

Agenda

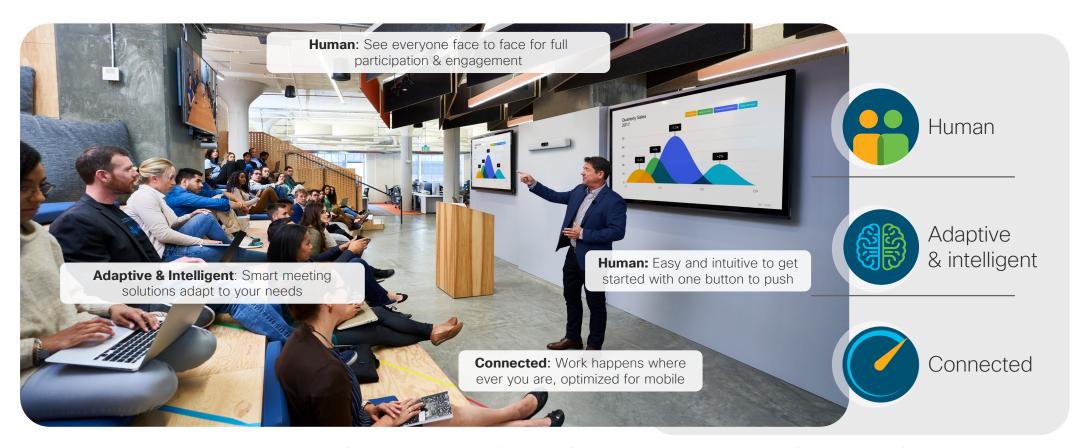
- Introduction Advanced Meetings
- On-premise Meetings Cisco Meeting Server 2.4
- Cloud Meetings
 - Webex Edge
 - Building Bridges, not Islands
- Collaboration Devices
 - Roomkit Pro
 - Room 70 G2
 - Room 55D
 - Headsets

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Evolution of Meetings in a Digital Economy How Do You Create Experiences that Matter for Your Distributed Teams?



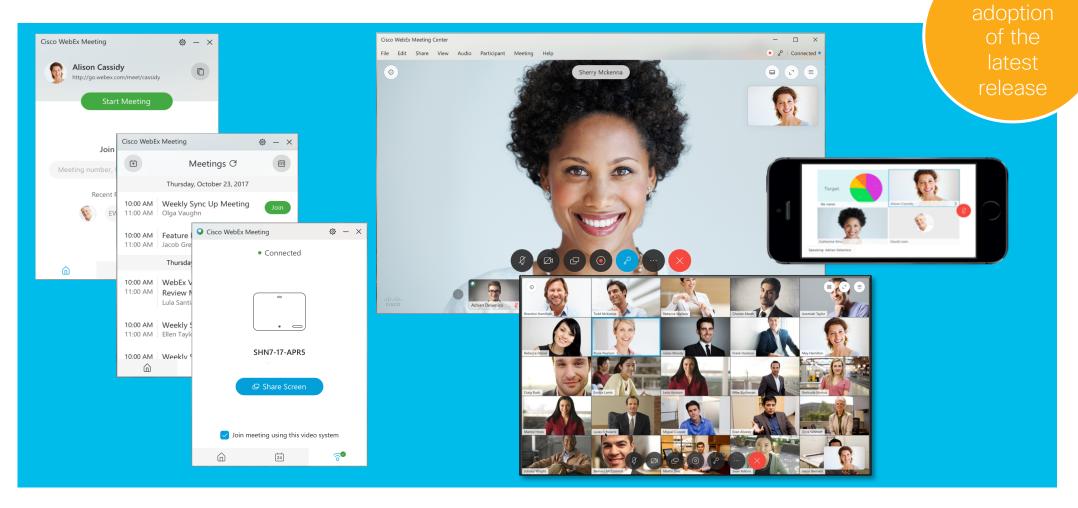
Work Intuitive: Better Meetings



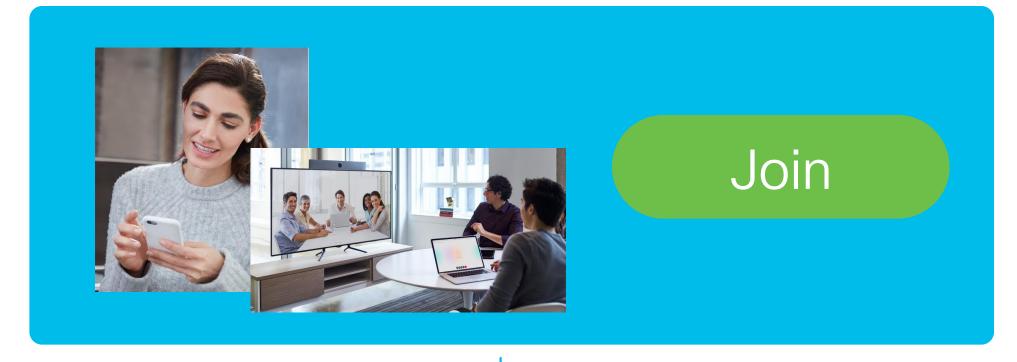
Delivered over a flexible platform for a path to the future of work

Better Meeting Experiences

The New Webex Meetings Experience



Universal Way to Join



Same experience for any Cisco meeting deployment on-prem or cloud based

Intuitive experiences make the evolution to the cloud seamless



Universal Way to Meet



@Meet

Simplify scheduling with @Meet

Same experience for any Cisco meeting deployment on-prem or cloud based

On-premise Meetings

Meeting Server 2.4

Cisco Meeting Server priorities

Experience



- Align scheduling, joining, and in-meeting experiences
- Filling gaps from legacy products experience

Simplification



- Simplify manageability
- Enable self-service
 Simplify architecture

Interoperability



- APIs / Solution plus
- Microsoft/ Google Interoperability
- Browser support

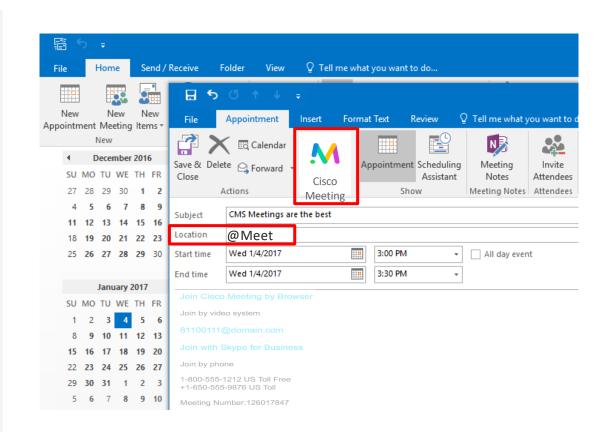


Cisco Meeting Server What's new! Details



CMS with "@Meet" Scheduling Phase 1: 0365 Exchange and Google Calendar

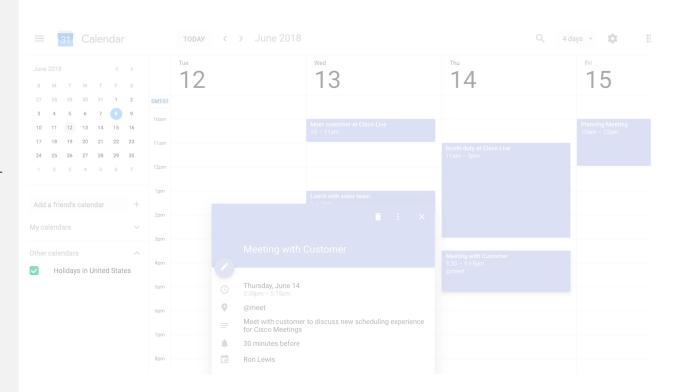
- Common scheduling paradigm between CMS and Cloud meetings
- Optional add-in button for additional simplicity (populates the "@meet" info for the user)
- Join info updated in the invitation sent to all participants
- Support for O365 Exchange and Google Calendar (Premises based Exchange future)





CMS with "@Meet" Scheduling Google Calendar example

- Join info updated in original invite
- Any calendar client with Google Calendar
- OBTP on-prem & cloud registered
- Click to join (WebRTC, Skype for Business, Jabber)
- Dial in phone numbers list
- Per org config for @Meet:
 - CMS/ TMS Scheduled Meeting
 - Webex scheduled meeting
- Enables future migration to cloud



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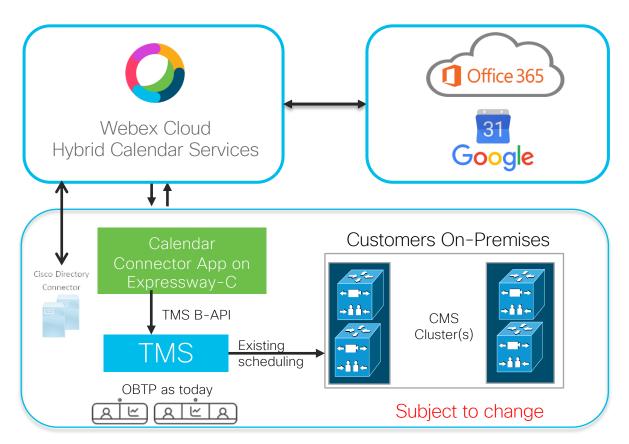
Subject to change

Experienc

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CMS with "@Meet" Scheduling Phase 1: 0365 Exchange and Google Calendar

- Requires TMS15.7 and Expressway-C with Webex Calendar Connector
- Room systems get big green join button
- Conference service type "TMS" for CMS scheduled meetings
- Users are imported to Common Identity and have calendar service enabled
- Coexists with existing TMS scheduling



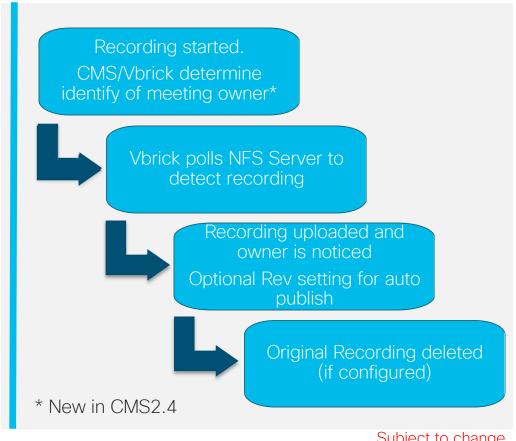


CMS with "@Meet" Scheduling Licensing requirements

- TMS core with appropriate device licenses (no changes)
 - TMS licensed per endpoint for management and/or scheduling
 - Base TMS Starter kit includes first 25 endpoints with MSFT + 10 servers (CMS, CUCM, VCS)
 - Flex or ELA includes base licensing and MSFT TMS-XE licensing
 - CCA does not require a device license
- Options for @meet scheduling with Expressway & Webex Calendar Connector
 - Leverage existing TMS-XE licensing per endpoint
 - A la carte (25 quantity) or "Appint" (server license)
 - New customers should purchase B-API (or TMS-XE MSFT) licensing
 - PoC customer using both TMS-XE software and @meet needs two B-API licenses (or temp trial)
- Customer needs Webex Org/Cl with at least 1 admin (M1) account for configuration via Control Hub. Webex per organizer licensing is not required for on-prem only meetings

Experience

CMS Recording Improved Vbrick uploader





---Easily record and live stream from video endpoints

Extend the reach of video to 10,000's of viewers

Audience interaction with real time chat, polling, and Q/A



Repository for all video Content





CMS Recording Additional enhancements

- Experience: 1080p recording capability
 - Configure the recording resolution of the Recorder:
 - Audio only or 720p (default) or 1080p
- Simplify:
 - Understand via API if "Lync client is recording a call".
 - endpointRecording = true in GET on /calls/<call id> means Skype client is recording the conference
 - CDR Record callEnd has a new parameter:
 - endpointRecorded (means Lync client recorded the meeting)

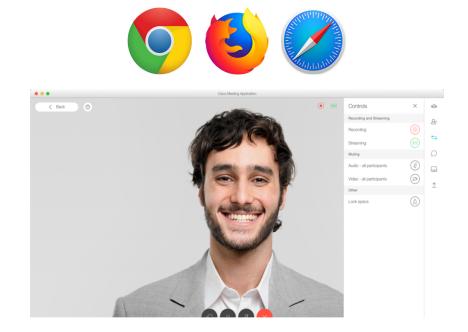






CMA WebRTC - Expanded browser coverage

- Existing CMS 2.3 WebRTC
 - Chrome for PC, Mac, and Android
- New with CMS 2.4
 - Firefox for PC or Mac
 - Safari on Mac*
- Enhanced Chrome on Android for small screen
- Experience compliments new Jabber
 12.5 experience with Guest Join



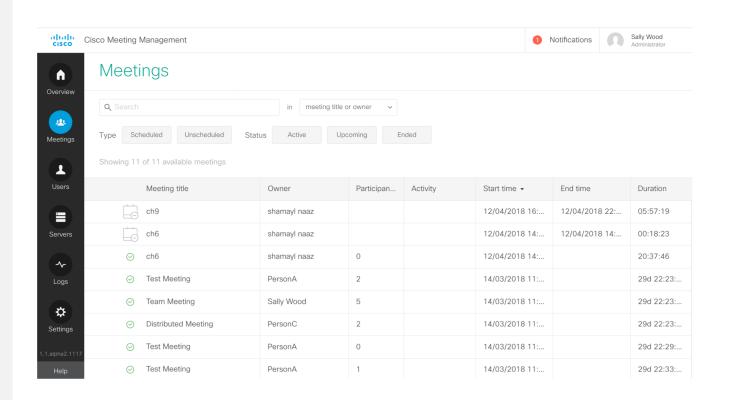
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Subject to change

Experience

Cisco Meeting Management CMM1.1: TMS scheduled meeting support

- Monitor TMS scheduled conferences
- Improved meetings filters
- Cross launch to TMS meeting page
- No TMS Booking API license needed



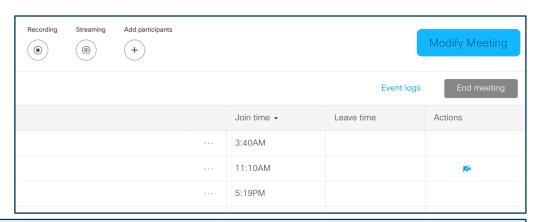
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Subject to change



Cisco Meeting Management CMM1.1: TMS scheduled meeting support

- List of upcoming TMS meetings (24 hours)
- Show scheduled start/end time

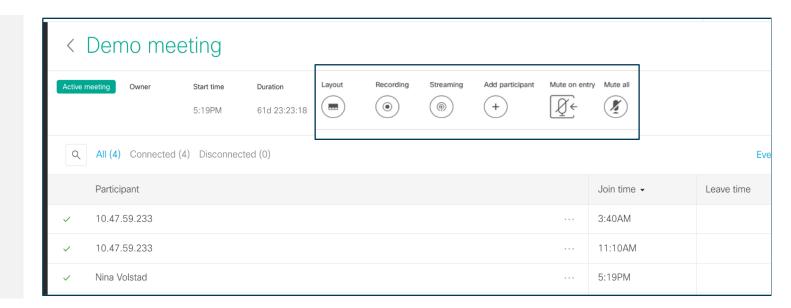






Cisco Meeting Management CMM1.1: Large meeting support

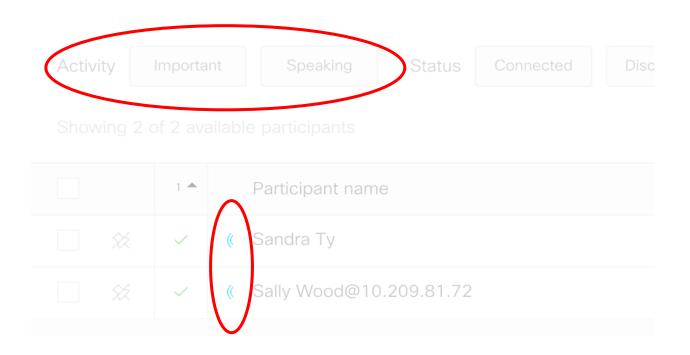
- Simplify operator support for large meetings
- Select Mute all, or Mute all on entry





Cisco Meeting Management CMM1.1: Improved operator controls

- Speaking/noise indication
- New filters to easily find speakers

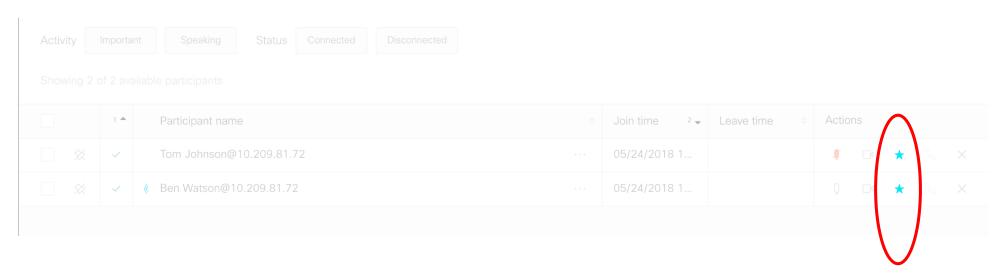


Experience



Cisco Meeting Management CMM1.1: Improved operator controls

- Make participant(s) important controls
- Places important speaker(s) in prominent pane of layout



Simplification



Architecture Update

Microsoft Interop

- Expressway required for O365/B2B
- Expressway between CMS and SfB Front End servers, X8.11.1 required

CMA WebRTC

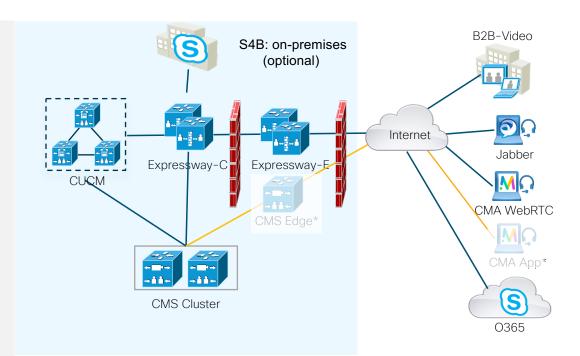
Improved support with 443 over TCP

CMA thick app*

Requires CMS Edge*

CMS H.323 Gateway

• End of software maintenance support, use Expressway for H.323 mediation



* Jabber is the recommended thick client

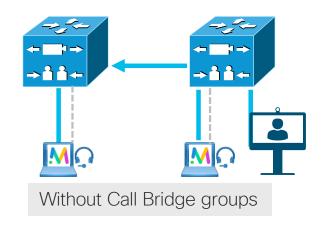
Simplification

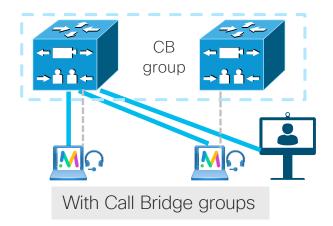
CMS Call Bridge Groups for Expressway deployments



Scaling Expressway Deployments

- CMS 2.4 with Expressway 8.11
- Call Bridge group support for Expressway registered SIP endpoints
- Increase platform scale for traditional video customers leveraging Expressway
 - Reduces distribution links between call bridges





Subject to change



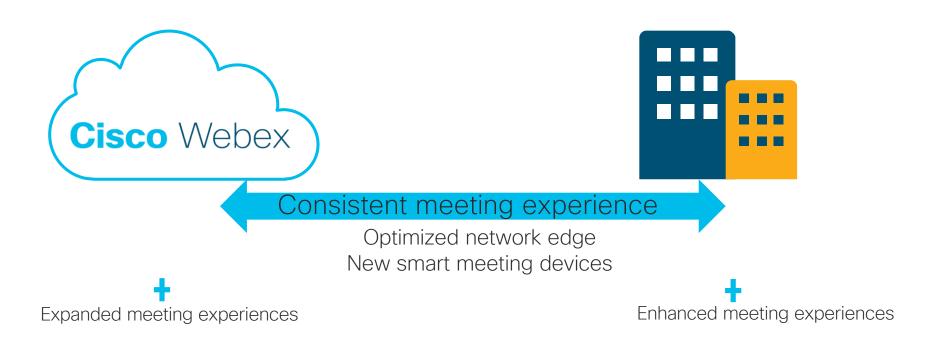
Cisco Meeting Server Interoperability CMS 2.4 Enhanced meeting controls in Dual Home Conferences

- Microsoft clients can mute and un-mute SIP endpoints
- Microsoft clients can mute all and un-mute all (including SIP endpoints)
- SIP endpoints will display an onscreen message that they have been muted / unmuted
- SIP endpoints will display a recording indicator when Microsoft clients start a recording

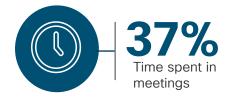


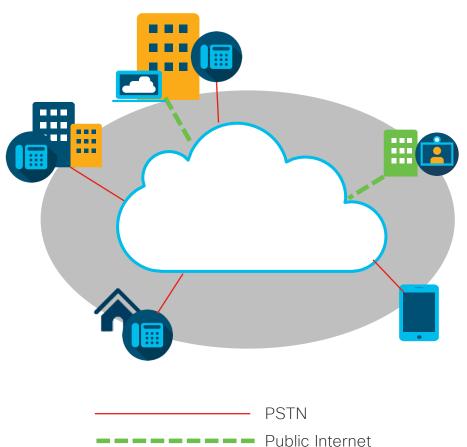
Better Meetings from the Cloud

Empowering Customer Evolution to Cloud Journey Cloud First, Not Cloud Only



The Cloud Meeting Landscape Today



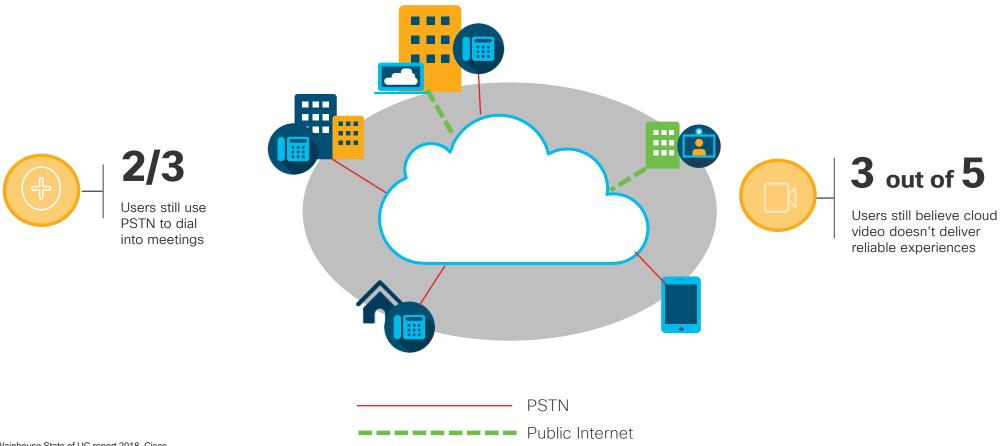






10+years
IT transforming networks for VOIP & Video efficiency

The Cloud Meeting Landscape Today...Yet



Source: Wainhouse State of UC report 2018, Cisco

Cisco Webex Global Backbone

The Only Cloud Service Built and Optimized for Real-time Media



Cisco Webex Edge Service

Reshaping the edge to maximize the power of the Webex cloud for audio, video and content

Webex Edge service

Customer Premises

Leverage existing investments

Cost Savings

No Change in

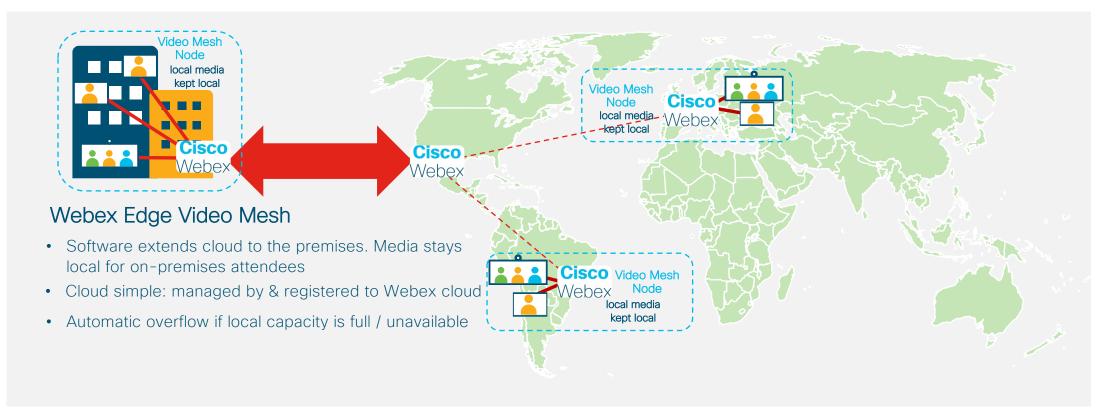
User Behavior

Enhanced, Consistent

Quality







Capabilities of Webex Edge Intelligent Audio + Industry-Leading Media Experiences+ Direct Connection



VoIP Adoption for Meetings

Changing habits requires simplicity and quality



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(source PGI 2017 survey)

Webex Edge Audio

Transparently decouples PSTN from Webex to lower costs & improve quality



Not just the PC



From the desk phone



From any phone



Even cell phones



Partners and customers too

Reduce PSTN costs. Intelligent wideband audio to more scenarios. No change in user behavior







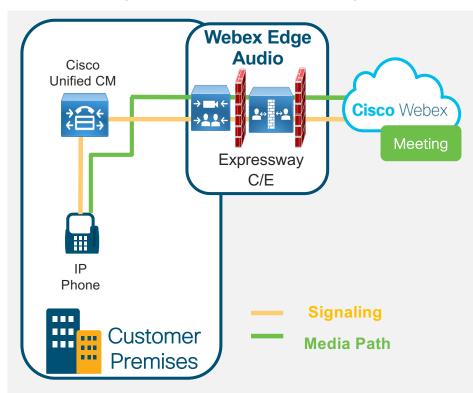
- Applicable to <u>any</u> size business
- Intelligent audio routing: integrating Webex with Unified CM
 - Creates end-to-end VoIP path for Unified CM registered devices (callback and dial-in)
 - Uses company's own PSTN for any other device (callback only)
- No SIP trunks, no direct peering arrangements or additional traversal elements required
- Geo-country code configurable
- Included in Collaboration Flex Plan no extra charge. No port charges on Expressway
- Supports Webex Meetings, Events, Training

Customers save as much as 20% No user training, no change in user behavior, easy for IT

Webex Edge Audio

Webex Edge Audio

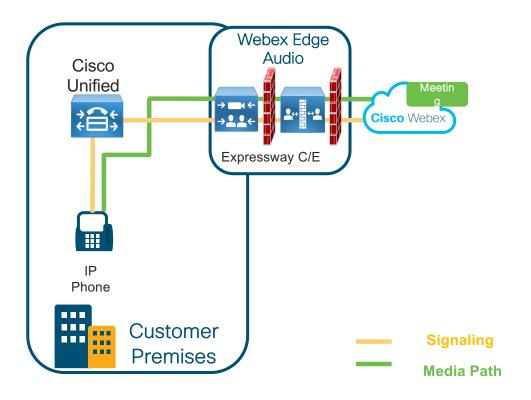
Intelligent audio routing



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No user training, no change in user behavior, easy for IT

Architecture requirements



Unified CM support only

10.5 or later

Cisco UCM registered IP phones

• Supporting G.711 or G.722

Expressway support only

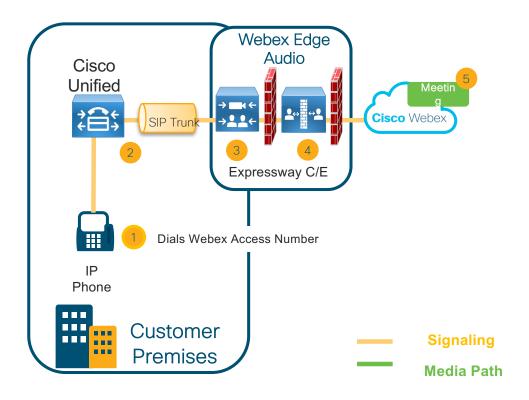
- X8.10 or later
- Can use existing Expressway C/E deployment
- Audio scale dependent on Expressway deployment and services enabled.

Webex site

- · WBS 33.x or higher
- Included in Flex, A-WBX and A-SPK SKU need the Webex Edge Audio package
- · Not available on CCA-SP, CCA-ENT or TSP sites.
 - · Requires migration to Webex Audio Site

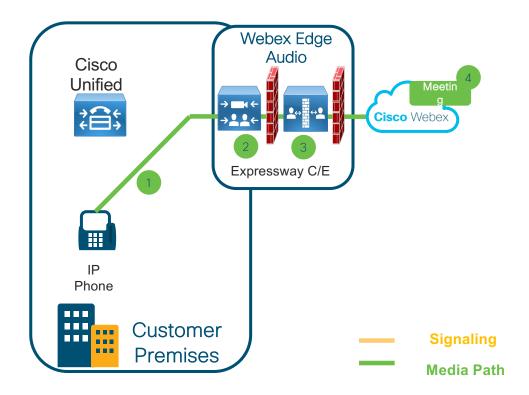
Requires a signed certification from a Cisco trusted Certificate Authority (CA)

Cisco Webex Edge Audio Dial in Signaling Call Flow



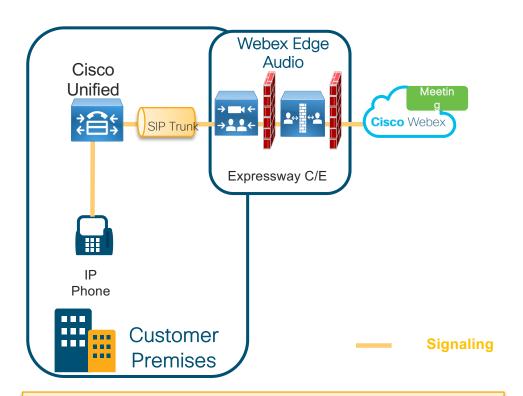
- 1. Endpoint dials Webex Audio access number.
- 2. Cisco UCM matches the number and routes as +E.164 through SIP trunk to Expressway-C.
- 3. LUA script on SIP trunk to Expressway-C applies transformations required for correct routing to Webex
- Expressway-C sends request to Expressway-E.
- 5. Expressway-E routes call to the Webex cloud.
- 6. Meeting resources are setup.

Dial in Media Call Flow

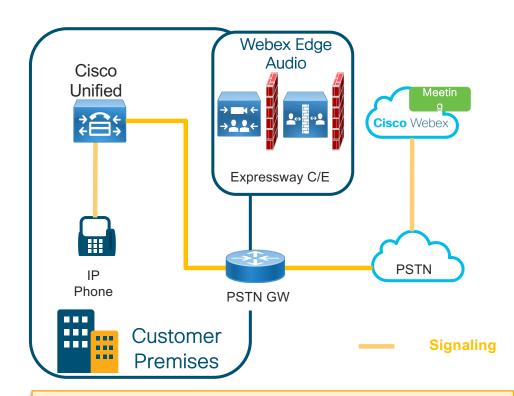


- 1. The IP phone sends media to Expressway-C
- 2. The Expressway-C sends media to Expressway-E via the traversal zone
- 3. The Expressway-E sends media to the Webex cloud.
- 4. IP phone's audio is mixed into the meeting and it hears the other participants.

Dial in Signaling Call Flow with and without Edge Audio configuration

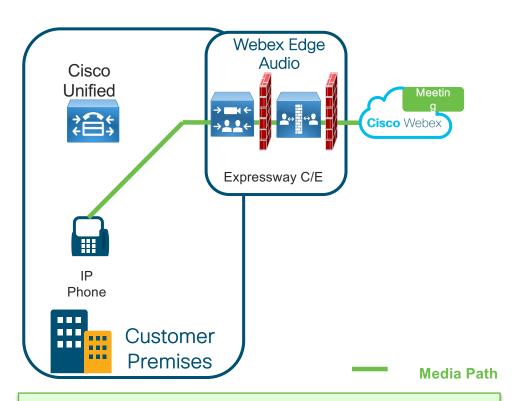


User dials E.164 Webex Access number that **does** have an associated Edge Audio route pattern in Cisco UCM

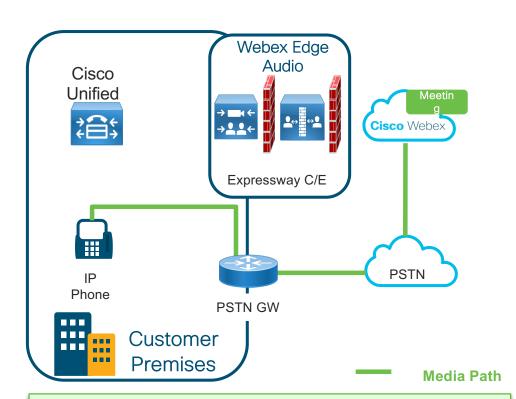


User dials E.164 Webex Access number that does not have an associated Edge Audio route pattern in Cisco UCM

Dial in Media Call Flow with and without Edge Audio configuration



User dials E.164 Webex Access number that **does** have an associated Edge Audio route pattern in Cisco UCM

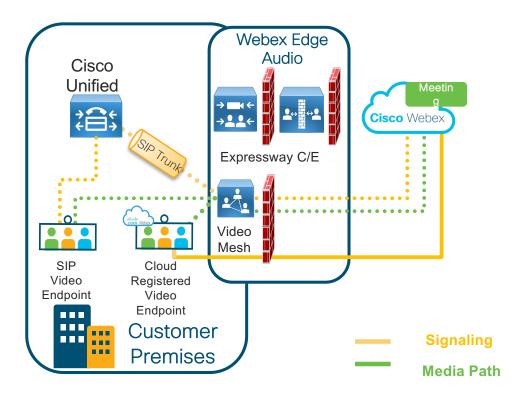


User dials E.164 Webex Access number that **does not** have an associated Edge Audio route pattern in Cisco UCM

Webex Edge Audio + Video Mesh

Cisco Webex Edge Video Mesh

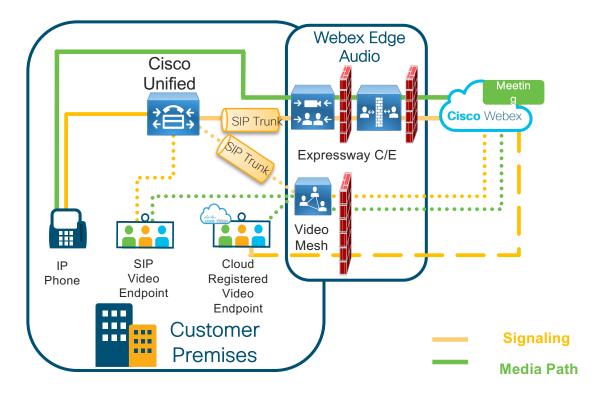
Architecture



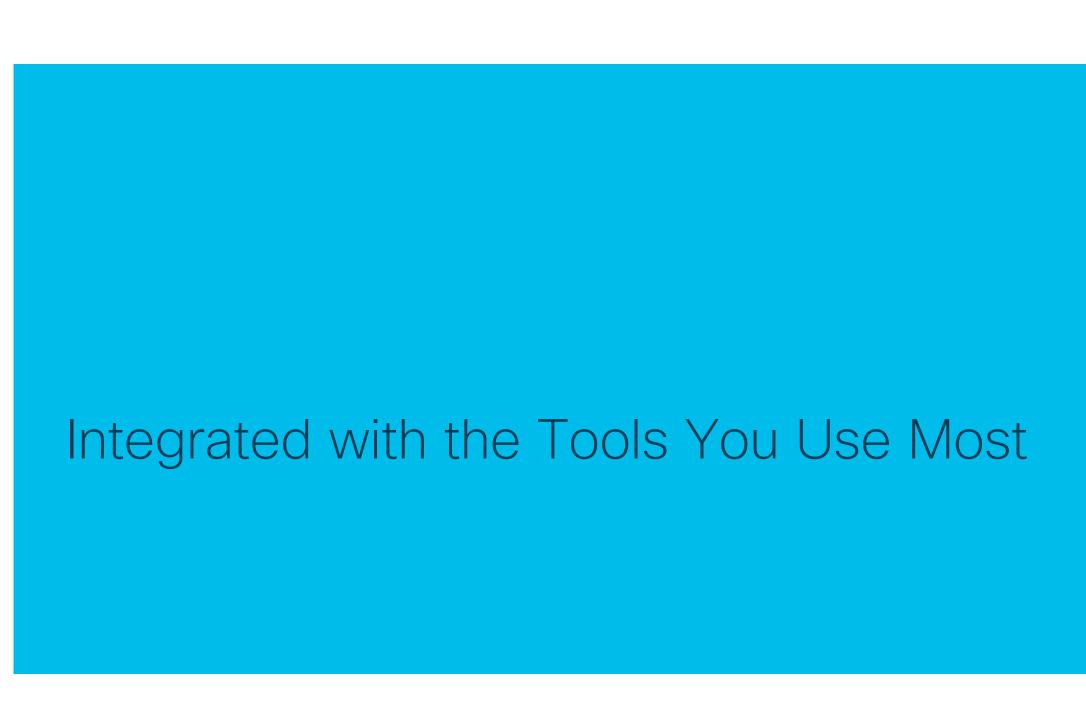
- · Video Mesh is part of the Webex Edge solution
- Video Mesh functionality is the same, handling the Main Video, Speaker's Audio and Content being shared by the video devices in the meeting that can utilize Video Mesh
- Video Mesh communicates directly to Webex cloud and terminates the media for cloud registered device and SIP video endpoints for dialing into Webex meetings.
- Webex Teams, Webex registered devices and Cisco UCM registered SIP video endpoints use Video Mesh. Webex Meeting app or Webex Teams browser does not use Video Mesh.

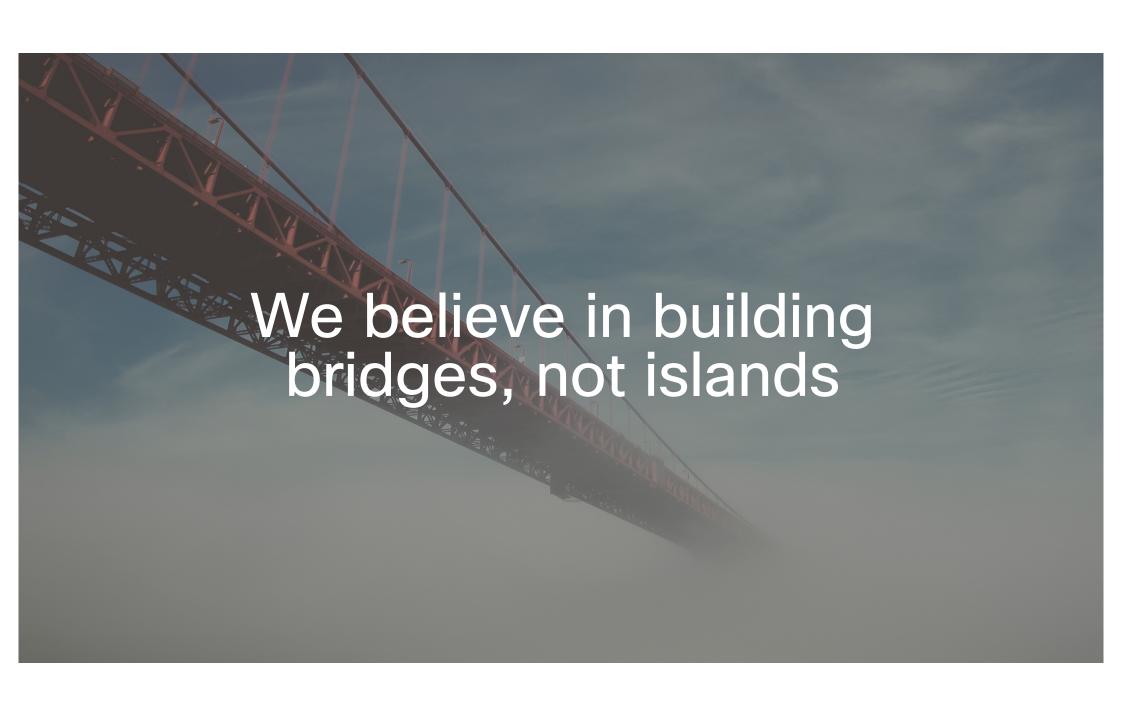
Cisco Webex Edge Audio + Video Mesh

Signaling and Media

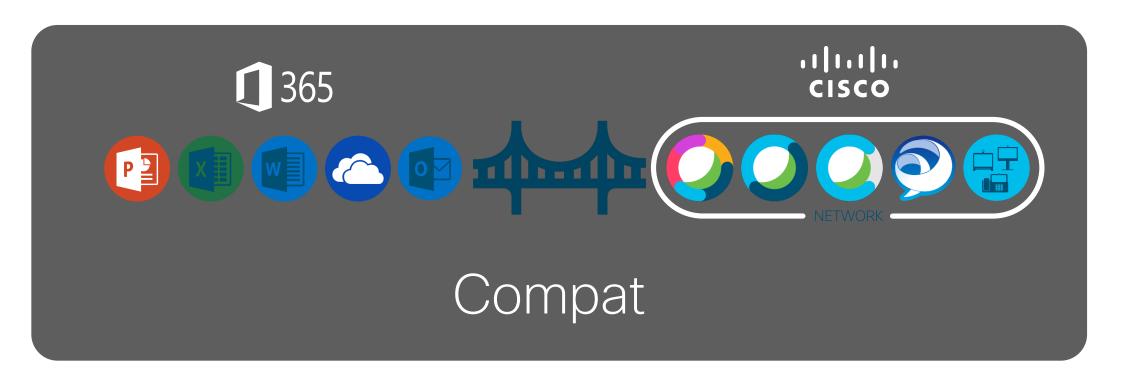


- Video Mesh and Edge Audio work independently but are part of an overall solution when connecting to a Webex meeting.
- IP phones dialing in or call back to the Webex meeting use +E.164 numbers and utilize the Expressway to connect to the Webex meeting. (Webex Edge Audio)
- Cisco UCM registered SIP video endpoints, Webex registered devices and Webex Teams app dial SIP URIs to the Webex meeting and use Video Mesh for local media processing.
- Webex Meeting app goes directly to the Webex Cloud.





Building Bridges, Not Islands

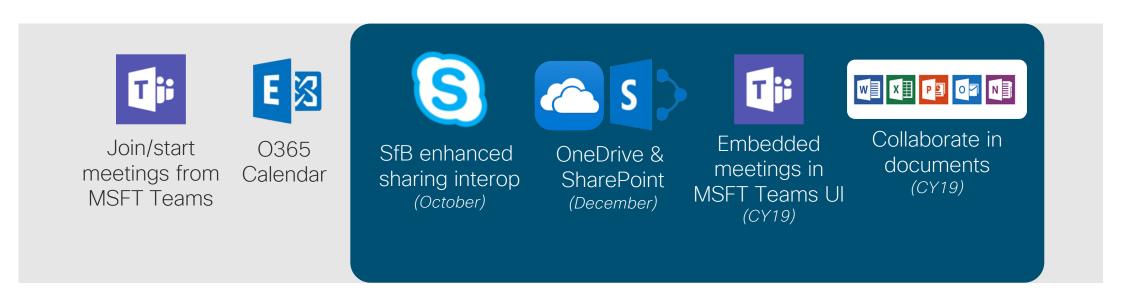


Delivering Better Experiences



The best of both worlds

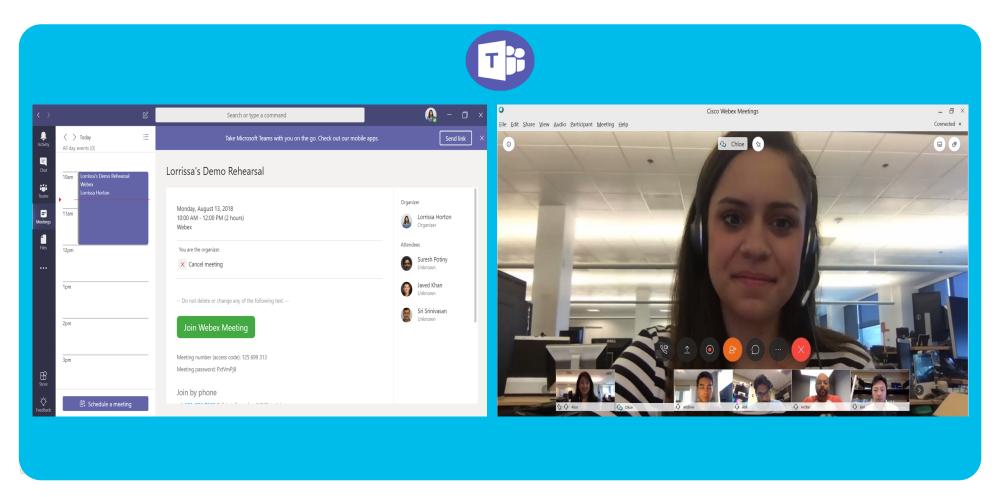
Webex + Productivity Tools



Bringing users one, seamless integrated experience

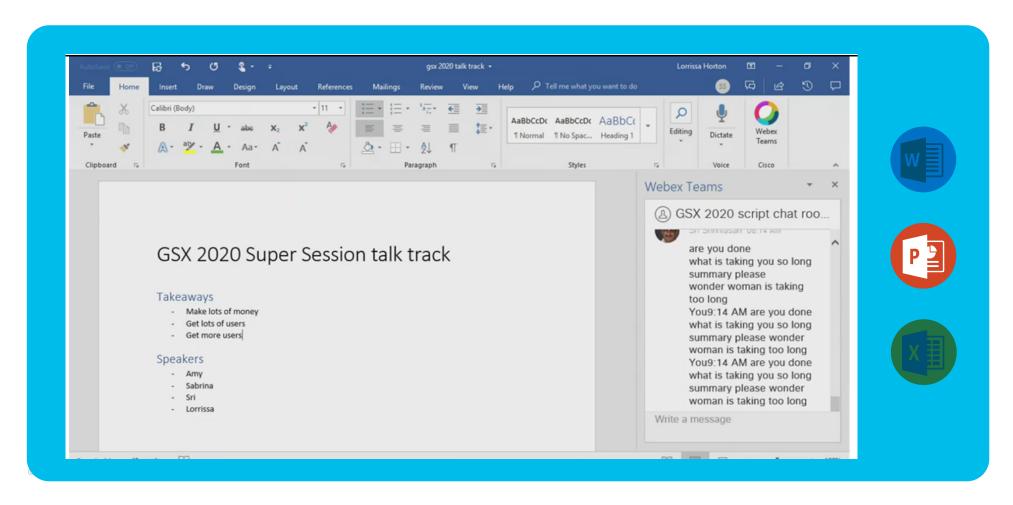


Webex Meetings with Microsoft Teams





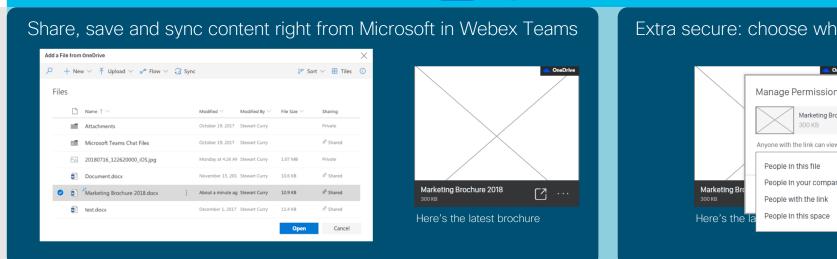
Webex Teams with Microsoft Productivity Suite





Secure File Sharing and Access from Your Microsoft ECM system in Webex Teams









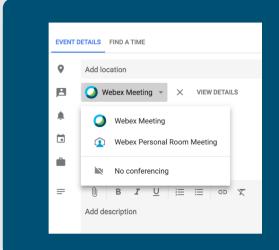
Built for enterprise, simplifies workflows for users

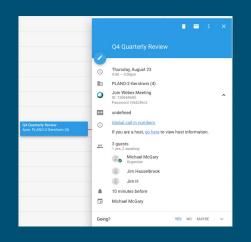
Single storage solution with flexibility to keep content within your organization or use Webex Teams file system to share with those outside the organization (policy can be set by admin or user)

Protects via existing DLP/CASB and anti-malware

New: Google Calendar Native UI integration with Cisco Webex Meetings









- Simple G-Suite admin setup, or per user basis
- No user downloads, plug-ins or extensions required
- · Consistent experience on any browser, mobile or android device
- · One click to start or join

Add Webex Hybrid Service for One- Button-to-Join from any Cisco Webex Video Device

*Expected Google release date

Improve Engagement in and beyond the Meeting Enhancements to the Webex Meetings Business Suite



Cisco Webex Education Connectors

Canvas, Moodle, Desire2Learn, Sakai and Blackboard

Webex Meetings and Events





Enhance Instructor Learner Engagement
Integrated LMS/LTI workflows
One click to schedule, start or join

Events video improvements HD video for all panelists

Video-centric recordings

New Devices

Better Engagement for Every Meeting

More Powerful Meeting Devices for More Spaces





Intelligent views, smarter spaces

Customize more meeting experiences

More functionality, Same cost, or less



Introducing the Most Powerful Video Codec For Customized and Very Large Meeting Spaces



Cisco Webex Room Kit Pro



Backplane Overview

Antenna Line outputs (3)

Microphone/Line in inputs(8)

GPIO(4) COM Antenna



3 HDMI Video out

Screen output with 4K resolution and audio

5 HDMI + 1 3GSDI Video in

HDMI inputs with Audio Up to 4K input for Content sharing 1 HDCP ready

USB A/B/micro

USB (future)
Debug
Pin hole reset

5 Ethernet ports

Network connectivity w/ PoE for Touch 10 Camera control AVB ready Power button, Power connector, Earth connection

Key Physical I/O Enhancements

Rich set of video and audio inputs, flexible media engine, and support for up to three screens enable a variety of use cases, adaptable to your specific needs.

Video inputs/outputs

6 concurrent video inputs:

- 3x HDMI (up to 4Kp30)
- 2x HDMI (up to 1080p60)
- 1x SDI (up to 1080p60)

3 video outputs:

- 2x HDMI (up to 4Kp60)
- 1x HDMI (up to 4Kp30)

Audio inputs/outputs

- 4x balanced line input (Euroblock)
- 8x microphone inputs (Euroblock)
- 3x HDMI input (input #1 support ARC)

Other

Chipset:

Nvidia Tegra X2 with GPU

Wireless:

WiFi 802.11a/b/g/n/ac 2.4GHz/5GHz for LAN. 2x2

Bluetooth:

Bluetooth 4.0 LE for wireless sharing and proximity 2 antennas

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Software Enhancements

Bringing Room Kit system software technology to the top-of-the-line integrator codec

Embedded conferencing

- 4-way MultiSite (up to 15 Mbps total bw)

Content

- 4Kp15 in-call content share
- HDCP ready

Wireless sharing

- Cisco Webex Teams app @4Kp5
- Cisco Proximity app @1080p5

In-room Control

Customizable GUI and support for control of 3rd party peripherals through the XAPI

Intelligent camera control

 Speaker tracking with Quadcam and SpeakerTrack 60

Other

- Noise suppression
- Diagnostics
- Metrics

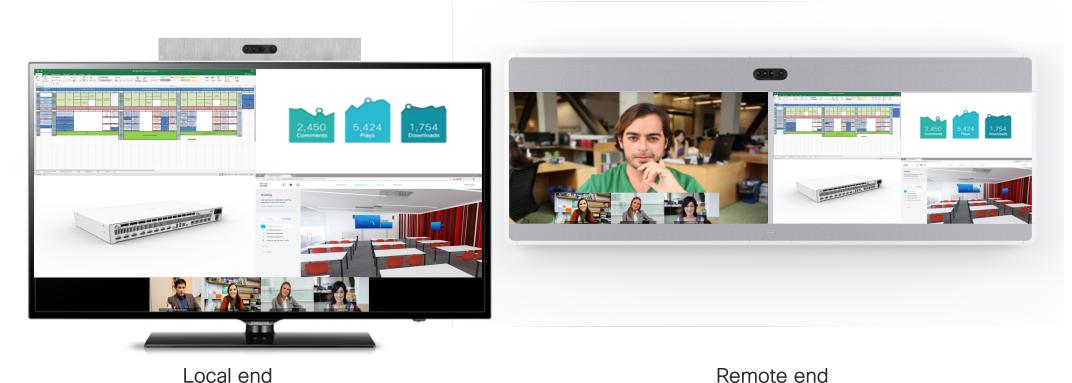
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Room Customization - Source Compositing

- Combine sources to send a composited image in Main or Dual stream/Presentation channel
- Remote side will receive multiple views from the source room
- Integrators has flexibility to create custom solutions
- Available in all endpoints with more than one input
- Equal layout available for up to 6 sources locally and 4 sources remote
- Simplified and improved replacement for TC Console functionality

Room Customization - Source Compositing

Example of sending 4 sources composited in presentation channel



Remote end

Detailed I/O Overview

A B C C D E F G H

O C C D E F G H

O C C D E F G H

O C C D E F G H

O C C D E F G H

O C C D E F G H

O C D E F G H

O C D E F G H

O C D E F G H

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O C D E

A - Antenna connector

B - 6 x Line outputs (Euroblock, 3,5mm)

C - 8 x Microphone/Line inputs (Euroblock, 3,5mm)

D - GPIO port (Euroblock, 3,5mm)

E - COM port (Euroblock, 3,5mm)

F - Antenna connector

G - Ground (Protective earth)

H – Main power input (1.3–0.6A, 100–240V ac, 50/60Hz)

I – 2 x HDMI outputs with audio and video (1-2), 4Kp60

J - HDMI output with audio and video (3) 4Kp30

K - 2 x Camera inputs (HDMI 1-2) 1080p60

L - 3 x HDMI inputs with audio and video (3-5) 4Kp30

M - Camera input (3G-SDI/HD-SDI, 6) 1080p60

N - 2 x USB 2.0, type A

O - USB 2.0, type B

P - Maintenance (micro USB)

Q - Factory reset

R - Network (Ethernet) 1Gb

S - 2 x Camera control (Ethernet)

T – Ethernet PoE – internal network port for Poe device

U - Touch panel (user interface, Ethernet PoE)

V - Status LED

W - Power On/Off

Comparing Codec Pro and Codec Plus

		Room Kit Pro	Room Kit Plus
Connectivity	Video Inputs	6 concurrent video inputs 3 HDMls up to 4kp30, 2 HDMls + 1 SDI up to 1080p60	3 concurrent video inputs 2 HDMIs up to 4kp30, 1 HDMI up to 1080p60
	Video Outputs	2 HDMI 4Kp60, 1 HDMI 4kp30	2 HDMI 4kp60
	Audio Inputs	8x mic/line-in All HDMIs have audio in	3x mic-in All HDMI inputs have audio in
	Audio Outputs	6x line-out HDMI input #1 supports Audio Return Channel (ARC)	1x line-out HDMI input #1 supports Audio Return Channel (ARC)
	Wireless	Wifi 2x2, BLE, external antennas	Wifi 2x2, BLE, internal antennas
	Ethernet	5 ports, 2 with PoE	3 ports of which 1 with PoE
	Other	GPIO, RS232 2xUSB2-host, USB-device, uUSB-debug	- USB2-host, USB-device, uUSB-debug
Video Capabilities	Standards	H.264, H.265 (H.263 for Tandberg interop)	H.264, H.265
	Encode / decode	Main Video: 1080p60 Content: 4Kp15 / 1080p60	Main Video: 1080p60 Content: 4Kp7 / 1080p15
	Other	HDCP ready, CEC 2.0	HDCP ready, CEC 2.0
Hardware	Chipset	Nvidia	Nvidia
	Unit Size	19" 1.5U rack-mountable, internal PSU	359 x 143 x 43 mm, external PSU

Comparing Codec Pro and SX80

		Room Kit Pro	SX80
Connectivity	Video Inputs	6 concurrent 3 HDMIs up to 4kp30, 2 HDMIs + 1 SDI up to 1080p60	4 concurrent 3x HDMI, 1x DVI-I, 1x comp up to 1080p60
	Video Outputs	2 HDMI 4Kp60 , 1 HDMI 4Kp30	2x HDMI, 1x DVI-I up to 1920x1200
	Audio Inputs	8x mic/line-in All HDMIs have audio in	8x mic-in, 4x line-in
	Audio Outputs	6x line-out HDMI input #1 supports Audio Return Channel (ARC)	6x line-out
	Wireless	Wifi 2x2, BLE, external antennas	-
	Ethernet	5 ports, 2 with PoE	3 ports
	Other	GPIO, RS232 2xUSB2-host, USB-device, uUSB-debug	GPIO, RS232 2xUSB2-host
Video Capabilities	Standards	H.264, H.265 (H.263 for Tandberg interop)	H.261, H.263, H.264, H.265
	Encode / decode	Main Video: 1080p60 Content: 4Kp15	Main Video: 1080p60 Content: 1080p30
	Other	HDCP ready, CEC 2.0	
Hardware	Chipset	Nvidia	Tilera
	Unit Size	19" 1.5U rack-mountable, internal PSU	19" 1U rack-mountable, internal PSU

Cisco Webex Room Kit Pro

Next Generation Integrator Solution









4K input and output resolution

50% more inputs/outputs

AI/ML capabilities

Cisco Webex Room 70 G2

Powers Large Meeting Spaces





Simple & Intuitive

Room Kit Pro Codec More room layout options

Al features for smarter rooms

Replaces MX800 and Room 70

Up to 14 people



Cisco Webex Room 55 Dual

Maximize Medium Room Spaces



Simple and intuitive

4K Video input/output

Al features for smarter rooms

Intelligent Views Quad Camera

Next Gen MX700

Up to 10 people



November 2018

Enhancements to Webex Board



Simple & Intuitive

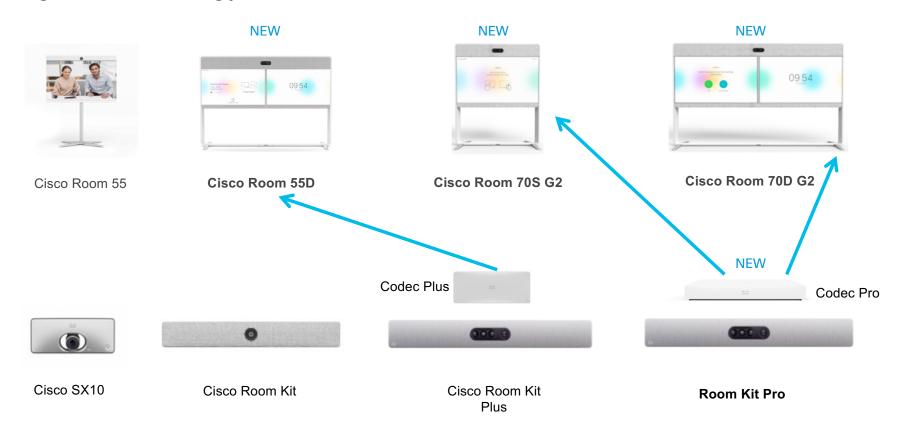
Familiar ways to create

Capture ideas

Include everyone on the extended team

OBTP dialing

Updated Room Portfolio Intelligent Technology Foundation + Consistent UX



Expanded Options for Knowledge Workers Be More Productive in Open Space Environments







Simplified admin for IT Automated software updates Wireless w/Extended Range + highest DECT security

Best in Class Audio Plus on-Ear call handing controls

Plug & Play integration Use with multiple devices

More Intuitive Way to Work: Advanced Meetings

Designed to Move Work Forward







Adaptive & intelligent



Connected

Delivered over a flexible platform for a path to the future of work

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