

合作共赢，赋能AI未来

Winning Together, Empowering the AI Future



黄志明，思科全球副总裁兼大中华区首席执行官

Ming Wong, Cisco Greater China CEO

Momentum We've Built Together

4x

AI projects delivered together

High double-digit YoY

Go-Overseas orders completed

Double-digit YoY

Security sales growth

10+ new/expanded

AI & Emerging Technology Partnership

THANK YOU!

感谢合作伙伴生态的一路同行

The AI era is **NOW**

AI是现在也是未来

\$150B

AI Capital Expenditure by
2027 in China

>100GW

China AI Data Center energy
demand by 2030

60% CAGR

China AI GPU market growth
2023-2027

Cisco is **CRITICAL** infrastructure for the AI era



AI infrastructure



Security for AI



Data



AI-native products



Services

One Cisco



AI-ready data centers

中国领先的EV车企

香港顶尖研究型大学



Future-proofed workplaces

全球最大的媒体公司中国分部

台湾领先银行

← Secure global connectivity →



Digital resilience

台湾权威政府教育机构

中国顶尖的证券公司

香港领先的金融机构

Accelerated by Cisco AI

One ecosystem.
Shared success.



Better **Together** in the AI era

生态力量更精彩

One Cisco



**IMPROVE
PROFITABILITY**

**DIFFERENTIATE
SOLUTION**

**SIMPLIFY
EXPERIENCE**



180+

Cisco Preferred [Portfolio] Partner &
Cisco [Portfolio] Partner in GC

80+ Partners: Double-digit YoY
30+ Partners: Triple-digit YoY

Cisco Preferred [Portfolio] Partner &
Cisco [Portfolio] Partner sales booking in FY25



YOU ARE READY!