



The bridge to possible

# Empower Teams

With Hybrid Work

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*Hybrid Work is both different and  
harder than how we worked before.*

# The hybrid work experience is broken



Conference rooms



Whiteboarding



Office space design



Inconsistent home offices

# Cannot be solved in isolation

IT



Human Resources



Facilities

# Requires a holistic solution



Networking



Collaboration



Security

# Why Cisco for Hybrid Work

Reimagine  
workspaces

Flexible  
workstyles

Customer  
experience

Security and  
manageability



# Reimagined Workspaces



# Reimagining workspaces in every location



Dedicated home office



Shared home space



Conference room



Open office spaces



Ideation spaces



Anywhere

# Maximize engagement in any workspace

## Audio intelligence



Noise cancellation



Background noise removal



Optimize for my voice



Optimize for all voices



# Reimagining workspaces in every location



Home



Office



Anywhere

# Demo 1 - Hotdesking

# Conference Room



Webex  
Room Navigator



Webex Room  
Panorama



Webex  
Room Series

# Demo 2:

## Connect to Webex Meeting + People Focus

# The future is multi-platform



Meet



Zoom



Teams



Webex



# The future is multi-platform





## Webex experience

Microsoft Teams, Google, Zoom Interop

NEW



## Teams experience

Includes native Webex Meetings and Events

# Demo 3: Interop into MS Teams + Mini People Focus (90 Secs)

## At home



Bang & Olufsen  
Cisco 980



Webex  
Desk Camera



Webex  
Desk Mini

## At the office



Webex  
Headphones



Webex  
Desk Hub



Webex  
Room Series



Webex  
Desk



Webex  
Desk Pro



Webex  
Room Navigator



Webex  
Board Pro



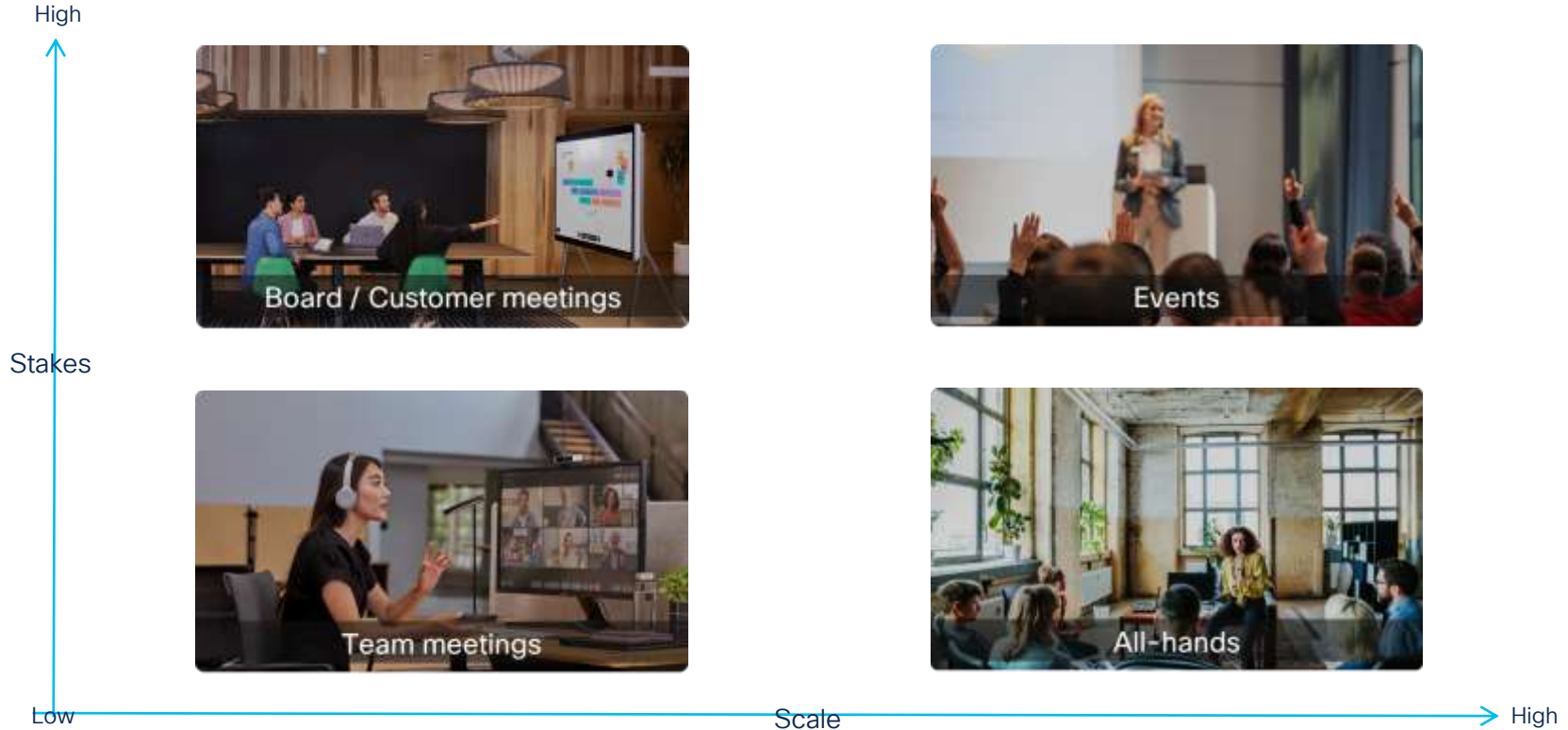
Webex  
Room Panorama

Meraki Networking and IoT Platform

DNA Center Networking Platform

# Flexible Workstyles

# Hybrid Work interactions



# The Hybrid Work Webex Suite

\*Starting at **USD \$11.95** per user per month

 Calling

 Meetings

 Messaging

 Events

 Polling

 Whiteboard

 Async Video

Cisco suggested resell price of \$11.95 USD is based on a 3-year Enterprise Agreement (EA) commitment

# External Noise Removal

Hear crystal clear audio on both ends

- Noise removal for external PSTN callers
- Leverages audio intelligence capabilities





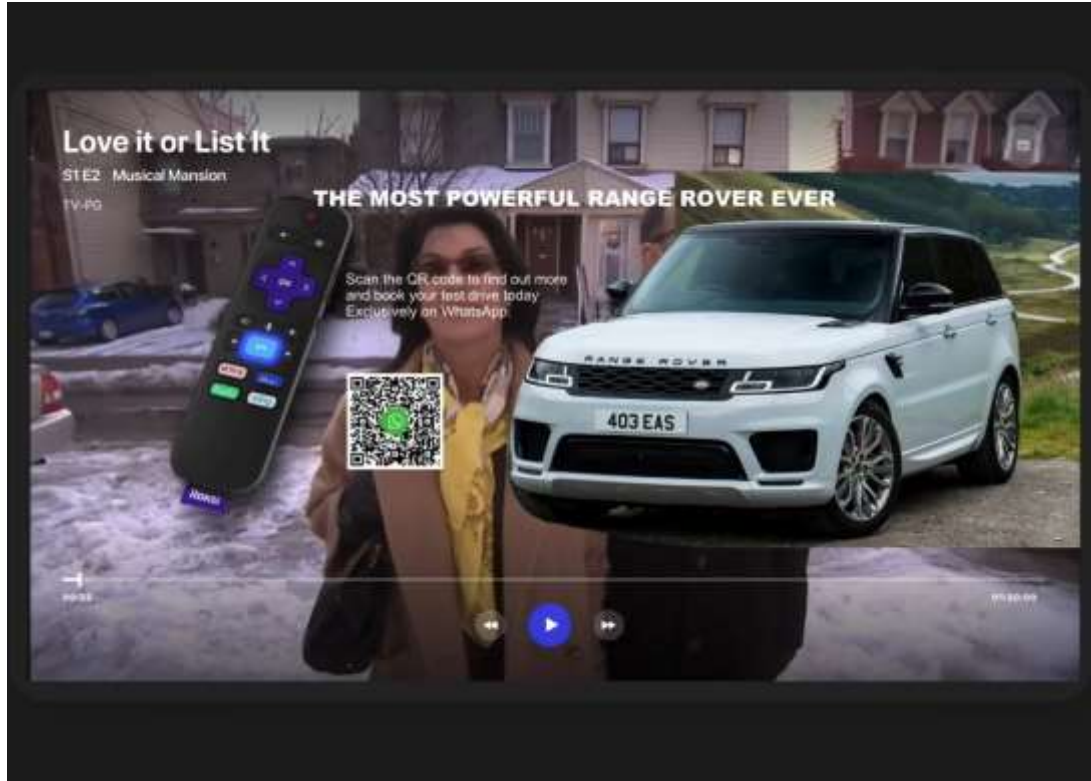
# Customer Experience



# Consumer expectations have changed



Where each interaction is a rich, two-way communication



## Business systems



webex

Cloud Contact Center

Communications platform (CPaaS)

Journey data service

## Channels



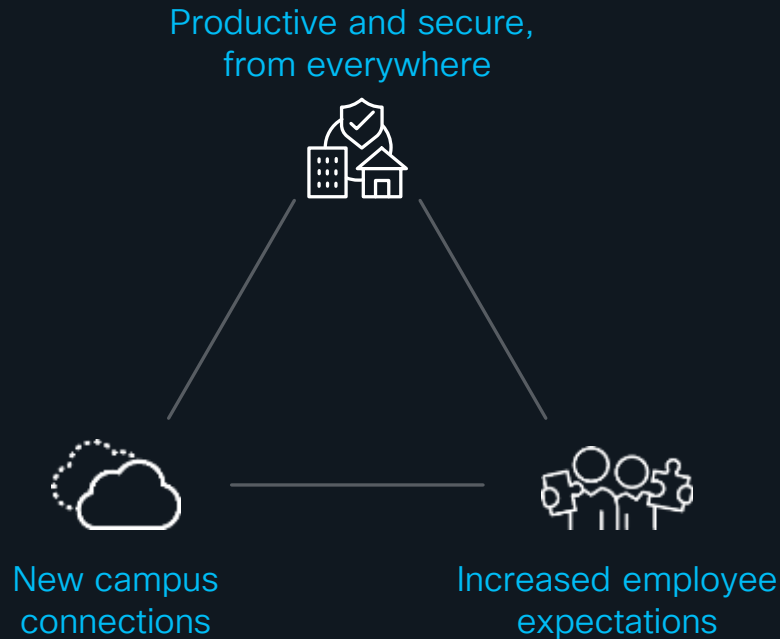
## Webex Platform

Calling · Messaging · Meetings · AI · Insights and Analytics

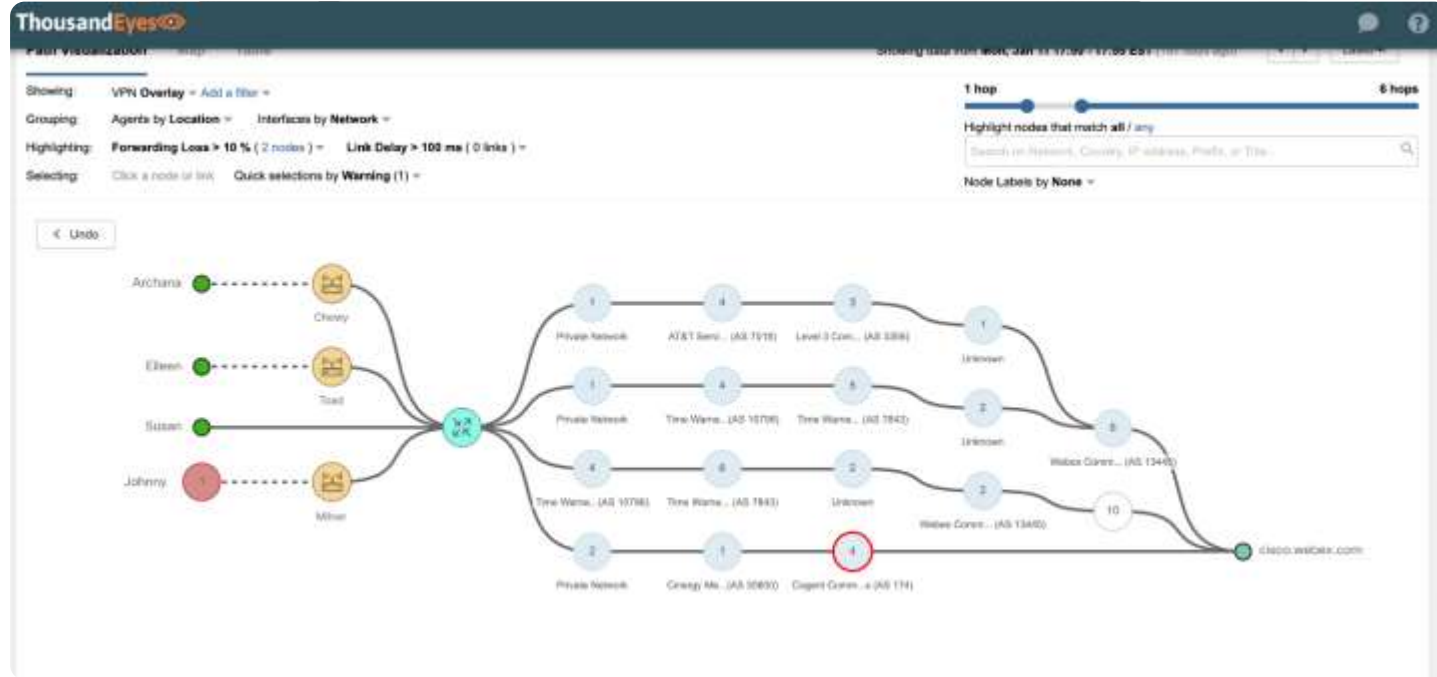
# Security and Manageability



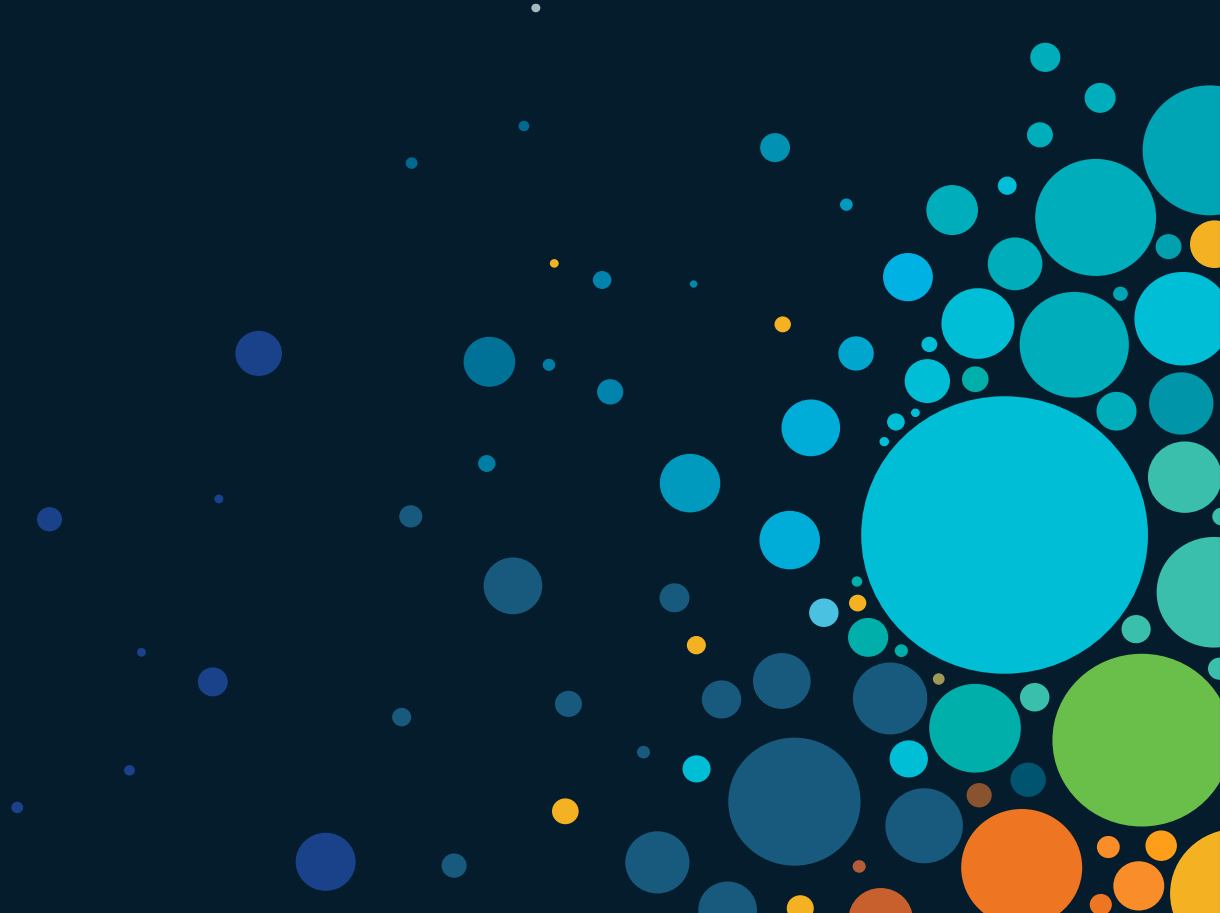
# Hybrid work makes security and managing networks harder



# Unrivalled visibility and control across your environment



Bringing it all  
together





# Webex Suite

Starting at **\$11.95** per user per month\*

The best-of-breed Suite for Hybrid Work



Calling



Events



Meetings



Webinars



Whiteboard



Messaging



Async video



Polling/Q&A

+Future offerings

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Up to 50% Off Devices with the Webex Suite

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# Hybrid Work

can be solved with Cisco

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Networking

Collaboration

Security

# Cisco Hybrid Work Offers



\$999 CSRP<sup>1</sup>

Meraki Z3C    Webex Camera    Cisco Headset + Dock

\$1,999 CSRP<sup>1</sup>

Meraki Z3C    Webex Desk Mini    Cisco Headset + Dock

\$3,399 CSRP<sup>1</sup>

Meraki MR36, MX68CW    Webex Desk    Cisco Headset + Dock

\$5,999 CSRP<sup>1</sup>

Meraki MR46, MX75, MG21    Webex Desk Pro    Cisco Headset + Dock



**CISCO SPACES**  
Smart Workspaces

Catalyst

Meraki

Hot Desks  
Webex Desk Camera  
Webex Desk Hub + Dock

Quiet Rooms  
(1/2 person)  
Webex Desk or Desk Pro

Huddle Rooms  
(4/8 person)  
Webex 'Room-Bar' or Board  
+ Webex Room Navigator

Conference Rooms  
(5, 6/7, 9/10, or 15 person)  
Webex Room Kit Plus, table mics + Webex Room Navigator



Webex Suite, Duo Access, DNS Advantage, AnyConnect Plus, ThousandEyes Endpoint Agent, Secure Endpoint Advantage, Meraki Systems Manager



Support and Services

Embedded, Add-on, and/or Consulting services

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The bridge to possible

# Thank you

CISCO *Connect*

CISCO *Engage* Taipei

