



### Cisco Start Best-Sellers (Australia)

|                              | Product Description   | Best Seller Product PIDs* | Advance Hardware Replacement<br>Smart Net Total Care<br>8x5xNext Business Day | Onsite Support<br>Smart Net Total Care<br>Onsite 8x5xNext Business day |
|------------------------------|---|---------------------------|---|--|
| Access Layer switch+B2:F18   | Unmanaged Switches 110 Series Best Seller: GE×5   | SG110D-05-AU              | CON-SNT-SG0D05AU  |  |
| Access Layer switch          | Unmanaged Switches 110 Series Best Seller: GE×8   | SG110D-08-AU              | CON-SNT-SG0D08AU  |  |
| Access Layer switch          | Managed Switches 300 Series Best Seller: FE×24, GE ×2, GE/SFP uplinks×2 with 180W PoE   | SF300-24PP-K9-AU          | CON-SNT-F3029AU2  |  |
| Access Layer switch          | Managed Switches 300 Series Best Seller: GE×8, GE/SFP uplinks×2 with 62W PoE  | SG300-10PP-K9-AU          | CON-SNT-SG3012AU  |  |
| Access Layer switch          | Managed Switches 300 Series Best Seller: GE×24, GE/SFP uplinks×2 with 180W PoE  | SG300-28PP-K9-AU          | CON-SNT-SG3022AU  |  |
| Controller-less access point | Wireless Access Points 100 Series Best Seller: 802.11n 300 Mbps wireless data rate with single radio, 16 active users per radio | WAP121-A-K9-AU            | CON-SNT-WAP219AU  |  |
| Controller-less access point | Wireless Access Points 300 Series Best Seller: 802.11ac 867 Mbps wireless data  | WAP150-A-K9-AU            | CON-SNT-WAP159AU  |  |

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|  | rate with dual radio, 16 active users per radio   |                   |                   |                  |
| Controller-less access point                   | Wireless Access Points 100 Series Best Seller: 802.11ac 1.3 Gbps wireless data rate with dual radio, 32 active users per radio      | WAP371-E-K9       | CON-SNT-WAP71EK9  |                  |
| Desktop Router                                 | 860 Series Best Seller: small desktop, 5 switch ports and advanced security   | C867VAE-K9        | CON-SNT-C867VAK9  |                  |
| Desktop Router                                 | 880 Series Best Seller: affordable desktop, 15Mbps performance with advanced security   | C881-K9           | CON-SNT-C881K9A1  | CON-OS-C881K9A1  |
| Desktop Router                                 | 880 Series Best Seller: multimode VDSL2/ADSL2 and 2+ over basic telephone service   | C887VA-K9         | CON-SNT-C887VAKK  |                  |
| Desktop Router                                 | 890 Series Best Seller: reliable 4G LTE 2.0 wireless WAN Router   | C897VAG-LTE-GA-K9 | CON-SNT-C897VAGK9 | CON-OS-C897VAGK9 |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×24, SFP uplinks×4 with 375W PoE  | WS-C2960X-24PS-L  | CON-SNT-WSC224SL  | CON-OS-WSC224SL  |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×48, SFP uplinks×4 with 375W PoE  | WS-C2960X-48LPS-L | CON-SNT-WSC248SL  | CON-OS-WSC248SL  |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×48, SFP+ uplinks×2 with 750W PoE   | WS-C2960X-48FPD-L | CON-SNT-WSC296XL  | CON-OS-WSC296XL  |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 1800 Series Best Seller: 802.11ac Wave 2 867 Mbps wireless data rate, 3x3:2SS support Mobility Express | AIR-AP1832I-Z-K9  | CON-SNT-AIRA2IK9  | CON-OS-AIRA2IK9  |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 1800 Series Best Seller: 802.11ac Wave 2 867 Mbps wireless data rate, 3x3:2SS Mobility Express Master  | AIR-AP1832I-Z-K9C | CON-SNT-AIRAZK9C  | CON-OS-AIRAZK9C  |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 2800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps wireless data rate, 4x4:3SS support Mobility Express | AIR-AP2802I-Z-K9  | CON-SNT-AIRAP28Z  | CON-OS-AIRAP28Z  |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 2800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps  | AIR-AP2802I-Z-K9C | CON-SNT-AIRAP29C  | CON-OS-AIRAP29C  |

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|  | wireless data rate, 4x4:3SS Mobility Express Master   |                   |                  |                 |
| Enterprise class Controller-based access point | Cisco Aironet Indoor Access Points  | AIR-AP2802E-Z-K9C | CON-SNT-AIRP28ZC | CON-OS-AIRP28ZC |
| Enterprise class Controller-based access point | Cisco Aironet Indoor Access Points  | AIR-AP2802E-Z-K9  | CON-SNT-RP2P80ZK | CON-OS-RP2P80ZK |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 3800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps wireless data rate, Mgis support, 4x4:3SS support Mobility Express | AIR-AP3802I-Z-K9  | CON-SNT-AI2AP390 | CON-OS-AI2AP390 |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 3800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps wireless data rate, Mgis support, 4x4:3SS Mobility Express Master  | AIR-AP3802I-Z-K9C | CON-SNT-AI3829KZ | CON-OS-AI3829KZ |
| Enterprise class Router                        | 4000 Series Best Seller: 1RU desktop, 50 Mbps upgradeable to 300 Mbps, Max Flash 8GB  | ISR4321/K9        | CON-SNT-ISR4321K | CON-OS-ISR4321K |
| Enterprise class Router                        | 4000 Series Best Seller: 1RU desktop, 50 Mbps upgradeable to 300 Mbps, Max Flash 8GB, plus support FW,IPS and VPN                                 | ISR4321-SEC/K9    | CON-SNT-ISR4321S | CON-OS-ISR4321S |
| Enterprise class Router                        | 4000 Series BestSeller: 1RU desktop, 50 Mbps upgradeable to 300 Mbps, Max Flash 8GB, plus support unified communications                          | ISR4321-V/K9      | CON-SNT-ISR4321V | CON-OS-ISR4321V |
| Enterprise class Router                        | 4000 Series Best Seller: 1RU desktop, 50 Mbps upgradeable to 300 Mbps, Max Flash 8GB, plus support unified communications and security            | ISR4321-VSEC/K9   | CON-SNT-IR4321VS | CON-OS-IR4321VS |

**Advance Hardware replacement Smart Net Total Care 8x5xNext Business day :**

We are dedicated to support your on-going business. With this services level, you can be assured of hardware replacement in the Next-business-day delivery, local business hours based on Depot time, 5 days a week

**Smart Net Total Care Onsite Support 8x5xNext Business day :**

We are committed to provide you professional, customer-focused support services in person at your location. Smart Net Total care includes installation of advance replacement parts based on our depot time

Next business day, 9am to 5pm if the request is received before 3pm, the service (including parts, labor, and materials) and will be provided the next business day.

After 3pm, the service (including parts, labor, and materials) will be provided the following business day

**Cisco Start Best-Sellers (New Zealand)**

|                     | Product Description   | Best Seller Product PIDs*             | Advance Hardware Replacement<br>Smart Net Total Care<br>8x5xNext Business Day | Onsite Support<br>Smart Net Total Care<br>Onsite 8x5xNext Business day |
|---------------------|---|---------------------------------------|---|--|
| Access Layer switch | Managed Switches 300 Series Best Seller: FE×24, GE ×2, GE/SFP uplinks×2 with 180W PoE | SF300-24PP-K9-AU                      | CON-SNT-F3029AU2  |  |
| Access Layer switch | Managed Switches 300 Series Best Seller: FE×8, GE/SFP uplinks×2 with 62W PoE          | SF302-08PP-K9-AU                      | CON-SNT-F3209AU2  |  |
| Access Layer switch | Managed Switches 300 Series Best Seller: GE×8, GE/SFP uplinks×2                       | SG300-10 (ordering SKU SRW2008-K9-AU) | CON-SNT-SRW001AU  |  |
| Access Layer switch | Managed Switches 300 Series Best Seller: GE×8, GE/SFP uplinks×2 with 62W PoE          | SG300-10PP-K9-AU                      | CON-SNT-SG3012AU  |  |
| Access Layer switch | Managed Switches 300 Series Best Seller: FE×8, GE/SFP uplinks×2 with 124W PoE         | SG300-10MPP-K9-AU                     | CON-SNT-SG3011AU  |  |
| Access Layer switch | Managed Switches 300 Series Best Seller: GE×24, GE/SFP uplinks×2 with 180W PoE        | SG300-28PP-K9-AU                      | CON-SNT-SG3022AU  |  |
| Desktop Router      | 860 Series Bes Seller: small desktop, 5 switch ports and advanced security            | C867VAE-K9                            | CON-SNT-C867VAK9  |  |
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| Desktop Router                                 | 880 Series Best Seller: multimode VDSL2/ADSL2 and 2+ over basic telephone service  | C887VA-K9         | CON-SNT-C887VAKK |                 |
| Desktop Router                                 | 890 Series Best Seller: affordable desktop, GE×8,GE/SFP×1 and ISDN×1 with advanced security  | C891F-K9          | CON-SNT-C891F8BB | CON-OS-C891F8BB |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×24, SFP uplinks×4   | WS-C2960X-24TS-L  | CON-SNT-WSC296XT | CON-OS-WSC296XT |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×24, SFP uplinks×4 with 375W PoE   | WS-C2960X-24PS-L  | CON-SNT-WSC224SL | CON-OS-WSC224SL |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×48, SFP uplinks×4 with 375W PoE   | WS-C2960X-48LPS-L | CON-SNT-WSC248SL | CON-OS-WSC248SL |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×48, SFP+ uplinks×2 with 750W PoE  | WS-C2960X-48FPS-L | CON-SNT-WSC294SL | CON-OS-WSC294SL |
| Enterprise class switch                        | Catalyst 2960-X Series Best Seller: GE×48, SFP+ uplinks×2 with 750W PoE  | WS-C2960X-48FPD-L | CON-SNT-WSC296XL | CON-OS-WSC296XL |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 1800 Series Best Seller: 802.11ac Wave 2 867 Mbps wireless data rate, 3x3:2SS support Mobility Express              | AIR-AP1832I-Z-K9  | CON-SNT-AIRA2IK9 | CON-OS-AIRA2IK9 |
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| Enterprise class Controller-based access point | Aironet Indoor Access Points 2800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps wireless data rate, 4x4:3SS support Mobility Express              | AIR-AP2802I-Z-K9  | CON-SNT-AIRAP28Z | CON-OS-AIRAP28Z |
| Enterprise class Controller-based access point | Aironet Indoor Access Points 3800 Series Best Seller: 802.11ac Wave 2 2.6 Gbps wireless data rate, Mgi support, 4x4:3SS support Mobility Express | AIR-AP3802I-Z-K9  | CON-SNT-AI2AP390 | CON-OS-AI2AP390 |
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