



IT Infrastructure to Support Operation Risk Management

-- Enables Enterprise Operation Excellence

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The Makings of a Resilient Business

Lehman Bros. Reopened for Business the Next Day

- **Recovering Applications and Data**
Synchronized data centers across a metro network ensured fast recovery of data and applications
- **Continuous Communications**
IP telephony network enabled continuous voice communications
Voice traffic rerouted over IP to alternate PSTN gateways in Europe, enabled communications with customers
- **Ensuring Continuous Access**
Data and communications secured over public networks using VPN technology provided continued access
Instant offices in hotel rooms, using wireless and VPN technologies allowed key personnel to get back to work

Operational Risk Management Cisco Response Review

Business Continuity



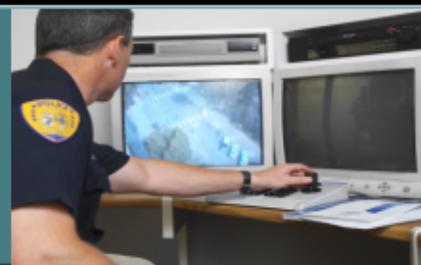
- Data Continuity
- Voice Continuity
- Facilities Mgmt
- Crisis Mgmt



Business Security



- IT Security
- "IP" Physical Security



Recording & Archiving



- Data Retention & Consolidation
- Voice & Video Recording
- Information Retrieval



Knowledge Management



- e-learning
- GAP Analysis
- Policies and Processes Enforcement



Resilience IT Can Help You Achieve ORM

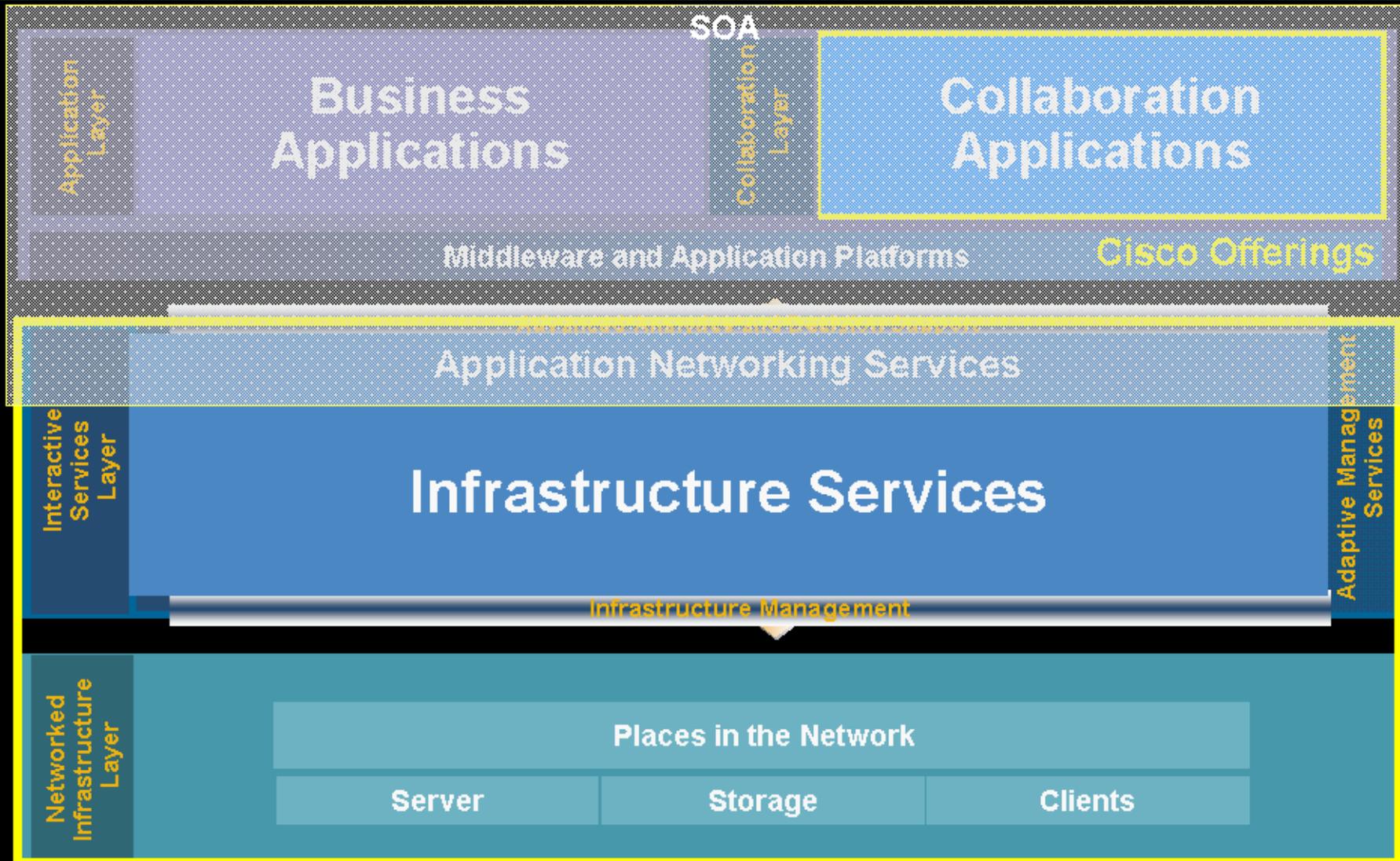


Networked Virtual Organizations are Agile

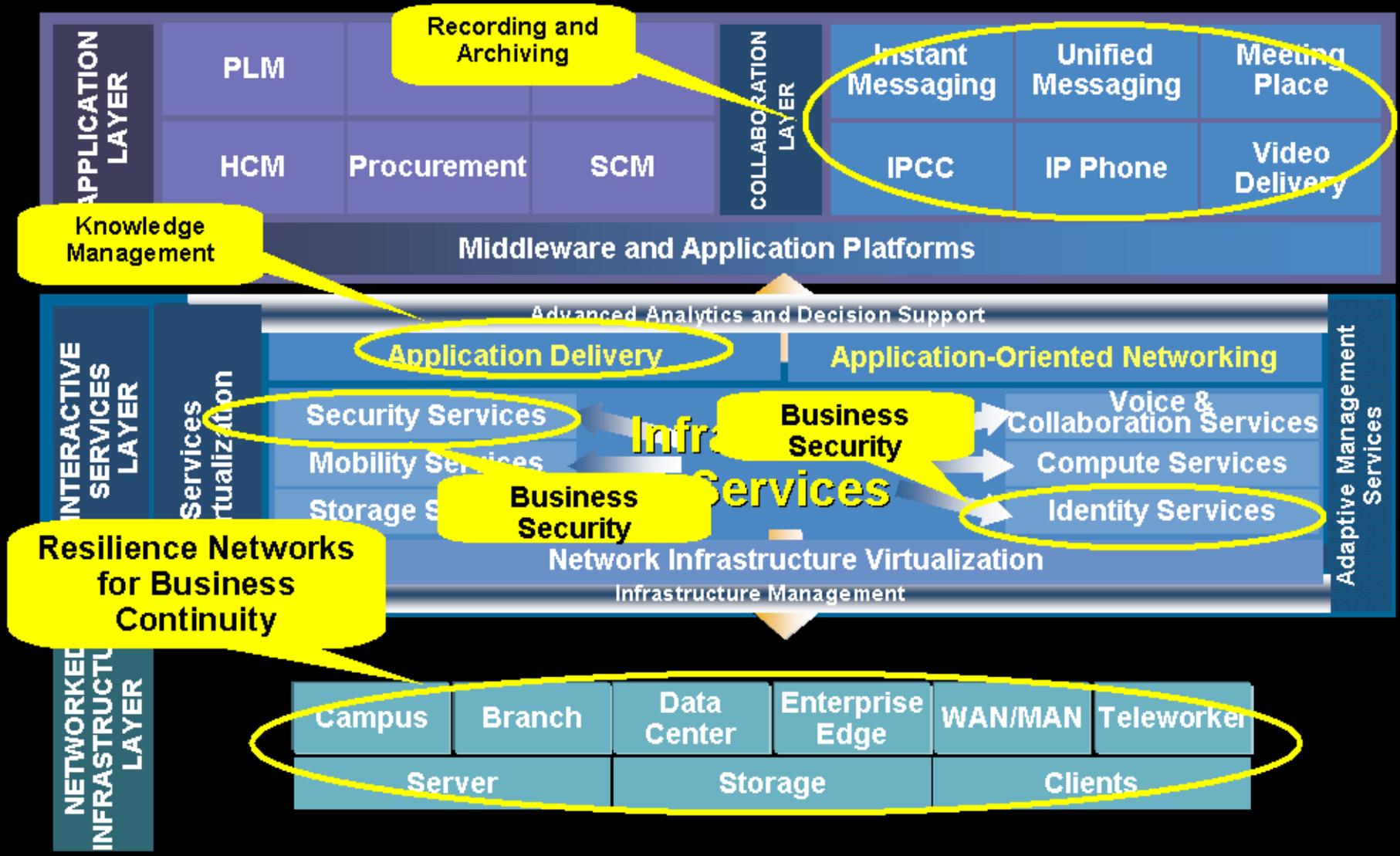


- Mobility and IP communications increase productivity
- Innovative IP applications enhance agility
- Storage Networking provides backup and recovery
- Networked security protects business information and assets
- Converged infrastructure enables IP telephony, telecommuting, and video for cost reduction
- Diversified IP communications reduce risk
- Distributed architecture provides resilience, not just availability
- Network intelligence ensures adaptability and flexibility, while reducing complexity

Cisco Service-Oriented Network Architecture (SONA) Will Be The Key



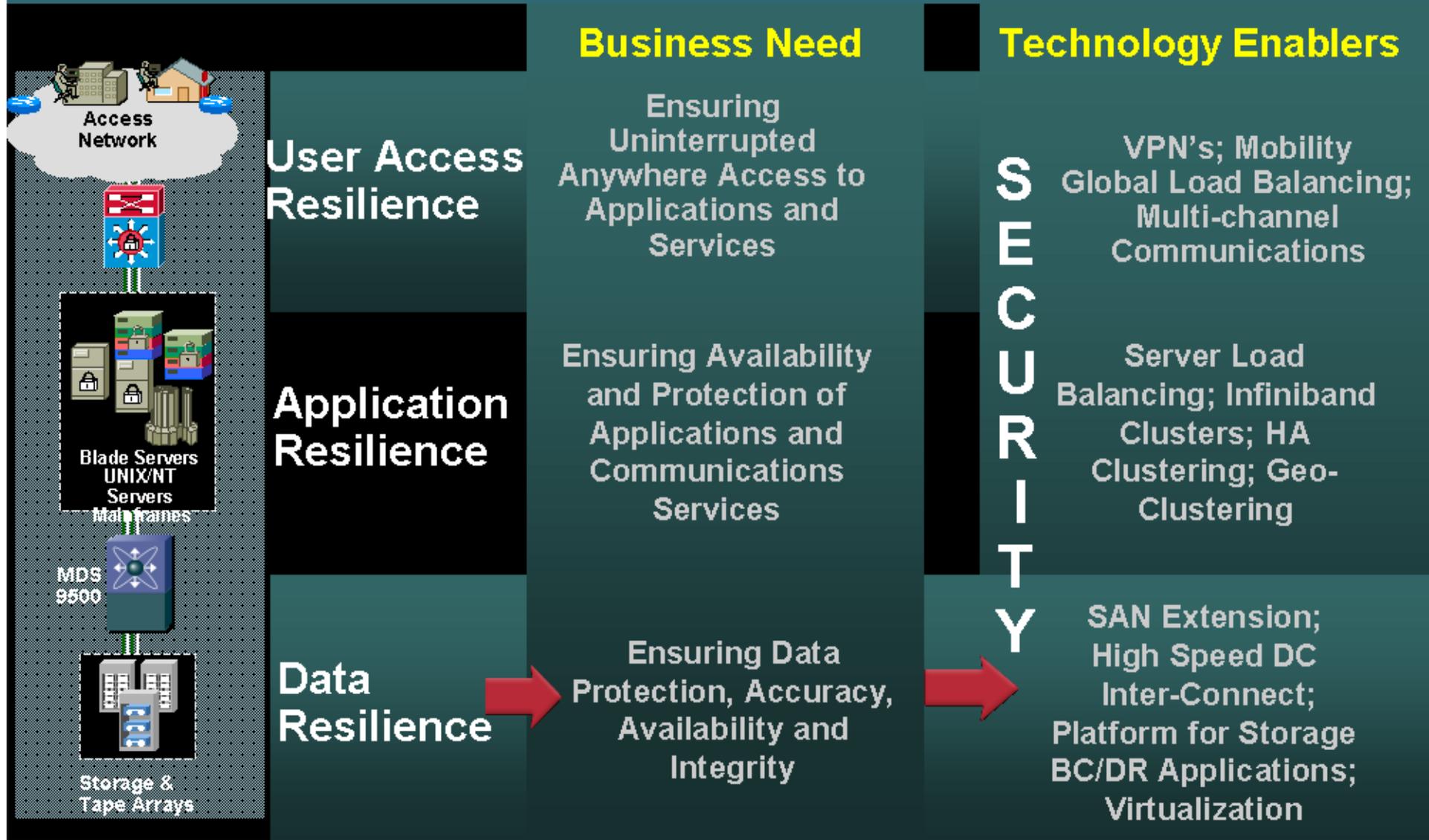
Cisco SONA Helps You Build the ORM Infrastructure



Resilience Networks for Business Continuity



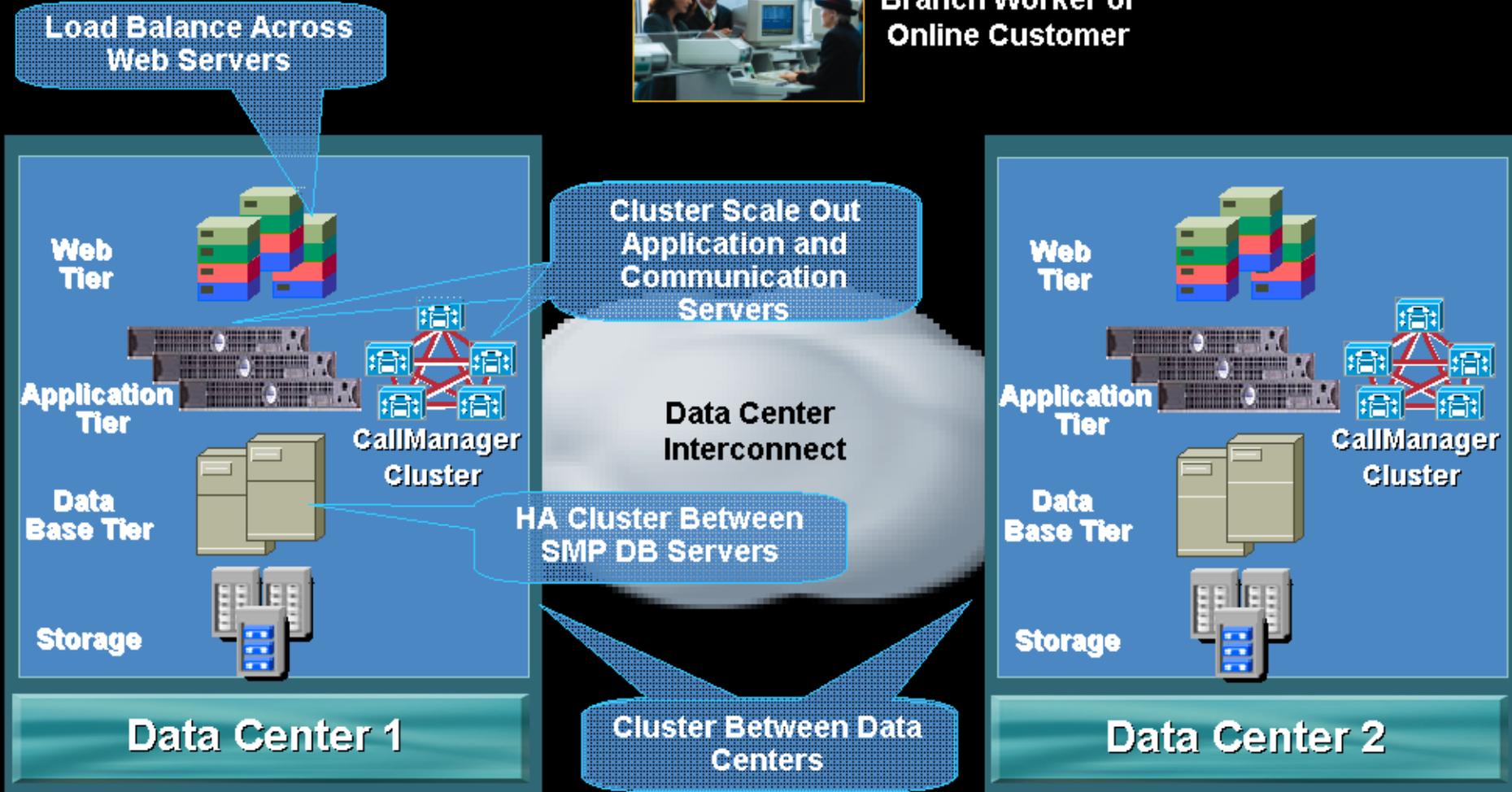
Resilience Network for Business Continuity:



Removing Points of Failure At All Tiers - Application Resilience

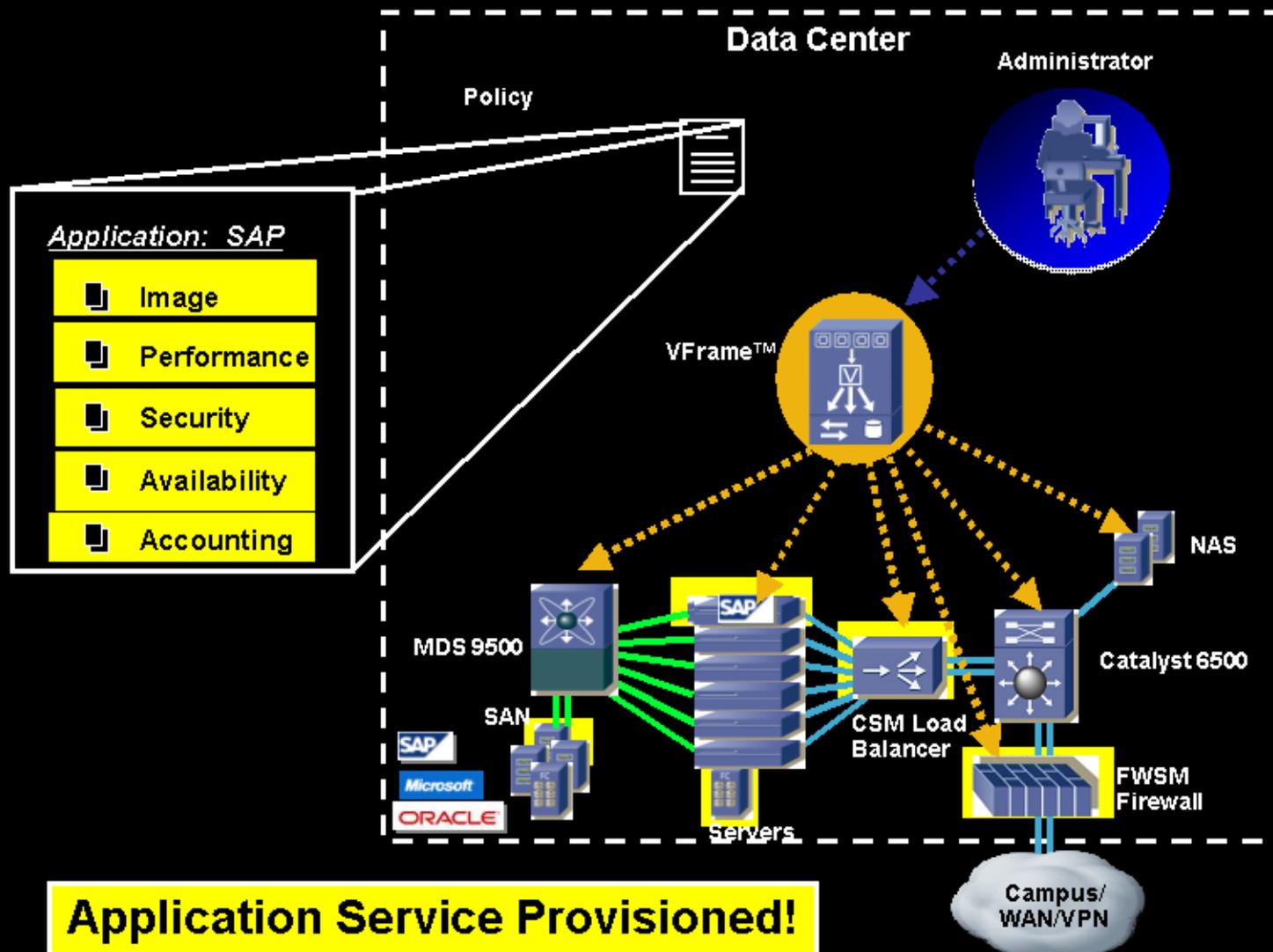


Branch Worker or
Online Customer



Dynamic Data Center Provisioning

Vframe Data Center 1.0



Define application services and pass policy to VFrame

VFrame translates policies to actions and passes to infrastructure

VFrame identifies right App / OS Image From storage

VFrame picks server with right criteria to run application and boots server

VFrame gives new server right VLAN and LUN info so it can find/be found by right clients and storage

VFrame provisions security policies to FWSM

VFrame provisions CSM to add new server to load balancing pool

Business Applications Availability Challenges



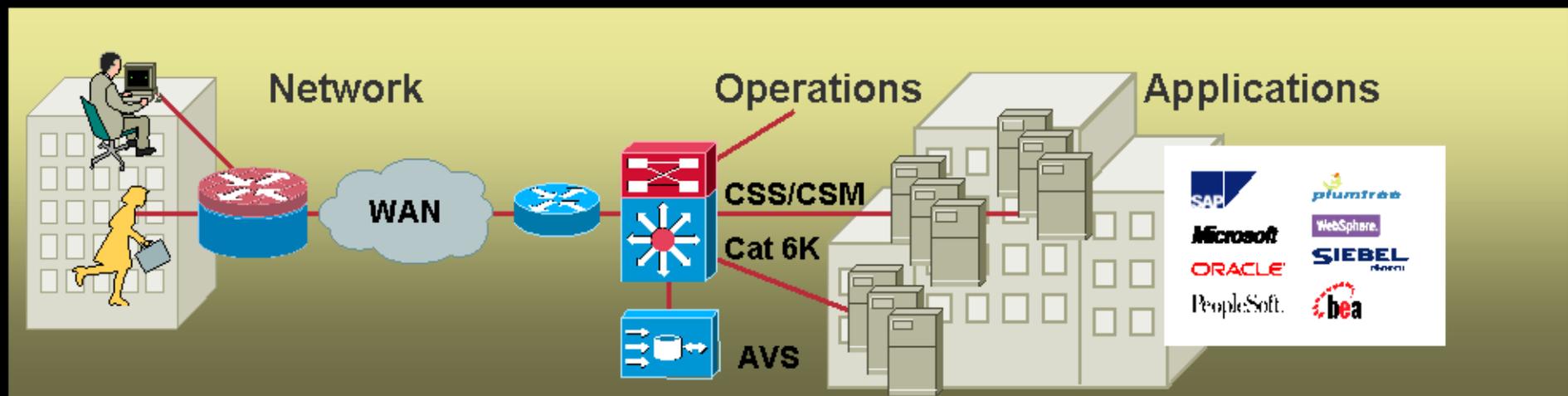
Web-based Applications are Not Optimized for WAN

- Performance degrades as network latency increases
- Applications make multiple calls to render a single page
- Limited bandwidth compounds the performance problems

- Web-based vulnerabilities
- Performance mgmt capabilities:
 - Why is an app running slow?
 - Where is the bottleneck?

Application Velocity System (AVS): Optimization of Web-based Business Apps over the WAN:

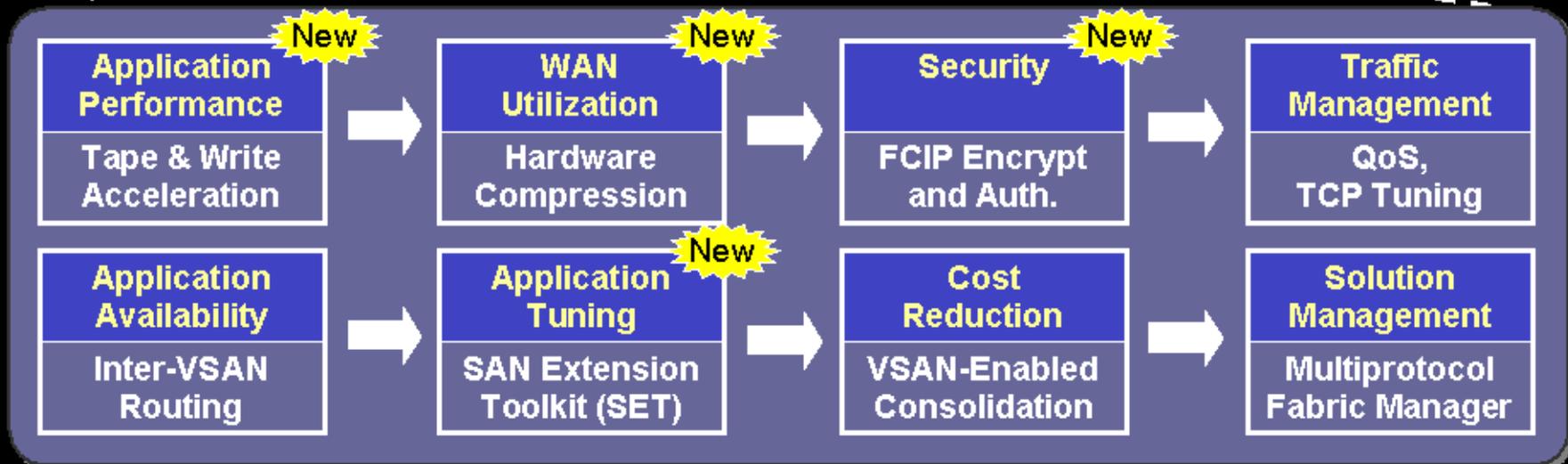
- Accelerate and optimize all web-based applications across the extended enterprise
- Deliver, monitor, and secure application service to all users
- Dynamically caches, transforms content, compresses content, and secures the web with full-proxy functionality
- Only data center appliance to control and optimize at Layer-7
 - 2X-response time improvements
 - 80% decrease in bandwidth requirements
 - 80% fewer server cycles



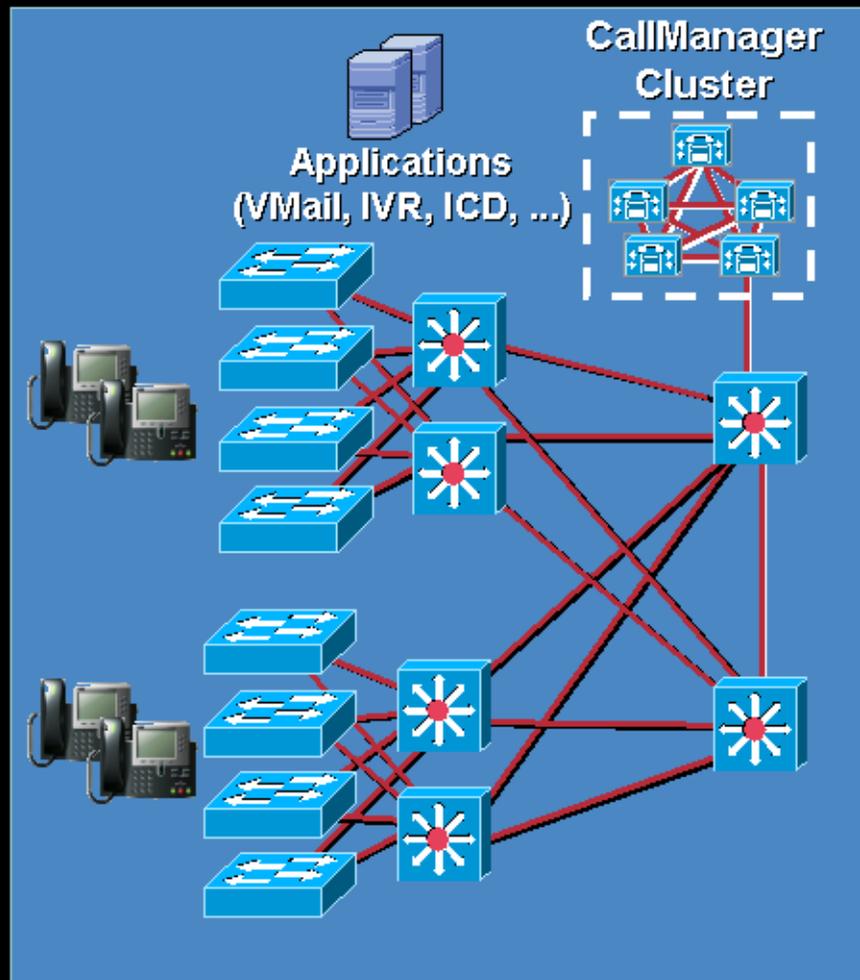
Comprehensive SAN Extension Solution

Primary Data Center

Backup Data Center



Communications Server Clustering for Availability and Scalability



- Enables call processing redundancy for fast failover
- Yields scalability up to 10,000 IP Phones per cluster
- Assures consistent device configuration and optimal call routing
- Local and distributed clusters

Ensuring Continuous Access

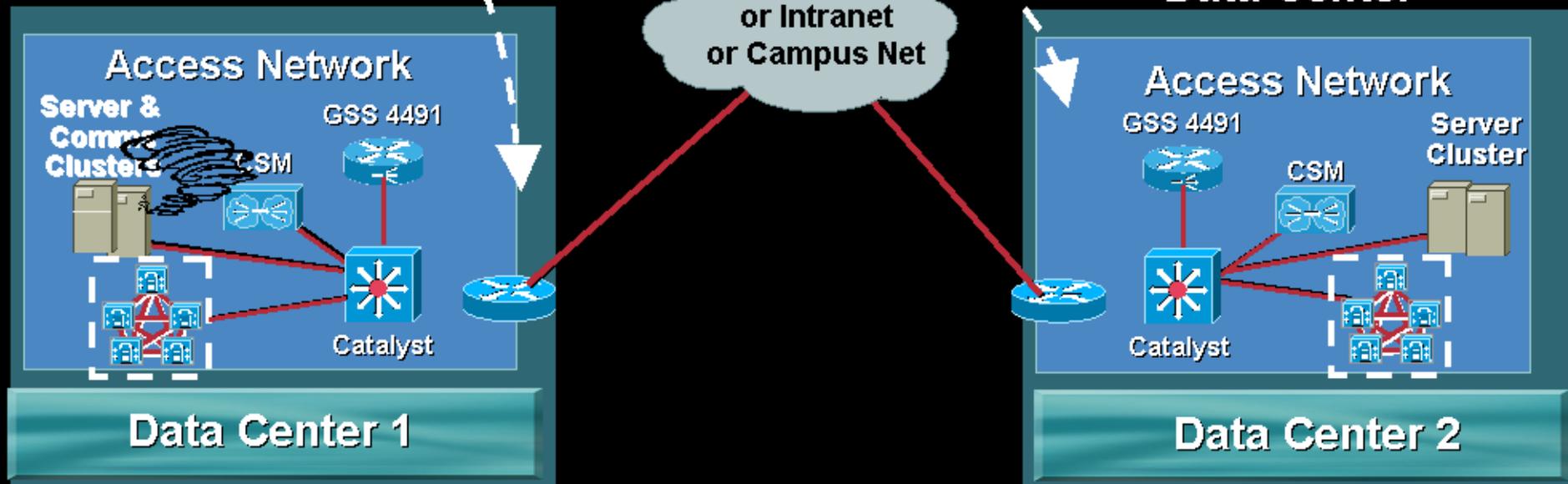
Branch Worker or
Online Customer



- Load balance across multiple sites
- Redirects users to most available Site
- Unique proximity features

Application
Servers Fail

Redirect to
Secondary
Data Center



Ensuring Continuous Access

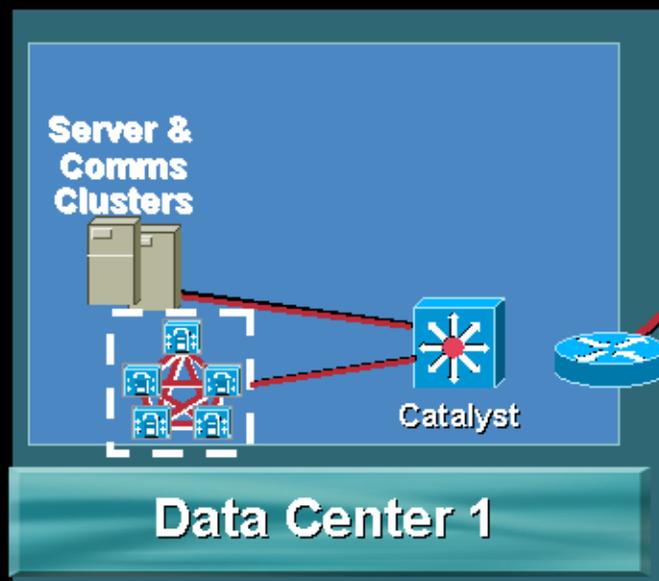
Rapid Deployment of Emergency Branches/SOHO

- **Wireless for Rapid LAN Deployment**
- **IP Communications for Internal and External Communications**
- **VPN for Anywhere Location**

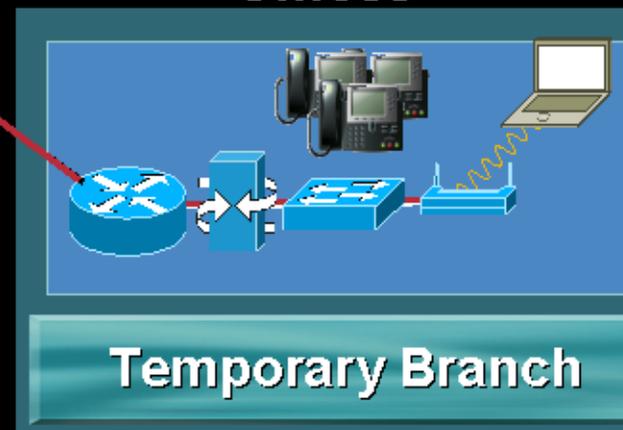


Branch

**Branch or
Campus
Disrupted**



**Deploy Mobile
Offices**



IT for Business Security



Security Operation Center (SOC)



SELF-DEFENDING NETWORK

An Initiative to Dramatically
Improve the Network's Ability
to Identify, Prevent, and
Adapt to Threats

INTEGRATED SECURITY

- Secure Connectivity
- Threat Defense
- Trust and Identity Mgt

ADVANCED SECURITY TECHNOLOGIES

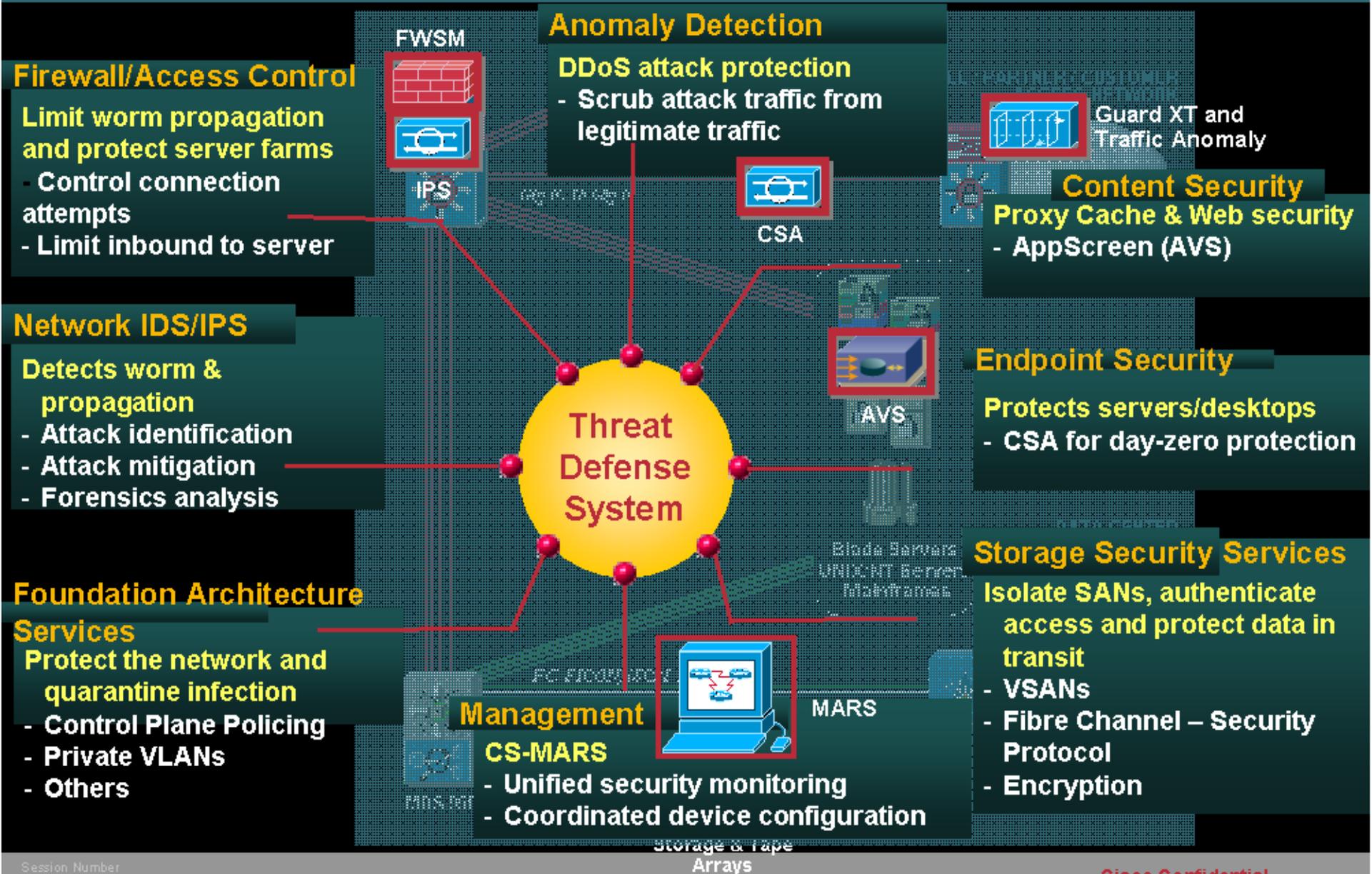
- Endpoint Anomaly
- Application Firewall
- Intrusion Protection
- SSL VPN
- Network Anomaly

SYSTEM LEVEL SOLUTION

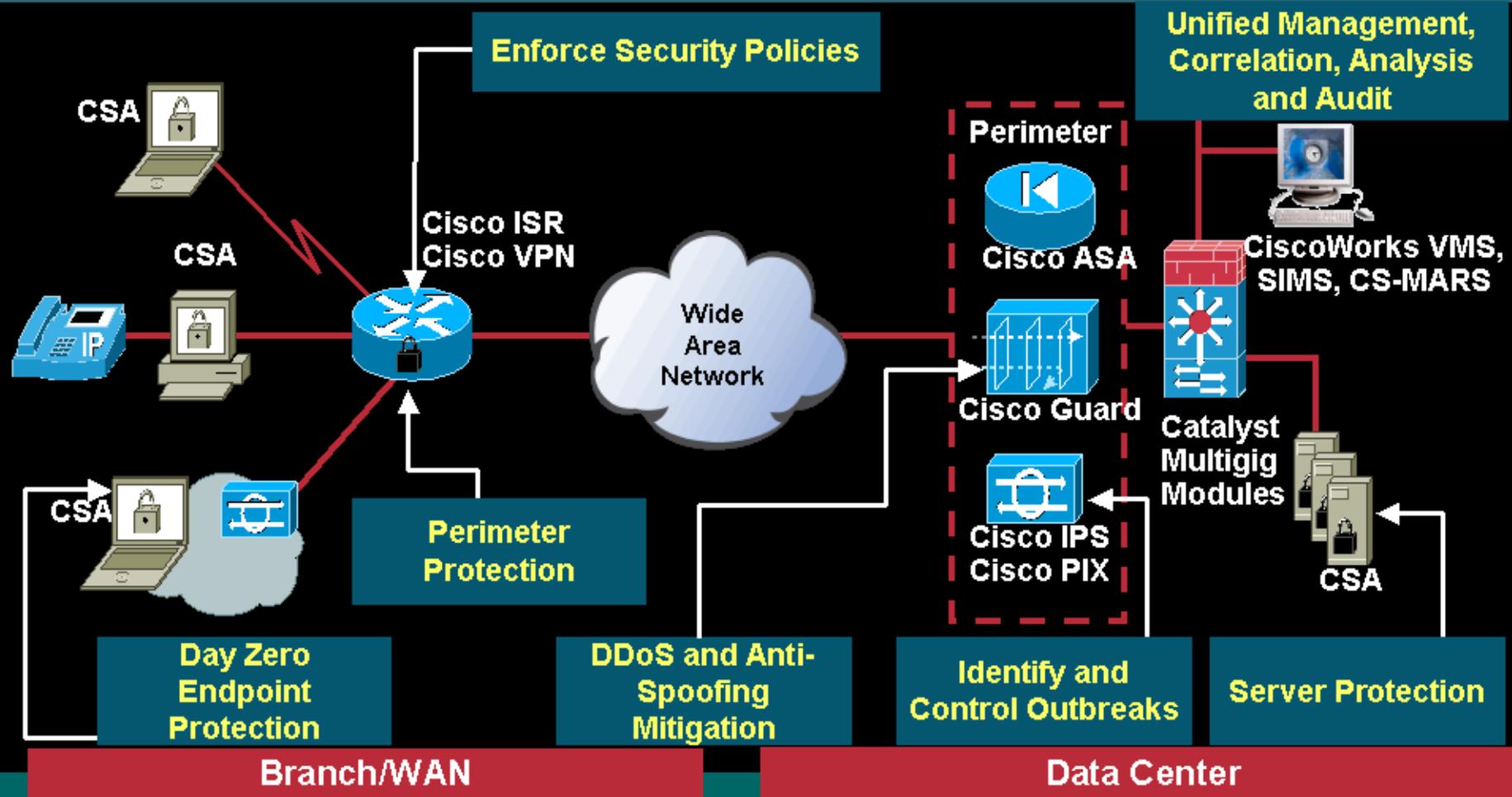
- Endpoint + Network + Policy Servers
- Partnerships

Cisco Threat Defense System for the Data Center

Defense in Depth



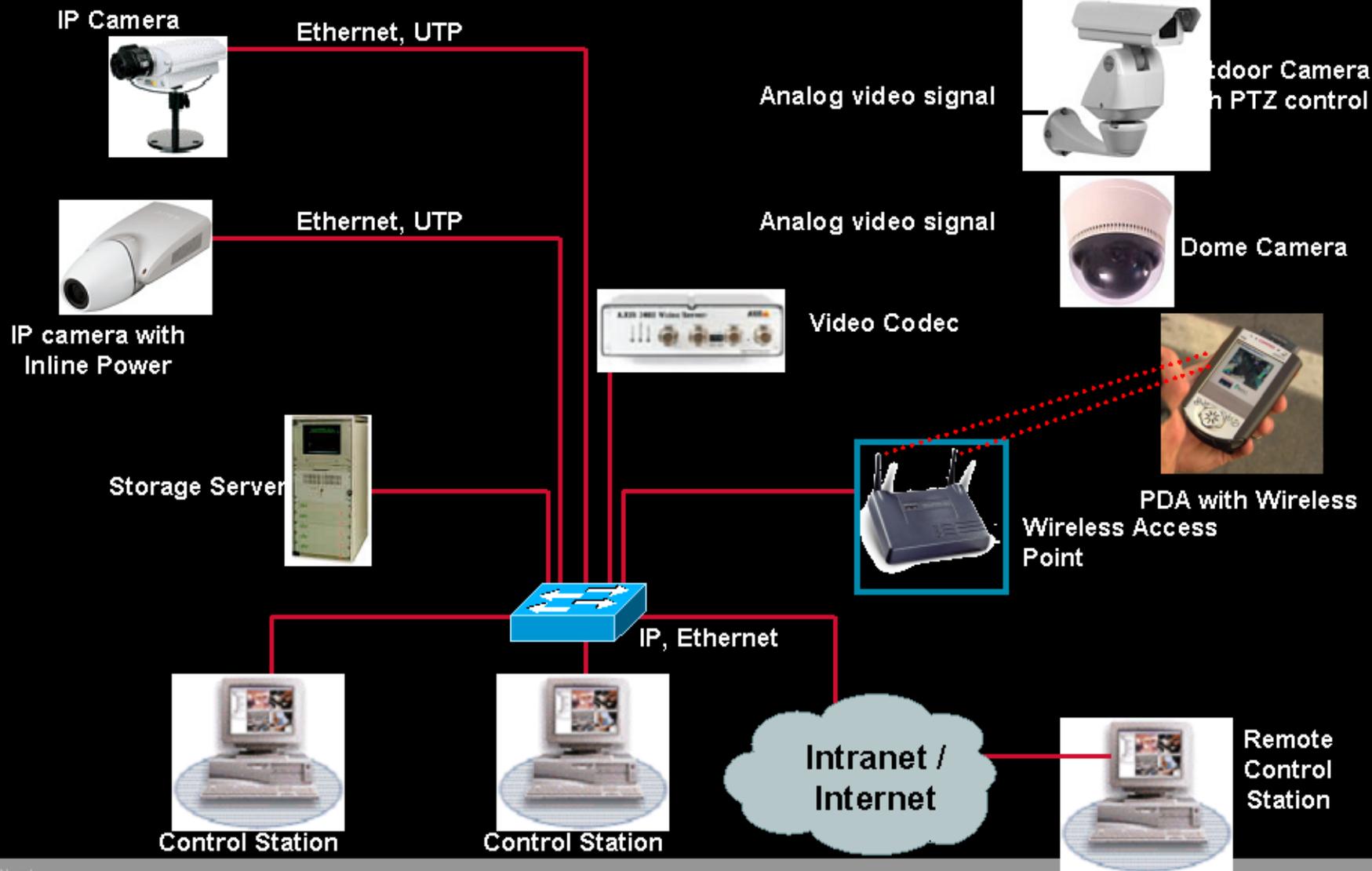
IT Security in the Places of Network



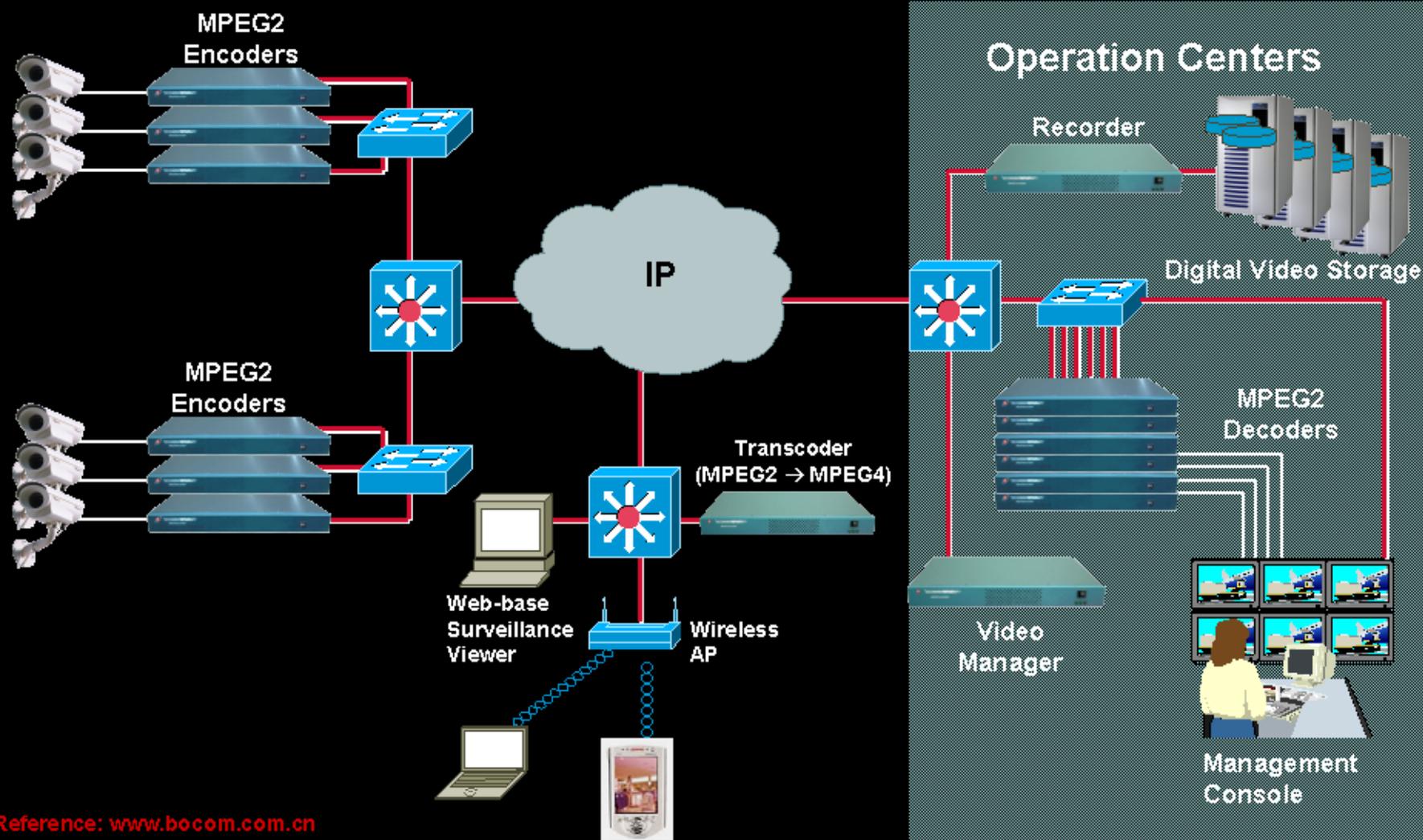
- Cisco ISR/VPN
- Cisco Secure Agent
- Cisco ASA Adaptive Security Appliance

- Cisco CS-MARS, SIMS, VMS, CSM, SDM
- Security Service modules on Catalyst 6500
- Cisco ASA Adapter Security Appliance
- Cisco Intrusion Protection/ Detection
- Cisco Service Guard

Cisco Physical Security Solution



High Definition Digital CCTV (with IP MPEG2 Codec)

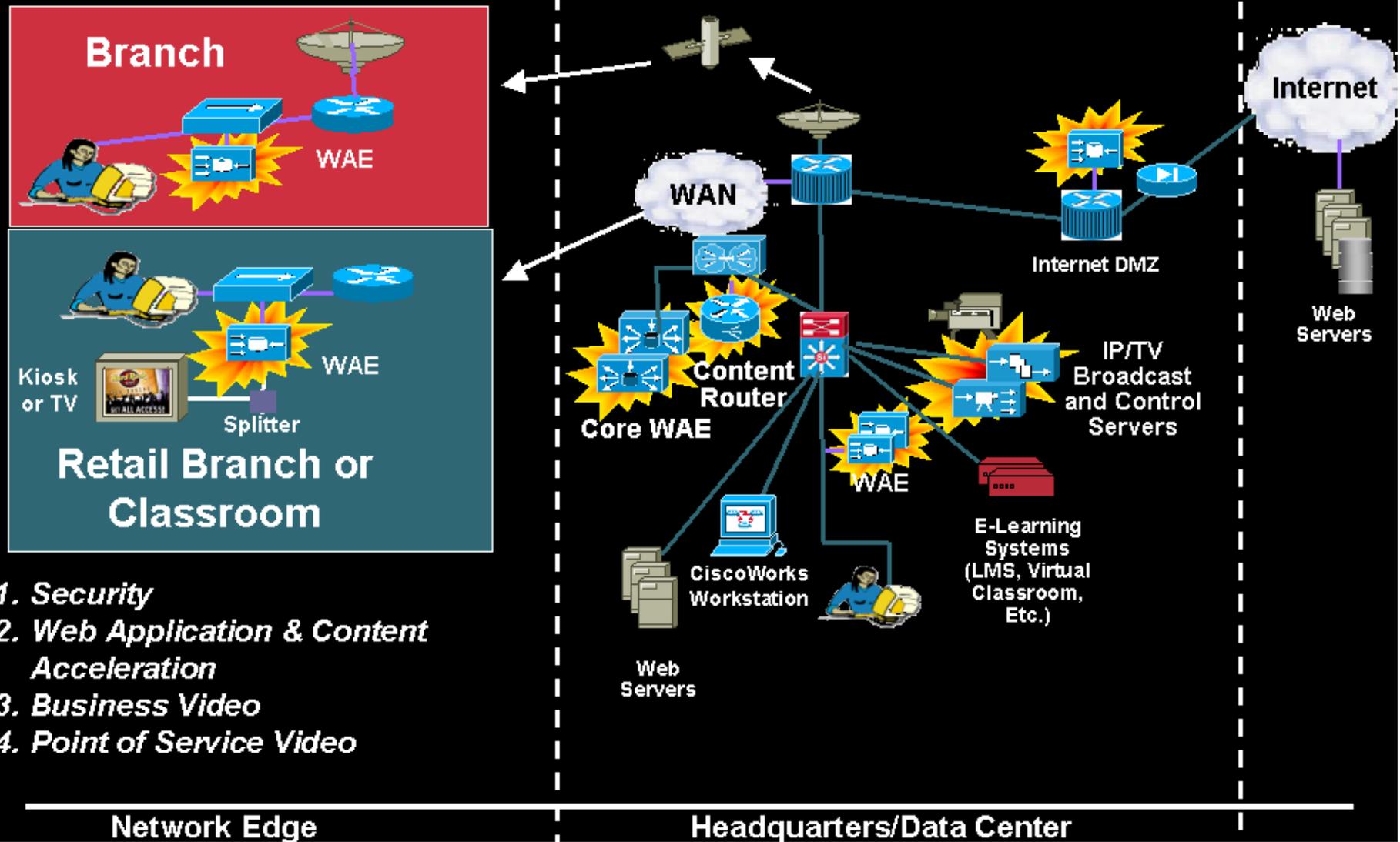


Reference: www.bocom.com.cn

IT for Knowledge Management



Content Delivery and Management



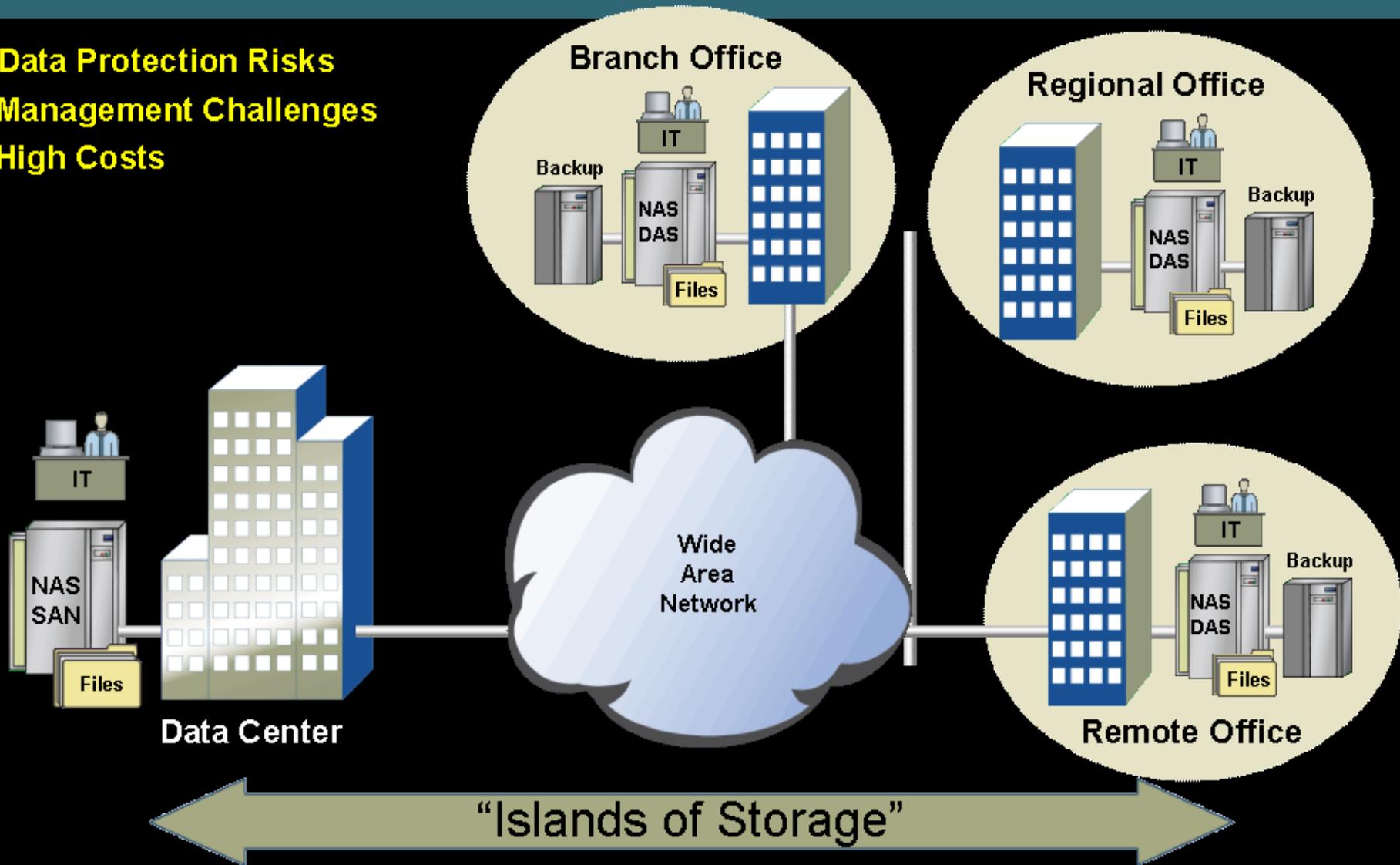
1. Security
2. Web Application & Content Acceleration
3. Business Video
4. Point of Service Video

IT for Recording and Archiving



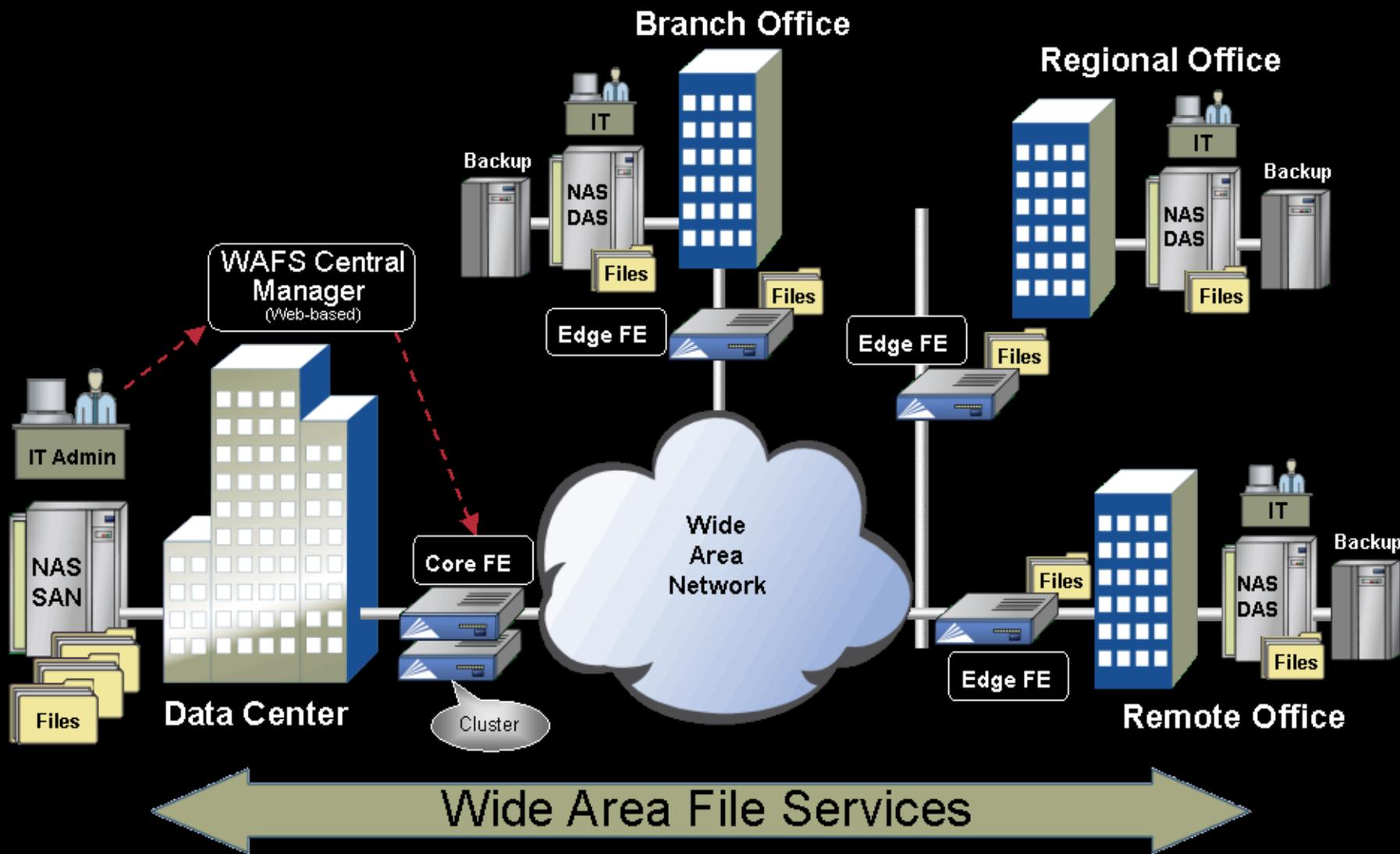
Data Archiving: Branch File Server Consolidation

- Data Protection Risks
- Management Challenges
- High Costs



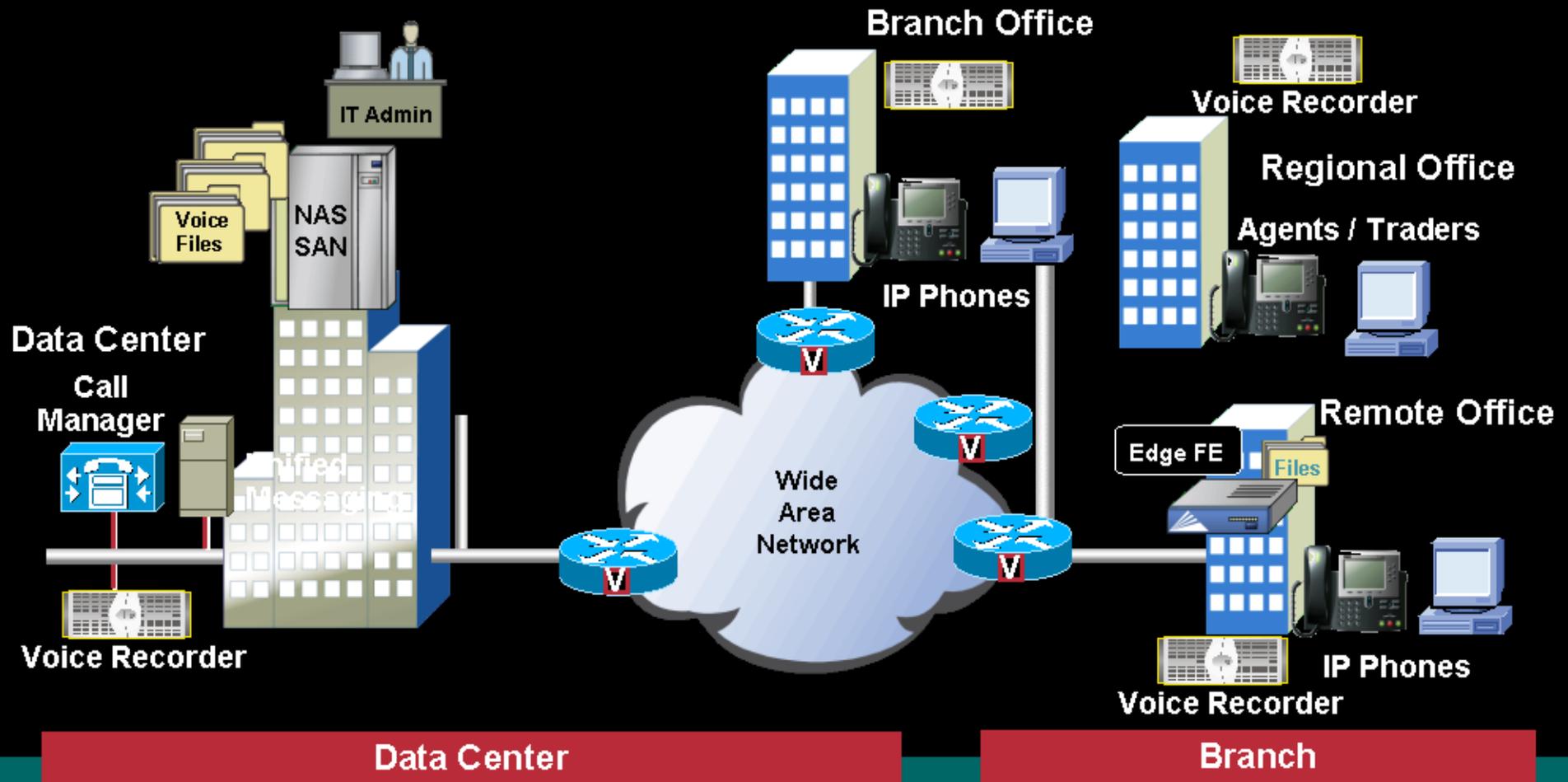
Data Archiving: Cisco WAFS Solution

Data & Voice Archiving



Voice Recording

- with partner solutions



Voice files centrally stored, retrieved and managed:

- Cisco SAN storage

Voice:

- Cisco Call Manager
- Cisco Unified Messaging
- 3-party Voice Recorder

- 3-party Voice Recorder

Summary



Cisco Helps You Achieve Operational Excellence

- **Cisco helps you build a resilience network for Business Continuity**
- **Cisco helps you secure access, and protect your data for Loss Prevention**
- **Cisco provides network solutions that streamline your Knowledge Management process**
- **Cisco's file archiving and voice recording solutions helps you keeping ahead of your auditors and government regulators; that meet your compliance needs**

CISCO SYSTEMS

