

Prioritize Teamwork to Deliver Results

Teamwork delivers results. Few people disagree. But for decades, recognition systems in business have focused on individual achievement. This encourages the belief that if you want to get ahead, you have to make all the magic on your own.

It's time to prioritize collective efforts over competition.



"Alone we can do so little; together we can do so much."

Helen Keller

"Teamwork begins by building trust. And the only way to do that is to overcome our need for invulnerability."

Patrick Lencioni, Author

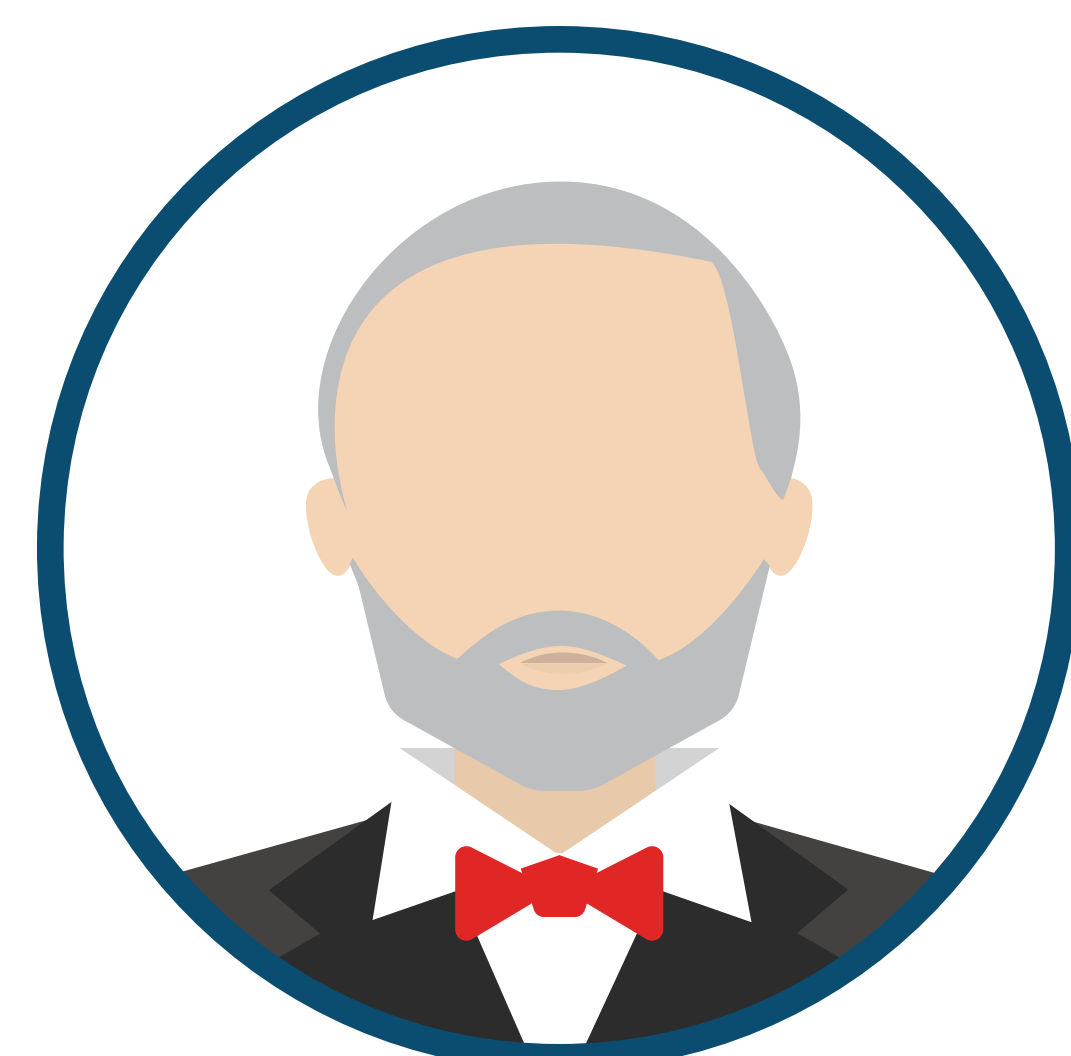


"I know we're termites. But if all the termites got together, the house would fall down."

Florynce Kennedy, Lawyer & Civil Rights Activist

"Teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results."

Andrew Carnegie, Industrialist & Philanthropist



"Coming together is a beginning. Keeping together is progress. Working together is success."

Henry Ford, Industrialist

"When spider webs unite, they can tie up a lion."

Ethiopian Proverb

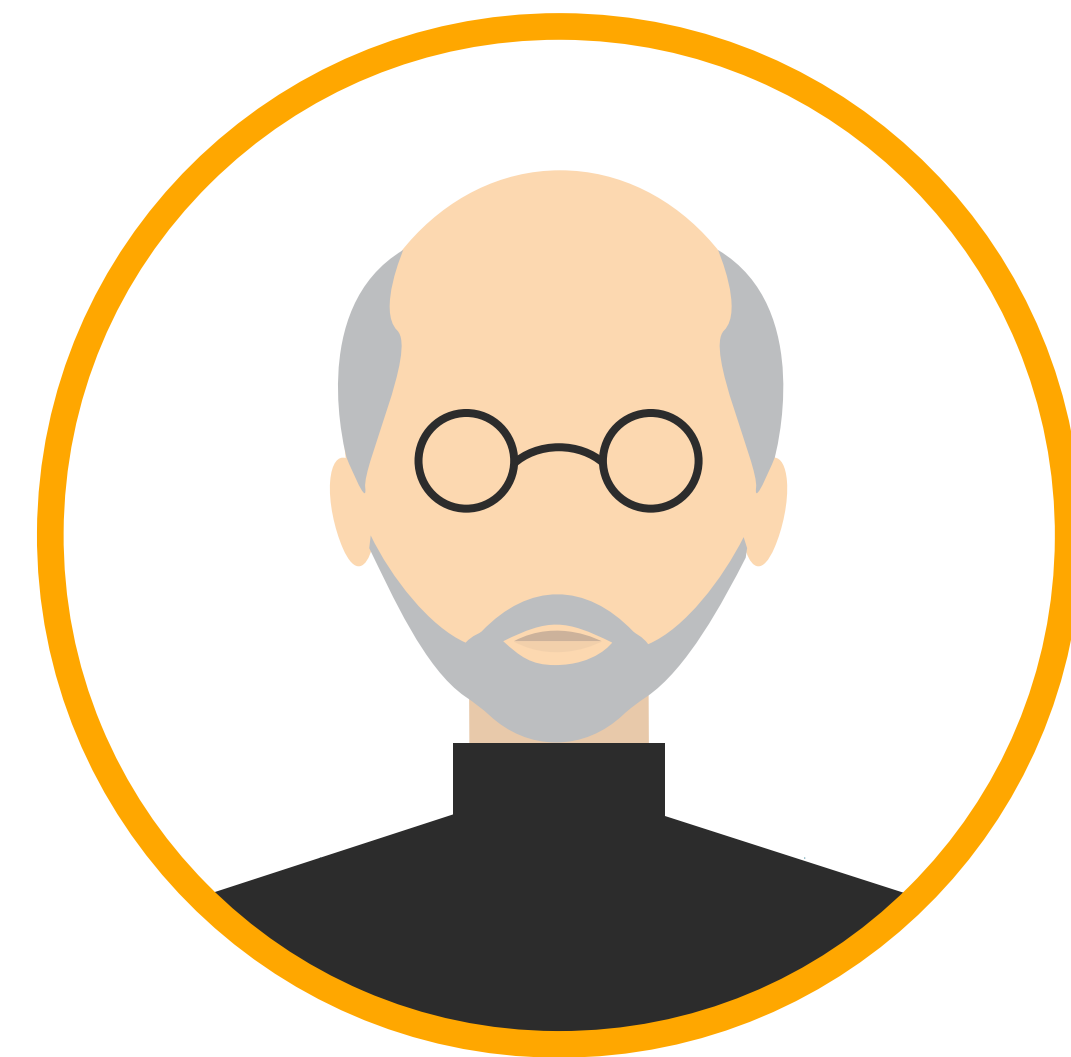


"Sticks in a bundle are unbreakable."

Kenyan Proverb

"Great things in business are never done by one person; they're done by a team of people."

Steve Jobs



If you want employees to collaborate, the first two steps are simple: First, create an environment that prioritizes teamwork. Then provide the tools to make it work.

For more on tools for teamwork, go to cisco.com/go/collaboration

