

Can you smell what the SNOOC is cooking?

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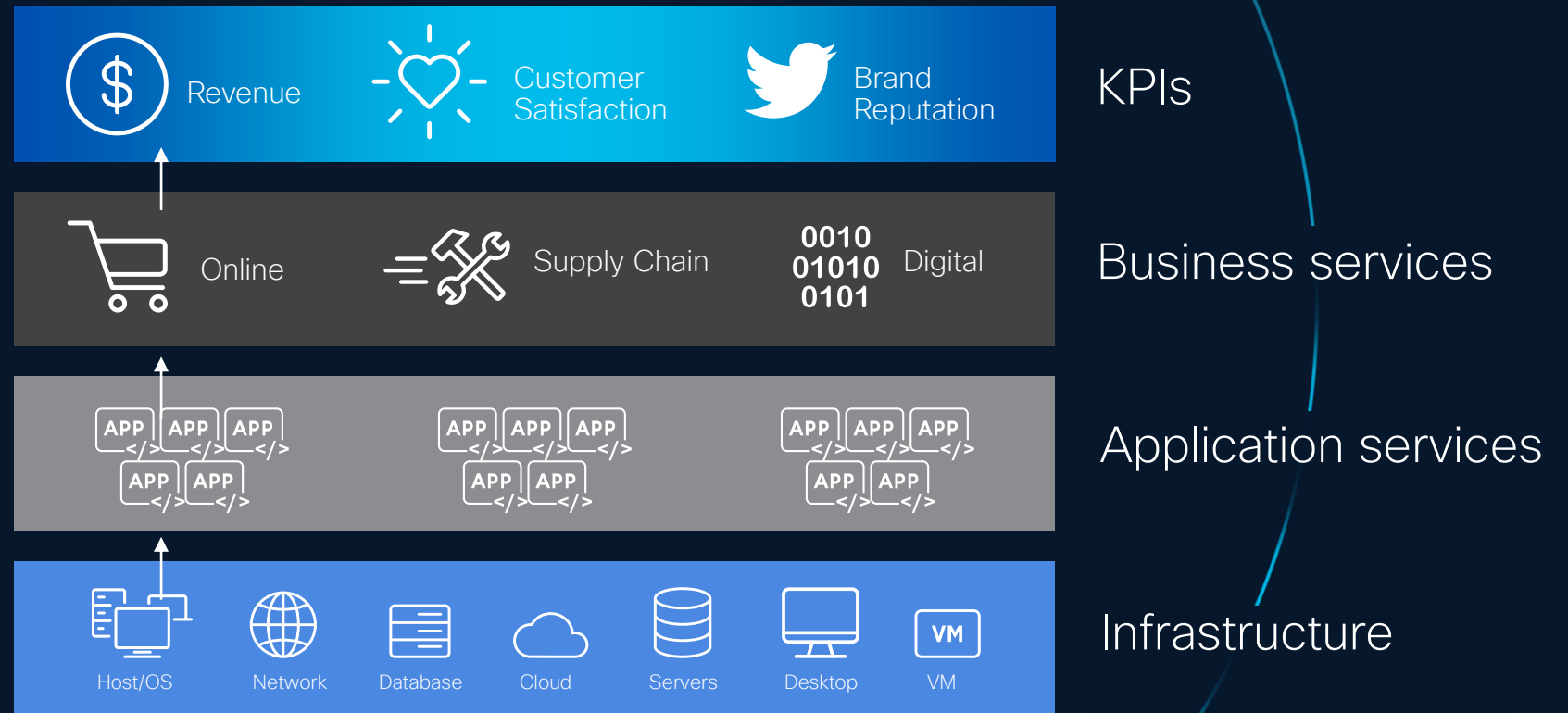
The Partner Architect's Role in Digital Resilience



Your job is to embed Security, Assurance & Observability across all of this

Digital resilience is hard

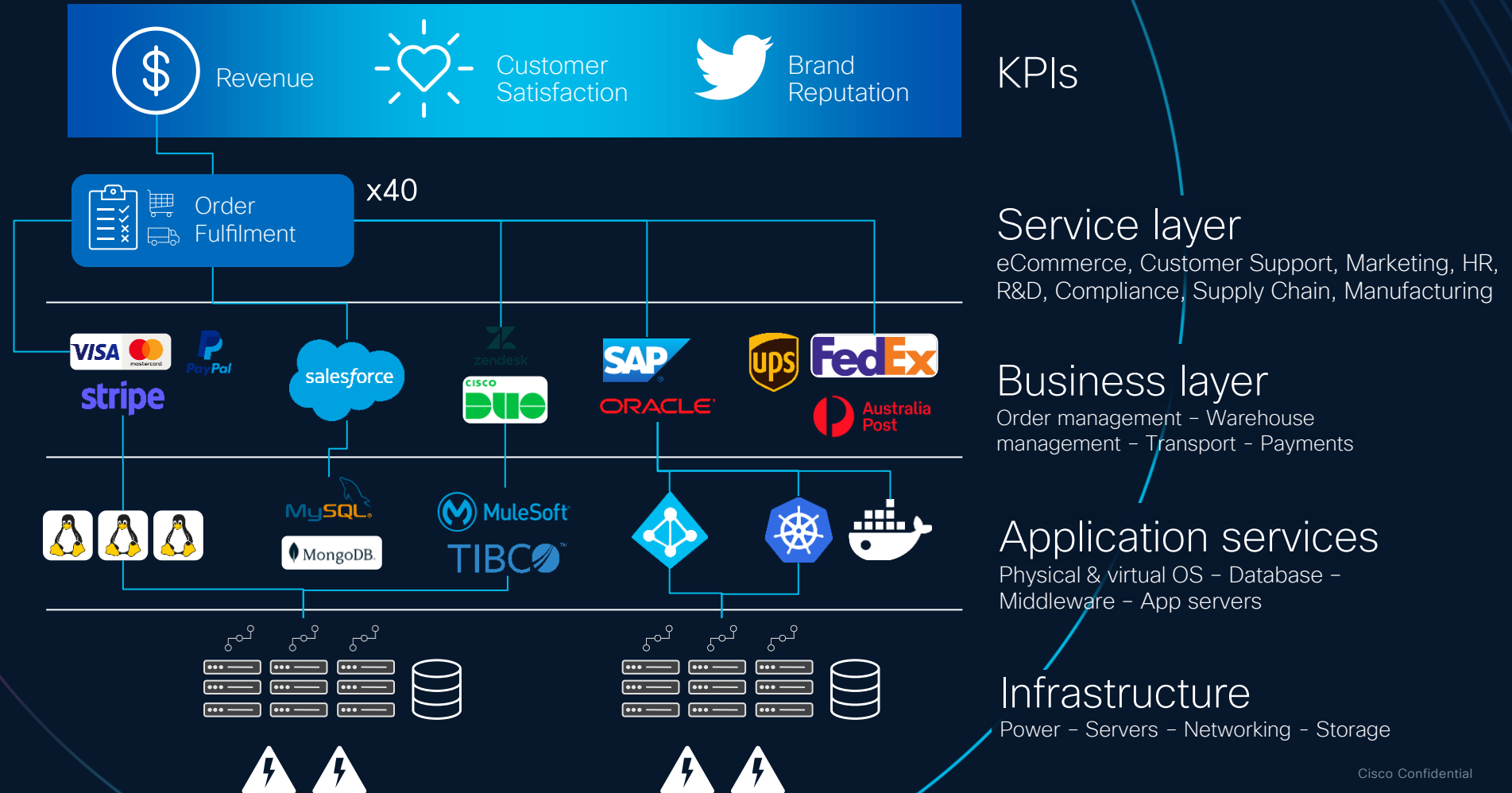
Team struggle to correlate cause and effect



Traditional solutions focus on infrastructure-level monitoring & performance reporting

Digital resilience is hard

Team struggle to correlate cause and effect



Splunk + Cisco make it easy

Team struggle to correlate cause and effect



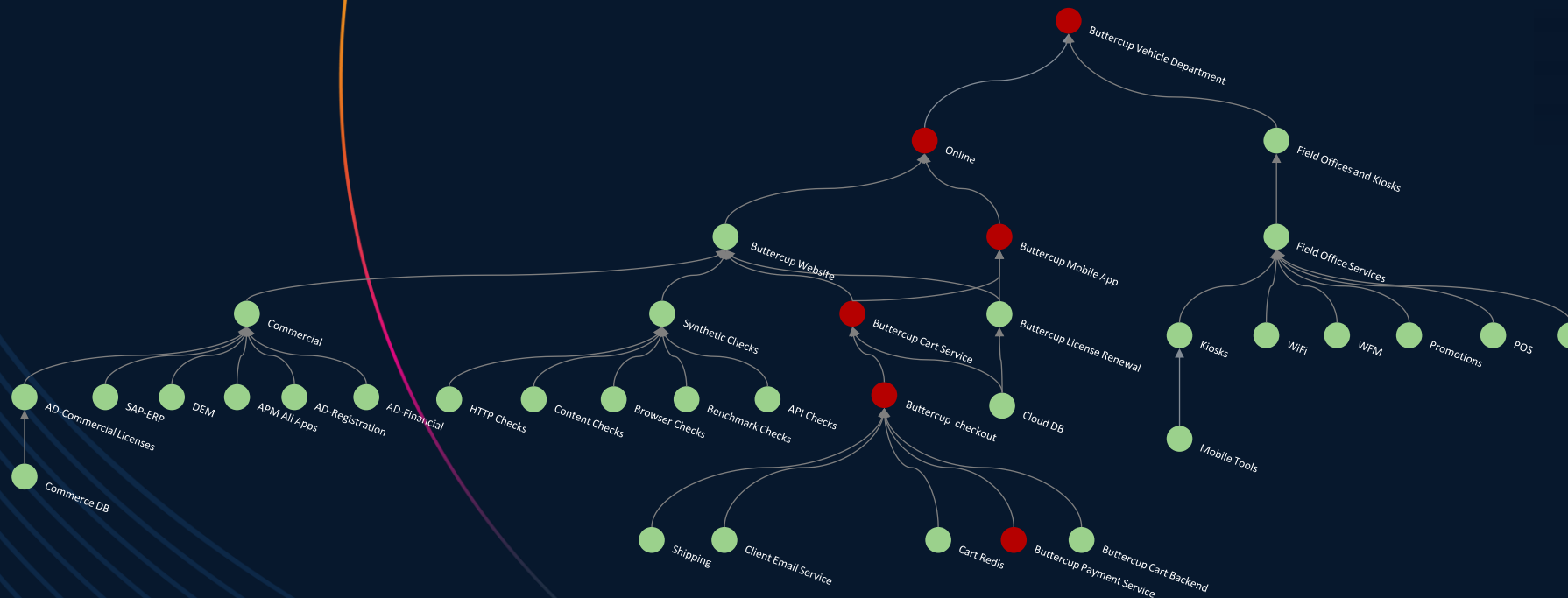
KPIs

Service layer

Business layer

Application services

Infrastructure



Splunk + Cisco make it easy

Team struggle to correlate cause and effect



Revenue



Customer Satisfaction



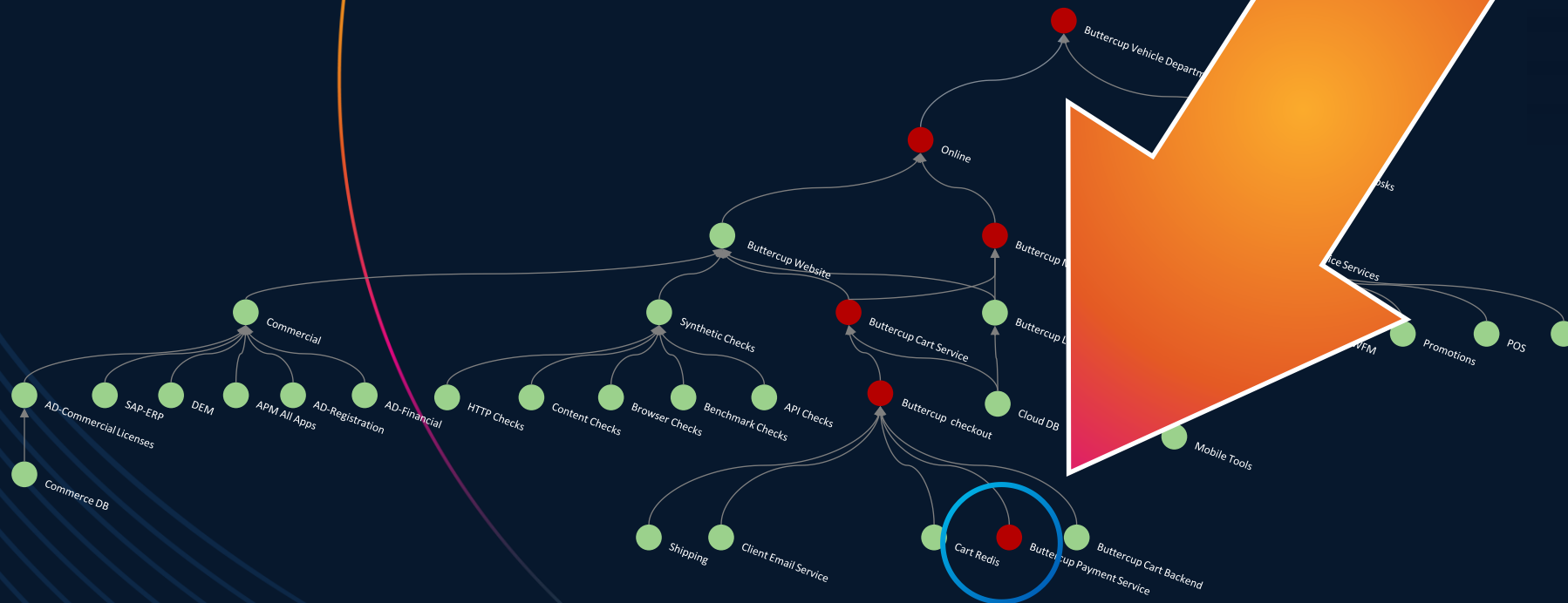
KPIs

Service layer

Business layer

Application services

Infrastructure



What is Splunk?

Splunk is a high-volume, real-time search engine that can take in any data from any source in any format

See

End-to-end, real time visibility

All your data in the one place with no sampling/blindspots

Act

Investigate across massive data sets and take **action** fast

Search, dashboard, alert & report

Extend

Extend the **platform** to use data to solve problems across the business

POLL

Level-set: What are we talking about

SOC

Threat detections and incident response

Watches for cyber threats 24/7
Detects and responds to security incidents.

Analyses suspicious activity.
Manages security tools and alerts.
Protects data and ensures compliance.

Wants a secure and resilient technology environment

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NOC

Network monitoring and incident resolution

Monitors IT networks 24/7
Fixes network outages & slowdowns.
Handles network device health and alerts.
Network maintenance and updates

Both want a secure and resilient technology environment

Level-set: What are we talking about

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+

NOC

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Monitors IT networks 24/7
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Handles network device health and alerts.
Network maintenance and updates

=

SNOC

Unified network and security incident response

Responds to any IT or security incident.
Uses shared dashboards, data and workflows
Improves uptime and threat response

Want a secure and resilient technology environment

Do it in the one place

“

How are your clients currently separating
their NOC and SOC teams?

What challenges do they face as a result?

”

Why are we trending towards the SNOC?

A SNOC breaks down the walls between network and security operations, giving you a single team, single view, and single workflow for faster, smarter, and more cost-effective protection and performance.

Unified View:

One team, one dashboard for both security and network issues

Faster Response:

No delays or handoffs—incidents get resolved quicker.

Lower Costs:

Fewer tools, less duplication, more efficient use of staff.

Better Collaboration:

No silos or finger-pointing; everyone works together.

Smarter Decisions:

See the full picture for accurate root cause analysis.

Improved Resilience:

Ready for complex attacks and outages—stronger uptime.

Supercharge your managed service offering or help clients do the same

Benefit	Details & Supporting Data
Faster Incident Response	Integrated teams enable faster mean time to detect (MTTD) and mean time to respond (MTTR), reducing downtime and limiting damage
Reduced Outage Costs	Median outage costs are 37% lower with unified observability and incident handling
Comprehensive Threat Detection	Real-time correlation of network anomalies and security threats creates a more complete and accurate view
Cost Optimisation	Eliminates duplicate tools and overlapping personnel, leading to significant cost savings
Resource Efficiency	Cross-trained staff and unified workflows allow teams to handle more incidents
Minimised Downtime	Integrated response processes speed up troubleshooting, minimizing business disruption
Higher Revenue for Providers	MSPs/MSSPs offering integrated services see higher average revenue per client
Improved Security Outcomes	Earlier detection and containment of threats, reducing risk of breaches and data loss



Network team



Security team



IT team



Engineering team



SNOC team
Security & Network data



IT team



Engineering team

“

How hard is it to hard to break out from
the Networking silo?

What are the biggest barriers?

”

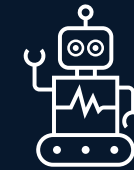
If it's all so great, why haven't people done this before?



People



Process



Technology

Talent gaps

Most engineers are specialise in either network or security, not both.

Multiple third-party vendors: If network and security operations are already outsourced to different providers, merging into a SNOC is difficult or impossible without major contractual and operational changes.

Change is hard

Integrating workflows is difficult - SNOC requires unified ticketing, alert management, playbooks, and leadership alignment.

If these aren't well-defined, it can cause confusion, duplicated work, or missed alerts. If everything is everyone's job, critical issues may be missed.

Having the right underlying platform

AI wasn't there

To be successful you need the right Machine Learning (ML) and Artificial Intelligence (AI) platforms to sort out what's important, at scale, to surface what's critical for SNOC specialists. Otherwise too many false positives and too little time

What's changed?



What's changed?

AI



Where have you seen AI genuinely
help in the NOC / SOC / SNOOC?
(if at all?)



Why AI made a SNOOC (more) possible

If it's all so great, why haven't people done this before?



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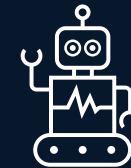
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Technology | Build the SNOOC with Cisco + Splunk



Delivering the essential elements of a Unified TDIR Platform

The foundation for the SNOC of the future



Technology | Splunk's approach to AI



Generative AI

Make everyone an expert

Reduce need for environment and tool expertise by simplifying analysis and investigations.

Detect and predict

Real-time, streaming analysis to detect anomalies and forecast trends.



Machine and Deep Learning



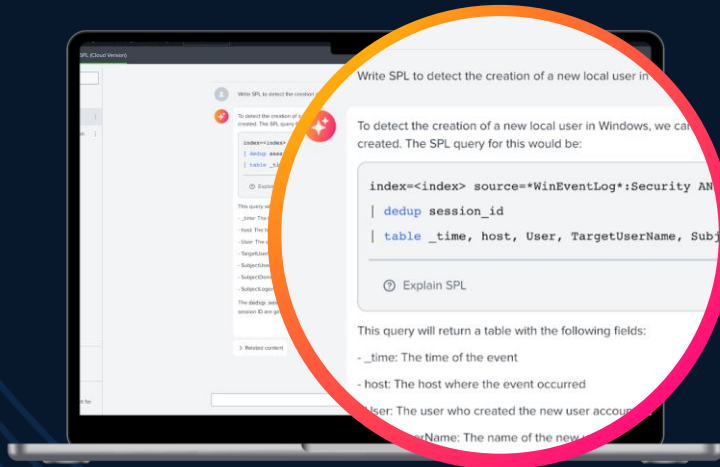
Correlate and diagnose

Aggregate and analyze all data to investigate and identify root causes.

People | Bridge the knowledge gap with AI Assistants everywhere

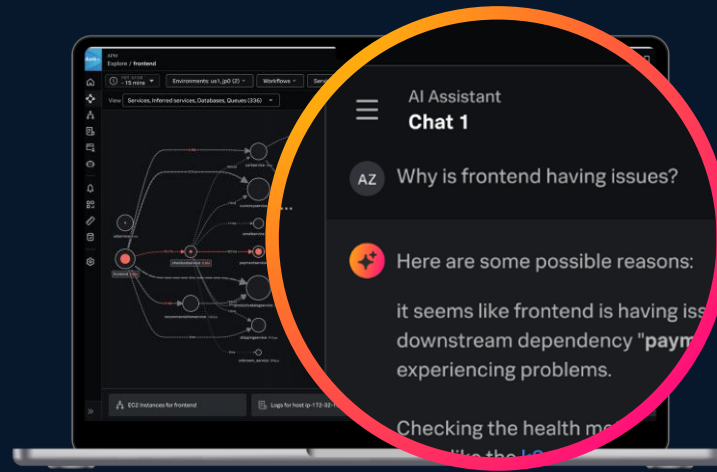
Increase productivity and deliver faster detection and response

AI Assistant for SPL



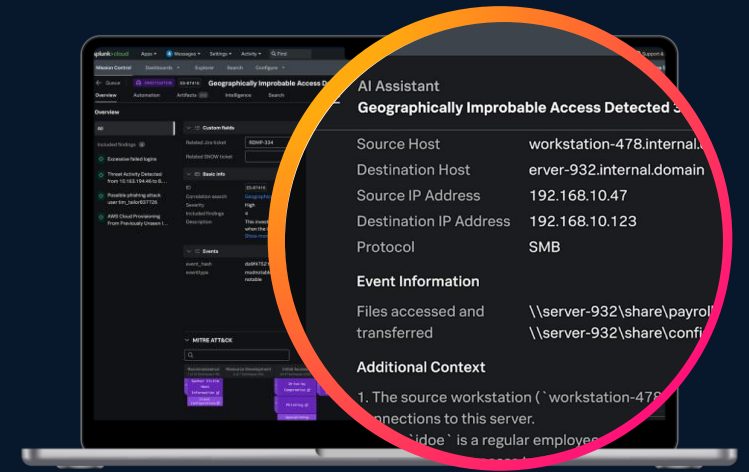
Generally Available

AI Assistant in Observability Cloud



Generally Available

AI Assistant in Enterprise Security



Preview

People | Bridge the knowledge gap with AI Assistants everywhere

Make everyone a SNOOC expert



Faster Insights and Content

“Which K8s nodes have memory utilization more than 90%?”



Assisted
Troubleshooting

“What is wrong with my payment service?”



Chat with Your
Data

“List critical incidents impacting checkout service”

People | Bridge the knowledge gap with AI Assistants everywhere

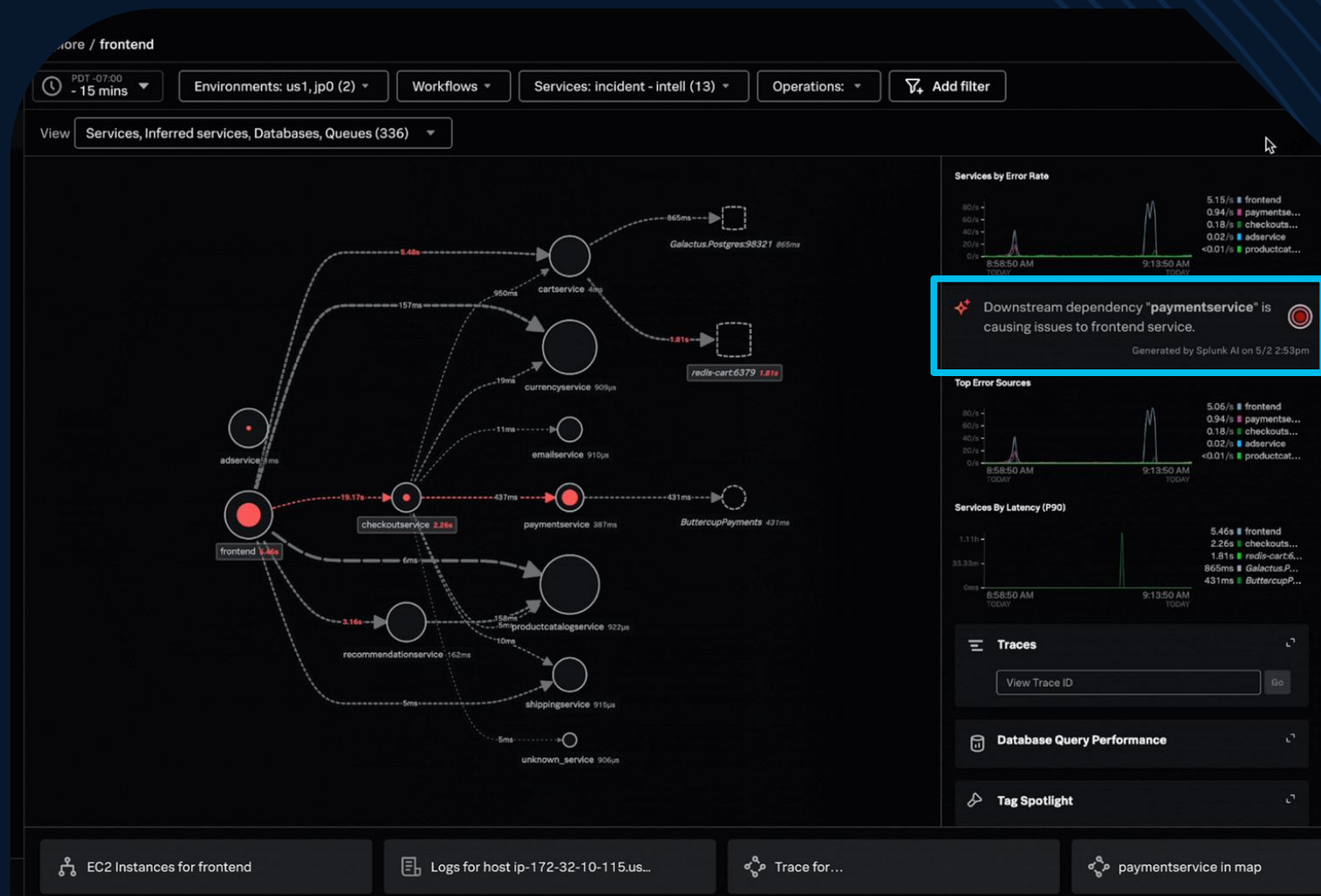
AI Assistant in Observability Cloud

Find and fix issues faster using natural language

- Surface key insights by chatting with your data
- Accelerate investigations and day-to-day monitoring tasks
- Get context and support as you troubleshoot

The screenshot displays the Splunk APM interface. On the left, a service dependency map shows 'frontend' (930µs) connected to 'checkoutservice' (1.37s) and 'recommendationservice' (976µs). The 'checkoutservice' node is highlighted with a red dot, indicating a critical alert. Below the map, there are sections for 'Service Metrics' and 'Intraservice Metrics'. The 'Service Metrics' section shows 'Fewer requests' and 'More requests' with a slider. The 'Intraservice Metrics' section shows 'Fewer requests' and 'More requests' with a slider for 'P90 Latency' (11ms). At the bottom, there are buttons for 'Show Legend', 'Infrastructure (0)', and 'Logs (0)'. On the right, an AI assistant chat window is open. The chat history shows a user asking 'I see 3 critical alerts triggered for paymentservice, can you explain more?' and the assistant replying 'I can certainly help with that!'. The assistant's response explains that the upstream service is 'checkoutservice' and suggests exploring the service dependency map or providing metric names. Below the chat, there are buttons for 'View service dependency map in apm' (with a hand cursor), 'Suggesting some metric names', and 'Ask me anything about your environment'. In the top right corner, there is a '358 days left in trial' badge and an 'Observability Assistant' menu icon.

Automated AI Assisted Troubleshooting (COMING SOON)



Process | Agentic AI to automate tasks



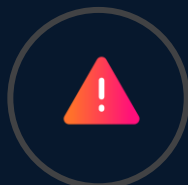
Process | AI Analytics in Splunk Security

Embed AI-powered assistive experiences across the Threat Detection Investigation and Response (TDIR) workflow



Comprehensive security monitoring and visibility

Search and correlate across hybrid, cloud, and on-premises data sources for maximum attack surface coverage. Onboard and normalize data through AI-driven guided workflows.



Faster, accurate threat detection with context

Improve threat detection accuracy with ML-based detections and real-time behavioral analytics.



Accelerated threat investigation and hunting

Streamline repetitive tasks like interpreting and prioritizing high volumes of alerts by providing investigation guidance, automating search queries, summarizing incident findings, and generating investigation reports.



Orchestrated and automated response

Automate TDIR workflows by recommending and executing automated response actions, and summarizing results to help analyst review and determine next steps with confidence.



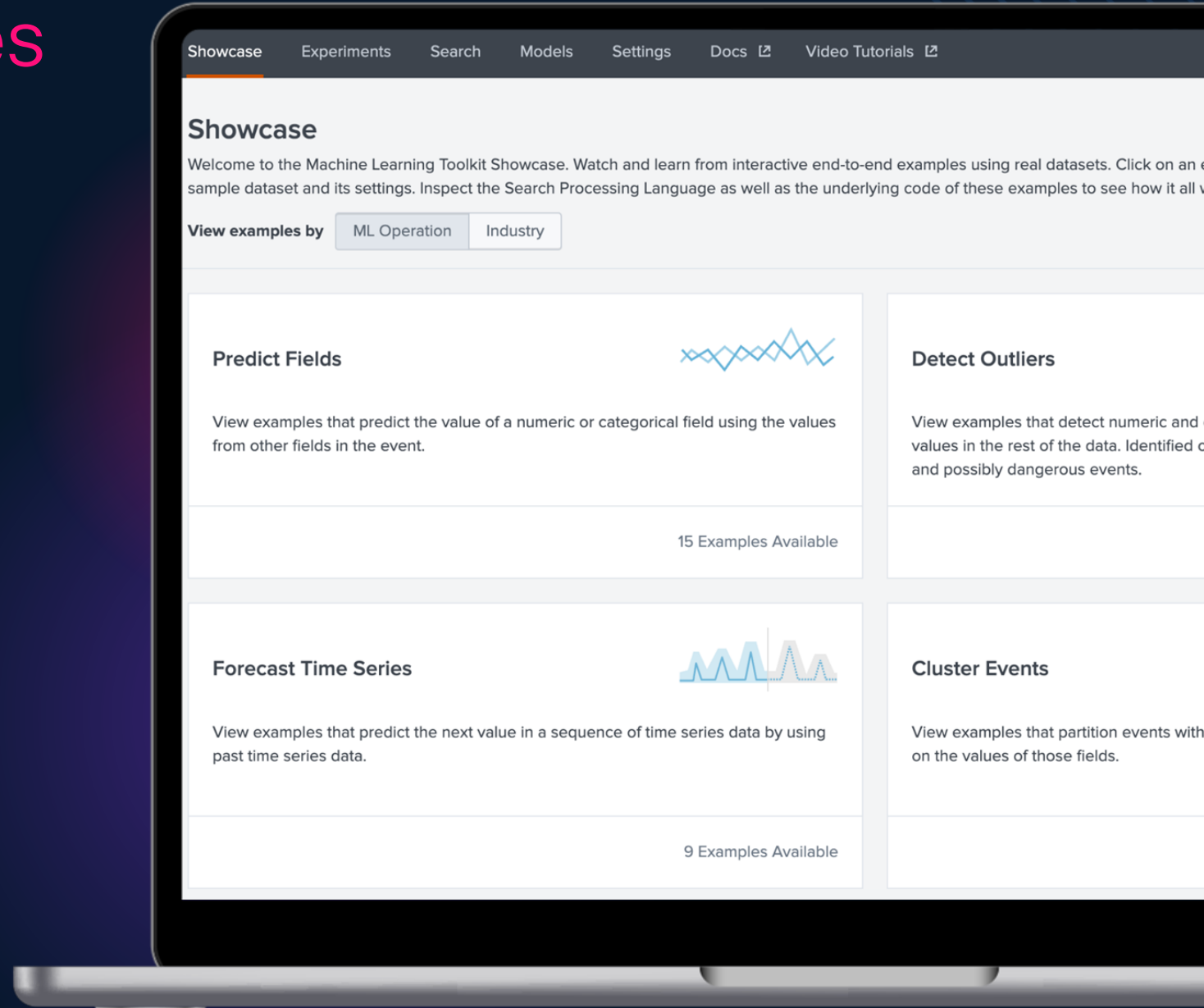
Continuous improvement

Assist detection engineers to develop, test, deploy, and refine detections effortlessly.

Customize AI use cases with Machine Learning Toolkit (MLTK)

In Splunk Cloud and Enterprise

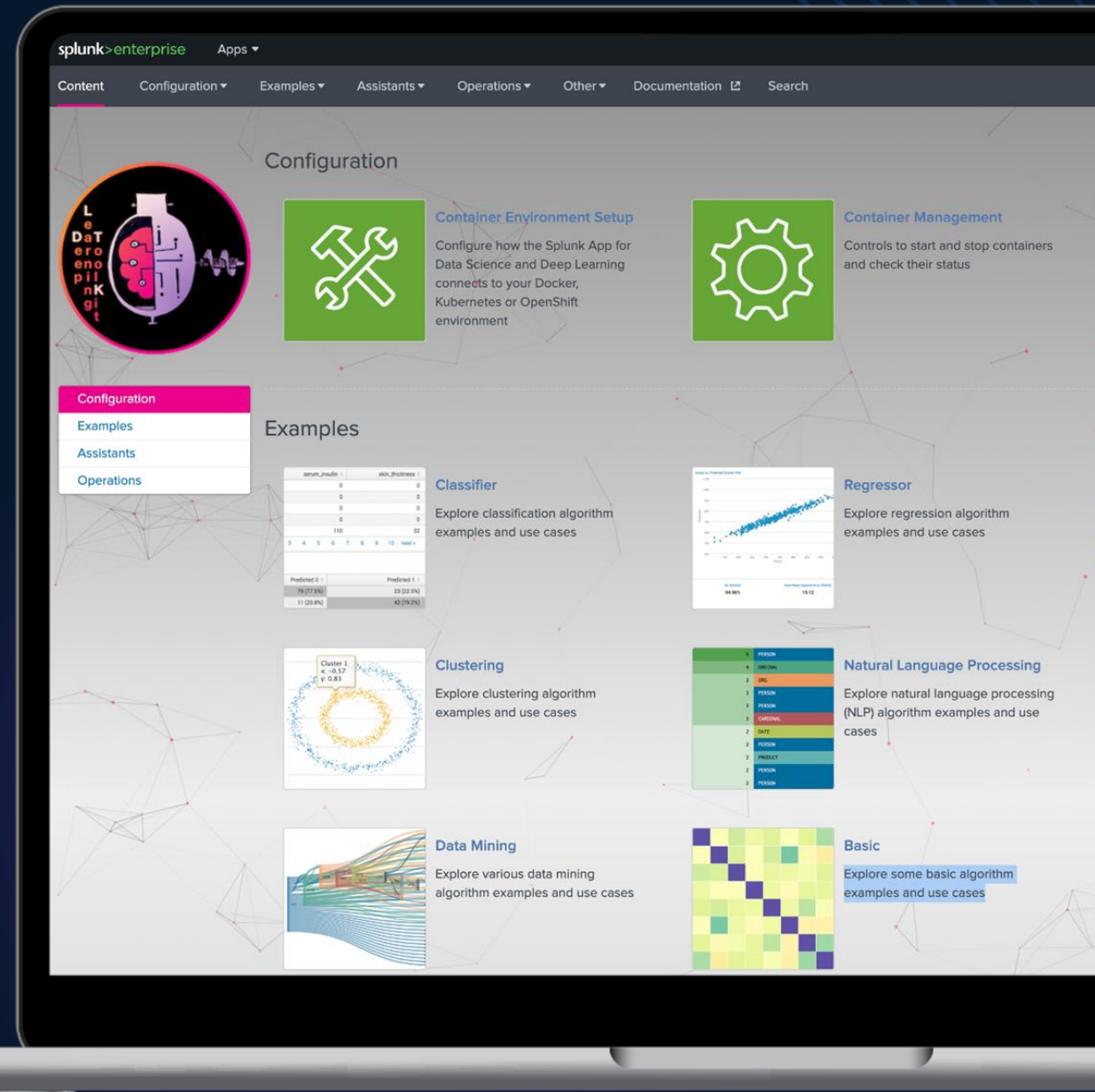
- Experiment and model your Splunk data with guided assistant for the whole AI workflow.
- 50+ algorithms to choose from or bring your own model.
- Train and deploy with search commands and operationalize in real-time.



Extend MLTK to operationalize advanced custom AI/ML use cases

Splunk App for Data Science and Deep Learning

- 35+ Code Examples: Guided model building, testing, and deployment
- **Container Management:** productionized for scalability & optimization on CPU & GPU
- State of the art AI frameworks and tools
- Flexible deployments and open source
- Extension to LLMs and VectorDB



“

How do you see AI impacting human roles inside a SNOOC? Are we shifting skillsets, retasking analysts, or creating new job types?

”

“

Where do you think AI adds real value in a SNOOC, and where is it overhyped

”

“

What opportunities exist for you to wrap services around a SNOOC transformation?

”

“

What's the biggest risk in relying on
AI-driven detection and response in a
SNOC?

”

Use cases for AI

Use cases for Ai in the SNOOC

Top Use Cases for AI

Incident investigation: Identify patterns, suppress low-fidelity alerts, and automate triage and validation

- **Case management:** Prioritise, track, and manage security incidents by intelligently enriching and automating cases.
- **Workflow generation:** Prompt AI to instantly build security automation workflows
- **Case summarization:** Analyze all relevant data points associated with a security alert to provide easy-to-digest, evidence-backed summaries of complex security cases, improving SOC analysts' efficiency and collaboration.
- **Documentation:** Automatically generate documentation for complex automated processes, increasing both efficiency and accuracy from shift-handovers to compliance audits.

• **Executive reporting:** Prompt the system to generate case info in the right tone and level of information for a specific persona, such as for a non-technical executive or board member.

• **Team collaboration:** Automatically alert Slack or Teams channels when a case is created, escalated, resolved and more.

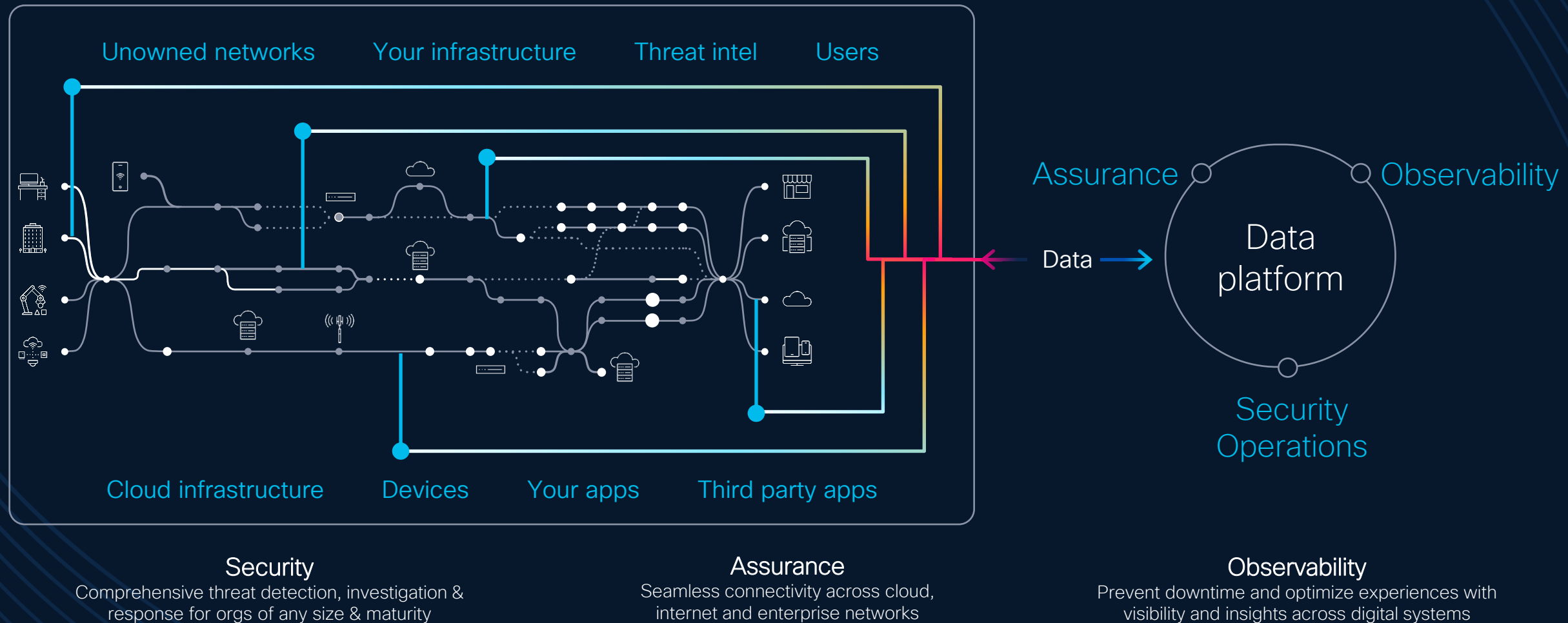
• **Resource optimization:** Use AI to assign cases to an available analyst based on workload and shift schedules.

• **Data correlation:** Combine and correlate data from all of the tools in your security stack, providing a holistic view of your security environment.

• **Threat response:** Automate tasks like threat detection and containment for faster incident resolution.

Cisco + ThousandEyes + Splunk

The data platform fueling digital resilience



Takeaways



Think about using a SNOC to eliminate silos, with joint visibility and faster incident resolution



Real enterprises have seen a 90% reduction in false positives and significantly faster threat detections



Splunk's AI-powered tools are ready for partner-led solutions to help clients