

Cisco Catalyst Digital Building Series Switch

Ordering Guide

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1. Introduction

1.1 Purpose, audience, and scope

This document describes the pricing and packaging structure and ordering for the Cisco Catalyst Digital Building Series Switch.

Audience: This guide is for Cisco field and Cisco specialized channel partners

Scope: This ordering guide describes the pricing and ordering for the following products:

- **CDB-8U:** The 8 x FE 10/100 Fast Ethernet UPOE Switch, 480W UPOE, Uplinks: 2 x 1G copper, LAN Lite
- **CDB-8P:** The 8 x FE 10/100 Fast Ethernet POE+ Switch, 240W POE+, Uplinks: 2 x 1G copper, LAN Lite

For more detailed information on Cisco Digital Building Series products, go to cisco.com/go/digitalbuilding.

1.2 Ordering and quoting tools

Solution Expert assists Cisco Systems® field and Cisco Catalyst Digital Building Series Switch specialized channel partners in designing and quoting solutions using the Cisco Unified Communications bundles or the traditional design model.

The **Cisco Commerce Experience** provides a 'Deals & Quotes' application that enables specialized channel partners to build a system quote with:

- Products, required modules, and software
- Auto-derived services based on products and install site location
- Customized leasing options from Cisco Capital™, where available
- Design documentation

For additional information about the Cisco Commerce Experience, go to: <https://apps.cisco.com/Commerce/guest>.

The **Cisco Commerce Experience** includes several helpful tools to estimate, configure, and order solutions, enabling you to configure products and view lead times and prices for each selection. It also allows you to view lead time and price changes under a variety of price lists and service contract terms. You can also track your order.

The following Cisco products and applications are supported in Cisco Estimates & Configurations Tool:

- **CDB-8U:** The 8-port 10/100 Fast Ethernet UPOE Switch
- **CDB-8P:** The 8-port 10/100 Fast Ethernet POE+ Switch

Cisco Service Contract Center is an integrated solution that makes it easy for Cisco service sales teams and partners to manage and grow their service business profitably. It will:

- Quote and book your service orders and manage your service contracts and renewals all with one simple, easy-to-use solution
- Spend less time solving administrative problems, searching for opportunities, and creating quotes
- Spend more time growing your business using data you can trust; you don't need to spend time fixing or verifying data
- Enable partners to create and proactively manage their contracts

Here is the link: <https://wwwin.cisco.com/CustAdv/globalops/wwwso/service.shtml>.

1.3 Orderability and lead time for delivery

Orderability is already enabled for the following products in the family of Catalyst Digital Building Series Switches:

- **CDB-8U:** The 8-port 10/100 Fast Ethernet UPOE Switch
- **CDB-8P:** The 8-port 10/100 Fast Ethernet POE+ Switch

Please note that the switches above need to be powered with an external mount. Even though mounts are listed as spare parts, it is the only way to power the switches. Thus it is mandatory to order one of the mounts for the switches:

- CDB-MNT-FLEX-C14=: Flexible Mount spare part with IEC C14 power junction box (**One mount per switch**)
- CDB-MNT-FLEX-DIR=: Flexible Mount spare part with Direct Wired junction box (**One mount per switch**)
- CDB-MNT-RACK5-C14=: 19" Rack Mount chassis spare part (**One mount per 5 switches. Flexible mounts above are NOT required if switches to be mounted on this rack mount chassis**)

Approximately 3 weeks are required as a lead time for shipment of the units from the time that the order is placed.

2. Cisco catalyst digital building series switch

The Catalyst Digital Building Series Switch is the industry's first purpose-built switch optimized for powering low voltage LED lighting & digital building systems with many unique features. Unlike unmanaged IoT switches, it provides advanced networking features for flexibility, simplicity, security, and scale.

The following table outlines the product information and pricing for Catalyst Digital Building Series Switches.

Table 1. Cisco catalyst digital building series switches and accessories

Cisco Catalyst Digital Building Series Switches		
Part Number	Description	List price (\$US)
CDB-8U	Catalyst Digital Building Switch, 8 x FE, 480W UPOE, Uplinks: 2 x 1G copper, LAN Lite	\$1,395
CDB-8P	Catalyst Digital Building Switch, 8 x FE, 240W PoE+, Uplinks: 2 x 1G copper, LAN Lite	\$895
Cisco Catalyst Digital Building Series Accessories (only available as spares)		
Part Number	Description	List price (\$US)
CDB-MNT-FLEX-C14=	Flexible Mount* spare with IEC C14 power junction box	\$125
CDB-MNT-FLEX-DIR=	Flexible Mount* spare with Direct Wired junction box	\$125
CDB-MNT-RACK5-C14=	19" Rack Mount chassis spare part for 5 Switches	\$275

* Available as a spare unit too.

Example solution configurations

Table 2 describes the product information and pricing for 5 Cisco Catalyst Digital Building Series Switches (POE+) on 19" Rack Mount, and Table 3 describes the product information and pricing for Cisco Catalyst Digital Building Series Switches with Both Rack and Flexible Mount.

Table 2. 5 Cisco catalyst digital building series switches (POE+) on a 19" rack mount

Product Number	Description	List Price (\$US)	Qty.	Extended List Price (\$US)
CDB-MNT-RACK5-C14=	19" Rack Mount chassis spare part for 5 Switches	\$275	1	\$275
CDB-8P	Catalyst Digital Building Switch, 8 x FE, 240W PoE+, Uplinks: 2 x 1G copper, LAN Lite	\$895	5	\$4,475
Total				\$4,750

Table 3. Cisco catalyst digital building series switches with both rack and flexible mount

Product Number	Description	List Price (\$US)	Qty.	Extended List Price (\$US)
CDB-MNT-RACK5-C14=	19" Rack Mount chassis spare part for 5 Switches	\$275	2	\$550
CDB-8U	Catalyst Digital Building Switch, 8 x FE, 480W UPOE, Uplinks: 2 x 1G copper, LAN Lite	\$1,395	10	\$13,950
CDB-MNT-FLEX-DIR=	Flexible Mount spare with Direct Wired junction box.	\$125	12	\$1500
CDB-8P	Catalyst Digital Building Switch, 8 x FE, 240W PoE+, Uplinks: 2 x 1G copper, LAN Lite	\$895	12	\$10,740
Total				\$26,740

3. Cisco services

Cisco technical services

Cisco Smart Net Total Care™ helps reduce downtime with fast, expert technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC). It also offers integrated smart capabilities, providing current information about your installed base, contracts, and security alerts to enhance the efficiency of your support workflows.

The TAC is staffed by Cisco experts and is accessible 24 hours a day, 365 days a year. Technical services available through the TAC are backed by advance hardware replacement with fast response times, including 2-hour, 4-hour, and next-business-day options. Online self-help tools include our extensive knowledge library, software downloads, and support tools designed to help you resolve network issues quickly without opening a case.

Cisco tools for quoting and ordering

For more information about Cisco Smart Net Total Care Service, visit <https://www.cisco.com/go/total> or contact your local account representative.

For more information about other types of Cisco Services to maintain and optimize your network, including technology-specific and remote management services, visit <https://www.cisco.com/go/supportservices>.

For a complete list of the technical services available for your Cisco products and applications, visit our Service Finder tool at <https://www.cisco-servicefinder.com/>.

4. Cisco Capital financing

The significant benefits offered by Catalyst Digital Building Series Switches make it the natural choice for powering commercial buildings for lighting, security and HVAC applications and/or controls. As with any technology investment, the question is the affordability of the new system. The answer is financing from Cisco Capital. Whether through flexible repayments to match expenditure to benefit and help mitigate cash flow issues, or an operating lease to help negate capital expenditure, we can give customers the financing solution that works best for them.

Cisco Capital can help remove or reduce the barriers preventing organizations from obtaining the technology they need. Total solution financing programs help customers and partners:

- Achieve business objectives
- Accelerate growth
- Acquire technology to match current strategies and future needs
- Remain competitive



Cisco Capital also helps your customers achieve financial goals such as optimizing investment dollars, turning CapEx into OpEx, and managing cash flow. And there's just one predictable payment. Cisco Capital operates in more than 100 countries so regardless of location, customers and partners have access to a trusted means to secure Cisco products and services. [Learn more.](#)

For more information about Cisco Capital financing, visit the following links:

For Channel Partners: <https://www.ciscocapital.com/>.

For Cisco Field: <https://wwwin.cisco.com/FinAdm/csc/>.

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