



easylease Financing Program

for Cisco Technology



Rental Rate Promise*

Spread costs of all Cisco solutions from \$5,000

Complete financing solution for your Cisco technology including hardware, software and services.



Accelerate technology adoption whatever your budget, when your business needs it.



Lower overall costs and reduce cash flow pressures: no upfront cost. Spread payments over 24 to 60 months.



Align technology with business planning: upgrade or take ownership of the equipment at the end of the lease term.



Simple, fast application and approval processes through a dedicated easylease customer team.



Financing provided by selected finance partners*

*We will beat any other comparable rental quote on Cisco solutions comprising of minimum 50% hardware. Ends 29/07/18. Participating country's terms and conditions apply. Finance partner credit approval required.

Terms and Conditions

Lease agreement duration	24 to 60 months
Minimum solution size	\$5,000
Maximum solution size	\$500,000
What you get	Total solution financing (hardware, software and services)
Offer end date	27 July 2018
Terms and Conditions	Equipment may be purchased at end of term for a minimal fee, local terms and conditions apply.
	Financing subject to finance partner final credit approval and execution of contractual terms.
	Cisco reserves the right to withdraw or amend this offer at any time.

Frequently asked questions

Why should I use financing for my business technology?

Financing provides you with the freedom to acquire the technology you need to grow and the flexibility to react to changing market needs. By eliminating upfront payment, you ease budget pressure and preserve cash. In addition, spreading the cost of technology solutions and support over time makes budgeting easier as you'll know exactly how much you'll be spending and when.

How quickly is the payment processed with my Cisco reseller when I use easylease?

Once the easylease team receives the correctly completed paperwork, and you accept delivery of the solution, payment is made to your reseller within 48 hours.

How can I learn more about easylease or receive a financing quotation?

Speak to your Cisco reseller, who will get in touch with an easylease manager to talk you through the process.

I already have a relationship with a finance partner. Why should I also pursue easylease financing?

easylease exists to facilitate the sale of Cisco solutions, so our teams have in-depth knowledge of both the technology and financial aspects of the solution. easylease is uniquely positioned to offer competitive financing on Cisco technology and to best support your reseller throughout the sales process.

Can I finance all my IT needs or just the Cisco portion?

easylease is designed to support Cisco solutions, but your plan will cover your entire solution under a single payment stream – including non-Cisco equipment.

Our organisation has good cash flow. Do cash-rich customers still use easylease?

Yes, quite often – because financing still offers a benefit-driven, practical alternative to making an upfront capital investment in technology. Using easylease you can:

- Preserve cash for investment in other areas
- Protect against technology obsolescence
- Improve return on investment
- Use OpEx to purchase, not CapEx, and keep technology assets off the balance sheet.

Getting started is easy

Contact our team:

T: 1800 664 703

F: 02 9113 5222

easylease_anz@external.cisco.com

www.cisco.com/go/anz/easylease