

As the world becomes increasingly dependent on technology, businesses need IT environments that can quickly adapt and deliver new services, and their expectations are growing. Adopting cloud services will help you fuel business growth and innovation—helping ensure that you maintain your technological and competitive advantage.

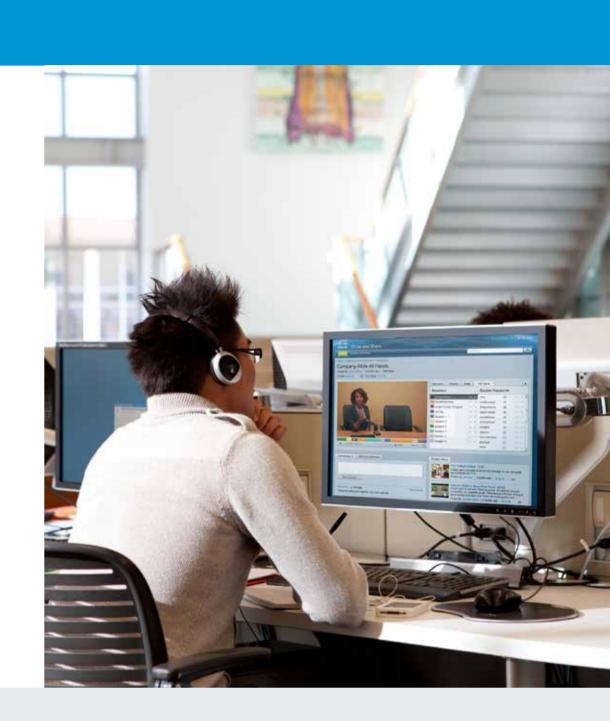
Cisco UCS® with Intel® Xeon® processors

When considering their primary cloud platform, most enterprises (46 percent) and small and medium-sized businesses (41 percent) prefer an internal private cloud—one that they own and manage.

- "Business Technographics Global Infrastructure Survey," Forrester, Q3, 2014

1. Develop a strategy.

You must first gain full visibility over your organization's adoption of cloud services, associated costs, and risks before you can build a plan based on your organizational objectives. Your plan should be comprehensive and able to deliver a broad cloud strategy that promotes innovation while increasing operational efficiency.



2. Choose a private cloud consumption model.

You should integrate automation into your IT environment at a pace that's comfortable for you. Cisco offers flexible private cloud management capabilities and consumption models to match your financial, organizational, and data privacy needs, helping your IT department remain competitive and accelerate the delivery of business services.

3. Complement your IT environment with public cloud services. Use of ready-to-consume public cloud

services (infrastructure, platform, and software as a service [laaS, PaaS, and SaaS]) with a distributed architecture can vastly improve the agility of your IT department. With our broad partner ecosystem, you can add public cloud services when business demands it, without being slowed down, locked in, or limited.



CONSUME public cloud services.
– "CloudView Survey," IDC, 2014.

37 percent of organizations are currently using or have firm plans to



Find the right balance. Combine the control,

4. Expand to hybrid cloud.

security, and performance of private clouds with the scale, economics, and speed that public clouds can offer. Cisco Intercloud Fabric helps you build a hybrid cloud that's open and highly secure and that operates as one unified environment—with you in control.

55 percent of the organizations surveyed have plans to adopt hybrid clouds during the next two years.

- "Cloud Segmentation Global Study," Cisco, Aug. 2014.



Import from a global cloud marketplace the

5. Simplify service delivery.

cloud services that you need for your onpremises IT environment. Act progressively
as a broker of IT services by integrating,
aggregating, and customizing the delivery of
IT and business services to meet the needs
of your business. Cisco Cloud Consulting
Services along with the services of our

partners can guide your cloud journey.

© 2015 Cisco and/or its affiliates. All rights reserved. Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. (1110R)

Intel, the Intel logo, Xeon, and Xeon Inside are trademarks or registered trademarks of Intel Corporation in the U.S. and/or other countries.