

Unified FlexPod® Financing

Make the Smart Investment: Maximises Your Purchasing Power

The Power of a Unified Approach to Financing

Advance your business requirements now

Just as the FlexPod® data center platform provides a converged infrastructure that can deliver financial and operational benefits, Cisco®, NetApp®, and De Lage Landen® (DLL) have united to arrange a broader array of financing options to be delivered via a selected financing company with the flexibility and innovation to help you achieve a business advantage. You can expect velocity, simplicity, and flexibility with unparalleled commitment to your success with this approach.

Accelerate the Move to a Converged Infrastructure

Flexible financing options

Unified FlexPod Financing provides you with access to financing solutions to help you overcome budgetary challenges and optimise cash flow. By consolidating your entire investment into a single transaction, it will be easier to acquire the NetApp and Cisco technology, as well as services, support, education, and third-party and partner-provided products included as part of the FlexPod solution.

Maximise your return on investment

A cash purchase of IT infrastructure includes 100 percent of the cost of the purchase plus the opportunity cost of not being able to deploy that capital for other purposes. With Unified FlexPod Financing, the entire purchase can typically be amortised over the term of the agreement, resulting in an affordable monthly payment.

Unified FlexPod Financing

- The need for new technology purchases rarely aligns with your budget.
- Accelerate your transition to a converged infrastructure with a pre-validated FlexPod data center platform that integrates components into a single, flexible architecture; increases efficiency; and reduces risk.
- Now you can achieve the ultimate in financial flexibility by leveraging the partnership between Cisco and NetApp. With Unified FlexPod Financing, you have access to a broad array of innovative financing options.



Good news for mid-size business enterprises

As a small or medium-sized business, your organisation needs cost-effective, easy-to-deploy solutions that consolidate your application and data requirements. FlexPod Express provides a single, convenient, converged platform to manage your entire infrastructure. Finance your purchase with Unified FlexPod Financing and, in most cases, receive a quote in less than 24 hours and credit approval in less than 48 hours.

Simplify Your Technology Refresh

Help protect against obsolescence

When your current platform has aged, we can combine the remaining payment streams into a new agreement that gives you the time to migrate to a completely new infrastructure, in an uninterrupted manner that fits into your budget. We offer other services, such as a free infrastructure assessment that provides an intelligent path from your current IT environment to a new converged infrastructure. Improve your competitive edge by simplifying your ability to stay in step with advances in technology and finance future upgrades to your storage infrastructure in a predictable manner.

Say yes to growing business demands

Improve efficiency and decrease expenses by aligning your technology investments with expected business value. So, whether you want to make low fixed monthly payments, make time payments to meet cash flow, or own the equipment at the end of the agreement, Unified FlexPod Financing has an option to meet your business cash-flow requirements today and into the future.

Get Started

To learn how FlexPod enables you to build a flexible and efficient converged, virtualised infrastructure, contact your local NetApp or Cisco representative or authorised partner. They can identify the best financing option to help meet your business goals. Learn more at:

- www.netapp.com/flexpod

Key Features

Select a financial solution that matches your cash flow

Free up cash flow for investment in business innovation. Turn IT from a cost center into a platform for innovation and success.

Total solution financing

Finance NetApp and Cisco hardware, service and software and third-party and partner-provided solutions included as part of the FlexPod data center investment.

Simplified technology refresh

Continually upgrade to state-of-the-art solutions while staying within budget.

Ask about our special promotions

Check with your local FlexPod partner for the latest offerings:

- www.netapp.com/us/partners/flexpod



Unified FlexPod Financing is limited to qualified commercial customers in select countries and will be provided by an independent financing provider. The financing products available under the program may vary by country. Subject to credit approval and execution of standard documentation. Other restrictions may apply. The material above may be cancelled or changed at any time without notice. The use of the word "partner" or "partnership" above does not imply or create a legal partnership relationship between NetApp, Cisco and/or any other company."

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