



Accelerate Your Journey to Zero Trust

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Agenda

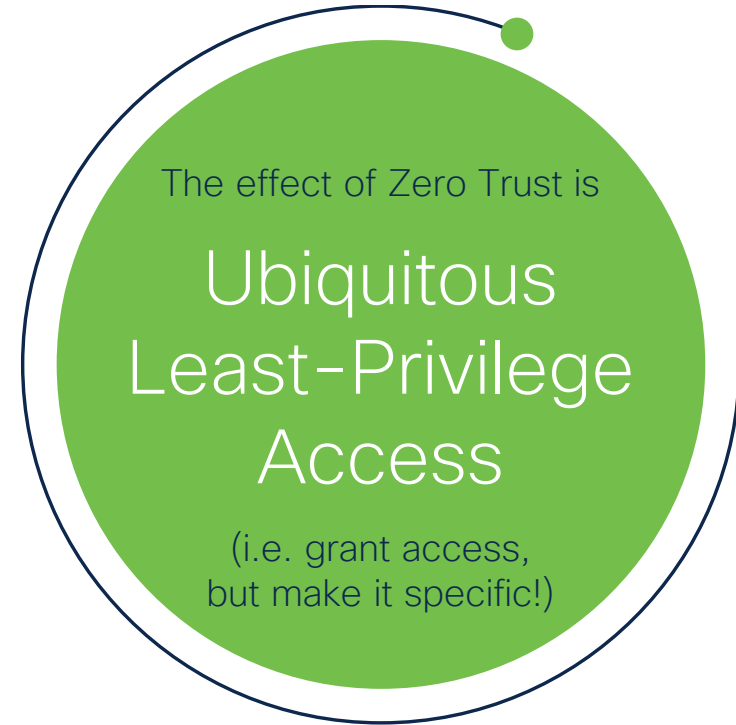
- What is Zero Trust?
- Cisco IT Zero Trust Strategy
- Architecture
- Challenges
- Key Takeaways & Lessons Learned

What Is Zero Trust?

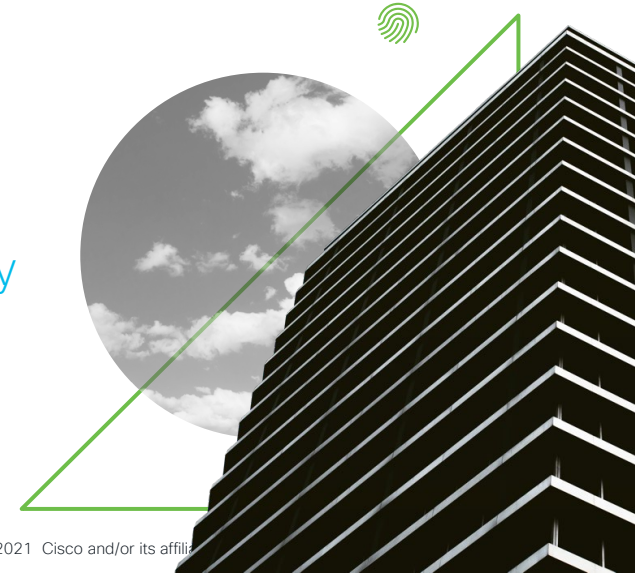
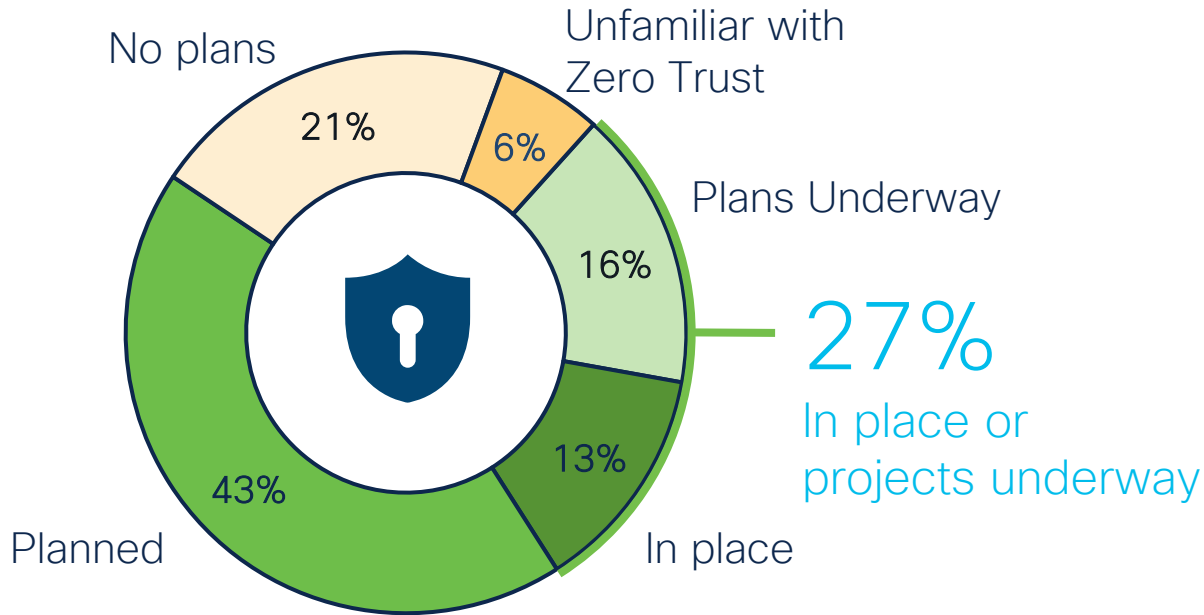


Five Fundamental Assertions of Zero Trust

- The network is always assumed to be hostile
- External and internal threats always exist on the network
- Network locality is not sufficient for deciding trust in a network
- Every device, user, and network flow is authenticated and authorized
- Policies must be dynamic and calculated from as many sources of data as possible



73% of Organizations Plan to Implement Zero Trust



Cisco Zero Trust

A zero-trust approach to secure access across your applications and environment, from any user, device and location

Workplace

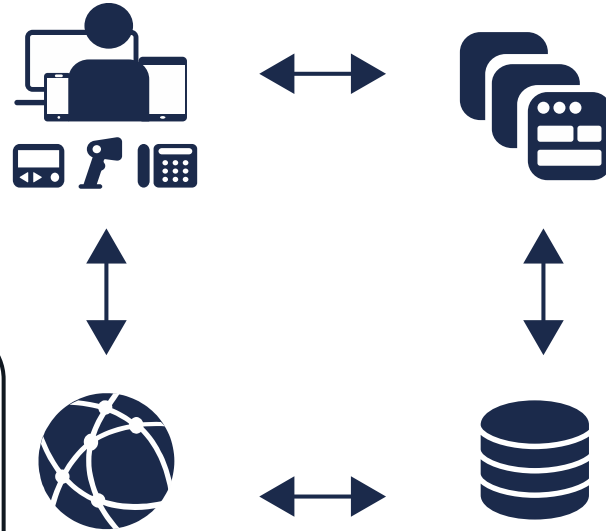
Secure all user and device connections across your network, including IoT

Workforce

Ensure only the right users and secure devices can access applications

Workload

Secure all connections within your apps, across multi-cloud



Enforce Policy-Based Controls

Incremental Implementation



“ Implementing a ZTA is a journey rather than a wholesale replacement of infrastructure or processes. ”

NIST SP 800-207, “Zero Trust Architecture”
<https://csrc.nist.gov/publications/detail/sp/800-207/final>

Cisco on Cisco Approach to Zero Trust



Zero Trust: Borderless Access with Improved Authentication



No Password



User Certificate



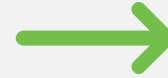
Trusted Endpoint



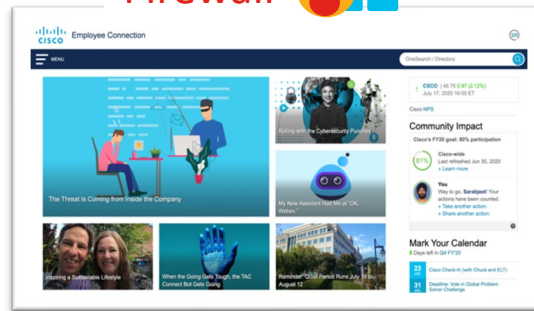
Device Health



MFA



Cloud Applications



On-Premise Applications

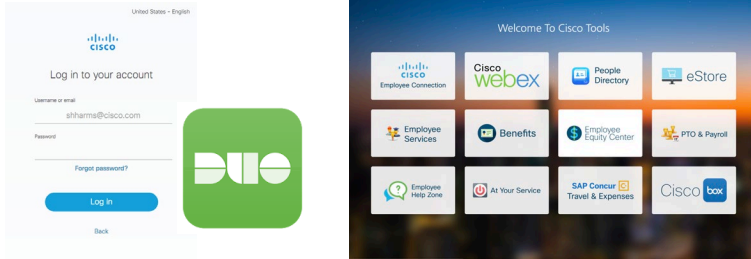


No VPN

Duo MFA adoption in Cisco:

Cisco on Cisco

Single Sign On with Duo



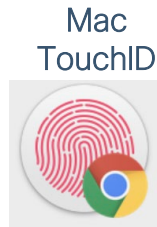
Borderless Access to O365



VPN with Duo



Multiple *options for the users.*



Based on availability
Limited browser support

Tokens
Touch to Authenticate



Digipass



Limited
Exception only

Challenges



Applications

- Infosec requirements
- Application dependencies



Infrastructure

- Timeline to deploy highly available infrastructure



Endpoint

- Complexity in deploying a variety of endpoint configurations
- Achieve a seamless user experience



Overall

- Aggressive timelines



Security outcomes & benefits

Cisco's security outcomes

- 100,000+ users and 120,000 devices secured
- <1% of users contacted help desk
- 2.6 million health checks per month
- 48,000 devices per month remediated
- 260,000 auths/month through DNG (VPN-less)



With Zero Trust, Cisco can

- Require that only managed devices can access certain applications with Trusted Endpoints
- Know if a login attempt is unusual, abnormal and possibly fraudulent with Trust Monitor
- Make sure users' computers are safe and let users know how to update them with Duo Device Health app
- Block risky logins from unknown or unsafe devices, geographies or networks with adaptive access policies that are customizable per application
- Provide users one location to access all of their applications with the Duo Central feature or Duo's SSO
- Securely allow borderless application access without a VPN using Duo Network Gateway



Key takeaways and lessons learned

Executive Buy-in/Sponsorship

- ‘Air Cover’ enables team to be bold and move quickly

Introducing Zero Trust principles to organization

- Share benefits to employees/leadership
- Start small, gain experience, expand (ex. start with a pilot and solicit feedback, monitor mode first before full enforcement)

Lean team structure for the cross functional team

- Ensure you have empowered individuals who can make decisions on behalf of their organization

Active communications

- Ensure you have the ability to respond publicly to public input/critique (ex. via internal employee forums, chat rooms, etc)
- Leveraging a weekly newsletter directed to stakeholders creates momentum and sense of urgency

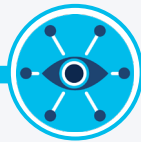
Zero Trust Service Journey



Define future state, Identify priorities, Develop actionable roadmap

Defined organizational Zero Trust capabilities
Current and recommended target Zero Trust state
Considers more than just technology
Highlights the value of moving to that future state
Multi-year, actionable roadmap is provided, identifying key milestone projects that bring alignment to Zero Trust
Recommendations for year 1 are easier to achieve, boost security and deliver quick wins

Zero Trust Strategy Service



Architect, design and implement Zero Trust capabilities

Carry out initiatives and work packages as defined in your Zero Trust roadmap
Move through maturity phases by gaining visibility into user and device activity, network, applications; their posture and communication flows.
Define and enforce granular, adaptive (micro)segmentation policies.
Design and implement efficient and effective SOC services

Segmentation Advisory Service
SOC Advisory Service
Design and Implementation Services



Optimize and Improve, Manage risk

Continuously improve your Zero Trust capabilities through automation and integration
Identify potential new threat vectors; perform risk reviews against changing context
Increase your preparedness to respond to Security Incidents.
Improve staff skills and abilities to effectively detect and manage security incidents.

Business Critical Services
Threat Hunting Service, Secure Range
Incident Response Services