

TELEKOM ROMANIA CISCO BASED SERVICES IN TELEKOM HOSTING DATA CENTER

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EXPERIENȚE ÎMPREUNĂ.

TELEKOM ROMANIA & CISCO

Long Term, Durable Partnership

Certifications:

Gold Certified Partner

Maintained in 2016

Advanced Specializations:

Collaboration Architecture | Core and WAN | Data Center Architecture | Enterprise Networks Architecture | Security Architecture | Unified Access | Unified Computing Technology | Unified Fabric Technology | Video |

Cloud Partners:

Cloud Collaboration | Cloud and Managed Services | Cloud and Managed Services Master |

Services Reseller:

Cloud Services Reseller | Managed Services Reseller |

Cisco Powered Services:

Cloud Services | Cisco Powered Infrastructure as a Service | Managed Services | Cisco Powered MPLS VPN |

Cisco Powered Managed Internet Service |

NEW!

Cisco Powered
Cloud Services



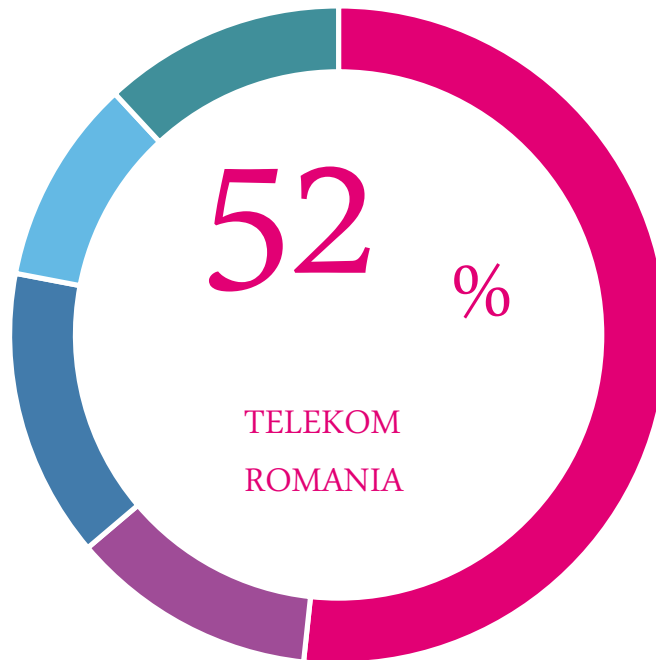
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TELEKOM ROMANIA

HOSTING DATA CENTER (HDC)

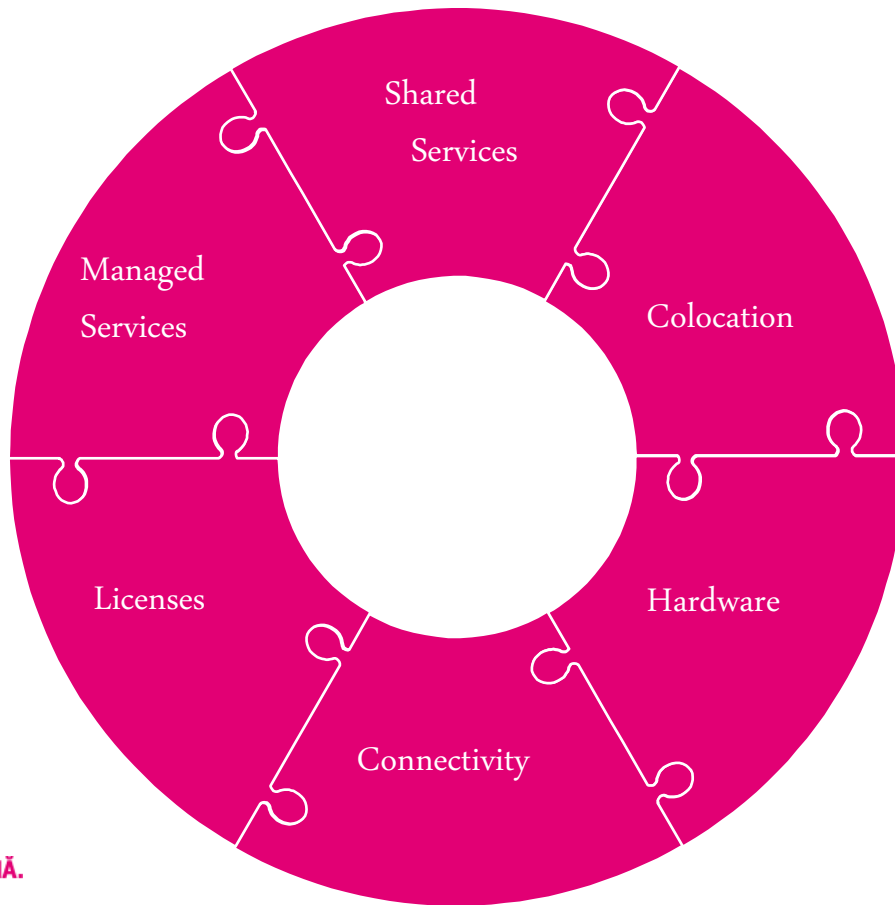
Collocation Market Leader

- 52% market share (Gartner, 2016)
- 6 datacenters geographically distributed
- 1,400 sqm. data room floor space
- TIA 942 - Tier 3 compliant
- 99.99% demonstrated availability



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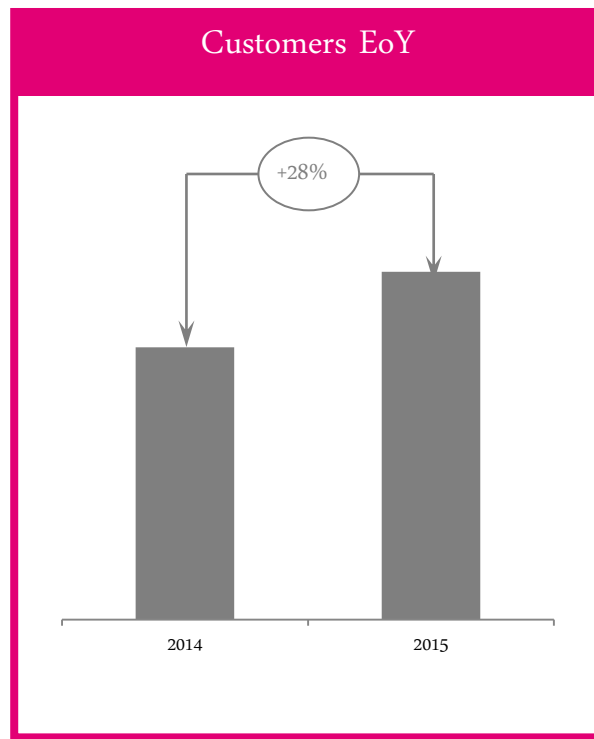
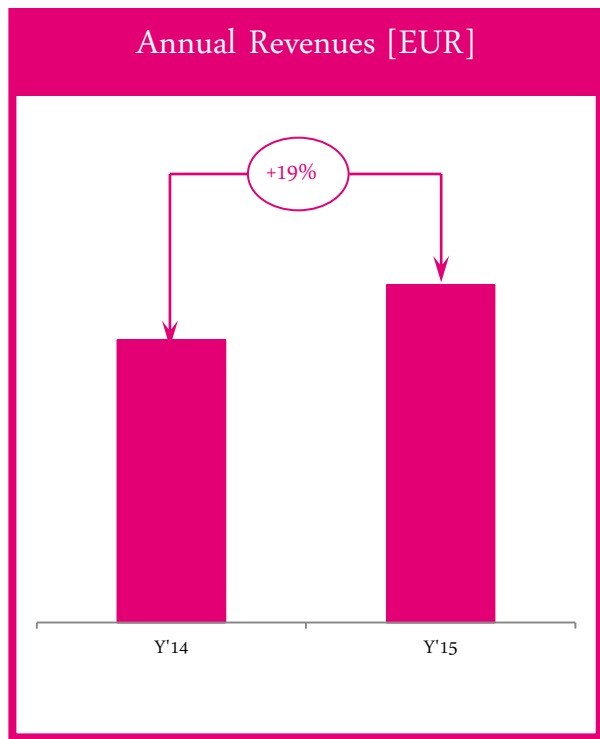
TELEKOM ROMANIA – HDC SERVICES



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HDC RESULTS

Double-digit growth

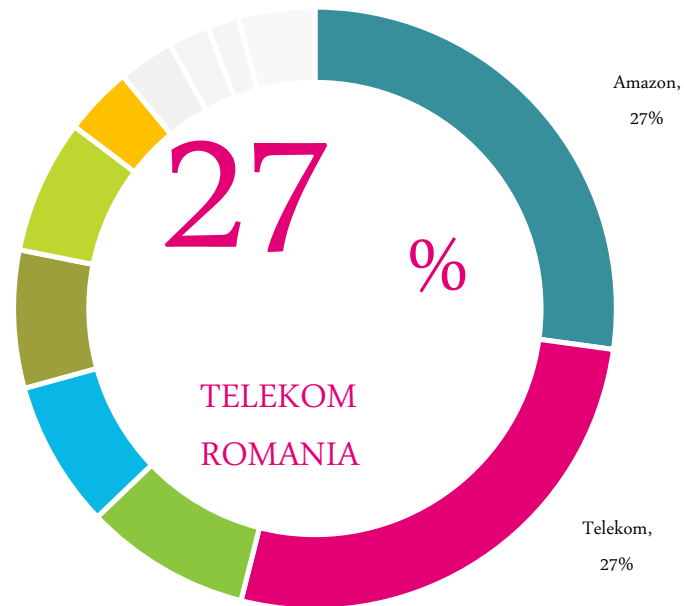


TELEKOM ROMANIA

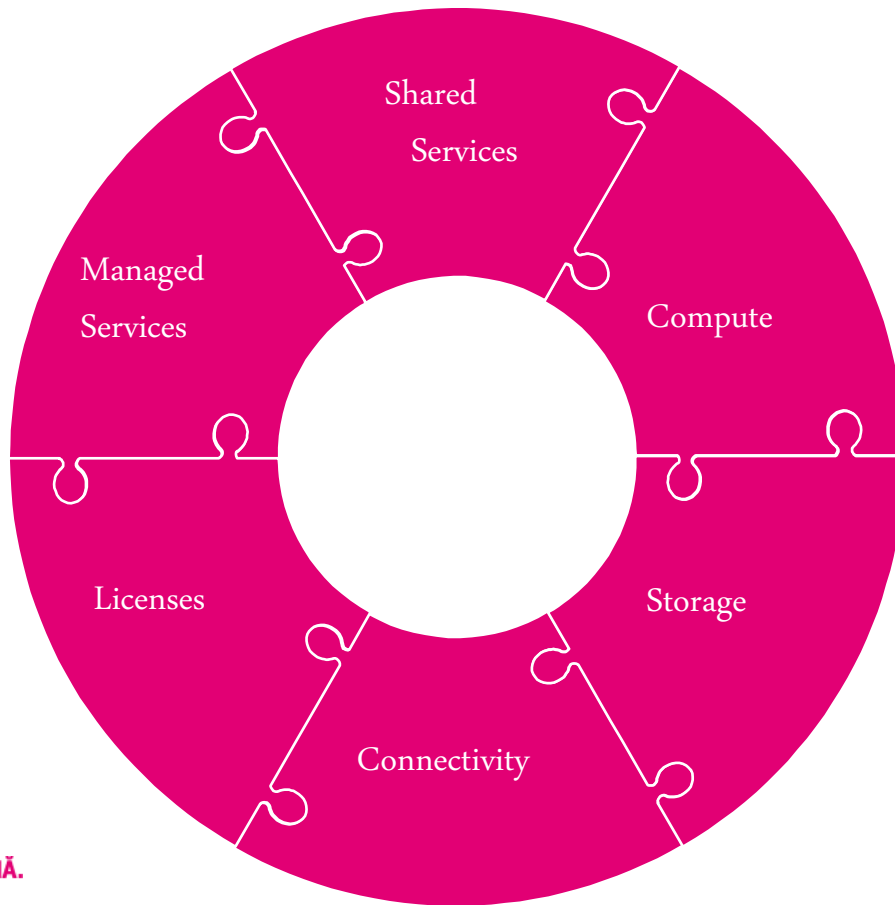
VIRTUAL DATA CENTER (VDC)

Largest Local IaaS Provider

- 27% market share (Gartner, 2016)
- IaaS clusters geographically distributed in 4 datacenters
- Premium Enterprise infrastructure
- Based on VCE Vblock & VXblock
- 99.999% demonstrated availability

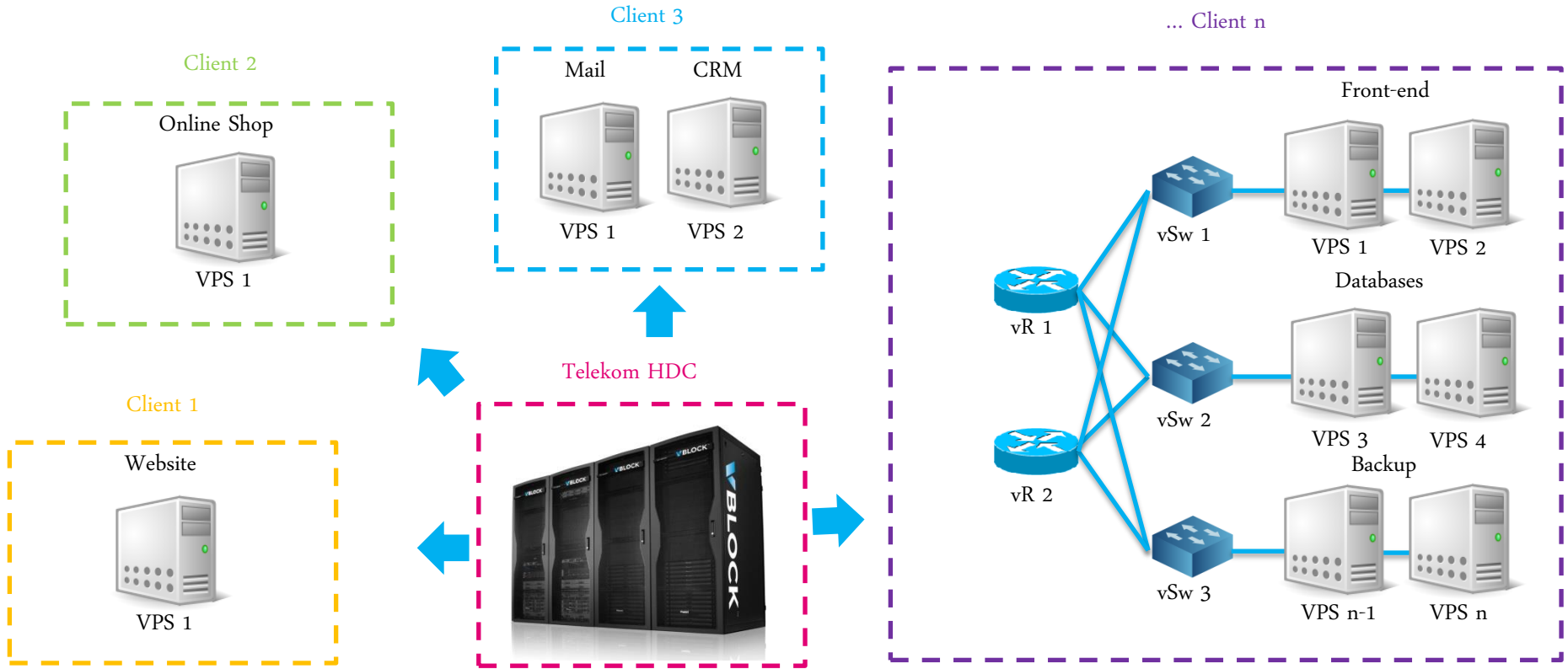


TELEKOM ROMANIA – VDC Services



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TELEKOM ROMANIA – VDC Services



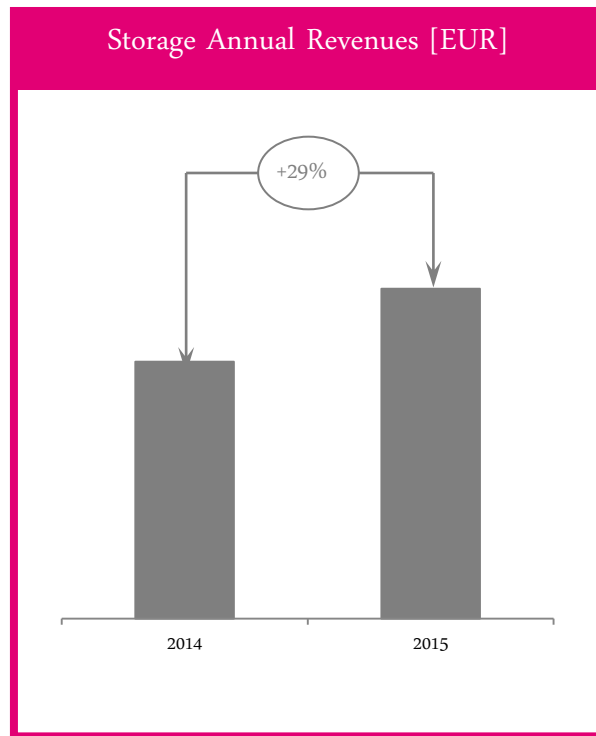
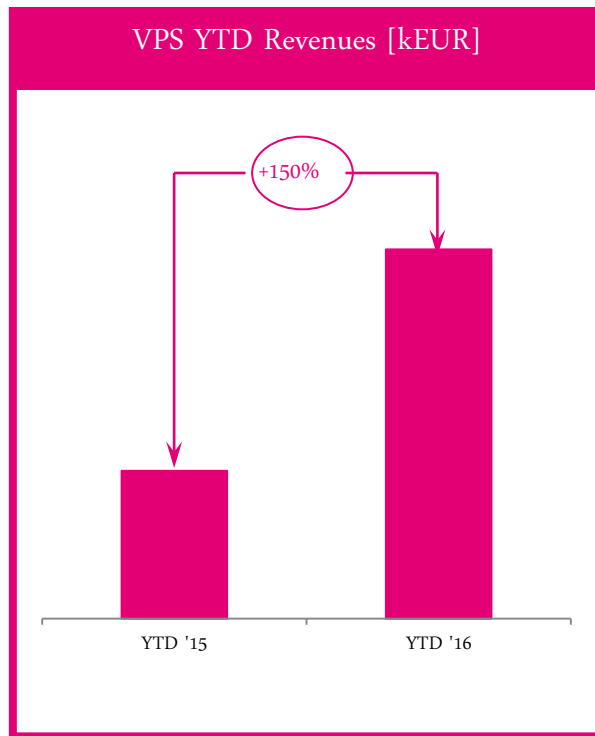
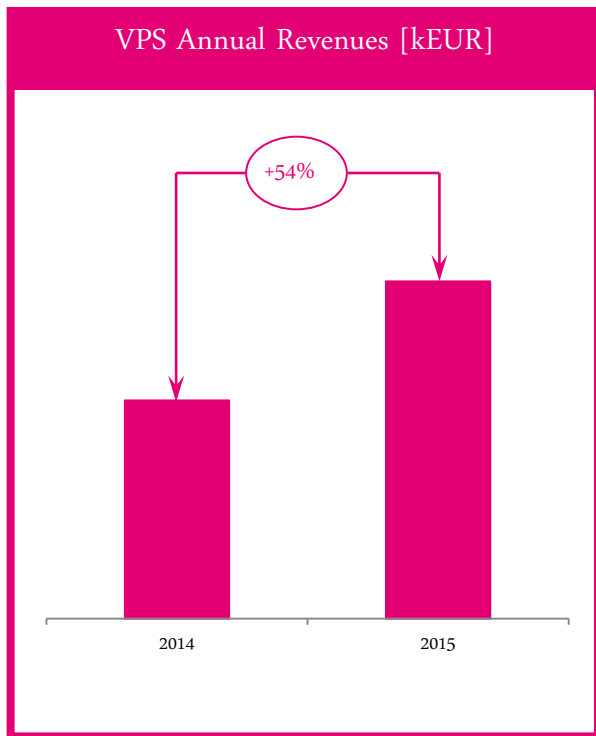
PLATFORM DIFFERENTIATORS

- Built on a state of the art technical platform based on Vblock (now Vxblock) concept
 - Cisco UCS computing
 - Cisco Nexus Switching
 - EMC Storage
 - VMware vCloud Air Network
- We provide virtual datacenters made of dedicated resource pools (CPU, RAM, HDD), fully redundant, no SPOF
- Vcloud Director self service portal with template catalogues ease sysadmin work
- Every customer receives customized solution resembling a virtualized setup similar to the previous physical setup, with enhanced scalability and resilience



IaaS RESULTS

HDC Growth drivers: Server & Storage Virtualization (IaaS)



THANK YOU!

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