



The Next Wave in Storage Networking Technology

Kim, MinSe

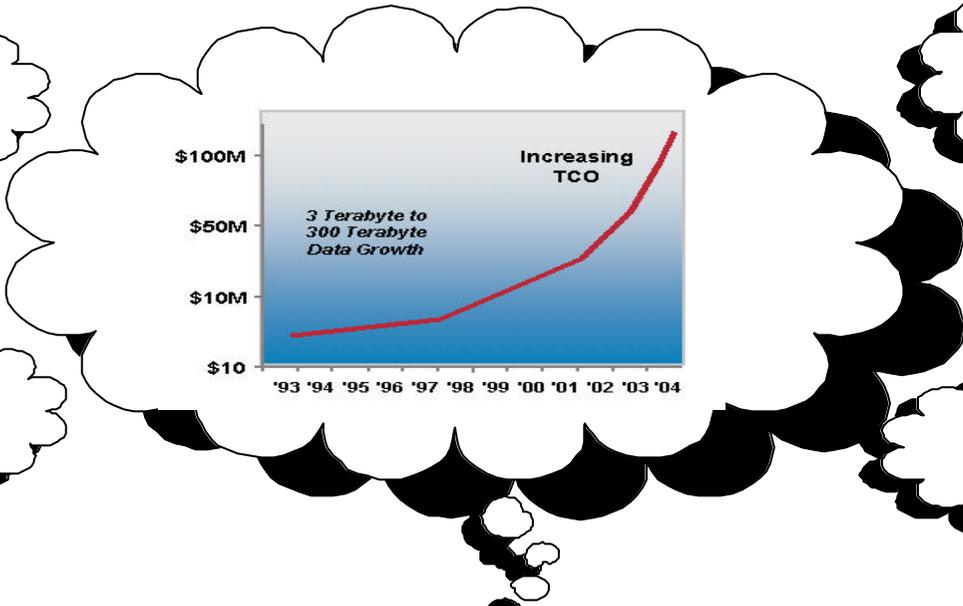
Technical Solution Engineering

Cisco Systems, Inc.

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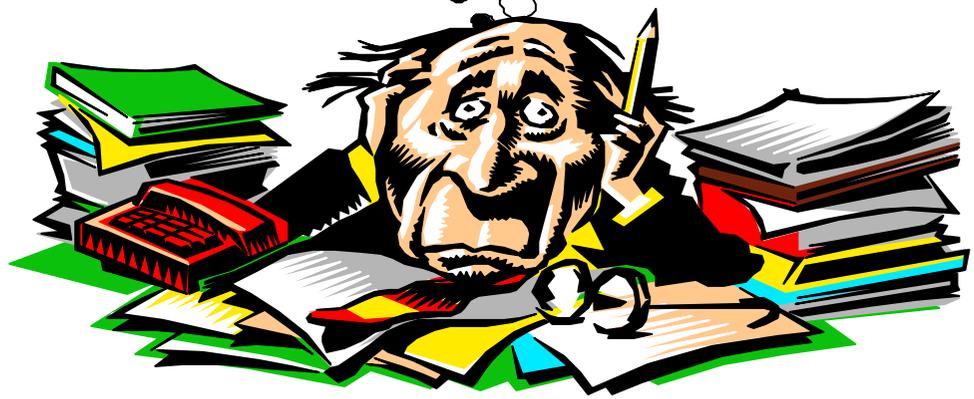
High Data
Mgmt Cost

IT Staff
Shortage

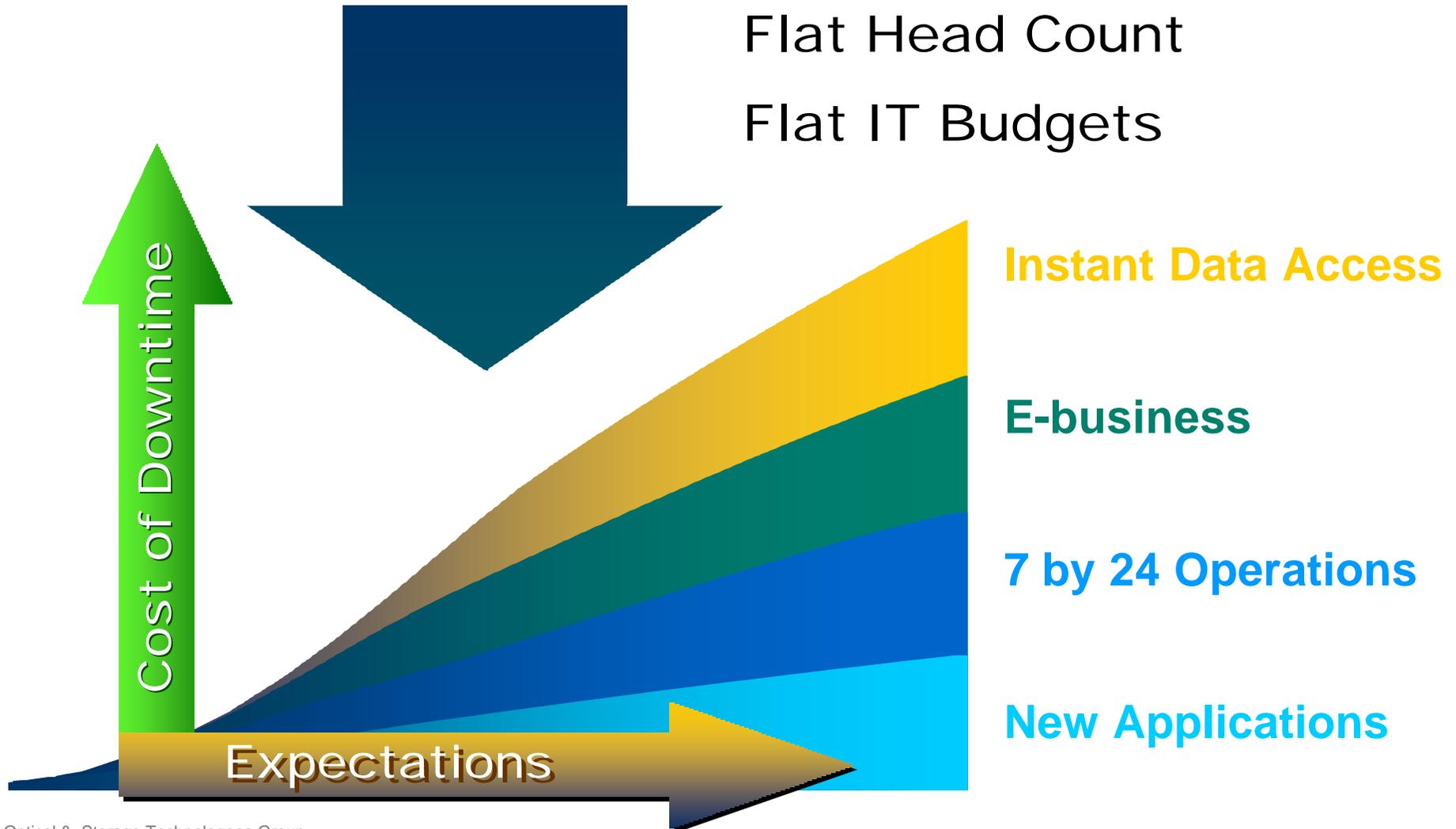


Storage
Sharing/Low
Utilization

Disaster
Recovery



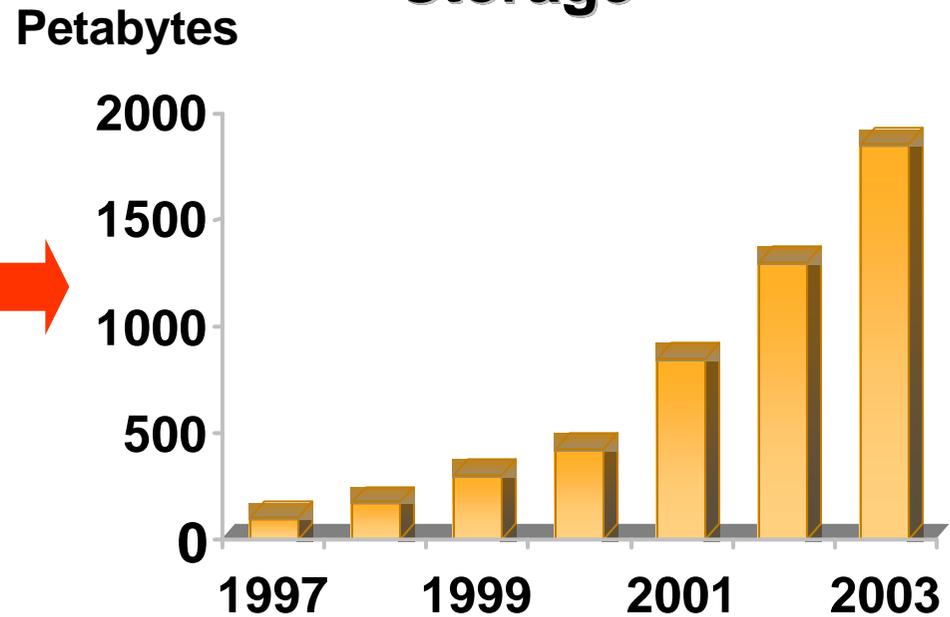
Flat Head Count
Flat IT Budgets



Velocity of information accumulation



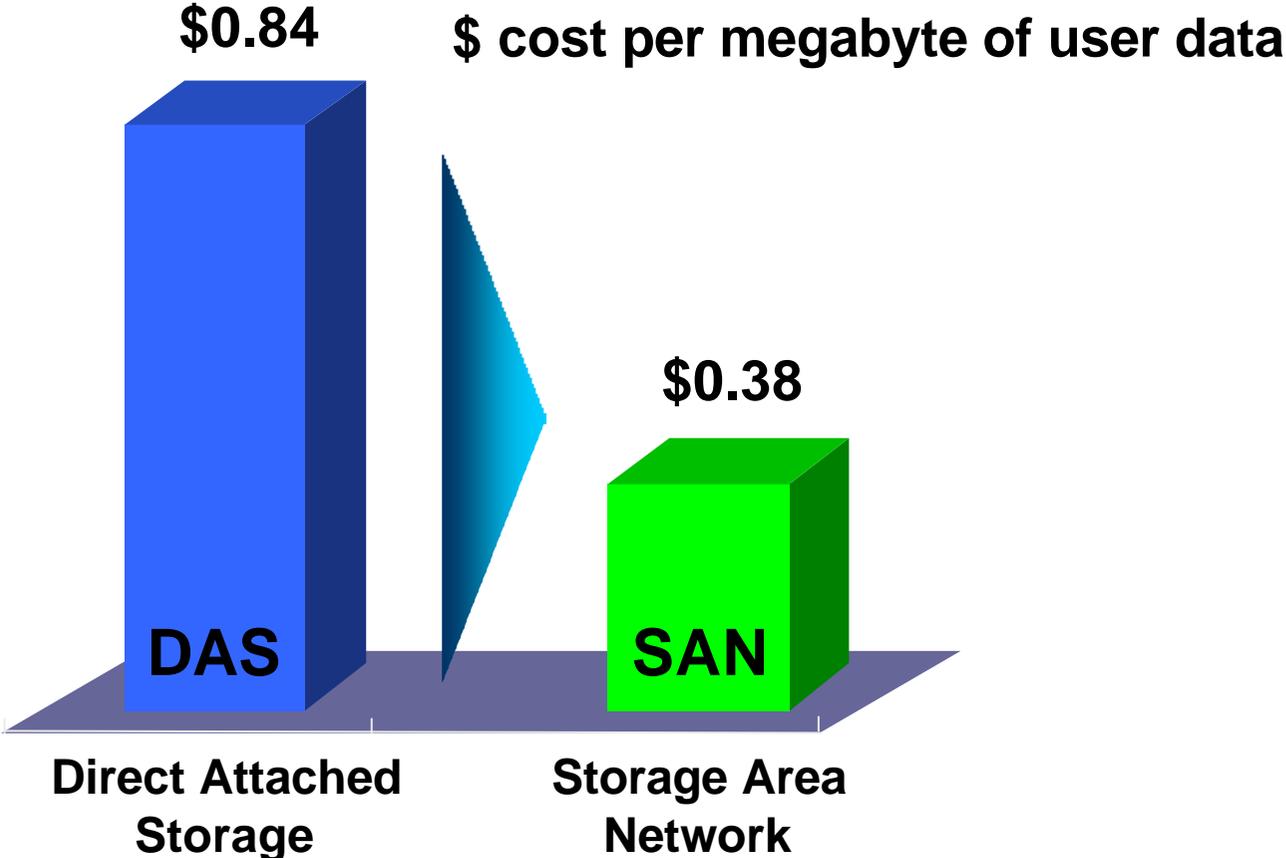
Content Digitization → Exponential demand for Storage



Source: IDC

1 Petabyte = 1000 Terabytes

TCO

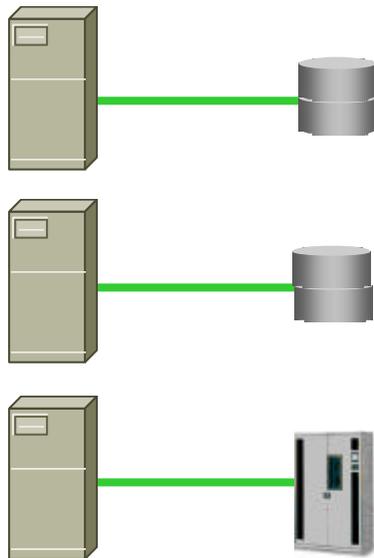


Based on a 3-Year total cost of ownership

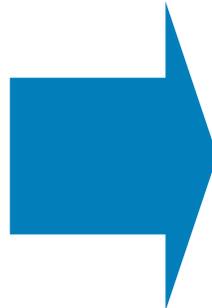
Source: McKinsey & Company, Merrill Lynch June 19, 2001

Then

IT \$ = 70% servers / 30% storage

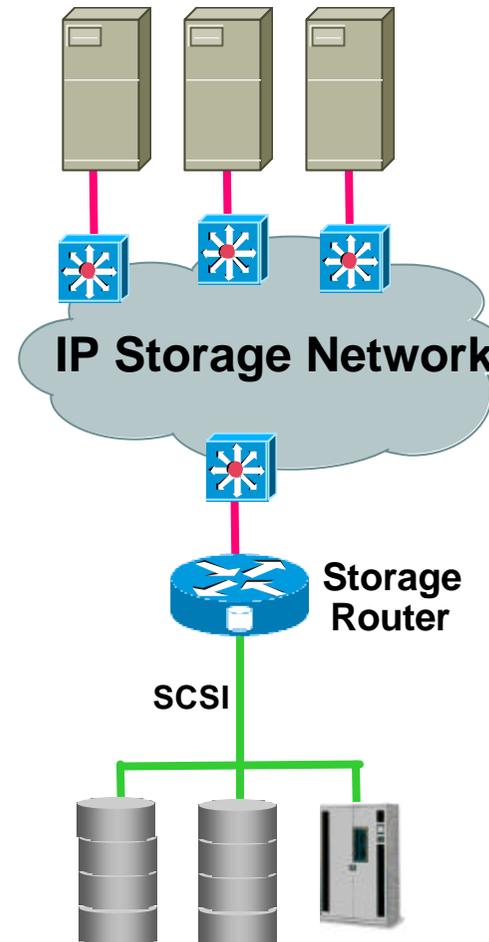


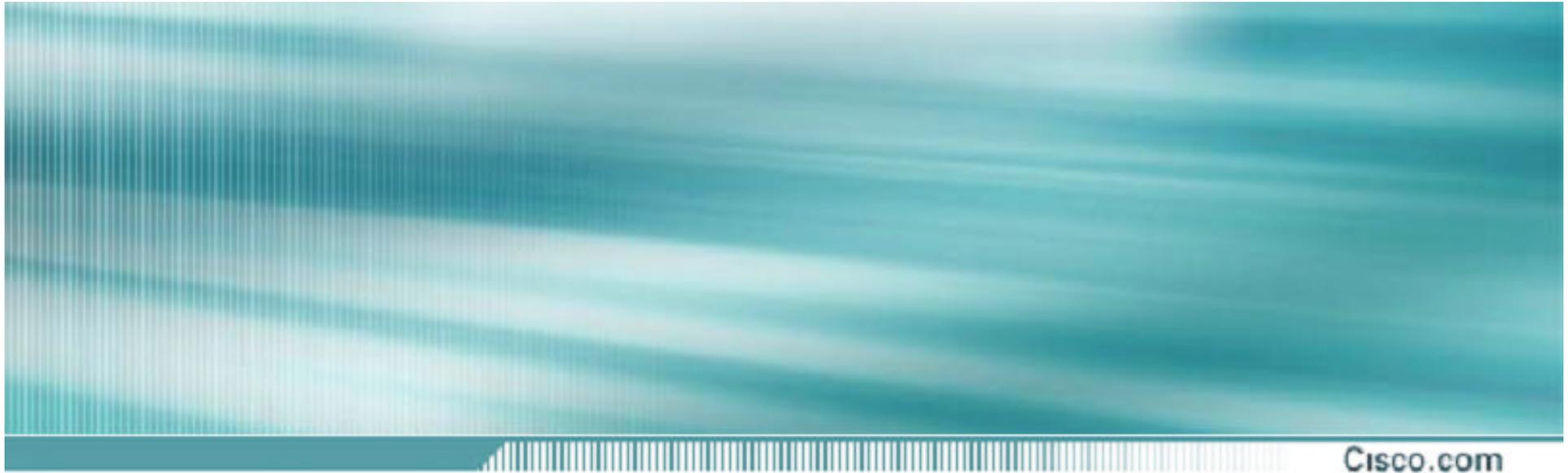
Direct Attached Storage



2002

IT \$ = 30% servers / 70% storage

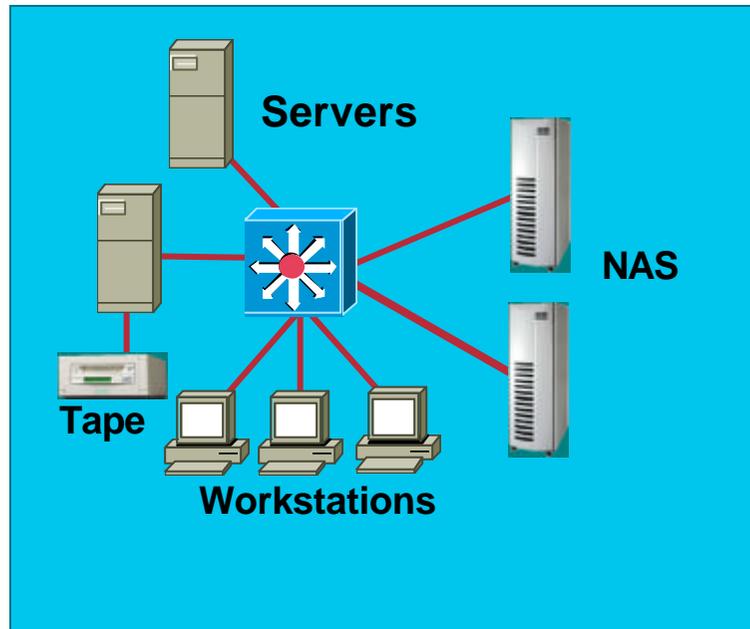




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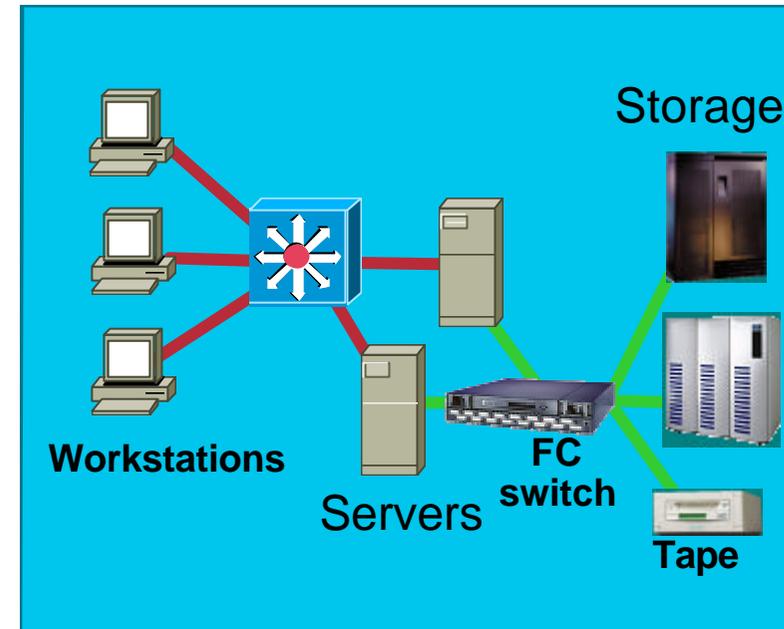
NAS SAN

NAS File Access



- File level operations: `opn`/`rd`/`wrt`/`close`/`mkdir`/`rmdir`
- easy extension over data networks
- NFS, CIFS, HTTP

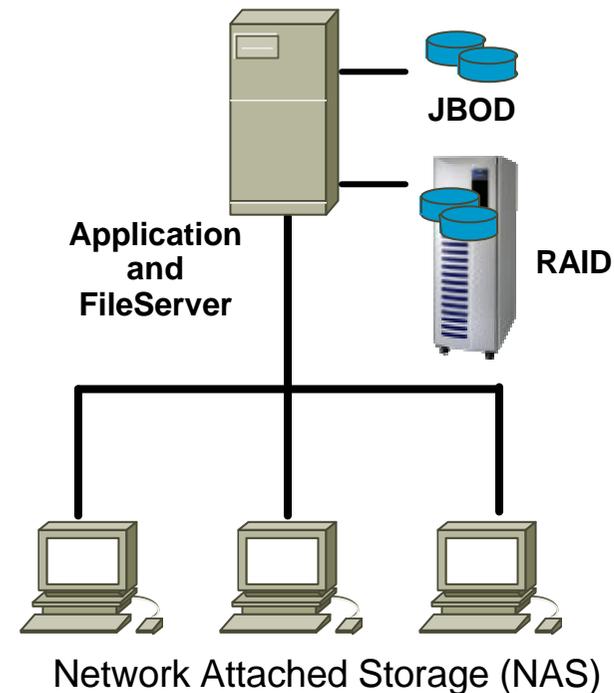
SAN Block Access



- large datablocks efficiently moved
- more difficult to extend over data networks due to strict timing & protocols (SCSI)
- Database applications

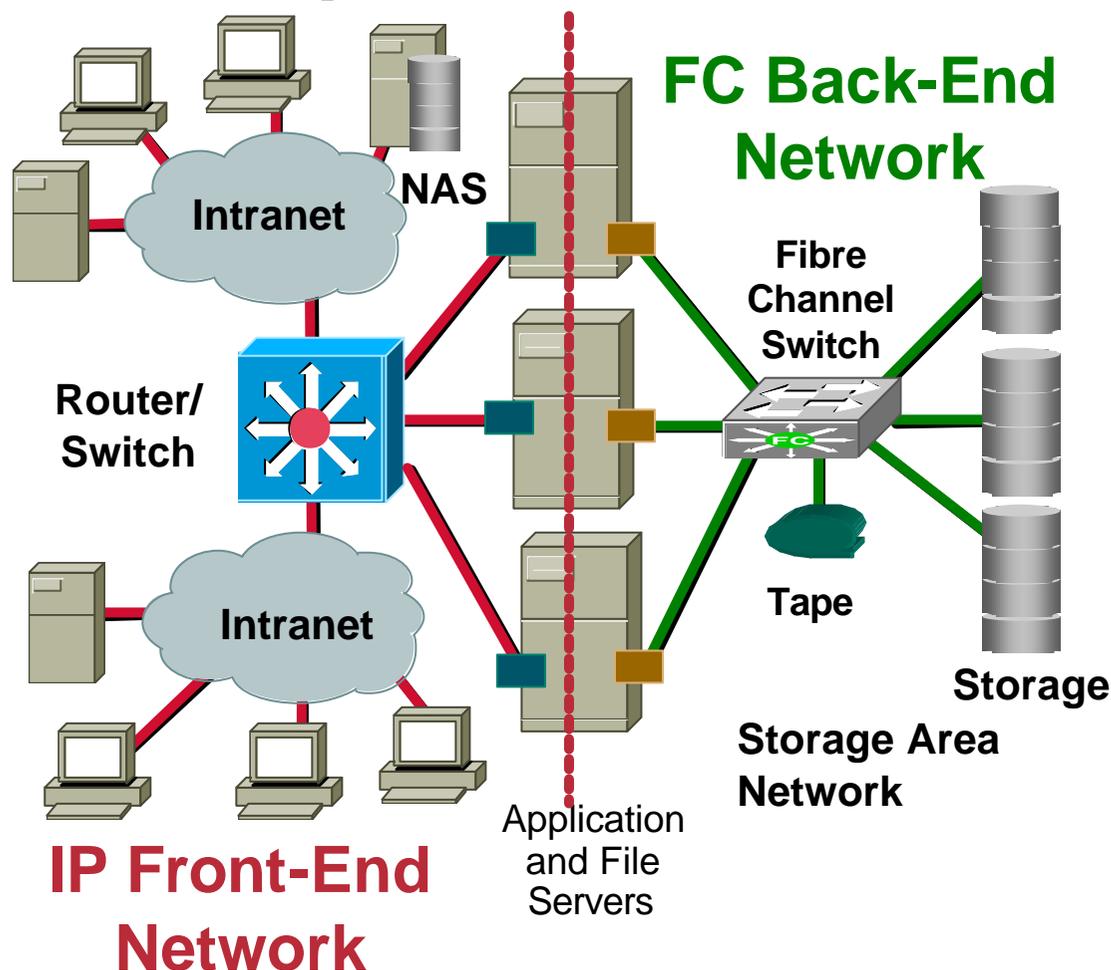
- **All storage attached to servers**
- **Limited to server vendor for storage**
- **Storage sharing creates CPU overhead**
- **Server burdened with disk I/O traffic**
- **Limited scalability and low performance**

Server-based Storage



SANs Create Two Separate Networks

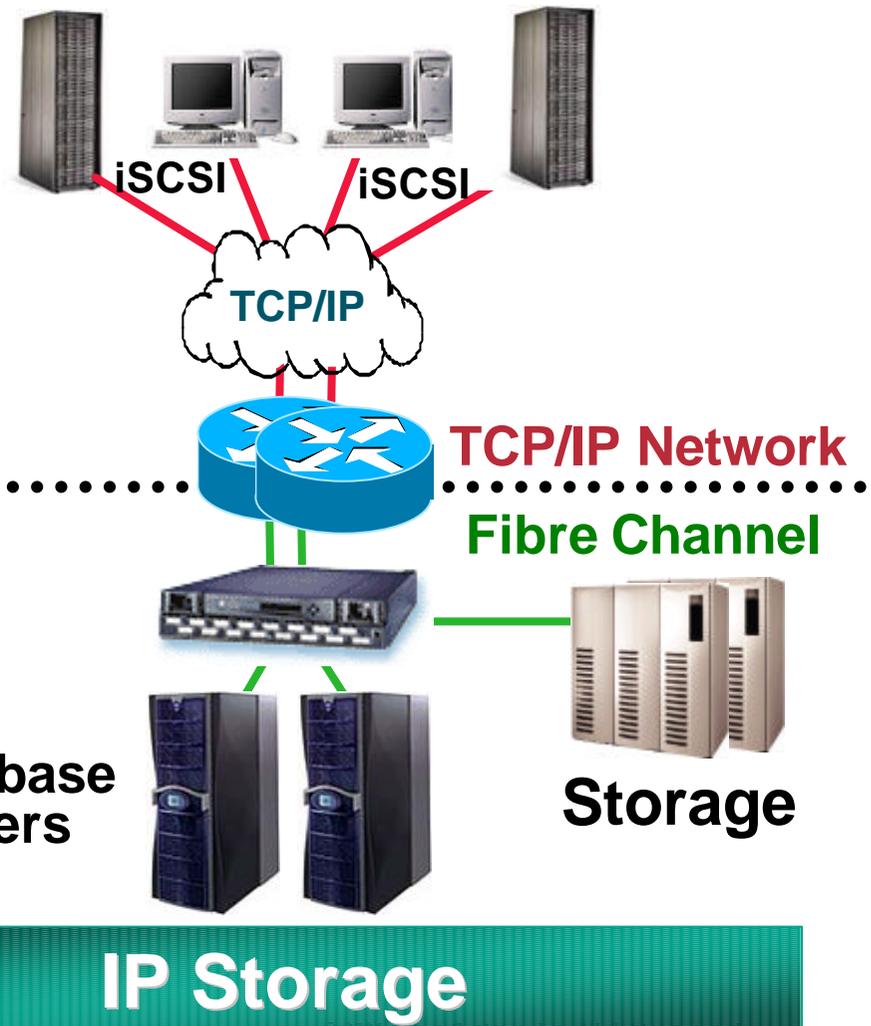
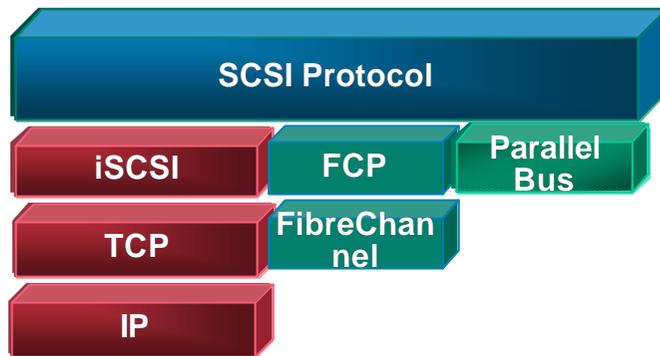
- **Two different networks**
 - Different Mgt tools
 - Different Monitoring tools
 - Different Security tools
- **Limited Interoperability**
- **Isolated “SAN Islands”**
- **Minimal storage security**



IP

Why use **TWO** networks when you can use the **ONE** you have ??

- **Extend accessibility of FC SANs to IP the world**



IP

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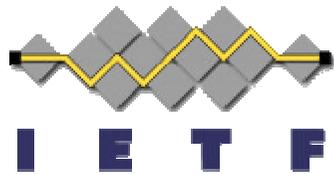
- **IP makes 'SCSI' distance-independent**
- **Ubiquitous & mature nature of IP**
- **Single technology for Enterprise and Storage Network**
- **Low support cost**
- **Scalability- Media, distance, node count, performance**
- **Manageable, secure and interoperable**
 - Supporting technologies: SNMP, MIBs, DNS, LDAP, QoS, IPSEC, VLANs, Firewalls.....
- **R&D investment on Ethernet/IP far outstretches other technologies**



IP-SAN

SAN

FC SANs



IP Technology

- Storage Connectivity
- High Speed Storage Access
- High Availability

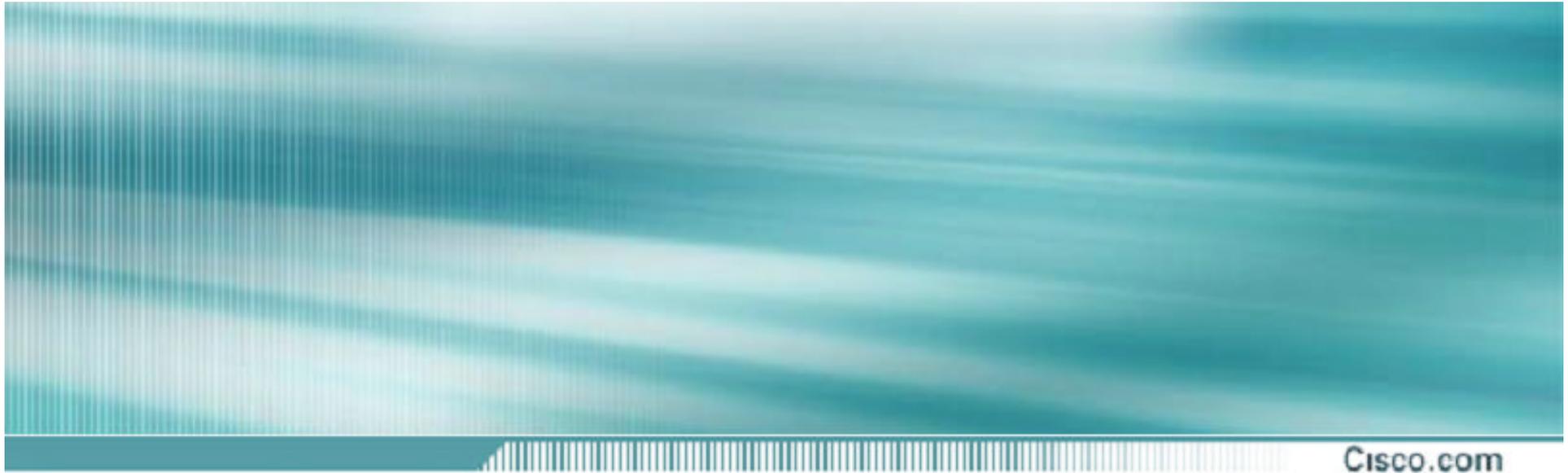
- Interoperability
- Scalability
- Familiarity
- Wide Area Access
- Security
- Management
- Quality of Service



IP-SAN



Storage Networking
Industry Association



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iSCSI

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**Universal Access to
Storage over IP Networks**



Cisco SN 5420



Cisco SN 5428 Storage Router

Introducing: SN 5428

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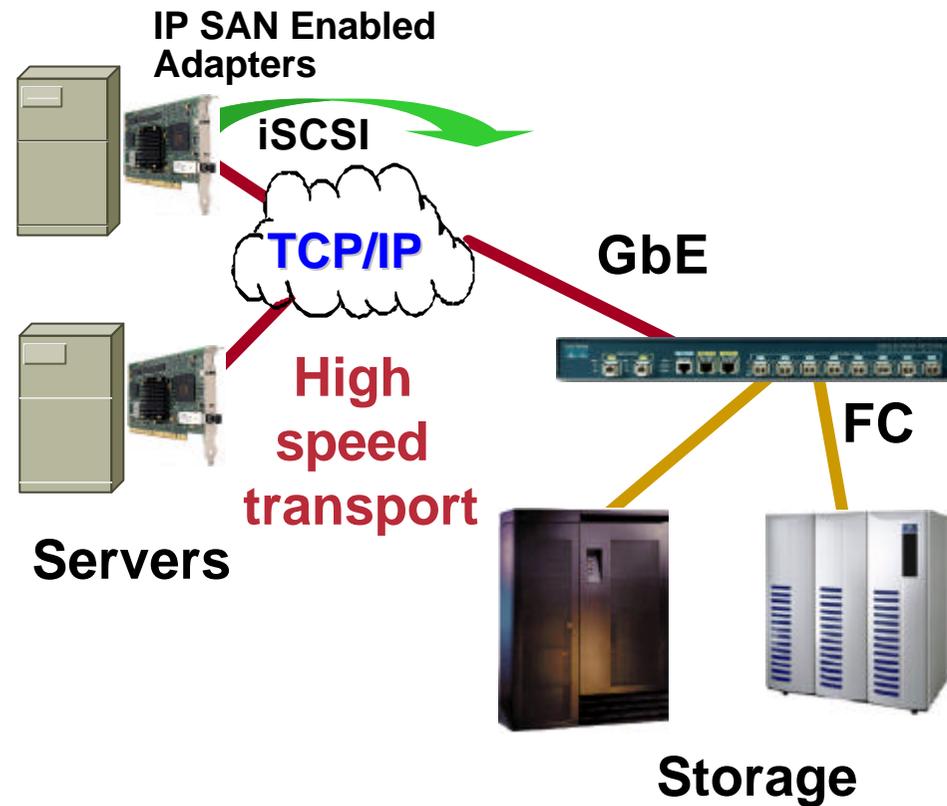


- **Departmental/Workgroup storage networking router**
- **Storage Router for small/medium business**
- **Customer will couple with a Cisco Ethernet Switch for a total Storage Network solution**
- **Two Gigabit Ethernet ports**
 - Fanout to 10/100 servers using Cisco Switches**
- **Eight 1 & 2-gig Fibre Channel ports**
 - Connection to storage devices**
 - Connection to high-performance servers**

SN 5428

Features and Benefits

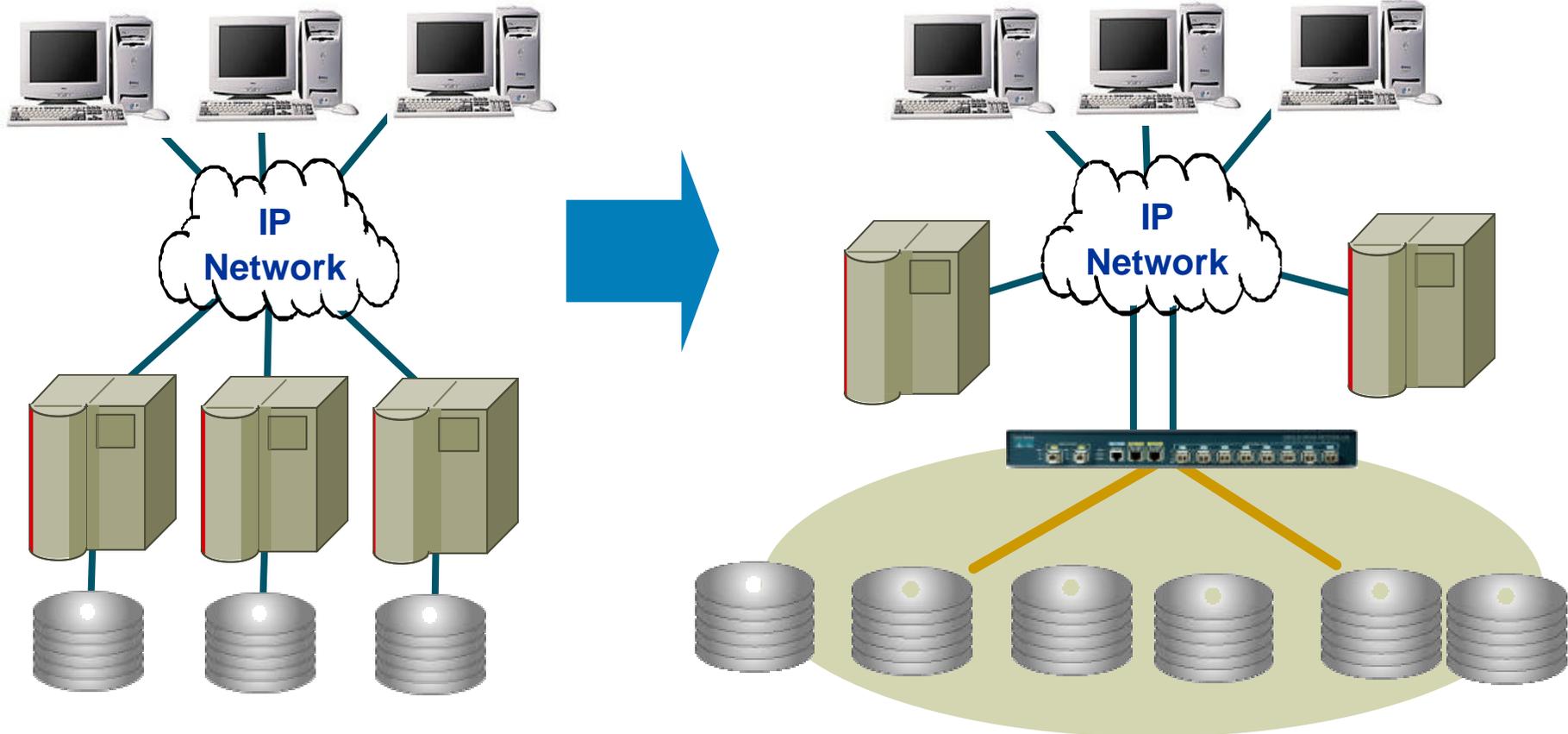
- Extend storage over IP networks
- iSCSI Transparent Routing
- iSCSI SAN interconnect (iSCSI back-to-back)
- Security ACLs/LUN Mapping
- TACACS+/RADIUS/CHAP user authentication
- VLAN Support
- 4-node clustering for high availability



■
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- ☞ **Difficult to manage**
- ☞ **Low storage utilization**
- ☞ **Difficult to expand/scale**

- ☞ **Centralized management**
- ☞ **Easier to share & scale**
- ☞ **Servers dedicated to appl. services**

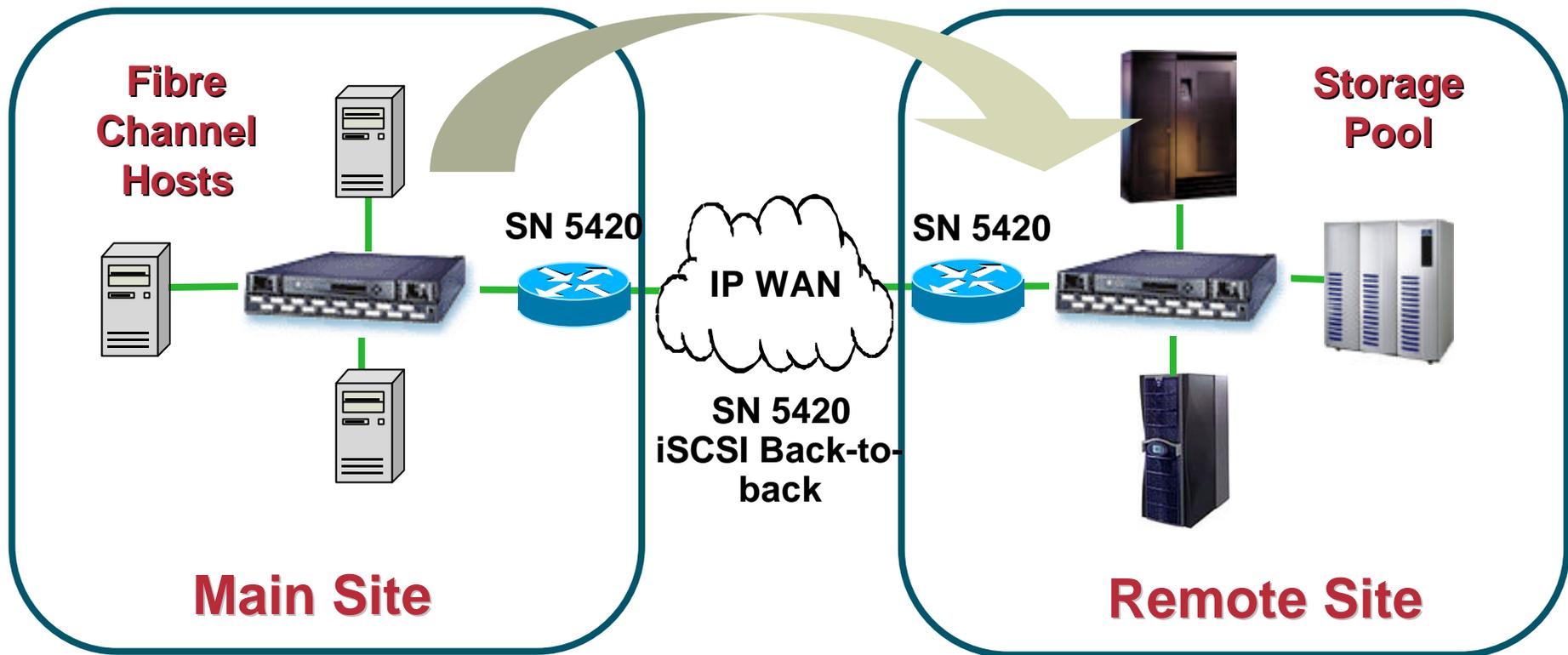


FC

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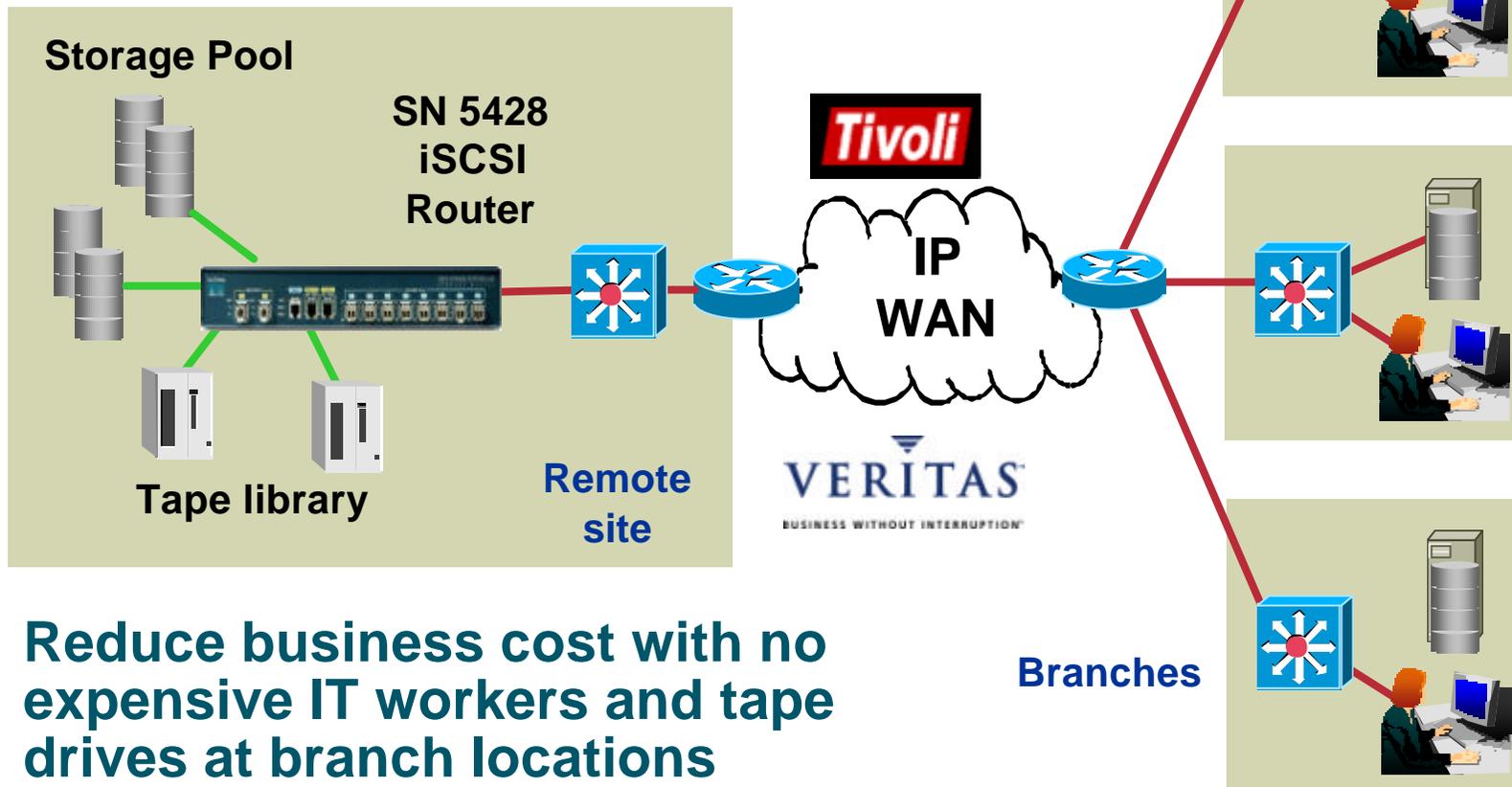
SAN

iSCSI SAN Interconnect provides an FC host access to storage devices in a remote Fibre Channel SAN



SN5428

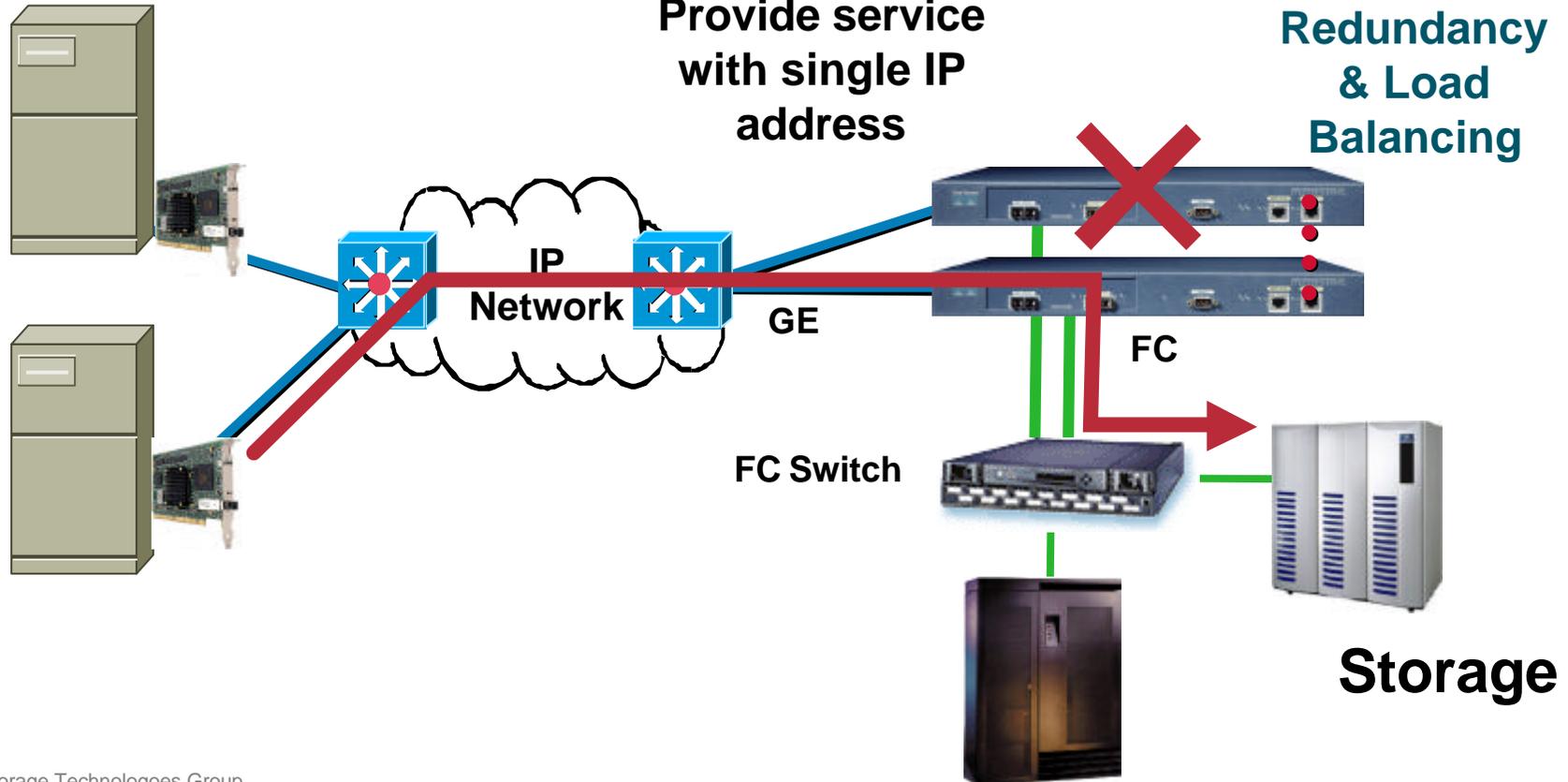
iSCSI-based storage solution allows seamless remote backup

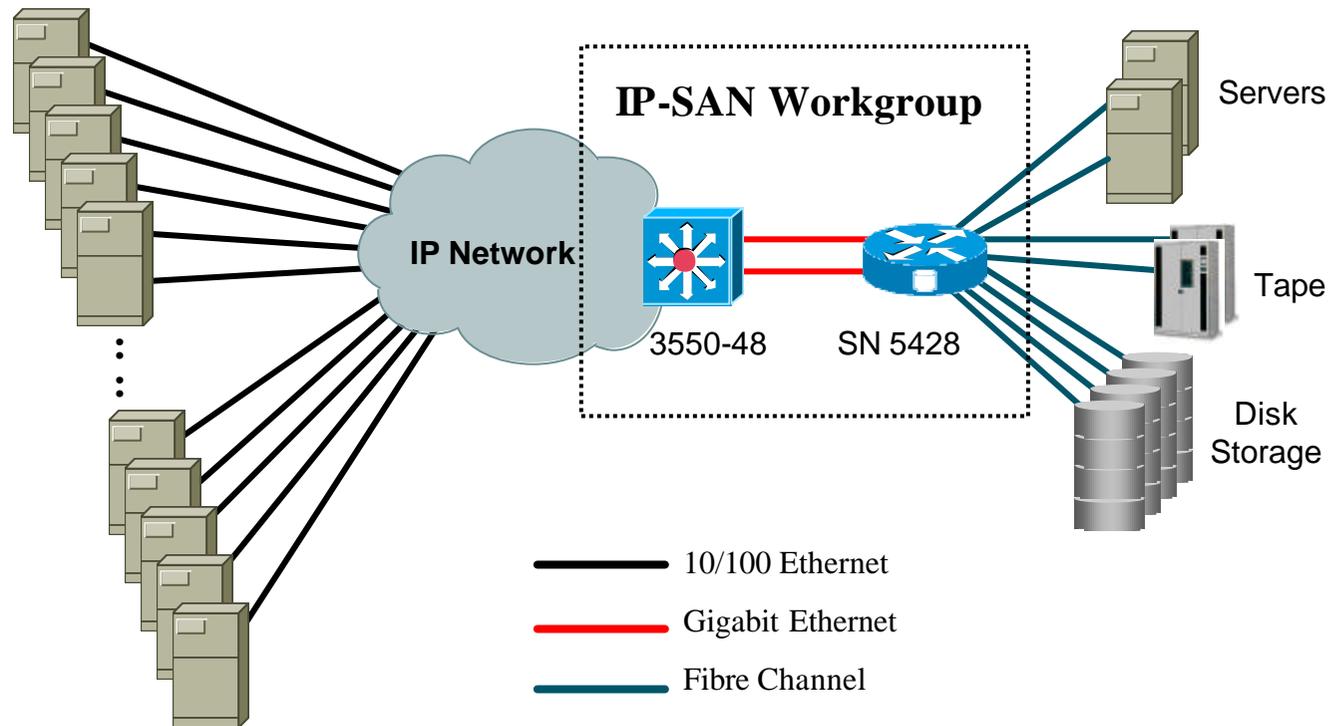


Reduce business cost with no expensive IT workers and tape drives at branch locations

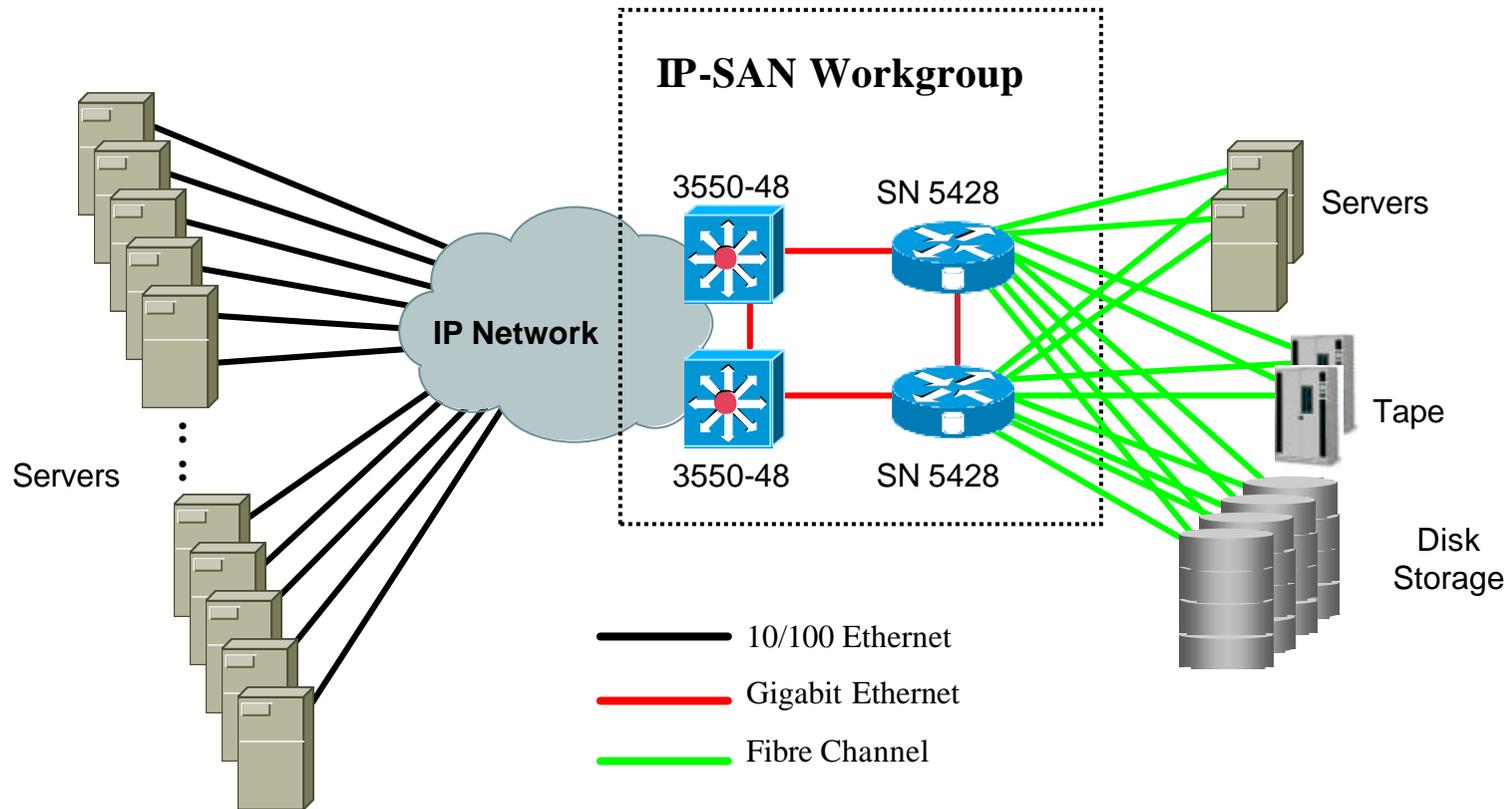
Two-node/Four-node high availability cluster

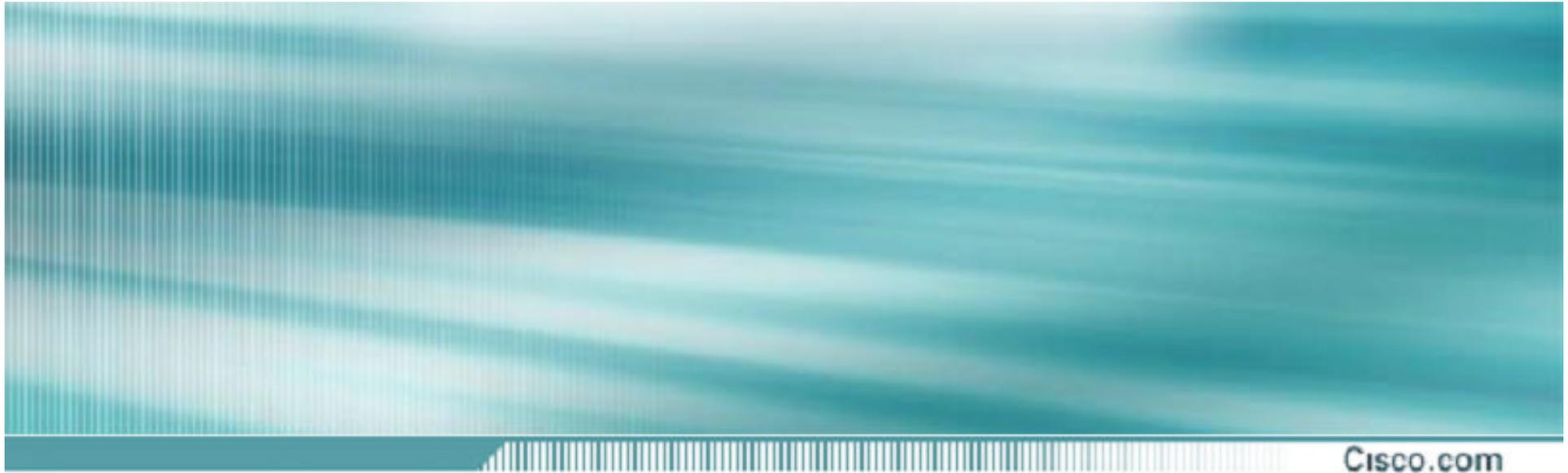
Host iSCSI Drivers
(Linux, Solarix, NT)





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Problem

- Required inexpensive access to pooled storage
- Adding storage to existing servers too expensive to manage
- Low levels of storage utilization

Solution

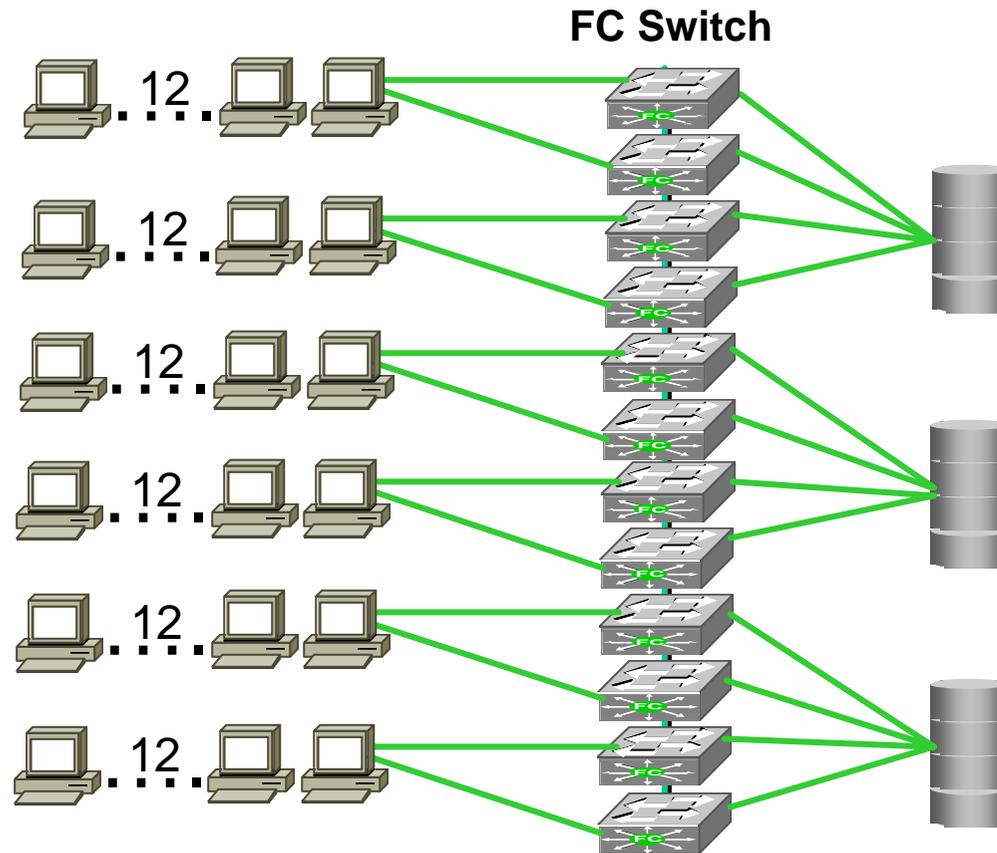
- Redundant Cisco SN5420 Storage Router
- Pooled storage
- Centralized backup and recovery

Financial Impact

- Initial capital cost reduction of over **\$600,000**
- Reduced cost of data management by **80 %**

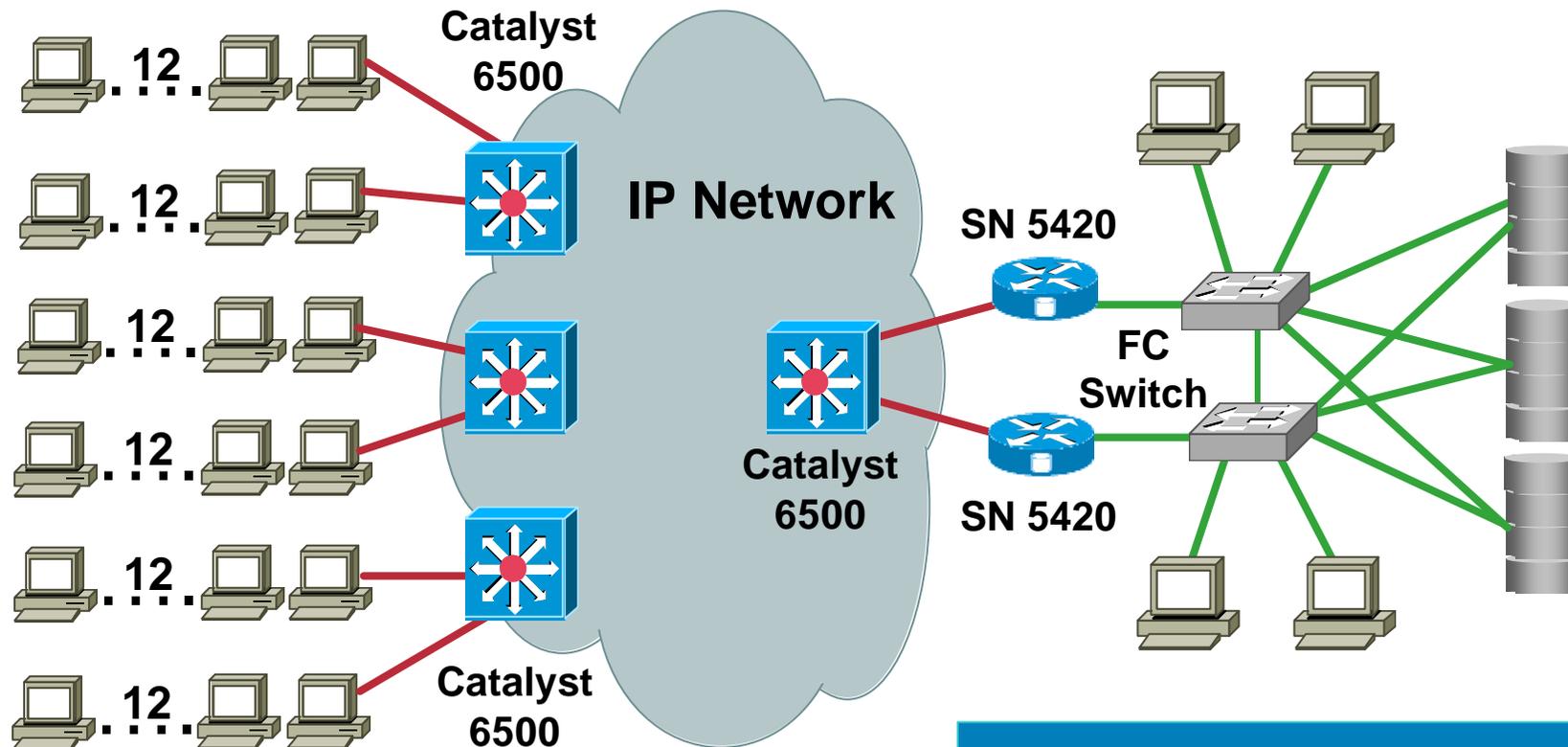
Operations Impact

- Met performance requirements of **94% server utilization**
- Centralized storage management
- Improved security for users
- Flexible access for remote locations



- 72 NT Servers
 - Compaq StorageWorks – 4 TB Disk
 - 12 Fibre Channel Switches
 - Dual path between all devices
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iSCSI



- 72 NT Servers
- Compaq StorageWorks – 4 TB Disk
- 2 Fibre Channel Switches
- Dual path between all devices

iSCSI

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- **IBM TotalStorage IP Storage 200i**
- **Cereva 5000 Internet Storage System**
- **Emulex GN9000/SI 1Gb/s iSCSI Host Bus Adapter**
- **Adaptec EtherStorage Adapter**
- **Intel PRO/1000 T IP Storage Adapter**
- **netConvergence iSCSI NIC & iSCSI device driver**
- **Lucent OptiStar GE1000 NIC**



**iSCSI & TCP/IP
processing in
ASIC to boost
performance!**

CISCO SYSTEMS



EMPOWERING THE
INTERNET GENERATIONSM