

ACI-enabled data center is a game maker



Solution live in
2 months



Complete SDN
built with just
3 employees



Provisioning times down
from 10 weeks to
15 minutes



Cost 70%
less than a
traditional setup



On-boarding times
cut from
3 months to
2 hours

A Cisco® Application Centric Infrastructure (ACI) software-defined network (SDN) has enabled Hutchinson Networks to deliver an entirely new class of customer services.

Challenge

- An internationally recognized IT provider
- Consultancy business disrupted by customers moving to the cloud
- No service offer to put forward as an alternative

Solution

- Private cloud based on a Cisco ACI spine and Cisco Application Policy Infrastructure Controller bundle, hosted on a Cisco Nexus® 9300 platform with Cisco UCS® Director featuring Intel® chipsets to automate ACI fabric configurations
- Cisco SDN technology provided a ground-up design for SDN and automation, reducing integration work and eliminating the need for separate hardware

Outcome

- Hutchinson Networks was able to go from nothing to client on-boarding within a couple of months, with just three employees dedicated to the project
- The SDN offers an initial 99.95 percent uptime service level agreement (SLA) and zero-touch functionality for a growing suite of services
- The project cost less than a third of what would have been spent on a traditional data center infrastructure



ACI is not so much a game changer as a game maker, and we wouldn't be able to win in the market without it."

Stephen Hampton
Chief Technology Officer
Hutchinson Networks



Customer name | Hutchinson Networks Location: United Kingdom
Size: 50-60 employees Industry: IT services

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