



Hilton Romanski
SVP and Chief Strategy Officer
Cisco

In his role as SVP and Chief Strategy Officer, Hilton Romanski is responsible for driving Cisco's growth strategy through acquisitions, strategic partnerships, investments, co-development, and innovation. He manages Cisco's more than \$2 billion venture capital investment portfolio with a focus on fostering innovation and leading market transitions.

Since joining Cisco in 2000, Hilton has been responsible for nearly \$20 billion in acquisitions across more than 40 deals and was the driving force behind many of the innovative financial structures now represented in Cisco's technology portfolio. As Senior Vice President of Corporate Development, Hilton led Cisco's \$2.7 billion acquisition of Sourcefire and \$1.2 billion acquisition of Meraki, two of the most successful platform acquisitions in Cisco's history. Hilton has been at the forefront of Cisco's entry into multiple new markets, including mobility, unified access, and software-enabled solutions. In his previous role as Vice President of Global Corporate Development for Mergers and Acquisitions (M&A) and Investments, Hilton spearheaded Cisco's M&A and investment strategy as well as entry into emerging markets, including China, Eastern Europe, India, Latin America, and Russia.

Prior to joining Cisco, Hilton held several leadership roles at J.P. Morgan, including cofounding the firm's West Coast telecom practice. He was an investment banker in J.P. Morgan's Technology, Media and Telecom group and, prior to this, served as a merger and acquisition specialist in the company's New York headquarters.

Outside of Cisco, Hilton is a member of the board of Technicolor, a worldwide technology leader in the media and entertainment sector.

Hilton holds a master's degree in business administration from Stanford University and a bachelor's degree from Columbia University.