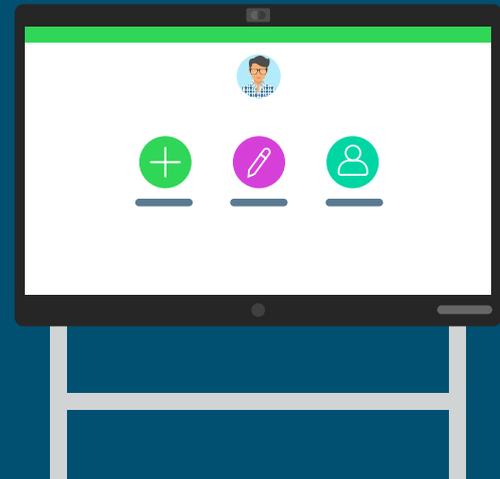


KICK-START  
*YOUR*  
FUTURE



*Hello,* with more and more people and things connected to the internet, we'll need more digital skills, new innovations and technology to help keep it all ticking along. And that's where you come in. You don't have to be technical to be a part of the team. One thing is for sure, you'll be part of an amazing team – we placed 8th in the UK's Great Place to Work survey 2017, we're in The Guardian Top 100 Graduate Recruiters and we're in the Top 10 LGBT employers in Britain.

No matter what you're planning for your future, there's a route into Cisco for everyone. Keep reading to discover which programme could be best for you.



# Pathway To Your Future

Curious about a career in technology? Looking for work experience that's fun, exciting and where you can get stuck in? Look no further than our Pathway to Your Future programmes. You don't have to be tech-savvy to take part; they're open to everyone. We've got technical and non-technical workstreams for you to choose from showing the variety of roles in the technology industry. Spend time with people who do these jobs every day, shadowing them to see first-hand what it's like to work for Cisco and inspire your choices for a career in IT.



*stated that the work experience week had made them aware of careers in the IT industry*



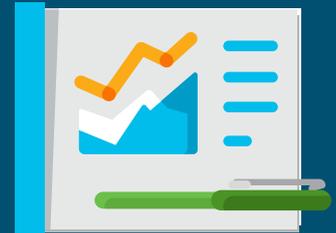
*agreed that their work experience at Cisco helped them feel better prepared for the world of work*



## 14-16 Year Olds

Open to students in years 10 & 11, our 14-16 work experience programme runs at our offices in Green Park, Reading and Bedfont Lakes, Feltham. Choose between our business or technical stream and spend one week learning all about Cisco and what happens in the different business areas. There'll be presentations, mock interviews, practical workshops and tours. Plus, you'll get to learn loads through the targeted activities that link to your chosen workstream.

Did we mention that you get to work in groups to pitch your very own tech-inspired business idea to our panel of judges? It's time to get your innovation caps on.



*“My work experience at Cisco has provided me with a fascinating insight of the IT industry and how much it can influence our daily lives. As a consequence, I have decided to study computer science at A level. It was a truly unforgettable opportunity.”*

## 16-18 Year Olds (Girls Only)

Believe it or not, everyone who works in IT isn't an engineer. Join us for four days of discovery as we unveil the technology industry and the diverse range of careers available. Hosted at Cisco offices in Bedfont Lakes (Feltham), Green Park (Reading), Trilogy (Scotland) and Manchester, you'll join other girls getting a taste of real work life to give your CV that extra boost. Drive your own learning and contribute to real work scenarios. You could be working alongside Sales, IT, Marketing or any other business area and get to develop your presentation and communication skills, problem solving and team working.



*"The programme has influenced my career aspirations and shown me that I enjoy sales so much that I plan to apply for the Graduate programme!"*

*"My favourite part of the week was shadowing colleagues, getting a real feel of what it's like to work for Cisco."*



Learn more:  
[facebook.com/ciscoworkexp](https://facebook.com/ciscoworkexp)





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11B  
HUMANRACE

CISCO

CISCO

LEADER BOARD  
11F  
HUMANRACE

accentu

FPS

dentsu AE network

## Apprenticeships

We know university isn't for everyone, and securing a graduate role can be pretty tricky without decent work experience. Luckily for you, our Degree Apprenticeship is a great way to kick-start your career.

Over a three year programme you'll explore a huge variety of roles within Cisco; giving you the knowledge and on-the-job experience to specialise in working directly with technology or supporting the people that make it happen. You'll define your career path, complete a major project and deliver real results to the business. Oh and with a BSc in Digital and Technology Solutions under your belt; you'll earn the same qualifications as a university graduate.

To top it all off you'll have a strong base of support, thanks to a brilliant group of current apprentices, mentors, managers and more, all ready to guide and advise you.



*Our Apprenticeship is award winning...*



*...as are our apprentices!*

To learn more go to: <https://www.cisco.com/c/en/us/about/careers/working-at-cisco/students-and-new-graduate-programs/apprenticeship-program.html>

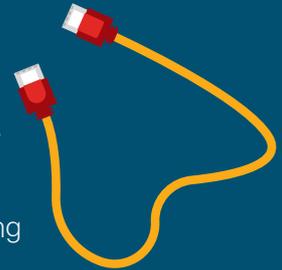
## Internships

Are you in your penultimate year of higher education and looking for an opportunity to get a head-start on a brilliant career? Then you've flipped to the right page. We're looking for ambitious people to apply for our internship programmes, taking on varied roles from sales to technical and beyond.

Our selection of internships are specifically designed for university students; ranging from nine week summer placements to 12 month year-in-industry opportunities. No matter how your course is structured, there's an internship that's right for you.

Field Sales Specialist Intern & Technical Sales Engineer  
The nine week long  
Worldwide Sales and Technical Sales

internship programmes are specifically designed for university students and offer the opportunity to learn and gain sales and consulting experience within Cisco.



### Supply Chain

A classic summer internship! Ten weeks learning the ropes in Cisco's Supply Chain Operations as a Product Specialist; commencing each June.

### IT (various)

We offer one year IT Internships for all of the IT graduate roles outlined in the Grad Programme section - ideal if you're planning to take a year out from study for a placement.



Discover the latest roles and apply today at: [www.cisco.com/go/university](http://www.cisco.com/go/university)

## Graduate Programme

What's next? Whether you're nearing the end of university life or already possess a BA or MA, a graduate programme could be the perfect next step to a life-changing career.

With six to 12 month roles in areas across the business from engineering and sales to supply chain and marketing – Cisco is where people with a passion for tech, problem solving and teamwork can hone their skills and find their calling.

We're building the best team in the business to change the way the world works, lives, plays and learns by connecting the unconnected.



### Roles include:

- Cisco Sales Associate Program
- Associate Sales Representative
- Associate Sales Engineer
- Graduate Network Consulting Engineer
- IT Analysts
- IT Network Engineer Roles
- Engineering – Software Engineer
- Supply Chain
- Marketing
- Security



Raring to go? For the latest roles and applications just visit: [www.cisco.com/go/university](http://www.cisco.com/go/university)

