

Security Choice Enterprise Agreement



Budgets go even further



Easy software management



Fast response to security needs



Predictable billing

A more effective way to secure your business

Security must better integrate to simplify how we see and respond to threats. As importantly, the way we purchase security must also be simplified to more quickly respond to security needs, let resources go further and lighten the burden of staying on top of different security licenses expiring at different times from different vendors.

Cisco has integrated and simplified our security portfolio in meaningful ways, and we're also making it easier to purchase security from Cisco.

Cisco now offers tailored access to three or more security products with our new Security Choice Enterprise Agreement. Choice makes staying on top of security software and licenses easy, lets budgets go further, offers predictable billing over time and lets organizations move faster in responding to security needs.

Our Security Choice Enterprise Agreement (Choice EA) gives organizations more simplicity and flexibility when buying three or more products from our security portfolio with unique financial terms no other company offers.

Our Choice Enterprise Agreement has many benefits:

- You have easy management: Licenses ending at different times is a thing of the past. Now, one easy portal manages your single coterminous agreement for it all—even for Cisco collaboration or networking.
- Your resources go further: Products are discounted, growth is built-in for free with true forward terms. Support and upgrades are included.
- You respond faster: Get anytime access to the next desired aspect of the Cisco security portfolio whenever you need it. No new procurement or sales hoops to jump through.
- You get payment flexibility: Pay annually, as-you-go over 3 or 5 years, with 0% financing.

Cisco Enterprise Agreement

Security Choice EA is part of the overall Cisco Enterprise Agreement. The Cisco Enterprise Agreement is a cross-architecture buying program that lets organizations purchase and manage software and supporting services spanning all architectures through a single, flexible, 3- or 5- year agreement.



Next Step

Let's talk today about key security challenges we can confront together by making security programs as effective and efficient as possible.

Products in Choice EA:

- Firepower NGFW
- AMP for Endpoints
- Umbrella
- Stealthwatch
- Cisco Email Security
- Cloudlock
- Identity Services Engine (ISE)
- Web Security Appliance

Optional:

- Threat Grid
- Cisco Defense Orchestrator
- AnyConnect VPN
- Virtual Private Cloud

Optional products do not count toward the qualified three or more products with growth allowance or toward tiered discounts.

Security Choice EA terms:

- Free growth allowance for qualified products
- Annual True Forward
- 0% financing
- Basic support included
- Annual pay-as-you-go over three or five years
- Geographic Availability – major global markets