



**David Bunei**  
**General Manager: East Africa and India Ocean Islands, Cisco**

**David Bunei** was appointed Country General Manager (GM) for Cisco East Africa and Indian Ocean Islands based in Kenya in September 2015. His previous roles over his nine years at Cisco include Territory Business Manager and various roles in technical and sales management covering East, Central and West Africa.

As the Country General Manager for Cisco East Africa and Indian Ocean Islands, David is responsible for driving business growth and to execute Cisco's Go-To- Market strategy. David is an experienced, result oriented business leader with over 15 years' experience in IT and Telecom industry and has over the last decade engaged with local and global enterprises in both public and private sectors.

With a Bachelor of Science degree in Electrical and Electronics Engineering from the University of Nairobi and a Master's degree in Business Administration from the United States International University, David has led highly successful projects across the region that have transformed businesses and government operations.

As a sales manager and territory leader, David had achieved a consistent, proven track record in delivering results and meeting sales targets.

David has a strong technology background, the understanding of business outcomes and aligning relevant solutions to solve business challenges and considers these as important elements of success. He is passionate about using technology to solve business problems, motivating and empowering teams to deliver results and engaging with customers and business partners to build relations that deliver mutual business.

David lives in Nairobi and is married with two boys.

