



Your Vision Made Possible

Across Canada | Oct – Dec 2013

Regina, Kelowna, Victoria, Fredericton and Moncton



(All speakers are subject to change)

INTERNET OF EVERYTHING SPEAKERS

Victor Woo

General Manager - Internet of Things, Industry Transformation, Cisco Canada

Victor serves as the GM for the Internet of Things (IoT) for Cisco Canada. As one of Cisco's top priorities, IoT extends internet technologies to devices within the industrial markets (Manufacturing, Utilities, Transportation, Machine to Machine, Oil & Gas etc). He currently oversees sales and business development initiatives for IoT related activities within the Canadian marketplace. As a 17 veteran of Cisco, Victor has held previous roles in systems engineering (CCIE 3838) and in sales/sales management for various markets including banking, public sector, manufacturing, retail, hi tech and service provider. For his achievements in sales excellence, Victor has earned Chairman's Club Award three times at Cisco - a distinction that is reserved for the top 1.5% performers personifying, customer satisfaction, leadership, teamwork and innovation. Prior to joining Cisco, Victor held positions at Nortel Networks in Product Management and Information Technology. Victor holds a Bachelor's Degree in Systems Engineering and Management Sciences from the University Waterloo

Rick Huijbregts

Vice President, Industry and Business Transformation, General Manager, Smart + Connected Communities, Cisco Canada

As Vice President, Industry and Business Transformation and General Manager, Smart+Connected Communities, Rick Huijbregts leads a team of experts dedicated to business transformation for Cisco's Canadian customers. He is also responsible for Cisco Canada's Smart+Connected Communities practice, including Smart+Connected

Real Estate, and leads the development of Cisco Canada's communities, municipal, and real estate initiatives nationally.

In his previous role at Cisco, Huijbregts served as Vice President of Vertical Sales where he led a national team focused on developing sales practices and building solutions for industry-specific markets. Prior to this he was responsible for business development of Cisco's real estate sector in the United States, Canada, and Emerging Markets regions. He started at Cisco in 2005 as a member of Cisco's corporate real estate team.

Prior to joining Cisco, Huijbregts was executive director of the Center for Design Informatics at the Harvard Design School. He was also co-founder and CEO of Edificium Inc. and consulted for international clients AEW Capital, McGraw-Hill Construction, Aukett Architects, and Capital Planning Technologies.

In 2012 he was awarded the Queen Elizabeth II Diamond Jubilee Medal and was named one of the "Top 35 Persons to Watch in 2012" by Realcomm.

In addition to his responsibilities at Cisco, Huijbregts is the Executive-in-Residence at George Brown College in Toronto for the Centre for Construction and Engineering Technologies. Huijbregts holds a bachelor's degree in construction management from the Tilburg Polytechnical University in the Netherlands, a master's degree in real estate development and project management from Delft University in the Netherlands, and a doctorate from Harvard University with a specialization in real estate technology and investment management

COLLABORATION SPEAKERS

Cesar Barrero

Consulting Systems Engineer

Cesar Barrero is a Collaboration Consulting Systems Engineer for Cisco in Western Canada, providing architectural guidance to customers and partners on collaborative technologies that can help transform organizations. Cesar brings with him 22 years of experience on Network Design and Implementation, Unified Communications and Collaboration. He has been 14 years with Cisco on a variety of Technical and System Engineering roles across Latin America, US and Canada.

Cesar holds a Bachelor's degree in Electrical Engineering from Universidad de los Andes in Bogota as well as Marketing Specialization on the same University. He also holds a CCIE (#6994) certification in Routing and Switching.

Shawn Cardinal

Consulting System Engineer

Shawn Cardinal is a Collaboration Consulting System Engineer with Cisco Systems Canada. Shawn is responsible for providing technical guidance for Cisco Collaboration technologies across Canada. Shawn has over 20 years of field experience in communications with the last 13 years spent focused on Cisco Collaboration. Before joining Cisco last year, Shawn has had the opportunity to work as a Cisco partner and customer, giving him first-hand knowledge of today's collaboration challenges.

Alok Takkar

Consulting System Engineer

Alok Takkar is a Collaboration Consulting System Engineer with Cisco Systems Canada and is based out of Ottawa. Alok is the subject matter expert for everything collaboration and has been focusing in assisting sales team across Canada achieve the trusted status with the customers. Alok has been dabbling with Cisco voice and collaboration for the past 7 years of his 8 year tenure at Cisco.

DATA CENTER SPEAKERS

Dj Janes

Consulting Systems Engineer

Darrell Janes (DJ) has been engaged in the Atlantic Canadian IT community since 1987. He has held a variety of positions, ranging from service engineer with Digital Equipment and Compaq, Senior Solution Consultant with HP and currently a Senior Data Center Consulting Systems Engineer for Cisco Systems. DJ is responsible for defining, developing and supporting sales for Cisco Data Center solutions in Atlantic Canada. Focusing on primary “peaked” area of technical expertise including Infrastructure and Data Center technologies.

Patrick LeMaistre

Consulting System Engineer

Patrick LeMaistre is based out of Winnipeg, Manitoba, Canada where he is a Consulting Systems Engineer specializing in data center technology for Cisco Systems. Patrick has worked for Cisco in Canada and the US for over for 14 years primarily focused on the areas of virtualization, service provider and mobility. Previous to his work at Cisco, Patrick was co-founder and vice-president network operations for Escape Communications Corp. He holds a Bachelor of Science degree in Engineering from the University of Manitoba and recently filed his first patent pertaining to data center Ethernet with the US patent office.

Ronnie Scott

Technical Solutions Architect, DC

Ronnie Scott brings with him 25 years of broad IT experience, including senior consultative roles for Financial Services, Internet Service Providers, ILEC Carrier Networks, and large enterprise customers across New Zealand, Australia and Canada. Ronnie is currently Cisco's Data Center Technical Solutions Architect for Western Canada, and is focussed on building sustainable, scalable solutions for Cisco's customers. Ronnie's broad experience base and a clear communication style will help bring a clear understanding of how Cisco's DC solutions assist customers in keeping up with their Data Center IT demands.

ENTERPRISE NETWORKS SPEAKERS

Francis Girard

Consulting Systems Engineer

Francis Girard is a Consulting Systems Engineer specializing in Borderless Networks, more specifically in Enterprise Mobility. Francis is a graduate from École Polytechnique de Montréal, with a bachelor's degree in Electrical Engineering. He has been working in the information technology sector for 20 years and joined Cisco in 1998. Francis is based in Montreal and has been supporting Cisco's business development efforts in the enterprise wireless networking space in Canada for the last 6 years.

Ian Procyk

Wireless Consulting Systems Engineer

Ian Procyk joined Cisco in 2011 as a Wireless Consulting Systems Engineer covering Western Canada. As a wireless CSE, he is responsible for helping customers architect and implement wireless networks of all shapes and sizes. Equally at home in the field; Ian enjoys the challenges that complex and mission critical wireless deployments bring; the places they take him and the sharing of knowledge with the people that make them possible. Prior to joining Cisco, Ian worked as the wireless lead for GBIT logistics, a BC based professional services consulting company. At GBIT, Ian helped design and build both fixed and mobile wireless networks for a broad range of customers including those in Healthcare, Education and Utilities. Ian started his career in IT at the University of British Columbia, which to this day is one of the largest and most successful Cisco wireless implementations in Canada.

An electronics tech at heart, Ian has also held an Industry Canada Amateur Radio license since 1997 (call:VE7HHS). For the last 16 years he spent most of his free time supporting several volunteer organizations, and their associated communications infrastructure in BC, where he lives.

Pete Cumming

Systems Engineer

Since joining Cisco in 2007 as a pre-sales Systems Engineer, Pete has been supporting customers and partners in Atlantic Canada. Based out of Pointe-du-Chene, New Brunswick, Pete now has a focus on supporting customers in New Brunswick.

With a specialization in Enterprise Networking (Routing, Switching, Security and Wireless Mobility), he also has experience with Cisco's Physical Security Video Surveillance products and Cisco Digital Signage solutions.

Prior to joining Cisco, Pete spent 13+ years working for a Canadian Regional Lottery and was responsible for the day to day operational support of the Networks and Firewalls for their Corporate, Testing and Gaming Environments.

SECURITY SPEAKERS

Benjamin Rossignol

Consulting Systems Engineer

Benjamin Rossignol is Cisco's Consulting System Engineer for the Security practice for Eastern Canada. Benjamin holds a Bachelors degree in Electrical Engineering from Concordia University.

Benjamin also holds numerous Cisco Certifications:

- CCIE Security (Cisco Certified Internetworking Expert), since March 2009.
- Cisco Web Security Field Expert
- Cisco DC Network Infrastructure Specialist
- Cisco DC application Support Specialist

Over the past 7 years Benjamin has been involved with numerous Cisco Security projects in major clients around Eastern Canada and in the Federal Government.

Jason Maynard

Consulting Systems Engineer

Over the past decade Jason has been architecting, designing, and deploying next generation technologies that meet the most complex computing environments. Collaborating with highly competitive organizations and understanding strategic objectives enables Jason to deliver superior integrated solutions that enables corporations to meet current and future objectives while ensuring security practices are leveraged throughout the process. Jason's understanding of technologies, people, and process provides him the ability to maximize the success of delivering comprehensive solutions that align to an organizations security objectives and policies. Jason has worked in a variety of verticals in the capacity of end-user, partner, and now a manufacturer; Cisco. Jason holds a variety of certifications which include:

CCIE #29033, CCIE Security Written, CCDP, CCNP, CCIP, CCNA R&S, CCNA Voice, CCNA Security, CCDA, CNSS 4011, , CISE-FE, CQS-FDS, CDCS-NDS, CS-CRSFS, CS-CWSFE, CMNA, JNCIA-Junos, JNCIS-SEC, JNCIP-SEC, JNCIS-ENT, JNCIP-ENT, BCNP, BCEFE, BCLE, BCLP, HP Master ASE - Network Infrastructure, HP ASE - Network Infrastructure, HP AIS - Network Infrastructure, HP APP - Enterprise Networking, Net+, GIGTech, nGenius Specialist, GSEC (Expired), GCFW (Expired), CEH, FCNSA, FCNSP, PAN ACE, CNSE, A+, SCO CSA, CNA5/6, CNE6, MCP2K, MCSA2/2K3, MCSE2/2K3, MCITP 2K8 Server Administrator, MCTS2K8 Microsoft Certified Technology Specialist, MCTS 2K8 Network Infrastructure Configuration, MCTS 2K8 Active Directory Configuration, VCP3/4, ITILv3, FireEye

Rob Bleeker

Consulting Systems Engineer

Rob is a Security Consulting Systems Engineer (CSE) for Western Canada , and has been with Cisco for approximately 18 months. As an CSE Rob works directly with the account System Engineers to find the best security solution for our customers in both the Enterprise and Public Sector.

Prior to his time with Cisco Rob was a Network and Security consultant working for several Cisco partners and has over 20 years of experience with designing, implementing, and supporting highly available and secure network systems and solutions that includes innovative technologies. Rob maintains a CCIE (#2926) certification in Routing and Switching (16 years and counting!)
