Stay Connected from Home

Supporting business continuity during the COVID-19 pandemic
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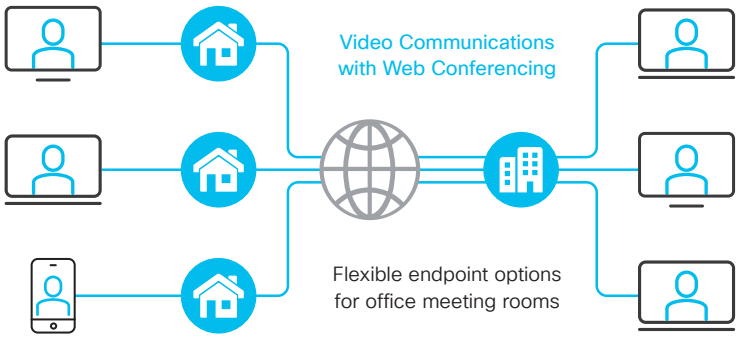
CISCO DESIGNED

Stay Productive from Anywhere

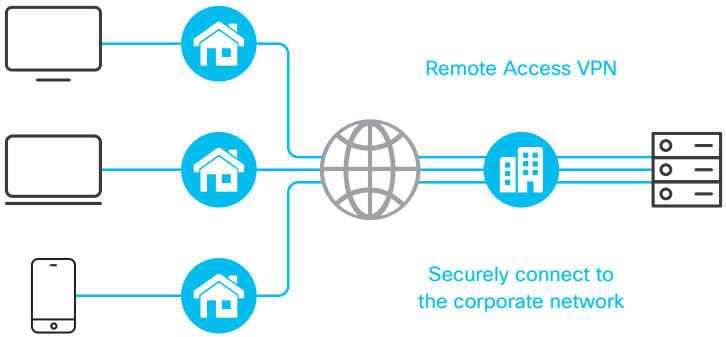
Cisco's "Stay Connected from Home" solutions give employees secure access to the corporate network, and make their remote work feel more connected and more collaborative.
The technologies that make these possible include:

- Basic Collaboration
  With web conferencing, employees can communicate as if they were face-to-face. In fact, they can have more productive meetings than face-to-face, using convenient features such as screen sharing.
- Basic Connectivity
  With remote access VPN, employees can securely access the corporate files, applications, and other resources, as if they were in the office.

Technology You Need to Work from Home: Basic Collaboration



Technology You Need to Work from Home: Basic Connectivity



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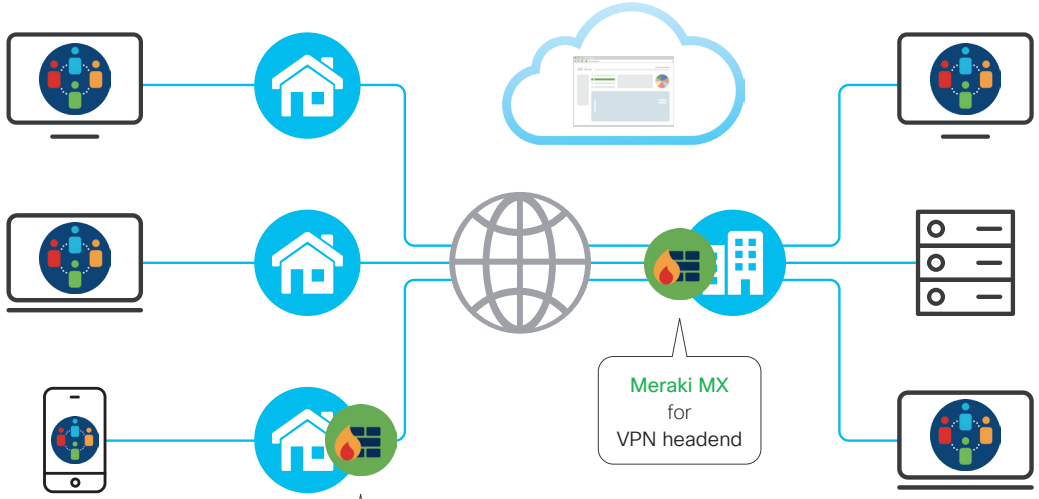
"Stay Connected from Home" Portfoio

- **Basic Collaboration**
  - Cisco Webex (Meetings/Teams)
  - Cisco Webex Devices
- **Basic Connectivity**
  - Cisco Meraki MX Security & SD-WAN Appliances

Cloud Dashboard allows
IT administrators to work from home



No software required
for
VPN connection

Webex Meetings
for
video conferencing

Webex Teams
for
business chat

Meraki MX
for
VPN headend

Meraki Z
for
teleworker gateway
providing
wired & wireless
connections

Webex Devices
for
office meeting rooms

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From Your Office to Home, Work Anywhere with Webex.

The Cisco Webex is a secure cloud team collaboration platform that works with our award-winning devices and apps to enable better teamwork for every worker.
Reliably deliver quality video conferencing, calling, and team collaboration. Enable delightful user experiences, while maximizing usage with management and analytics tools. Keep information secure and compliance-friendly without sacrificing must-have features. Take a step towards the cloud, even if you have on-premises infrastructure. With Cisco Webex, we're with you every step of the way.
With the Cisco Collaboration Flex Plan, one simple subscription includes video conferencing, calling, contact center, and team collaboration tools, with the flexibility to add cloud-based services while protecting existing on-premises investments. You can buy what you need now, and easily add more services as you need them.

Cisco Webex Meetings

High quality video meetings
that make you feel like you're in the room

Cisco Webex Teams

Continuous teamwork beyond the meeting
with group messaging, file and screen sharing,
white boarding, and more

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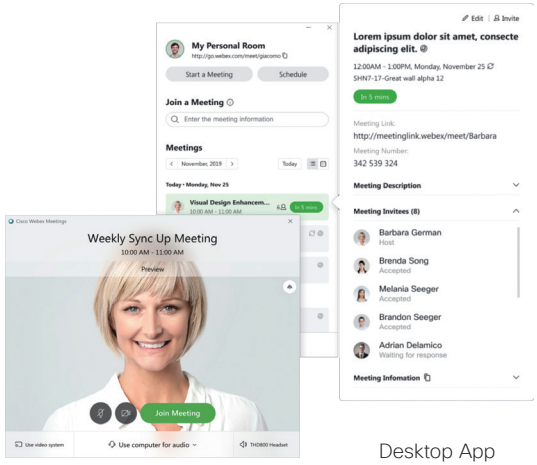
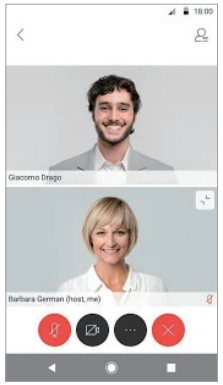
Cisco Webex Meetings

Stay connected to your team from anywhere, including your home — with Cisco Webex Meetings. Video makes all the difference to working together on a project and maintaining that face-to-face feeling. Sharing ideas can still happen in an instant, and meeting with external stakeholders happens with the click of a button.

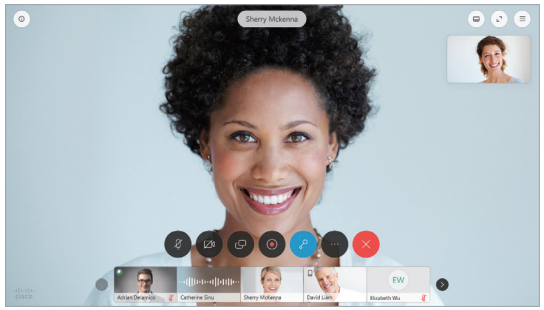


Desktop App



Mobile App

- **Make It Personal**
  Your personal meeting room (PMR) is like your virtual office, the door is always open for collaboration with your colleagues — join in the click of a button from your Webex desktop app. The address stays the same — making it easy for you to share the link with others.
- **Call a Team Huddle**
  Need to get together quickly to review the latest proposal before your next customer meeting? Jump on a Webex call and share your screen for everyone to see. Annotate together from any device and get work done on the fly.
- **Whiteboarding with Webex**
  Host a virtual brainstorming meeting with your team. Use a Webex whiteboard in the meeting to capture your creativity in one place. The best part — it's never erased. You can save the board and open it again after your meetings are done.
- **Share Documents**
  Sharing files in project spaces keeps your content in context. Your spaces hold project documents alongside conversations — making catching up on progress a breeze.



Intuitive navigation with centralized control bar for easy access to meeting controls

Greater flexibility around content sharing, mixed with video layout options

Grid view layouts for up to 25 participants in one full-screen mode

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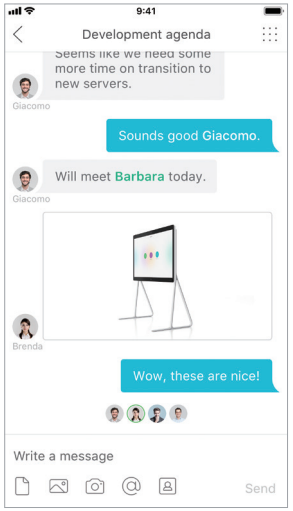
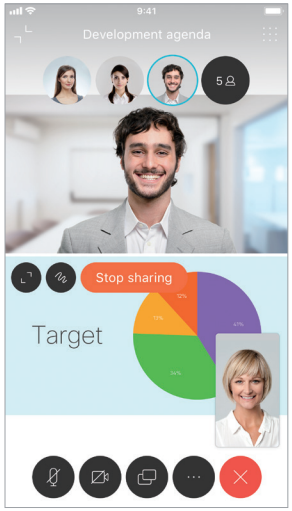
Cisco Webex Teams

Stay connected with your team from anywhere, including your home. Move seamlessly between chats and meetings, share files for approval, and get work done in Cisco Webex Teams. Use online collaboration to bring your team closer together.

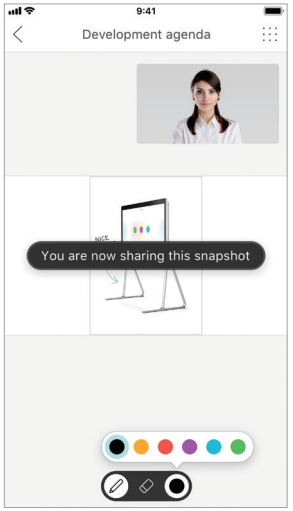
- **Meet Seamlessly**
  Move from conversations to meetings in the click of a button in Webex. Use chat to make snappy decisions and jump into meetings to work out the details.
- **A Space for Everyone**
  Set up spaces for your team, your projects, and even one-to-ones with your people. Keep the collaboration going with 1:1 and group messaging, even when you're not in a meeting
- **Keep Everyone in the Loop**
  Your presence in Webex will let your teammates know if you are in a call, sharing your screen, or available for chat. Plus, with new custom statuses in Webex Teams — you can let them know if you're busy on a project or away for a break.



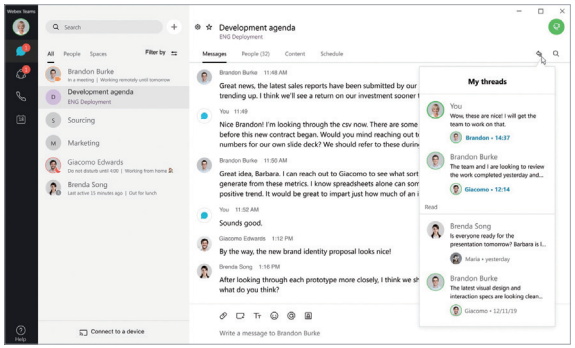
Message Thread
(Mobile)



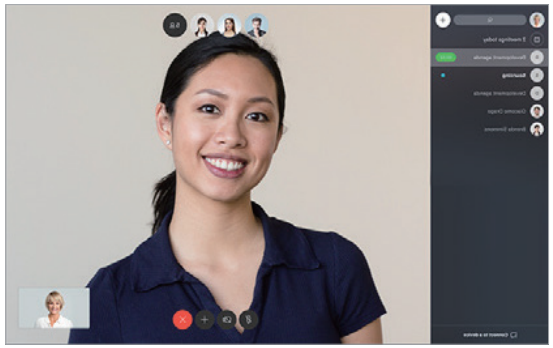
Video Meeting
(Mobile)



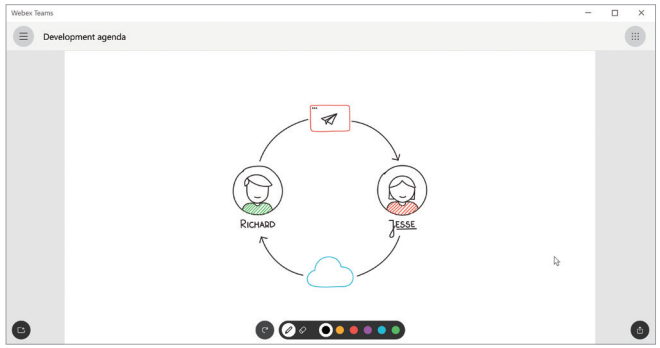
Screen Sharing
(Mobile)



Message Thread
(Desktop)



Video Meeting
(Desktop)



Whiteboarding
(Desktop)

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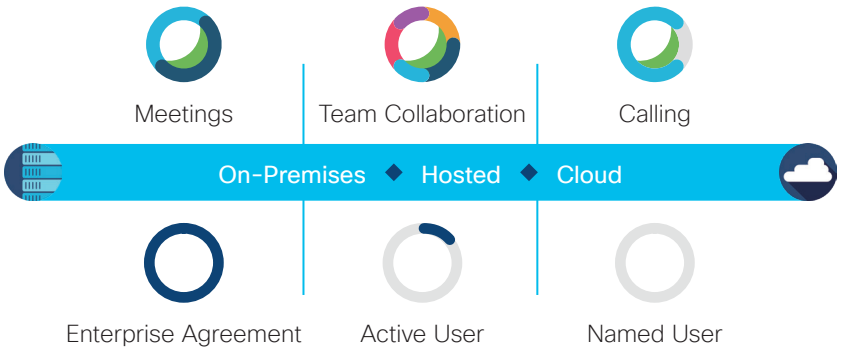
Cisco Collaboration Flex Plan

The **Cisco Collaboration Flex Plan** is a single subscription that gives you access to Cisco's collaboration services and software and allows you to mix and match buying models and deployment models depending on your needs at any given time. One subscription covers software and technical support for Cisco Webex services, Cisco Unified Communications Manager software, and Cisco Meeting Server software.
With Cisco Collaboration Flex Plan, you choose a buying model for **Meetings** and/or **Calling** services. There are three buying models available: **Enterprise Agreement**, **Active User**, and **Named User**.



Cisco Collaboration Flex Plan Meetings - Named User : The Best Way to Buy Cisco Webex Meetings for Your Designated Users

The **Cisco Collaboration Flex Plan Meetings - Named User** is designed for organizations that want the simplest possible approach to buying the **Cisco Webex Meetings** applications. Team Collaboration (the Cisco Webex Teams) is included for each user.

Under the Named User buying model, you are charged based on the quantity of Named User accounts that you order, regardless of usage. A "Named User" is an Employee that you register and provision to access the specified Cisco service or Cisco collaboration software. Your Named Users will receive a unique account that may not be shared or used by anyone other than the designated Employee.

Offer	Meetings	Meetings Suite
Product SKU*1	A-FLEX-NUCM-MC	A-FLEX-NUCM-EE
Meetings Capabilities	Webex Meetings with capacity of 1,000 attendees/session	Webex Meetings with capacity of 1,000 attendees/session Webex Training with capacity of 1,000 attendees/session Webex Events with capacity of 1,000 attendees/session Webex Support with capacity of 5 attendees/session
Network Based Recording (NBR) Storage	10 GB/site, Optional Unlimited NBR storage is available	
Audio Services	Toll Dial-in Audio or Cloud Connected Audio Service Provider (CCA SP), Optional fix rate monthly plans (bridge Country callback and global callback) and per minute usage plans (committed and uncommitted billing) are available	
Cisco Webex Teams File Storage	20 GB/user	
Cloud Device Registration	Optional add-on is available	
Pro Pack for Cisco Webex Control Hub	Optional add-on is available, With Pro Pack for Cisco Webex Control Hub, administrators can provision, manage, and analyze the entire Cisco Webex experience	

*1 A-FLEX is required in CCW. See Ordering Guide for details.

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Everything Works Together.

The **Cisco Webex Devices** help your team communicate clearly and create together in real-time. It's team collaboration without interruption, just inspiration.

- **Everything Works Together**
  Webex Devices work together with Webex Meetings and Webex Teams to give you the best possible meeting and team collaboration experiences. Everything's compatible. Everything just works.
- **Be There Now.**
  High-definition video and crystal-clear audio bring everyone in the meeting together in one room. Facial recognition lets you know exactly who is in the room. Remote participants can share their ideas as easily and effectively as those at the office.

Cisco Webex DX80 Highlights

- **Video Conferencing**
  Seamlessly integrates with Webex so you can join any meeting with the push of a button.
- **Digital Whiteboarding**
  Co-create from your desk, and your content is automatically saved in Webex Teams.
- **Calling**
  Includes unified communication features that can replace your IP phone.
- **External Display**
  Use the 23-inch LCD as your primary display so you can seamlessly work and meet during the day.
- **Content Sharing**
  Share media and presentations at the push of a button.

Cisco Webex Room Kit Series Highlights

- **Wireless Share Included**
  Wirelessly share content without the hassle of external dongles or devices.
- **Simple Connectivity (Webex Room USB)** NEW
  Connect the cables to your PC and start a meeting from any client.
- **Digital Signage**
  Bring your displays to life with signage mode from Webex Control Hub.
- **Cognitive Collaboration**
  Get AI features such as people count, best overview, and audio fencing, a virtual fence that suppresses noise outside of the meeting space.
- **Manage Everything from One Place**
  Use Control Hub to monitor meeting room usage, get productivity analytics, provision new devices, and much more.

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Cisco Webex Room USB NEW

The **Cisco Webex Room USB** offers collaboration innovation in a box, bringing more intelligence and usability to your huddle spaces. While other vendors struggle to insert advanced features such as automatic framing, wireless guest sharing, signage, and 4K content into their high-end products, Cisco is bringing these innovations to huddle spaces in a cost-effective and simple way.
These features were previously the domain of higher-end video conferencing rooms, but with Webex Room USB, they can now be brought to every room and every team. And when registered to Cisco Webex, additional cloud-based functionalities are enabled that enhance the user experience and team workflow as well as further simplify deployment. Some examples include:

- Webex Control Hub: Offers remote management, software upgrades, and analytics.
- Digital Signage: Enable signage on your screens in Webex Control Hub.
- Wireless Guest Sharing: Get simple wireless sharing through your browser.
- Smart Rooms: Get a people count for usage metrics and resource allocation; tight integrations with screens enhance user interactions.

USB Conference Camera Comparison

	Webex Room USB	Logitech MeetUp	Poly Studio
USB Cameras, Speaker, and Microphone	✓ Includes access to codec with upgrade key	✓	✓
Intelligent Camera and Audio	✓ Speaker tracking with no “fisheye” view of the meeting	No auto-distortion control	No auto-distortion control
Device Settings	✓ Access via Webex Control Hub	Local PC	Local PC
Cloud Managed Upgraded Analytics	✓ Access Control Hub portal to provision, administer, and manage		
Wireless Sharing from Browser	✓ Via Webex or web browser		
Signage Mode When Not in Use	✓ Manage directly in Control Hub		
Room Controller	With Room Kit Mini upgrade	Third-party vendor	Third-party vendor
Device Based Meetings with Integrated Codec	With Room Kit Mini upgrade	Third-party vendor	Third-party vendor
Macros Smart Room Control	With Room Kit Mini upgrade		

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Cisco Webex Desk Series

Product SKU*1	Display	Integrated Camera			Video						Audio				1GE RJ45 Port		Wireless		USB Pass through
		Resolution	Best Overview	Speaker Track	Output		Input		Content Sharing	Codec Standard	Speaker & Mic	Output Mini-Jack	Input Mini-Jack	Codec Standard	LAN	Touch 10	Wi-Fi	Blue-tooth	
					HDMI	Resolution	HDMI	Resolution											
DX80 CP-DX80-K9=	23-inch Touch Screen 1,920 × 1,080	Full HD			1*2	Up to Full HD (30 fps)	1	Up to Full HD (30 fps)	Up to 1080p5	H.263 H.263+ H.264 AVC	Integrated			G.711a G.711mu G.722 G.722.1 G.729 G.729ab AAC-LD OPUS	2		11n	✓	

*1 Webex Device Subscription is required in CCW. See Ordering Guide for details. *2 Not in use.

Cisco Webex Room Kit Series

Product SKU	Display	Integrated Camera			Video						Audio				1GE RJ45 Port		Wireless		USB Pass through
		Resolution	Best Overview	Speaker Track	Output		Input		Content Sharing	Codec Standard	Speaker & Mic	Output Mini-Jack	Input Mini-Jack	Codec Standard	LAN	Touch 10	Wi-Fi	Blue-tooth	
					HDMI	Resolution	HDMI	Resolution											
Webex Room USB NEW CS-ROOM-USB-K9		4K Ultra HD	✓		1	Up to 4Kp60	1	Up to 4Kp30	Full HD (30 fps) 4K (5 fps)	*2	Integrated			*2	1	1*2	11ac	✓	✓*3
Webex Room Kit Mini CS-KIT-MINI-K9*1		4K Ultra HD	✓		1	Up to 4Kp60	1	Up to 4Kp30	Full HD (30 fps) 4K (5 fps)	H.264	Integrated			G.711 G.722 G.722.1 G.729 AAC-LD OPUS	1	1	11ac	✓	✓*3
Webex Room Kit CS-KIT-K9*1		4K Ultra HD	✓	✓	2	Up to 4Kp60	1	Up to 4Kp30	Full HD (30 fps) 4K (5 fps)	H.264 H.265	Integrated	1	2	G.711 G.722 G.722.1 G.729 AAC-LD OPUS	1	1	11ac	✓	

*1 Webex Device Subscription is required in CCW. See Ordering Guide for details. *2 Upgrade Kit is required. *3 Ability to provide video, microphone, and speakers over one USB cable to a connected computer.

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