

# The Best Windows 11 & Chrome Devices for SME & Education



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#### **Overview**

Founded in 1976, Acer is now one of the world's top ICT companies. As Acer looks into the future, it is focused on enabling a world where hardware, software, and services will fuse with one another to open up new possibilities for consumers and businesses alike.





# HISTORY AND BUSINESS EVOLUTION

2017 NOW

2012

# **GAMING AND BEYOND**Acer is expanding its scope beyond PCs

Acer is expanding its scope beyond PCs to include gaming PCs and Al/cloud in the coming years.

# TOWARDS HARDWARE + SOFTWARE + SERVICES

Transformation from a hardware company into a "hardware + software + services" company to embrace new opportunities in the era of cloud technology and the Internet of Things.

# 2007

#### THE AGE OF CORPORATE EXPANSION

Acer evolved from a manufacturing powerhouse to a globally-recognized computer brand, providing world-class IT products and services.

# 1987

#### THE START OF THE ACER JOURNEY

In 1987, Multitech formally became known as Acer, marking the start of the company's efforts toward creating a strong brand name.

### 1976 -1986

## COMMERCIALIZATION OF MICROPROCESSOR TECHNOLOGY

Acer began its history by actively engaging in teaching others about microprocessor technology, and promoting computer usage in everyday life.

### **GLOBAL REACH**

Acer has 7,000+ employees worldwide, operates in 70 countries, and has approximately 95,000 retail locations in 160+ countries.

7,700+
EMPLOYEES

700
COUNTRIES

95,000 RETAIL STORES
IN 160+ COUNTRIES



Stan Shih dedicated his efforts to promoting public interests after his initial retirement from Acer at the end of 2004.

In recent years, he has been publicly speaking on the Wangdao ideology of altruism in relation to organizational sustainability in modern times.

Jason Chen has been Chairman and CEO of Acer since 2017, leading the company through a corporate transformation. From 2014-2017 Chen served as Corporate President and CEO.



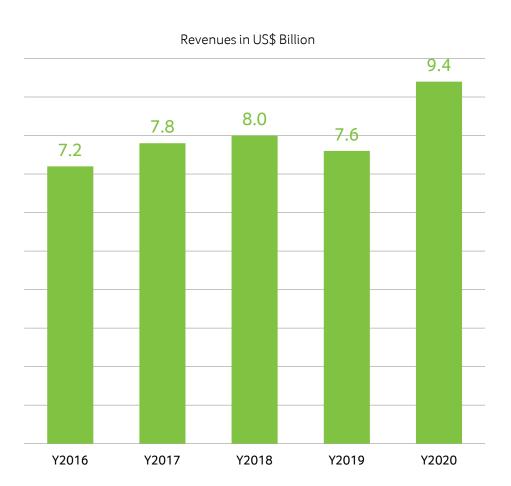
Tiffany Huang was appointed as Co-Chief Operating Officer in November 2018. She not only oversees Corporate Marketing, Business Planning and Operations, but also Corporate IT. Effective July 2019, she is also acting as General Manager of Acer's China Operations.

Jerry Kao was appointed as Co-Chief Operating Officer in November 2018, in addition to his position as President of IT Products Business, overseeing all of Acer's product businesses.

#### Acer rank No.4 of WW notebook market

#### **Annual Revenues**

#### Y2020 Results



Revenues

us\$ 9.4 Billion

Net Income

us\$ 207 Million

Note: US\$ values are estimates of the official figures reported in NT\$.



### Acer ranking in Asia commercial market



Philippines, Indonesia



Malaysia, Thailand



India, Taiwan, Australia, Singapore

### ENVIRONMENTAL AND SOCIAL RESPONSIBILITY











Complying with regulations, energy- and resource-efficient, low in pollutants and hazardous substances, and easy to recycle.



Committed to adhering to United Nations' Sustainable Development Goals.

Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA

Ranked in the top (100<sup>th</sup>) percentile for Materiality, Risk & Crisis Management, Customer Relationship Management, Innovation Management, Environmental Reporting, and Social Reporting.



Acer has been listed on MSCI Indexes since 2014 and the MSCI ESG Leader in 2020. Acer demonstrates our strong initiatives for improving our supply chain labor standards and transparency in sourcing of conflict minerals.



Full score for Environmental Supply Chain & Social Supply Chain.





### WHY CONSIDER ACER

1 2 3 4 5

COMPREHENSIVE SOLUTIONS

EFFICIENT LOGISTICS

PROFESSIONAL SERVICE

EXCLUSIVE CUSTOMIZATION

COMPREHENSIVE PRODUCT RANGE

### COMMITMENT TO EXCELLENCE

#### **PRODUCTIVITY**

We are committed to ensuring our devices are easy to use, manage and deploy. Our wide-ranged, state-of-art processor platforms, complete product portfolio, efficient customer service and support infrastructure enable customers to reach new levels of productivity.

#### **RELIABILITY**

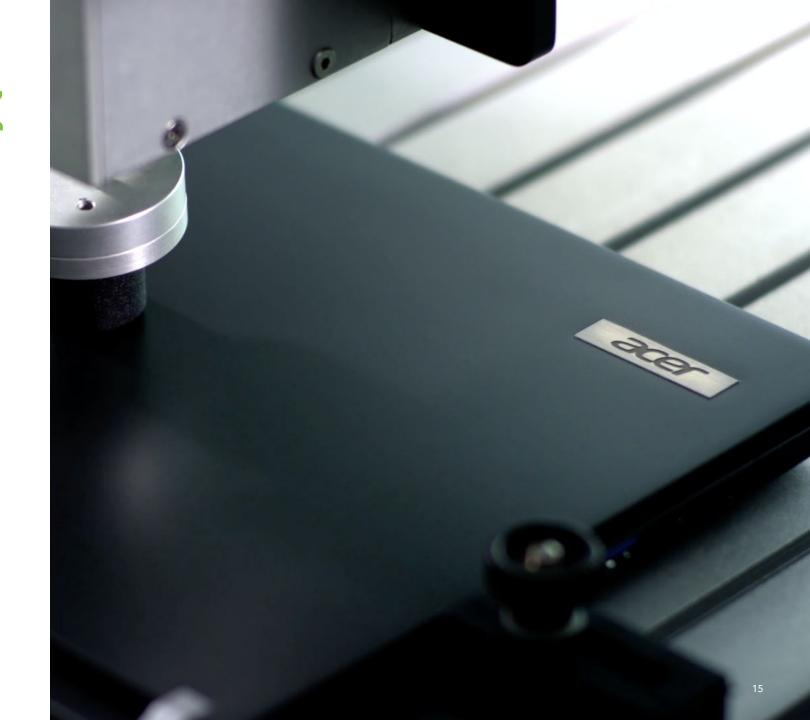
All Acer for Business products are thoroughly checked and tested to ensure reliable performance even under extreme conditions. We utilize stringent and proven sets of criteria that guarantee the highest level of product quality and reliability.

#### **SECURITY**

The safety of your data and network is our priority. That is why our business products come with multilevel security solutions that protect your information and grow with your company.

#### **MANAGEABILITY**

Our business products come with proprietary and industrialstandard manageability solutions. Those solutions allow IT teams to save resources and reduce hassles in deploying and managing all of their devices remotely.



# WIDE NETWORK OF LOGISTICS

We have a wide network of experienced experts for service management, spare parts planning, warehouse management, logistics management, customer contact, and technical support. With worldwide presence and service support, Acer ensures your machine gets the care it requires.

#### **GLOBAL FOOTPRINT**

4 Central Logistic Hubs

30 Contact Centers in local languages

**160** Countries and regions

3,000 Service & Repair Centers

**30,000** Authenticated service engineers

**5,000,000** Annual repair capacity









# **EXCLUSIVE CUSTOMIZATION**

Acer is a company that cares. We strive to give our customers a range of excellent and innovative services. Acer exclusive customization services allow you to build your computers from scratch so that they are a perfect match for your needs.

#### **CUSTOMER OS IMAGE**

Acer can install your OS and applications upfront, you Just need to provide your OS image before production.

#### **CUSTOMER SBIOS SETTINGS**

You just need to inform Acer your preferred default settings for SBIOS, Acer can have them installed during production.

#### **CUSTOMIZE YOUR ORGANIZATION'S SBIOS**

You can customize startup logo and lock & rollback BIOS version with enhanced security and multilingual support.

#### **FROZEN COMPONENTS**

You can choose to keep a specific key component part number or vendor for all their machines, even if ordered at different times.

#### **CUSTOMER TEXT ON BEZEL / HOUSING**

Acer can apply your logo or a text on housings or bezels during production.

### COMPREHENSIVE PRODUCT RANGE

Acer provides a broad portfolio of products to meet the demands of today's customers. Our wide range of products have garnered reputation of being excellent investments for businesses and organizations of all sizes and schools that aim to sparkle creative minds.

THE BEST-IN-CLASS COMPONENTS



IMPECCABLE DESIGN





CUTTING-EDGE INNOVATION









# Windows for commercial

# FOR PROFESSIONALS & EDUCATION

#### TRAVELMATE LAPTOP SOLUTIONS

#### Collaboration

- Optimized online conference experience

#### Productivity

- Wide-ranged, State-of-art Processor Platforms
- Thin, light, best connectivity

#### Security & Privacy

- Acer propriety security solutions
- Latest TPM and vPro

#### Organizational Efficiency

- Broad range Manageability applications

#### Added Protections

- Military-Grade tested reliability

TravelMate B3



**acer** CONFIDENTIAL

TravelMate P2



TravelMate Spin P4/ P



TravelMate P6







# Windows 11 is designed for hybrid work

Powerful for employees. Consistent for IT. Secure for all.



#### **Productive**

Simple, powerful UX to improve employee productivity and focus.



#### Collaborative

A smarter way to collaborate with Microsoft Teams integration



#### Consistent

App compat and cloud management make adoption easy



#### Secure

Zero-trust ready OS to protect data and access, anywhere

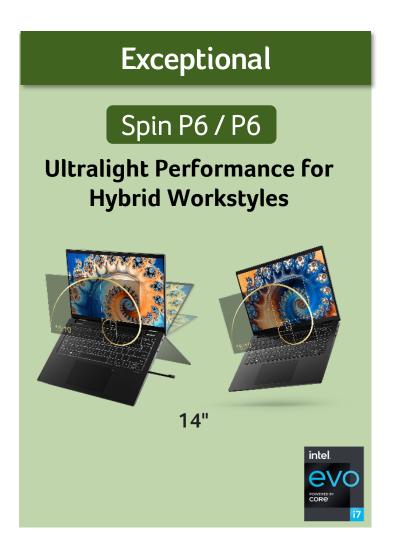
#### Choice

Right device for each employee for higher satisfaction and retention

### **Acer TravelMate P-Series is Simple yet Comprehensive**







### How Acer TravelMate P Series Fits into Hybrid Workstyles





**DTS Audio** 







Smart Amplifier













#### **Target Audiences**

#### K-12 Students

For students who require a Windows laptop. Designed and built to withstand the daily rigors of school life.

#### School Administrators

Additionally, any person within a school district who has the authority to make purchasing and deployment decisions relating to the school's teaching needs.

#### Front Line Workers

Key workers or frontline staff are employees who provide an essential service or key public service.

# Chromebook for commercial



# FOR SMB & ENTERPRISE

#### **ACER CHROME ENTERPRISE**

- Wide range of form factors to meet any needs
- Convertible/ All-in-One/ Desktop design
- Unique 3:2 aspect ratio to view more
- Easy sharing, management, deployment over the cloud
- Enhanced security
  - Verification boot mode and encryption
- Integrated anti-virus software
- Continuous security updates

Chromebook Enterprise



Chromebook Enterprise Spin



Chromebox Enterprise



Chromebase for Meetings



#### **Enterprise Chromebook Lineup**









11"

12"

13.3"

14"

15.6"

Acer Chromebook – Best



Chromebook Spin 713

Acer Chromebook – Better







Chromebook Spin 514



Chromebook 514 Chromebook 515

Acer Chromebook - Good



Chromebook 311



Chromebook Spin 311



Chromebook 314



Chromebook 315

We support you!















MIL-STD 810H

Intel TBT4

16:10 QHD/FHD

USI Stylus Supported

DTS® Audio

Long Battery Hour



### FOR EDUCATION

#### A BROAD PORTFOLIO OF ADAPTIVE SOLUTIONS

- Durable
- U.S. MIL-STD
- UL toy safety standards
- Spill resistant keyboard





- Greater interaction with 2-in-1 design
  - Detachable & convertible design
- Long battery life
- Easy sharing, management, deployment over the cloud
- Versatile apps to learn and play

Chromebook

Chromebook Spir





#### **Education Chromebook Lineup**







10"

11"

12"

14"

Acer Chromebook -**Best** 



ChromebookTab 510



Chromebook 712

Acer Chromebook -**Better** 



Chromebook Spin 511



Chromebook 511



Chromebook Spin 512

**Acer Chromebook -**Good



Chromebook 311



Chromebook Spin 311



Chromebook 314

We support you!















MIL-STD 810H

Spill-Resistant KB Antimicrobial panel USI Stylus Supported

Easy Fix KB

ASTM F963-16 Toy Safety Standard

# ConceptD for creator

### **FOR CREATOR**

#### **ConceptD** - LET CREATORS BE CREATORS

#### PRECISION

- Delta E < 2 color accuracy
- 4K UHD screen Resolution
- Trustful Pantone validated 100% Adobe RGB wide color gamut

#### **PERFORMANCE**



- Intel® Xeon<sup>TM</sup> supreme processor
- NVidia® Studio optimum graphic
- High storage and memory space

#### **SILENCE**



- Efficient thermal solution
- Latest gen. AeroBlade 3D Fan enhanced air flow
- < 40dBA library-level silent operation





- Timeless design
- MAO stain & abrasion resistant clean and elegant
- Ezel Hinge practical and ergonomic





#### Target Audience

- Professional photographer
- Digital artist
- Interior designer
- · Product designer

Their devices must be powerful enough to handle large and extremely high resolution 3D models and images while completing said work with speed and accuracy. These groups require devices that can be used to edit and showcase their work. Since color is often critical to these groups' work – the display and its relative specs are a high priority.

And since creators may have to travel for work, the device allows for completion of their work as though they were in the office – all while maintaining an elegant, timeless style that embodies the values of a ConceptD device.

# Groundbreaking Ezel<sup>™</sup> Hinge Design

Reimagine your creative process with this innovative Ezel™ Hinge design, which can be smoothly adjusted in between the various other modes such as laptop, float, share, pad, stand and display.





Get powerful performance from each of the 14" or 15.6" laptops that can handle your biggest projects.



#### 2 Float mode

Bring the display closer to you and adjust it as you see fit for your 2D/3D work.



#### 3 Share mode

Easily showcase work with your teams and your customers to review all of your designs and concepts.



4 Pad mode

Comfortably view content or go over your work wherever you may be with the flexibility of pad mode.



5 Stand mode

Sketch, edit and design on-the-go with the convenient dockable stylus.



6 Display mode

Present work easily by rotating the display to people sitting directly across from you.











# THE BEST IS YET TO COME





# Thank You



- Scan the QR Code
- Complete Survey
- Stand a chance to receive an Acer product
- Only for Malaysia audience. Terms & Conditions Apply.



TMP214



Chromebook 311



Acerpure