



Welcome to **Commercial Xcelerate**

Transforming Partners with More Incentives



Making it Easy to Enjoy Rewards with Cisco



The Cisco Commercial Xcelerate program recognizes your sales performance and rewards you for your success. Best of all, you not only earn reward points every time you sell to our Commercial midmarket and SMB customers, you also get them whenever you sell bundled offers and promotions.

Program membership is open to all registered partners of Cisco.

Taking Part is Easy!

In just a few steps, you can start earning and redeeming rewards.

1



Be part of the program and get latest offers

2



Sell eligible products and solutions to Commercial customers

3



Login and make a redemption

4



Receive the reward delivery

What's New?

Cisco has initiated new enhancements to take Commercial Xcelerate program up a notch. They make it easier to enjoy your rewards and grow your relationship with Cisco.

Simplified Reward Structure

The Cisco Commercial Xcelerate program now offers two tiers of rewards:

Volume Xcelerator and **Solutions Xcelerator**.

They focus on products, solutions and services targeted at Midmarket and Small and Medium Sized Businesses (SMB). This simplified structure makes it easy to earn reward points for every sale.

What is the Volume Xcelerator?

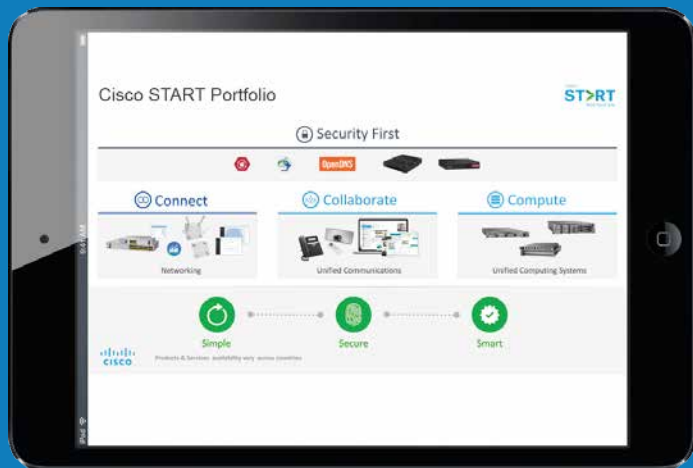
This tier offers rewards for selling enterprise-class technology fit and made for the fastest growing market segments (midmarket and SMB) with the **Cisco START** portfolio. Besides earning reward points for every Cisco START product you sell, you can also enjoy promotion prices through our authorized distributors via FAST TRACK pricing, or through special promotions that we offer from time to time.

What is the Solutions Xcelerator?

This tier focuses on cross-selling and multi-architecture solutions. It comprises a comprehensive portfolio of end-to-end solutions for starter business as well as the midmarket.

On top of this, look out for Bonus Rewards program ranging from Partner Plus, Architecture Xpert, Refresh Champions and more. Participation for bonus rewards program is by invitation only and subjected to promotional Terms & Conditions.

Learn more about these exciting reward tiers from the [Cisco Commercial Xcelerate website](#).





Easy Portal Access

The program website provides everything you need to manage your rewards. You can use your Cisco.com ID (CCoID) to access your account. Experience greater convenience and ease of access through a single ID.



More Portal Features

Discover endless rewards for redemption online. You can also apply for a Guest Account if your company policy doesn't allow you to join the program as an individual salesperson. You can also generate your Reward Point Transaction Report. All these new features enhance your user experience no matter if you are using your desktop or mobile.

Any Questions?

Contact Cisco Customer Service for general enquiries on the program or how to register.

Australia 1800 134 349

New Zealand 0800 291 129

Indonesia 001 803 61 838

India 000 800 100 1364

Korea 0803 77 0800

Malaysia 1800 88 1292

Philippines 1800 88 1292

Singapore 800 448 1627

Thailand 001 800 611 0754 / 02 263 7099 (local)

Vietnam 1800 585 809

Contact Cisco Commercial Xcelerate Customer Service for enquiries on registration status, points allocation, redemption application, and delivery status.

Simply visit www.cisco-commercialxcelerate.com and click 'Contact Us' to connect with us.

