------|
| Management Mode | | |
| HCl-FI-MANAGED | 1 | 0.00 |
| Processor | | |
| Memory | | |
| Drive Controller | | |
| HCl-SAS-M7T | 1 | 895.46 |
| PCIe Riser | | |
| Front Capacity Drives | | |
| Front SED Capacity Drives | | |
| Total | | 6,582.80 |
| Estimated Lead Time | | 35 days |

[Reset Configuration](#) [Cancel](#) [Done](#)

Option Search **Multiple Options Search**

HClAF220C-M7S > Management Mode

Management Mode

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|---|-----|---------------------|-----------------------|
| <input checked="" type="radio"/> HCl-FI-MANAGED Deployment mode for Server Managed by FI | 1 | 21 days | 0.00 |
| <input type="radio"/> HCl-IS-MANAGED Deployment mode for Standalone Server Managed by Intersight | 1 | 21 days | 0.00 |

[Clear Selection](#) [Show Incompatible SKUs](#)

- Configure HClAF220C-M7S by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

Step 4.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M7-OFFER ⓘ

Estimated Lead Time
35 days

Set service preferences for this configuration ▾

HCI RACK SERVER

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCIAP220C-M7S Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HCIAP220C-M7S-FRE CCHC R2L Free HCIAP220cM7 All Flash Node Estimated Lead Time: -- | 0.00 |
| HCIAP240C-M7SX Cisco Compute Hyperconverged HCIAP240cM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| HCIAP240C-M7SX-FRE CCHC R2L Free HCIAP240cM7 All Flash Node | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

Price Global

CPU

Memory

Drives

Total
340,809.61

Cancel Done

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

2: The category CISCO INTERSIGHT is required. (CE100103)

3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)

4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCIAP220C-M7S Valid ⓘ Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 27,877.25 | | 3 | 339,692.61 |
| HCIAP220C-M7S-FRE Invalid ⓘ ⓘ ⓘ CCHC R2L Free HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 1,117.00 | | 1 | 1,117.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid ⓘ ⓘ Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |
| NTX-SW-FRE Invalid ⓘ ⓘ ⓘ Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |

- Note Status is now showing as Valid.
- Increase the quantity for multiples of same configuration.
- Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 5.

HCI RACK SERVER

HClAF220C-M7S

Services/Subscriptions

Bundle Configuration
HCl-R2L-M7-OFFER

Est. 35

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100100)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

| Component | Unit List Price (USD) |
|--|-----------------------|
| HClAF220C-M7S Cisco Compute Hyperconverged HClAF220dM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HClAF220C-M7S-FRE CCHC R2L Free HClAF220dM7 All Flash Node Estimated Lead Time: -- | 0.00 |
| HClAF240C-M7SX Cisco Compute Hyperconverged HClAF240dM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| HClAF240C-M7SX-FRE CCHC R2L Free HClAF240dM7 All Flash Node | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 120)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HClAF220C-M7S Valid Cisco Compute Hyperconverged HClAF220dM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 27,877.25 | 3 | 339,882.61 |
| HClAF220C-M7S-FRE Invalid CCHC R2L Free HClAF220dM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 1,117.00 | 1 | 1,117.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |

Requested Start Date
30-Mar-2024

Requested For
36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal

Automatically Renews For

Billing Frequency
Prepaid Term

a. Click on "Edit Services/Subscriptions" to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 6.

HCI RACK SERVER

HClAF220C-M7S

Services/Subscriptions

Service Subscription
HClAF220C-M7S

Price List: Global Price List in US Dollars (USD)

Service Total (USD): 3,351.00

Subscription Total (USD): 0.00

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service | Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: ☒ Duration ☐ Delay service start to ☐ Co-Term service to

Duration:

[Reset](#) [Apply](#)

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|---|---|-----------------------|-----|------------------------|
| Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM | L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY | | | |
| CON-L1NCO-HClAF22C CX LEVEL 1 8X7XNCDOS Cisco Compute Hypercome... | HClAF220C-M7S Cisco Compute Hyperconverged HClAF220dM7 All Flas... | 3,351.00 | 1 | 3,351.00 |

[Change Service](#) [Remove Service](#)

[Remove All Services](#) [Remove All Additional Services](#)

Configuration Summary | All prices shown in USD

Services: 3,351.00

[Cancel](#) [Done](#)

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 7.

HCI RACK SERVER

HClAF220C-M7S-FRE

CPU

Memory

Drives

Bundle Configuration
HCl-R2L-M7-OFFER

Get service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#home> before you proceed to do the Product Configuration. (CE202322)
4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

| Component | Unit List Price (USD) |
|-------------------|-----------------------|
| HClAF220C-M7S | 5,206.23 |
| HClAF220C-M7S-FRE | 5,206.23 |
| HClAF240C-M7S | 6,289.45 |
| HClAF240C-M7S-FRE | 0.00 |

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------|-----------------------|---------------------------|-----|---------------------------|
| HClAF220C-M7S | 30,111.25 | 30,111.25 | 3 | 346,394.61 |
| HClAF220C-M7S-FRE | 1,117.00 | 1,117.00 | 1 | 1,117.00 |

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW | 0.00 | 0.00 | 1 | 0.00 |
| NTX-SW-FRE | 0.00 | 0.00 | 1 | 0.00 |

Requested Start Date 30-Mar-2024 **Requested For** 36 Months From 30-Mar-2024 To 29-Mar-2027 **Automatically Renews For** No Auto Renewal **Billing Frequency** Prepaid Term

- a. Select Free Nodes Ex: HClAF220C-M7S-FRE in QTY of (QTY of Paid Node / 3) by clicking the “PLUS”.
- b. Notice the HClAF220C-M7S-FRE Status is now Invalid as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Note: Configuration of Paid Node and Free Node should be identical.

Step 8.

HCI RACK SERVER

Product Configuration
HClAF220C-M7S-FRE part of HCl-R2L-M7S

HClAF220C-M7S-FRE

Price L Global

CPU

Memory

Drives

1: A selection from **PCIe Riser 1** is required. Please adjust the selection. (CE200076)
 2: A maximum of 2 QTY of Power Supply and 2 QTY of Power Cable is allowed. Please adjust the quantity. (CE200100)
 3: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selections. (CE6060)
 4: HCl-SAS-M7T is defaulted under Drive Controller. (CE100033)

Configuration Summary [View Full Summary](#)

| Category | Qty | Extended List Price (USD) |
|----------------------------------|-----|---------------------------|
| Management Mode | | |
| HCl-FI-MANAGED | 1 | 0.00 |
| Processor | | |
| Memory | | |
| Drive Controller | | |
| HCl-SAS-M7T | 1 | 0.00 |
| PCIe Riser | | |
| Front Capacity Drives | | |
| Front SED Capacity Drives | | |
| Total | | 0.00 |
| Estimated Lead Time | | 21 days |

[Reset Configuration](#) [Cancel](#) [Done](#)

Management Mode

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|--|-----|---------------------|-----------------------|
| <input checked="" type="radio"/> HCl-FI-MANAGED Deployment mode for Server Managed by FI | 1 | 21 days | 0.00 |
| <input type="radio"/> HCl-IS-MANAGED Deployment mode for Standalone Server Managed by Intersight | 1 | 21 days | 0.00 |

[Clear Selection](#) | [Show Incompatible SKUs](#)

- Configure HClAF220C-M7S-FRE by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

Step 9.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M7-OFFER ⓘ

Estimated Lead Time
35 days

Set service preferences for this configuration ▾

HCIAP220C-M7S-FRE

⚠ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
 4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Price List
Global Price

CPU

Memory

Drives

Total
347,511.61

Cancel Done

Available Components Unit List Price (USD)

HCI RACK SERVER

HCIAP220C-M7S
Cisco Compute Hyperconverged HCIAP220dM7 All Flash Node
Estimated Lead Time: 35 days 5,206.23 +

HCIAP220C-M7S-FRE
CCHC R2L Free HCIAP220dM7 All Flash Node
Estimated Lead Time: -- 0.00 + c

HCIAP240C-M7SX
Cisco Compute Hyperconverged HCIAP240dM7 All Flash Node
Estimated Lead Time: 21 days 6,289.45 +

HCIAP240C-M7SX-FRE
CCHC R2L Free HCIAP240dM7 All Flash Node 0.00 +

FABRIC INTERCONNECT

NUTANIX SOFTWARE

NUTANIX PROF SERVICE

CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|--|---------------------------|
| HCIAP220C-M7S Valid ⓘ ⓘ ⓘ Cisco Compute Hyperconverged HCIAP220dM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 30,111.25 | 3 | 346,394.61 |
| HCIAP220C-M7S-FRE Valid ⓘ ⓘ ⓘ a CCHC R2L Free HCIAP220dM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 1,117.00 | 1 b | 1,117.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|--|---------------------------|
| NTX-SW Invalid ⓘ ⓘ ⓘ Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid ⓘ ⓘ ⓘ Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |

Requested Start Date
30-Mar-2024

Requested For
36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal

Automatically Renews For ⓘ

Billing Frequency
Prepaid Term

- a. Note Status is now showing as Valid.
- b. Increase the quantity for multiples of same configuration.
- c. Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 10.

HCI RACK SERVER

Bundle Configuration
HCI-R2L-M7-OFFER

HCIAF220C-M7S-FRE

Services/Subscriptions

Priority List

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)

2: The category CISCO INTERSIGHT is required. (CE100103)

3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

4: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCIAF220C-M7S Cisco Compute Hyperconverged HCIAF220cM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HCIAF220C-M7S-FRE CCHC R2L Free HCIAF220cM7 All Flash Node Estimated Lead Time: -- | 0.00 |
| HCIAF240C-M7SX Cisco Compute Hyperconverged HCIAF240cM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| HCIAF240C-M7SX-FRE CCHC R2L Free HCIAF240cM7 All Flash Node | 0.00 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCIAF220C-M7S Valid Cisco Compute Hyperconverged HCIAF220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 30,111.25 | 3 | 346,394.61 |
| HCIAF220C-M7S-FRE Valid CCHC R2L Free HCIAF220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 1,117.00 | 1 | 1,117.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 0 Selected (Min 0, Max 999999)

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |
| <div>Requested Start Date: 30-Mar-2024</div> <div>Requested For: 36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal</div> <div>Automatically Renews For: </div> <div>Billing Frequency: Prepaid Term</div> | | | | |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | | 0.00 | 1 | 0.00 |
| <div>Requested Start Date: 30-Mar-2024</div> <div>Requested For: 36 Months From 30-Mar-2024 To 29-Mar-2027 No Auto Renewal</div> <div>Automatically Renews For: </div> <div>Billing Frequency: Prepaid Term</div> | | | | |

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 11.

HCI RACK SERVER

Service Subscription
HCIAF220C-M7S-FRE

Price List
Global Price List in US Dollars (USD)

Service Total (USD)
3,351.00

Subscription Total (USD)

HCIAF220C-M7S-FRE

Services/Subscriptions

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

ServiceNon Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level fromAll Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration

Duration

36

Delay service start to

Co-Term service to

Reset

Apply

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|---|---|-----------------------|-----|------------------------|
| <div>Cisco Customer Experience Level 1 (1 ITEM)</div> <div>SERVICE PROGRAM</div> <div>L1NCO (CX LEVEL 1 8X7XNCDOS)</div> <div>SUMMARY</div> | <div>Duration</div> <div>36 Months</div> | | | |
| <div>CON-L1NCO-HC22CM7S</div> <div>CX LEVEL 1 8X7XNCDOS CCHC R2L Free HCIAF220...</div> <div>SERVICE SKU</div> <div>Change Service Remove Service</div> | <div>HCIAF220C-M7S-FRE</div> <div>CCHC R2L Free HCIAF220cM7 All Flash Node</div> <div>PRODUCT SKU</div> | 3,351.00 | 1 | 3,351.00 |

Remove All Services

Remove All Additional Services

Configuration Summary

All prices shown in USD

Services

3,351.00

Cancel

Done

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 12.

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HCI RACK SERVER

Bundle Configuration
HCI-R2L-M7-OFFER

Set service preferences for this configuration

HCI AF220C-M7S
HCI AF220C-M7S-FRE

Split HW Lines for Multiple Ship Location

1: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

2: Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection. (CE202322)

3: Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information. (CE202322)

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCI AF220C-M7S Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HCI AF220C-M7S-FRE CCHC R2L Free HCI AF220cM7 All Flash Node Estimated Lead Time: 21 days | 0.00 |
| HCI AF240C-M7SX Cisco Compute Hyperconverged HCI AF240cM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HCI AF220C-M7S Valid Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Site 1 Edit Options Edit Services/Subscriptions Remove Line | | 31,786.75 | 2 | 234,280.74 |
| HCI AF220C-M7S Valid Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Site 2 Edit Options Edit Services/Subscriptions Remove Line | | 31,786.75 | 1 | 117,140.37 |
| HCI AF220C-M7S-FRE Valid CCHC R2L Free HCI AF220cM7 All Flash Node Site 2 Edit Options Edit Services/Subscriptions Remove Line | | 5,026.50 | 1 | 5,026.50 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 41,364.74 | 2 | 84,716.96 |

Add a FABRIC INTERCONNECT from the left panel

- a. If Servers or any HW Components needs to be shipped to multiple locations using single order, user need to split the current lines in multiple lines. Example shown here..

Step 13.

Fabric Interconnect

Available Components

| Component | Unit List Price (USD) |
|--|-----------------------|
| HCI RACK SERVER | |
| FABRIC INTERCONNECT | |
| HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 Estimated Lead Time: 21 days | 22,101.99 |
| HCI-FI-6454 Cisco Compute Hyperconverged Fabric Interconnect 6454 Estimated Lead Time: -- | 29,034.45 |
| HCI-FI-64108 Cisco Compute Hyperconverged Fabric Interconnect 64108 Estimated Lead Time: -- | 41,938.65 |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

Software Image

Software License

Power Supply

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI AF220C-M7S Valid Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 5,026.50 | 1 | 5,026.50 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Invalid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 35,220.74 | 1 | 36,214.48 |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Dependent Hardware | | 0.00 | 1 | 0.00 |

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | | 35,220.74 | 3 | 351,421.11 |

- a. Select HCI-FI-6536 ATO with 2 QTY under MLB by clicking the "PLUS"

- b. Notice the HCI-FI-6536 ATO Status is “invalid” as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Step 14.

Fabric Interconnect

HCI-FI-6536

Software Image

Software License

Power Supply

Product Configuration
HCI-FI-6536 part of HCI-R2L-M7-OFFER

Estimated Lead Time
21 days

Total (USD)
33,142.48

1: N10-MGT018 is defaulted under Software Image. (CE100033)
2: HCI-UCSM-MODE is defaulted under Deployment Mode. (CE100033)
3: HCI-PSU-6536-AC is defaulted under Power Supply. (CE100033)
4: HCI-FI-6500-SW is defaulted under Software License. (CE100033)
5: HCI-FI-6536 quantity 1 requires a minimum quantity of 2 for Power Cable. (CE100033)

Configuration Summary [View Full Summary](#)

| Category | Qty | Extended List Price (USD) |
|----------------------------|-----|---------------------------|
| Deployment Mode | | |
| HCI-UCSM-MODE | 1 | 0.00 |
| Software Image | | |
| N10-MGT018 | | 0.00 |
| Software License | | |
| HCI-FI-6500-SW | 1 | 9,045.00 |
| Power Supply | | |
| HCI-PSU-6536-AC | 2 | 1,987.48 |
| Power Cable | | |
| Total | | 33,142.48 |
| Estimated Lead Time | | 21 days |

[Reset Configuration](#) [Cancel](#) [Done](#)

Option Search **Multiple Options Search**

HCI-FI-6536 > Power Cable

Power Cable

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|--|-----|---------------------|-----------------------|
| <input type="radio"/> CAB-250V-10A-BR Power Cord - 250V, 10A - Brazil | 2 | 7 days | 0.00 |
| <input type="radio"/> CAB-JPN-3PIN Power Cord 3PIN Japan | 2 | 21 days | 0.00 |
| <input type="radio"/> CAB-9K10A-AU Power Cord, 250VAC 10A 3112 Plug, Australia | 2 | 7 days | 0.00 |
| <input type="radio"/> CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America | 2 | 7 days | 0.00 |
| <input type="radio"/> CAB-N5K6A-NA Power Cord, 200/240V 6A North America | 2 | 7 days | 0.00 |

- a. Configure HCI-FI-6536 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- b. Power Cables are mandatory selections.
- c. Click on “Done” when completed.

Step 15.

Fabric Interconnect

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCIAP220C-M7S Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HCIAP220C-M7S-FRE CCHC R2L Free HCIAP220cM7 All Flash Node Estimated Lead Time: -- | 0.00 |
| HCIAP240C-M7SX Cisco Compute Hyperconverged HCIAP240cM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 12)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|---|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Valid Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions | 3,351.00 | | 3 | 346,394.61 |
| HCIAP220C-M7S-FRE Valid CCHC R2L Free HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 3,351.00 | | 1 | 3,351.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 34,196.74 | | 2 | 70,380.96 |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |

Requested Start Date 30-Mar-2024 **Requested For** 36 Months From 30-Mar-2024 To 29-Mar-No Auto Renewal **Automatically Renews For** 2027 **Billing Frequency** Prepaid Term

a. Note Status is now showing as “Valid”.

Step 16.

Fabric Interconnect

HCI-FI-6536
→
Services/Subscriptions

Available Components

| Component | Unit List Price (USD) |
|---|-----------------------|
| HCI RACK SERVER | |
| HCIAP220C-M7S Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Estimated Lead Time: 35 days | 5,206.23 |
| HCIAP220C-M7S-FRE CCHC R2L Free HCIAP220cM7 All Flash Node Estimated Lead Time: -- | 0.00 |
| HCIAP240C-M7SX Cisco Compute Hyperconverged HCIAP240cM7 All Flash Node Estimated Lead Time: 21 days | 6,289.45 |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCIAP220C-M7S Valid Cisco Compute Hyperconverged HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 30,111.25 | | 3 | 346,394.61 |
| HCIAP220C-M7S-FRE Valid CCHC R2L Free HCIAP220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 3,351.00 | | 1 | 3,351.00 |

Add a HCI RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line | 34,196.74 | | 2 | 70,380.96 |

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|--|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Invalid Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |
| NTX-SW-FRE Invalid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line | 0.00 | | 1 | 0.00 |

Requested Start Date 30-Mar-2024 **Requested For** 36 Months From 30-Mar-2024 To 29-Mar-No Auto Renewal **Automatically Renews For** 2027 **Billing Frequency** Prepaid Term

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 17.

Fabric Interconnect

Service Subscription
HCI-FI-6536

Price List
Global Price List in US Dollars (USD)

Service Total (USD)
144.00

Subscription Total (USD)
0.00

You may receive additional discounts because you selected two or more years of

HCI-FI-6536

go to the Order or Quote

Services/Subscriptions

Service

Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration

☒ Duration

☐ Delay service start to

☐ Co-Term service to

Duration

36

Reset

Apply

| Service SKU | Product SKU | Unit List Price (USD) | Qty | Total List Price (USD) |
|---|--|-----------------------|-----|------------------------|
| Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM | L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY | | | |
| CON-L1NCO-HCIF6536 CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconver... | HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 | 6,144.00 | 1 | 6,144.00 |
| SERVICE SKU | PRODUCT SKU | | 1 | |
| Change Service Remove Service | | | | |

Remove All Services

Remove All Additional Services

Configuration Summary

All prices shown in USD

Services

6,144.00

Cancel

Done

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

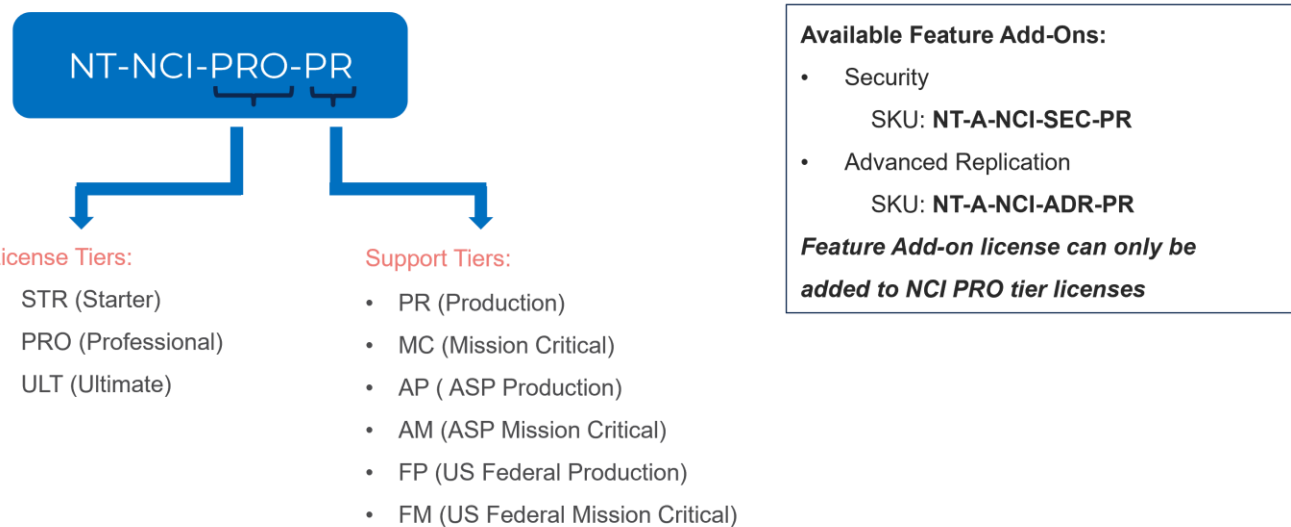
Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Configure the Software Subscription

Nutanix Software Product Scope offering in Refuse to Lose Offer

| | |
|---|---|
| Nutanix Cloud Infrastructure (NCI) | NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds. |
| Nutanix Cloud Infrastructure Data (NCI-D) | Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV. |
| Nutanix Cloud Infrastructure Edge (NCI-E) | Provides a Distributed Infrastructure Platform for small Edge Deployments. |

NUTANIX CLOUD INFRASTRUCTURE (NCI)



NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
- Advanced Replication
SKU: NT-A-NCI-D-ADR-PR

Feature Add-on license can only be added to NCI PRO tier licenses

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

Metric - VMs

Step 18.

NUTANIX SOFTWARE

NTX-SW

NCI

NCI-D

NCI-E

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|----------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI RACK SERVER | 0.00 | 0.00 | 1 | 0.00 |
| FABRIC INTERCONNECT | 0.00 | 0.00 | 1 | 0.00 |
| NUTANIX SOFTWARE | 0.00 | 0.00 | 1 | 0.00 |
| NTX-SW | 0.00 | 0.00 | 1 | 0.00 |
| NTX-SW-FRE | 0.00 | 0.00 | 1 | 0.00 |
| NUTANIX PROF SERVICE | 0.00 | 0.00 | 1 | 0.00 |
| CISCO INTERSIGHT | 0.00 | 0.00 | 1 | 0.00 |
| HCI RACK SERVER | 30,111.25 | 30,111.25 | 3 | 346,394.61 |
| HCI RACK SERVER | 3,351.00 | 3,351.00 | 1 | 3,351.00 |
| FABRIC INTERCONNECT | 38,292.74 | 38,292.74 | 2 | 78,572.96 |
| NUTANIX SOFTWARE | 0.00 | 0.00 | 1 | 0.00 |
| NTX-SW | 0.00 | 0.00 | 1 | 0.00 |
| NTX-SW-FRE | 0.00 | 0.00 | 1 | 0.00 |

- NTX-SW (Paid Nutanix Software) is pre-selected as its mandatory selection.
- Click on "Select Options" to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months

Step 19.

NUTANIX SOFTWARE

| | | | | |
|--|--|---|--|-----------------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M7-OFFER) | Estimated Lead Time NA | <div style="border: 1px solid black; padding: 2px; display: inline-block;">NTX-SW</div> | <div style="border: 1px solid black; padding: 2px; display: inline-block;">NCI</div> | Total (USD) 0.00 |
| Requested Terms and Billing | | | <div style="border: 1px solid black; padding: 2px; display: inline-block;">NCI-D</div> | |
| Requested Start Date 31-Mar-2024 | Requested For 36 Months From 31-Mar-2024 To 30-Mar-2027 | | <div style="border: 1px solid black; padding: 2px; display: inline-block;">NCI-E</div> | Billing Frequency Prepaid Term |

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)

2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR **36 Months** From 31-Mar-2024 To 30-Mar-2027

Requested Start Date

Day
31

Month
Mar

Year
2024

Enter any date up between 28-Mar-2024 and 25-Jun-2024

End Date

☒ Effective For 36 Months
Enter any whole month value from 36-84

☐ Co-Term to an End Date

Day
30

Month
Mar

Year
2027

Enter any date up between 30-Mar-2027 and 30-Mar-2031

Automatically Renews On No Auto Renewal

Auto Renewal

☐ Off

Billing Frequency Prepaid Term

☒ Prepaid Term

Cancel Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 20.

NUTANIX SOFTWARE

NTX-SW

➔

NCI

NCI-D

NCI-E

Offer Configuration
NTX-SW(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time
NA

Price List
NTX-SW

Total (USD)
190,341.27

Requested Terms and Billing

Requested Start Date
31-Mar-2024

Requested For
36 Months From 31-Mar-2024 To 30-Mar-2027

Automatically Renew
No Auto Renewal

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

[Nutanix Cloud Infrastructure \(NCI\)](#)

| SKU | Qty | List Price |
|---------------|----------------------------|--|
| NT-NCI-STR-PR | 192 <small>Core</small> | \$27,5378 <small>Per Core/Month</small> |

[Nutanix Cloud Infrastructure Data \(NCI-D\)](#)

[Nutanix Cloud Infrastructure Edge \(NCI-E\)](#)

[EULA](#)

[Nutanix Support](#)

| SKU | Qty | List Price |
|--------------|-----|---------------------|
| SVC-NT-SUPD | 1 | \$0.00 |
| Total | | \$190,341.27 |

NTX-SW > Nutanix Cloud Infrastructure (NCI)

| Core | SKU | Description | Unit List Price (USD) | Action |
|------|---------------|--|--|--------|
| 192 | NT-NCI-STR-PR | NCI Starter SW LIC & Production SW Supp per Core | \$27,5378 <small>Per Core/Month</small> | |

Restore Configuration

Cancel

Review Changes

- a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Paid Server. Here, QTY of Paid Server: HCI-220C-M7S = 3. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 6 CPUs. Each CPU has 32 cores, total cores = 192. Hence, QTY of Nutanix Software License require = 192.

Step 21.

NUTANIX SOFTWARE

| | | | |
|--|--|--|-----------------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M7-OFFER) | Estimated Lead Time NA | <div style="border: 2px solid blue; padding: 5px; display: inline-block; background-color: #000080; color: white;">NTX-SW</div> <div style="font-size: 2em; color: blue; margin: 0 10px;">↓</div> <div style="display: flex; flex-direction: column; align-items: center;"> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI</div> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI-D</div> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI-E</div> </div> | Total (USD) 22,595.38 |
| Requested Terms and Billing | | | |
| Requested Start Date 31-Mar-2024 | Requested For 36 Months From 31-Mar-2024 To 30-Mar-2027 | Automatically Renew No Auto Renew | Billing Frequency Prepaid Term |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

[Nutanix Cloud Infrastructure \(NCI\)](#)
[Nutanix Cloud Infrastructure Data \(NCI-D\)](#)
[Nutanix Cloud Infrastructure Edge \(NCI-E\)](#)

| SKU | Qty | List Price |
|-----------------|---------------------------------------|--|
| NT-NCI-E-STR-PR | 15 <small>Virtual Machines</small> | \$41.8433 <small>Per Virtual Machines/Month</small> |

[EULA](#)
[Nutanix Support](#)

| SKU | Qty | List Price |
|--------------|-----|--------------------|
| Total | | \$22,595.38 |

Restore Configuration

Cancel

Review Changes

[NTX-SW > Nutanix Cloud Infrastructure Edge \(NCI-E\)](#)

Nutanix Cloud Infrastructure Edge (NCI-E)

| Virtual Machines | SKU | Description | Unit List Price (USD) | Action |
|------------------|-----------------|---|--|--------|
| 15 | NT-NCI-E-STR-PR | NCI STR SW LIC for Edge Sites & Prod SW Supp Service per VM | \$41.8433 <small>Per Virtual Machines/Month</small> | |

- a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M7S = 3. Hence, QTY of NCI-E License allowed are 15.

Step 22.

NUTANIX SOFTWARE

| | | | |
|--|--|--|-----------------------------------|
| Offer Configuration NTX-SW(Part of HCI-R2L-M7-OFFER) | Estimated Lead Time NA | <div style="border: 2px solid blue; padding: 5px; display: inline-block; background-color: #000080; color: white;">NTX-SW</div> <div style="font-size: 2em; color: blue; margin: 0 10px;">↓</div> <div style="display: flex; flex-direction: column; align-items: center;"> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI</div> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI-D</div> <div style="border: 2px solid green; padding: 5px; background-color: #90EE90; margin: 2px;">NCI-E</div> </div> | Total (USD) 190,341.27 |
| Requested Terms and Billing | | | |
| Requested Start Date 31-Mar-2024 | Requested For 36 Months From 31-Mar-2024 To 30-Mar-2027 | Automatically Renew No Auto Renew | Billing Frequency Prepaid Term |

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

[Nutanix Cloud Infrastructure \(NCI\)](#)
[Nutanix Cloud Infrastructure Data \(NCI-D\)](#)
[Nutanix Cloud Infrastructure Edge \(NCI-E\)](#)
[EULA](#) ← a

| SKU | Qty | List Price |
|---------------|-----------------------------|--|
| NT-NCI-STR-PR | 192 <small>Cores</small> | \$27.5378 <small>Per Core/Month</small> |

[Nutanix Support](#)

| SKU | Qty | List Price |
|--------------|-----|---------------------|
| Total | | \$190,341.27 |

Restore Configuration

Cancel

Review Changes

 ← b

[NTX-SW > EULA](#)

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← a

☐ By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on “Review Changes” and “Done”

Step 23.

NUTANIX SOFTWARE

Available Components

- HCI RACK SERVER
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

HCI RACK SERVER > 4 Selected (Min 0, Max 100)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW-FRE | 0.00 | 0.00 | 1 | 0.00 |
| NCI | 30,111.25 | 30,111.25 | 3 | 90,333.75 |
| NCI-D | 3,351.00 | 3,351.00 | 1 | 3,351.00 |

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 | 38,292.74 | 38,292.74 | 2 | 76,585.48 |

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW | 27.54 | 27.54 | 1 | 27.54 |
| NTX-SW-FRE | 0.00 | 0.00 | 1 | 0.00 |

Requested Start Date 30-Mar-2024 **Requested For** 36 Months From 30-Mar-2024 To 29-Mar-2027 **Automatically Renews For** 36 Months From 30-Mar-2024 To 29-Mar-2027 **Billing Frequency** Prepaid Term

- a. NTX-SW-FRE (Free Nutanix Software) is pre-selected as its mandatory selection.
- b. Click on “Edit Options” to configure the product.

Step 24. Subscription Term for NTX-SW-FRE is 36 to 60 Months.

The screenshot shows the 'Requested Terms and Billing' section of a software configuration page. At the top, a green box labeled 'NUTANIX SOFTWARE' has a blue arrow pointing to a stack of three green boxes: 'NCI', 'NCI-D', and 'NCI-E'. Below this, the 'Offer Configuration' section shows 'NTX-SW-FRE (Part of HCI-R2L-M7-OFFER)' and 'Estimated Lead Time: NA'. The 'Requested Terms and Billing' section shows 'Requested Start Date: 31-Mar-2024', 'Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027', 'Automatically Renew: No Auto Renewal', and 'Billing Frequency: Prepaid Term'. A blue box labeled 'REQUESTED FOR' is positioned above the 'Requested For' field. Below the 'Requested Start Date' field, there is a red arrow labeled 'a' pointing to the date input. Below the 'End Date' field, there is a red arrow labeled 'b' pointing to the 'Effective For' field. Below the 'Automatically Renew' field, there is a red arrow labeled 'b' pointing to the 'Auto Renewal' field. Below the 'Billing Frequency' field, there is a red arrow labeled 'b' pointing to the 'Prepaid Term' field. The 'Auto Renewal' field has a toggle switch set to 'Off'. The 'Billing Frequency' field has a radio button selected for 'Prepaid Term'. At the bottom right, there are 'Cancel' and 'Save Changes' buttons.

- Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- End Date (duration in months)** is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 25.

NUTANIX SOFTWARE

NTX-SW-FRE

NCI

NCI-D

NCI-E

Offer Configuration
NTX-SW-FRE(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time
NA

Price List
Global Price List (USD)

Total (USD)
\$47.09

Requested Terms and Billing

Requested Start Date
31-Mar-2024

Requested For
36 Months From 31-Mar-2024 To 30-Mar-2027

Automatically Renews For
No Auto Renewal

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

| SKU | Qty | List Price |
|---------------|---------------------------|--|
| NT-NCI-STR-PR | 64 <small>Core</small> | \$27,5378 <small>Per Core/Month</small> |

[Nutanix Cloud Infrastructure Data \(NCI-D\)](#)

[Nutanix Cloud Infrastructure Edge \(NCI-E\)](#)

[EULA](#)

[Nutanix Support](#)

| SKU | Qty | List Price |
|------------|-----|------------|
| NTX-SW-FRE | 1 | \$47.09 |

Total **\$63,447.09**

Restore Configuration
Cancel
Review Changes

NTX-SW-FRE > Nutanix Cloud Infrastructure (NCI)

| Core | SKU | Description | Unit List Price (USD) | Action |
|------|---------------|--|--|--------|
| 64 | NT-NCI-STR-PR | NCI Starter SW LIC & Production SW Supp per Core | \$27,5378 <small>Per Core/Month</small> | |

- a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Free Server. Here, QTY of Free Server: HCI-220C-M7S-FRE = 1. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 2 CPUs. Each CPU has 32 cores, total cores = 64. Hence, QTY of Nutanix Software License require = 64.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 26.

NUTANIX SOFTWARE

NTX-SW-FRE

NCI

NCI-D

NCI-E

Offer Configuration

NTX-SW-FRE(Part of HCI-R2L-M7-OFFER)

Estimated Loc

NA

Price L

Global

Total (USD)

7,531.79

Requested Terms and Billing

Requested Start Date

31-Mar-2024

Requested For

36 Months From 31-Mar-2024 To 30-Mar-2027

Autom

No Aut

Billing Frequency

Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

| SKU | Qty | List Price |
|-----------------|------------------|----------------------------|
| NT-NCI-E-STR-PR | 5 | \$41.8433 |
| | Virtual Machines | Per Virtual Machines/Month |

EULA

Nutanix Support

| SKU | Qty | List Price |
|-------|-----|------------|
| Total | | \$7,531.79 |

Restore Configuration

Cancel

Review Changes

NTX-SW-FRE > Nutanix Cloud Infrastructure Edge (NCI-E)

Nutanix Cloud Infrastructure Edge (NCI-E)

| Virtual Machines | SKU | Description | Unit List Price (USD) | Action |
|------------------|-----------------|---|----------------------------|--------|
| 5 | NT-NCI-E-STR-PR | NCI STR SW LIC for Edge Sites & Prod SW Supp Service per VM | \$41.8433 | |
| | | | Per Virtual Machines/Month | |

a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M7S-FRE =1 Hence, QTY of NCI-E License allowed are 5.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 27.

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NUTANIX SOFTWARE

Offer Configuration
NTX-SW-FRE(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time
NA

Requested Terms and Billing
Requested Start Date
31-Mar-2024

NTX-SW-FRE

Requested For
36 Months From 31-Mar-2024 To 30-Mar-2027

Automatically Renew
No Auto Renew

Price List
Global Price

NCI

NCI-D

NCI-E

Total (USD)
63,447.09

Billing Frequency
Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: It is recommended that the user purchase Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

| SKU | Qty | List Price |
|---------------|------------|-----------------------------|
| NT-NCI-STR-PR | 64 Core | \$27.5378 Per Core/Month |

Nutanix Cloud Infrastructure Data (NCI-D)

Nutanix Cloud Infrastructure Edge (NCI-E)

EULA

Nutanix Support

| SKU | Qty | List Price |
|-------------|-----|-------------|
| CVC-NUT-CLD | 1 | \$63,447.09 |

Total
\$63,447.09

Restore Configuration

Cancel

Review Changes

NTX-SW-FRE > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:

☐ By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms

b. Click on "Review Changes" and "Done"

Nutanix Professional Services SKU

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Cisco Confidential

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

| Product | Stage | Professional Services Offerings |
|---------|---------|-------------------------------------|
| NCI | Design | NCI Design Workshop |
| | Deploy | NCI Cluster Deployment or Expansion |
| | Migrate | Virtual Machine Migration Workshop |
| | Migrate | Virtual Machine Migration |

Step 28.

NUTANIX PROF SERVICE

**DESIGN
DEPLOYMENT
WORKSHOP**

| Available Components | Unit List Price (USD) |
|----------------------|-----------------------|
| HCI RACK SERVER | |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |

NTX-SW-PS
Nutanix Professional Service

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------------|-----------------------|---------------------------|-----|---------------------------|
| HCIAP220C-M7S Valid | | | 3 | 351,421.11 |
| HCIAP220C-M7S-PRE Valid | | | 1 | 5,026.50 |

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-FI-6536 Valid | | 41,364.74 | 2 | 84,716.96 |

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Valid | | 27.54 | 1 | 190,341.27 |
| NTX-SW-PRE Valid | | 27.54 | 1 | 63,447.09 |

NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW-PS Invalid | | | 1 | -- |

NTX-SW-PS
Nutanix Professional Service

Requested Start Date: 31-Mar-2024
Requested For: 1 Months From 31-Mar-2024 To 29-Apr-2024
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

- It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking
- Click on Edit Options to configure the Product.

Step 29.

NTX-SW-PS

DESIGN

DEPLOYMENT

WORKSHOP

Offer Configuration

NTX-SW-PS(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time

NA

Requested Terms and Billing

Requested Start Date

31-Mar-2024

Requested For

1 Months From 31-Mar-2024 To 29-Apr-2024

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

EULA

Nutanix Support

| SKU | Qty | List Price |
|------------|-----------|--------------------------|
| SVS-NT-SUP | 1 Each | \$0.00 Per Each/Month |

Total\$0.00

Restore Configuration

Cancel

Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

NCI Cluster Deployment or Expansion

| Units | SKU | Description | Unit List Price (USD) | Action |
|----------------------------------|----------------|---|--|--------|
| <input type="text" value="Qty"/> | NT-W-DS-STR | NCI Design Workshop - Starter - Workshop Only | Enter Qty to see List Price Per Units/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-STR-SD | NCI Design Workshop - Starter - Standard Doc | Enter Qty to see List Price Per License/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-STR-ED | NCI Design Workshop - Starter - Enhanced Doc | Enter Qty to see List Price Per License/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-PRO | NCI Design Workshop - Pro - Workshop Only | Enter Qty to see List Price Per License/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-PRO-SD | NCI Design Workshop - Pro - Standard Doc | Enter Qty to see List Price Per License/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-PRO-ED | NCI Design Workshop - Pro - Enhanced Doc | Enter Qty to see List Price Per License/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-ULT-SD | NCI Design Workshop - Ultimate - Standard Doc | Enter Qty to see List Price Per Sites/Month | |
| <input type="text" value="Qty"/> | NT-W-DS-ULT-ED | NCI Design Workshop - Ultimate - Enhanced Doc | Enter Qty to see List Price Per Sites/Month | |

| Units | SKU | Description | Unit List Price (USD) | Action |
|----------------------------------|-----------------|--|--|--------|
| <input type="text" value="Qty"/> | NT-S-DP-STR-AVB | NCI Cluster Deployment or Expansion - Starter - AHV - Base | Enter Qty to see List Price Per Units/Month | |
| <input type="text" value="Qty"/> | NT-S-DP-STR-AVV | NCI Cluster Deployment or Expansion - Starter - AHV - Var | Enter Qty to see List Price Per Nodes/Month | |

- a. We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs.
- b. QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

Step 30.

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS” and click on “Edit Options” to configure.

Step 32.

The screenshot shows the 'DC-MGT-SAAS' configuration page. At the top, a green box labeled 'Cisco Intersight' has an arrow pointing to another green box labeled 'DC-MGT-SAAS'. The page header includes 'Offer Configuration: DC-MGT-SAAS(Part of HCI-R2L-M7-OFFER)', 'Estimated Lead Time: NA', 'Price List: Global Price List (USD)', and 'Year (USD): 5,040.00'.

The 'Requested Terms and Billing' section contains the following information:

- Requested Start Date: 31-Mar-2024
- Requested For: 36 Months From 31-Mar-2024 To 30-Mar-2027
- Automatically Renews For: 12 Months On 31-Mar-2027
- Billing Frequency: Prepaid Term

Below this is a warning message with two points:

- 1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)
- 2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

The 'REQUESTED FOR' section shows '36 Months' from '31-Mar-2024' to '30-Mar-2027'. Below this, the 'Requested Start Date' is set to '31 Mar 2024' (annotated with 'a'). The 'End Date' is set to 'Effective For 36 Months' (annotated with 'b'). The 'Automatically Renews For' section shows '12 Months On 31-Mar-2027' (annotated with 'b'). The 'Auto Renewal' section has a toggle set to 'On' (annotated with 'b'). The 'Billing Frequency' section has 'Prepaid Term' selected (annotated with 'b').

At the bottom right, there are 'Cancel' and 'Save Changes' buttons.

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 33.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration
DC-MGT-SAAS(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time
NA

Price List
Global Price List (USD)

5,040.00

Requested Terms and Billing

Requested Start Date
31-Mar-2024

Requested For
36 Months From 31-Mar-2024 To 30-Mar-2027

Automatically Renews For
12 Months On 31-Mar-2027

Billing Frequency
Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

| SKU | Qty | List Price |
|-------------------|-------------|-----------------------------|
| DC-MGT-IS-SAAS-ES | 4 Device | \$35.00 Per Device/Month |

Cisco Intersight Workload Optimizer (IWO) - SaaS

Cisco Intersight Support

| SKU | Qty | List Price |
|------------------|-----------|--------------------------|
| SVS-DCM-SUPT-BAS | 1 Each | \$0.00 Per Each/Month |

Auto Expansion

Total\$5,040.00

Restore Configuration

Cancel

Review Changes

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Cisco Intersight 2.0 Infrastructure Services

| Device | SKU | Description | Unit List Price (USD) | Action |
|--------|--------------------|---|---|--------|
| 4 | DC-MGT-IS-SAAS-ES | Infrastructure Services SaaS/CVA - Essentials | \$35.00 Per Device/Month | |
| Qty | DC-MGT-IS-SAAS-AD | Infrastructure Services SaaS/CVA - Advantage | Enter Qty to see List Price Per Device/Month | |
| Qty | DC-MGT-IS-PVAPP-ES | Infrastructure Services PVA - Essentials | Enter Qty to see List Price Per Device/Month | |
| Qty | DC-MGT-IS-PVAPP-AD | Infrastructure Services PVA - Advantage | Enter Qty to see List Price Per Device/Month | |

Add-Ons

| Device | SKU | Description | Unit List Price (USD) | Action |
|--------|----------------|---|---|--------|
| Qty | DC-MGT-IS-UCSD | UCS Director - 1 Server License (includes Network, Storage) | Enter Qty to see List Price Per Device/Month | |

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 34.

Cisco Intersight

DC-MGT-SAAS

Offer Configuration
DC-MGT-SAAS(Part of HCI-R2L-M7-OFFER)

Estimated Lead Time
NA

Price List
Global Price List (USD)

5,040.00

Requested Terms and Billing

Requested Start Date
31-Mar-2024

Requested For
36 Months From 31-Mar-2024 To 30-Mar-2027

Automatically Renews For
12 Months On 31-Mar-2027

Billing Frequency
Prepaid Term

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/m/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Cisco Intersight 2.0 Infrastructure Services

| SKU | Qty | List Price |
|-------------------|-------------|-----------------------------|
| DC-MGT-IS-SAAS-ES | 4 Device | \$35.00 Per Device/Month |

Cisco Intersight Workload Optimizer (IWO) - SaaS

Cisco Intersight Support

| SKU | Qty | List Price |
|------------------|-----------|--------------------------|
| SVS-DCM-SUPT-BAS | 1 Each | \$0.00 Per Each/Month |

Auto Expansion

Total\$5,040.00

Restore Configuration

Cancel

Review Changes

DC-MGT-SAAS > Cisco Intersight Support

Cisco Intersight Support

| Each | SKU | Description | Unit List Price (USD) | Action |
|------|------------------|------------------------------|---|--------|
| Qty | SVS-SSTCS-DCMGMT | Solution Support for DC Mgmt | Enter Qty to see List Price Per Each/Month | |
| Qty | SVS-L1DCS-INTER | CXL1 for INTERSIGHT | Enter Qty to see List Price Per Each/Month | |
| Qty | SVS-L2DCS-INTER | CXL2 for INTERSIGHT | Enter Qty to see List Price Per Each/Month | |
| 1 | SVS-DCM-SUPT-BAS | Basic Support for DCM | \$0.00 Per Each/Month | |

- ### Step 35.

- Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- Click on the “PLUS” to expand and view the selections made for each Product.
- Click on “Done” to complete MLB configuration.

Step 36.

Cisco Intersight
➔
CNDL-DESELECT-D

Available Components

| Component | Unit List Price (USD) |
|----------------------|-----------------------|
| HCI RACK SERVER | |
| FABRIC INTERCONNECT | |
| NUTANIX SOFTWARE | |
| NUTANIX PROF SERVICE | |
| CISCO INTERSIGHT | |
| DC-MST-SaaS | |
| CNDL-DESELECT-D | 0.00 |

HCI RACK SERVER > 4 Selected (Min 0, Max 1200)

| Product | Unit List Price (USD) | Qty | Extended List Price (USD) |
|-------------------------|-----------------------|-----|---------------------------|
| HCIAP220C-M7S Valid | 31,796.75 | 3 | 351,421.11 |
| HCIAP220C-M7S-FRE Valid | 5,026.50 | 1 | 5,026.50 |

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-------------------|-----------------------|---------------------------|-----|---------------------------|
| HCI-F1-6536 Valid | 41,364.74 | | 2 | 84,719.96 |

NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|------------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW Valid | 27.54 | | 1 | 190,341.27 |
| NTX-SW-FRE Valid | 27.54 | | 1 | 63,447.09 |

NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-----------------|-----------------------|---------------------------|-----|---------------------------|
| NTX-SW-P3 Valid | 26,892.57 | | 1 | 26,892.57 |

CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)

| Product | Unit List Price (USD) | Adjusted List Price (USD) | Qty | Extended List Price (USD) |
|-----------------|-----------------------|---------------------------|-----|---------------------------|
| CNDL-DESELECT-D | 0.00 | | 1 | 0.00 |

- a. CNDL-DESELECT-D is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment. Please make selection by clicking “PLUS”.
- b. Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

Step 37.

Cisco Intersight

CNDL-DESELECT-D

Product Configuration

CNDL-DESELECT-D part of HCI-R2L-M7-OFFER

Estimated Lead Time

7 days

⚠️ CNDL-DESELECT-D quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary

View Full Summary

Category

Qty

Extended List Price (USD)

Reason Codes

Total

0.00

Estimated Lead Time

7 days

Reset Configuration

Cancel

Done

Option Search

Multiple Options Search

CNDL-DESELECT-D > Reason Codes

Reason Codes

| SKU | Qty | Estimated Lead Time | Unit List Price (USD) |
|---|-----|---------------------|-----------------------|
| <input type="radio"/> OPTOUT-DISTI-ONLY For Distl when ordering mandatory licenses separately | 1 | 3 days | 0.00 |
| <input type="radio"/> OPTOUT-EA-ONLY License not needed: Customer already owns Licenses in an EA | 1 | 3 days | 0.00 |
| <input type="radio"/> OPTOUT-ENTL-SWAP License not needed: Entitlements updated in Smart Account. More | 1 | 3 days | 0.00 |

Show Incompatible SKUs

a. Please select appropriate Reason Code

Step 38.

Bundle Configuration

HCI-R2L-M7-OFFER

Estimated Lead Time

36 days

Price List

Global Price List (USD)

Total

724,161.01

⚠️ Please refer to the Nutanix Store Tool <https://store.nutanix.com/#home> before you proceed to do the Product Configuration (CE202332)

⚠️ Please note that Intersight is required selection. If you have not previously purchased Intersight please make selection (CE202332)

⚠️ Please note that if Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Series (CE202332)

Available Components

Unit List Price (USD)

HCI RACK SERVER

HCI RACK SERVER

5,290.21

3

351,421.11

HCI RACK SERVER

5,026.50

1

5,026.50

HCI RACK SERVER

6,209.45

2

12,418.90

HCI RACK SERVER

6,491.00

2

12,982.00

Product

Unit List Price (USD)

Adjusted List Price (USD)

Qty

Extended List Price (USD)

HCI RACK SERVER

31,794.75

3

95,384.25

HCI RACK SERVER

5,026.50

1

5,026.50

FABRIC INTERCONNECT

41,364.74

2

82,729.48

NUTANIX SOFTWARE

27.54

1

27.54

NUTANIX SOFTWARE

27.54

1

27.54

NUTANIX PROFESSIONAL SERVICE

26,882.57

1

26,882.57

CISCO INTERSIGHT

0.00

1

0.00

a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.

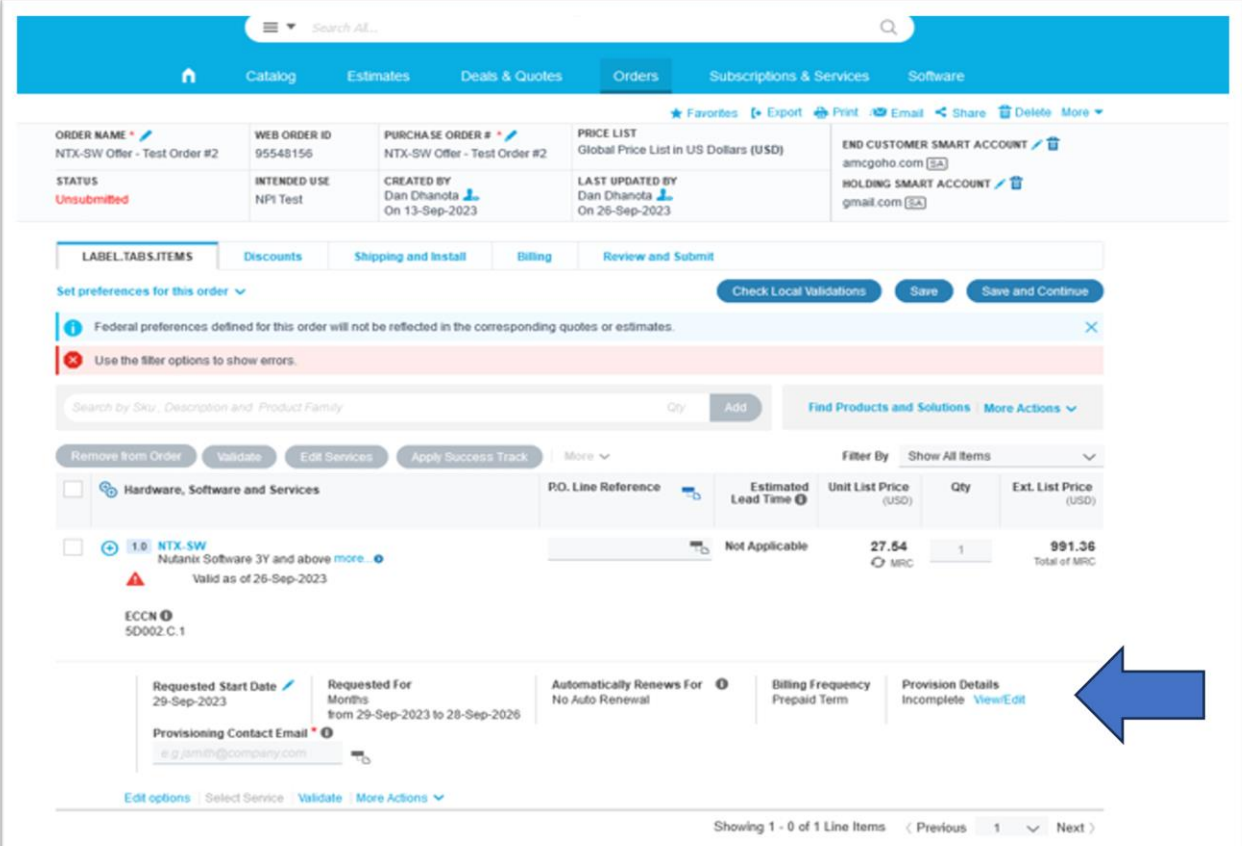
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- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

Nutanix Software Provisioning Details

Enter the provision details in the below fields.



Search by Sku, Description and Product Family

Remove from Order Validate Edit Services Apply Success Track More

| P.O. Line Reference | Estimated Lead Time | Unit List Price (USD) | Qty | Ext. List Price (USD) |
|---------------------|---------------------|-----------------------|-----|-----------------------|
| 1.0 | Not Applicable | 27.54 | 1 | 991.36 |

Provision Details Incomplete [View/Edit](#)

Showing 1 - 0 of 1 Line Items

Enter the end user's Information In the below fields



NTX-SW

End Customer Info

End Customer Info

End Customer Name *

End Customer Addr 1 *

End Customer City *

End Customer State *

End Customer Email Addr *

End Customer Company Name *

End Customer Addr 2 *

End Customer Zip Code *

End Customer Country *

End Customer Phone Number *

Exit & Return

Save & Continue >

End Customer Info

End Customer Name *

End Customer Addr 1 *

End Customer City *

End Customer State *

End Customer Email Addr *

End Customer Company Name *

End Customer Addr 2 *

End Customer Zip Code *

End Customer Country *

End Customer Phone Number *

Exit & Return

Save & Continue >

End Customer Info

End Customer Name *

End Customer Addr 1 *

End Customer City *

End Customer State *

End Customer Email Addr *

End Customer Company Name *

End Customer Addr 2 *

End Customer Zip Code *

End Customer Country *

End Customer Phone Number *

Exit & Return

Save & Continue >

Find the below filled out form for the reference/example.

NTX-SW

End Customer Info

End Customer Info

END CUSTOMER NAME *

Dan Dhanota

END CUSTOMER ADDR 1 *

3800 Zanker Road

END CUSTOMER CITY *

San Jose

END CUSTOMER STATE *

CA

END CUSTOMER EMAIL ADDR *

ddhanota@cisco.com

END CUSTOMER COMPANY NAME *

Cisco Systems, Inc

END CUSTOMER ADDR 2

Building 2

END CUSTOMER ZIP CODE *

95134

END CUSTOMER COUNTRY *

UNITED STATES

END CUSTOMER PHONE NUMBER *

408-468-3033

Exit & Return

Save & Continue >

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Additional Resources

Spec sheets:

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

[Nutanix Sizer](#) Tool

Sizer user guide: <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services:

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf>

Nutanix SW Options: <https://www.nutanix.com/products/cloud-platform/software-options>